



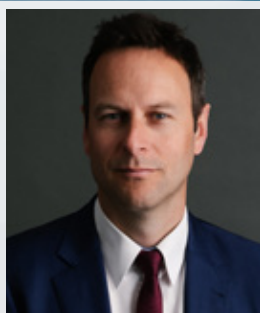
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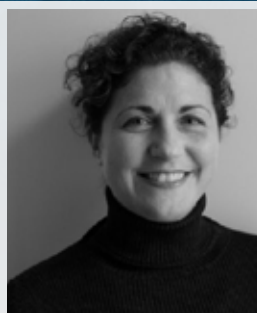
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Executive Director of
Marketing



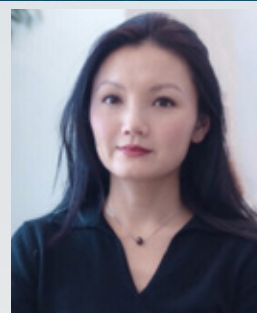
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Viking Vitals

VIKING Cruises is celebrating the landmark operation of two of its six-strong fleet in local waters, with *Viking Orion* and *Viking Sun* showcased in a special "Viking Vitals" feature on **page 10** of today's *Travel Daily*.



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Departures, arrivals jump

AUSTRALIA'S travel sector has seen a busy peak season holiday period, with figures released today by the Australian Bureau of Statistics showing almost 1.4 million Australians went overseas.

The Jan arrivals and departures figures also confirm ongoing growth in both inbound and outbound travel, with arrivals up 3.2% year-on-year and short-term resident returns jumping 6.1% compared to Jan 2018.

China was the largest inbound market for Australia during the month, with a whopping 142,800 visitors, followed by NZ with 92,700 and then 74,000 arrivals from the UK - a drop of 3.5%.

There was double digit growth from India, up 11.9% to 24,700, while Canadian visitor numbers also grew 10% to 18,800.

Most markets showed growth, although Korea slumped 16.1%

year-on-year and arrivals from Germany were down 1.6%.

New Zealand was the most popular outbound destination, with 197,300 Aussies heading across the Tasman, followed by Indonesia with 126,500 - just ahead of the USA which saw 124,700 Australian visitors.

Outbound numbers grew fastest to Indonesia (up 15.2%), China (up 14.7%) and Japan (up 10.3%), while departures declined to Thailand (down 4.5%) and Vietnam (down 1.6%).

JQ ups ADL-DPS

JETSTAR has announced a doubling of its seasonal flights between Adelaide and Bali this winter, with an extra daily return flight to operate between 01 Jul and 26 Oct.

The increase will see JQ operate 14 flights per week on the route, with the carrier's Executive Manager Networks, Alan McIntyre, saying the extra services reflected strong demand for Bali from South Australia, particularly in school holidays.

Today's issue of TD

Travel Daily today has nine pages of news, a front cover wrap for **Mumbrella**, photo pages from **Atout France**, plus full pages from:

- Viking Cruises
- Travel Trade Recruitment

Marketing summit

TRAVEL Daily readers can save \$150 off the registration price for the upcoming Mumbrella Travel Marketing Summit by using the exclusive code **TDTRAVEL19** when signing up for the 11 Apr event - see the **cover page** for details.



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AirAsia kks Lombok

AIRASIA has confirmed a new four times weekly service between Perth and Lombok, as part of a plan to develop a new hub in Indonesia's West Nusa Tenggara province (**TD** 29 Jan).

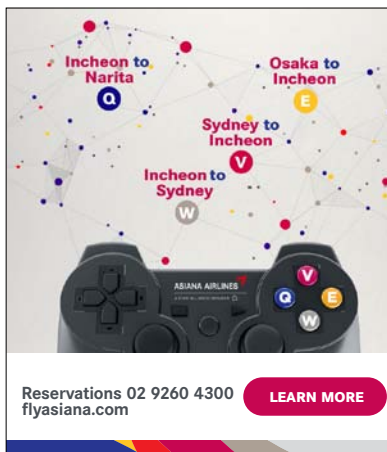
The route is scheduled to debut on 09 Jun 2019, with AirAsia saying it will help accelerate post-earthquake recovery efforts and "lay the foundation for the Indonesian Government's sustainable development initiative to create "10 new Balis".

