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IASC denies CX, QF pact

EXPANDED codeshare cooperation between Qantas and Cathay Pacific on flights to Hong Kong has been knocked back by the International Air Services Commission (IASC), which says the proposal "is likely to strengthen the market position of the two largest carriers on the route".

QF and CX had proposed adding codeshares on Hong Kong flights from SYD, MEL and BNE (**TD** 09 Jan) where they currently compete head to head, but with a variation which would only allow the codeshare seats to apply to journeys from "behind or beyond" points other than Hong Kong and the Australian capitals.

The proposal has been the subject of several submissions by rival Virgin Australia (**TD** 28 Feb) as well as the Australian Competition and Consumer Commission (**TD** 24 Jan).

The IASC said the plan was likely to lead to a market structure which made it more difficult for Virgin Australia to compete, as well as raising the barriers for new entrants to the market.

Although the plan would likely increase demand for services between Australia and Hong Kong due to better connections, this was also expected to reduce incentives for QF and CX to offer the lowest fares in the market.

While admitting some public benefits such as better connectivity, the IASC said these were "substantially outweighed by the likely public detriment of entrenching and expanding" the market position of CX and QF, to the detriment of other competitors such as VA.

Carnival milestone

CARNIVAL Cruise Line is today thanking the trade for helping the cruise line hit its one millionth Australian guest milestone.

CCL is encouraging the trade to "go for another 1,000,000 together" - see the **cover page** of today's edition of **Travel Daily**.

Today's issue of TD

Travel Daily today has eight pages of news and photos, a front cover page for **Carnival**, plus a full page from:

- Travel Trade Recruitment

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More Fiji, says QF

QANTAS has lodged an application for additional Fiji capacity with the International Air Services Commission (IASC) which would allow it to boost its new four times weekly Sydney-Nadi flights to a daily service.

The carrier said it planned to operate three additional weekly B737 flights between Australia and Fiji, ramping up from Oct.

An allocation of 528 more weekly seats is requested for a period of five years, with the carrier saying the capacity will be fully utilised by 31 Mar 2020, by Qantas or "another Australian carrier which is a wholly owned subsidiary of Qantas".

The IASC is now calling for other applications for capacity on the route, with a due date of 07 Jun 2019 - iasc.gov.au.

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New Kimberley non-stops

ALLIANCE Airlines has announced new direct flights between Melbourne and Kununurra in Western Australia's Kimberley region, with the service to operate thrice weekly between May and Aug 2020.

The carrier will utilise its 80-passenger Fokker 70 aircraft, in partnership with the Shire of Wyndham East Kimberley and the East Kimberley Marketing Group.

The innovative tourism initiative will open up a destination previously only accessible via multiple flight sectors.

"Alliance Airlines is pleased to be able to offer Victorian and south-eastern states travellers the ability to fly directly to the famous Kimberley region, as well as providing direct and affordable air services for residents of the East Kimberley region to travel

to Melbourne and other cities on the East Coast of Australia via our partnership with Virgin Australia," said Alliance CEO, Lee Schofield.

East Kimberley Marketing Group Chair Michael McConachy said the service had been four years in planning, and had been made possible by collaboration between all key stakeholders including local and state government alongside the local tourism and business community.

"Some of Australia's key natural assets are located in the East Kimberley, and the direct service will provide a cost effective and time efficient option for travellers to the region," he said.

Virgin Australia CEO Paul Scurrah said VA would codeshare on the route, allowing eligible guests to earn Velocity frequent flyer points and status credits.

No change at top

NEWLY re-elected Prime Minister Scott Morrison has confirmed that Senator Simon Birmingham will remain in his current role as Minister for Trade, Tourism and Investment, after announcing a reshuffle of Federal Cabinet yesterday.

John Hart, Executive Chair of Australian Chamber - Tourism said the organisation was "pleased that tourism continues to be given prominence in the Morrison Government," with Birmingham seen as a key advocate for the sector.

"We look forward to the announcement on the Beyond 2020 Strategy on the back of the Coalition's commitment during the election campaign to support the outcomes of the strategy," Hart added.

