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<sup>^</sup>The Promoter is Virgin Australia Airlines Pty Ltd (ABN 36 090 670 965) of registered address 56 Edmondstone Road, Bowen Hills, Queensland 4006. The Promotion commences at 00:01 AEST on 1 June 2019 and ends at 23:59 AEST on 30 June 2019 (Promotion Period). Entry is open to companies with an active ABN or NZBN and who are also a member (client) of the Virgin Australia accelerate program (Entrants). To enter, Entrants must make an Eligible Booking on an "Eligible Service", as defined in the accelerate terms and conditions, which is any Virgin Australia marketed and operated flight made between 1 June and 30 June 2019. Each Eligible Booking Code is considered an entry and there is no limit to the number of entries per company for the duration of the Promotion Period. Winners will be drawn on 1 August 2019. All Winners will be notified after 10:00 AEST on 30 August 2019 directly by email. The total prize value is \$100,000 AUD including GST and taxes. The prize consists of one (1) of ten Travel Credits in the form of a Reward Travel Bank to the value of the winner's total flown base fare spend for the month of June 2019 which is capped at \$10,000 each. The Prize is processed for the company into their Reward Travel Bank. Entrants will only be eligible to win one Prize during the Promotion Period. If an Entrant has already won a Prize during the Promotion Period another Winner will be drawn. The Reward Travel Credit funds expire 12 months after the date of issuance (Expiry Date) and cannot be transferred to another company, person or entity and constitutes a voucher for GST purposes. The Promoter retains the discretion to replace a Prize with another prize of equal value in the unlikely event that a Prize becomes unavailable. Full competition terms and conditions can be accessed at <https://www.virginaustralia.com/wintravelback-terms>. Authorised under ACT Permit No.TP19/03455, NSW Permit No. LTPS/19/35061, SA Permit No. T19/885

## QF grants program

**QANTAS** has unveiled a new multimillion dollar grants initiative, including free flights, that will aim to support regional communities across the country.

The Qantas Regional Grants program will offer a total of \$5 million in grants of over five years - \$1 million each year - to Australian-based not-for-profit community groups, individuals, charities and project.

QantasLink CEO John Gissing said the grants program was designed to give much needed assistance to people in regional communities.

"As an airline born in regional Australia, we know how important it is to give back to the communities we serve," he said.

"Unique to our grants program is the opportunity to access flights which we know are vital to connecting people and communities," Gissing added.

Applications for the grants can be made **HERE**.

## NT, QF boost cooperation

**THE** Northern Territory Government has signed a new Memorandum of Understanding with Qantas, jointly agreeing to \$4.5 million in funding to promote the NT across Australia and key international markets.

The new three-year pact is an increase of almost 20% on the prior arrangement, and will see the destination advertised in key markets such as the USA as well as special fares & collaboration

on media and industry initiatives.

Events such as Parrtjima, the Darwin Festival and the Field of Light exhibition will be highlighted, while the NT will be promoted via QF's digital platforms including to its 12 million Frequent Flyers.

The MoU was announced alongside QF's new Darwin-Broome route (**TD** yesterday) and the downgauging of flights between Darwin and Alice Springs to a smaller F100 aircraft.

QF Domestic CEO, Andrew David, also flagged the extension of the airline's "resident fare" program giving discounts to Yulara and Alice Springs locals.

## Virgin accelerates

**AGENTS** can give their business clients the chance to recoup their travel spend with Virgin Australia accelerate this month.

The airline is offering 10 chances to win a Travel Bank valued at up to \$10,000 each, for bookings on eligible VA flights booked between 01 and 30 Jun, with travel by 30 Jun.

See the **cover page** for details.

## Today's issue of TD

**Travel Daily** today has eight pages of news and photos, a front cover page for **Virgin Australia**, plus a full page from:

- Travel Trade Recruitment

## Travel Daily

on location in  
**Adelaide, SA**

Today's issue of **TD** is coming to you courtesy of Travel Counsellors, which is this week hosting its annual conference in Adelaide.

**TRAVEL** Counsellors agents from around Australia, the Melbourne head office team and 58 industry partners have touched down for the group's annual conference in Adelaide over the weekend.