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Vietnam navigation

VIETNAM Airlines has added a series of 67 airport maps to its mobile app in a move to enhance the airport experience.

Available on iOS and Android, the airport maps are on the free Vietnam Airlines app and Vietnam Airlines website.

Ormond's Melb debuts

NEW hotel operator and Southeast Asian hospitality brand Ormond Group will introduce two new hotel concepts to Melbourne in 2022.

The Ormond Melbourne and MoMo's Melbourne on Flinders Lane will each have their own distinct tower in Melbourne's CBD and will provide 537 guest rooms between the properties.

Ormond Melbourne promises to offer simplified luxury, "prioritising great service, high quality guest essentials, beautiful and thoughtful design and dynamic social programming," the company said.

MoMo's Melbourne will provide guests with minimalist hotel rooms alongside "playful spaces" at a value-for-money price point.

Together Ormond said the properties would provide a dual-brand experience in an upscale boutique hotel.

"Through our new brands,

we hope to be able to elevate the hotel scene in Melbourne through our inclusive approach to programming and design," said Ormond Group CEO Gareth Lim.

"Ormond and MoMo's will offer culturally relevant experiences for guests and locals at great value for money price points in one central location," he said.

The development will have a purpose-built pedestrian laneway, multi-use spaces, sky bar and restaurant and will rise from a 3.716m² events and F&B podium.

This year, Ormond Group will open the first properties for its two new lifestyle hotel brands with the Q3 launches of The Chow Kit – an Ormond Hotel and MoMo's in Kuala Lumpur and in 2021 it will open the flagship hotel under the Ormond Hotels brand in Dublin.

Ormond Group has three brands in its portfolio - Ormond, MoMo's and Tune Hotels.

Breakaway insure

BREAKAWAY Travel Club has partnered with QBE to offer travel insurance policies.

The members' price starts from \$199 for an Annual Multi Trip Policy, with rates also available for shorter duration, int'l, domestic & inbound policies - more **HERE**.

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Discover where to get away from the tourist crowd in Thailand in the March issue of *travelBulletin*.

CLICK to read
travelBulletin



Travel Daily on location in Legian, Bali

Today's issue of *TD* is coming to you courtesy of Travel Partners which is currently hosting its annual conference in Bali.

THE theme of this year's Travel Partners conference is Success, with the three-day event aiming to define what this term means in the travel sector and also celebrate the company's journey so far.

The agenda features a business performance update from Travel Partners' Managing Partner Jeff Hakim, a talk by Basic Bananas founder Christo Hall, and an industry update from AFTA Chief Executive Jayson Westbury. Stay tuned for more updates.

MSC's new local head

MSC Cruises has confirmed the appointment of Alessandro Guerreri as the new Managing Director of its Australasia business.

Guerreri replaces Lynne Clarke who has been MD Australasia since MSC established its Sydney regional office nine years ago.

Clarke is set to take on the newly created role of MSC Chairman, Australasia.

In her new role Clarke will "oversee MSC's relationships with local institutions, maritime relevant entities and other stakeholders, seeking to advance opportunities for the company," MSC Cruises said.

Guerreri will be responsible for "overseeing local operations and commercial activities across this high-potential market".

Guerreri has relocated to

the Sydney office from MSC Cruises' headquarters in Geneva, Switzerland, where he was Business Unit Director of On Board Retail, Casino, Spa, Photo and Other Revenues.

MSC Cruises VP of Global Sales Achille Staiano, said "the appointment of a member of the company's senior management team from Geneva to lead MSC Cruises' business across Australia and New Zealand is meant to support creating an ever stronger link between MSC Cruises' central functions and the local market".

MEANWHILE MSC Cruises has also announced it has finalised contracts for the construction of four luxury cruise ships, following a memorandum of agreement with Fincantieri last Oct (**TD** 19 Oct 2018).