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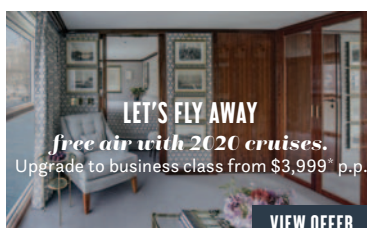
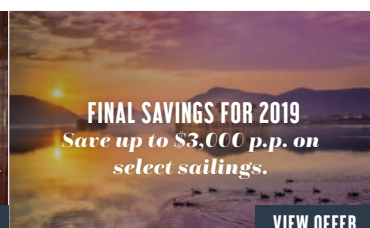
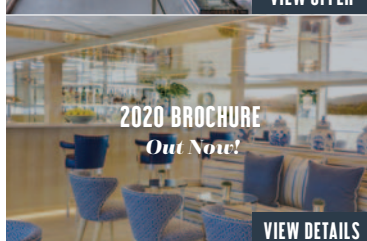

May 2019

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2020 in Full Swing

Our 2020 brochure is out, and we couldn't be more excited to share it with you! Featuring the yacht-like finishes and nautical hues of the S.S. *Beatrice* on the cover, and packed-full of enhanced itineraries and our newly released *Rhine, Moselle & Blissful* Baden-Baden cruise, there is inspiration galore for your client's next luxury holiday. Brochures will be arriving in-store over the coming weeks, happy reading!

HIGHLIGHTS

 <p>LET'S FLY AWAY free air with 2020 cruises. Upgrade to business class from \$3,999* p.p.</p> <p>VIEW OFFER</p>	 <p>FINAL SAVINGS FOR 2019 Save up to \$3,000 p.p. on select sailings.</p> <p>VIEW OFFER</p>
 <p>2020 BROCHURE Out Now!</p> <p>VIEW DETAILS</p>	 <p>NEW ITINERARY FOR 2020 <i>Rhine, Moselle & Blissful</i> Baden-Baden</p> <p>VIEW CRUISE</p>

THERE'S MORE WHERE THAT CAME FROM >>

For more information visit uniworld.com or call 1300 780 231.

IATA sued by European agents

THE European Travel Agents' and Tour Operators' Associations (ECTAA) has lodged a formal antitrust complaint with the European Commission, alleging that airlines are colluding through the International Air Transport Association to inhibit travel agents' ability to compete.

The ECTAA said the IATA Passenger Sales Agency Agreement, which must be signed by every IATA-accredited agent, was drafted 40 years ago "and is no longer in line with the economic reality."

"ECTAA has always strived for a level playing field between all distribution channels to preserve the interests of consumers and businesses," saying any attempts it had made to modernise the Passenger Agency Program had been "systematically rejected".

While the program has a "direct and costly impact on travel agents' commercial practices and financial situation and indirect distribution as a whole, travel agents have no say in the decision-making whatsoever and are powerless when it comes to setting the rules," the ECTAA said.

"This is due to the fact that the governance body of the PAP - the IATA Passenger Agency Conference - consists of airlines only, which unilaterally decide the program rules."

Key issues raised by the ECTAA include IATA's NewGenISS which forces higher financial guarantees, the shortening of BSP remittance periods, and the increasing implementation of GDS fees as airlines move to NDC direct connect solutions.

An IATA spokesperson said the Association "believes the complaint is without merit".

Intrepid for porters

INTREPID Travel has launched a campaign to raise \$175,000 to support the welfare of porters - highlighting the critical role they play on many Intrepid trips.

The Step Up for Porters Challenge conducted by the Intrepid Foundation will ask participants to tackle virtual treks such as Everest Base Camp, Inca Trail or Kilimanjaro, using the Healthwise app to track their steps - register at stepup.travel.

Discover why Galway is one of the best spots in Ireland in the May issue of *travelBulletin*.

CLICK to read
travelBulletin



SYD seeks to boost T3 retail revenue

SYDNEY Airport expects to reconfigure and improve the retail, food and beverage offering at Terminal 3, after it takes control of the facility from Qantas effective 01 Jul (**TD** 18 Aug 2015).

