

JUST RELEASED



JOURNEY BEYOND
GREAT SOUTHERN

EXCLUSIVE HERITAGE HIGHLIGHTS JOURNEY

ONE DEPARTURE ONLY 10 JANUARY 2020



PARKES ELVIS FESTIVAL, PARKES NSW



GULGONG PIONEERS MUSEUM, GULGONG NSW



ORANGE NSW

THE HERITAGE HIGHLIGHTS JOURNEY FEATURING 'ELVIS' PARKES FESTIVAL

ADELAIDE TO BRISBANE

FROM **\$1,829** PP | UPGRADE TO PLATINUM SERVICE FOR AN ADDITIONAL \$2,070 PP

GOLD SERVICE / TWIN SHARE / INCLUSIONS:

4 DAYS 3 NIGHTS OFF TRAIN EXCURSION

Join us on this one of a kind journey travelling Adelaide to Brisbane on the 10th of January 2020 only. After experiencing the breathtaking views of the Grampians on day 1, put on your blue suede shoes the following day and embrace the iconic Parkes Elvis Festival. Enjoy lunch and show and immerse yourself in the Elvis festival atmosphere. Soak up the history of the quaint gold mining town of Gulgong which inspired the works of one of Australia's best-known writers, Henry Lawson then through to Brisbane.

- 3 nights aboard Great Southern in Gold Service from Adelaide to Brisbane
- All inclusive dining as well as Australian beers, wine and spirits on the train
- Off Train Excursions in The Grampians, Parkes or Orange and Gulgong



AN EXCLUSIVE JOURNEY FILLED WITH SURPRISES.
OR ALTERNATIVELY, JOIN US FOR THE INAUGURAL GREAT SOUTHERN SEASON
06 DEC 2019 - 30 JAN 2020.

FIND OUT MORE

Are you ready for the Qantas Channel?

THERE'S only just over a week left before the 30 Jun deadline for agencies to sign up for the new Qantas Channel.

The NDC-based initiative will come into effect on 01 Aug, and agents wanting to participate should complete the Qantas Channel Registration and also enter into an agreement with their GDS or Approved Technology partner.

A Qantas spokesperson told **TD** this week that 3,700 agencies worldwide have finalised their registrations, but at this stage the airline hasn't confirmed how many of those are in Australia.

In order to determine how prepared the industry is for this monumental change we are running a brief survey - to participate click below.

[CLICK HERE for Qantas Channel Survey](#)

QF Hols product to Viva!

EXCLUSIVE

HELLOWORLD Travel has confirmed it will not seek the renewal of its licence for the Qantas Holidays brand name when it expires in Mar 2020.

The company said the decision would allow it to consolidate its wholesale brands and focus on its own Viva! Holidays brand, with all product currently available under the Qantas Holidays brand to be available under Viva! Holidays.

Cinzia Burnes, Head of Wholesale and Inbound at Helloworld Travel told **TD** that nothing in the business

operations will change, with all staff, servicing of the brand and of its agents to remain the same.

"This brand evolution will allow us to grow and develop our brands in the market with packaging that offers agents the best of everything," Burnes said.

"We will continue to deliver exceptional service and destination expertise to our customers, with business as usual from a servicing point of view, product range and offering point of view" she said.

"Also, our trade incentives and agent rewards will stay the same, with TripDollars and Qantas Frequent Flyer points already offered on Viva! bookings, and will be going forward," she added.

The company emphasised that it would continue to demonstrate its strong commitment to Qantas, with Qantas air product to become available under the Viva! Holidays brand.

Helloworld Travel also confirmed its domestic specialist brand, Sunlover Holidays, would remain unaffected by the changes.

Today's issue of TD

Travel Daily today has eight pages of news, a front cover page for **Journey Beyond**, a photo page for **Excite Holidays**, plus full pages from:

- Windstar Cruises
- Travel Trade Recruitment

Heritage highlights

JOURNEY Beyond is showcasing an exclusive one-off "Heritage Highlights" journey between Adelaide and Brisbane on 10 Jan next year, with the trip taking in the Parkes "Elvis" Festival.

For more information on the unique trip, see the **cover page**.