The first ship will be delivered by 2023, while the remainder will arrive one per year over the following three years until 2026.



Window Seat

A NORTHERN NSW artist has come up with a plan for an extraordinary new tourist attraction to put his hometown of Woodenbong on the map.

Paul Pearson has an aspiration to carve out a new tourism niche by creating a giant wooden bong to rival Goulburn's Big Merino.

"I believe people from all over the world share my dream," Pearson told *ABC News*.

Despite heavy criticism that the idea was "totally inconsistent with the culture and values of the local community", he remains undeterred.

"I don't think I need to convince people, it's pretty obvious."

"It's an unfulfilled prophecy. "It has to be played out."

No 737 MAX fees

QANTAS Holidays and Viva! Holidays are waiving any amendment or administration fees for changes to bookings affected by the grounding of Boeing 737 MAX aircraft.

"We are currently in the process of notifying all bookings with an affected flight held by Qantas Holidays or Viva! Holidays travelling before 31 Mar," said Qantas Holidays and Viva! Holidays National Sales Manager Steve Brady.

For more info, call 13 27 87.

Velocity Amadeus

VIRGIN Australia has partnered with Amadeus to adopt its new Loyalty Management platform for its Velocity Frequent Flyer prog.

The deal will see Amadeus deliver member and partner management capabilities, real-time earn and redemption handling, and integration with other vital applications in its existing IT ecosystem.

Velocity CIO Caroline Rockett said the deal would allow the program to anticipate members' needs by enabling personalised promotions and benefits.

SIGN UP

FOR 2019 AFL FOOTY TIPPING

AFL footy tipping is back for 2019 with the grand prize of flights from Emirates to Europe, plus weekly prizes from Expedia.

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TC agents visit the pharaohs



TRAVELLERS Choice agents were recently treated to an eight-day Egypt Adventure educational tour in Abu Simbel hosted by Peregrine Adventures.

The trip included interactive experiences during the tour, such as a boat ride to a Nubian village for dinner with a local family.

The journey also featured visits to Aswan and Luxor, from where the group explored the temple complex of Karnak and the Valley of the Kings.

Kerry Fiske from Clayfield Travel Professionals said the real highlight was the group's

overnight journey up the Nile on a felucca.

"You can watch the sunset reflected in the water, and experience all the sights and sounds of people and animals along the banks," she said.

"You don't have those sorts of experiences at places like the pyramids."

Travellers Choice members pictured enjoying Abu Simbel are: Georgiana Turner; Colin Hood; Kylie Jones; Lucinda Metcalfe; Donna Phillips; Walid, Intrepid host; Greg Close; Jess, Intrepid host; Kiara Silvester & Kerry Fiske.

SQ COMO deal

SINGAPORE Airlines and wellness brand COMO Shambhala have signed a Memorandum of Understanding to introduce wellness cuisine on selected Singapore Airlines flights in the second half of this year.

IHG Wagga Wagga

IHG will open a flagship regional Holiday Inn in Wagga Wagga in early 2021, following the signing of a management agreement with Interlink Group Australia.

The hotel will feature 148 rooms, a restaurant and bar.

TRAVEL SPECIALS

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

Riviera Travel and **Cruise Traveller** are offering a 12% solo supplement and free drinks package onboard the 17-night Hungary to the Black Sea voyage. For more information, [CLICK HERE](#).

Travellers can save up to \$225 on **Busabout's** Greek Island Hopper adventure. Book before 31 Mar with the **MARCHSAVER** promo code. Further details can be found [HERE](#).

Lizard Island has launched a new "stay five pay four deal" for all new bookings made before 13 Apr. The package also includes a \$200 resort voucher. For more info, visit www.lizardisland.com.au/free-night-offer.

El Questro has released opening offers across its Homestead, Station and Emma Gorge lodgings for bookings made before 30 Apr. Guests who book a four-night stay can enjoy a 15% discount and a complimentary helicopter ride for two. Call 1800 837 221 to find out more.