From that date Qantas will no longer have exclusive use of T3, but will have "priority usage" through until 30 Jun 2025, giving it access to a majority of gates, check-in and baggage facilities.

Speaking at the SYD annual general meeting on Fri, CEO Geoff Culbert said taking over would bring new advertising revenues, noting that currently the spend per passenger in T3 is the lowest across all three terminals at the NSW capital city gateway.

Culbert outlined a range of other initiatives, including plans for a new baggage room at the International Terminal, as well as significant expansion and refurbishment of Terminal 2 which will result in an improved passenger experience.

Four new layover bays and supporting taxiways are also being added to the airport to cater for further expansion, with SYD planning for a 50% uplift on annual passenger numbers by 2020 to 65 million.

Westjet BCN debut

CANADIAN carrier Westjet has commenced a new non-stop route between Toronto and Barcelona, marking the airline's first destination in Spain.

The thrice-weekly flights utilise a Boeing 767 aircraft, and complement other Westjet European ports including London, Paris, Dublin and Glasgow.



Window Seat

AIRPORT security officers across the globe will need to start scanning for lightsabers, after a group of *Star Wars* Stormtroopers were spotted checking in for a Virgin Australia flight in Sydney yesterday.



The Imperial forces were joined by R2D2, BB8 and a few Resistance Pilots, farewelling guests on VA1 to Los Angeles.

It was all part of a new partnership between the airline and The Walt Disney Company Australia/NZ, with *Star Wars* closely in focus due to the highly anticipated upcoming opening of the new *Star Wars*: Galaxy's Edge attraction at Disneyland Resort in California.

Guests on the flight were treated to a souvenir Yoda, Stormtrooper or lightsaber pillow along with a special *Star Wars* inspired menu - plus an hour of complimentary inflight wi-fi to share the moment with friends and family back home.

More pictures of the interstellar antics are online at facebook.com/traveldaily.

See next week's issues of *Travel Daily* for a sneak peek at the groundbreaking new attraction as we report on location from Los Angeles during the IPW trade show.

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Monday 27th May 2019

New Canadian air protection rules

NEW "Air Passenger Protection Regulations" introduced in Canada last week will guarantee compensation for passengers in the event that flights are disrupted or overbooked.

Effective 15 Jul passengers must be "informed of their rights in a timely, clear and accessible way," and if denied boarding due to overbooking or an aircraft change will be guaranteed on-the-spot payments of up to CAD\$2,400.

Tarmac delays of more than three hours will require planes to return to the gate, and lost or damaged luggage will be subject to the Montreal Convention payments of up to CAD\$2,100 for Canada domestic services, as well as international flights.

From 15 Dec, further rules will also require payments of up to CAD\$1,000 for flight disruptions, and guarantee that children are seated near their carer.

QF boosting HTI

QANTAS has confirmed it will expand capacity to Hamilton Island in Queensland's Whitsundays over the upcoming winter period, in response to increasing customer demand.

Almost 300 additional weekly seats will be on offer for travel to HTI from Brisbane and Sydney, through an additional weekly return BNE service and upgrades to larger aircraft on some days.

UK visitation slump

INTERNATIONAL tourists visiting the UK declined 3% in 2018 to 37.9 million, while visitor spending plummeted 7% according to the latest Travel Trends report by the British Office of National Statistics.

It was the first time overseas visits to the UK had declined since 2010, with Australia the country's 10th largest market, comprising just over one million Aussies heading to Britain during the year.

NZ spends billions on new 787s



AIR New Zealand's order for eight new Boeing 787-10 aircraft (**TD** breaking news) is worth US\$2.7 billion at list prices, but the carrier confirmed it had negotiated a "significant discount" on the deal which will see the first *Dreamliner* join the NZ fleet in late 2022.

The planes will allow the phase-out of Air NZ's existing 777-200 aircraft by 2025, with CEO Chris Luxon saying the airline had worked with Boeing to ensure the 787-10s could accomplish the same missions such as non-stop flights to North America and Asia.

