



STAR WARS
GALAXY'S EDGE

Disney DESTINATIONS

JOURNEY TO STAR WARS: GALAXY'S EDGE MEGA-FAM

Come live your very own *Star Wars* story in a whole new land where a galaxy far, far away unfolds all around you.

Welcome to **Star Wars: Galaxy's Edge**. **Disney Destinations**, together with our friends – **Virgin Australia and Delta Air Lines** – are offering 15 lucky agents the chance to be among the first Australian and New Zealand Travel Agents to visit **Star Wars: Galaxy's Edge** – this all new addition to **Disneyland Resort in California**.[^]



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Experience 5 magical nights' accommodation in Anaheim, California – home to the *Disneyland* Resort! Here you will visit both incredible Disney Theme Parks – *Disneyland Park* and *Disney California Adventure Park* – home to over 100 Disney, Pixar, *Marvel* and *Star Wars* inspired Shows, Parades and Attractions including Pixar Pier, *Guardians of the Galaxy – Mission: BREAKOUT!* and the ALL NEW *Star Wars: Galaxy's Edge* – opening May 31 2019.[^]

Virgin australia | DELTA

Together Virgin Australia and Delta Air Lines operate 25 flights per week, connecting 48 destinations in Australia and New Zealand with 250 cities in the U.S., Canada and Mexico, offering a seamless travel experience to Disney Destinations in California and Florida.

This MEGA Familiarisation opportunity is open to ALL retail and wholesale travel agents in Australia and New Zealand¹

HOW TO BE PART OF THE ACTION:

- Create a valid profile for yourself at www.journeytogalaxysedge.com.au, including completing all of the mandatory information fields.²
- Between 10 May and 19 July 2019 (the "Entry Period"), when you make a booking for a Virgin Australia or Delta Air Lines Return Airfare to the USA and/or a Ticket, Hotel, or Package booking to a Disney Destination globally which fits the competition criteria, ensure you log these bookings in your profile on www.journeytogalaxysedge.com.au.
- **The 10 agents¹ who collect the greatest verified cumulative total of points during the incentive period will win a place on the Disney Familiarisation Trip, comprised of a 5-night guided trip to Disneyland Resort, departing 20 August 2019 (date subject to change).**
 - **PLUS, this year, we'll also be giving away 5 additional RANDOM SPOTS at fortnightly intervals during the promotional period³!**

Visit www.journeytogalaxysedge.com.au for entry requirements and full terms and conditions.

¹Prize includes Return Economy Class Airfares to and from an Australian/New Zealand Capital City to Los Angeles flying Delta Air Lines and Virgin Australia. Airline Taxes are not included, and overnight accommodation in Sydney is not provided in the event that the connecting flights do not meet a same day transfer. ²Reservations and valid Theme Park admission required to visit *Star Wars: Galaxy's Edge* between May 31 and June 23, 2019. Capacity for *Disneyland Park*, *Star Wars: Galaxy's Edge* and its experiences is limited. Access to the Park, land and experiences may be restricted or unavailable depending on Guest demand and other factors.

¹ Both Retail and Wholesale agents are eligible to enter. 3 spots will be awarded to the top performing wholesale agents and 7 spots will be awarded to the top performing retail agents based on predetermined geographical sales regions (as outlined in the full terms and conditions). Agents must have booked all travel themselves to qualify, and agents found to be submitting bookings made by other agents may risk disqualification from the competition. ² All agents must create a NEW profile to participate in the 2019 incentive. Former registrations from previous competitions have been deleted. ³ Random spots will be drawn at fortnightly intervals between the May 10 and July 19, 2019 incentive period. Each fortnight a different mini incentive will be conducted to determine how these random spots will be selected. Agents are encouraged to visit www.disneytravelagents.com.au where the mechanics for each Random Spot mini incentive will be announced each fortnight. Agents must have logged at least one booking at the time of drawing to qualify for a Random Spot win. Other terms and conditions apply, so please visit www.journeytogalaxysedge.com.au to learn more.

