

Mackay QF school

QANTAS has named Queensland's Mackay as the preferred location for the second Qantas Group Pilot Academy site. Mackay has a high proportion of clear weather days per year, access to uncongested airspace, support infrastructure and the ability to attract students and trainers to live in the area, QF said. Last year Toowoomba was revealed as the Pilot Academy's first site (**TD** 27 Sep 2018).

IATA touts NDC new era

EXCLUSIVE

TRAVEL agent ADMs (Agent Debit Memos) will be a thing of the past under IATA's New Distribution Capability - but there is no gain without pain.

That was a key message from IATA Director, Industry Distribution Programs Yanik Hoyles, who spoke to **TD** yesterday during a whirlwind visit to Sydney.

Hoyles admitted that the early stages of IATA's NDC project had been somewhat adversarial, but there was now recognition that all of the value chain must work together to realise the benefits.

He likened IATA's platforms over the last 30-50 years as "driving down a country lane."

"Now we are getting onto a multi-lane high-speed motorway," he said, with NDC enabling a host of innovation that probably cannot even be imagined yet.

Today's issue of **TD**

Travel Daily today has eight pages of news, a photo page for **Entire Travel Group**, plus full a page from:

- Travel Trade Recruitment

"We are just at the beginning," he said, with GDS along with some airlines and TMCs doing the initial heavy lifting and taking the risks by investing in technology.

Hoyles highlighted IATA's 20:20 NDC vision, with about 20 "leaderboard" airlines undertaking to conduct at least 20% of their direct business via NDC by the end of next year.

Qantas is part of this pioneering group, with Hoyles noting that, because under NDC the PNR resides in airline systems there will be no ADMs due to fare construction, because the carriers themselves will create the offers.

"Airlines wouldn't be investing in platforms like the Qantas Channel if they didn't see the benefits of agency distribution."

There will also be no disputes, and no requirement for airline, GDS and agency reconciliation, creating significant efficiencies.

As for travel agents, they will have the key advantage of being able to provide comparisons of offers from different airlines, moving from "commodity-based" to "value-based" selling, he said.

Impostor alert

INDUSTRY suppliers should be warned that someone is purporting to be a **Travel Daily** employee in order to access discounted accommodation.

A Byron Bay resort contacted our office this morning saying the perpetrator had threatened to generate negative publicity in **TD** if he wasn't looked after.

Anyone being approached on our behalf should check bona fides by calling 1300 799 220.

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Phil Hoffmann
mobile travel



Time is running out!

THERE'S just a few days left to participate in this year's **Travel Daily** industry salary survey.

Respondents to the brief poll have the opportunity to win a Google Home Mini, movie tickets and more - **CLICK HERE**.

Virgin given go-ahead

CLOSER cooperation between Virgin Australia and Virgin Atlantic on selected routes is likely to result in public benefits for the consumer, the Australian Competition and Consumer Commission (ACCC) believes.

Granting interim approval for the airlines to collaborate on flights between Australia and the UK and Ireland via Hong Kong or Los Angeles, the ACCC said it was unlikely to lessen competition on the routes (**TD** breaking news).

"It is unlikely that any interested party would be harmed if interim authorisation is granted," the regulator said.

"While the Applicants requested urgent interim authorisation,

the ACCC considers that there is no particular urgency to the coordination beyond the applicants' profitability and load factors.

"However, the ACCC's preliminary view is that the Proposed Conduct is likely to result in a net public benefit, the ACCC has decided to allow the Proposed Conduct to commence immediately."

The ACCC will issue its final determination in Nov.

AZ gets Scottish

ALITALIA has expanded its European network with the addition of non-stop seasonal services between Milan and Edinburgh.

The once weekly A320 services are in place until 31 Aug.

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Escape to expand

NEWS Corporation Australia is aiming to build a "one-stop travel destination" for consumers to discover, research, plan and book their holidays, as it leverages the momentum of its refreshed Escape website.

The company announced its plan to merge Escape's print and digital operations would be under the leadership of General Manager Travel, Gemma Battenbough.

News Corporation said the new travel division would provide "end-to-end advertising solutions and content focused on making travel experiences even more enriching and inspiring".

JQ ends CHC-SYD

JETSTAR has confirmed it will suspend its five times weekly Christchurch-Sydney service from the middle of Oct.

A spokesperson told **TD** the decision was a part of its review of its Tasman operations.

"We've been monitoring the route for some time due to its challenging commercial performance and have decided the capacity could be put to better use on routes where there is greater demand within the Qantas Group network," the spokesperson said.

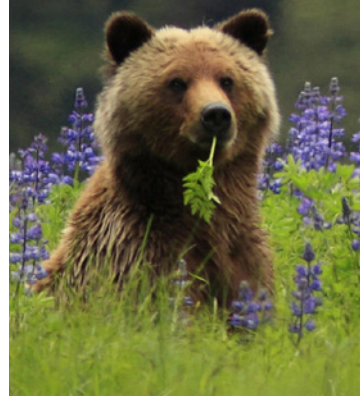
Passengers booked on the route from 15 Oct will be rebooked onto Qantas services on the same day or can request a full refund.

From 15 Oct JQ will also retime its Auckland-Gold Coast service to the morning, to offer option from Auckland to Japan (Narita) via the Gold Coast.

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Get in touch with your spiritual side 10 different ways in the July issue of *travelBulletin*.

CLICK to read
travelBulletin

CASA surveys Rex

THE Civil Aviation Safety Authority (CASA) will today survey five Rex employees in Wagga Wagga following reports of a poor safety culture at the carrier, which Rex has claimed are “baseless” (**TD** 01 Jul).

Want to move up but need a helping hand?

Win a TIME scholarship

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Travel Daily is offering readers the chance to receive a scholarship to the Travel Industry Mentor Experience, valued at over \$2,000.

[Click here to find out how to apply](#)



AA celebrates Independence



AMERICAN Airlines got in early on the 04 Jul celebrations on Wed, marking the occasion at Mary’s Underground in Sydney with a whopping 180 agents & tourism industry partners from Anchorage, New England, Nevada, Oregon, & Washington DC.

Guests tucked into Mary’s burgers, fried chicken, cauliflower and loaded fries, together with specialty cocktails – the American Split and Cherry Cola Float, the American Airlines candy bar and a ice cream sundae station.

The event was themed American Vintage, with guests getting into the spirit and coming dressed as cabin crew, reporters, T-Birds & Pink Ladies, to name a few.

On the night American Airlines and Canuckiwi named the winners of their joint “Sell Your Way to the USA” incentive, with 15 agents going home with Premium

Economy tickets on a self-drive famil to one of the following destinations: Anchorage, New England, Nevada, Oregon, and Washington DC.

Runners up on the night received \$250 dinner vouchers to Mary’s, and guests enjoyed spot prizes for their participation in the evening.

The American Airlines Team **pictured** are: Simon Dodd, James Brekko, Host; Aly Jolly, J5 Productions; Laura Evans; Kate Cuthbertson; Elaine Patton; Ben Parkinson; Chris Catanzariti; Joanne Motta, Canuckiwi and Danny Clayton, Host and DJ.

For more photos, see **Travel Daily’s** Facebook **HERE**.



Window Seat

TWINS are often said to be inseparable, but they don’t often share a workplace.

It’s even rarer when identical twins share a galley as members of the same cabin crew, but that was exactly the occasion on flights SQ333 and 334 last Dec.

On their first flight together, Liz and Lynn Ng (**pictured**) had passengers seeing double between Singapore and Paris, as the 26-year-olds handed out towels together.

Would you have been able to tell them apart?



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Travel Daily



Lux Gold 2020 out

LUXURY Gold has launched its 2020 Worldwide Collection, offering more than 50 itineraries across six continents.

Developed by The Travel Corporation's Chairman Stanley Tollman, the brand's 2020 offering is focused on personalisation and exclusivity, including the Chairman's Collection, which has the opportunity to meet Legendary Locals, including a Count in France, a Colombian author and an aristocrat in Peru.

Other highlights of the 2020 collection include a series of 10-day tours covering the art, culture and cuisine of Colombia, allowing guests to discover the country's unspoiled natural beauty; Elegance of the Pharaohs cruising the Nile and delving into Egypt's history; and Vibrant Eastern Canada and the USA.

Discounts of 10% will be available on early bookings for a limited time.

