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Plus Velocity Frequent Flyer members also get **Triple Velocity Points** on all flights, even if they're not on sale. Simply activate the offer on their behalf and ensure you add their Velocity Frequent Flyer number to the booking.

www.velocityfrequentflyer.com/triplepoints

Sale ends 1 April 2019
Act now, the seats are filling fast.

*Sale ends 1 April 2019, unless sold out prior. Subject to availability and further conditions apply. To earn triple Velocity Points activate this offer on behalf of your client and ensure you add the guest's Velocity Frequent Flyer number to the booking before 1 April 2019 for travel until 18 February 2020.





Virgin Aus 1m sale

VIRGIN Australia is offering 15-33% off on over one million seats on a range of domestic and international flights.

Velocity Frequent Flyers can also receive Triple Velocity Points on all flights.

The sale ends on 01 Apr - see the **cover page** for more.

CZ/Air Tickets comp

CHINA Southern Airlines (CZ) and Air Tickets are offering agents the "The Ultimate Entertainment Experience" under an incentive which is running until 14 Apr.

The prize includes an outbound Economy class and inbound Business class airfare with CZ to London and experiences such as a Top West End theatre production.

Five spots will go to agencies with the most sales revenue over the campaign period, along with three to the agencies with the most sales growth.

See **page 10** for further details.

Sustainability keynote

CLIMATE change expert, explorer and conservationist, Professor Tim Flannery has been confirmed as a keynote speaker at the upcoming **Travel Daily** Sustainability Summit on 30 Apr (**TD** special alert).

No stranger to travel, the founder of the Australian Climate Council and 2007 Australian of the Year has been described by Sir David Attenborough as being "in the league of the world's all-time great explorers".

He has led many travel enthusiasts into Melanesia having hosted expedition adventures with brands including World Expeditions through Papua New Guinea and the Solomon Islands in 2017 and in Sep 2019 he'll return once again to Papua New Guinea aboard a Heritage Expeditions cruise.

Earlier this year he was appointed to a new role at the Australian Museum as a

Distinguished Visiting Fellow, focused on researching the impacts of climate change and raising awareness of the issues.

He previously spent 15 years at the museum between 1984-1999 as Head of Mammalian Biology.

The one-day **Travel Daily** Sustainability Summit will take place at Sydney's Primus Hotel and includes the inaugural **Travel Daily** Travel & Tourism Sustainability Awards.

Earlybird tickets are still available - **CLICK HERE** for details.

For more info about the event, see sustainabilitysummit.com.au.

Today's issue of TD

Travel Daily today has seven pages of news and photos, a front cover page for **Virgin Australia** plus full pages from:

- Kokomo Island
- Travel Trade Recruitment
- CZ/Air Tickets promo

Vale Sue Harms

THE travel industry is mourning the sudden death of Sue Harms, WA/SA Sales



Manager for The Travel Specialists.

Harms had a fall while horse riding last week and sadly succumbed to her injuries.

She had worked for the company for more than 20 years.

CEO Richard Ruskin paid tribute, saying Harms "was one of those special people - enthusiastic, fun loving and with an exuberance for life, and at the same time was always professional in how she represented the company and in her dealings with agents and clients.

"She touched people's hearts and was fiercely loyal to her friends and associates," he added.

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*Offers correct as at 19 March 2019 and are subject to change or withdrawal. Offer available on all sailings departing 1 September 2019 onwards and ends 29 March 2019 unless extended. For full terms and conditions click here.

Win one of 8 spots on a Switzerland famil!

DISCOVER HOW



ENTIRE A division of Entire Travel Group

Luxury Escapes US

THE new CEO of Luxury Escapes, Cameron Holland, has confirmed plans to expand the travel disruptor's operations into the USA, with offers for American travellers and the establishment of an office there.

Holland, who has now taken over from founder Adam Schwab (*TD* 30 Nov 2018), took part in the SXSW (South by Southwest) conference in Austin, Texas earlier this month, where he also announced that Luxury Escapes' revenue had reached \$302 million in 2017/18.

Holland said the company was projecting a 180% uplift in TTV this year, adding that Luxury Escapes already had 60,000 US subscribers to its business here.