 TRIPFUSER

**WIN
\$1,000**

**Sign-up
by 30
June**

**or submit an enquiry.
T&C's apply**

**CLICK TO
ENTER**



Discover outback Queensland and win TRIP\$*

 sunlover
HOLIDAYS

 Queensland
AUSTRALIA

 Outback
Queensland
Lic. Australia's story

 Trip

*Conditions apply

Win with Windstar

WINDSTAR Cruises is offering agents the opportunity to win a five-day *Star Breeze* cruise.

Consultants can earn points between 17 Jun and 16 Aug for learning about Windstar, promoting its voyages and making bookings, with the top agent to win the trip - see **page 9**.

Triple Qantas Points⁺
with any eligible flight



Plus you could WIN[™] an Ultimate Qantas Experience.
Book by 21 June for travel by 30 August.

**BUSINESS
REWARDS** 

[Learn more](#)

+Offer ends 21 June 2019. You must be a Qantas Business Rewards member to earn Qantas points for business. Conditions apply. -Offer ends 21 June 2019. T&Cs apply. NSW Permit No. LTPS/19/34603. ACT Permit No. TP19/03368 and SA Licence No. T19/764.



TripaDeal shows AFTA pride

TODAY'S Sydney Morning Herald features a front cover wrap from TripADeal, highlighting the confidence consumers can have in the company due to its proud membership of AFTA & ATAS.

EOFY "Asia Deals under \$2k" are showcased above dual AFTA and TripaDeal logos (**below**).



SOO reminder

DON'T forget to get your answers in for this weekend's second State of Origin NRL match, to be in the running to win a footy jersey courtesy of recruitment firm TMS Talent.



The **TD** reader who is closest to the correct answers over the three game series will win, with the round 2 questions as follows:

1. *Who do you think will score the first try in Game 2?*
2. *How many field goals will be kicked during Game 2?*
3. *What will the final score be at the end of Game 2?*

Send your answers through to soocomp@traveldaily.com.au prior to kick off time which is 7.50pm AEST (5.50pm Perth time) on Sun 23 Jun.

One World Travel collapse

QUESTIONS are swirling around the closure of a Melbourne travel agency, with the owners claiming it has been placed into administration but no actual paperwork lodged with the Australian Securities and Investments Commission (ASIC).

Bentleigh East-based One World Travel (ABN 64 107 303 971) ceased trading earlier this month, after being suspended and "voluntarily withdrawing" from the ATAS scheme in Feb 2019.

A notice in the agency's window claims "One World Travel entered voluntary administration as of 03 of Jun 2019," however customers and suppliers are currently in the dark because ASIC records indicate the company is currently operating normally.

Ilya Furman, a Melbourne solicitor who represents about 60 affected customers, says he

has brought the matter to the attention of authorities.

"At the moment we're hoping either ASIC or another statutory authority takes action," he said.

Current ASIC records indicate the company's sole director and shareholder is Elena May, while the business is 50/50 owned by May and Edward Wallis, both of whom reside at the same address in Bentleigh East.

AFTA confirmed it was aware that One World Travel had permanently closed its doors, recommending that customers contact their bank to invoke a chargeback where payment was made via credit card.

"Industry sources are attempting to identify affected customers and assist with bookings," AFTA said, urging clients to seek the assistance of an ATAS accredited travel agent to assist in having a transfer of agency for the booking."

EK no-frills J class

EMIRATES has confirmed the introduction of a new "Special" fare for Business class, alongside existing Saver, Flex and Flex Plus options for pointy-end travel.

Emirates Special Business class fares will be offered on "certain routes based on seasonal trends and travel demand," a spokesperson told **TD**.

They come with the full EK on-board Business class experience including 40kg of baggage and priority boarding - but without chauffeur drive or lounge access.

Accor AF/KL pact

SKYTEAM members Air France and KLM have announced a new enhanced loyalty program partnership with Accor Hotels, allowing travellers to earn points and miles simultaneously.

The companies' joint entire global loyalty customer base will benefit from the change, giving members both Flying Blue Miles and Le Club AccorHotels Reward points whenever they fly on an AF/KL marketed and operated flight, or stay in an Accor hotel.

The Miles+Points initiative "brings together two formidable players in global tourism and rewrites the rules of loyalty building," said Accor Chairman and CEO, Sebastien Bazin.

The deal also allows members to convert points between each loyalty scheme, providing more opportunities for redemption and enabling the Air France-KLM Group and Accor to "reward members across more stages of their journey," the firms said.