Save \$6,328 per couple on Galapagos Cruise packages this Apr and May with **Contours Travel**. To make enquiries call 1300 135 391.

Oman stopover

OMAN Air has partnered with Al Bustan Palace, a Ritz-Carlton Hotel in Muscat, to offer its First and Business class stopover pax a complimentary night.

For guests wanting to extend their stay, the hotel is offering preferential rates for a second or third night.

Gippsland push

A **NEW** tourism campaign for Gippsland, GIPPS all kinds of wonder **LAND**, is set to promote the region as open for business, despite the impact of bushfires and the persistent drought.

The campaign led by Visit Victoria and Destination Gippsland, will showcase the region's attractions, food & wine experiences along with historic towns, vineyards and beaches.

"Regional communities rely on tourism and the economic benefit it generates...it's so important that we support local tourism operators and promote the Gippsland region," said Member for Eastern Victoria Jane Garrett.

Scenic Sth America

SCENIC has released its South America program for 2019/2020 featuring new itineraries, Scenic Freechoice, Scenic Enrich experiences, new tour extensions, attractions, and new city stays.

The program is comprised of two core itineraries with add-ons, including the 18-day Icons of South America tour from Lima to Buenos Aires, starting from \$13,795 per person.

For more info [CLICK HERE](#).

Dream hull artwork

DREAM Cruises unveiled the design of the new artwork to adorn the hull of its newest ship, the 1,870 passenger *Explorer Dream* (pictured).

Explorer Dream is set to launch later this month and the new hull artwork by Kuri Huang includes the brand's signature mermaid.



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JAPAN AIRLINES



Friday 15th March 2019

TECHNOLOGY UPDATE

Today's Technology Update is brought to you by ReadyRooms



Data is key for intelligent companies today. Leading organisations are leveraging data to make smarter, faster decisions and drive greater,

measurable business outcomes. Companies at the forefront of these Data and Analytic trends are using their capabilities to tackle business problems with a whole new mindset – keeping the customer at the heart of it all. The benefits from utilising data are obvious – new services, new revenue streams and enhanced customer experiences to name just a few.

Using real time booking data from the site to understand customer preferences is at the forefront of the ongoing developments with ReadyRooms. Our analytics showed an increasing need for diverse city locations as well as changes in the booking window - which we have responded to. Building additional content feeds has allowed us to add hotel content in a significantly greater number of locations. From Azerbaijan to Uganda, agents are booking accommodation, transfers and activities in diverse destinations. Similarly, after using data to identify a trend toward bookings being made within 30 days of travel, we implemented a dedicated distressed inventory hotel feed that provides discounted last-minute rates. We're now seeing almost a quarter of bookings made within a month of travel, while still also seeing some bookings made over a year and a half in advance.

Data analytics will continue to play a key role in understanding our customer needs and will help guide our ongoing development of the system to meet those needs.

Steve Brady, ReadyRooms



Endeavor full 2021

CRYSTAL Cruises has released details of the remainder of *Crystal Endeavor's* 2021 deployment, after opening bookings for the vessel's maiden itineraries in Aug (**TD** 24 Aug).

The season features 10- to 28-night voyages exploring Antarctica, Japan, the Russian Far East, Alaska, Australia, New Zealand, Indonesia, Norway, the UK, western Europe, Canary Islands and South America.

In late Feb, Crystal announced that *Crystal Endeavor* will also sail the Northeast Passage in 2021 (**TD** 20 Feb).

Bookings are open now, for more details **CLICK HERE**.

ATEC lauds push

THE Australian Tourism Export Council (ATEC) has welcomed Tourism Australia's new campaign which aims to attract more working holiday makers to Australia (**TD** yesterday).

"This initiative will target a market which, over decades, has been a great segment for Australian tourism," said ATEC Managing Director, Peter Shelley.

"During a time when we have seen a softening in the UK visitor market, this campaign will act to reposition and reinvigorate youth travel to Australia."

FNQ trail funding

THE Queensland Government has dedicated \$5m in funding to complete the first phase of the 94 kilometre Wangetti Trail.