"They probably account for \$5 million in revenue already," he said, adding that building relationships in the US market could also secure new hotel deals for Australian clients.

AFTA unveils NTIA nominees

MORE than 400 travel consultants, agencies and industry suppliers have been nominated in this year's National Travel Industry Awards (*TD* breaking news), with voting to open at 9am AEST tomorrow.

This year an even more robust, independently assessed system has been put in place to assess many of the awards, but voting is still open in the airline, cruise, car rental, tourist office, hotel/resort and agency support categories.

Online voting is open until 12 Apr, with the finalists to be announced on 20 May.

The formal judging period will take place from 15-21 Jun, while the Australian travel industry's night of nights, the National Travel Industry Awards gala dinner is scheduled for Sat 20 Jul at Sydney's International Convention Centre.

Expected to once again be a

sell-out, tickets for the NTIAs go on sale on 21 May, the day after the finalist announcement.

Finalists who are required to make a presentation or provide a submission will be contacted directly by AFTA.

The full list of nominees is available at afta.com.au.

New CTM Chair

CORPORATE Travel Management (CTM) has revealed the immediate departure of its long-time Chairman, Tony Bellas, who will be replaced by Westpac Director Ewen Crouch from today.

Bellas is stepping down in the wake of a controversial share transfer to his ex-wife, which took place pursuant to a court order but happened during a trading black-out and was not disclosed to the ASX in the required time.

CTM CEO Jamie Pherous hailed Bellas' contribution to the firm.

Viking Sky rescue

VIKING Cruises' *Viking Sky* has safely docked in the port of Molde in western Norway after a weekend of high drama when its engines failed in heavy weather.

The captain made the decision to evacuate the passengers and crew, sparking an extensive rescue operation which ultimately saw more than 450 airlifted to safety by helicopter.

The crew eventually managed to get the engines restarted and the ship made its way under its own power with a tugboat escort into port.

Crew from a nearby cargo vessel were also airlifted to safety, and two specially designed rescue ships were forced to turn back due to the "brutal" conditions.

Viking said passengers would be flown home starting tonight, and the next *Viking Sky* sailing "Scandinavia and the Kiel Canal" scheduled to depart on 27 Mar has been cancelled.

Choose to be rewarded

Sell Etihad to win

Fancy some fun in Paris? Simply sell Etihad between 11 to 31 March 2019 for a chance to win a pair of return Business or Economy tickets. There's also 10 L'Occitane vouchers up for grabs so you can truly treat yourself. Don't miss out!

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Terms and Conditions apply.

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Choose Well.



Hear from:
Leigh Barnes
Chief Purpose Officer,
Intrepid Group



Register quick!
Earlybird ends 29 Mar

30 April 2019
Primus Hotel, Sydney

Ahoy owes \$3m

BLOO Moons Pty Ltd, the operator of failed Kimberley-based cruise company Ahoy Buccaneers, owes customers more than \$3 million, according to documents filed with ASIC by liquidators.

The cruise brand was placed in administration in Jun last year, with liquidation proceedings starting in Dec 2018.

A report compiled by KPMG's liquidator Matthew Woods also suggests Ahoy Buccaneers may have been trading insolvent from as early as 01 Jul 2016.

Supporting that view, the report suggests the company had failed to comply with key financial outgoings since Jul 2016 such as superannuation contributions and staff wages.

KPMG's report says there is insufficient funds available to cover all debts and that "external funding" needs to be sourced.

Vessel *MV Oceanic* is currently in the process of being sold.

Travel co-working expands



THE Travel Industry Hub is growing in leaps and bounds, this morning confirming its third dedicated travel and tourism hub in Sydney's Mascot, in partnership with Spencer Travel.

Richard Taylor, who founded the new co-working venture, told **Travel Daily** the new facility would complement other locations including North Sydney

and Wellington NZ, which would roll out in the coming weeks.

He said there had been lots of interest in the concept of The Travel Industry Hub, which offers "all the benefits of an office, without the commitment".

Members can choose a desk for just a day or make it a permanent home, and the spaces offer affordable meeting rooms and other facilities too, he said.