Star Wars mega-fam

DISNEY Destinations has partnered with Virgin Australia & Delta Air Lines to offer 15 lucky Australian & NZ travel agents the opportunity to experience the new *Star Wars: Galaxy's Edge* attraction at Disneyland California - see the **cover page** for details.



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Darwin welcomes Adventurer

CORAL Expeditions' newest vessel, the *Coral Adventurer*, arrived in Darwin yesterday to an official ceremonial welcome following a sold out maiden voyage to Australia via Indonesia from Singapore.

The US\$50 million dollar vessel was on display as Northern Territory Minister for Tourism, Sport and Culture Lauren Moss spoke about the importance of the ship to the local economy. "The *Coral Adventurer* joins the *Coral Discoverer* and the *Coral Expedition I* to continue the company's 24-year history of Darwin visitation and to growing the visitor experience, particularly in our traditionally low season in the Territory," Moss said.

"Having the *Coral Adventurer* homeporting in Darwin provides an important injection into our local economy from local businesses providing food and beverage supplies, technical

services to fuel and other essential services," she said.

The Minister affirmed Darwin was open for cruise business by saying "we'll continue to embrace all the companies that want to base their vessels in Darwin Harbour".

The welcome ceremony provided attendees the opportunity to step aboard and explore the ship, with Jeff Gillies, Commercial Director for Coral Expeditions telling *Travel Daily* that the cruise line has a vision for expansion.

Gillies said the Australian-flagged *Coral Adventurer* would be joined in 2021 by a sister ship, to be named the *Coral Geographer* with some modifications, including an increase in the number of suites on board.

The *Coral Adventurer* this week continues on her journey to the Spice Islands in Eastern Indonesia.

Today's issue of TD

Travel Daily today has six pages of news, a front cover page for **Delta Air Lines, Virgin Australia & Disney Destinations**, plus full pages:

- One&Only Wolgan Valley
- Travel Trade Recruitment



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Photo Credit: David Kirkland



Byron at Byron hits the market

BILLIONAIRE retailer Gerry Harvey has placed the Byron at Byron Resort & Spa on the market, with expectations the luxury resort could attract offers as high as \$50 million.

The 92-suite property is expected to attract strong interest with selling agent Wayne Bunz from CBRE Hotels telling *The Australian* "it's well noted that getting approvals to build this type of asset in Byron Bay and to acquire the land parcel is notoriously difficult, with the location characterised by its high barriers of entry for new accommodation offerings due to environmental protection laws".

The Harvey Norman founder turns 80 in Sep this year.

QF to operate FF-only flight

QANTAS this morning announced a new dedicated Frequent Flyer redemption flight, which will only carry passengers redeeming Qantas loyalty points.

The inaugural "Points Plane" will operate from Melbourne to Tokyo Narita on 21 Oct 2019, with Qantas Frequent Flyers able to book seats from this Wed 16 May.

Members will be able to book any seat on board at the standard Qantas Points redemption rate for the route, with equal opportunity regardless of tier status.

The superjumbo features 14 First, 64 Business, 35 Premium Economy and 371 Economy seats, with QF saying the Points Plane was one of many concepts being explored by Qantas Loyalty to reward members of the scheme.

To maximise flexibility on the return, members have the choice of booking an A330 return Points Plane on 26 Oct, or depart on an

alternative date of their choice by booking a Classic Reward seat on another service, using Points Plus Pay, or paying for any commercially available fare.

Qantas Loyalty CEO Olivia Wirth said if the concept was a success QF hoped to operate more regular Frequent Flyer only flights to other international and domestic destinations "in the near future".

She said Points Planes were enabled by the occasional movement of unscheduled aircraft for a range of operational and commercial reasons.

See qantas.com/pointsplane.

Harrington joins EY

TONY Harrington has returned to Etihad Airways in Abu Dhabi in a new role as Head of Group Stakeholder Communications.

His extensive industry career has seen him work with a range of carriers previously including HA, LA, NZ, QF, EY and TN (x2).

Vale John Cruwys

THE travel industry is today mourning the death of John Cruwys, whose extensive industry career included 18 years as National Sales & Marketing Manager for United Airlines.

He also spent more than a decade with Cathay Pacific, and more recently operated his own business, Elite Special Event Tours.