This year's event is themed TCX, celebrating the Travel Counsellors Experience, and will provide a range of company updates and presentations from business leaders and the local team, along with the supplier "Pow Wow" expo and networking opportunities.

The weekend will culminate on Sat with a Gala Dinner.

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\*Offer ends 21 June 2019. You must be a Qantas Business Rewards member to earn Qantas points for business. Conditions apply. ~Offer ends 21 June 2019. T&Cs apply. NSW Permit No. LTPS/19/34603, ACT Permit No. TP19/03368 and SA Licence No. T19/764.



Discover some of the most memorable adventures in the US in the June issue of *travelBulletin*.

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## CATO plots data research

**THE** Council of Australian Tour Operators is set to collate an annual report on the industry, with the aim of producing a comprehensive summary of the current and future state of the travel sector.

The initiative was outlined earlier this week at the CATO Annual General Meeting, where Chairman Dennis Bunnik detailed the long-running project.

"I am very pleased to say that we have finally made some real progress in this area," he said, with CATO MD Brett Jardine working closely with the Australian Bureau of Statistics to "get the outbound passenger data in a format that is useful for CATO members".

To complement this information, StollzNow Research and Leads Corp have developed and distributed a consumer survey of travel habits and intentions, the results of which are now being analysed.

The intention is to combine the outcomes with the ABS data to create a comprehensive travel report, Bunnik said.

"This annual report will be the only one of its kind in Australia, and will be streets ahead of the data and reports created by other sectors of the industry," he declared.

He said CATO members would have access to greater levels of data relating to specific destinations, age groups and length of travel, urging attendees to liaise with Jardine as to what sort of detail would be available to assist with market planning.

"This is a massive step forward for CATO and will raise our profile in the trade and consumer media significantly over the coming months and years," he predicted.

## Airbnb's bucket list

**AIRBNB** has launched "Airbnb Adventures", a collection of bucket-list worthy experiences hosted by local guides.

An expansion of Airbnb Experiences, which was launched in 2016, the home-sharing platform is promising "epic, off-the-beaten-path" adventures, such as cliff camping in Colorado and UFO hunting in Arizona.

## ETG hails NZ team

**EXPRESS** Travel Group CEO Tom Manwaring says he's extremely happy with the membership of the "new" First Travel Group (FTG) in New Zealand (**TD** 31 May), saying it has maintained 85% of the original agencies and 75% of the TTV prior to its majority acquisition by ETG.

He noted an ASX announcement by Helloworld Travel about new NZ members coming across from First Travel Group (**TD** yesterday), but highlighted that of a total of 63 members, 55 had remained with the new First Travel Group, all of them IATA agencies.

"We look forward to an exciting future, not only for the existing members but also for the First Travel Broker Group," he said.

Manwaring said the First Travel Broker Group would remain a cooperative model which will "continue to share in the group's profits".

He noted that next month Creative Cruising would launch its white labelled agency platform in New Zealand.

First Travel Group is already taking placements from brokers wishing to join the team.

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## Arrivals, departures decline

**THE** latest monthly figures from the Australian Bureau of Statistics confirm a slowing in both inbound and outbound travel.

The Apr results showed a monthly drop in visitor arrivals of 0.4%, with the figure having only risen 0.5% over the last year.

Short-term resident departures showed a similar pattern, down 0.5% on the Mar result and no growth overall since Apr 2018.

The number of travellers visiting Australia from China during Apr was down 6.1% on the same period last year, with other markets to show decline including South Korea, down 8.6%, the UK which declined 2% and Malaysia, dropping 10.5%.

Inbound markets showing growth included Japan, up 11.8%, as well as the USA which rose 6.8%, New Zealand, up 3.9%, and India which increased 3.6%.

Outbound figures were similarly gloomy, with a 6.8% drop in

visitation to the USA compared to Apr 2018.

There were also year-on-year declines in travel to Vietnam (down 5.8%), Thailand (down 4.5%), Singapore (down 4.2%), the UK (down 3.1%) and Japan (down 1.4%).