Spencer Travel CEO Penny Spencer, **pictured** with Taylor in the Mascot office, said she was thrilled to be offering the space. "This is the future of working, and we like to be at the forefront of new ideas and innovation."

Taylor said the Hub was continuing to expand, with new dedicated spaces on the radar as well as potential link-ups with "other companies like Spencer Travel that can offer their own space in tactical locations".

See thetravelindustryhub.com.

Window Seat

A **TWITTER** user going by the handle @Grimiestt has clearly developed quite the taste for grossing travellers out globally.

She recently uploaded a photo of herself licking the toilet seat of a plane bathroom, for what reason we can hear you collectively gasp?

Unfortunately, no answers to that question just yet, but we can relay the woman said the act had "made my tongue go numb" - in the interests of good taste, we won't speculate as to why that might be the case.



Adv W sales head

ADVENTURE World Travel has announced two new appointments with Andy Kirkman taking on the role of Head of Sales and Rebecca Arnold appointed Sales Manager for WA, SA and the NT.

Kirkman arrives with 12 years' experience in the retail and tour sectors, while Arnold brings five years of knowledge working in the travel industry.

Both appointees have commenced in their roles.



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TRAVEL ASSOCIATES

DID YOU KNOW?
Monthly events and weekly meetings aren't a requirement for our Travel Advisers.

FIND OUT MORE

ETG celebrates Harmony Day



EXPRESS Travel Group (ETG) team dressed up last week (pictured) in celebration of Harmony Day which recognises inclusiveness, respect and belonging for all Aussies, regardless of cultural and linguistic background.

Additionally, longest serving employees, Martina Luk and Ann Lu, were celebrated for being with the company for 25 years.

This year will see six other staff members celebrating significant

tenures including two marking 23 years of service, one at 22 years, another at 21 years and two more achieving 15 years of service.

ETG's team represents over 23 nationalities and staff that speak more than 21 languages.

"Cultural diversity is one of our greatest strengths and as an organisation we feel that this diversity brings a fresh approach to the way we do business," said ETG Executive General Manager Ari Magoutis.

Skal award winner

FORMER AFTA WA President, George Booth, has been recognised as the inaugural award winner of Skal International Perth 250's Club Member of the Year.

Booth started in the travel and tourism industry in 1955 and his career has spanned across retail, wholesale, marketing, mentoring and sales.

The award recognises members who are "truly active" in the club & are proactive in supporting Skal and its vision, & also encouraging others to join the club.

Garuda cancels 737

PASSENGERS' loss of confidence in Boeing 737 MAX 8 jets has been cited as the key reason behind Indonesian airline, Garuda's decision to scrap its order for 49 new planes, local media are reporting.

Garuda spokesman Ikhlan Rosan said the company informed Boeing of the decision on Fri.

"Garuda passengers in Indonesia have lost trust and no longer have confidence [in the planes]," Rosan said.

The airline is also considering returning a 737 MAX 8 plane that is already part of its fleet.

It is the first confirmed contract cancellation following the two crashes involving the aircraft.

Train of thought Win a \$50 voucher



This week *Travel Daily* & Railbookers have teamed up to give away a \$50 gift card of your choice each day.

Yankee Leisure Group offers a portfolio of fully customisable rail travel experiences to destinations throughout the world, with its brands including Amtrak Vacations, Railbookers, and VIA Rail Vacations by Railbookers. Agents can book in AUD, earn excellent commission, and book two years ahead with no currency fluctuation risk. Visit www.railbookers.com.au or www.amtrakvacations.com.au and order a brochure today.

To win, be the first agent to send the correct answer to the question to railbookers@traveldaily.com.au

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See flagship.pocruses.com.au for full details. Competition closes on 29 March 2019.



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LIKE NO PLACE ON EARTH

Monday 25th March 2019

DNSW Shanghai

DESTINATION NSW has opened a NSW-themed retail store in Shanghai this week.

The retail space will provide Chinese travellers with face-to-face information on Sydney and regional NSW destinations, events, experiences and travel itineraries.

The store will aim to boost NSW travel and target the 24 million people living in Shanghai.

Croisi's new ship

CROISIEUROPE recently welcomed the *MS Amalia Rodrigues* to its fleet during a ceremony in Porto, Portugal.