The funds will be used for the seven kilometre "Mowbray North" component of the ecotourism experience.

"When it's up and running the Wangetti Trail will be one of Australia's leading adventure-based ecotourism experiences, showcasing the beauty of the Wet Tropics and the Great Barrier Reef World Heritage Areas," said Member for Cook Cynthia Lui.

Construction is scheduled to begin in Sep.

Luxury in the Maldives



THIS week a team of travel agents are living a life of luxury with visits to COMO Maalifushi and COMO Cocoa Island in the Maldives.

The fam is courtesy of COMO Hotels and Resorts, Thai Airways and Bangkok Airways.

Pictured are: Cate Cave, Executive Edge; Kirilly Plum, Destination HQ; Jonica Paramor, Unique Tourism Collection; Pietro Addis, CMF; Anika Hiransi, Thai Airways; Lisa Connelly, Connelly and Turner Travel Associates;

Jacqui Keating, Smartflyer; Heidi Italia, TravelManagers; Rico Haus, CMF and Josefine Norrman, CMF.

Insight goes green

INSIGHT Vacations is gearing up for St Patrick's Day by highlighting its "green" sustainability efforts.

During the past 12 months the company has planted over 36 acres of trees and its Australian staff have undertaken 258 volunteer hours with a charity of their choice.

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Australia's fastest growing specialist travel wholesaler, Entire Travel Group, is looking for smart and passionate professionals to join our team of sales specialists.

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Our travel agent sales support team members all visit the destinations they represent, allowing them to gain an unrivalled depth of local knowledge and first-hand experience. Our team also use Australia's leading wholesale reservation system, enabling streamlined bookings and pleasant customer interactions.

If you are someone who enjoys the sense of fulfilment and pride that comes from being a genuine destination expert - and you want to be part of a fun and ambitious team - then we may have a role for you.

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If this sounds like you please send your resume to employment@entiretravel.com.au



CORPORATE UPDATE

CWT ERM launch

GLOBAL travel management company CWT's Resources and Marine unit, CWT Energy, has launched a new version of ERM mobility, a workflow platform to manage complex travel needs through one single interface.

CWT said ERM provided travel managers with "accurate, real-time info on each traveller, enabling them to react quickly in emergencies like extreme weather events, industrial accidents, or security incidents".

CWT Energy, Resources and Marine SVP & Global Head Raphael Padeloup said travel in the ERM industry can be a "hugely complicated business" involving crew rotations to flights, chartered planes, helicopters and dozens of service providers.

"ERM mobility ties it all together," he said.

Additionally, clients can "save around 15% and spend up to 75% less time on booking".

Tramada enhances

TRAMADA Systems has enhanced its Passenger Locator Report to assist agents to identify air passengers anywhere in the world affected by the Boeing Company's grounding of its entire 737 MAX fleet.

The update to Tramada's Passenger Locator Report adds Aircraft Type code so that tramada agents can identify specific aircraft types affected.

"Enhancing our standard Passenger Locator Report gives our agents a fast, accurate method of identifying customers due to fly on a 737 MAX, or who are grounded by Boeing's actions anywhere in the world," said Susan Enners, Country Manager Australia and New Zealand at Tramada Systems.

The Passenger Locator Report is available to tramada clients and includes data filters, drill-down functionality, and interactive dashboards.

BNE takes the win



BRISBANE Airport (BNE) has been named the overall winner and taken out the 20+ million passenger category at the recent Routes Asia 2019 Marketing Awards held in Cebu, the Philippines.

Jim Parashos, Head of Aviation Business Development, said Brisbane Airport Corporation (BAC) had worked considerably hard over the past two years to develop the Brisbane market, securing new services from seven Asian airlines - Air China, Hainan Airlines, Malaysia Airlines, Malindo Air, Philippine Airlines, Royal Brunei Airlines and Thai

AirAsia X.

The team also secured increased frequency from Emirates (14 to 21 per week), Singapore Airlines (21 to 28 per week), Qantas, Virgin Australia and Air NZ.