Combined with GE's new GEnx-1B engines the aircraft are expected to be 25% more fuel efficient than the 777-200s.

"In connecting New Zealand with the world, we naturally offer a high proportion of long-haul

flights, and these state-of-the-art aircraft will ensure we continue to operate one of the world's youngest and most efficient jet fleets," Luxon said.

Letters of intent were signed with senior Boeing executives in Auckland this morning, with the new 787-10s to be delivered on a staggered basis until 2027.

The order also includes options for a further 12 *Dreamliners* plus the flexibility to substitute the -10s for other 787 variants.

The delivery schedule can also be delayed or accelerated according to market demand.

Luxon said the 787-10s had about 15% additional cargo and passenger capacity than the 787-9s, adding that the order "creates the platform for our future strategic direction and opens up new opportunities to grow".

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Qld's Spit Master Plan

THE Queensland Govt's Spit Master Plan was released over the weekend, featuring the addition of 800 new rooms and a potential cruise terminal to create a new access gateway for visitors to the Gold Coast.

The strategy will see the State Government invest \$60 million into the project to create a "harmonious balance between tourism, recreation, leisure experiences and the environment".

The new accommodation offering will aim to cater for budget and premium travellers, "contributing to the ongoing attraction of The Spit as an attraction for all".

"[The] development builds on and strengthens The Spit as the home to some of the Gold Coast's most well-known tourist attractions and recreation facilities," the plan's authors said. "The Spit will maintain its

reputation for world-class accommodation, continue to attract visitors to the popular Sea World theme park, and provide land- and water-based recreation opportunities."

The inclusion of a plan for a cruise terminal at Philip Park was developed to ensure the effects of the terminal could be appropriately managed, should the terminal be subsequently approved and constructed.

"The master plan also considers how the connections from the terminal facility to the Village Centre and other nearby attractions can be maximised to capitalise on visiting passengers," the authors said.

The plan includes a transport strategy to manage increased visitor numbers on The Spit, to make it a more convenient destination, including new ferry routes, and provision for a future G:link connection.

ATAC gets famil with Mongolia



AGENTS from the Australian Travel Agents Co-operative (ATAC) got to cross off a "bucket-list" experience on the Trans-Mongolian Railway recently.

Hosted by Air China and Sundowners Overland, the group travelled from Beijing to Irkutsk, experiencing the beauty, culture and extremes of nature.

In Beijing they visited the Summer Palace, Tiananmen Square and the Great Wall Huanghuacheng section, then made their way through the Gobi Desert onto Ulaanbaatar and Terelj National Park.

Highlights included visiting a nomadic family in their Ger for tea and spending the night in a Ger camp, as well as stopping at the Chinggis Khan Statue, the National History Museum and Turtle Rock; then onwards through Siberia and the frozen Lake Baikal to Irkutsk.

They enjoyed the warm days and cool nights in Listvyank, Russia before a Shaman visit for good luck was bestowed upon the travellers for their return journey.

The agents are **pictured** on top of the lookout at Lake Baikal in Siberia, Russia.

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Dublin	\$1,289*	\$7,369*
Manchester	\$1,299*	\$7,399*
Barcelona	\$1,329*	\$7,249*
Amsterdam	\$1,379*	\$7,259*
Paris	\$1,419*	\$7,429*
Athens	\$1,449*	\$7,469*
Munich	\$1,449*	\$7,329*

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*Advertised fares are for Business and Economy Class return travel departing from Melbourne inclusive of taxes and surcharges, correct as of 22 May 2019, subject to currency fluctuation and availability. Offer ends 11 June 2019. Business Class fares to Europe and Dubai are for travel commencing between 11 June 2019 and 20 March 2020. Economy Class fares to Europe are for travel commencing between 2 September to 12 September 2019, 23 September to 30 November 2019 and 13 January to 20 March 2020. Economy Class fares to Dubai are for travel commencing between 24 September to 30 November 2019, and 13 January to 20 March 2020. Higher levels apply for other travel periods. Flight restrictions, day-of-week surcharges, inbound blackout periods, amendment and cancellation fees apply. Additional travel periods, destinations and fares are available from Adelaide, Brisbane, Sydney and Perth. Further terms and conditions apply. For full terms and conditions, please visit emiratesagents.com, see your GDS or call Emirates on 1300 303 777. Offer subject to change.