The fastest growing outbound market was India, up 5.8%, but in tenth position on the ladder with only 30,300 travellers.

Travel to Indonesia has increased 0.5% versus Apr 2018 to 108,000 passengers, while outbound travel to New Zealand crept up 0.3% to 129,200, putting it in the top spot.

Of the 916,400 Australians returning home from overseas during Apr, 545,000 had been on holiday, while 225,300 had been visiting friends and relatives.

About 67,500 travelled overseas on business, while another 24,100 had been abroad for a conference or convention.

## Old and new meet on the Yangtze

Read the Autumn edition of *Travel & Cruise Weekly*

## VRL restructures

**LISTED** theme park and entertainment operator Village Roadshow yesterday unveiled a "streamlined board and management structure," which will see current Executive Chairman Robert Kirby step aside.

He will remain on the Board once a new Independent Non-Executive Chair has been appointed, while his son Clark Kirby will take over as the company's CEO, succeeding incumbent Graham Burke from the beginning of 2020.

Clark Kirby will also remain CEO of the company's biggest division, Village Roadshow Theme Parks.

Burke said he was delighted at the appointment of his successor.

"I have mentored Clark Kirby for many years and watched him grow into an exceptional executive, as evidenced by his successful management of the turnaround of Village Roadshow Theme Parks," Burke said.



## Window Seat

**EARLY** arrivals are usually a blessing when you are travelling - who doesn't like getting to their destination ahead of schedule?

However, passengers on the 13:30 from Galway to Dublin on Tue 11 Jun, were probably a little less than impressed when their train was held up for 80 minutes due to a premature arrival - a baby girl.

Rubbing salt into the wounds of ticket-paying passengers, Irish Rail has announced the tinny tot has won 25 years' worth of free travel across the network.

If giving birth on a moving locomotive is a way of securing fare discounts for a quarter of century, then midwives in Ireland should be on track for plenty more we reckon.

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## DriveAway new GM

**DRIVEAWAY** has announced the appointment of Charlie Youssef to the role of General Manager, making him second in charge to MD Chris Hamill.

Youssef (**pictured**) will be charged with specific responsibilities around DriveAway's IT and digital marketing strategy.

"Charlie brings with him a solid understanding of the technical elements of our business as well as a real understanding of quality service," Hamill said.

Youssef fills the gap left by Michelle Carpio, who has moved into the new role as the Head of People & Culture.



## Rex hails regulation

**REGIONAL** Express (Rex) has thrown its support behind a new Senate report into the operation, regulation and funding of air route service delivery to rural and remote communities.

Some of the recommendations to the Australian Government put forward by the Senate Committee include: an inquiry to investigate subsidising some regional routes to control airfare price, directing the Productivity Commission to expand its terms of reference into the economic regulation of airports, and a financial analysis to determine the operational costs involved in enhancing security at regional airports and whether these should be partly funded by the Government.

Rex provided written feedback to the Committee and to a public hearing held in Mount Gambier in Jul last year, stating it was "pleased" most of its recommendations had been adopted by the Committee.

## Agents say "bayou" to tour



**GLOBUS'** annual Supertour has just concluded, with 20 of Australia's top selling agents having returned from their 11-day tour of Illinois, Missouri, Tennessee and Louisiana.

The musically-inclined trip hit a number of the spots in which the sounds of the states were crafted, sampling some of America's best rock and roll, country and blues.

Highlights included celebrating Memorial Day in Chicago, visiting the Country Music Hall of Fame in Nashville and exploring Elvis' Graceland in Tennessee.

Culminating in New Orleans, agents explored the French Quarter and the historic bars

and clubs of Bourbon Street, and immersed themselves in Cajun cuisine with a cooking demonstration and dinner at the New Orleans School of Cooking.

To wave goodbye to the Supertour in style, agents donned their finery for a garden party-themed gala night, set atop The Chicory - a former rooftop coffee warehouse-turned event space, provided sparkling city views.

The destination for the 2020 Supertour will be announced in Sep, with agents able to secure their place between 01 Mar 2019 and 29 Feb 2020 by selling as many Globus family of Brands products as possible.