The event was attended by prominent French personalities and international media and included the presence of the ship's godmother Dr. Maria Alexandrina Quaresma.

MS Amalia Rodrigues has now set sail on her inaugural voyage on the Douro river.

A&K Japan cruise

ABERCROMBIE & Kent has released the dates for its Wonders of Japan cruise in 2020.

The two-week voyage explores Osaka, Kyoto, and Hiroshima between 13 and 26 Jun 2020.

Murray in a hurry

THE Murray River has topped a list of fast growing regional destinations for international visitors, according to data released by Expedia.

The river on the NSW/Vic border saw triple-digit year-on-year growth, clocking a 130% increase in 2018 on 2017.

The Hunter Valley came in second, recording 105% growth last year, while Mackay in Qld took third spot (90%).

"The strong demand from int'l travellers in these regional towns was reflective of positive growth across [NSW]," said Expedia Group Director of Market Management Jamie Griego.

Stretching out in Santa Monica



SANTA Monica Travel & Tourism recently partnered with Virgin Australia and Delta Air Lines to undertake a group famil to the beachside city of Santa Monica.

The top 10 sellers of US group sales through Delta and Virgin were rewarded with a busy four-day itinerary which featured a segway tour, a Mexican food truck cooking experience, some beach yoga, and a spot of wine tasting and lunch in Malibu.

Pictured enjoying their beach yoga session are: Stacey Dudley, SmartFlyer Australia; Tracy King, MTA Travel; Mike King, Flight Centre; Mary Brownscombe, Horizons Group Travel; Kylie Gill, Santa Monica Travel and Tourism; Eva Nelving, CI Events; Prue Gapes, Flight Centre; Carly Skurnik, STA; Hannah Dodge, CTM; Stephanie Rowles, Qantas Holidays; Matt Smith, Virgin Australia and James Whiteley, EA Educations.

AFL

AFL R1 WINNER

Congratulations

ASHLEY WRIGHT

from *Virgin Australia*

Ashley is the top point scorer for Round 1 of *Travel Daily's* AFL footy tipping competition. She's won \$100 travel credit courtesy of Expedia.

Expedia **TAAP**



NRL R2 WINNER

Congratulations

LACHLAN BURNET

from *Oman Air*

Lachlan is the top point scorer for Round 2 of *Travel Daily's* NRL footy tipping competition. He's won \$100 travel credit courtesy of Expedia.

Expedia **TAAP**

Travel Daily NRL tipping competition is sponsored by Emirates, with the top tipper for the season winning flights to Europe.



NSW permit LTPS/19/31793 / ACT permit TP 19/02664

Women-only biking

SPICEROADS Cycling has announced the launch of two new travel experiences - women-only and solo-only trips.

Women-only trips will be led by expert female cycling guides and provide a focus on female empowerment and is open to groups and individuals.

Travel Daily AFL tipping competition is sponsored by Emirates, with the top tipper for the season winning flights to Europe.



NSW permit LTPS/19/31793 / ACT permit TP 19/02664

WIN 1 of 3 \$2000



Consolidated Travel

Travel Vouchers with China Eastern Airlines & Consolidated Travel

[Click here for details](#)

FBI agents attend Virtuoso



MORE than 15 FBI Travel Agents attended the Virtuoso 2019 Roadshow held at Crown Aviary, Melbourne last week.

The mini version of the luxury travel show Virtuoso Travelweek held in Aug every year in Las Vegas, brought together 33 different hotel operators from around the globe for a preferred partner networking session across Melbourne, Sydney, Gold Coast and Auckland.

Attendees at the event spent

four minutes with each hotelier, learning about product and growing their own portfolio by networking.

Pictured are FBI staff and contractors arriving at Crown on the FBI bus: Debbie Grace; Yaniv David; Ruth Leibson; Kelly Blatman; Deb Zimmermann; Rachel Kabbani; Danny Englman; Vera Schwartzbord; Lauren Spanger; Willie Best; Jill Castelan; Erica Slutzkin; Hayley Serebro; and Yehudis Jager.

Cebu from \$208

CEBU Pacific is offering flights from \$208 one-way, ex Sydney and Melbourne to Cebu via Manila until 30 Mar.