SAVE

in Fred. Olsen's Summer Sale

Valid until 3 July 2019

Terms & Conditions Apply



1 300 786 863

res@cruiseabroad.com.au

SAVE
up to
\$600 pp
on Ocean Cruises

Ride your way from the mountains to the sea in New Zealand in June issue of *travelBulletin*.

CLICK to read
travelBulletin



Dohop, Discover deal

ICELANDIC flight booking and connection platform Dohop has appointed Discover the World as its global sales partner under an ambitious growth plan.

The tie-up aims to increase the uptake of Dohop's platform across the industry by leveraging Discover the World's global network and relationships with airlines partners.

The platform is designed to be integrated into an airline's existing offering and extend its current route network by linking together flights from other carriers without the need for interline agreements.

Dohop Commercial Director Chris Baldwin said "the technology that Dohop provides will draw more virtual interline bookings to an airline's website, providing benefits to both the airlines and their passengers".
Discover the World Airline

Account Manager Aiden Walsh said the deal would open up significant growth and revenue opportunities for Dohop.

"It's a great fit for Discover that leverages our core capability and underlines our value to travel tech companies," he said.

Dohop's customer base includes easyJet, Eurowings and Gatwick Airport.

Alliance record PBT

ALLIANCE Aviation Services has confirmed it is expecting a Profit Before Tax (PBT) in excess of \$32.5 million, the best profit in the company's 17-year history.

The growth would represent a 25% rise above the PBT for FY18.

Alliance CEO Lee Schofield said "the significant growth of the company is the result of our continued safety focus and market-leading on-time performance.

Carnival 2020/21

CARNIVAL Cruise Line has released details of its Australasian sailings for Jan-Jun 2021, with the year-round deployment of *Carnival Spirit* and *Carnival Splendor* making it the brand's biggest season ever down under.

The number of sailings will almost double compared to 2020, including a 66% increase in shorter "Fun Size" cruises departing from Brisbane aboard *Spirit* and ex Sydney on *Splendor*.

Itineraries include visits to the untouched Fijian island of Dravuni which has a population of just 125, along with calls at Santo, Isle of Pines, Mare, Lifou and Mystery Island.

Splendor sailings ex Sydney include Moreton Island, Tasmania and a series of Weekend Samplers plus 7-11 night cruises to the South Pacific and 10-night voyages to NZ's South Island.

Lots more cruise news in today's issue of *Cruise Weekly*.



Window Seat

HAS any Buddhist ever tried to bend the concept of mindfulness like Beckham?

Well, the religion's followers now have the chance to kick off the practice with the Pariwat temple in Thailand recently installing a statue of the English soccer star for people to worship.

The gold-painted "Becks" joins statues bearing the likeness of Popeye and Wolverine, with the temple's keepers suggesting the symbols will help protect Buddhism - aye aye Dalai Lama!



Register for the Qantas Channel

Responsible for a travel agency?

Register* for the Qantas Channel by 30 June 2019 to be eligible to access a wide range of content for your customers.

Register now



*In order to enable your agency to access the Qantas Channel from 1 August 2019, you should register for the Qantas Channel via [Qantas Agency Connect](#) and enter into an agreement with your GDS or Approved Technology Partner to access the Qantas Channel prior to 30 June 2019. Acceptance of each agency into the Qantas Channel following registration is subject to Qantas' approval.

Trafalgar 2020 Asia

TRAFALGAR has released its 2020 Asia itineraries, including nine new trips "designed to unlock the real Asia".

New additions include the nine-day Saigon and Bangkok Explorer, which includes a farm-to-table lunch on an organic farm outside Ho Chi Minh City.

Guests on the Colourful India - Celebrate Holi itinerary will have the opportunity to spend time with a family during the Festival of Colours.

Pitcairn webinar

AGENTS can find out more about the subtropical destination of Pitcairn Islands in the South Pacific by signing up to a trade webinar on Fri 28 Jun.

Hosted by Pitcairn Islands Tourism, agents can get an insight into the islands located between New Zealand and Panama.

CLICK HERE to register.

Delta, KE stake

DELTA Airlines is eyeing a 10% equity stake in Hanjin-KAL, the largest shareholder of Korean Air.

The US carrier announced its intention after acquiring a 4.3% holding in Hanjin overnight, saying the investment was a demonstration of its commitment to the success of its joint venture with Korean Air.

Delta CEO Ed Bastian said the airline would increase its stake in the Korean business after receiving regulatory approval.