TC BDMs ready for change



TRAVELLERS Choice BDMs came together earlier this month for high-level briefings to prepare for the changes being ushered in by IATA's New Distribution Capability (NDC) and the soon-to-be-unveiled Qantas Channel.

The three-day gathering aimed to allow the BDMs to understand the new developments and be able to help members navigate the changes.

"Our BDMs are the first people our members look to for advice and support," General Manager Sales Nicola Strudwick said.

"They ensure that our members, even though they may be independent travel agents, are never alone and always have someone they can call on."

The BDMs also learnt about developments in Travellers Choice's expanding suite of member support services, including recent additions of the

Wetu Itinerary Builder and TC Pay, the group's package of cost-effective payment solutions.

In addition, they were updated by key preferred suppliers, including Qantas, Sabre and Air Tickets, along with the group's ever-evolving digital and local area marketing support services.

Travellers Choice BDMs are **pictured** at Garum restaurant at The Westin Perth, where they dined as guests of Air Tickets.

In the back row: Lyndal Johnston, Customer Service Manager WA Air Tickets; Tim Bolton, BDM WA; Nicola Strudwick, General Manager Sales Travellers Choice; Kim Tomlinson, BDM Qld/Northern NSW; Graham Smith, BDM Vic/Tas and Robert Klingelholler, Sales Manager WA Air Tickets.

In the front are Paula Moylan, BDM NSW/ACT and AJ Moore, BDM SA.

SQ tops satisfaction

SINGAPORE Airlines has nabbed the top spot in the Roy Morgan International Airlines Customer Satisfaction rating for Apr, recording a customer satisfaction rating of 89%.

The carrier was ahead of Middle-Eastern based rivals of Emirates on 87%, followed by Qatar Airways on 85% and Etihad Airways on 83%.

Qantas led the way for Australian international airlines with a customer satisfaction rating of 79%, but marked a 1% slide on Apr 2018.

The flag carrier was just in front of Virgin Australia on 76%, while Jetstar finished just outside the top 10 airlines in Apr.

TerryWhite QF deal

PHARMACY Group TerryWhite Chemmart (TWC) has announced a partnership with Qantas, with Frequent Flyers able to earn Qantas Points on eligible pharmacy purchases.

Frequent Flyers who are TWC Rewards Members will also have the opportunity to convert their Rewards into Qantas Points.

Contiki definite dep

CONTIKI has confirmed 100% definite departures for its 2020 European Summer Preview itineraries, with around 430 departures guaranteed.

The company is also offering 2020 itineraries at 2019 prices, plus 10% off, for trips booked before 03 Sep 2019 and paid before 18 Dec.

Highlights of the season include the 18-day European Whirl, covering Paris, Rome, Amsterdam, Prague, Berlin and the Swiss Alps and the eight-day Croatia Island Escape, sailing across Dubrovnik, Split and Hvar.

SYD Reconciliation

SYDNEY Airport is celebrating National Reconciliation Week which begins today, with a range of activities planned to showcase Aboriginal and Torres Strait Islander culture and heritage to a global audience.

The airport is also launching its inaugural Innovate Reconciliation Action Plan, aimed at helping grow stronger relationships between the country's indigenous peoples and other Australians.



**NRL
R11 WINNER**

Congratulations

HELEN FOWLER

from Ladybug Travel

Helen is the top point scorer for Round 11 of *Travel Daily's* NRL footy tipping competition. She's won \$100 travel credit courtesy of Expedia.



Travel Daily NRL tipping competition is sponsored by Emirates, with the top tipper for the season winning flights to Europe.



NSW permit LTPS/19/31793 / ACT permit TP 19/02664

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Viking will be the world's largest small ship cruise company in 2019.

Please send a short cover letter and resume to: jobsau@vikingcruises.com

Applications close **Friday 31 May 2019**. Only successful applicants will be contacted. No agencies!

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BNE & Air NZ Show and Go



BRISBANE Airport and Air New Zealand celebrated 60 years of partnership last week, hosting another travel agent "Show & Go" event, this time highlighting additional frequencies to San Francisco from Auckland, and the ease of accessing the United States without the need to travel via Sydney.

Pictured: BNE's Aviation and

Trade Marketing Manager Oliver Philpot (left) and Air NZ's BDM Cameron Rathbone (right), with competition winners Kate Davies and Caleb Paatan.

Booking.com fees

BOOKING.COM confirmed its new commissions on resort fees will not have an effect upon the Australian market.

In Australia, it is required for hotels to display resort fees in the total fee so guests are aware of the price being paid at the time of booking.

In the USA and other markets, this is not a requirement, with some believing Booking.com's new policy may cause hotels to rethink its charging practices.



Land Contracting Manager Opportunity

A fantastic opportunity exists for the right candidate to join the Helloworld Travel Land Contracting team as a Land Contracting Manager based in Melbourne.

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To be successful in this role you will have experience in a similar role and a key understanding of the tourism industry. You will be an outstanding negotiator, an influential communicator, and a strong leader. Work alongside industry leaders and further enhance your career in this challenging and rewarding role.

Please apply by email with a covering letter and a full Curriculum Vitae to careers@helloworld.com.au.

Applications close 2nd June 2019.

Only successful applicants will be contacted.

BROCHURES

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Abercrombie & Kent - Latin America 2020

Abercrombie & Kent has released its New World Travels - Latin America portfolio of private journeys to Mexico, Cuba, Guatemala and Honduras, Costa Rica, Ecuador & the Galapagos, Colombia, Peru, Brazil, Bolivia, Uruguay, and Chile. There are 15 ready-to-book routes available, as well as options for travel professionals to create a made-to-measure trip.



Paul Gauguin Cruises - Voyages 2020

Featuring Tahiti, French Polynesia, Fiji, and the South Pacific, Paul Gauguin Cruises has unveiled its 2020 Voyages brochure. Available itineraries range from seven through to 16 nights in length, with the season commencing sailings on 28 Mar 2020. Program highlights include a 16-night Fiji to Bali voyage, and 12- and 13-night Fiji, Tonga, and Cook & Society Islands sailings.

Hilton GC plans

NEW Hilton Surfers Paradise owner Jerry Schwartz has revealed some of his plans for his Gold Coast venture (**TD** 03 Jan).

Schwartz's family is Australia's largest private hotel operator, and his plans for the new investment feature an anatomy exhibit with real human bodies.

The five-star hotel will also host an VIP Schoolies party, as well as a total lobby redesign and additional rooms.

The investor closed the book on his \$70 million purchase earlier this month.

DGC campaign

DESTINATION Gold Coast (DGC) has launched a \$2.6 million marketing initiative to lure families to the Gold Coast during the winter as an extension of its previous "Come & Play" tourism campaign.

The revised campaign debuted this week in key markets of Sydney, Melbourne, and Brisbane, and plays on the strengths of beaches, theme parks, nature-based experiences including tropical rainforests, and casual family-friendly relaxation.

DGC Chief Executive Officer Annaliese Battista said the City's tourism body has redoubled its efforts to strengthen its position as Australia's favourite destination with a refreshed campaign during a typical low season.

SPTO Korea rep

THE South Pacific Tourism Organisation (SPTO) has announced the appointment of Daisy Park (aka Jae-A Park), as the organisation's market representative in Korea.

The appointment falls in line with the implementation of the Pacific Promotion Program for Trade, Investment & Tourism (PPTT), which came into effect earlier this year.

Excite South guide

EXCITE has announced the launch of its new guide to the American South in conjunction with Travel South USA.

First launched last year, the two will again combine to continue on with the "Travel South: Heart and Soul of America" campaign, which launched last year.

AA oversize bags

AMERICAN Airlines has confirmed it eliminated oversize bag fees for sports and music equipment last Tue.

Customers can check this kind of luggage in the same way as they would standard baggage, up to the maximum allowed dimensions and within weight requirements already accepted for oversized bags.

These bags will however count towards the normal baggage allowance of each passenger (22.68 kilograms).

Air France Quito

AIR France operated its first flight from Paris-Charles de Gaulle to Quito last Thu.

The flag carrier is offering its pax three weekly services to the Ecuadorian capital aboard its fleet of Airbus A340s.

AFL

AFL RIO WINNER

Congratulations

BYRON CAYGILL

from Emirates

Byron is the top point scorer for Round 10 of *Travel Daily's* AFL footy tipping competition. He's won \$100 travel credit courtesy of Expedia.



Travel Daily AFL tipping competition is sponsored by Emirates, with the top tipper for the season winning flights to Europe.



NSW permit LTPS/19/31793 / ACT permit TP 19/02664

EK companion sale

EMIRATES is offering a companion sale from Australia to Dubai and all 42 destinations on the carrier's European network, as well as a number of other select destinations, on its flydubai codeshare network.

The offer is only available when two to nine people book and fly together on all sectors.

Epic Aus final day

THE final day for Australians to book their 2019 Epic Australia Pass will be 11 Jun.

The pass allows guests year-round, unlimited access to Perisher, Falls Creek, and Hotham, as well select US resorts, including Colorado (Breckenridge and Keystone), Utah (Park City), and Lake Tahoe (Heavenly, Northstar, and Kirkwood).

The pass also provides up to 10 days of access across Japanese resorts in the Hakuba Valley and Rusutsu Resort, and 10 days of access in North America, at Colorado's Vail and Beaver Creek, and Canada's Blackcomb.

Kangaroo Is defer

SOUTH Australia's State Commission Assessment Panel has deferred making a decision on a \$4 million accommodation venture on Kangaroo Island.

The panel has requested additional information from the business behind the proposed developments at Sanderson Bay and Sandy Creek, the Australian Walking Company.

Locals have raised concerns about the development.



This month Centara and *Travel Daily* are teaming up to offer readers the chance to win a seven-night stay for two in a Deluxe Room at Thailand's Centara Grand Beach Resort & Villas Hua Hin with daily breakfast.

Centara Grand Beach Resort & Villas Hua Hin is one of Thailand's most famous hotels – originally built as the King's guesthouse in the 1920's it has been lovingly restored and extended over the years to a luxurious five-star resort. It is a short walk to the famous markets of Hua Hin with fabulous seafood, shopping and entertainment.

To be in the running, correctly answer each of the weekly questions across the month and have the most creative answer to the final question. Send your responses to centara@traveldaily.com.au

Q4: Suggest in 25 words or less why Hua Hin would make an ideal holiday destination?

CENTARA
GRAND
BEACH RESORT & VILLAS
HUA HIN

Terms and conditions

Sthwest MAX plan

PASSENGERS anxious about boarding flights serviced by Southwest Airline's fleet of 737 MAX aircraft will be allowed to switch to an alternative service free of charge.

The decision followed the release of a poll showing 53% of American adults did not want to fly on the aircraft in the wake of recent crashes.

Jetstar Hanoi-Osaka

JETSTAR Pacific is reducing the frequency of its Hanoi - Osaka Kansai service from seven to four flights a week until 18 Jul.

The airline reported that the move was a routine seasonal adjustment, having increased the service to daily on 31 Mar.

Adv Canada deal

ADVENTURE Canada and Cruise Traveller are offering savings of up to US\$6,600 per couple on expedition cruises through Canada's Gulf of St Lawrence.

The special is available for a 10-day expedition cruise in Jun 2020 booked by 31 Oct, subject to availability.

Mandai resort

BANYAN Tree Resorts is promising to bring its guests closer to nature when its new Mandai resort opens in 2023.

Located on a 4.6-hectare site, the 338-room resort, will be integrated into the Singapore Zoo's back-of-house facilities, immersing visitors in the surrounding nature.

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Working in partnership with the Australian Travel Industry

Tour Logistics & Operations Manager

Sydney, to \$60k + Super, Ref: 33828PE1

You will be responsible for handling supplier communications & confirmations for specific tours, through to finalising documentation including detailed tour notes and itinerary. Some communication with travellers and booking of pre-and post-travel arrangements is involved. On occasion there will be the opportunity to accompany a group assisting the tour leader as a tour manager, This is a niche tour provider and a love of the arts, history, music, drama, theatre would be of high advantage.

For more information please call Paul on
(02) 9119 8744 or click [APPLY](#) now.

Corporate Consultant | Northern Beaches

Sydney, Up to \$70k, Ref: 1112AJ1

Due to continued growth, an exciting opportunity has presented itself in the Northern Beaches for an experienced Corporate Travel Consultant within a market leading company. You will be servicing existing clients and will enjoy building and nurturing relationships while helping out with every aspect of the clients travel requirements. You will be experienced and confident when dealing with corporate clients. A background with Event Management or Group Travel also favourable.

For more information please call Antony on
(02) 9119 8744 or click [APPLY](#) now.

VIP Travel Consultant - Leisure/Corporate

Brisbane, \$55-75k + travel perks, Ref: 1961AW2

Exciting position exists for a highly experienced Travel Consultant to sell VIP travel! You will excel at providing a range of travel options while delivering exceptional customer/client service. Fantastic team environment, travel perks and great salary package! This is a fantastic career opportunity to join an internationally established brand and work across both the leisure and corporate travel sectors! Follow the trend, join the future of travel and work with VIP clients! APPLY NOW!

For more information please call Amanda on
(07) 3123 6107 or click [APPLY](#) now.

Luxury Travel Consultant

Melbourne, \$65k + super + bonus, Ref: 3985MT2

Do you want to work in an award winning travel agency, with very specialised, luxury products? Our client is located in an affluent area in Melbourne and looking for an experienced travel consultant to join their exclusive ranks. Our client offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations to round the world holidays. A love and passion for travel is essential, must have at least 3 years' experience. BASE SALARY of up to \$65k + bonuses !!

For more information please call Mark on
(03) 9988 0616 or click [APPLY](#) now.

Online Travel Consultant

Perth, \$53k + Uncapped Commission, Ref: 4071SJ1

I'm looking for an experienced travel industry professional who wants to step away from face to face sales & work for a leading online travel provider. You will be booking packages & tailor making international holidays and using your excellent sales skills to convert enquiries into bookings. A fun & vibrant team in luxurious CBD offices & a real chance for career progression. A great base salary is on offer with lucrative uncapped commissions & the chance to work for an industry leader.

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.

Travel Consultant | Passionate about SKI holidays?

Brisbane, Competitive Salary, Ref: 1426CGA1

Are you an experienced travel consultant with a passion for all things Ski? If so, this could be a great opportunity to specialise in what you love with likeminded people! This independent travel agency are looking for a new team member to join their growing team. Using your passion and experience of worldwide ski resorts, this role will allow you to specialise in a booming niche market. You will be required to have a minimum of three years' experience using both mid office systems and a GDS.

For more information please call Courtney on
(07) 3123 6107 or click [APPLY](#) now.

Concierge & Airfares Consultant

MEL CBD, \$55k +Super + Bonuses, Ref: 3426SZ3

Working within the Operations team & reporting directly to the Operations & Customer Experience Manager, you will be servicing new and existing clients to book their travel (exclusive packages) & providing any additional options i.e different airline carrier / better connections etc. Through this process, it's all about building strong relationship with customers as it's not a sales position. Working only Mon-Friday & no weekends, you have some flexibility in work hours & company benefits.

For more information please call Serena on
(03) 9988 0616 or click [APPLY](#) now.

Digital Marketing | Global Company

Melbs, Up to \$60k + super, Ref: 4067HC1

This marketing role includes, but it not limited to, SEO, email and social media campaigns and measuring performance with Google Analytics. This is an integral part of the company's future development and also success in the Australian market. If you are working in digital marketing this is a fantastic career move! Experience in digital marketing in the travel industry is preferred. Get heaps of travel perks and discounts across the globe. COMPETITIVE SALARY UP TO \$60k + BONUSES!!

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