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## AIA traffic update

**AUCKLAND** Airport has reported total passenger growth of 1.8% for Apr 2019.

The airport also indicated a 2.4% bump in domestic passengers and a 2.3% increase in international passengers compared with the same month last year.

Over the course of the current financial year, domestic passenger numbers have grown 3.6% and international passengers by 3.2%.

## Wildlife turns 30

**WILDLIFE** Habitat Port Douglas is turning 30 this year and is celebrating the milestone with a major facelift featuring new attractions & wildlife interactions.

One new addition will see an aviary installed over the wetland habitat, however the park is keeping secret an even bigger announcement, scheduled to be unveiled in mid-Jul.

## TA ad wins a Logie

**TOURISM** Australia has won a Logie for its world-famous "Crocodile Dundee" Super Bowl ad featuring a host of Aussie icons including Chris Hemsworth.

The advertisement took home the inaugural "Most Popular Television Commercial" gong, awarded for the first time in the event's 61-year history.

The award is intended to celebrate the most creative, entertaining and best television commercials produced for Australian audiences.

## Drinks are on you

**GERMAN** airlines have been found to offer the cheapest beer in the air, as well as providing the best value for money on food, according to travel platform fromAtoB.

In not-so-flattering findings, Ryanair and EasyJet were revealed to have the most relatively expensive menus.

## Sofitel DH's new French menu



**SOFITEL** Sydney Darling Harbour yesterday treated lucky guests and members of the media to its new bespoke menu, generated specifically for meetings and events clients.

"A Night in Marseille" saw attendees tour through the hotel's meetings and events spaces, and sample the fruit and veg served up by new Executive Chef Eric Costille (**pictured**) and his team, inspired by Sofitel Darling Harbour's cultural links to southern France.

"I really took my time to understand the place, understand the culture here, because I've never worked in Australia before," Costille told **Travel Daily**.

"You see a lot of influences from Italian, Asian and even Greek, so it is multicultural.

"You get Chinese, you get Thai, you get all of Asia here plus European, the variety and diversity of cuisine is so big, and then you get the produce...you have basically all a chef needs."

Emphasising Sofitel Darling Harbour's focus on both business and leisure guests, Director of Sales and Marketing Myriam Conrie said "you might come here for a boardroom meeting and then finish off the day with a beautiful dining experience, and it's that storytelling people remember at the end of the day that stays with you."

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APT

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Friday 14th June 2019

## Three cheers for Counsellors



**TRAVEL** Counsellors are getting warmed up for the group's annual conference in Adelaide this weekend with a spot of pre-conference touring.

Hosted by SeaLink, Travel Counsellors headed out on day trips to explore Kangaroo Island, Victor Harbour or the scenic Barossa Valley.

Travel Counsellors Kerrie Croft, Donna Jones, Laura Dobson, Karen King, and Caroline Cameron hit the road early for their trip to Kangaroo Island.

The day included stunning scenery, wildlife sightings and a visit to the stunning Remarkable Rocks and Admirals Arch.

Meanwhile, agents who opted for the Barossa Valley indulged in stops at famous wineries, and gourmet treats.

**Pictured** in the Barossa Valley are: Nadine New, David Jackson, Caitlyn O'Farrell, Glenda Carter, Danielle Cutrupi, Kerry Murphy,

Lani Symons Vaughan, Tracy Parkinson, Deborah Dewe, Lisa O'Brien, and Melissa Briggs.

## SNOW CONDITIONS

**WELCOME** to *TD's* snow conditions update, providing information on the latest snow falls, depths and lifts in operation across key Australia and New Zealand's most popular ski-fields.

Here's the latest snow reports:

- Falls Creek - 16cm / 3 lifts
- Perisher - 71cm / 4 lifts
- Thredbo - 71cm / 3 lifts
- Charlotte Pass - 40cm / 0 lifts
- Mt Hotham - 20cm / 1 lift
- Mt Buller - 0 cm / 0 lifts
- Coronet Peak - 8cm / 0 lifts
- The Remarkables - 28cm / 5 lifts
- Mt Hutt - 30cm / 5 lifts

## Creative incentive

**CRUISE** wholesaler Creative Cruising is running a Travel Agent EOFY gift card bonus for select 2019 sailings which are booked and deposited throughout Jun.

Agents can earn a \$50 gift card for 2019 sailings with Royal Caribbean, Celebrity Cruises, Azamara Club Cruises, Oceania Cruises and Norwegian Cruise Line & a \$200 gift card for Regent Seven Seas 2019 bookings.

For more, call 1300 362 599.

## Old Vanuatu offer

**A WINTER** offer is available from Air Vanuatu on Brisbane to Port Vila and Brisbane to Espiritu Santo departures, with return flights from Brisbane from \$499.

Return fares to Espiritu Santo are also available from just \$479 return from Brisbane.

Bookings must be made by 28 Jun for travel through until 31 March 2020.

For more, call 1300 780 737.

## Discoverer to Croisi

**SILVERSEA** Cruises' *Silver Discoverer* has been acquired by CroisiEurope and will begin its inaugural season with the river & ocean cruise operator on 17 Oct.

To be renamed *La Belle des Oceans*, the vessel will be CroisiEurope's second ocean ship alongside *MS La Belle de l'Adriatique*.

She will begin her maiden season with nine nine-day sailings between Singapore and Phuket.

The vessel will continue to operate a selection of itineraries in Asia, as well as the Middle East, the Mediterranean and the Atlantic before moving to the Saint Lawrence in Canada for the northern summer in 2020.

The seven-deck *La Belle des Oceans* offers all suites with an en suite and walk-in shower, desk, hairdryer, built-in wardrobe with safe, mini bar, flat screen TV and air conditioning.

Prices start from \$4,439ppts for a nine-day cruise from Singapore.

# SCENIC°

LUXURY CRUISES & TOURS

## Trade, Marketing & Sales Co-ordinator

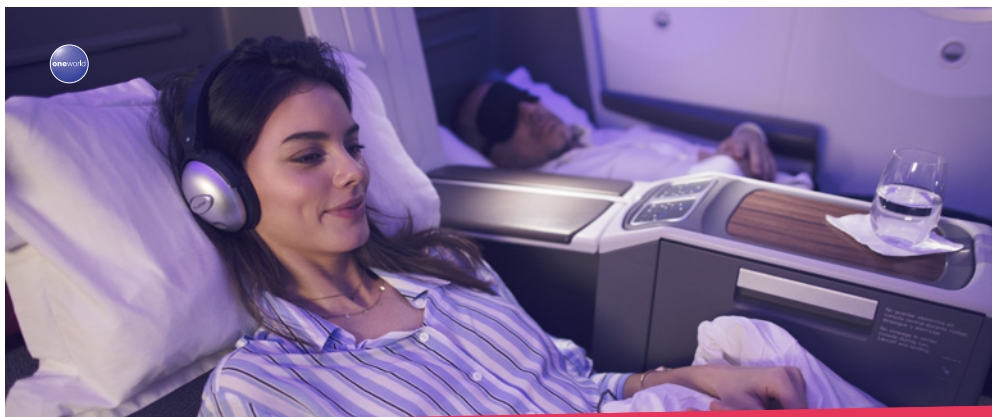
Scenic Group is a fast-paced, entrepreneurial, privately owned global travel company specialising in both luxury global travel and deluxe touring and cruising and encompasses Scenic Eclipse, Scenic Luxury Cruises and Tours and Evergreen Cruises and Tours.

Our Trade team are expanding and we have a new role available for a **Trade, Marketing & Sales Co-ordinator**.

The purpose of this role is to provide support to the Manager, Sales Team & Trade Partnerships and the Sales teams in both Australia & New Zealand. General tasks are as follows and this role will suit an entry level candidate with at least 12 months of experience in a similar role:-

- Preparation of trade marketing collateral, briefs, eDMs and marketing tool kits per product launch.
- Inside trade marketing support for agents as required
- Management of local area marketing requests for travel agents
- Administrative tasks and reporting
- Support and coordination of local events, functions and conferences

**If you are interested in this role then please send your cover letter and resume to [employment@scenic.com.au](mailto:employment@scenic.com.au) no later than the 20th June 2019 to be considered.**



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## TECHNOLOGY UPDATE

Today's Technology Update is brought to you Stuba Pacific

### Technology for the people



Since taking the reins as CIO for Stuba early in 2019, I continue to be blown away with the rate of change and variety across the technology and digital landscape.