Recently BAC has also entered into a three year multi-million dollar partnership with Brisbane Marketing to boost recognition of Brisbane to international audiences, to "further enhance Brisbane's position as an int' gateway to Australia".

Pictured is the Brisbane Airport Corporation team celebrating their win at the Routes Asia 2019 Marketing Awards.

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Daniel Skjeldam

CEO,
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Giles Hawke

Global Lead -
Sustainability, CEO
UK, Cosmos Tours &
Avalon Waterways

More speakers to be announced soon

Lights, camera...cuisine for Good France at Sofitel Wentworth

FOR the launch of Good France 2019, Atout France pulled out the stops for a preview screening of the French comedy movie *C'est la Vie* at the Sofitel Wentworth ballroom, which was transformed into a plush velvet-draped cinema.

Sponsored by Air France, Etihad, Scenic and MUMM Champagne, guests were treated to a foie gras tasting, a cheese buffet and a Breton pancake stand - no one was left in doubt about how French food and wine go together. Last but not least, Lancôme offered a beautiful *La Vie est Belle* perfume gift box to every guest.



FRENCH Ambassador Christophe and Yukimi Penot.



EMMA Davie, Trade Sales Director Scenic, and Patrick Benhamou, Atout France.



ANTHONY Laver, GM Sales & Marketing Scenic; Linda Pellaers, Commercial Coordinator, Air France and Neil Ager, Sales Manager, Etihad.



GABRIEL Gaté and Guillaume Brahimi chat all things French.



BRETON crêpe station proved a great success.



Atout France brings a sparkle to 2019

GOOD France is already five-years old! Orchestrated by the French Ministry of Foreign Affairs and Chef Alain Ducasse, it brings French gastronomy to over 3,000 restaurants worldwide, signing "Good France" against stylish and socially responsible cuisine. Sofitel Sydney Wentworth hosted 350 guests for a gastronomic French tasting menu.

Throughout the rest of Australia, chefs will prepare four-course menus on 21 March to pay tribute to the excellence of French cuisine and unite people around the common values of sharing and enjoying the "gastronomic meal of the French" as inscribed on UNESCO's list of Intangible Cultural Heritage of Humanity.

Food and wine, after all, are a great motivation for Australians to travel to France.



ATOUT France team Marc, Sophie, Charly, Anaïs, Théo, Sarah, and Camille.



CHEF Boris Cuzon and Gabriel Gaté gave away prizes galore from Le Creuset, Baccarat, the French Film Festival and Table Manners supplier REVOL.

FULL house for Atout France and Lancôme's Julia Roberts pre *C'est la Vie* movie.



TIM Davis and Sami Lukis from Nine Network.



VITTORIA Coffee keeping attendees caffeinated.



THE Sabrage: Sofitel Wentworth General Manager Phil Logan shows us all how it's done.



Travel Daily

Friday 15th March 2019

Discover Portugal food & wine



DISCOVER Portugal, Spain & Morocco Holidays, one of the founders and an annual sponsor of the Bairro Portuguese Food & Wine Fair, returned in Mar to host the event for the 16th time on the streets of Sydney's Petersham.

The event highlighted Portuguese culture, entertainment, music, dance and travel to thousands of attendees.

This year Radio Television Portugal sent a film crew from their program, Portugal No Mundo (which translates to

Portugal Around The World), to cover the Fair.

Pictured is Discover Portugal, Spain & Morocco Holidays Director Gill Gaspar among the festivities with Radio Television Portugal's Sonia Araujo.

Wyndham expands

WORKS have begun on an expansion of Ramada Resort by Wyndham Flynns Beach.

The development will expand the resort by 53 one-, two-, three- and four-bedroom villas with a mix of suites.



JINGLE YOUR WAY TO LA

Delta Air Lines has partnered with *Travel Daily* to give agents the chance to win flights from Sydney to LAX in Delta's Premium Select cabin.

Delta launches the refurbished B777 in April on the daily Sydney–Los Angeles route. Help them sell the new Delta One and Delta Premium Select cabins – and you could win return tickets to LA!