Qatar Qsuite ADL

QATAR Airways has introduced its Qsuite Business class to the Australian market on its Adelaide-Doha service.

Qsuite features a double bed and the ability to create private cabins with capacity for up to four people to allow passengers to work, dine and socialise together.

The launch of the new service is one of the features of the airline's Airbus A350 which flies the route.

QF IASC Alaska

UNDER a codeshare agreement with Alaska Airlines, Qantas is seeking approval from the International Air Services Commission (IASC) to provide capacity on Qantas routes to New Zealand as part of the arrangement from 01 Sep.

Stakeholders have been invited to make submissions to the Commission by 17 Jul by email: iasc@infrastructure.gov.au.

EIGHT TravelManagers PTMs recently enjoyed a whirlwind four-day famil of Las Vegas, discovering why the destination is renowned as the Entertainment Capital of the World, courtesy of Delta Air Lines and the Las Vegas Convention and Visitors Authority (LVCVA).

The group explored properties including the new Park MGM, The STRAT and Palms Casino Resort and experienced a range of shows such as *Magic Mike Live* and *Le Reve - The Dream*.

It wasn't just all bright lights and glamour, with the group also venturing beyond the strip to marvel at Hoover Dam on the Colorado River.

Pictured are: Carolyn Burgmann, Sylvia Holland and Christine Poole from Delta Air Lines; Karen Christie, Bianca Hamilton, Tracy Cosgriff and Chris Tudehope from the Las Vegas Convention & Visitor Authority; with PTMs Lisa Metzl, Lyndy Burston, Sue Wright and Tania Hamilton.

Melb hotel rebrand

MELBOURNE Short Stay Apartments' Power St property will rebrand as City Tempo, while its Queen St property will be renamed City Tempo Essentials.

The rebrand follows an expansion of the Southbank property adding new apartments.



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Delta celebrates with Virgin



INDEPENDENCE Day celebrations were in full swing last night in Sydney as the teams from Virgin Australia and Delta Air Lines partied into the night with travel agents and industry suppliers.

The American-inspired event coincided with Delta's 10th anniversary of flying to Australia and saw attendees treated to typical American fare including waffles, macaroni and cheese and donuts.

Adding to the revelry was an intense lip sync battle which played out seeing one lucky winner scoring two Premium Economy flights to the USA.

Pictured from left are: Elizabeth Burrage, Industry Account Manager Virgin Australia; Roni Trieu, National Accounts Manager & Analyst Virgin Australia; Naomi Allen, Accounts Manager Delta Air Lines & Kylie Wilson, National Account Manager Delta Air Lines.

KlickX rebrand

KLICK Communications has relaunched with a new brand KlickX, a new model & practices.

The company said the move was to address the increasing changes in the travel industry and provide greater flexibility and development of employees.

TRAVEL SPECIALS

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

Dream Cruises' four-day Flash Sale commences today, with seven-night itineraries from Sydney or Auckland starting from \$438ppts. The sale runs through to Mon 08 Jul, unless sold out prior. For further information, call 1300 658 666.

Families can bring up to two children for free if they travel with two paid adults with **Carnival Cruise Line's** Kids Sale Free promotion. Available until 18 Jul for select *Carnival Spirit* sailings from 26 Aug to 06 Dec, more information is available at www.carnival.com.au/sale/kids-sail-free.

Industry employees can book an industry fare for \$99 on **Aircalin** for travel until 31 May on return flights from Sydney, Brisbane and Melbourne. One travel companion can also book for \$199. For further information, call 1300 655 737.

Single Supplements are available from 25% above the advertised per-person double-occupancy fare under **Regent Seven Seas Cruises'** Single Supplement Special. Available on select voyages and categories until 30 Sep for sailings between 2019 and 2021. To learn more, call 1300 455 200.

Pax demand grows

PASSENGER demand grew 4.5% during May compared to the same month in 2018, the latest International Air Transport Association's (IATA) global passenger traffic results show.

May's year-on-year growth was higher than Apr's (4.4%) and Mar (3.1%), however it remained below the 20-year average, which sits at 5.5%.

"Passenger demand growth has slowed compared to the past two years," said Alexandre de Juniac, IATA Director General and Chief Executive Officer.