The options are endless. Whilst emerging technologies have the potential for unique innovation, a lot of companies are doing pretty much the same thing, including those providing infrastructure and options to the travel industry.

How to make sense of all this? There are three principles that drive my technical team, and they can be applied to just about anyone in travel.

Analysis paralysis halts momentum; in a fast moving world, we know what happens when you stand still. Make a decision and begin the journey.

You can only consider what you know today; don't second-guess what you will know tomorrow. Don't preclude, be ready to include. A mistake, a feedback loop and a lesson are often one and the same.

Finally, never forget travel is a people business. People want a great experience on their flight, hotel or awesome customer service if it goes pear-shaped.

Do what we do at Stuba; treat technology as the silent partner that enables brilliant interactions with your customers.

**Mark Luckey,**  
CIO, Stuba



## Vail donates \$15m

**VAIL** Resorts Chairman and Chief Executive Officer Rob Katz has exercised stock appreciation rights, and will be donating 100% of the shares and proceeds received to his family charitable foundation and donor advised charitable fund - a donation of approximately \$15.7 million.

After withholding taxes, Katz received approximately 66,688 shares of Vail Resorts stock from the exercise, all of which will be donated either in shares or cash proceeds received from the sale of shares.

The charitable foundation has been initially focused on helping to address mental health issues in mountain resort communities.

Vail on Tue recorded a 14.3% increase in total visits for the quarter (**TD** 11 Jun).

## Jetwing in Kandy

**JETWING** Symphony is planning a new boutique hotel in the lakeside destination of Kandy in Sri Lanka.

The hotel will feature 26 rooms and suites featuring private butler service and a balcony or terrace.

## Adv World Winter

**ADVENTURE** World Travel has released its 2020 Winter brochure, packing in four fresh trips to Nunavut in Canada, Norway, Italy and Slovakia.

New to 2020, guests can experience Martedì Grasso (fat Tue) during Venice Carnival on the nine-day Winter in Italy itinerary or head on a luxury rail journey from Norway to Russia on the 12-day Arctic Explorer with Golden Eagle.

Adventure World has also added the destination of Slovakia, with the eight-day Slovakia Winter Family Adventure offering activities such as skifox, night sledging and snowshoeing.

For more information regarding the new winter brochure, call 1300 363 055 or visit [www.adventureworld.com.au](http://www.adventureworld.com.au).

## TRAVEL SPECIALS

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au)

A two-day, three-night fishing safari package is on sale from \$3,700pp at the **Groote Eyelandt Lodge** in Darwin. For a minimum of two guests, it includes return airfares, twin share accommodation, all meals, two days of guide fishing and all transfers. For more details phone 08 8987 7077.

**Hotel Indigo Bali Seminyak Beach** is offering a Summer Package, inviting guests complimentary airport transfer, a one-time 60-minute Balinese massage for two, and a complimentary one-time dinner at Salon Bali when they book a minimum four-night stay anytime before 30 Sep. For reservations and more information, visit <https://seminyak.hotelindigo.com/>.

Book a beachfront villa at **Phuket Marriott Resort and Spa, Nai Yang Beach** in Thailand between 14 to 20 Jun for a discounted rate of \$370 per night. Valid for stays until 31 Oct. Visit [www.phuketmarriottnaiyang.com](http://www.phuketmarriottnaiyang.com) to book, and quote the code "P18" at the checkout.

**Aircalin** is offering flights direct to Noumea from only \$270 one-way from Sydney and Brisbane, and \$272 from Melbourne. The offer period is valid from 14 to 28 Jun for travel between 01 Jul and 30 Sep. For more information, visit <https://au.aircalin.com>.

## Ponant opens Arctic

**FRENCH** cruise line, Ponant, is now taking bookings for its Arctic 2021 season, which will include voyages to the geographic North Pole, aboard its hybrid electric ship, *Le Commandant-Charcot*.

Guests will experience a range of new itineraries into regions previously inaccessible to traditional vessels, because of the ice floe, using the ship's routing software to navigate through naturally created channels in the ice, while its hybrid electric/liquefied natural gas (LNG) powered engines will allow it to free itself from sea ice if necessary.

*Le Commandant-Charcot's* inaugural cruise, 'In the Wake of Captain Jean-Baptiste Charcot' Expedition will depart Le Harve, France on 31 May 2021, and arrive in Reykjavik, Iceland on 14 Jun, with fares from \$23,700ppts.

## Globus new brox

**GLOBUS** family of brands will deliver seven new itineraries for travellers visiting North America in 2020.

The group launched its Globus and Cosmos North America (including Canada) brochures adding fresh options to the two brands' offerings.

Cosmos' new itineraries take in locations include Joshua Tree National Park and Palm Springs, Alaska's Inside Passage, and a 13-day Eastern Seaboard trip from New York to Miami, stopping off in Savannah, Georgia, Charleston South Carolina, and Florida's Daytona Beach.

Globus' new offering includes taking in the sights of Quebec, a nine-day adventure through the Canadian Rockies and an historic *Mayflower* 400th Anniversary Expedition.

**CLICK HERE** for more details.

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Applications and any queries can be sent to [careers@helloworld.com.au](mailto:careers@helloworld.com.au) by 5pm, Monday 24th June



## Order in the NTIA court!



**FRENETIC** activity at the Qantas campus in Sydney continues today, with hundreds of finalists making presentations to the various judges of the 2019 National Travel Industry Awards.

The intense sessions are the culmination of extensive preparation on behalf of the participants, with judges, including **Travel Daily's** own Christian Schweitzer, saying they have been highly impressed with the standard and effort put into the respected NTIAs.

This year the judging is part of a

particularly rigorous new process, which required nominees to complete an online submission which is then marked by an independent assessor.

The five highest scoring submissions in each category progressed to the current judging stage, with the winners to be announced at the NTIA Gala Dinner on Sat 20 Jul in Sydney.

Some of the hard-working judges are **pictured** above this morning, from left: Trish Shepherd, Christian Schweitzer, Donna Campbell and Jo Arancibia.



## WIN FLIGHTS TO SINGAPORE

This month Travel Daily and Singapore Airlines are teaming up to test agents' knowledge on Singapore Airlines for a chance to win two return Economy Class tickets to Singapore.

Simply enter by answering the weekly questions during the month and have the most creative response to the last question to win. Send your answers to [singaporeairlines@traveldaily.com.au](mailto:singaporeairlines@traveldaily.com.au)

2. Singapore Airlines operates the world's longest flight between Singapore and New York using the A350-900ULR, with total flight time being 18 hours 45 minutes. What are the cabin classes on the ULR aircraft?



### Lounge group rate

**PLAZA Premium** is offering 25% discounts for groups at select lounges around the world.

One person pays full price and up to eight companions pay 25% less, with the offer available for online bookings made 05 Jul-31 Aug at SIN, KUL, LHR, FMC and AUH - [plazapremiumlounge.com](http://plazapremiumlounge.com).

### ANZAC in Borneo

**RAILWAY Adventures** is offering earlybird savings on a new "Borneo for ANZAC Day and Beyond" itinerary which departs Kuala Lumpur on 22 Apr 2020.

The 12 night trip is priced from \$6,645pp and includes travel on the North Borneo Railway steam train - call 1300 800 977.

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#### EDITORIAL

**Editor in Chief and Publisher** – Bruce Piper  
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### Travel Sales Consultant

**Perth, Competitive, Ref: 4071SJ2**

A new position has opened in Perth for an experienced travel consultant looking to focus on high end bookings. This busy working environment with a friendly team are offering a highly competitive salary package and uncapped earnings. A loyal clientele following providing repeat bookings and supportive management makes this a sought after position. I am looking for current travel industry experience and a positive attitude. We are commencing interviews immediately so don't miss out!

For more information please call Sarah on  
(08) 6365 4313 or click [APPLY](#) now.

### PR, Communication and Promotions Executive

**Sydney CBD, Competitive Salary, Ref: 7777AJ1**

Utilise your creative background and successful experience within PR and Communications in order to drive visitor numbers to a well-known and widely visited International Tourism Destination. You will be in charge of developing and implementing a comprehensive publicity, communications and promotions programme in order to build brand awareness and contribute to visitor growth. You will have plenty of support at hand while also having the flexibility to make the role your own.

For more information please call Antony on  
(02) 9119 8744 or click [APPLY](#) now.

### Marketing Coordinator into Executive role

**Melbourne, Up to \$60k + Super, Ref: 1504CGA1**

This marketing role includes, but it not limited to, SEO, email and social media campaigns and measuring performance with Google Analytics. This is an integral part of the company's future development and also success in the Australian market. If you are working in digital marketing this is a fantastic career move! Experience in digital marketing in the travel industry is preferred. Get heaps of travel perks and discounts across the globe. COMPETITIVE SALARY UP TO \$60k + BONUSES!!

For more information please call Courtney on  
(03) 9988 0616 or click [APPLY](#) now.

### Part Time Travel Consultant

**Melbourne East, Flexible hrs & perks, Ref: 3457SZ3**

Join a team with fantastic energy & vibrant, mature minded working environment where everyone gets along & has the same goal in mind! We are looking for a PT consultant for either 2 or 3 days per week (flexible with days) to join an experienced team. Min 2.5 years' experience as a travel consultant is required. Greatly hourly rate, KPI related monetary bonuses & additional non-monetary incentives. We welcome anyone with a client base of any size however, this is not mandatory.

For more information please call Serena on  
(03) 9988 0616 or click [APPLY](#) now.

### Senior Corporate Travel Consultant

**Sydney South, upto \$70k + Super DOE, Ref: 4080PE1**

Due to internal promotion my client is seeking a senior corporate travel consultant to handle a strong portfolio of corporate travel accounts. You must have strong communication skills, be a self-starter & have an exceptional eye for detail. This company is at the top of their game, people are lining up to join their stellar team. Top dollar will be paid for a practicing corporate travel consultant looking for their next challenge & career progression. Sabre & Tramada a must to be considered.

For more information please call Paul on  
(02) 9119 8744 or click [APPLY](#) now.

### Business Development Manager

**Brisbane, \$90k + bonuses, Ref: 4098MT0**

I'm looking for someone who has that X factor about themselves. They're able to sell anything to anyone and build strong lasting relationships with everyone they come across. There is no challenge you can't face and overcome. You'll be growing the business and brand awareness by building strong client relationships. You must have 5+ years in Sales or Business Development Roles, established solid network within the travel industry. You'll be rewarded with \$90 + super with an OTE of \$130k.

For more information please call Mark on  
(07) 3123 6107 or click [APPLY](#) now.

### Senior Travel Consultant

**MEL, \$40-50k + Super + Comms, Ref: 1505CGA1**

Join a high end leisure and close-knit travel agency. You will ideally have two plus years' experience working in travel consulting and a great understanding of luxury holidays. Your role will ideally be working with only the high end clients in providing them with destination knowledge and options for their upcoming experience of a lifetime. We are after experienced travel agents with strong GDS knowledge and who would like to make a career out of doing something different.

For more information please call Courtney on  
(03) 9988 0616 or click [APPLY](#) now.

### Wholesale Travel Consultant

**Melbourne, Great Benefits/Perks, Ref: 4094SZ1**

Join a leading globally recognised luxury tour operator / wholesaler in this specialty position! We are looking for an experienced Travel / Res Consultant that is looking to work in a company with fantastic values & culture. You will be quoting and booking bespoke FIT travel packages to specialised destinations. You will handle calls, emails, chats with travel agents & direct consumers and will provide exceptional service. Full product training provided, BYO a good attitude!

For more information please call Serena on  
(03) 9988 0616 or click [APPLY](#) now.



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