Funeral details are expected to be available in the coming days.

Seabourn unveils expedition suites

TRAVELLERS aboard the new *Seabourn Venture* luxury expedition vessel (**TD 14 Mar**) will be able to experience some of the most remote parts of the world in ultimate comfort, with the line's CEO Rich Meadows revealing details of the on-board accommodation in Sydney on Fri.

There's the two-level Grand Wintergarden Suite with a second bedroom and large windows to view Antarctic vistas, as well as the Signature Suite with a large veranda, its own whirlpool tub and a four-person dining area.

The purpose-built vessel, launching in 2021, will have 132 all-veranda ocean-front suites, with exploration options including two six-passenger submarines.

Seabourn Venture will also have an Expedition Lounge, Discovery Center and Landing Zone, which Meadows said was the "nicest mud room at sea" - more in today's *Cruise Weekly*.

Travel Daily on location in Darwin, NT

Today's issue of *TD* is coming to you from Darwin, where Coral Expeditions welcomed the latest addition to its fleet yesterday.

THE 120-passenger *Coral Adventurer* was on show yesterday having made her way down from Singapore following her christening in early Apr and will homeport in Darwin year round.

As part of the 2019-20 season *Coral Adventurer* will have 18 departures from Darwin carrying an estimated 2,000 passengers during the season plus a further 222 crew.

After a traditional indigenous smoking ceremony and an address by NT Minister for Tourism, Sport and Culture Lauren Moss plaques were exchanged between the Captain of the vessel and the Port Authority of Darwin before guests embarked on a tour of the cruise line's latest ship.

Uncover winter

ONE&ONLY is urging travellers to "soak up the beauty" and "uncover the secrets of winter" at its Emirates One&Only Wolgan Valley property.

For more information, head to **page seven** of today's edition of *Travel Daily*.

VOTE 1

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Discover why Galway is one of the best spots in Ireland in the May issue of *travelBulletin*.

CLICK to read
travelBulletin



Accor backs co-working

ACCOR will roll out its WOJO co-working spaces across Accor hotels worldwide under a plan to make WOJO the largest co-working brand in Europe by 2022.

The company is set to implement 1,200 co-working spaces in under three years and will operate them across economy, mid-scale & luxury segments.

The spaces will be broken down into "WOJO Spots," "WOJO Corners" and "WOJO Sites" and aim to "make it possible for nomadic workers to work without a fee with the guarantee of a personalised service, a friendly atmosphere and a secure and reliable wi-fi connection in design spaces," Accor said.

Workers at WOJO Spots will be able to work at the bar, in a restaurant or in the lobby and can access a monthly subscription, which includes a 10% discount on dining and access to partner

offers, events such as workshops and conferences and the WOJO business network & community.

WOJO Corners are dedicated co-working spaces and will first be rolled out at Accor hotels before expanding to train stations, airports and shopping malls.

The WOJO Sites will be stand-alone co-working spaces which combine communal zones (bars, lounges, kitchens) with shared spaces, meeting rooms and dedicated offices.

Nextdoor (renamed WOJO in Mar) is a joint-venture between Accor & Bouygues Immobilier created in Jul 2017.

Accor returned to its "Accor" branding earlier this year (**TD** 22 Feb), more than three years since it shifted from Accor to AccorHotels (**TD** 04 Jun 15).

CEO Sebastien Bazin said the rebrand was because "we've been doing so much more than hotels".

Virgin Galactic launch comes closer

SPACE tourism startup Virgin Galactic has announced it will move the majority of its operations to "Spaceport America" in New Mexico, as the company "readies for commercial service".

Founder Sir Richard Branson said the venture's development and testing program had advanced sufficiently to move staff and space vehicles from the Mojave, California test facility to Spaceport America, which was developed by New Mexico when Virgin Galactic committed to operating from the state.

Branson said it would take a few months to settle in, with Virgin Galactic to conduct "the final two or three tests" before being ready for its first paying customers.

"Hopefully, in not many months' time, I'll fulfil my dream of going to space and others will soon follow," Branson told *CNN*.



Window Seat

CROCODILE Dundee eat your heart out.

