



30th April 2019





First with the news

Monday 11th February 2019



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# Summit regos open

**REGISTRATIONS** are now open for the upcoming Travel Daily Sustainability Summit, which will take place in Sydney on 30 Apr.

A number of international keynote speakers are being confirmed for the event which aims to share the best sustainability practices in travel and tourism to save the planet for future generations.

Sponsorship opportunities are also available - see the cover page.



Congratulations to

## **KHUSH SUNTOKE**

Globetrotter, WA

You have won a 12 day vovage through South East Asia on Silver Shadow, departing 21 March. Thank you for your Kimberley Cruise booking.

CLICK HERE AND FIND OUT **HOW YOU CAN WIN** 

# Journey Beyond expands

**JOURNEY** Beyond has announced two key acquisitions, adding the Sal Salis luxury safari camp at WA's Ningaloo Reef and Darwin Harbour Cruises to its portfolio of "experiential Australian tourism brands".

The additions complement existing Journey Beyond offerings including Great Southern Rail's The Ghan, Indian Pacific, The Overland and the new Great Southern journeys, as well as Cruise Whitsundays and Perth's Rottnest Express.

Sal Salis was placed on the market last year (TD 13 Aug 2018), with the beachside property featuring 15 "eco-luxe tents" with views of the World Heritage-listed Ningaloo Reef.

A range of guest activities are on offer including sea kayaking, snorkelling, birdwatching, guided gorge walks and "up-close experiences with the region's most famous residents - the whale sharks and migrating humpback whales".

# Wolgan escape

**EMIRATES** One&Only Wolgan Valley Resort & Spa is promoting an "unforgettable country escape" priced at \$1,990 per evening for two including daily dining, regional beverages, activities and more - see page 8.

# Today's issue of TD

Travel Daily today has seven pages of news and photos, a front cover page for Sustainability Summit, plus full pages from:

- One&Only Wolgan Valley
- Travel Trade Recruitment

Darwin Harbour Cruises was founded in 1996 and operates daily sunset cruises between Feb and Dec aboard two vessels, with optional dining experiences and events capabilities.

The acquisitions of both operations are effective immediately, while bookings can continue to be made through existing phone and online channels, Journey Beyond said.

"Sal Salis and Darwin Harbour Cruises will bring further depth and diversity to our current portfolio, further positioning Journey Beyond as a leader in Australian marine, wildlife and outback experiences," according to a trade release yesterday.

Agents wanting to know more can contact Journey Beyond via email on traveltrade@ journeybeyond.com.au.

### **VS to Tel Aviv**

VIRGIN Atlantic has announced the addition of a new nonstop service between London Heathrow and Tel Aviv, with the A330-300 route to operate daily effective from 25 Oct.

CEO Shai Weiss said this year marked the start of a "new phase of growth" for the carrier, with the booming Israeli economy expected to drive significant corporate travel on the route.

"We also see a significant opportunity to increase competition in the US-Tel Aviv market, using the strength of our transatlantic joint venture with Delta to offer customers from Tel Aviv a wide range of US destinations connecting through London Heathrow," Weiss added.

# Win a Viking cruise

**ENTRIES** are continuing to roll in for this month's Travel Daily and travelBulletin competition, in which a reader will win a deluxe verandah stateroom on a Viking Sun cruise from New York to Bermuda and the West Indies.

You don't have to have been on a Viking cruise to participate - just snap a creative picture showing your favourite Viking ocean cruise inclusion - for more details see page seven of today's TD.



# **BRAND NEW TRADE WEBSITE**

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# **EXP** trading halt

**SHARES** in ASX-listed activities provider Experience Co were placed in a trading halt this morning, with the company requesting the suspension pending the release of an "update to earnings guidance for FY19" within the next 24 hours or so.



# Bestjet chargeback fury

**CONSUMERS** affected by the collapse of Bestjet (TD 18 Dec 2018) are continuing to raise concerns about chargebacks, with a significant number of customers having had refunds reversed after challenges by Integrapay, the firm which processed credit cards on behalf of the failed OTA.

Minutes of a meeting of a Bestjet "Committee of Inspection" posted last week on the ASIC website indicate Integrapay CEO Chris Urry saying the company is "defending" some of the chargebacks, on the basis that tickets were issued even though flights were not taken.

