

Lindblad new ship

LINDBLAD Expeditions has signed an agreement with Norwegian shipbuilder Ulstein to build a second new polar vessel, which will be scheduled for delivery in late 2021.

The latest ship follows the impending delivery of sister ship *Endurance* in 2020.

The new polar vessel will offer capacity for 126 passengers in 69 cabins and suites, along with multiple observation decks.

Bentours giveaway

BENTOURS is offering agents the chance to win a voyage for two on Hurtigruten's new, hybrid exploration vessel, *MS Roald Amundsen*.

To be eligible to win, agents must book and deposit any Hurtigruten coastal full voyage or expedition cruise with Bentours until 09 Mar 2019.

For more information on the incentive, see **page eight**.

ETG's expansion to NZ

EXPRESS Travel Group (ETG) is a step closer to expanding to New Zealand, with shareholders of First Travel Group (FTG) voting in favour of ETG's proposed investment in the Auckland-based company (**TD** breaking news).

Under the proposed terms, existing FTG members would retain a 25% shareholding in the new company.

First Travel Group would continue to be led by Malcom MacLeod as Chief Executive Officer for the proposed 'new' First Travel Group.

FTG Chairman Don Menzies said "the move would consolidate the future of First Travel Group

by partnering with Australia's Express Travel Group as we are very complementary entities".

The two companies have worked together previously in technology, product and knowledge sharing.

ETG CEO Tom Manwaring said the deal would be completed by the end of Mar and provide scale and synergies which would benefit both members and partner suppliers.

"We look forward to the mutual road ahead," he said.

ETG confirmed in Dec it was in exclusive discussion with the group (**TD** 19 Dec 2018), which promotes itself as "NZ's leading independent travel alliance".

Earlier this year Helloworld Travel announced the addition of two former FTG members, Barlow Travel, operated by Peter Barlow, and Keith Sumner's Gilpin Travel (**TD** 03 Jan).

Win with Delta

THE start of a new month means a new **Travel Daily** monthly competition and in Mar, Delta Air Lines is giving **TD** readers the chance to win flights for two from Sydney to LA in Delta's Premium Select cabin.

To be in the running to win, readers need to come up with a jingle, 200 words or less, about Delta's new Delta One and Premium Select cabins on board the refurbished B777 flights from SYD-LAX starting in Apr.

The ditty needs to include the words suite, daily, bed and wi-fi.

The most creative response will win this great prize.

For more details see **page 7**.

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus full pages from:

- Bentours
- Travel Trade Recruitment

\$100 from Creative

CREATIVE Cruising is offering travel agents a \$100 gift card for every new USA booking made and deposited in Mar for Royal Caribbean or Celebrity Cruises.

CLICK HERE for more details.



JOURNEY BEYOND

INDIAN PACIFIC THE GHAN GREAT SOUTHERN

Celebrating 90 years

**STEP ONBOARD DURING OUR MILESTONE YEAR.
BOOK YOUR GUESTS TODAY.**

JOURNEYBEYOND.COM/GHAN

Boeing 42 777X

BOEING has signed a deal with Int'l Airlines Group, parent company of British Airways to supply the airline with up to 42 777X planes to "modernise its long-haul fleet".

Pakistan airspace to reopen

PAKISTAN'S airspace is expected to reopen tonight, bringing an end to yesterday's chaos caused by its closure due to ongoing tensions between India and Pakistan (**TD** 28 Feb).

Airlines have reportedly since found alternative routes to avoid the airspace, meaning if it remained closed, further disruptions should be limited.

Thai Airways, which was forced to cancel all Europe flights departing late 27 Feb and early 28 Feb, resumed services late last night after receiving permission to fly through China's airspace.

Despite Pakistan airspace still being closed last night, a number of flights were allowed to arrive and depart.

The Pakistan Civil Aviation

Authority temporarily reopened the airspace to allow Emirates, Qatar Airways and Air Arabia aircraft to fly without passengers, ferrying crew home.

A few Pakistan International Airlines flights were also allowed to land, repositioning the aircraft back to Pakistan.

All scheduled flights to Pakistan today remain cancelled until the airspace is reopened.

Some airlines were forced to take very circuitous routes yesterday, with a Uzbekistan Airways flight from Tashkent, Uzbekistan-Amritsar, India, taking over six hours instead of two.