"This is in line with slumping global trade, rising trade tensions and weakening business confidence."

Exodus famil offer

EXODUS Travels is offering agents the chance to win a spot on a Mont Blanc famil by simply snapping a photo.

To be in the running, agents can e-mail a pic of themselves and their favourite brochure to competitions@evolutiontc.com.au by 31 Jul, explaining what their favourite trip in the brochure is in 25 words or less.

Exodus has four brochures, so creative agents will be able to enter up to four times.

Viking 2021 on sale

BOOKINGS for Viking Cruises' 2021 departures of its Pharoahs and Pyramids itinerary are open.

The 12-day Nile river cruise includes 11 tours and both land and sea accommodation.

Highlights include three nights in a first-class hotel in Cairo and trips to the Pyramids of Giza.

The tour operates for 10 months of the year and starts at \$7,995ppts including meals, beverages, wi-fi and excursions.

SQ lounge revamp

SINGAPORE Airlines will invest more than SGD\$50 million (AU\$53 million) into Changi Airport's Terminal three lounges.

SilverKris and KrisFlyer Gold Lounge renovations will commence in Aug, to be completed by mid-2021.

The redevelopment project will see a 30% increase in space and total customer capacity, and include upgraded facilities and new F&B selections.

TECHNOLOGY UPDATE

Today's Technology Update is brought to you by *Innstant Travel*

The Business of Loyalty: How loyalty points can add real value to your business



In the last 6 months we have seen many key players in the travel industry rethink the presentation

of their customer loyalty programs. Leading global brands including American Airlines, Virgin Group and Marriott hotels have all been restructuring their current offerings.

In line with the launch of the new Innstant Platform, Innstant Travel has also upgraded its Innstant Points program to develop a more modern system that is applicable to all products available on www.innstant.travel.

Travel agents who make bookings will now earn 1 point per dollar spent in the program. In return, agents can spend Innstant points on any product in the Innstant portfolio from 750,000 properties worldwide including hotels, apartments, villas, chateaux as well as thousands of events and activities tickets, transfers and car hire booked on the Innstant Platform.

Additionally, agents can choose to pass accumulated points on to their client in the form of a discount or upgrade on a booking. This is a popular approach with Innstant agents who use the points to drive sales, increase profits and maintain their customers.

We are confident that the enhanced Innstant Points program will result in improved user experience and genuine loyalty between travel agents and Innstant Travel.

For further information on the Innstant Loyalty Program visit www.innstant.travel

Lynda McGovern, Head of Strategic Partnerships, Innstant Travel

INstant TRAVEL

Corporate show expansion

TURNSTYLES

Exhibitions & Events (TE&E) is aiming to “come out from under the radar” by bringing its Corporate

Travel Show to Melbourne and Sydney for the first time.

The company has been running the annual roadshow since 1992, taking it to Adelaide, Brisbane, Canberra and Perth, but up until this year “the numbers didn’t stack up”, to make it viable to bring it to Australia’s two biggest corporate travel markets.

“Our loyal group of exhibitors have been asking us [to host events in Sydney and Melbourne] for a long time,” a spokesperson for the company told **TD**.

“Exhibitor commitment and two supportive host venues has allowed us to have a crack in 2019.”

The events will provide two separate sessions: one for corporate travel brokers, executive assistants and procurement managers, who are responsible for managing travel



for their organisations; and a second designed to inform travel agents and travel management companies about what is available in the market.

“We want key decision makers to experience what the other states have enjoyed for many years,” the spokesperson told **Travel Daily**.

The first event of this year’s roadshow will be hosted in the Sofitel Melbourne on Thu 11 Jul from 12.30pm, followed by Adelaide (23 Jul), Perth (01 Aug), Canberra (13 Aug), Sydney (15 Aug) and Brisbane (27 Aug).

CLICK HERE for more information and to register to attend the roadshow in your city.

Travel culture is key

NEW research conducted by the *Harvard Business Review* Analytic Service has revealed more than half of business leaders believe a strong travel culture is integral to an organisation’s business performance.

The report, compiled in conjunction with Egencia, showed that companies with a strong travel culture had doubled the rate of improvement in important business areas such as customer loyalty and retention, market share and employee satisfaction.