The deal ends 30 Mar and applies to travel between 01 May and 30 Sep 2019.

For more info, [CLICK HERE](#).

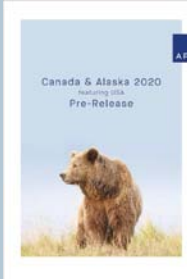
United gender

UNITED Airlines is offering non-binary gender options through all booking channels by providing the option to select the title "Mx." during booking & in a MileagePlus customer profile.

Customers can now identify as U(undisclosed) or X(unspecified).

BROCHURES

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



APT - Canada and Alaska 2020

APT has launched its new 2020 Canada & Alaska brochure featuring the east and west regions of Canada, a cruise through Alaska's Inside Passage, and USA highlights. The program includes the Rockies Odyssey & Alaska Cruise, where travellers take a rail journey between the peaks of the Canadian Rockies, spend two nights at the "Jewel of the Rockies" and cruise through the Inside Passage. On the journey, travellers will also get the chance to visit The Butchart Gardens before its opening hours and dine in the Butchart residence, head to the Capilano Suspension Bridge Park before the crowds arrive, and discover the natural history of Lake Louise with an expert Mountain Heritage Guide.



Regent Seven Seas - Voyages To Explore 2020

Regent Seven Seas Cruises has released its Voyages To Explore 2020 brochure which includes fresh destinations and suite categorisation. Also new are pre- and post-cruise options and overland programs, separate Grand Voyage and World Cruise sections, and more. Highlights for the Voyages to Explore brochure include, Mystical Cappadocia, a three-night tour from Istanbul, Turkey, and Rio's Red Hot Carnival & Cool Petropolism, a three-night tour from Rio, Brazil. Additionally, the optional overland program includes the chance for guests to explore India's Ajanta & Ellora Caves.

Rottneest visitors

ROTTNEEST Island welcomed almost 325,000 visitors to its shores over the 2018-19 summer.

The figures show a 4% increase in visitors, improving on 2017-18's "record-breaking" season.

The island's growth is attributed to additional activities for visitors, extra ferry services, marketing campaigns and celebrity visitors.

WA Tourism Minister Paul Papalia said, "Since 2017, nine new businesses have started on the island and 83 new eco tents have increased accommodation options, with a further 80 rooms expected as part of the Hotel Rottneest expansion".

Melb top for Easter

THE top booked domestic destination for Aussies during Easter holidays is Melbourne, followed by Denpasar for int'l bookings, according to Webjet.

"Australia's east coast takes the lion's share with Mel, Syd, Bris and Gold Coast accounting for 54% of all domestic bookings on Webjet to date," said Webjet CEO David Galt.

Galt said neighbouring countries and southeast Asian destinations continue to be a hotspot, "with one in five int'l bookings heading to Denpasar over Easter".

Galt added that 17 Apr was the cheapest day for domestic travel.



2019 NOMINEES REVEALED

VOTING OPENS 9AM TOMORROW

VIEW NOMINEES

NTIA2019 // ICG SYDNEY // SATURDAY 20TH JULY 2019

Land ahoy for Infinity



INFINITY Holidays recently awarded its highest achieving Student Flights consultants with a private yacht experience sailing the islands off Phuket.

The Blanco Yacht Week Infinity Holidays familar saw the agents kick back with the backdrop of islands such as James Bond Island, Ao Nang, Railay Bay and Koh Phi Phi and relax in accommodation provided by The Patong Merlin and Phi Phi the Beach Resort.

Participants took part in kayaking at Koh Panak Caves, rock climbing, cooking classes, cave trekking and finished with the Blanco Boat party where the group danced the day away with a private DJ on board Blanco Beach Bar's private boat.

Pictured are: Minna Chen, Kaity Bennett, Aprill Manders, Mandii Danks, Nadine Wakeford, Kate Graham, Jess Donoghue, Sami Crofts, Rachel Dunbar and Courtney Oder.

NCLH staff training

NORWEGIAN Cruise Line Holdings is launching a new shipboard team member training centre near Manila to serve both new and existing staff across the company.

The 18.580m² campus will provide trainees with realistic work and living experiences aboard a cruise ship.

