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Kashmir by Steve McCurry *Steve McCurry*

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# Travel Daily

First with the news

Tuesday 14th May 2019



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## Silversea brochures

**SILVERSEA** Cruises has several brochures available to order including its 2020 Voyages, 2019-21 Polar, and 2019-21 Wild Expeditions programs.

For further information on how to order your copy today, see the **cover page**.



Rocky Mountaineer launches 2020! Don't miss your chance to learn more.

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ALL ABOARD AMAZING

## Avalon short cruise success

**EXCLUSIVE**

**AVALON** Waterways is seeing strong traction for its expanding array of shorter duration European river cruises, with the line's MD, Pam Hoffee saying the Avalon 2020 program has added extra four- and five-night itineraries on the Rhine, Danube and Main rivers.

The innovation has resonated well in both the US and Australian markets, which also continue to be attracted to Avalon's unique river-facing Panorama suites which feature right across the 13-strong European fleet.

### Today's issue of TD

*Travel Daily* today has seven pages of news, a front cover page for **Silversea Cruises**, a photo page for **Helloworld** plus full pages from:

- TMS Talent
- Tauck
- AFTA's Peoples Choice

Speaking to **TD** in Sydney yesterday, Hoffee was also upbeat about the prospects for Avalon in the local market.

"Our position shifted in the past few years, with some entrants that came in and really were able to grow quite a bit," she admitted.

She said new leadership in Australasia, with last year's appointment of Gai Tyrrell to lead the Globus Family locally, had brought "fresh new ideas and new opportunities...so we're looking forward to the next few years and our chance to build back some of those numbers".

Australia is Avalon's third largest market worldwide, and capacity is expanding again next year with the addition of *Avalon View*, which will be christened in Apr.

Hoffee also detailed the transition of the former Journeys Club loyalty program into the new Welcome Back Credit offering - details in **Cruise Weekly** tomorrow.

## Tauck Euro rivers

**TAUCK** is promoting its cruises which explore the European waterways of the Rhine, the Danube, Rhone, Seine and the recent addition for Tauck, the Douro river in Portugal.

For further details on the cruises available, see **page nine**.

viva! holidays  
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## Antinori leaves EK

**EMIRATES** Chief Commercial Officer, Thierry Antinori, has abruptly resigned from his role with the carrier, just a few days after Emirates confirmed a 69% profit slide (**TD** 10 May).

Antinori joined EK in 2011 after senior roles with Lufthansa and Air France, with Emirates saying it had appointed Adnan Kazim, Divisional Senior Vice President of Strategic Planning as Acting Chief Commercial Officer.

## TNZ adds visitor insights

**TOURISM** New Zealand (TNZ) has launched "Visitor Profiles" for its local tourism operators, giving a "comprehensive overview of high-value visitors" from six key inbound markets.

TNZ CEO Stephen England-Hall unveiled the initiative today at the annual TRENZ trade show in Rotorua, saying as the country's top export earner, "tourism is the beating heart of New Zealand's economy and we all have a role to keep it that way".

He said the new Visitor Profiles "brought tourism data and insights together like never before," with the aim of helping the industry understand their customers and assess potential market size per country.

Sources include TNZ's own consumer research, alongside official and partner data on so-

called "Active Considerers".

Almost half of all holiday visitors to NZ are Independent Professionals, with the initial profiles highlighting the characteristics of potential visitors from Australia, China, the USA, UK, Germany and Japan.

As well as individual traveller case studies, there is a new online platform with a Visitor Profile Tool, allowing operators to evaluate their businesses on the basis of six key metrics and discover which market is the best match for each product.

See [tourismnewzealand.com](http://tourismnewzealand.com).

## NIB QBE acquisition

**NIB** Holdings Limited has completed its acquisition of QBE Travel Insurance (**TD** 03 Aug 2018) with a final price of \$24.2 million.

NIB MD Mark Fitzgibbon said the move made the company "clearly Australia's third largest travel insurer," with the group adding about 150 new staff from Victoria and the Philippines.