Some banks are believed to be pushing back on the Integrapay claim, but consumers are understandably anxious as money returned to them in a chargeback has been subsequently re-debited pending arbitration.

The meeting, which took place in early Jan, also noted about 4,600 known creditors owed about \$10.3 million, including a \$600,000 claim from one airline. However "chargebacks are

# **QR** companion deal

**QATAR** Airways today launched a new Premium Companion offer, valid for bookings of two to eight passengers in Business or First class made 11-18 Feb, for travel through until 11 Dec 2019.

Under the deal, prices lead in at \$5,899 per person for flights from Adelaide to Istanbul.

starting to be made which will result in many customers no longer having claims against Bestjet," the Administrators from Pilot Partners noted.

Pilot Partners confirmed it was investigating legal action against cloud computing giant Amazon, which hosted the Bestjet booking platform, in order to gain access to the servers.

Discussions at the meeting also revolved around Bestjet Singapore Pte Ltd, a separate company controlled by former Bestjet CEO Rachel James, and its relationship with Sabre.

The meeting's Chairman, Nigel Markey, noted there was "a lot of explanation required from Bestjet Singapore which is related to Ms Rachel James".

# NRMA appointment

**FLIGHT** Centre Chairman Gary Smith has been named as a Non-Executive Director of the NRMA, with NRMA Chair Tim Trumper saying the appointment further enhances the organisation's vision to become "Australia's leading transport and tourism provider".

NRMA is "Australia's largest Mutual", with over 2.6 million members and about \$800 million in assets including hotels, holiday parks, travel and car hire services.

Smith said he looked forward to furthering NRMA's strategy of "investing in assets that deliver greater value to its membership".

# Quest WA opening

**QUEST** Apartment Hotels has this week opened its newest property in Western Australia at South Perth Foreshore.

It's the network's 11th Perth property, with 90 studio, one, twoand three-bedroom apartments, a gym and meeting spaces.







# Memorable journeys

At SriLankan Airlines Business Class, we transform every journey into a luxurious experience. Immerse yourself in luxury onboard our A330-300 Aircraft, flying daily non-stop from Melbourne to Colombo.







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**CLICK** to read travelBulletin



## Cunard's record

**CUNARD** has revealed plans to base Queen Elizabeth in Australian waters for a record 118 days over the 2020/21 season.

**Cunard President Simon** Palethorpe said Melbourne would feature as a key homeport in the ship's program and it would mark the third consecutive summer deployment down under for Queen Elizabeth.

Palethorpe made the announcement as Cunard kicked off its 54-day season down under with the first series of sailings from Melbourne and what will be the longest Australian season yet for one of its current fleet.

To mark the occasion, the cruise line has refreshed its Bell Boy uniforms in collaboration with Australian brand, R.M.Williams.

It has also launched partnerships with Melbourne whisky distillery STARWARD and performance troupe Australian Dance Theatre.

# Bratton welcomes Le Laperouse

**AUSTRALIAN** cruise pioneer Sarina Bratton took the stage on Fri night in Sydney Harbour, during a VIP event aboard Ponant Cruises' brand new Le Laperouse.

The 184-passenger Explorer-class ship features Ponant's unique underwater Blue Eye lounge, providing an intriguing view of the submarine world via huge windows.

In keeping with Ponant's French heritage the event featured flowing Champagne and a fabulous meal, during which Bratton, Ponant's Asia-Pacific Chairman, spoke about the company's huge investment in newbuilds which will enable it to take intrepid travellers to the farthest reaches of the globe in outstanding luxury.

More from the event in today's issue of Cruise Weekly.



# Geraghty growth

AIR New Zealand has announced the expansion of the portfolio of its Regional GM - NZ, Leanne Geraghty, to include the carrier's wholly owned corporate travel agency Tandem Travel.

Tandem is part of the American **Express Global Business Travel** network.



# **Window** Seat

TURKISH Airlines has scored a coup with a new safety video featuring characters from the newly released LEGO Movie 2.

It's a follow-up to TK's previous LEGO-inspired effort which was viewed online more than 20 million times in just one month.

The highly entertaining video uses favourites including Batman, Lucy and Emmet to deliver key safety messages, with the carrier saying it took almost 1,000 hours of creative effort in Turkey, Canada, the USA, the UK and Australia.

More than 20 million LEGO bricks were used to build all the locations shown in the video, including 24,000 LEGO minifigures in a Cape Town crowd scene - see it at traveldaily.com.au/videos.