To enter, come up with a jingle (max 200 words) about the new cabins and the Delta experience. You must include the following words; 'suite', 'daily', 'bed' and 'WiFi'.

Get creative for your chance to experience the Delta Premium Select cabin. **CLICK HERE** for some more information about Delta's new cabins. Send entries to delta@traveldaily.com.au

50 Deg adds Hurti

NORDIC travel specialist 50 Degrees North has appointed Jill Blunsom as its Polar Specialist & added Hurtigruten's Antarctica expeditions to its portfolio.

50 Degrees North is taking bookings for Hurtigruten's cruises to Antarctica, Greenland, Iceland and the Norwegian coast for 2020/21, which is the inaugural season for *MS Fridtjof Nansen* and *Ms Roald Amundsen*.

Korean Air 737 plan

KOREAN Air has confirmed it will not operate B737 MAX 8 until the aircraft's safety is "perfectly secured".

The carrier had planned to deliver and introduce B737 MAX 8 this May, but will substitute B737 MAX 8 with other aircraft for the routes that had originally been on its operation plan.

Korean Air said it was monitoring the situation closely.

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VIKING VITALS

Friday, March 15, 2019



Sydney, Australia

VIKING DOWN UNDER

For the very first time, two of our award-winning ocean ships are simultaneously sailing in Australian waters — Viking Orion and Viking Sun.

Viking Orion has spent just over three months travelling between Sydney and Auckland on our Australia & New Zealand itinerary during her inaugural homeporting season. She is now due to set sail for Bali on our Komodo & the Australian Coast itinerary.

Viking Sun is also back Down Under as part of our 128-day 2019 Viking World Cruise, stopping in Sydney and Hobart, and the maiden ports of Geelong, Adelaide and Perth.

We've welcomed over 2,000 travel agents on board our ships in the past few months. Thank you to everyone who joined us!

THE VIKING DIFFERENCE



AN EXPERIENCE LIKE NO OTHER

A Viking cruise means:

- No inside staterooms
- No kids
- No professional photographers
- No casinos
- No umbrella drinks
- No charge for self-service laundry
- No charge for Wi-Fi
- No entrance fee for the spa
- No charge for specialty dining
- No formal nights, butlers or white gloves
- **No NCFs (non-commissionable fees)**

ITINERARY HIGHLIGHT



MUMBAI TO MEDITERRANEAN PASSAGE

Mumbai — London
30 Days | 12 Guided Tours | 10 Countries
Departing 3 April 2020
From \$12,995 per person

Following the overwhelming popularity of our one-off Passage to India ocean cruise from Athens to Mumbai last year, our exciting new 30-day Mumbai to Mediterranean Passage itinerary from Mumbai to London is bound to sell out fast. Travellers are encouraged to book now to avoid disappointment!

SHIP FEATURE



BYO-FRIENDLY

Viking guests are welcome to bring on board their own wine, beer and spirits to enjoy either in their stateroom or perhaps over lunch or dinner. We don't restrict the amount of alcohol that they bring on board, nor do we charge any corkage fees.

Our Silver Spirits Beverage Package is also available to purchase. For \$20 (USD) per person per day, guests can enjoy unlimited access to premium wines, beers, juices, coffees and more.

REWARDS BY VIKING

With Rewards by Viking, travel agents can earn hundreds of reward points for booking their clients on Viking river and ocean cruises. These points can then be redeemed in our online store for a range of brand-name items — from electronics and sporting goods to beauty products and gift vouchers.

In conjunction with our Explorer Sale, agents will earn 250 bonus reward points for each Viking cruise that they sell before March 31.

Not a member? Register at www.rewardsbyviking.com today!



DID YOU KNOW...

We have a handy travel agent cruise guide with all the information you need to know about Viking ocean cruising. [Click here to download.](#)



Working in partnership with the Australian Travel Industry

Corporate travel Consultant | OBT Specialist

Sydney, Up to \$65k + Super, Ref: 3947PE1

My client, A boutique travel management company are looking for a Domestic Online Implementations Travel Consultant to join their team. You need to be driven, demonstrate attention to detail, want to grow & develop with the team. You will be responsible to implement & maintain the online system, Serko along with managing corporate clients online & offline domestic bookings. Must have experience in Amadeus, Tramada & Serko. If this sounds like you please apply to join a successful, fun family team.