The deal also sees NIB become the exclusive travel insurance partner of Qantas in Australia/NZ.

## WIN Cook Is flights

**AIR** New Zealand has partnered with Cook Islands Tourism and **Travel Daily** this week to give agents the opportunity to win one of 15 return Economy flights between Sydney and Rarotonga.

The "self fam" competition is open to Australian-based travel consultants and wholesale reservation agents to allow them to experience the destination.

For entry details see **page four** of today's **TD**.

AGENT EXCLUSIVE

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your \$50 bonus.



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\*T&Cs apply

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BOOK BEFORE  
31 MAY

Book & deposit ANY  
European sailing with  
MSC Cruises & receive  
your \$50 bonus.



BOOK

\*T&Cs apply

## People's Choice

**AFTA** is today highlighting its specially developed range of collateral for agencies to use to engage clients with the NTIA People's Choice award - see the **last page** for details.

## Wales and Scotland In-Depth

Discover the backroads of Wales and take a 10-night expedition cruise of the Scottish Isles.

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## New Flight Centre Bali hotel

**FLIGHT** Centre subsidiary Bespoke Hospitality Management Asia (BHMA) has announced the debut of its first "luxury lifestyle resort" in Indonesia, with the opening this week of the X2 Bali Breakers Resort.

Located on the island's southernmost peninsula near the famous Balangan Surf Beach, the property features 58 one-, two- and three-bedroom villas, each with a private pool and sundeck.

Newly appointed GM Barry Doesburg said "Bali has been chosen as the prime location for the X2 flagship in Indonesia because we believe with our unique and stylish product and service, we can make a difference and bring a new meaning of luxury to the highly competitive Bali hotel market".

As well as a reference to the "epic" nearby surf beach, the X2 Bali Breakers Resort name "hints

at how we want to break away from the usual," Doesburg said.

There's a purpose-built wedding chapel on site, along with a spa, fitness centre and three large resort pools plus a range of dining options and bars.

Pre-opening discounts of up to 50% are available for bookings confirmed by 31 May.

Other BHMA properties under the X2 ("Cross-to") brand include resorts, villas and residences in Thailand and Vietnam, along with an apartment in the Sydney harbourside suburb of Kirribilli.

See [www.X2balibreakers.com](http://www.X2balibreakers.com).

## Maldives Meradhoo

**RAFFLES** has announced the opening of a 21-villa resort in the Maldives featuring private pools and generous living spaces.

The Raffles Maldives Meradhoo is located in the Gaafu Alifu Atoll & is accessible by a domestic flight.

Want to know why a cruise is the best way to see the Caribbean? Read more in the May issue of *travelBulletin*.

**CLICK to read**  
**travelBulletin**



## US travel on the rise

**THE** number of Aussies who travelled to the United States between Jan and Nov 2018 increased by 3.3% compared to the prior corresponding period, figures from the US Department of Commerce show.

The period saw 1.23 million Australians make their way to the US, with President of Visit USA Organisation Australia Lucy Rowe suggesting the rise in self-drive road trips helped fuel the growth.

"Aussies are happy to go off the beaten track...roadtrips are becoming one of the key types of travel that Australians enjoy as it enables them to go further and tailor their holiday," she said.

Rowe said another key driver was the increase in baby boomer travellers, who generally visit more than one state in each trip.

The most popular US destinations in the last year have been to California, followed by New York & Hawaii in third spot.



## Window Seat

**LOVE** is in the air folks, but alas those feelings are sometimes unrequited, just ask the passenger on an AirAsia flight who passed on a love letter to a passenger, only to find out she was travelling with her husband.

Enlisting the help of a flight attendant to pass on the romantic dispatch, the lovesick romeo wrote "Hi 28F, I'm not used to doing this but when it was time to board earlier, I noticed you...If you want to get to know me, here's my number".

The shocked woman passed the note to her husband who promptly took to the Twittersphere to return fire.

"Too bad, this time you've failed again bro. My wife loves me. Hahaha, but don't give up. Try again okay."