# **NEW CAL ON SALE**

**#BoardNow FLY TO NOUMEA FROM** 

**ONE WAY** 

**BOOK NOW** 

\* Sale ends 22nd February 2019. Travel Period: From 20 February 2019 to 30 November 2019. Prices are ONE WAY GROSS airfares and include all taxes. (Surcharge dates may apply)





www.aircalin.com

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# Rottnest glamping

**A NEW** eco-glamping experience will open on Rottnest Island in less than three weeks.

The \$25 million joint venture between Baileys Group and Discovery Parks will consist of 83 eco-tents, each with ensuites and connected via paths and elevated walkways.

The resort will also have Pinky's Beach Club complex, complete with a pool, bar and dining areas.

"Rottnest's reinvigoration is underway and this is another major milestone for the island and WA tourism," said WA Tourism Minister Paul Papalia.

# Cairns port upgrade

**CAIRNS'** \$127 million port upgrade to accommodate larger cruise ships is a step closer, with the tender for dredging and construction being announced.

"The Cairns Shipping
Development Project will
unlock new opportunities for
North Queensland's maritime
industry and by 2031, will see
an estimated 103 cruise ships
through the Port of Cairns
annually," Qld Transport and Main
Roads Minister Mark Bailey said.

Dredging is expected to take place over a 12-week period during the 2019 dry season.

# Travel Partners' product day



TRAVEL Partners recently hosted Product Training Days in Brisbane, Melbourne & Sydney, where preferred suppliers were given the opportunity to present to the network of Travel Partners.

The Brisbane event included updates from Qantas, Hawaiian Airlines, Collette Tours, Silversea Cruises, ANZCRO, Albatross Tours, Infinity Holidays and Cover-More Travel Insurance.

Pictured in the back row are: Ray Hands, Queensland BDP; Symon Collingwood; Mark Hodgson; Kate Cameron, GM Travel Partners; Lou Larsson, Travel Partners Product Manager; Rebecca Holmes; Lesley Royle, and Sarah Webster.

In the front row: Anna Lowe; Deb Nicholson; Debbie Munro; Reagan Tablan; Maria Tablan; Val Noletol and Melanie Clout.

# Airbnb to transport

AIRBNB has announced a move into the transportation market, to be headed up by ex-founding CEO of Virgin America, Fred Reid.

The company said it planned to build an "end-to-end travel platform" combining where travellers stay, what they do, and how they get to destinations.

Reid has more than three decades of experience and was most recently President of Cora Aircraft Program, a division of Kitty Hawk.

"We're going to explore a broad range of ideas and partnerships that can make transportation better," Airbnb CEO and cofounder Brian Chesky said.

# **Expedia results**

**EXPEDIA** Group's gross bookings increased 13% year-over-year to \$99.7 billion for the full year 2018, according to the Group's Q4 and full year ended 31 Dec 2018 results.

Revenue grew 12% year-overyear to \$11.2 billion for the full year and total stayed lodging room nights increased 13% yearover-year for the full year 2018, and 11% in Q4.

Additionally, HomeAway property nights grew 29% year-over-year for the full year 2018, and 20% for the fourth quarter.

The Group exceeded one million properties on its core lodging platform as of 31 Dec 2018.





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### **HX cuts Auckland**

**HONG** Kong Airlines looks to be converting its non-stop HKG-AKL service to a seasonal operation, with GDS screens indicating reservations are now not available on the route from 22 May-26 Oct 2019.

# Win with HEBRIDEAN **ISLAND CRUISES**



This week Hebridean Island Cruises and Travel Daily are offering readers the chance to win a \$50 Visa gift card everyday!

Hebridean Island Cruises is unique and elegant way to cruise remote and off the beaten track locations. Carrying just 50 guests, Hebridean Princess has an enviable reputation for exceptional service, fine food and wine and the very warm welcome extended by her dedicated crew of 38. She has thirty spacious, elegant and well-appointed cabins, 10 designed especially for the single traveller. Discover Hebridean's Exclusive Agent Offer online now at Agent World Australia!

To win, be the first agent to send the correct answer to the question to hebridean@traveldaily.com.au.

HINT: The answer can be found in the 2019 Hebridean Princess Cruises Directory **HERE!** 



### **Back to Durak**

STAFF who worked at Sydney's pioneering Durak Travel Centres are being invited to an event being organised to commemorate 50 years since the group's first agency was established in Castle Hill in 1969.

Founders Don and Shirley Broadbent, now 86 years old, are looking forward to meeting their Durak travel family which operated in Sydney's west for more than 17 years.

A "Back to Durak" function is planned for Sep this year, and any staff who worked at the Castle Hill, Parramatta, Beecroft or Winston Hills outlets are invited, along with any other industry staff interested in attending.

For more information and to RSVP contact kerry@bowdy.me.

# **Thomas Cook plots** airline sale

**BRITISH** travel firm Thomas Cook Group has announced a strategic review of its in-house airline operations "to enhance value for shareholders and intensify our strategic focus".

In an investor update last Fri the carrier revealed widening first quarter underlying losses of £60m, reflecting highly competitive market conditions and weaker bookings due to consumer concerns about Brexit.

Thomas Cook Airlines currently operates 103 aircraft, of which about 25% serve long-haul destinations, carrying over 20 million passengers in 2018.

# Voyages' "purple patch"



AYERS Rock Resort, operated by Voyages Indigenous Tourism Australia, is currently experiencing a "purple patch" of exceptionally strong demand from both the domestic and international markets, according to CEO Grant Hunt.

However Hunt, who returned to the role just over five months ago (TD 10 Sep 2018), is well aware of the cyclical nature of the tourism business, noting that in any downturn discretionary spending on travel is the "first thing to go".

Speaking at an event on Fri Hunt said customers were responding strongly to the expansion of free and paid activities at Uluru which have aided in "value for money" perceptions, while expanding aviation links were also key.

He said in particular, next month's launch of new direct Qantas flights from Adelaide and Darwin to the Red Centre (TD 14 Nov 2018), was an exciting prospect, particularly for South Australians for whom travel to Uluru is currently difficult.

"We're very excited about that market," Hunt enthused.

He also hinted at a range of new developments, with Voyages committed to a huge capital reinvestment program.

Hunt is **pictured** above with Voyages Chief Marketing Officer Ray Stone.

# SIGN UP

# FOR 2019 FOOTY **TIPPING**

Footy tipping is back for 2019 with the grand prize of flights from Emirates for each code, plus weekly prizes from Expedia.

**CLICK ON THE CODE BELOW TO SIGN IN OR JOIN FOR 2019.** 







# Collaborate with the best in the business

In your career as one of our Travel Advisers, monthly events and weekly meetings aren't a requirement. At Travel Associates, we encourage optional idea-sharing forums and provide connection opportunities as needed, so you can focus on creating memorable itineraries for your clients.



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# Splendor's slides

**CARNIVAL** Cruise Line has revealed the design of the water park to be fitted on Carnival Splendor before she arrives into her homeport of Sydney in Dec.

During a drydock in Nov, two green and gold waterslides and a SplashZone will be added.

One will be 40m long and begin with a 11.3m free-fall drop and the "twister" slide will take riders through 104m of twists and turns.

Carnival Splendor's WaterWorks will also include MiniRacer slides, splash toys and The Power Drencher tipping bucket.

"Action-packed waterparks are what Carnival does best - so when Aussies told us it was a favourite feature on Carnival Spirit and Legend, we wanted to raise the bar when it came to designing a new WaterWorks for Carnival Splendor," CCL Australia VP Jennifer Vandekreeke said.

### **DFAT Brazil measles**

travelling to the destination.

at "exercise a high degree of caution" in Brazil.

## Air NZ turned back

AN AIR New Zealand flight to Shanghai was forced to turn around over the weekend after a technicality meant the aircraft operating the service did not have permission to land in China.

The Australian reported NZ289 was carrying about 270 passengers and left Auckland shortly before midnight on Sat only to turn around several hours into the flight and return at about 8am AEDT on Sun.

# BLUE LAGOON CRUISES **SMARTRAVELLER** has advised

there is an outbreak of measles in Brazil and is reminding Australians to make sure their vaccinations are up to date before

The level of advice remains

# INSIGHT VACATIONS

Insight Vacations - Seasons 2019/20 The 2019/20 edition of Insight Vacations' seasons program packs in 32 premium escorted journeys to Europe, Britain and the Eastern Mediterranean. New to 2019/20 is the 15-day Glories of Greece & Three Continents Cruise and 11-day Athens & Three Continents Cruise. A highlight of the brochure is the 10-day Northern Lights of Scandinavia journey, which provides better chance of witnessing the northern lights on darker nights and the nine-day

Alpine Christmas Markets, which explores Europe's Christmas markets and snowy landscapes.

itineraries with a maximum of four hours cruising per day and visits to

# SEASONS

remote island villages.