“It’s clear that when business leaders look at travel as a strategic investment...it quickly becomes a differentiator and the data supports this,” said Wendy White, Vice President of Marketing at Egencia.

A total 587 people from *Harvard Business Review*’s audience completed the survey in Mar.

Three key questions when looking at OBTs

THE role of technology is to make the complex simple, which is exactly what a good online booking tool (OBT) should do for any corporation’s travel management program.

With travel one of the top indirect costs for companies, an OBT can have a significant bottom-line impact, so it is important to find one that meets the organisation’s needs.

So where to begin when considering implementing or changing a booking portal?

Each organisation has its own unique requirements, but there are

common elements to look for.

Here are three key questions to ask if you are reviewing or implementing an OBT:

• It is simple to use?

Simplicity will drive adoption, which means compliance and cost savings for the corporation. Look for an intuitive, mobile responsive, user experience which mimics that of an online travel agency.

• Can it deliver the required content?

This will ensure happy travellers who won’t need to look



Nick Pearson is the Sales and Key Account Manager, Corporations - Pacific at Amadeus.

outside the OBT, which means better policy compliance and more travel spend data. Make sure the OBT is equipped to handle new and evolving forms of content, such as NDC.

• Does it give more control?

An OBT captures data that gives visibility on travel spend and habits. This data is needed to better control costs, measure ROI, and manage travel in a more strategic way.

Ensure your OBT has the data capture and reporting capabilities to give in-depth insight into your program performance.

It’s also important to work with an IT provider who offers great service and support, and has the resources and flexibility to adapt to whatever changes the future may hold.

At Amadeus, our strong commitment to research and development allows us to gain insights into market requirements, and develop innovative, flexible and scalable solutions that meet those needs.

One example is Amadeus cytric Travel, a cloud-based solution that can evolve as a corporation’s business does.

“Simplicity will drive adoption, which means compliance and cost savings for the corporation...”

Rockpool QF split

THE restaurant group founded by Qantas celebrity chef Neil Perry is dropping its frequent flyer partnership with the carrier.

Rockpool Dining Group announced the cessation of the Qantas deal which was announced to fanfare just 18 months ago (**TD** 01 Dec 2017).

The pact will end on 16 Aug, but until then frequent flyers (and diners) can earn two points per dollar at venues such as Bar Patron, Spice Temple, Rockpool Bar & Grill, Sake & Fratelli Fresh.

There’s speculation QF is working on a new restaurant loyalty initiative, with details to be unveiled next month.

BCD Japan buy

BCD Travel this week announced the majority acquisition of its partner operations in Japan, Hitachi Travel Bureau.

Hitachi has about 280 staff in offices across Japan and China, with annual TTV of over US\$330m, the companies said.

The operation’s current President, Kazuhiko Otani, will remain in place as Managing Director for BCD in Japan.

BCD Travel CEO John Snyder said the Japan deal “demonstrates our aggressive acquisition strategy.

“We are growing in markets where demand for corporate travel services is increasing and where our clients want us to be.”

Entire Travel Group showcase the French Pacific Islands to agents

ON TUE & Wed night this week, a total of 130 travel agents & trade partners gathered at the Ivy Sunroom in Sydney and SouthBeach Social in Brisbane to discover the mesmerising islands of Tahiti and New Caledonia.

The theme of the soiree was “Champagne and Coconuts,” and was hosted by Entire Travel Group in partnership with Tahiti Tourisme and Air Tahiti Nui, New Caledonia Tourism and Aircalin.

Agents were first invited to explore Entire Travel Group’s “islands” brands via a marketplace, where they were able to interact with the key partners and destination specialists.

Entertainment was provided by Tahitian dancers, who encouraged crowd participation and taught those in attendance a few new moves.

Q&As and discussions spanned a range of topics, from surprising facts about the destinations, to busting myths and showcasing interesting developments, such as changing tastes and patterns among Australians.

The night also highlighted exciting new airline fleet additions and potential for new routes.

Entire Travel Group CEO Brad McDonnell reiterated the importance and advantage of trusting a true specialist wholesaler in the industry and thanked the agents for their dedication and commitment to the group.

“All of our brands are made up of a hard-working team of specialists, passionate about their respective destination,” he said.