The centre is expected to be completed by 2020.



JINGLE YOUR WAY TO LA

Delta Air Lines has partnered with *Travel Daily* to give agents the chance to win flights from Sydney to LAX in Delta's Premium Select cabin.

Delta launches the refurbished B777 in April on the daily Sydney–Los Angeles route. Help them sell the new Delta One and Delta Premium Select cabins – and you could win return tickets to LA!

To enter, come up with a jingle (max 200 words) about the new cabins and the Delta experience. You must include the following words; 'suite', 'daily', 'bed' and 'WiFi'.

Get creative for your chance to experience the Delta Premium Select cabin. **CLICK HERE** for some more information about Delta's new cabins. Send entries to delta@traveldaily.com.au

Seabourn design

SEABOURN has contracted designer Adam D. Tihany to create the indoor and outdoor guest areas of its two upcoming expedition ships.

The vessels are due to launch in Jun 2021 and May 2022, respectively.

Tihany has previously worked with Seabourn to develop the interiors of the line's two newest ships, *Seabourn Encore* and *Seabourn Ovation*.

He also designed interiors for The Grill by Thomas Keller restaurant on *Seabourn Odyssey*, *Sojourn*, and *Quest*.

Jetstar Asia Arafura

JETSTAR Asia will be the official airline of the 2019 Arafura Games in Darwin next month.

The airline announced the sponsorship deal at an event hosted by Darwin International Airport to celebrate a decade of Jetstar's Darwin-Singapore route.

To mark the occasion, Jetstar launched its specially designed Northern Territory-themed livery featuring illustrator, Ben Qwek's, interpretations of the NT's most popular attractions.

The Arafura Games are expected to bring athletes from 40 nations to Darwin.

Lufthansa Group & CVFR Consolidation Services
Cash Back Offer on LH/LX/OS Business/Premium Economy tickets
Sale validity: Now - 15 May 2019

T&C's apply. Click here for details.

Austrian **Lufthansa** **SWISS** **CVFR CONSOLIDATION SERVICES**



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Working in partnership with the Australian Travel Industry

Commercial Manager | Luxury Brand

Sydney, Salary DOE Please enquire, Ref: 3974PE1

My clients have a newly created position within their Amazing Brand. The position will assist in achieving annual guest/revenue targets + my client's annual/five-year plans through the provision of regular reporting, analysis & business intelligence. Sitting on the management team you will act as a liaison between head office & local teams to maximize the sales & marketing effectiveness of the AU/NZ market. I am seeking an analytical & structured self-starter that can work with little supervision.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Travel Product Coordinator

Sydney, Up to 55k + Super, Ref: 1959JB1

Our client is seeking a vibrant Product Coordinator for their office based in Sydney CBD! You will be loading rates and product information into the system, working closely with the Product Manager on any product related queries and liaising with suppliers and industry partners as required. The ideal candidate will possess at least one year experience in a product load role. Experience with Tour Plan is highly desirable. The successful candidate will receive a generous base salary plus super.

For more information please call Jacqueline on (02) 9119 8744 or click [APPLY](#) now.

Retail Travel Consultant | North Side Brisbane

Brisbane, \$45-50k + Super + Comms, Ref: 1784AW1

Want to provide outstanding customer service to valued customers of an award winning agency? Want to get your work/life balance back? Then this is the role for you! Earn BIG \$\$\$ - with above average commissions! Work with a team of travel professionals & have a role that allows you to expand your knowledge, gain further experience & fast track your career! If you have passion for & enjoy creating tailor made itineraries; love talking about all things travel & are sales driven - APPLY NOW.

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Pricing & Product Coordinator

N.W Melbourne, \$45-\$50k + Super, Ref: 3978HC12

A rare opportunity to enter product & pricing within the travel industry for an international touring company! This role would be perfect for a graduate with 1-2 years in travel who is looking to get into product and pricing - a truly amazing opportunity with a reputable company. You will be preparing tour quotes & lead effective price adjustments for new & existing products. No need to travel to the city - work close to home and commute! Monday - Friday, good working hours

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Boutique Leisure Consultant | ACT

Canberra, Up to \$55k + Comms, Ref: 7774AJ4

I have just taken on an exciting in one of Canberra's well established and leading Retail Travel Agencies. This agency pride themselves on their high levels of customer service and therefore service a high level of repeat clientele loyal to the agency. A great team fit is important as they have an exceptional environment and are looking for a positive team player to join them. This is an exceptional opportunity and you can rest assured you will be well looked after for the years to come.

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

Air & Groups Travel Executive

Brisbane, \$65k pkg + super, Ref: 3618SZ1

If you are an experienced travel agent wanting to step away from sales & keen to work closely with the Aviation Manager on better understanding airline group support, fares & products, then this is your chance to do so! We need someone GDS trained (ideally Galileo) to take part in a newly created role due to growth. Your day to day duties will be to look after different groups heading away on a booked holiday & manage the logistics & ensuring all group payments are finalised.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Sales Team Leader

Gold Coast, Competitive Salary \$, Ref: 1346CGA1

A fantastic opportunity to work within a leading travel company as their Team Leader. This team of experienced travel consultants are looking for a motivated & proactive leader. You will ideally have excellent experience in people & sales management as well as a passion for travel. You would be involved in creating an environment which is exceptional and therefore you will attract and retain staff. Work-life balance is paramount, great salary + comms, modern office & a central location in the GC.

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Senior Luxury Travel Consultant

East Mel, circa \$65k + bonus + Super, Ref: 3825MT1

Do you want to work in a leading award winning travel agency located in an affluent area? Our client is Leading Agency part of the Virtuoso Group, who are looking for an experienced Travel Consultant to join their elite ranks. A love and passion for luxury travel is essential. Customer focused where your hard work is returned in a HIGH BASE SALARY up to \$65k + bonus + super. Monday - Friday, 9am - 5.30pm with Saturday's (Appointments Only). If you're interested PLEASE APPLY NOW !!

For more information please call Mark on (03) 9988 0616 or click [APPLY](#) now.



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online... on mobile... in branch



The Ultimate Entertainment Experience

Incentive Period 18 March – 14 April 2019

The prize includes:

An outbound economy class and inbound business class airfare with China Southern Airlines to London

Our famil group will enjoy fantastic entertainment including a performance by the renowned Bootleg Beatles with the Royal Liverpool Philharmonic Orchestra at Royal Albert Hall and a top West End theatre production

The prizes will be issued based on:

5 places awarded to the agency with the most sales revenue over the campaign period

3 places awarded to the agency with the most sales growth

Terms & Conditions:

- Incentive period 18 March – 14 April 2019. Valid on all China Southern Airlines return tickets ex Australia issued on CZ (784) stock via Self Plate or Air Tickets.
- 5 places will be awarded to the agency with the highest eligible sales revenue over the campaign period (one each for NSW/ACT, VIC/TAS, QLD, SA/NT and WA). 3 places will be awarded to the agency with the highest growth in eligible sales revenue compared to the same period in 2018 with minimum sales revenue of \$30k. An agency cannot win more than once.
- Famil prize includes an outbound economy class and an inbound business class airfare ex Perth, Adelaide, Brisbane, Sydney or Melbourne with China Southern Airlines, 4 nights accommodation in London and 1 night in Guangzhou in twin-share accommodation. A ticket to see The Beatles anniversary performance with the Royal Liverpool Philharmonic Orchestra and The Bootleg Beatles and a top West End theatre production.
- Famil winners will be notified by 31 May 2019, for travel on the famil in October 2019. Famil prize is awarded to the Owner/Manager of the agency to then select a winning consultant.
- Infant, cancelled, group bookings and refunded tickets are ineligible.
- Prizes are non-transferable and any FBT implications are the responsibility of the winning agency.
- Sales will be automatically tracked by China Southern Airlines and Helloworld Travel who reserve the right to cancel or alter the conditions of the incentive at any time. This reporting will be final and no correspondence will be entered into.
- Any travel to or from the departure port will be at the expense and arrangement of the winning agency.
- All winners must be an international travel consultant and full time employee of the agency. This incentive is open to Helloworld Travel Branded, Helloworld Travel Associate, Helloworld Business Travel, MTA, My Travel Group, Magellan Travel and Air Tickets customers via Air Tickets only.



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