He said the trans-Pacific joint venture, launched in May 2018, had delivered Delta's first year-over-year growth in the Asia Pacific region since 2012.

"This is already one of our fastest-integrating and most successful partnerships, and experience tells us this investment will further strengthen our relationship as we continue to build on the value of the joint venture," he said.

Air Vanuatu strikes right note



AIR Vanuatu and the Vanuatu Tourism Office yesterday celebrated the airline's inaugural direct flight connecting Melbourne with Port Vila (**TD** yesterday).

During the week-long celebrations Melburnians were treated to a taste of the South Pacific, with a pop-up beach bar-themed coffee cart serving Vanuatu's Tanna Coffee, at Southern Cross Station on Wed, giving commuters their morning caffeine hit, while Flight Centre agents were on hand to tempt them with exclusive flash sales for trips to the archipelago.

The non-stop route marks a

new era in travel for Air Vanuatu, expanding the airline's offering in Australia and bringing the South Pacific nation closer to Victorians.

The new service operates thrice-weekly, departing Melbourne at 7am on Tue, Thu and Sat & landing in Port Vila at 12.30pm local time, with onward connections to 28 destinations across the country.

Return flights depart Port Vila at 4.15pm on Mon, Wed and Fri, landing in Melbourne at 8.15pm local time.

Pictured are: Australian High Commissioner to Vanuatu, Jenny Da Rin and the Ni-Van String Band celebrating the inaugural flight.

American Airlines

INVITATION

4th July 2019

American Airlines, Anchorage, Nevada, New England, Oregon and Washington DC invite you to celebrate 4th July!

Join us for a night of all things Americana... food, fancy dress, frolics... fun prizes!

Top incentive sellers will be priority guests. Please RSVP to Syd.Sales@aa.com to secure your place on the night.

Date: 3rd July 2019 (we like to start early)
Venue: Mary's Underground, 7 Macquarie Place
Time: 6.00pm until 10.30pm
Dress: American Vintage

West Syd milestone

CONSTRUCTION of Western Sydney International (Nancy-Bird Walton) Airport has now moved one million cubic metres of earth in the area.

The airport is named in honour of Nancy-Bird Walton, who founded the Australian Women Pilots' Association (**TD 05 Mar**).

Based in the suburb of Badgery's Creek, Western Sydney International is on track to open for international and domestic passenger flights in 2026.

Korean, Airbus deal

KOREAN Air has signed a cooperation and research agreement with Airbus for the "Wing of Tomorrow Program".

Designed to create new structural and system architectures for carbon wings, the program's overarching aim is to improve the aerodynamics and overall eco-efficiency of the Airbus fleet.

Korean Air's Aerospace Division has assisted Airbus with airline technology since 2009.



HAWAII'I Tourism Oceania (HTO) and Hawaiian Airlines are sending 10 lucky Travel Counsellors on a reward trip to the island state.

Places on the trip were awarded at the annual Travel Counsellors conference in Adelaide over the weekend to the top users of the group's booking platform, Phenix.

Agents will be treated to a helicopter flight over the Napali Coast and mountain tubing, travelling between the islands on Hawaiian Airlines.

Giselle Radulovic, HTO Country Manager Australia said travel agents remained an integral part of the booking process for travel to the Hawaiian Islands.

"Travel agents are incredibly valuable to our sales and marketing activities within the

Oceania region."
Pictured are the high achievers; Back row: Tamsin Catto, Charis Ricafuente (HTO), Lani Symons Vaughan, Donna Jones, Gillian Hayward (HA), Hayley Voll and Hannah Foster.

Front: Hamish Naicker, Simone Murnane and Matt Schmitz.



Airline Account Manager – Australia and New Zealand

Trip.com launched in Australia in late 2017 and is part of the Ctrip Group, a NASDAQ listed company since 2003 (NASDAQ: CTRP) with over 30,000 employees and over 300 million customers worldwide. It is the second largest online travel agency group in the world and owner of Skyscanner; making us one of the leading online travel agencies globally.

The Role

Due to continued business growth in Australia, Trip.com has an exciting opportunity for a dynamic and commercially astute Airline Account Manager to join our growing Air Commercial team in Sydney.

Reporting to the Airline Director – Australia & New Zealand you will be accountable for managing a portfolio of carriers within the ANZ region; with responsibility for developing and expanding local airline partnerships and negotiating preferred airline agreements. This role will also have responsibility for managing airline initiatives and strategic projects aimed at improving business growth within Australia and New Zealand.

Skills & Experience

To be considered for this position you will need to bring the following:

- Minimum 3-4 years of commercial experience within an Airline or Travel Agency environment.
- Proven and demonstrated experience with commercial negotiations
- Excellent stakeholder management & experience working with internal stakeholders to drive commercial objectives
- Ability to analyse internal and external data to guide commercial decision-making
- Strong analytical, problem solving and interpersonal skills
- Superior knowledge of the online travel market as well as an understanding of primary sales channels operating within this environment.
- Experience developing and implementing initiatives to drive performance with key airline partners.
- Cross functional experience (product development & project management experience)
- Ability to work autonomously and lead a wide variety of projects at a time whilst working to strict deadlines.
- Results orientated and experience working to strict deadlines
- Excellent presentation and communication skills

Please send your CV and expression of interest to Nick Yu – HR Business Partner, Australia & New Zealand
nick_yu@Ctrip.com by Friday 28 June 2019.

Europcar new MD

EUROPCAR has appointed Jose Blanco as Managing Director of its Low Cost Business Unit.

Blanco brings over 20 years of managing, sales and marketing experience in the leisure and tourism industry to the role, and will oversee the Low Cost Business Unit's brand repositioning and expansion.



NSW/ACT STATE MANAGER

This is the opportunity you have been waiting for...

Are you looking to be the State Manager for Australia's number one travel company? We would love to hear from you if you are confident you have the following abilities:

- Effectively manage, lead and coach an established, high performing team
- Develop and execute sales strategies, business plans and meet sales targets
- Effective budget management with analysis on ROI
- Capacity to build collaborative and lasting relationships with our key retail partners
- Target driven, highly motivated, proactive and enthusiastic individual
- Have excellent communication and influencing skills with a strong attention to detail

If you're looking for your next challenge. Head to <https://www.aptouring.com.au/about-us/careers/current-opportunities> to find out more.

Applications Close: Wednesday 10 July, 2019

Taiwan Tourism Info Centre



TOURISM Taiwan has opened a new information centre on Sydney's Wentworth Avenue in partnership with APAC agency Switch Digital.

Taiwan has received over 10 million tourists over the last four years, with Australians accounting for over 100,000 in 2018.

The island is currently a hotspot with Aussies, with a 60% increase in arrivals from down under year-on-year in Apr 2019.

Taiwan is also set to feature prominently in travel and dive

expos across the country, and is offering tailored training sessions to major travel groups over the next 12 months.

Pictured is Lee Stephens, Chief Executive Officer Switch Digital; Trust Lin, Director of New Zealand, Australia, Singapore, India & Middle East, Taiwan Tourism Bureau; Constance Wang, Director General Taipei Economic & Cultural Office and Alex Greenwich MP, Independent Member for Sydney, New South Wales Parliament.

TRAVEL SPECIALS

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

AAT Kings is, for a limited time only, inviting guests to fly free on a selection of its best-selling guided holidays. This offer is on sale now until 31 July 2019. For more information or to book call 1300 556 100.

Banyan Tree is celebrating its 25th anniversary by offering 25% off stays at **Banyan Tree Phuket**. A minimum stay of two nights applies, with the deal available until 18 Dec. See www.banyantree.com.

G Adventures is offering savings of 15% (\$555) on its Wellness Iceland Tour. All activities, transfers, transport, six breakfasts, two dinners, one lunch and hotels (six nights) are included. Departing 22 Sep, the offer is available to those who book by 30 Jun. For more, **CLICK HERE**.

Samoa Airways has extended the availability of its June sale fares until 30 Jun. Valid for travel until 21 Mar, one-way fares from Sydney lead in at \$267. For details on SYD flights, **CLICK HERE**, and for BNE, **CLICK HERE**.

Savings of up to \$750 per person are available on **U River Cruises'** themed cruises, Tattoo on U and U in Drag. Starting from \$1,749 per person, twin share (discount included). This offer is on sale now until 30 Jun. For more information, call 1300 730 010.

Brexit travel impact

TRAVEL and tourism companies must actively prepare and reformulate their plans in preparation for Brexit, according to a recent report from ResearchAndMarkets.com.

Brexit's impact on Tourism - Thematic Research says with the UK's current unsure political state, businesses, DMOs, local authorities and governments alike have an urgency to prepare for every outcome, including the potential of a no-deal Brexit.