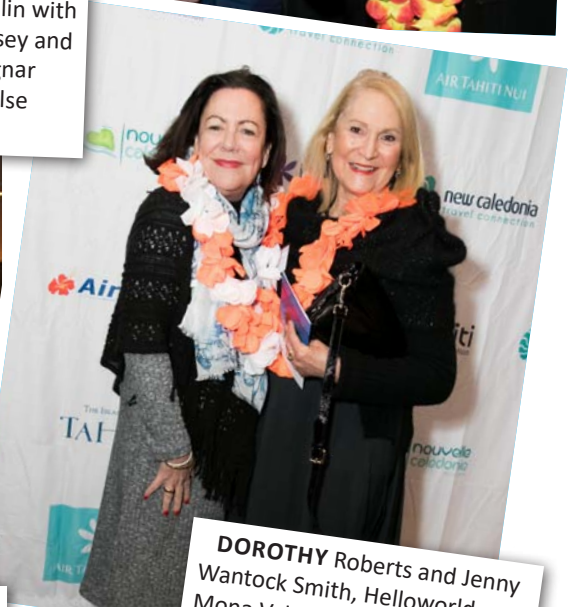
As always, we are devoted to offering only the best for your clients – creating premium itineraries and memorable experiences,” McDonnell added.



CHRIS Thistlethwaite from Aircalin with Keith Lindsey and Kathie Bognar from Impulse Travel.



KIERAN Ticehurst, Sam Iredale, Scott Wales, Olivia Baraket and Simone Lucas from American Express.



DOROTHY Roberts and Jenny Wantock Smith, Helloworld Mona Vale.



STEPHANIE Cecil and Tapi Muza, New Caledonia Travel Connection.



ONE of the hunky Tahitian dancers.



ROBERT Thompson and Cesar Roussel, Tahiti Tourisme.



THE Entire Travel Group Islands Team group photo.

Trafalgar & NYC trivia night



LAST month Trafalgar and NYC & Company invited 70 Sydney-based travel agents to a trivia night at the Hard Rock Cafe in Darling Harbour for an update on New York City, and to launch Trafalgar's North America Tours. The company also announced its first City Explorer option

to New York, which includes Daily Choice experiences and is designed to provide a tailored trip with guidance by a travel director.

NYC & Company also covered a bonus trivia round, giving winning agents the chance to win prizes to visit attractions, including the Empire State Building.

Pictured is the night's lucky winning trivia team: Kristin Hellmrich, NYC & Company; Carla Dabit, Trafalgar; Kyung Foreman, Flight Centre Burwood; Tameka Stonier, Flight Centre Burwood; Andrea Massaro, Trafalgar; Lauren Anderson, Trafalgar; Joshua Henriquez, Flight Centre Burwood and Chris Maxfield, Flight Centre Ashfield.

Amadeus appoints

AMADEUS has appointed Nadia Yahiaoui as the Head of Corporations for Asia Pacific, effective immediately.

Yahiaoui has also held several global and regional management positions in Amadeus and will work on increasing Amadeus' regional footprint.

SNOW CONDITIONS

WELCOME to *TD's* snow conditions update, providing information on the latest snow falls, depths and lifts in operation across key Australia and New Zealand's most popular ski-fields.

Here's the latest snow reports:

- Falls Creek - 28cm / 8 lifts
- Perisher - 39cm / 28 lifts
- Thredbo - 39cm / 10 lifts
- Charlotte Pass - 53cm / 4 lifts
- Mt Hotham - 18cm / 7 lifts
- Mt Buller - 38cm / 1 lift
- Coronet Peak - 10cm / 6 lifts
- The Remarkables - 35cm / 6 lifts
- Mt Hutt - 30cm / 4 lifts

WIN A TRIP TO morocco

This month Gate 1 Travel is joining Travel Daily to give agents the chance to win a trip to Morocco for two. The 11-night Kaleidoscope of Morocco trip takes in ancient wonders such as the UNESCO-listed Roman ruins of Volubilis, the ancient desert city of Ait Benhaddou, the imperial city of Fez and the bustling medina of Marrakesh. Click here for more trip details.

To win you need to correctly answer one question each week in July, and at the end of the month tell us in 25 words or less why you should be the person to win this prize. Send your answers to gate1@traveldaily.com.au.