A passenger attempting to board a flight in Connecticut, USA looks like he was trying to emulate the Australian hero, with a gigantic 60cm machete in his carry-on baggage.

The Transportation Security Administration posted a photo of the implement (**below**) which Paul Hogan himself would surely admit: "Now that is a knife".

The traveller was given the option of putting the machete into his checked bag or surrendering it to officers, with a TSA spokesperson saying "you can't make this stuff up".



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*Offers correct as at 6 May 2019 and are subject to change or withdrawal. Offer ends 14 May 2019 unless extended. For full terms and conditions click here.

TIME to catch up with FCTG



THE Travel Industry Mentor Experience (TIME) recently called into Flight Centre's Brisbane HQ, ahead of the start of the program's 35th intake of mentees.

During the event, founder Penny Spencer gave a presentation about "Leadership & Lessons" highlighting good and not-so-good leadership practices that mentees could learn from.

TIME Qld Coordinator and Snowscene General Manager Emily Warbrick said it was a treat

to have Spencer visit.

"Penny generously shared her leadership lessons learned right throughout her career," she said.

"She is an inspiration and mentor to so many."

The next group of TIME mentees will start their six-month mentoring journey on 19 Jun, with expressions of interest to take part due by Fri 17 May.

Pictured are: Emily Warbrick, Penny Spencer and Singapore Airline's Jamie Swan, from TIME's Qld team.

East adds role

TOURISM Australia Chairman Bob East is increasing his workload by joining hotel operator Australian Venue Company (AVC) as Chairman.

The private equity-backed venture runs about 160 venues across Australia and New Zealand having recently taken control of the Coles' Spirit Hotels business.

East's other roles include being Chair of Experience Co, where outgoing Tourism Australia Managing Director John O'Sullivan will take up the Chief Executive Officer position next month (**TD** 06 May).

Marriott results

MARRIOTT International has delivered a "solid" performance in the first quarter of 2019, according to CEO Arne M Sorenson.

The hotel reported net room growth of 5.3%, with gross fee revenue up 6%.

The group reported Q1 2019 adjusted net income totalled US\$482 million, compared to 2018 first quarter adjusted net income of US\$487 million.

Adjusted diluted EPS in the first quarter totalled US\$1.41, a 5% increase from adjusted diluted EPS of US\$1.34 in the year-ago quarter.

Tourism Framework

TOURISM WA will introduce a Tourism Case Management Framework which will work closely with the private sector to cut through red tape and make projects happen.

Proponents will be given advice on what government approvals are required to help them get tourism projects off the ground.

WA Tourism Minister Paul Papalia said the case management approach would "ensure projects don't get bogged down in red tape" and will help reduce bureaucratic delays to getting new projects up and running.

STR Melb figures

REVENUE per available room in Melbourne hotels fell 6% to \$133.29 in Apr, the latest STR data reveals.

The monthly report saw occupancy rates fall by 3.7%, with STR noting that "the absolute occupancy and RevPAR levels would be the lowest for Apr in Melbourne since 2013".

STR analysis suggested the timing of Easter and ANZAC Day as factor contributing to the decreased in travel.

"Additionally, the performance impact from last year's World Congress on Nuclear Medicine and Biology (20-24 Apr 2018) negatively affected year-on-year comparisons," STR said.



NRL
R9 WINNER

Congratulations

ANTHONY SAUNDERS

from *Incentive Travel International*

Anthony is the top point scorer for Round 9 of *Travel Daily's* NRL footy tipping competition. He's won \$100 travel credit courtesy of Expedia.



Travel Daily NRL tipping competition is sponsored by Emirates, with the top tipper for the season winning flights to Europe.



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Tempo Sri Lanka

TEMPO Holidays has released a statement in support of Sri Lanka, in an effort to let travellers know that airlines, hotels, beaches, National Parks and most transport options are now open and it's business as usual.

"Sri Lanka is safe, open and needs the industry's vital support after the horrific events that occurred," the company stated.

Tempo Holidays noted establishments had tightened security as a precaution.

For more information and to stay up-to-date with for tourism-related news on the destination, head to lovesrilanka.org.