ACCC flags concern

THE ACCC has flagged concerns regarding the proposed codeshare between Cathay and Qantas on the Hong Kong route (**TD** 09 Jan), highlighting that competition may soften in the Australia-Hong Kong air passenger services market.

The ACCC said the proposed variation would make it easier for Qantas and Cathay to coordinate their price and capacity decisions.

This covered potential moves to raise the price or reduce service for Australia-Hong Kong pax who connect with a domestic Australia flight and/or a flight between Hong Kong and places in Asia.

The proposal has come under fire from competitor Virgin Australia (**TD** 28 Feb).

NCL cruise app

NORWEGIAN Cruise Line has expanded its Cruise Norwegian app across its 16-ship fleet.

The app features a "pre-cruise" mode offering pre-booking options and access to ship info.



See Lake Eyre spring to life after rare rainfall

7 days from \$3,995* per person twin share.

Save \$1,000 per couple*

March to May 2019

[LEARN MORE](#)

*T/C'S Apply

Hobart hotel buyer

SINGAPOREAN developers The Fragrance Group have been revealed as the buyers of a Hobart CBD site with a pre-approved development application for a nine-storey hotel for \$9.35m, *The Mercury* reports.

The news outlet stated that the developers, who also own the Ibis Styles Hotel located next door to its latest acquisition, are set to demolish the former Myer homewares store and build "a 202-room hotel, cafe/restaurant, conference facilities and below-ground carpark".

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NATIONAL ACCOUNT MANAGER

Virgin Australia are looking for a National Account Manager reporting to the Head of Industry Sales and Operations, we're looking for someone to negotiate, implement and manage commercial agreements between Virgin Australia and the Global/National accounts.

You must have at least 2 years' experience account management experience airline/ travel industry sales.

Applications close 8 March 2019.

[APPLY OR FIND OUT MORE](#)



Flanders is much more than just WWI battlefields, read more in the March issue of *travelBulletin*.

CLICK to read
travelBulletin



Jayride's mixed H1

TRANSPORT comparison company Jayride has declared mixed results for H1 of the 2019 financial year, with a growth of 79% in net revenues to \$1.4 million but a fall of 33% in Earnings Before Interest, Tax, Depreciation and Amortisation (EBITDA) to \$3.98 million.

The company's TTV for the period increased to \$6.7m, up 71% compared to H1 last financial year.

In H1, 41% more passengers also booked trips through Jayride, to 155,000.

Jayride attributed the increase in revenue and TTV to income from existing destinations, including Australia, New Zealand and the US.

New international expansion expected to drive revenue in H2.

Jayride has increased its expansion and is now in 44 countries, 13 of which were added in Jan 2019 and have already contributed to 5% of the company's TTV.

2018 solid for Amadeus

AMADEUS achieved solid financial growth for the 2018 full year, supported by operating performance of both its distribution and IT solutions businesses, as well as its acquisition of TravelClick last year (**TD** 13 Aug).

Revenue for the 12 months ending 31 Dec increased 6.6% to €4.9 billion (AU\$7.9 billion) while Earnings Before Interest, Tax, Depreciation and Amortisation (EBITDA) grew 9.7% to €2 million (AU\$3.3 billion).

In the distribution segment, Amadeus' travel agency air bookings grew 2.1% to 580.2 million compared with a 2.9% global growth for the travel agencies' air bookings industry last year.

Globally the fourth quarter dragged down the average as the pace of expansion for the air bookings industry slowed to 1.1% compared to 3.5% for the first

nine months of the year.

Amadeus said the deceleration was consistent across all regions, particularly in Western Europe, "where macroeconomic volatility, the bankruptcy of one airline and the evolving distribution strategies adopted by some airlines in the region continued to weigh on growth," Amadeus said.

The Asia and the Pacific region was the strongest performer for travel agency air bookings for Amadeus, growing by 11.7%.

In Amadeus' IT Solutions passengers boarded increased 11.9% to 1.9 billion.

The company noted Asia and the Pacific grew at a rate of 18.2%, which Amadeus attributed to the addition of Southwest Airlines, Japan Airlines and Malaysia Airlines, among others, in 2017.



Window Seat

PLEASE don't let the sun set on this blunder for too long, Tourism Australia.