For more information please call Paul on
(02) 9119 8744 or click [APPLY](#) now.

Travel Product Coordinator

Sydney, Up to 55k + Super, Ref: 1959JB1

Our client is seeking a vibrant Product Coordinator for their office based in Sydney CBD! You will be loading rates and product information into the system, working closely with the Product Manager on any product related queries and liaising with suppliers and industry partners as required. The ideal candidate will possess at least one year experience in a product load role. Experience with Tour Plan is highly desirable. The successful candidate will receive a generous base salary plus super.

For more information please call Jacqueline on
(02) 9119 8744 or click [APPLY](#) now.

Wholesale Ski Travel Consultant - with a TWIST!

Brisbane CBD, OTE \$60k + Fams, Ref: 1842AW4

Our client is a leading wholesale business, looking for travel consultants with a passion for all things snow! Working Monday-Friday (and occasional Saturday) this role will embrace your customer service and strong sales skills. This office is looking for ski enthusiasts who have already hit the slopes and looking to share their ski knowledge and passion. Are you a Travel Consultant who loves to sell? Ready to challenge yourself and consult for individuals, families AND small groups? APPLY NOW.

For more information please call Amanda on
(07) 3123 6107 or click [APPLY](#) now.

Sales Support - Ski & Sport

Melbourne, \$Competitive, Ref: 3965HC1

Are you looking for something a little different in the travel industry & want to move away from sales? This role is the one for you! This highly successful travel company are looking for fantastic sales support to help with their business in their ski and sport division. We are looking for consultants who is willing to be flexible in their work place and keen to learn the ropes. This is a dynamic, busy, fun environment where no days are the same, offering a multitude of different tasks

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

MICE Account Manager

Sydney, \$Competitive, Ref: 3929SJ1

I am seeking a MICE experienced candidate who has solid experience in group logistics and ideally experienced with Events Air but someone who is also comfortable on the ground in events and escorting group tours. This is a diverse role where no two days are the same. Must love groups and managing group travel movement with some event / MICE experience also. This is a niche company with lots of opportunity to progress and diversify your career. Please call me today for a confidential chat!

For more information please call Sarah on
(02) 9119 8744 or click [APPLY](#) now.

Travel Consultant - Cruise & Package Sales

Gold Coast, \$50k + comms, Ref: 2119SZ5

Enjoy working in a cruise focused consulting role where you are able to provide a personalised service to your customers whilst earning commission on deposited bookings! Low staff turnover with great management & training programmes in place for the right candidate. We only ask you to bring a positive attitude and a sales focused mentality! As the team continues to grow, your career will compliment this including opportunities for leadership, products & being a brand ambassador.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Travel Consultant | SKI Specialist

Brisbane, Competitive Salary \$\$\$, Ref: 1372CGA1

Are you an experienced travel consultant with a passion for all things Ski? If so, this could be a great opportunity to specialise in what you love with likeminded people! This independent travel agency are looking for a new team member to join their growing team. Using your passion and experience of worldwide ski resorts, this role will allow you to specialise in a booming niche market. You will be required to have a minimum of three years' experience using both mid office systems and a GDS.

For more information please call Courtney on
(07) 3123 6107 or click [APPLY](#) now.

Travel Consultant | Boutique Agency

Melbourne, \$40-50k + Bonuses, Ref:3889MT1

Do you want to work for a boutique travel agency with an amazing tight knit team and earn a great salary with bonuses and have a piece of the business ? APPLY NOW!!! This is an amazing opportunity for a 2 year experienced travel consultant to create luxury travel packages for a large client base. You will be working from Monday to Friday with the occasional Saturday. You will also be working towards targets and in turn will be rewarded by earning an uncapped commission structure.

For more information please call Mark on
(03) 9988 0616 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch