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## Want your career search handled confidentially? Call the experts!

#### THE PERFECT MATCH TRAVEL RECRUITMENT ACCOUNT MANAGER SYDNEY- TOP SALARY PKG + BONUSES

Don't miss the opportunity to combine your love for the travel industry with your passion for assisting others in finding their own career path. As part of the AA team your days will involve meeting candidates, building strong relationships with existing clients and growing your client portfolio via cold calling and networking to find the perfect client/candidate match. As part of the AA team you'll earn a top salary, bonuses, staff conferences & work Mon-Fri hours.

## TAKE THE REIGNS CLUSTER GM - OPERATIONS SYDNEY – SALARY PACKAGE \$170K

This prestigious hotel group is looking for a talented cluster GM Operations to act as 2IC to the company COO. Your role will include mentoring GMS, devising and implementing national strategies to drive revenue and client satisfaction and oversee key projects including major refurbishments and renovations. If you have proven experience as a Regional GM this is the perfect next step.

#### PROMOTE A DOMESTIC PRODUCT? AGENT SALES MANAGER SYDNEY – SALARY PACKAGE \$82K PLUS+ BONUS

Do you have contacts or connections in the domestic trade market, are you interested in promoting an iconic attraction? If you have a good knowledge of the local hotel market and attractions please call today. This is a great opportunity for an industry BDM to broaden their career, you will be responsible for increasing sales of this product through key distribution partners. \$75K base plus super plus a strong bonus is on offer. Interviews have commenced.

## EXCITING SALES OPPORTUNITY BUSINESS DEVELOPMENT MANAGER BRISBANE – up to \$97K PKG + \$\$ BONUSES

This unique sales opportunity will see you working for an innovative brand and being responsible in growing their portfolio of members in QLD. The ability to develop a strong sales pipeline combined with effective negotiation skills and the ability to close the deal are a must. A strong base salary plus car allowance and bonuses are on offer along with long term career development.

Call for a confidential chat today.

## \*NEW\* BRING YOUR STRATEGIC SKILLS CORPORATE ACCOUNT MANAGERS x 2 SYDNEY- SALARY UP TO \$110K

As a Global Corporate Account Manager you will be responsible for the regional program with the objective of growing and increasing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Interviews to commence this week, call today to find out more

## ADD E-COMMERCE TO YOUR CV SALES MANAGER - ONLINE SYDNEY – HIGH BASE SALARY PLUS BIG BONUSES

This unique opportunity will suit a strong Tourism or Hospitality Sales Manager that understands and is motivated by the sales process and looking for that something different. This global company, with over 20 offices worldwide is seeing huge growth in the Australian market and now looking for a strong sales manager to join them. You'll need established relationships in the travel and hospitality trade with previous experience for an OTA highly desirable.

# TAKE CHARGE

#### RETAIL TRAVEL TEAM LEADERS SYDNEY & MELBOURNE – \$85K PKG + BONUSES

We have several superb management opportunities available across NSW & VIC. As a hands on manager you'll know the secrets of closing a sale and be able to motivate and inspire your team to achieve strong results. Working for a reputable and highly respected travel brand you'll enjoy a strong base salary + commission, ongoing career development opportunities, access to five star famils and more. Previous travel management experience is a must.

## \*NEW\* PART TIME PERFECTION BUSINESS DEVELOPMENT MANAGER BRISBANE – UP TO \$70K PKG Prorated

Don't miss out on the chance to grab a rare part time BDM role in Brisbane. Representing a reputable and well-known brand you'll be responsible for developing and enhancing new and existing relationships with agents within your OLD territory. Your previous on the road sales experience combined with your established networks throughout OLD will be the key to success. Work 3 days per week earning a strong salary package and more.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM executive@aaappointments.com.au NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

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