An embarrassing mistake has been uncovered in the marketing material used in a Federal tourism campaign to promote Western Australia.

A couple are pictured at Kings Park watching the "sunset" has caused a bit of a stir for one fairly significant reason - they are facing east.

The image is part of a campaign to be launched by Tourism Australia to lure Brits to Australia, however a spokesman for TA said it would be fixed before being seen by our northern friends...or wait, are they south of us?

Airbus academy

IN RESPONSE to Europe's high demand for cadet pilot training, Airbus has announced it will open its own flight academy and extend education to beginner flyers.

Airbus currently offers intermediate and advanced training at a number of locations but the Airbus Flight Academy Europe, to be based in France, will be the first to deliver "ab-initio" pilot training.

The facility aims to train up to 200 cadets annually and will be open to high-school graduates 18 years or older worldwide.

Star plastics pledge

STAR Entertainment Group's properties in Sydney, Brisbane and the Gold Coast will use less single-use plastics under a commitment to the environment announced by the company.

The initiative is well on its way, with no single-use plastic straws at the Star Sydney and Treasury Brisbane from last month, and the Star Gold Coast moving from biodegradable to paper straws.

In total, the plan will stop more than 7.5 million plastic straws plus cutlery and other items heading to landfill each year.



Position Openings: Team Leader & Corporate Travel Expert

Due to an incredible year of client growth, 1000 Mile Travel Group is looking to fill two new mobile positions at Head Office in VIC: 1. Operations Team Leader, 2. Corporate Travel Expert.

Experience

- Smartpoint/Galileo Ticketing (preferred)
- Tramada (preferred)
- 7-10+ years in the industry
- Corporate consulting (must)

Role Specifications

- Full-time 08.30am-5.30pm
- Work from home
- 1-2 days in the office per week

To apply, please submit your resume to nicola.veltman@1000miletravel.com.au

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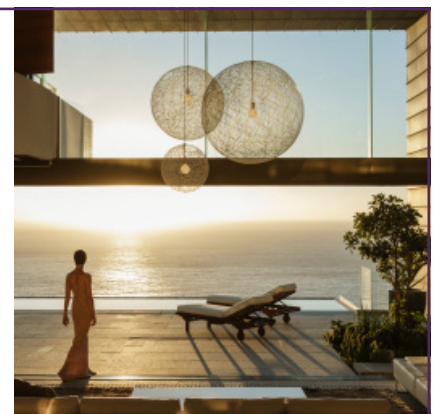
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Find out more



Mumbrella shortlist

MUMBRELLA'S Travel Marketing Awards shortlist has been revealed.

Some of the names include Flight Centre, Travel Group, Red Agency, The Mint Partners, Bashful, Tourism Australia, VICE Media and more.

Tickets for the awards night on 11 Apr can be purchased by [CLICKING HERE](#).

Switzerland growth

SWITZERLAND Tourism has reported a 7% year-on-year increase in Australian visitor numbers for 2018.

Mark Wettstein, Director of Switzerland Tourism AU & NZ, said urban visits have enjoyed a steady growth of almost 4%, while smaller cities and rural regions welcomed an 8% boost.

He attributed the continued growth to the current "Nature Wants You Back" campaign, which launched in 2017.

DOT battery rule

THE US Department of Transportation (DOT) has issued a regulation prohibiting passenger airlines from carrying rechargeable lithium-ion (Li-ion) cells or batteries as cargo, due to the potential of them causing "uncontrollable fire in cargo holds".

The rule also requires that Li-ion batteries and cells be shipped at no more than a 30% state of charge aboard cargo-only aircraft.

LA agent training

LOS Angeles Tourism, Santa Monica Travel & Tourism and Universal Studios Hollywood will host an agent training event in Canberra on 13 Mar.

During the evening, agents will receive an update on what's new and happening in the city, as well as how they could win a trip for two to L.A.

To register for the evening agents can [CLICK HERE](#).

Greece & Med festivities



THE Greece and Mediterranean Travel Centre (GMTC) celebrated its partnership with the 37th Greek Festival of Sydney, which launched last night at The Grand Roxy in Brighton Le Sands.