### Awesome Adventures Fiji - 2019/20

**BROCHURES** 

**WELCOME** to Brochures of the Week, *Travel Daily*'s Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and

itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.

Blue Lagoon Cruises - 2019/20

Blue Lagoon Cruises has released its 2019/20

brochure detailing the three itineraries offered on the M.V. Fiji Princess. New for 2019 is an optional

excursion to Malamala Beach Club for travellers

on three- or seven-night cruises. The pre-cruise

excursion sees guests check-in their luggage and

take a transfer to the beach club for the morning,

Lagoon Cruises offers three-, four- and seven-night

before heading to M.V. Fiji Princess in the mid-

afternoon on her way to Modriki Island. Blue

Awesome Adventures Fiji's 2019/12 brochure has a fresh new look, along with new product options. Three new short breaks have been added, including the two-day Ultimate Encounter, three-day Short & Shark and four-day Sea's Every Day, which features a Seaspray Day Adventure, snorkelling with sharks experience and swimming with manta rays from May-Oct. The company has also renamed its accommodation ratings, with one and two coconut accommodation being renamed to Simple Stays

and Relaxed Resorts.

# SINGAPORE AIRLINES

# Secretary to Area Manager NSW/ACT (Permanent full-time position).

Singapore Airlines, one of the world's most respected travel brands, has an opportunity for a highly motivated individual to join the Sydney team.

### PRINCIPAL ACCOUNTABILITIES:

- Provide administrative and general secretarial assistance
- Supervision of all HR, Financial and Administrative matters and related documentation

Applicants for the position should have the following:

### **QUALIFICATIONS & REQUIREMENTS:**

- · Excellent communication skills, both written and verbal
- Sound proficiency in all Office PC applications
- Strong analytical skills with budgetary experience
- Able to work under pressure with minimal supervision Strong service ethic & excellent time management skills
- Good organisational skills & able to multi-task to meet deadlines
- Sound aviation/travel industry knowledge

The position has a base salary starting at A\$56,487, and forms part of an overall package that includes superannuation contributions, concessional travel and subsidised medical benefits.

Candidates must have Australian citizenship or permanent residency (PR)

Please submit your written application (cover letter and resume) addressed to Mr. Greg McJarrow, Area Manager NSW & ACT via email to Charlotte\_Koong@singaporeair.com.sg by 5:00pm on Monday 18th February 2019.

Only suitable candidates will be accorded an interview. All applications will be treated in strict confidence.

# World Exp Tas pods

**WORLD** Expeditions has received preliminary approval from the Tasmanian Government to construct five semi-permanent "Puffer Pods" on The Overland Track and one in The Walls of Jerusalem National Park.

The pods are communal cold weather tents and would reduce the weight that trekkers have to carry, making the trails more accessible to a wider market.

They would be located near existing public campsites and would use existing National Parks facilities and amenities.

The pods would also provide trekkers with more comfortable sleeping arrangements.

They would be demounted at the conclusion of the walking season to allow for the ground to regenerate.

# Lufthansa's record

**LUFTHANSA** Group Airlines set a new passenger record in 2018 of a total of 142 million travellers.

The group achieved more than 1.2 million flights and a seat load factor of 81.4%, resulting in its highest aircraft load factor.

The growth was driven by the Zurich, Munich and Vienna hubs, with passenger growth of 9.5%, 9.3% and 8.5% respectively.

# NT events funding

**THE** Northern Territory Government has committed more than \$700,000 through 2018/19 NT Major Events Company Round 2 Grant Funding for 24 events and festivals.

The funding aims to engage the local community, attract visitors and showcase the NT's stories.

e info@traveldaily.com.au Travel Daily

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## **APT Travel Guides**

**APT'S** Magnificent Europe River Cruise is set to feature on Channel Nine's Travel Guides tomorrow at 9pm.

The episode will see the guides experience APT's allinclusive luxury, butler service and signature experiences while cruising on the Danube River and visiting the sights of Europe.