Airbnb APAC growth

AIRBNB has revealed that in the past year, 12 million guests checked into an Airbnb listing in "off-the-beaten-track" destinations in Asia Pacific, representing a 70% growth rate year-over-year.

Airbnb co-founder Nathan Blecharczyk said "as we look towards the next decade, the growing economies of Asia Pacific are going to be the engine that drives the growth of global travel".

"Governments in the region have set a goal of dispersing the benefits of tourism beyond the big cities and major tourism destinations."

SILVERSEASM

SALES & MARKETING COORDINATOR - 12 MONTH FIXED CONTRACT

Since its inception in the early 90s, Silversea Cruises has been recognised as the gold standard in luxury cruising, acclaimed both for its legendary European lifestyle and global reach of destinations.

2018 saw the exciting partnership with Royal Caribbean, with RCL acquiring two-thirds of Silversea. The strength and expertise of Royal Caribbean's portfolio coupled with Silversea's strive for excellence aboard means superlative sailing for guests, across all four corners of the globe.

Today, Silversea Cruises operates a global portfolio of itineraries to all seven continents and over 900 destinations worldwide.

DESCRIPTION

The Sales and Marketing Co-ordinator, Australia and New Zealand will report to the Director of Marketing, Australia & NZ and is an important team member required to provide support to both the Sales and Marketing teams to ensure the successful implementation of activities to support both trade and consumer sales.

The position will need to be proactive and show initiative in taking ownership of required tasks through on-the-job training. Furthermore, they will need to develop strong relationships internally. The position will be instrumental in ensuring that tasks are scheduled in a timely manner according to priority and business needs.

REQUIREMENTS

- University Education.
- Excellent skills in Microsoft Word, Excel and PowerPoint
- Excellent written and verbal communication skills.
- Must be well organised and detail oriented.
- Must be self-motivated, proactive and able to take initiative.
- Must possess a positive, team-player attitude.

Please submit application via [Silversea Job page](https://silversea-cruises.workable.com/j/B4505447A1) by Thursday 16th May 2019: <https://silversea-cruises.workable.com/j/B4505447A1>

Silversea is also recruiting for a number of other positions:

- Director of Sales (Sydney)
- BDM (North NSW)
- Reservations Team Leader (Sydney)

Please visit our [Silversea Careers page](https://silversea-cruises.workable.com/) <https://silversea-cruises.workable.com/>

BROCHURES

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



The Africa Safari Co - Egypt 2019/2020

The Africa Safari Co has launched its 2019/2020 Egypt brochure. The 16-page program features a variety of tours ex-Australia ranging from 12 to 25 days in length. Program highlights include the 12-day Treasures of Egypt from \$5,995 per person which features a four-night cruise on the Nile from Luxor to Aswan and the added value of a trip to Abu Simbel. Additionally, the trip visits four UNESCO World Heritage sites and includes the Sound and Light Show at Luxor Temple, entry to Tutankhamun's Tomb & a guided tour of the Egyptian Museum with a visit to the Mummies Room plus entry into the Great Pyramids of Giza.



Amtrak Vacations - 2019/2020

Amtrak Vacations has released its new Travel Agent Reference Guide (TARG), a six-page reference highlighting information about North American rail holidays and the Amtrak onboard experience. The program features a selection of popular destinations for Amtrak Vacations, including New Orleans, Chicago, the Grand Canyon and San Francisco. The guide also includes a System Map detailing Amtrak's long-distance routes and train stations across the United States and Canada.

BI delays BNE

ROYAL Brunei Airlines has delayed the planned resumption of direct flights from Brisbane to Bandar Seri Begawan, with GDS screens indicating the four times weekly A320neo service will now commence on 10 Jul.

That's about a month later than planned (**TD** 18 Jan).

TIME Adl event

TRAVEL Industry Mentor Experience (TIME) will host a networking event in Adelaide on 20 May.

Attendees will have the chance to learn about TIME, how to participate and how the program supports the travel industry.

RSVP [HERE](#).

GCH joins Virtuoso

NEW Zealand private aviation company, GCH Aviation, has been accepted into Virtuoso's portfolio of luxury travel partners.

GCH Aviation Group CEO Andrew Currie, said inclusion in Virtuoso will open up new sales and marketing opportunities to the network's 20,000 luxury travel advisors around the world and their clientele.

Tour de France tour

ACTIVITY holiday specialists Undiscovered Mountains has launched Ride the Alps Road Cycling Tour, a new holiday for guests who want to experience the Tour de France.

The routes include Col d'Izoard, Alpe d'Huez and Mont Colombis. The tour can be tailor-made, but a typical route will journey to the Alps via the Champsaur Valley.

The itinerary includes seven nights' accommodation, three vehicle supported rides on Tour de France routes, maps and route advice for self-guided walks and bike rides.

BW Nat Sales Mgr

BEST Western Hotels & Resorts has appointed Philip Hancock as National Sales Manager, responsible for managing national Travel Management Company relationships, national corporate accounts and other key partnerships.

Hancock, formerly the Head of Partnerships, Australia for Hotelbeds, has worked in a number of senior management roles across the travel industry including Strategic Account Manager at Travelport.

Qld Rail two-for-one

VISITORS to Qld are being encouraged to get on board Qld Rail's trains and head west for the Year of Outback Tourism, with a special two-for-one deal available for bookings made before 17 May.

Costa Blu debut

COSTA Blu Beach Resort in Belize has joined the Trademark Collection by Wyndham, marking the debut of the brand to Latin America and the Caribbean.

The adults-only beach-front resort features 38 suites overlooking the Belize Barrier Reef, the second largest barrier reef in the world.

The resort's amenities include a seaside beach bar, spa services and outdoor pool.

Excite campaign

AGENTS will be able to earn 500 bonus rewards points for every night booked and paid for in Portland until Sun 26 May, as part of Excite Holidays', *Portland: Weirdly Wonderful* campaign.

As part of the campaign, which launched today and is being run in conjunction with Travel Portland, custom guides are available showcasing bars, restaurants, galleries and green spaces in the city known for its creativity and unique style.

They can be downloaded [HERE](#).

Design additions

DESIGN Hotels has welcomed six new properties to its portfolio of over 300 independent hotels.

The properties include Sunyata Hotel Meili in China's Yunnan; Mason, set on Thailand's Na Jomtien beach; Puglia's Palazzo Daniele; Chapter Roma based in Rome; Dexamenes Seaside Hotel on Greece's Peloponnese coast; and housed in two storied buildings in central Cape Town is Gorgeous George.



This month Centara and *Travel Daily* are teaming up to offer readers the chance to win a seven-night stay for two in a Deluxe Room at Thailand's Centara Grand Beach Resort & Villas Hua Hin with daily breakfast.

Centara Grand Beach Resort & Villas Hua Hin is one of Thailand's most famous hotels – originally built as the King's guesthouse in the 1920's it has been lovingly restored and extended over the years to a luxurious five-star resort. It is a short walk to the famous markets of Hua Hin with fabulous seafood, shopping and entertainment.

To be in the running, correctly answer each of the weekly questions across the month and have the most creative answer to the final question. Send your responses to centara@traveldaily.com.au

Q2. Centara Grand Beach Resort Villas Hua Hin was featured in which 1984 Oscar nominated movie?

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GRAND
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HUA HIN

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TM record Q1

TRAVELMANAGERS has experienced a "record-breaking" first quarter for 2019.

COO Grant Campbell attributed the growth to a "strong Jan and best-ever trading month in Feb followed by a record Mar".

Campbell said that year-on-year, TravelManagers experienced over 7% growth in the first quarter, due to strong sales for long-haul.

"The destination with the highest percentage growth was Asia, with an increase of more than 17%, which, when combined with a 7% increase for Africa, contributed to a 70% increase in total adventure travel sales."

Other categories to record strong results include guided coach tours (up 27%) & customised holiday packages (21%).

IAG traffic up in Apr

THE number of Int'l Airlines Group (IAG) pax carried in the Asia Pacific region increased by 12.4% in Apr when compared to the prior corresponding period.

According to the latest figures released by International Airlines Group, 208,000 passengers were carried in the region for the month, up by 23,000 people.

The global number of passengers also grew, increasing by 7.3% in Apr on the same month last year and notching up 9.85 million movements.

Other key markets also performed strongly over the period, Europe increased by 6.1%, North America spiked by 5.7%, Latin America & Caribbean was up by 24%, while Africa/Middle East also improved by 9.9%.

AFL

AFL R8 WINNER

Congratulations

CHRIS KOWALSKI
from *Virgin Australia*

Chris is the top point scorer for Round 8 of *Travel Daily's* AFL footy tipping competition. He's won \$100 travel credit courtesy of Expedia.

Expedia TAAP

Travel Daily AFL tipping competition is sponsored by Emirates, with the top tipper for the season winning flights to Europe.



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Travel Recruitment Consultant

Sydney, OTE of \$82k, Ref: 5432SJ2

Join one of Australia's leading travel recruitment companies & by utilising your strong travel industry experience & superb sales skills enjoy earning a fantastic salary package with a realistic OTE of \$82k but many earning over \$100k. No two days are the same in this diverse role. You will need to be a people person, confident communicator & self-motivated. CBD offices with Mon-Fri working hours & a fantastic team environment with the autonomy to run your own desk with great rewards.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

Account Management - Rare Opportunity

Brisbane, Circa of \$90k, Ref: 1416CGA1

An exciting opportunity is available for someone experienced within the hotel sector, tourism or travel industry. You will manage existing accounts and have the ability to think analytically to increase revenue and exposure to the business. This role will be both strategic and personable, where the Account Manager must have people and communication skills to build on relationships. Ability to work autonomously without supervision is important in this role. RARE opportunity, APPLY NOW!

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Travel Consultant | Independent Agency

MEL East \$60k-\$65k + Bonuses, Ref: 5021SZ1

Join a well sought after independently owned, multi award winning agency in the inner eastern suburbs of Melb! Working alongside 4 others, you'll enjoy the flexible approach to your daily work life along with a mature minded office. Customer service is crucial to this role by going above & beyond utilising your expert travel industry knowledge to recommend, book & add additional services for the clients. If you like a new challenge & wish to work with premium products, here's your chance!

For more information please call Serena on (03) 9988 0616 or click [APPLY](#) now.

Director of Sales - Ultra Luxury

Sydney, Lucrative Salary Package on offer, Ref: 4056PE1

This leading travel company are looking for an experienced Director of Sales with a proven track record to assist with their ongoing expansion across the travel market in Australia & NZ. You will report to the Managing Director & be responsible for the meeting of sales goals, volume & profit targets through the establishment of new & existing business. This position provides strategic & tactical leadership through the formulation of business plans & establishing effective business relationships.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Corporate Consultant | Northern Beaches

Sydney, Up to \$70k, Ref: 1112AJ1

Due to continued growth, an exciting opportunity has presented itself in the Northern Beaches for an experienced Corporate Travel Consultant within a market leading company. You will be servicing existing clients and will enjoy building and nurturing relationships while helping out with every aspect of the clients travel requirements. You will be experienced and confident when dealing with corporate clients. A background with Event Management or Group Travel also favourable.

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

Travel Consultant | Sunshine Coast

QLD, Lucrative Salary Package, Ref: 5921AW1

The ideal candidate will have a wealth of travel knowledge and pride themselves in delivering sales through service! If you love creating tailor made itineraries and talking about all things travel - then this is the role for you! Pride yourself on time management and problem solving? Like to deliver travel expert advice with confidence and passion? Join the online travel trend, be rewarded with above average commission, work with high end product, and have REAL work life balance! APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Travel Consultant | Round the World

MEL East, \$55k-\$65k + Comms, Ref: 3985SZ1

Do you value work life balance? Tick! Do you want quality enquiries to work with? Tick! Do you want to work in a unified team environment & earn up to 30% commission? Tick! Ontop of uncapped comms, you'll be given a personal monetary travel allowance p/a + famil allowances. We are looking for an experienced consultant wanting a change of scenery to earn your worth whilst having more time to appreciate the finer things in life by working predominately MON-FRI and a rotational half day Sat.

For more information please call Serena on (03) 9988 0616 or click [APPLY](#) now.



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