Q1. What is the name of the currency used in Morocco?

More of the World for Less
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Novotel Chang Mai

NOVOTEL Chiang Mai Nimman Journeyhub has opened, featuring 202 rooms and suites.

"We are excited to broaden the range of offerings to travellers with the first Novotel in Chiang Mai," said Patrick Basset, Chief Operating Officer of Accor, Upper Southeast & Northeast Asia and the Maldives.

Select rooms also feature private balconies and garden access.

Tas Exp addition

TASMANIAN Expeditions has launched new photography, family and self-guided cycle trips.

New additions include the three-day Cradle Mountain Family Adventure, the six-day Flinders Island Photography with Andrew Thompson tour and the six-day Self-Guided Cycle East Coast Highlights.

Centara Viet target

CENTARA Hotels & Resorts intends to open 20 new hotels across Vietnam by 2024.

Key economic hubs are being targeted, such as Ho Chi Minh City, Hanoi and Haiphong, as well as other high-growth areas like Danang, Phu Quoc, Nha Trang, Cam Ranh and Hoi An.

Centara also notes strong potential on the country's south coast in Vung Tau and Ho Tram, due to new road infrastructure and a new airport in Dong Nai.

Brisbane runway

ASPHALT will begin to be laid today on Brisbane Airport's new runway.

Over the next three months, more than 100,000 tonnes of aircraft-grade asphalt will be laid, with the new runway remaining on track to be operational by mid-2020.



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Launceston, Competitive Salary, Ref: 3795MT1

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For more information please call Mark on (07) 3123 6107 or click [APPLY](#) now.

Business Development / Sales Manager

Sydney, Competitive Salary + Bonus, Ref: 4124SJ1

Do you have sound understanding of Corporate Travel Sales, Business Development experience and a proven sales record? A Travel Management company are looking for a Business Development Manager to assist with their ongoing expansion across the travel market. You will be sourcing new leads, building rapport and developing relationships with key prospects across corporate prospects. I am looking for someone with good corporate networks in Sydney and a hunter mentality ready to enjoy great \$\$\$!

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

PR & Communication Executive | Tourism Body

Sydney CBD, Salary to \$80k DOE, Ref :7777AJ1

Utilise your creative background and successful experience within PR and Communications in order to drive visitor numbers to a well-known and widely visited International Tourism Destination. You will be in charge of developing and implementing a comprehensive publicity, communications and promotions programme in order to build brand awareness and contribute to visitor growth. You will have plenty of support at hand while also having the flexibility to make the role your own.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Corporate Leisure Travel Consultant

South Sydney, Up to \$65k DOE, Ref: 4080PE1

A fantastic opportunity has become available with this boutique corporate travel business for an experienced leisure travel consultant that wants to move into a corporate environment & take a step back from face to face sales. As a corporate leisure consultant you will quote & sell holidays to a portfolio of leisure clientele. These holidays can be anything from a family cruise to a round the world trip. This role is fast paced & you must have excellent destination + product knowledge.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Travel Consultant | Independent Agency

MEL \$55k-\$65k + super & bonuses, Ref: 6652SZ1

Join a well sought after franchised travel agency located CBD fringe. Working alongside 4 others, you'll enjoy the flexible approach to your daily work life along with a fun yet mature minded office. Enquiries are predominately high end & luxury in style and the demographic is your professionals to retirees. If you like to be paid a great base salary with uncapped benefits and FREE onsite parking! MIN 2.5 years' experience in retail consulting required working predominately MON-FRI only.

For more information please call Serena on (03) 9988 0616 or click [APPLY](#) now.

Digital Marketing Officer

Melbourne CBD, \$55k-\$60k + super, Ref: 52221S2Z

Over 3000+ employees, global tour operator with a very successful and innovative marketing department seeking a new staff member to join due to growth. Based within walking distance to Southern Cross station or a tram stop on the city loop, this is your chance to not only focus on ONE product but multiple sub brands in the digital & social media space. Producing EDM's and content writing whilst working closely with the Marketing Manager. You will be valued for your creative approach & skills.

For more information please call Serena on (03) 9988 0616 or click [APPLY](#) now.



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