The report provides an analysis of Brexit and its potential impact on the travel and tourism sector, explores different Brexit scenarios and looks at the potential winners and losers of these.

Wyndham NZ push

WYNDHAM Hotels & Resorts has expanded its portfolio in New Zealand in partnership with Safari Group, by signing of Ramada Suites by Wyndham Taranaki Street Wellington.

Scheduled to open in late 2020, the hotel will mark the company's debut in New Zealand's capital, offering 93 contemporary rooms and conference facilities in the heart of the city.

WA GoPro push

WESTERN Australia is set to host top digital content creators at a GoPro Summit in Aug.

Federal Minister for Trade, Tourism and Investment, Simon Birmingham and WA Minister for Tourism, Paul Papalia, yesterday announced that 40 GoPro experts will travel to Broome and the Kimberley region for a four-day program of training, tourism experiences and events which are designed to showcase the state.

OYO investment

OYO Hotels & Homes is set to invest \$300 million in its United States operations.

The hotel startup currently owns over 50 buildings in more than 35 cities and 10 states, with its latest commitment targeted at growth, headquarter talent, competency building and infrastructure development.

The company has more than 350 "OYOpreneurs" across 15 states, and has generated over 1,000 jobs.

TECHNOLOGY UPDATE

Today's Technology Update is brought to you by ReadyRooms



The best of both worlds...

Using Technology to improve customer service while at the same time helping agents secure

bookings are important driving forces behind the ReadyRooms on-going developments and enhancements. With over 50% of customers researching their travel online before engaging with an expert, it has never been more important to have the relevant tools to deliver on customer needs and expectations.

At ReadyRooms we deliver a B2B Booking Site specifically for agents. A site that is not accessible to consumers and built with servicing agents as the top priority. With this ethos in mind we have built several tools to assist agents across the sales process. With the click of a button ReadyRooms can be made consumer friendly to allow agents to turn their screen around and show a client exactly what they are seeing, promoting transparency and engaging the customer in the purchase. Instantly, those results can then be exported and shared directly with the client, as a value-add we have rich content format as a price point comparison or instantly as a bespoke quotation. Importantly, this set up prevents the customer returning to the site on their own to try and book the hotel or activity themselves.

Unlike many online travel agencies who have functionality for travel agents as a secondary add-on, yet unashamedly target customers directly, our technology development is driven to specifically deliver on the needs of agents first and foremost. By giving agents a tailor-made tool that allows them to compete with online offerings, while also delivering on the evolving needs of their customers, ReadyRooms is offering the best of both worlds.

Steve Brady, ReadyRooms



Excite Holidays agents cook up a storm, Southern style!

EXCITE Holidays and Travel South USA gave 30 agents a taste of Southern Hospitality with an interactive cooking class to celebrate the launch of their new campaign, 'Travel South: Heart & Soul of America'. On Tue 05 Jun, agents visited the James Street Cooking School in Brisbane's hip Fortitude Valley and tried their hand at cooking some Southern classics.

After a quick demonstration by the instructor, it was time for agents to get their hands dirty! Preparation began on what would be a fantastic Southern feast, including andouille hush puppies, skillet corn bread, southern fried chicken, kale and bacon salad and slow roasted pulled pork. After a quick break, the kitchen was transformed into a communal dining table and the group shared the fruits of their labour.

In attendance at the event was Sue Watts, Excite Holidays Business Development Manager and Tahnee Dobson from Travel South USA, who gave agents an update on what makes the Southern states a must visit for their clients.

The agents left with a custom branded apron, a set of new recipes to try at home, and a true sense of the famous Southern hospitality.



A SOUTHERN feast!



CHEERS!



HELEN Wilde and Debra Gibb from Why Travel.



MATTHEW Tainton and Callum Whitehead from iTravel Barrow and Bear with Ellie Mastrapostolos, Helloworld Milton.



PROFESSIONAL chef demonstration.



COOKING up a storm!



SUE Watts from Excite Holidays.



TIM Bowrey from Excite Holidays with Tahnee Dobson of Travel South USA.



Creative incentive

CREATIVE Cruising has launched an exclusive travel agent luxury campaign.

Agents who book and deposit Crystal Cruises, Regent Seven Seas and Silversea Cruises sailings by 31 Jul will receive two bottles of French Champagne, featured on board.

