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Want your career search handled confidentially? Call the experts!

***NEW* SYSTEMS GURU**

**SYSTEMS SUPPORT CONSULTANT
SYDNEY OR BRISBANE – \$69K PKG**

Are you tech savvy and an expert on a range of travel systems? Then don't miss the chance to join this leading travel company in their systems support team. Working with internal and external industry personnel you'll provide specialist system support including resolving systems queries and issues, new system testing and enhancements. Previous industry experience and Calypso skills are a must. This will be an initial 10 month contract.

MOVE INTO A NEW INDUSTRY

**SENIOR ACCOUNT MANAGER
MELBOURNE – \$110K PLUS PLUS**

This award winning TMC are on the hunt for a senior strategic account manager to join their very successful team based in Melbourne. If you have hospitality sales or an airline background this could be the new career direction you are after. You will be joining an organisation that offers a supportive environment with ongoing training and career opportunities. A strong package and superb benefits on offer.

INTERVIEWS NEXT WEEK

**CORPORATE TEAM LEADER – PREMIUM BRAND
SYDNEY – \$86K PACKAGE**

Be very quick for this rare gem. Don't miss the chance to work for a premium global brand. You will be leading a team of the very best consultants servicing corporate clientele. Strong leadership skills and extensive Travel Industry knowledge required. Working in the CBD you will enjoy a strong base salary with career progression being another huge reason for applying. Interviews are commencing in the next two weeks.

ON THE ROAD AGAIN

**TRAVEL INDUSTRY BDM
SYDNEY- SALARY PACKAGE UP TO \$75K**

We are searching for a Sales Executive who is passionate about travel along with the ability to source and secure new business to join this industry leader. You will have a real drive, passion and understanding of the travel industry, along with the ability to establish relationships and conduct presentations to secure wins for the business. Be rewarded with a supportive team and be proud to walk through the doors with this product under your arm.

SHOWCASE YOUR STRATEGIC SKILLS

**STRATEGIC SALES MANAGER
SYDNEY – \$100K BASE PLUS COMMS**

These roles rarely come up so if you are a true sales professional from preferably a corporate background we want to hear from you. Positioned in Sydney you will have a solid sales background preferably from a TMC, enjoy a great base salary up to \$100K plus an amazing commission scheme, super and other benefits. Enjoy flexibility in your daily work environment and endless career opportunities.

PASSIONATE ABOUT PRODUCT

**PRODUCT MANAGER
MELBOURNE – up to \$80K PKG + BONUSES**

Looking for a new product role? This leading travel company have a Product Manager role based in their Melbourne office. Managing amazing destinations you will be responsible for the contracting and design of itineraries to the destination as well as working with Marketing, Distribution, Yield and Revenue Management teams. Recent experience in a similar role is a must. Interviewing now – call to find out more.

INSPIRING ROLE

**BUSINESS DEVELOPMENT MANAGER
NSW – STRONG SALARY PACKAGE**

This leading provider of educational tours for primary and secondary schools is on the lookout in Sydney. You will be responsible for managing a portfolio, building strong relationships & delivering presentations to increase & bring in new business. Strong salary + commissions on offer. If you have an interest in sporting, music or culture this could be the role for you, based in the western suburbs.

TAKE CHARGE

**RETAIL TRAVEL TEAM LEADER
BRISBANE – \$85K PKG + BONUSES**

Come and lead this small retail travel team. As a hands on manager you'll know the secrets of closing a sale and be able to motivate and inspire your team to achieve strong results. Working for a reputable and highly respected travel brand you'll enjoy a strong base salary + commission, ongoing career development opportunities, access to five star famils and more. Previous travel management experience is a must.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

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