For more information on the episode, CLICK HERE.



Rosamaria is the top tipper for R18 of Travel Daily's A-League footy tipping competition. She's won a \$250 travel voucher from Keith Prowse Travel.



**KEITH PROWSE** TRAVEL

A-League tipping competition is sponsored by Etihad Airways and ReadyRooms, with the top tipper for the season winning a trip to Manchester to see Manchester City play.





# George Town plan

**TOURISM** Northern Tasmania and the George Town Council are set to develop a Destination Action Plan in a move to boost the local visitor economy.

The Action Plan is set to increase visitor spending to \$2.5 billion per year by 2020 and create 50,000 tourism-related jobs by 2022.

Additionally, the plan aims to influence 70% of visitors to stay overnight in regional areas during their trip to Tasmania by 2022.

# Peregrine specials

**PEREGRINE** Adventures is offering a number of specials for travellers including the sevenday Galapagos Explore Southern Islands departing 05 Mar from \$3,432ppts.

Additionally, the 10-day Borneo Adventure departing 03 Mar is now \$2,840ppts.

# Syd hotels' low Jan

STR'S preliminary Jan 2019 data for hotels in Sydney indicates lower occupancy and room rates influenced by supply growth.

In Jan, Sydney hotels experienced a year-over-year decrease of 1.3% to 79.5% in occupancy, the lowest since 2014.

However, supply rose 2.7% along with demand, which grew 1.4%.

The average daily rate decreased 4.1% to \$210.81 and the revenue per available room was down 5.3%.

New Year's Day was the top performer with RevPAR close to \$320 while STR data also indicated that the Sydney market set a New Year's Eve RevPAR record of \$617.71.

# **WIN A CRUISE**

# AND EXPERIENCE THE VIKING DIFFERENCE

This month Viking Cruises is giving Travel Daily readers the chance to win a deluxe veranda stateroom on New York, Bermuda & the West Indies departing on 10 October 2019 on Viking Sun.

To be in the running to win all you need to do is these two simple steps:

### 1. SNAP A PICTURE

Send us a photo showing your favourite Viking ocean cruise inclusion.

#### 2. REGISTER FOR REWARDS **BY VIKING**

Entrants need to be registered for Rewards by Viking. Make sure you submit your Rewards ID number with your photo. If you



haven't already, register at www.rewardsbyviking.com.

The most creative entry will win! Send your entries to viking@traveldaily.com.au



# Maldives safety

**THE** Maldivian Government is reviewing safety standards of its resorts, hotels and guesthouses as well as rules about water sports and fire safety, following "an unusual spate of reported tourist deaths".

Local media reported that in the Dec 2018 to Jan 2019 period, at least six tourist deaths and fires at five resorts occurred.

"We have decided to inspect all tourist facilities in the Maldives in the next six to eight months," Tourism Minister Ali Waheed told local reporters.

### Delta issues waiver

**DELTA** has issued a winter weather waiver for several cities in the Northeast, including its hubs in New York and Boston, ahead of a winter storm.

The waiver allows customers travelling to, from, or through the affected cities on 12 Feb to make a one-time change to their travel plans without incurring a fee.

**CLICK HERE** for more information.

# Marriott expansion

MARRIOTT Int'l is expanding its presence in Morocco and Ghana with two new signings, while also marking its debut in Liberia.

The St. Regis Marrakech Resort will include 80 rooms, all offering views of the Atlas Mountains and Residence Inn by Marriott Accra Kotoka Airport is set to open in 2023, and will feature 160 suites with fully functional kitchens.

Four Points by Sheraton Monrovia in Liberia, opening in 2020, will offer 111 rooms and four food and beverage outlets, including a rooftop bar and lounge and speciality restaurant.

# Viking solo deals

VIKING has released three new cruise deals for solo travellers, featuring savings of up to 40% on a range of ocean and river cruises available until this Fri.

The offer includes the 29-day Southern Australia to South Africa ocean sailing from Sydney to Durban, departing 16 Mar, priced from \$17.990 for solo travellers in a Veranda stateroom.



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# Reconnect with the wonders of nature. In the great outdoors.

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### Embark on an unforgettable country escape

Nestled in the magical Greater Blue Mountains, Emirates One&Only Wolgan Valley is a chic conservation retreat offering epic fresh air adventures, seasonal dining and blissful private villas. Experience Australia at its finest with a luxurious stay including daily dining, regional wines and beers, nature activities and more, from \$1,990 per evening for two\*.

\*Terms and conditions apply







# Working in partnership with the Australian Travel Industry



### **Sales Manager**

Perth, Up to \$80k + super + bonus, Ref: 1483SJ1

I have a dream Sales Manager role available in Perth suitable for a travel industry professional who loves people management and sales management. Either senior managers or experienced consultants who have leadership aspirations can apply as the right culture fit is essential. Motivate and drive your team to success reporting on their progress and statistics and coach and mentor sales techniques. Great salary, monthly bonuses based on your teams performance and a growing travel company.

For more information please call Sarah on (08) 6365 4313 or click APPLY now.

#### **Home Based Travel Consultants**

Perth, Up to \$55k + Super, Ref: 7766JB1

Our client is seeking multiple home based Travel Consultants! The ideal candidate will have a minimum of 2 years experience within the industry, an existing client base and a passion for travel. You will receive the support from a store close by, with the opportunity to conduct client meetings in the office. The successful candidate will enjoy an attractive base salary plus a generous commission structure and the flexibility to work their preferred hours from the comfort of their own home.

For more information please call Jacqueline on (02) 9119 8744 or click APPLY now.

### Travel Consultant | Sea Change! | BIG \$\$\$

Hervey Bay, \$45-50k + super +coms, Ref: 6334AW4

Walking into a well-established and local agency, the ideal candidate will have strong GDS and fares experience and come from a wealth of travel knowledge. Are you used to creating tailor made itineraries? Are you currently liaising with wholesalers and suppliers and pride yourself on providing exceptional customer service? Get some work-life balance back, kick some KPI goals and earn ABOVE average coms!! Share your experience and passion for travel and enjoy a job by the sea! - APPLY BELOW!

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

### **Wholesale Travel Consultant**

Melbourne, \$Competitive, Ref: 3833HC1

Are you an enthusiastic travel consultant, keen for a new challenge in travel? Want to step away from face to face sales & work for a wellrespected travel wholesaler? If yes then this is a great opportunity for you! The successful candidate will be an experienced Travel Consultant looking for a new challenge within the travel industry and in wholesale. You will be keen to work for a well-established travel company - Travel to Europe & European knowledge is crucial to the role.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

### **Cruise Consultant | Highly Regarded Company**

Sydney, Competitive Salary, Ref: 5988AJ1

Due to expansion in their operations, an exciting opportunity is now available to join one of the World's leading private cruise companies. They are looking for an experienced Cruise Consultant who has experience organising group travel including flights, accommodation, transfers and cruising. Utilise your high attention to detail and superior organisational skills in order to take the next step in your career in Travel. Work in a central CBD location (conveniently close to public transport).

For more information please call Antony on (02) 9119 8744 or click APPLY now.

### **International Product Manager**

Gold Coast, \$65k-\$80k + Super, Ref: 3577SZ3

Want to work close to home in a flexible, autonomous environment with other like-minded people? We are looking for someone with contracting experience in a product capacity & negotiation skills. Reporting directly to the Product Director, you will be the Product Manager in charge of your own niche whether that might be Cruise, Asia, The Americas - to name a few. Great central location close to public transport with onsite parking. working Mon-Fri with flexible start & finish times.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

### **Senior Travel Consultant**

Brisbane, Competitive Salary, Ref: 1373CGA1

This fast-paced vibrant office is looking for an experienced travel consultant to come on board and join their busy team, you will offer personal service creating the perfect holiday for each customer. Every day will be different with plenty of enquiries coming through! Book domestic and international flights, hotels and tour reservations and more. IF you are after long term career progression, a great salary, incentives & a close knit team, this could be the role for you!!!

For more information please call Courtney on (07) 3123 6107 or click APPLY now.

### **Retail Travel Consultant - Work Close to Home!**

West Melbourne, \$DOE + Comm, Ref: 3889JP1

Do you thrive in the retail environment when selling travel? Do you love the connection face to face with your clients and getting excited with them? Join this boutique retail Travel Agency in either of their two locations in the Western Suburbs in Melbourne. You will be joining a market leader who is going from strength to strength. You will be rewarded with a base salary DOE + UNCAPPED Commissions + Profit Share Scheme + Super in conjunction with a great working environment and team.

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