For more information on the incentive, call 1300 362 599.

SNOW CONDITIONS

WELCOME to *TD's* snow conditions update, providing information on the latest snow falls, depths and lifts in operation across key Australia and New Zealand's most popular ski-fields.

Here's the latest snow reports:

- Falls Creek - 32cm / 3 lifts
- Perisher - 37cm / 9 lifts
- Thredbo - 37cm / 6 lifts
- Charlotte Pass - 3cm / 0 lifts
- Mt Hotham - 15cm / 2 lifts
- Mt Buller - 10 cm / 2 lifts
- Coronet Peak - 20cm / 5 lifts
- The Remarkables - 35cm / 6 lifts
- Mt Hutt - 0cm / 0 lifts

Oceania collection

OCEANIA Cruises has introduced a new Exotic Collection for its ship *Sirena*.

The vessel was originally slated to sail to Cuba and will instead extend her 2020 European season through the 2020-2021 European winter/spring season.

The new itineraries venture to Egypt, Israel, and Turkey, the Arabian Peninsula, India, Myanmar, and Indonesia.

The collection includes sailings of 10 to 24 days in length from Nov 2020 to Apr 2021.

Sirena recently underwent a top-to-bottom rebuild as part of the cruise line's US\$100m OceaniaNEXT initiative.

New Heritage ship

HERITAGE Line will expand its luxury fleet with the addition of a new vessel, *Anouvong*.

Paying tribute to the Laotian king of the same name, it will be the first small ship accommodation available on the rarely-travelled Upper Mekong.

The ship will sail from the Thai-Laos border through the city of Luang Prabang, down to the capital, Vientiane.

The ship debuts 29 Sep 2020.



WIN FLIGHTS TO SINGAPORE

This month Travel Daily and Singapore Airlines are teaming up to test agents' knowledge on Singapore Airlines for a chance to win two return Economy Class tickets to Singapore.

Simply enter by answering the weekly questions during the month and have the most creative response to the last question to win.

Send your answers to singaporeairlines@traveldaily.com.au

3. Who was the 2018 and 2019 TripAdvisor World's Best Airline?



Riviera addition

EUROPEAN river cruise line Riviera Travel has launched its 2019 Christmas cruise offering.

The line has announced 25 cruises for the Christmas market, including a new six-day Danube's Imperial Cities and Yeletide Markets itinerary sailing in May.

No single supplement will be charged on selected cabins.

Star Wars famil

DISNEY Destinations, Virgin Australia and Delta Air Lines are offering agents the chance to win the fourth spot on the Journey to *Star Wars: Galaxy's Edge* Mega Famil, between 22 Jun and 05 Jul.

To be in to win, agents will need to sell and log at least one qualifying Disney booking & return flights to the US with VA or DL.

Looking to take your travel business online?

Join us for lunch to discover how Travelport can help

Register today

Travelport

Travel Daily

www.traveldaily.com.au

Travel Daily is part of the Business Publishing Group family of publications.

Produced each weekday since 1994, *Travel Daily* is Australia's leading travel industry publication.

EDITORIAL

Editor in Chief and Publisher – Bruce Piper

Editor – Jasmine O'Donoghue

Contributors – Adam Bishop, Sarah Fairburn, Nicholas O'Donoghue, Myles Stedman, Jenny Piper, Christian Schweitzer
info@traveldaily.com.au

ADVERTISING AND MARKETING

Sean Harrigan, Hoda Alzubaidi and Lisa Martin
advertising@traveldaily.com.au

BUSINESS MANAGER

Jenny Piper
accounts@traveldaily.com.au

Suite 1, Level 2, 64 Talavera Rd
Macquarie Park NSW 2113 Australia
PO Box 1010 Epping NSW 1710 Australia
Tel: 1300 799 220 (+61 2 8007 6760)

Travel Daily operates by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

CRUISE
WEEKLY
travelBulletin
business events news
Pharmacy
Daily

AGENT INCENTIVE

WIN a 5-day Windstar Cruise!



What you do is beyond ordinary – and we want to thank you for all that you do to recommend Windstar Cruises to your clients. We've created a rewards just for you! During 17th June - 16th August 2019 earn points for learning about our brand, promoting our cruises, and making bookings. The consultant that earns the most points wins a 5-day cruise aboard the newly enhanced *Star Breeze* sailing, *Key West & Bahamas Getaway*, from Miami.