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### Visitor arrivals slow

**SHORT-TERM** visitor arrivals into Australia for the month of Mar saw a slight decrease of 1.5% when compared with Feb, according to the latest report released by the Australian Bureau of Statistics.

The month saw a total of 770,900 movements compared with 782,900 movements in Feb, and followed a monthly decrease of 0.2% for Jan and 0.6% in Feb.

Short-term resident returns for the month increased by 1.5% to 925,600 when compared to Feb, which experienced short-term returns of 911,800 movements.

No monthly change was observed for Jan, however the month of Feb saw much higher decrease of returns, coming in at 3.1% less for the month.

### WestJet goes private

**CANADIAN** airline WestJet has been sold to Onex Corporation and its affiliated funds for approximately CAD\$5 billion in an all cash purchase which includes assumed debt.

Under the agreement, all outstanding shares of WestJet will be bought for CAD\$31 per share, after which WestJet will officially operate as a privately-held company.

WestJet will remain headquartered in Calgary despite the acquisition, with the carrier's President and Chief Executive Officer Ed Sims commenting "We are delighted to continue the journey of building an airline based on a growing network, providing competitive airfares & more choice...within Canada."

**TRAVELLERS** Choice's top 10 agents recently enjoyed an eight-night voyage around the Orient courtesy of Azamara Club Cruises.

The group were treated to land experiences which included feasting at the food stalls of Hong Kong, learning how to make sushi, belting out some pop hits during karaoke sessions, and riding Japan's iconic bullet trains.

"The small size of the ship and the quality of the onboard hospitality combined to deliver a very relaxing and indulgent voyage," said Travellers Choice Managing Director Christian Hunter.

**Pictured** on board *Azamara Quest* were Pelle Hallen, the ship's Captain; Dave Hulsman, Ucango Travel; Denise Falsey, Discover Travel & Cruise; Christian Hunter, Travellers

Choice; Michelle Popescu, Select World Travel; Michelle Everson, Jamison Travel; James Cracknell, Windsong Travel; Tania Allen, Oliver Travel; Mark Brady, Ballina Cruise & Travel; Deb Long, Weston Cruise & Travel; and Lisa Carter, Capricorn Travel.

## Business Development Manager – Northern NSW

On The Go Tours are looking for a vibrant, motivated individual to join their team.

Based in Sydney, you will work autonomously, but work closely with a team of dedicated Business Development Manager's nationally and report to the General Manager Australia/New Zealand and work closely with our Global Head of Industry Sales both based in Brisbane.

Main duties will involve sales calls to our agent network throughout Northern NSW. This includes regular agent training, driving sales and developing existing and new relationships within the industry.

This is a position will be full time, but due to the nature of the travel industry, you will need to have a flexible approach and be willing to work outside of regular hours as and when required.

Successful candidates will have:

- Exceptional customer service
- Travel experience to some of the On The Go Tours destinations
- Passion and motivation for the industry
- Intermediate computer skills
- Ability to work autonomously
- Experience in presenting and training
- A confident and articulate manner with excellent verbal and written skills
- Excellent self-organisation and time management skills
- A valid drivers licence
- Australian Residency

On The Go Tours offers an attractive starting salary plus sales bonuses and incentives. To apply for this exceptional travel sales opportunity, please email your resume and covering letter (please include destinations that you have travelled to) to [natalie.james@onthegotours.com](mailto:natalie.james@onthegotours.com).

Applications are open until 24 May 2019 with interviews being held early June.

Please note that only short listed applicants will be contacted, but we thank you in advance for taking the time to apply.

With all due respect please no recruitment companies.



### AF plans restructure

**AIR** France (AF) has commented on its new strategic human resources plan in a bid to improve its operational performance which has been adversely affected over the past five years.

The French carrier cited increased competition from new high-speed train routes and the proliferation of budget airlines as the primary threats to growth.

In response, AF has announced a new jobs and skills management plan for the 2019-2021 period, which will see staff reduced on short-haul routes by 465 people via a voluntary redundancy program (**TD** 10 May).

Despite the planned layoffs, the airline said "many new talented staff, pilots, flight attendants, mechanics and engineers will join us in 2019".

## WIN FLIGHTS TO THE COOK ISLANDS



This week Cook Islands Tourism and Air New Zealand are giving agents the chance to win return economy flights from Sydney to Rarotonga direct. There are 15 return tickets to be won!

A journey to the Cook Islands is the perfect island escape for rest and relaxation, romance, family fun, and adventure. From turquoise blue lagoons to craggy volcanic peaks, it's picturesque. Air New Zealand operates a return direct service weekly, departing Sydney on a Friday evening and returning from Rarotonga on a Thursday afternoon.

To win have the most creative answer to the question below.

Send your answer to [cookislands@traveldaily.com.au](mailto:cookislands@traveldaily.com.au)

What activity would you choose to do in the Cook Islands & why?

**AIR NEW ZEALAND**

**COOK ISLANDS**

Terms and conditions

## Magellan's Sth African sojourn



**BENCH** Africa recently whisked a lucky group of Magellan travel agents away to South Africa. Highlights included exploring

Cape Town, indulging in the winelands of Franschhoek, taking in the wonders of Knysna as well as a visit to the Kariega Game Reserve for a safari.

**Pictured:** Nicole Booker, Mary Rossi Travel; Emma Thomas, SAA Victoria; Rachel Horsting, Sorrento Key Travel; Hank Holtzhausen, Bench Africa; Sinead Allison, Southlands Travel; Leanne Reilly, Travel Centre Bendigo; Lisa Poland, Travel Focus Group; Meaghan Wood, Lidstrom & Clyne Travel; Christian Hanvey, Maxim's Travel; and Sue Smith, Travel Sense.

### Albatros newbuild

**ALBATROS** Expeditions has revealed plans to add a second INFINITY class cruise ship to its fleet in 2022.

The 93-cabin *Ocean Albatros* will take passengers on a range of voyages around Antarctica and the Arctic, offering guests a choice of suites with either private observation decks or French balconies - more [HERE](#).

### Free Macao ferry

**THE** Macao Government Tourism Office (MGTO) is giving away a limited number of free TurboJET tickets to agents and consumers booking a trip to the special administrative region.

The free tickets apply to travel from Hong Kong to Macao or vice versa for travel before 31 Dec.

To claim, email [HERE](#).

## AFTA UPDATE

from Jayson Westbury



**FOUR** more sleeps as of today, until the Australian Federal Election and there is absolutely no doubt that nobody really has any idea who is going to win, if at all.

Most of the polls taken by the media in these last weeks indicate a win to Labor, just.

But, when polls move around as they are, and they are so close, it does indicate that really any result may be possible. With only a few days left in the campaign, both leaders and major parties are out and about selling their stories but it would seem that many Australians are on the fence and may vote that way.

As I have said many times before, the key really is that one or the other actually wins with a majority in the lower house so that they can actually govern for the people.

I have been criticised for this statement, but I stand by it. The last time the government of the day had a minority and had to lean on independents to get legislation passed the country really stopped for three years.

Of course there is no doubt that the Senate will look like a mural on a famous Italian cathedral and I guess this allows for the new form of Australian Democracy to play out with minor parties and independent Senators to make up the balance of the seats and thereby holding some kind of blocking power - that is of course if any of the possible combinations can agree on anything.

These are the times we live

in and for the most part, both major parties have come to terms with governing and getting legislation passed in the Senate via negotiation with minor parties and independents. The key is that the Prime Minister has the majority of the country behind him (or her, but both candidates in this one are male).

The reason all this matters for the travel industry is that we need to ensure consumers remain confident. Without strong consumer confidence people stop spending on discretionary items and a holiday is clearly very discretionary.

The other good thing for the travel industry is that both major parties have not released any concerning policies that may have direct impact upon the industry meaning that for the next three years, save for a moment of craziness, the industry should be able to continue in the direction we have been taking (up and strong) and that is a good thing.

Yes, there are some changes and suggestions in policy that may impact our friends in the tourism sector, but for the most part, changes on the table by both parties that relate to our industry specifically allow for clear sailing.

But in any event, it is time to purchase the goodies, invite the friends over, tune into your favourite channel or TV service and prepare for what I am sure will be a night to remember this Sat 18th May, as Australia decides who will be our next Prime Minister - well, I hope that is the outcome.

Happy Federal Election to all.

### TTF Outlook 2019

**THE** Tourism and Transport Forum (TTF) has revealed Tourism Australia's John O'Sullivan, Intrepid Group's James Thornton, Hobbiton's Russell Alexander and the Fren family from Channel 9's *Travel Guides* TV show will take to the stage at its 2019 Outlook conference on 22 May.

The event, themed "Tourism Transformation: Rethink, evolve, adapt" will explore topics including solo travel, the rise of experience tourism, how to turn history into high-end tourism, and arts and culture.

To register, [CLICK HERE](#).

### Shadow refurb

**SILVERSEA** Cruises has revealed its 388-guest *Silver Shadow* vessel will be the next to undergo an extensive refurbishment in Nov, as part of the cruise line's ongoing Project Invictus.

The upgrades will include a floor-to-ceiling overhaul of all suites, including new lighting, carpets, headboards and refreshed bathrooms.

A new atrium and arts cafe will be installed in the space currently occupied by the lobby, boutique and casino, as well as updates to French restaurant, La Dame and the Zagara Spa & Fitness Centre.

**SUPER RUGBY**

**SUPER RUGBY  
R13 WINNER**

Congratulations

**LOGAN  
MCEWAN**

from *Flight Centre*

Logan is the top point scorer for Round 13 of *Travel Daily's* Super Rugby footy tipping competition. He's won \$100 travel credit courtesy of Expedia.

**Expedia TAAP**

*Travel Daily* Super Rugby tipping competition is sponsored by Emirates, with the top tipper for the season winning flights from Sydney to Christchurch.



NSW permit LTPS/19/31793 / ACT permit TP 19/02664

## Helloworld's mega conference wraps up

THE 2019 Helloworld Travel Owner Managers Conference and Helloworld Business Travel (HWBT) Summit in Ho Chi Minh City, Vietnam, has now wrapped up, concluding three days of conferencing, exclusive events and sampling the best that Vietnam has to offer.

The event brought together over 700 delegates from Australia and New Zealand alongside Supplier Partners and staff to share the latest developments for the Helloworld Travel Group.

For the first time, the New Zealand network joined the Australian Branded, Associate and Corporate networks for the annual event, creating a mega conference for the group.



**HWBT Summit Panel** discussion featuring Karsten Horn, Peter Williams, Peter Hosper and Kathryn Sari.



**EMCEE** Sonia Kruger with David Padman, Julie Primmer, Andrew Burnes, John Constable and keynote speaker Sargent Harry Moffitt.

**HEAVY** hitters on the retail agent panel included: Tania Botha, Denis Maher, Phil Hoffmann, Leonie Spencer, Brett Dann, Leisa Davies, Kim Dunwell (NZ), Peter Barlow (NZ) and Liz Ditmer (NZ).



**THE** Phil Hoffmann Travel team after taking out a few awards from the night.



**CEO & MD** Andrew Burnes with Sir Ranulph Fiennes, keynote speaker and adventurer.



**KATE** Ceberano surprised and impressed with her selfies with appreciative agents while performing.



**AMANDA** Stevens (centre) was a speaker highlight for all, and is pictured with Felicity Dascombe and Dominique Dalton.



**STEVE** Brady, Renee Nightingale and Cinzia Burnes.



**ALL** smiles as the conference wrapped up.



**SURPRISE** guest, none other than Aussie Rock Icon – Jimmy Barnes!

## Citadines Connect now open



### MONEY

**WELCOME** to Money, *TD's* Tue feature on what the Australian dollar is doing.

**AU\$1 = US0.692**

**THE AUDUSD** has fallen to levels not seen since 2016 as China announced a series of retaliatory measures on trade.

With the Aussie dollar so closely tied to the global trade outlook, the local currency was under pressure with the AUDUSD falling 0.7%.

The AUDEUR was also down 0.7% and the AUDGBP fell 0.5%. Yet the hardest hit was the AUDJPY, with down 1.4%.

*Wholesale rates this morning.*

US	\$0.692
UK	£0.533
NZ	\$1.049
Euro	€0.616
Japan	¥75.74
Thailand	฿21.80
China	¥4.747
South Africa	9.876
Canada	\$0.929
Crude oil	US\$61.66

**CAPITALAND'S** lodging business unit, The Ascott Limited (Ascott), has launched Citadines Connect Sydney Airport, a business hotel for frequent travellers passing through.

The 150-room hotel features a range of suite classes including economy and first, with views of the runway or Sydney's city.

The rooms feature a TV with Netflix, free wi-fi, rainfall shower and blackout curtains.

Pet-friendly courtyard rooms can also be requested.

Citadines Connect features a rooftop cinema, business centre, meeting facilities, USB and charging stations, and a 24-hour Grab & Go food shop offering hot and cold meals as well as cocktails and craft beers.

Located in Mascot, the property is a 15-minute walk or two-minute drive to Sydney Airport's domestic terminal, and a 10-minute drive to the international terminal.

Sydney's CBD is also located a 15-minute drive or train ride away from the hotel.



WIN A TRIP TO THAILAND

This month Centara and *Travel Daily* are teaming up to offer readers the chance to win a seven-night stay for two in a Deluxe Room at Thailand's Centara Grand Beach Resort & Villas Hua Hin with daily breakfast.

Centara Grand Beach Resort & Villas Hua Hin is one of Thailand's most famous hotels – originally built as the King's guesthouse in the 1920's it has been lovingly restored and extended over the years to a luxurious five-star resort. It is a short walk to the famous markets of Hua Hin with fabulous seafood, shopping and entertainment.

To be in the running, correctly answer each of the weekly questions across the month and have the most creative answer to the final question. Send your responses to [centara@traveldaily.com.au](mailto:centara@traveldaily.com.au)

Q2. Centara Grand Beach Resort Villas Hua Hin was featured in which 1984 Oscar nominated movie ?

**CENTARA GRAND**  
BEACH RESORT & VILLAS  
HUA HIN

Terms and conditions

### MEL performance

**THE** number of international passengers who travelled through Melbourne Airport in Apr has grown by 4.9% compared to Apr 2018, according to the latest figures from Melbourne Airport.

Meanwhile, the number of domestic passengers in Apr rose to 2,186,105, an increase of 1.2% on Apr 2018.

Overall traveller growth has also increased by 2.3% compared to the same period last year.

"Apr presented a great opportunity for many Australians to travel thanks to public holidays landing closely together and of course the Easter school holiday period," said Melbourne Airport CEO Lyell Strambi.

Strambi said the busiest travel days were around Easter.

### Cox & Kings tie-up

**COX & Kings** has entered into a deal with vacation exchange specialists and part of the Wyndham Destinations brand, RCI, to facilitate ancillary travel services for their India membership base.

The partnership will provide RCI members with all facilities while on a RCI holiday; be it visa processing, air tickets or transfers.

"This tie-up with Cox & Kings will enable RCI members in India who have booked their timeshare vacations overseas to enjoy the various travel related services seamlessly," said Aruna Jathar, Director Marketing, RCI India.

Cox & Kings said vacation ownership was "gaining ground in India" with travellers finding it more appealing & cost-effective".

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CRUISE WEEKLY

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Wholesale Insights**

**Regional Sales Manager - Melbourne \$75K + super + commission**

Dream job for an adventure travel enthusiast with commission & great famils! This adventure travel wholesaler is looking for a sales professional for this newly created role offering a combination of sales, account management & leadership. [VIEW JOB](#)

**Ski Business Development Exec. - Sydney to \$55K + super + allowances**

Promote amazing ski & snowboarding resorts around the world on behalf of this leading wholesaler. An on-road sales role for a passionate skier/boarder with a travel consulting background keen to step up into Business Development. [VIEW JOB](#)

**Corporate BDM Team Leader - Melbourne \$90K to \$110K + super**

Join this widely recognised Travel Management Company as their sales leader. Build relationships & convert sales within Victoria utilising your industry contacts. A competitive salary & commission on offer for a hungry salesperson. [VIEW JOB](#)

**Corporate Travel Consultant - Melbourne \$60K + super**

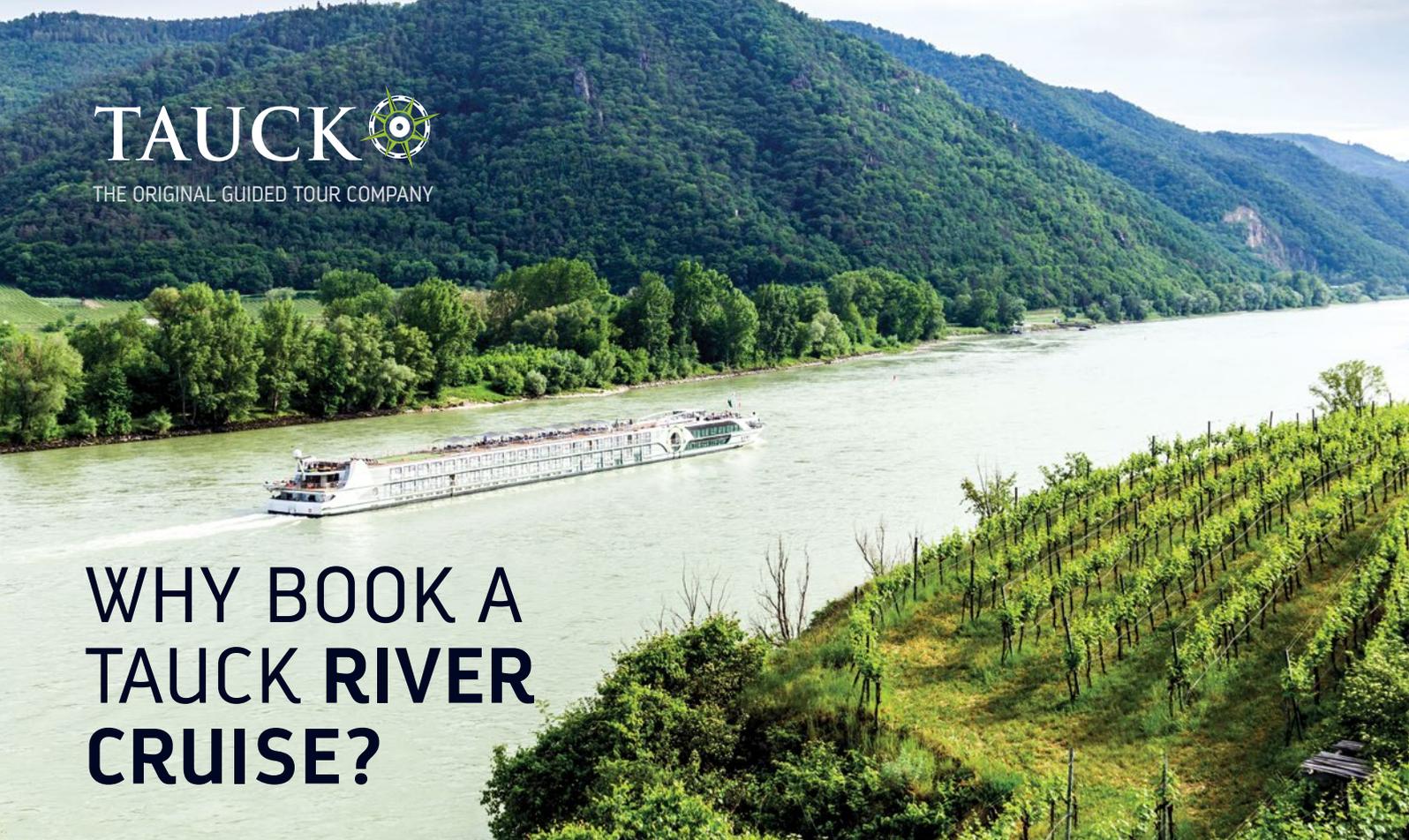
Fantastic opportunity for a Corporate Travel Consultant with a personalised relationship based approach. Be responsible for the delivery of expert advice for corporate travellers for this forward-thinking Travel Management Co. [VIEW JOB](#)

**Senior Travel Consultant - Sydney \$55K + super + commission**

A unique opportunity for North Shore locals looking to save time on the daily commute. This reputable agency located in a leafy, affluent suburb, will see you specialise in cruise & luxury travel itineraries with great incentives and famils on offer! [VIEW JOB](#)

**Ticketing Consultant - Sydney \$45K to \$55K + super**

Join this leading, well-established consolidator and be responsible for assisting retail and corporate travel agents with all aspects of ticketing. Ideally you will have previous fares and ticketing experience with Galileo, Sabre & Amadeus GDS. [VIEW JOB](#)



# WHY BOOK A TAUCK RIVER CRUISE?

How you see the world matters... and on Tauck's river cruises, you can expect to see the sights a bit differently than you would with anyone else. We explore Europe's great waterways from the Rhine and the Danube to the French Rivers, Rhône, Seine, and new for 2020 Portugal's Douro River!

## DISTINCTIVELY INCLUSIVE VALUE

If it means a better travel experience, we include it- aboard and ashore. Exclusive cultural experiences, all shore excursions, superb accommodations, all gratuities, entertainment, admissions, tastings, on-tour transportation, all beverages onboard, transfers upon arrival and departure - are all covered in one up front price. And no options are sold, ever!

## UNCOMMON ACCESS

We have carefully choreographed our all-included shore excursions with unforgettable destination experiences not available to other travellers, from gala dinners in private palaces, castles and chateaux where royal hosts roll out the red carpet to wine tastings at private vineyards, exclusive performances.... memories that linger long after your return home.

## CHOICE OF SHORE EXCURSIONS

Shore excursions are included on all Tauck river cruises - in many destinations you have a choice of sightseeing or an active excursion such as bicycling.

## DESTINATIONS OFF THE BEATEN PATH

European waterways bring river cruisers to places less travelled, where daily life is rooted in traditions and cultures authentically rich and inviting.

## TRAVEL IN GOOD COMPANY

Three professional Tauck Directors and one Tauck Cruise Director on every cruise ensures a high level of service, expertise, and guest satisfaction.

## WHAT MAKES TAUCK MEMORABLE?

Discover the quality inclusions that make the  
Tauck River Cruising experience second to none.

**FIND OUT NOW**

# Who will be crowned People's Choice: Travel Agency of the Year 2019?



*AFTA is on the hunt to find Australia's Favourite Travel Agency.*

The People's Choice campaign, now in its fourth year is set to turbocharge consumer engagement and rally as many consumer votes as possible.

To achieve this, AFTA has expanded its media partnerships to include Australian Traveller Media and new partners The Sydney Morning Herald and The Age.

## HOW DOES IT WORK?

Have your clients vote for your ATAS Travel Agency to win. The Travel Agency with the most consumer votes by 31 May will be crowned the NTIA People's Choice: Retail Travel Agency of the Year and awarded at the NTIA Gala Dinner on Saturday 20 July 2019.

## WHY SHOULD MY CLIENTS VOTE?

To encourage Australians to vote, APT are offering your clients the chance to win an 11 Day APT Kimberley Coast Cruise for two people valued at \$23,500.

## HOW CAN I GET MY CLIENTS TO VOTE?

AFTA has produced a suite of promotional material that you can use to encourage your clients to vote for you. Simply visit [afta.com.au](http://afta.com.au) to download the assets.

For more information or to vote visit [atas.com.au/votenow](http://atas.com.au/votenow)