Speaking about the partnership GMTC's Managing Director Halina Kubica said, "As a destination specialist for Greece, Greece and Mediterranean Travel Centre is thrilled to be sponsoring one of Sydney's premier cultural events and supporting the Greek community".

Together with Celestyal Cruises, GMTC is sponsoring the second major prize for the festival being a holiday for two to Greece

including accommodation, a seven-night cruise and transfers.

The two-day free festival will be held at Tumbalong Park in Sydney's Darling Harbour this weekend and feature live music, dance performances, Greek food and merchandise stalls.

Pictured at the festival launch dinner last night are Trish Loukis and Alex Karakos, GMTC; Nia Karteris, Greek Festival of Sydney Chair; Halina Kubica, GMTC; Christos Karras, Consul General of Greece in Sydney; Katia Gkikiza, Trade Commissioner of Greece in Australia, and Stewart Williams, Celestyal Cruises.

For festival info [CLICK HERE](#).

Less wondering,

MORE WANDERING

with Rare Fares from \$1,179* return

With Emirates Rare Fares to over 70 destinations across Dubai, the UK, the Americas and Europe including our newest stop, Porto[^], there's nothing left to wonder about. Be quick, offer ends 22 March 2019.

DESTINATION	ECONOMY CLASS RETURN FROM (AUD)*	BUSINESS CLASS RETURN FROM (AUD)*
Dubai	\$1,179	\$6,849
Dublin	\$1,299	\$7,249
Porto [^]	\$1,309	\$7,139
Manchester	\$1,319	\$7,299
Athens	\$1,329	\$7,349
Rome	\$1,339	\$7,399
Paris	\$1,359	\$7,319
Edinburgh	\$1,369	\$7,669

emiratesagents.com/au

FLY BETTER



*Advertised fares are for Business and Economy Class return travel departing from Melbourne inclusive of taxes and surcharges, correct as of 20 February 2019, subject to currency fluctuation and availability. Offer ends 22 March 2019. Business Class fares to Europe and Dubai are for travel commencing between 15 March 2019 and 12 December 2019. Economy Class fares to Europe are for travel commencing between 4 March to 27 March 2019, 8 April to 31 May 2019, 2 September to 12 September 2019 and 23 September to 30 November 2019. Exception: fares to Porto are valid from 2 September to 12 September 2019 and 23 September to 30 November 2019. Flights to Porto commence 2 July 2019. Economy Class fares to Dubai are for travel commencing between 4 March to 31 March 2019, 7 April to 31 May 2019 and 24 September to 30 November 2019. Higher levels apply for other travel periods. Flight restrictions, day-of-week surcharges, inbound blackout periods, amendment and cancellation fees apply. Additional travel periods, destinations and fares are available from Adelaide, Brisbane, Sydney and Perth. Further terms and conditions apply. For full terms and conditions, please visit emirates.com/au, your local travel agent or call Emirates on 1300 303 777. Offer subject to change. [^]Porto service commences 2 July 2019.

Friday 1st March 2019

Peregrine's Antarctica launch



PEREGRINE Adventures launched new expeditions to Antarctica for 2020/21 at a lunch at Icebergs Dining Room and Bar in Bondi yesterday.

New additions include the 11-day Christmas in Antarctica, which offers guests the chance to explore the region at the time when wildlife is most active.

Also offered in the release are the 10-day Antarctic Whale Journey, 11-day Best of Antarctica, 14-day Journey to the Antarctic Circle and 10-day Discover Antarctica.

Intrepid Travel co-founder Geoff "Manch" Manchester said the company had continued its sustainability focus and doubled its carbon offsets on all of its Antarctica expeditions.

"We want to be the leader of operating in Antarctica in a sustainable way," he said.

There will also be no single-use plastics on board (**TD** 19 Feb), with each pax given a Peregrine water bottle to use and only sustainable seafood will be served.

Expeditions will be operated on *Ocean Endeavour*, with prices leading in at \$7,090.

During the event attendees heard from a panel of travel and polar experts who discussed whether Antarctica is the "ultimate last frontier".

The panel **pictured** are: Geoff "Manch" Manchester, co-founder Intrepid Travel; Paul Hameister, the first Australian to have climbed the seven summits; David "Dutch" Wilmer, Expedition Leader; Liz Carlson, writer and Peregrine traveller; Rachael Robertson, former Antarctica Expedition leader and Brett Mitchell, Regional Director Asia Pacific Intrepid Group.

BayviewTravel

Join one of the best

Bayview Travel, a 2018 NTIA finalist for Best Travel Agency (single location), is looking for a dedicated travel advisor to join the team.

Make the move to Melbourne's leading Bayside Travel Agency, with:

- High-end clientele
- Virtuoso and Preferred Partner connections
- A strong focus on servicing clients
- Monday to Friday 9am to 5.30pm, with no weekends
- Generous remuneration package and bonuses
- Luxury family opportunities

If you have a minimum of 3 years leisure consulting experience with excellent communication skills, and preferably Amadeus & Tramada knowledge, then please send your resume to chris@bayviewtravel.com.au

SeaDream bookings

SEADREAM Yacht Club is now taking bookings for its 2021 Caribbean springtime sailings aboard the *SeaDream I* and *SeaDream II*.

Sailing from Jan through Apr 2021, the 56 cabin twins will offer travellers the chance to explore the British Virgin Islands such as Saba, Norman Island, Jost van Dyke, and Anegada.

Both *SeaDream I* and *SeaDream II* will end their Caribbean spring seasons in Barbados.

Spectrum float out

ROYAL Caribbean International's *Spectrum of the Seas* is a step closer to completion, with the ship floated out of dry dock in late Feb to begin the next phase of her construction at Meyer Werft shipyard in Papenburg, Germany.

She was designed specifically for the Chinese market, and is scheduled for delivery in Apr.

Watch the float out video **HERE**.

Accor largest Euro

ACCOR has maintained the top room count of 330,863 for parent companies in Europe, according to STR's new list of the largest hotel companies, STR 500.

The next two largest parent companies with a room presence in Europe were Jin Jiang International, at 147,416 hotel rooms and InterContinental Hotels Group, with 118,025.

According to the list, Ibis was the continent's largest hotel brand in Europe.

STR plans to release top 100 lists for additional world regions including Asia Pacific, the Middle East and North America.

Delta ups premium

DELTA Air Lines is set to increase its premium offering for customers travelling to and from selected Asian destinations and its Seattle-Tacoma International Airport from 01 Jul.

Customers will begin to see the new widebody A330-900neo aircraft on Seattle flights to Shanghai from 01 Jul, followed by Seoul-Incheon effective 01 Aug and Tokyo-Narita from 31 Aug.

Onboard features will include memory foam cushions and in-seat power ports, LED lighting that varies depending on phase of flight & seatback entertainment.

TECHNOLOGY UPDATE

Today's Technology Update is brought to you by Instant Travel

Instant Travel's Proactive Approach with Agents is Leading to Exciting Innovations



There is no doubt that innovation in the travel industry is moving at a pace that can at times seem difficult to digest let alone navigate.

The latest tech innovations to be discussed at the upcoming Skift Global Forum is further testament to just how disruptive our industry is becoming. There is talk of a revolutionary shift into how consumers book.

But what does this mean for the Australian Travel Industry and how can we adapt to facilitate this change?

First and foremost, at Instant we believe that innovation is no longer a choice, it is a necessity - our agents and customers expect us to continuously provide value at every touchpoint.

Our collaborative approach to innovation has been instrumental to our continued success. Ongoing engagement with our agent partners has offered invaluable insights.

The development of the Instant Dynamic Dashboard was a direct result of feedback from agents who were looking for an intuitive interface to easily check reservation status, manage their loyalty points and discover the latest industry insights.

We recognise that innovative thinking does not exist without innovative talent. That is why our team of technology and travel industry experts continues to grow and enables us to deliver unique products and technology solutions in line with the market opportunities.

For the latest update on our Product and Service Innovations please visit www.instant.travel

Darryl Ismail, CEO, Instant Travel

Instant
TRAVEL

CORPORATE UPDATE

Airocheck services

FARE auditing company Airocheck has introduced two new services for travel buyers, along with an online campaign for the launch.

Airocheck's new services include audits focusing on the availability of discounts and the application of fees and are in addition to its audit for fare mark-ups.

The company also offers a FairFare accreditation program to TMCs with good audit results, to give travel buyers peace of mind with pricing and demonstrating TMCs' pricing transparency.

Airocheck founder and MD Tony O'Connor said the audits bring transparency for TMCs, along with benefits including new business through proof of no fare mark-ups.

He hopes that the more Airocheck services are used, the less TMCs will be able to offer very low subsidised fees, meaning smaller TMCs can compete.

New AMEX CHRO

AMERICAN Express (AMEX) this week announced Monique Herena will be joining the organisation as the new Chief Human Resources Officer (CHRO) from 01 Apr.

She will report directly to Chairman and CEO Stephen J. Squeri, as well as become a member of the Executive Committee, in addition to be in the running to be elected as an officer of the company by the Board of Directors.

As CHRO, Herena will be in charge of all aspects of AMEX's human resources strategy, leading HR globally and ensuring the company builds a culture to retain and develop the best team.

Herena joins American Express from BNY Mellon, where she was CHRO and Senior Executive VP.

She replaces L. Kevin Cox, who moved on to General Electric Company as Senior Vice President and CHRO late last month.

Magellan Forum a success



MAGELLAN Travel's Corporate members came together for their third Corporate Forum in Sydney this week.

The event kicked off with a welcome function sponsored by United Airlines on Tue night, followed by a full day of presentations and discussions on Wed at the Sofitel Sydney Darling Harbour.

United Airlines, Serko, Uniglobe, Qantas Airways, Avis, Air New Zealand, Resource-Hub, Qatar Airways and Accor all spoke to Magellan delegates about updates to their product.

For the first time, the Forum also included member-led workshops on key topics impacting the corporate sector.

The workshops gave agency owners and management the chance to share their experiences with other members and collaborate on new ideas.

Magellan Travel GM Andrew Macfarlane said, "the content and collaboration shared among partners and corporate members throughout the day will unquestionably have a significant and positive impact on our corporate members and their businesses moving forward".

Pictured enjoying the welcome event are Chris Goddard, Maxims Travel; Simone King, World Corporate Travel; David Barnett, Solve Travel Management; Julie Reid, United Airlines and Penny Spencer, Spencer Travel.

Travel Daily
presents

**Sustainability
SUMMIT**

30th April 2019
Primus Hotel, Sydney

REGISTER NOW TO ATTEND

Earlybird tickets on sale until 15th Mar

Hear from:

Leigh Barnes

Chief Purpose
Officer, Intrepid
Group



Daniel Skjeldam

CEO,
Hurtigruten

Giles Hawke

Global Lead -
Sustainability, CEO
UK, Cosmos Tours &
Avalon Waterways



More speakers to be announced soon

Friday 1st March 2019

Hawaii Jan stats

THE latest figures from Hawaii Tourist Authority (HTA) show Jan was a softer month for visitor spend in Hawaii, compared to the same month in 2018.

Visitors to Hawaii spent \$1.62b in Jan, down 3.8% from the same period last year.

US east travellers spent more, however US west, Japan, Canada and all other international markets spent less.

In contrast, total visitor numbers to the island state grew 3% in Jan compared to last year, with 820,621 travellers arriving.

Korean+Travelport

KOREAN Air has now fully implemented Travelport's Data & Business Intelligence Solution.

The technology allows Korean Air to access Marketing Information Data Tapes (MIDT) data, which provides comprehensive information for market analysis, sourced from bookings through GDS systems.

Travelport's Airline Insight analytical tool will also help Korean Air to "recognise market trends, respond to time-sensitive challenges" and respond better to revenue opportunities.



JINGLE YOUR WAY TO LA

Delta Air Lines has partnered with *Travel Daily* to give readers the chance to win flights from Sydney to LAX in Delta's Premium Select cabin.

Delta launches the refurbished B777 in April on the daily Sydney-Los Angeles route. Help them sell the new Delta One and Delta Premium Select cabins - and you could win return tickets to LA!

To enter, come up with a jingle (max 200 words) about the new cabins and the Delta experience. You must include the following words; 'suite', 'daily', 'bed' and 'WiFi'.

Get creative for your chance to experience the Delta Premium Select cabin. **CLICK HERE** for some more information about Delta's new cabins. Send entries to delta@traveldaily.com.au

TRAVEL SPECIALS

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

Moreton Island's **Tangalooma Island Resort** is offering travellers a three-night escape for \$299pp, a saving of up to 40%. Guests will also receive 20% off experiences offered by TangaTours. The offer is valid for travel between 20 Feb-04 Apr and 28 Apr-31 Aug. Phone 1300 652250 or visit www.tangalooma.com to book.

Solo travellers can save with **Tauk** waiving the single supplement for category one cabins on its European riverboats, as well as reducing the supplement by \$1,250 on other cabin categories. For clients who want a land adventure, discounts of up to \$750 on the single supplement are also on offer. Call 1300 732 300 or **CLICK HERE** to book.

Guests can stay longer for free at **Rayavadee** in Krabi, Thailand, when they book a villa and stay before 30 Apr. A four-night Bonus Night Villa package includes accommodation (stay four, pay for two), breakfast and internet. Contact Select Vacations on 1300 731 531 to book.

Cruise & Maritime Voyages is offering savings of \$6,300pp and air credits of up to \$2,700pp on its 2020 Grand World Voyages when booked before 18 Mar. To secure the offer, call 1300 307 934.

Poseidon info sesh

MICRO-CRUISE will hold two free information sessions in Sydney in partnership with Poseidon Expeditions.

The workshops will focus on educating agents on the polar cruise company.

Operating for 20 years, Poseidon Expeditions offers icebreaker cruises to the North Pole, Arctic and Antarctica, as well as Svalbard, Greenland, Franz Josef Land and Iceland.

Agents can choose a 1pm or 3pm session on 25 Mar at the Pullman Quay Grand, Sydney.

CLICK HERE to register.

Obama at WTTC

FORMER US president Barack Obama has been announced as the headline speaker for the World Travel & Tourism Council (WTTC) Global Summit, to be held 02-04 Apr 2019 in Seville, Spain.

The theme of the summit is "changemakers", focusing on people and ideas that are shaping the future of the travel industry.

WTTC said Obama championed the idea of travel and tourism as "a driver of economic growth and creator of jobs" while in office.

Bellissima delivered

MSC Cruises has taken delivery of its second Meraviglia-generation ship, *MSC Bellissima* at a ceremony at Chantiers de l'Atlantique shipyard.

Bellissima is the first of MSC's fleet to feature a virtual personal cruise assistant, called ZOE, which is able to answer questions about the cruise.

The new ship heads to Southampton, UK for a naming ceremony on 02 Mar, before departing on her maiden voyage on 04 Mar to Genoa, Italy, where she will be based for her inaugural season.

MEANWHILE, on the same day MSC also held a coin ceremony for *MSC Virtuosa*, due to be delivered in Nov 2020.

Wyndham Malaysia

THE Wyndham brand will enter Malaysia with the signing of a new hotel in the Royal Town of Klang, which is located 30 mins from Kuala Lumpur.

The property will be called Wyndham Acmar Klang and open in Q3 of this year, catering for business and leisure guests, featuring a grand ballroom with capacity for 2,200 people.

BE A HURTIGRUTEN HERO!



Win a voyage for two on Hurtigruten's new, state-of-the-art hybrid exploration vessel, MS Roald Amundsen!

To go in the draw:

Simply book and deposit on any Hurtigruten coastal full voyage (6,7,11 or 12 days) or any Hurtigruten expedition cruise with Bentours from 9 Feb – 9 March 2019 and automatically qualify to go into the draw.

The Prize:

A cabin (for up to two people) on the 17-day cruise *Andean Coast – From Rainforest to Mighty Peaks* Itinerary departing on the 10th October 2019. Departing from Costa Rica, you will sail the west coast of South America, visiting 5 countries in one expedition, which ends in Chile.

FOR INFO AND TO BOOK, CALL 1800 487 844 OR VISIT BENTOURS.COM/HURTIGRUTEN

*Terms and conditions apply. The prize will be drawn from qualifying travel agents with Hurtigruten Coastal Norway Cruise (6, 7, 11, and 12 days) bookings and/or Hurtigruten explorer/expedition bookings. Bookings must be made and deposited 9 Feb – 9 Mar 2019 in order to qualify. Agents must book through the Bentours team or the Hurtigruten team in Australia directly to qualify. A minimum sales target of \$15,000 needs to be reached to qualify for the prize within the stated time. This competition is valid for FIT bookings only that are confirmed and deposited. Estimated value of the prize/cabin on the specified cruise is \$15,000. Flights, hotels, transfers, and onboard credit/excursions are not included in the prize. Please contact Hurtigruten directly on 1800 487 844 or bentours.com.au/hurtigruten for more details.



Working in partnership with the Australian Travel Industry

Admin & Customer Support Officer

Sydney, to \$55k + Super, Ref: 3765PE5

My client is on the hunt for a Customer Relations officer for their luxury brand, based at their offices in Sydney CBD. You will maintain a high standard of service in dealing with post travel issues & ensuring customer satisfaction is resolute. Accurately deal with all communications & correspondence in a timely manner to reach good resolutions which minimise losses and retain business. This is an exciting behind the scenes opportunity for someone with prior experience in this particular field

For more information please call Paul on
(02) 9119 8744 or click [APPLY](#) now.

Home Based Travel Consultants

Perth, Up to \$55k + Super, Ref: 7733JB1

Our client is seeking multiple home based Travel Consultants! The ideal candidate will have a minimum of 2 years experience within the industry, an existing client base and a passion for travel. You will receive the support from a store close by, with the opportunity to conduct client meetings in the office. The successful candidate will enjoy an attractive base salary plus a generous commission structure and the flexibility to work their preferred hours from the comfort of their own home.

For more information please call Jacqueline on
(02) 9119 8744 or click [APPLY](#) now.

Travel Consultant | WITH Work Life Balance

Sunshine Coast, \$50-\$60k, Ref: 6336AW1

The ideal candidate will have a wealth of travel knowledge and pride themselves in delivering sales through service! If you love creating tailor made itineraries and talking about all things travel - then this is the role for you! Join this boutique retail agency where you actively engage with clients, suppliers and team members! Share your love and passion for travel, have REAL work life balance, earn ABOVE average coms and actually ENJOY living by the sea! APPLY NOW!!

For more information please call Amanda on
(07) 3123 6107 or click [APPLY](#) now.

Senior Wholesale Travel Consultant

Melbourne, \$60k + Bonuses, Ref: 3643HC1

Want to work for a boutique wholesaler committed to providing first class customer service? This small, boutique and independently owned company is looking for a talented and confident travel consultant, happy to move into a wholesale role. Focusing on tropical destinations and luxury products, you will put together amazing and exotic itineraries! Working with a fantastic, established team, you will deliver exceptional customer service online and over the phone. APPLY NOW!

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

Finance Manager

Sydney, Competitive Salary, Ref: 3696AJ3

A leading Corporate Travel Management company currently experiencing high levels of growth have an exciting opportunity for an experienced Finance Manager to join their friendly team. This is a varied role requiring a high level of attention to detail for preparing, managing, reconciling payments from suppliers and customers as well as streamlining internal policies and procedures. Previous experience working with Tramada highly desirable. High salary on offer for the right candidate!

For more information please call Antony on
(02) 9119 8744 or click [APPLY](#) now.

Level 1 IT System Support Specialist

Brisbane, Competitive Salary, Ref: 3937SZ1

We are looking for an IT support specialist with current or most recently experience in IT level 1 support wanting to make a career change! My client is a multi award winning Online Travel Agency operating for over 20yrs in the Australian travel industry. Currently an opportunity has become available due to growth to support approx. 50 staff members both in the capacity as a home user & in the office. For further information regarding the system knowledge required, please view advert.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Cruise Travel Consultant

South BNE, \$43-45k + Super + Comms, Ref: 1375CGA1

I'm looking for a travel industry professional who wants to step away from face to face sales & work for a leading online travel provider. You will be booking packages & tailor making international holidays as well as assisting with online bookings while always delivering excellent customer service. A fun & vibrant team in luxurious offices & a real chance for career progression. A great base salary is on offer with lucrative commissions & the chance to work for an industry leader.

For more information please call Courtney on
(07) 3123 6107 or click [APPLY](#) now.

Product Coordinator

Melbourne, \$50k + Super, Ref: 3417HC

A Product Coordinator is required to join this much loved company - if you are working in product or would like step into it this could be the perfect opportunity. Previous product experience in travel is preferred, however STRONG travel consultants will be considered. Systems and on the job training will be provided for the right candidate + an exceptionally supportive management team that will provide you with ongoing support as well as a competitive salary depending on experience.

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.



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