WINDSTAR[®]
CRUISES
180° FROM ORDINARY[®]

FIND OUT MORE!

T&Cs apply



Working in partnership with the Australian Travel Industry

Travel Procurement | Product Leader

Brisbane, \$100-150k + travel perks, Ref: 4851AW1

Are YOU commercially-driven, a passionate leader, with strong supplier relations experience and excellent communication skills? Have YOU got experience in Product Procurement and Procurement Strategy? Work for an international travel brand and step into a new and challenging role! Ensure the growth of leisure land sales globally; and strengthen partnerships with key global Suppliers and Selling Partners. Have a minimum 3 years' experience? Ready for a new challenge? Sound like YOU? APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

PR, Communication & Promotions Executive

Sydney CBD, Competitive Salary, Ref: 7777AJ1

Utilise your creative background and successful experience within PR and Communications in order to drive visitor numbers to a well-known and widely visited International Tourism Destination. You will be in charge of developing and implementing a comprehensive publicity, communications and promotions programme in order to build brand awareness and contribute to visitor growth. You will have plenty of support at hand while also having the flexibility to make the role your own.

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

Franchise Business Development Partner

Brisbane, \$90k + bonuses, Ref: 4098MT0

I'm looking for someone who has that X factor about themselves. They're able to sell anything to anyone and build strong lasting relationships with everyone they come across. There is no challenge you can't face and overcome. You'll be growing the business and brand awareness by building strong client relationships. You must have 5+ years in Sales or Business Development Roles, established solid network within the travel industry. You'll be rewarded with \$90 + super with an OTE of \$130k.

For more information please call Mark on (07) 3123 6107 or click [APPLY](#) now.

Wholesale Travel Consultant

Melbourne, Great Benefits/Perks, Ref: 4094SZ1

Join a leading globally recognised luxury tour operator / wholesaler in this specialty position! We are looking for an experienced Travel / Res Consultant that is looking to work in a company with fantastic values & culture. You will be quoting and booking bespoke FIT travel packages to specialised destinations. You will handle calls, emails, chats with travel agents & direct consumers and will provide exceptional service. Full product training provided, BYO a good attitude!

For more information please call Serena on (03) 9988 0616 or click [APPLY](#) now.

Corporate Leisure Travel Consultant

South Sydney, Up to \$65k DOE, Ref: 4080PE1

A fantastic opportunity has become available with this boutique corporate travel business for an experienced leisure travel consultant that wants to move into a corporate environment & take a step back from face to face sales. As a corporate leisure consultant you will quote & sell holidays to a portfolio of leisure clientele. These holidays can be anything from a family cruise to a round the world trip. This role is fast paced & you must have excellent destination + product knowledge

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Leisure & Corporate Consultant

Brisbane, \$55k + Bonuses + Super, Ref: 2345MT1

Are you an experienced consultant or leader who would love to work in a corporate environment with corporate customers delivering leisure solutions? We're looking for dedicated and high-achieving consultants to deliver outstanding customer service to our key accounts and building the brand with our internal and external clients. In this role you will have minimum 3 years' experience. Potential to make a name for yourself \$\$\$\$\$!! If this role sounds like it's for you!! APPLY NOW!!

For more information please call Mark on (07) 3123 6107 or click [APPLY](#) now.

Experienced Travel Consultant

MEL, \$40-50k + Super + Comms, Ref: 1505CGA1

Join a high end leisure and close-knit travel agency. You will ideally have two plus years' experience working in travel consulting and a great understanding of luxury holidays. Your role will ideally be working with only the high end clients in providing them with destination knowledge and options for their upcoming experience of a lifetime. We are after experienced travel agents with strong GDS knowledge and who would like to make a career out of doing something different.

For more information please call Courtney on (03) 9988 0616 or click [APPLY](#) now.

Part Time Travel Consultant | Immediate Start

Melbourne East, Flexible hrs & perks, Ref: 3457SZ3

Join a team with fantastic energy & vibrant, mature minded working environment where everyone gets along & has the same goal in mind! We are looking for a PT consultant for either 2 or 3 days per week (flexible with days) to join an experienced team. Min 2.5 years' experience as a travel consultant is required. Greatly hourly rate, KPI related monetary bonuses & additional non-monetary incentives. We welcome anyone with a client base of any size however, this is not mandatory.

For more information please call Serena on (03) 9988 0616 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch