

Travel Daily First with the news

Monday 25th November 2019



Silver Muse to Aus

SILVERSEA'S luxury flagship Silver Muse has returned to Australia for a second summer season, travelling to ports throughout Australia, NZ and the wider South Pacific until Apr - see the cover page.



Out of ATAS, think twice

AGENTS are being urged to think twice about using suppliers that have either lost accreditation or left the Australian Federation of Travel Agents' (AFTA) Travel Accreditation Scheme (ATAS).

Speaking at the Travellers Choice Conference in Adelaide this month, AFTA CEO Jayson Westbury said the organisation could not always spell out the exact reasons businesses were being removed from the scheme, but stressed decisions were not taken lightly.

"When you're running a scheme like this, we take it really seriously and you've got to start seeing the value of this scheme that you own - it's there for you," he said.

"When we say something about a supplier, we really mean it, and when someone's kicked out it's for a reason - we know stuff [but] the law is such that we can't tell vou specifically."

Westbury said agents needed to take AFTA's removal of suppliers from ATAS as a red flag.

"I am surprised that the message doesn't seem to have completely resonated with the agency community," he said.

"We did kick Tempo [Holidays] out about a month before they went down and people still booked.

"We don't kick people out for fun." he said.

"We take a lot of time, we've been to the Supreme Court over

kicking one mob out and then 18 months later they went broke."

Speaking with Travel Daily, Westbury said as the administrator of the ATAS scheme AFTA had access to Tempo's books up until a month before the business entered voluntary administration and ultimately liquidation (TD 20 Sep).

"We knew all the details," Westbury said.

"They were telling us stories [and] we didn't believe them.

"We've started talking to the liquidator saying 'you should look into this', and I think he will, and I just hope justice is served.

"As far as I'm concerned someone should go to jail, because that's the only way we can get justice, because there's no money apparently."

SAA full service

SOUTH African Airways (SAA) has restored full service over the weekend, reaching an agreement with the unions which began 15 Nov, having last week reinstated a number of domestic flts (TD Fri).

Today's issue of TD

Travel Daily today has nine pages of news and photos, a front cover page for Silversea Cruises, plus full pages from:

- Travel Trade Recruitment
- Trafalgar product profile pg

Ireland is "craic"

IN A special update today, Trafalgar is showcasing Ireland, where one can "uncover the unexpected".

"Rugged hills, rolling landscapes and warm welcomes" are all on show - for more, see back page.



USA on sale from \$899

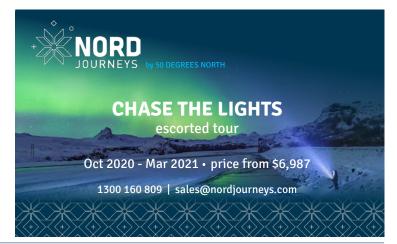
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NZ Seoul takes off

AIR New Zealand's inaugural Auckland-Seoul launched on Sat, marking the start of a service that will operate three times a week on Mon, Thu and Sat, with additional flights scheduled on Wed and Sun between 25 Dec and 19 Feb.

The service will be operated on Air New Zealand's Boeing 787-9 Dreamliner, with a flight time of 12 hours for northbound services, and 11 hours southbound.



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Tourism business growth

AUSTRALIA'S tourism industry now accounts for one in every eight businesses operating in the country, Austrade reports.

The latest Tourism Research Australia *Tourism Businesses in Australia* report found the number of tourism businesses operating in Australia grew by 4.6% in the 12 months to Jun 2018 - up 11.7% compared with the year to Jun 2013.

The report showed significant growth in the travel agency/ tour operator category, with more than 7,370 businesses in this sector in Jun 2018, up significantly on Jun 2013 (5,055).

The growth in the sector has been largely fuelled by a large increase in the number of small businesses employing five or fewer people, while the number of business employing more than 200 fell by three in the five years to Jun 2018.

"An increase in this industry is most likely due to the sustained and significant growth in inbound and outbound travel," the report said.

"This particular sector has a more direct association with tourism than most other tourism-

related industries.

"Therefore, its performance most closely reflects the growth in the industry over the past decade."

Across the industry small businesses accounted for 95% of enterprises, however, larger businesses accounted for 71% of turnover and 62% of the workforce.

While most other sectors within the travel industry reported growth, the number of accommodation operators has declined in recent years, despite an increase in tourism activity.

"This industry has seen a reduction in business counts over the last five years, likely due to the less-regulated sharing economy," the report said.

"With platforms such as Airbnb potentially affecting the viability of traditional accommodation businesses, it is possible that the sharing economy is responsible, in some part, for the decrease in business counts."

One Ocean concern

THE cancellation of a third Antarctic voyage by One Ocean Expeditions (OOE) - with an offer of a "future cruise credit" rather than a refund - has raised alarm bells, as the line's CEO, Andrew Prossin, claimed progress in restructuring attempts.

Last week Prossin wrote to clients saying he was in "advanced discussions with a qualified potential partner to rebuild our business" after earlier in the month pleading for patience (*CW* 01 Nov), amid claims of unpaid fuel and wage bills.

However speaking on behalf of his members, Council of Australian Tour Operators MD Brett Jardine said "we are extremely disturbed at the lack of transparency to date and find it unacceptable that an operator can cancel departures without consideration of a refund".

He urged agents looking at future OOE departures to ensure they work through an Australian based tour operator specialising in this sector of the market "as they are in the best position to provide up-to-date advice".

More in today's *Cruise Weekly*.

QF regional grants

QANTAS has announced the first group of recipients of the Qantas Regional Grants program, with 20 organisations from across the country sharing \$1m in funding from the airline.

The grants will support farming and indigenous communities, health and fitness programs, mental health and education services in rural and regional parts of the country.

CLICK HERE for a list of grant recipients.



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December 31

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P&O to farewell Dawn and Aria

P&O Cruises Australia today confirmed the early 2021 departure of Pacific Dawn and Pacific Aria, as the latest step in its ongoing fleet transformation.

The company has already announced that Golden Princess (to become Pacific Adventure) and Star Princess (announced today as Pacific Encounter) will be joining the fleet next year and in late 2021 respectively, meaning that by the end of 2021 it will have three ships locally, including the existing Pacific Explorer.

P&O Australia President, Sture Myrmell, said great progress had been made in reshaping the P&O fleet "to set the scene for a bright and successful future".

Pacific Dawn's final cruise will operate from Melbourne to Singapore on 08 Feb 2021, while further cruises from W106 onwards have been cancelled.

The final P&O voyage for Pacific Aria will also operate Melbourne

to Singapore on 09 Apr 2021, and cruises from A114 onwards have been cancelled.

Guests booked on impacted cruises have the option of rebooking an equivalent P&O voyage, or receiving a full refund if no alternatives are available.

P&O is also offering opportunities for sentimental guests to sail on the ships' final voyages, with a range of special cruises to go on sale from 03 Dec.

Myrmell said the fleet refresh would set the P&O Australia brand up for continued success.

He said Pacific Adventure, to arrive in less than a year, would feature P&O's distinctive look and "some new onboard features that means P&O Cruises remains the driving force for cruising in Australia and New Zealand.

"The evolution of the fleet is a huge project but it is also an expression of confidence in the brand and in the future".



Jetstar carry-on

JETSTAR has introduced a new option for travellers to increase their carry-on allowance to 14kg on selected flights.

The carry-on 7kg top-up allows pax to double the 7kg allowance that is included in their Starter Fare and is available on all Jetstar Asia flights to and from Singapore except to and from Vietnam.

Starting from \$19 on Starter Fares, the offering is available for purchase online.

This increased weight allowance needs to be spread over two bags, with no single bag exceeding 10kgs and the carry-on bag dimensions remain the same.

Jetstar introduced its first paid carry-on option in 2018 allowing travellers to boost their carry-on by 3kgs and the new 7kg top-up replaces this option.

Customers who add a Flex Bundle to their Starter Fare will also receive a 14kg carry-on allowance as part of the bundle.



Window

SANTA can be a bit difficult to pin down over the busy holiday period, but luckily the folks in Qld's Ipswich have it covered.

The city has launched a "Finding Santa" augmented reality trail which spans across 40 locations where the big man in red and his merry reindeer buddies can be found.

Participants can use the Finding Santa app on their smartphone or tablet to reveal the hidden characters, with the Christmas fun to continue until 31 Dec.





Sell Etihad and win one of six amazing prizes!

1st PRIZE

A 5-night holiday for two people in a 5 star Abu Dhabi hotel, plus Business Class flights, Louvre and Ferrari World tickets (one winner)

2nd PRIZE

A pair of Business Class tickets to anywhere on the Etihad network (two winners)

3rd PRIZE

A pair of Economy Class tickets to anywhere on the Etihad network (three winners)

Hurry! Competition closes 12 December 2019.

Visit winwithetihad.com for more details. Terms and conditions apply.





Sydney Zoo date

SYDNEY Zoo has announced it will open in the time for the summer holidays on Sat 07 Dec, with family passes from \$99.

The western Sydney zoo, which is expected to draw in around one million visitors each year, will be Sydney's only zoo and aquarium all in one and will also feature Australia's largest reptile and nocturnal house, plus a range of exotic and native animals.

"Sydney Zoo is a real asset for the local community, and another reason to make a day or a weekend of a visit to western Sydney," said Minister for Western Sydney Stuart Ayres.

Memberships, which include one adult and two children, cost \$99 per year and include unlimited access to the zoo, free parking, 10% off food, beverages and at the zoo shop, and more.

Tickets and memberships can be purchased online, for more info, see www.sydneyzoo.com.

NZ kids campaign

TOURISM New Zealand has released a new push as part of its "Tiaki - Care for New Zealand" campaign (TD 02 Nov 2018), which stars Kiwi kids encouraging visitors and locals alike to protect Aotearoa (the Maori name for New Zealand) this summer.

"The voice of youth is driving change and we need to listen... we all have a role to play in ensuring our home is protected," said Tourism NZ Chief Executive Stephen England Hall.

UK hotel fire

CLAREMONT Hotel, located in Eastbourne in the East Sussex region of England, was engulfed in flames on Fri morning UK time. resulting in an evacuation leaving six people with minor injuries.

The seafront hotel, owned by Daish's Holidays, suffered "significant damage" - the cause of the fire remains unknown.

Centara thanks its partners



CENTARA Hotels & Resorts has recently completed a 10-day tour hosting appreciation events for its key partners across Australia and New Zealand.

The events, held in Auckland, Sydney & Melbourne, were hosted by Senior Corporate Market Director Jamie Crisp & Australian Representative Charlie Ridout.

Trade partners were treated to top quality cuisine in "eclectic and stunning venues", and were also given the latest news to come out of Centara, including the recent opening of the beachfront Centara Aonang Beach Resort in Krabi and new resorts in Dubai, Laos, Vietnam, Doha and

Myanmar, which are scheduled to open within the next 18 months.

Pictured: Some of the attendees at the Centara Melbourne Event, Omnia Bistro & Bar in South Yarra, Melbourne.

LATAM's new 787

LATAM Airlines Group's first Boeing 787 featuring the new cabin standard took off on 21 Nov from Santiago International Airport for its inaugural flight to Sao Paulo, Brazil (TD 28 Aug).

The widebody aircraft will operate from Chile to medium and long-haul destinations, including Sydney and New York.



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Corporate Council

THE Corporate Travel Community (CTC) has formed both the Asia and Australasia **Buyers Councils.**

The regional Councils of Travel Managers consist of 23 senior corporate travel executives.

"It gives me great pleasure to introduce the Corporate Travel Community Asia Council and CTC Australasia Council," said **Corporate Travel Community** Executive Director Benson Tang.

"Our Council Members have been hand-picked based on their unique combination of in-depth local market knowledge and experience, making them an integral asset to CTC.

"By helping to identify buyers' pain-points, facilitating solutions and recommending future developments and improvements, the Councils will drive CTC to ensure we achieve our mission of empowering a new community of travel managers."

Insight summer sale

INSIGHT Vacations is hosting a summer sale, offering savings of 15% off trips to France, Ireland, Russia and Scandinavia.

The sale covers over 10 itineraries, with past guests also able to save an additional 5% as part of Insight's Club Bon Voyage.

The sale runs until next Mon for more, call on 1800 001 778.

Venice campaign

THE Italian National Tourist Board (INTB) has begun a solidarity chain with its 28 foreign offices following the damage caused to Venice by flooding and poor weather (TD 14 Nov).

The campaign will see INTB's worldwide offices pass on information about the city through its social channels, through the "Venice in the heart" slogan, with the Venetian council also opening a bank account for donations.

Norwegian Encore christened



NORWEGIAN Cruise Line recently christened its newest ship, Norwegian Encore, in a lavish Miami ceremony.

Performances from godmother Kelly Clarkson and a showcase of onboard entertainment Choir of Man and Kinky Boots punctuated the celebrations, with over 3,500 guests invited to the pier-side event at PortMiami.

The christening concludes the cruise line's Breakaway Plus class, with Norwegian Cruise Line **Holdings President and Chief** Executive Officer Frank Del Rio hailing the success of the class, and the company at large.

"Five years ago, we launched

our history-making Breakaway Plus class and today, we are proud to christen Norwegian Encore, the final ship of this class and a true representation of the evolution of the brand, right here in our hometown," he said.

Pictured are outgoing President and CEO of Norwegian Cruise Lines Andy Stuart with the line's incoming President and CEO Harry Sommer, while inset is Stuart arriving in style via one of the ship's go-karts.



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Rail Europe move

RAIL Europe has relocated to a "more modern space" on Level 8, 276 Flinders St. Melbourne.

The Rail Europe Australia team advises that any correspondence should be mailed through to the new address effective immediately, while all phone numbers remain the same.



BANCO from American Express Global Business Travel

Lucia is the top tipper for R7 of *Travel Daily's* A-League footy tipping competition. She's won a \$100 travel voucher from Breakaway Travel Club.



A-League tipping competition is sponsored by Etihad Airways and ReadyRooms, with the top tipper for the season winning a trip to Manchester to see Manchester City play.





NSW permit LTPS/19/38955 ACT permit TP 19/04408

Digital exp is key

DELIVERING quality digital experiences is "key" to attracting Australian millennials, according to Travelport's new Global Digital Traveler Research 2019.

The study, which surveyed 23,000 people from 20 countries, revealed that two-thirds (66%) of millennials consider a "good digital experience" a top priority when choosing an airline, with almost half doing most of their travel booking and research via their mobile phone, versus one-in-four gen Xs and less than one-in-10 baby boomers.

The survey results also highlighted younger Australians' preference to be well-researched ahead of their travels, using a mix of in-person and online methods to conduct their research.

Millennials are also the most likely to "frequently look for recommendations from travel professionals" at 79% compared to 72% of older Australians.

RCL Singapore deal

ROYAL Caribbean International (RCL) has signed a five-year multi-million dollar marketing partnership with the Singapore Tourism Board and Changi Airport Group to promote fly-cruises.

The partnership will target India, Indonesia, Malaysia, Australia, UK and US markets & is expected to bring around 623,000 int'l fly-cruise visitors to Singapore, generating over \$\$430 million between end-2019 & 2024.

The partnership will kick off with *Quantum of the Seas'* six-month homeporting season in Singapore, entrenching the city as a "top flycruise hub in Asia," according to Singapore Tourism Board.

Agents' leading Nordic famil



THE Leading Hotels of the World hosted six agents on an eight-night Leading Famil to the Nordics on 01 Oct.

The itinerary kicked off in Stockholm, where the agents were greeted by their Leading Famils host, Kevin Kirby, at the Grand Hotel, before checking out the city via rooftops and visiting the iconic ABBA Museum.

Other highlights included sightseeing across Oslo, including a trip to Vigeland Sculpture Park, and a private hand painting workshop with Royal Copenhagen and accommodation at Hotel d'Angleterre in Copenhagen.

The agents then enjoyed a Northern Lights three-night extension at the Kakslauttanen Arctic Resort in partnership with Fifty Degrees North.

Pictured at the Grand Hotel in Stockholm are: Liza Rarm, American Express TLS; Kevin Kirby, LHW; Sally Seward, TravelManagers; Debbie Kotton, Allure Travel; Dimitri Giannakopoulos, FBI Travel; Jennie Lemon, Travelcal; and Rachelle Matheson, Jigsaw Travel.

Trafalgar flash sale

TRAFALGAR is offering discounts of up to 25% off a selection of more than 40 of its itineraries booked before 02 Dec, as part of a Ultimate Flash Sale.

Every sale will count towards agents' earning a spot on Trafalgar's Acclaim Agent Rewards 2020 famil to Ireland.



Luxury Travel Advisor - Gold Coast, QLD

Due to our continued growth, MTA – Mobile Travel Agents is looking for an experienced Luxury Travel Advisor to join our friendly team based at our Head Office in Robina.

Working as part of our enthusiastic, high-achieving Assistance team, you'll be creating leisure, corporate and luxury itineraries and liaising with our Mobile Travel Agents and their clients. You'll take pride in your work and have a 'nothing is too much trouble' attitude.

If you have at least 3 years' experience in a similar role, can use Galileo and are a whizz with airfares and Virtuoso please send your CV to Kim Ryan on kym@mtatravel.com.au.

Black Friday Alert

Eurail agent incentive launching 26 November

Click here!

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Air NZ Auckland lounge



AIR New Zealand's new Regional Lounge (pictured) opened last Sat at Auckland Airport, on Level 1 of the domestic terminal.

The new lounge features runway views and can cater for up to 265 customers, offering three times the seating of the previous regional lounge space.

The facility will include a bar/barista; buffet and light refreshments; a self-service drinks station; areas for business, lounge and quiet; and a new undercover drop-off zone directly below the lounge.

"It's great to be able to welcome customers to this brand-new space and have it up and running

Eurail on sale

EURAIL is holding a Black Fri sale, offering guests the ability to pay 15% less for First class Global Passes, and 10% off a Second class Global Pass.

Sale concludes next Mon.

Inspiring Fast 50

INSPIRING Vacations has been named one of Deloitte's Technology Fast 50, measuring some of the fastest-growing businesses.

The company was recognised at number five in the Rising Star category with over 1,700% growth.

ahead of the busy summer travel period." said Air New Zealand Chief Marketing and Customer Officer Mike Tod.

The new lounge is part of a \$60 million investment in airport lounges throughout New Zealand, which will also include new regional lounges in Nelson and New Plymouth airports, as well as a refurbishment of Air New Zealand's domestic lounges at Auckland and Wellington airports.

JFK T1 progress

THE Port Authority of New York and New Jersey have entered into a lease agreement to design, construct, finance and operate the new Terminal 1 at John F Kennedy International Airport.

The 23-gate facility will span the current site of Terminals 1, 2 and 3, with construction slated to begin in early 2020 and conclude at the end of 2025, incorporating phased openings to disrupt as little gate capacity as possible.

During construction, the Terminal One Group Association, made up of Air France, Japan Airlines, Korean Air and Lufthansa, will operate the existing Terminal 1 until the completion of the first phase.

The new terminal will also focus on the development of the region, with 50% of its F&B dedicated to local businesses.



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'Tis the season to be jolly especially if you're getting ready to jet off for a welldeserved

holiday! As the end of the year approaches, people will start to plan for their vacations and we can expect a rise in travel demand during this peak

Worldwide tourism is growing, with Asia Pacific driving this growth. IATA expects that more than half of all new passenger traffic will come from the region, and by 2035, 1.8 billion more passengers will travel to, from, and within the region for an overall market size of 3.1 billion.

With the rise in travel comes the need for better travel payments. Travellers today seek deeper engagement in the places they visit, and payments play an important role in their travel journey to achieve that perfect holiday experience.

For instance, multi-currency travel cards are becoming increasingly popular among travellers. According to our data, more travellers across the Asia Pacific region are embracing multi-currency travel cards, including countries such as Australia, Singapore, Thailand and Hong Kong. On average, travellers spend about AU\$70 at places such as restaurants,

supermarkets and department stores.

Travellers appreciate travel cards for the fact that they are convenient, secure and cost-effective. One of the major pain points that makes travelling more difficult is being confronted with constantly fluctuating exchange rates and high foreign exchange fees. With multi-currency travel cards, travellers can pay easily and securely worldwide without any annoying foreign exchange fees. When lost or stolen, they can be deactivated in no time, which makes travel cards much safer than cash or old school traveller's checks.

Some travel cards, such as Wirecard's Multi-Currency Travel Card, also allow travellers to manage their transactions through a smartphone app, where they can exchange for foreign currencies wherever they are, with just a few clicks! This greatly removes the hassle of dealing with leftover cash or currencies.

As we wrap up 2019, we all deserve a carefree and restful holiday – and going cashless is key to achieving that. In a market where there is a strong demand for travel, there will be a solid demand for multicurrency travel cards. Now is the time for businesses and travellers to tap into the opportunity and make their travel easy again!

Sammy Chan, Head of Product Management, Issuing, Wirecard



To find out more CLICK HERE.

Travel Daily e info@traveldaily.com.au t 1300 799 220



Etihad Xmas cracker

ETIHAD is currently running a Christmas cracker travel agent incentive, offering those who sell Etihad before 12 Dec the chance to win a multitude of prizes.

Grand prize is five nights for two in a five-star hotel in Abu Dhabi, flying Business class.

The prize includes tickets to Ferrari World and the Louvre Abu Dhabi.

For full details on how to win, **CLICK HERE**.

ATEC to Brisbane

AUSTRALIAN Tourism Export Council (ATEC) is heading to Brisbane today for its annual Meeting Place conference, uniting 450 industry delegates from across the country.

The three-day "Into the Future" program will feature "thought leaders and industry insiders" who will lead discussions on the global issues currently affecting the travel industry, ATEC said.

Booking.com sports

ALMOST a third (31%) of Australians would pay more for sports travel than their own family holiday, research from Booking.com has found.

The study discovered nearly onein-five Aussie sport fans would happily cancel their honeymoon or quit their job in order to travel to avoid missing their team participating in a major game.

Close to half (47%) of Aussie sports fans surveyed have travelled both domestically and internationally to watch their favourite team or player, with soccer (69%) getting most fans on the road.

G Adv cyber sale

G ADVENTURES is holding a one-week cyber sale, saving up to 35% on over 7,400 departures from 27 Nov to 05 Dec.

Applicable on trips departing between 03 Dec and 30 Apr, the sale covers 600 itineraries.

BROCHURES

WELCOME to Brochures of the Week, *Travel Daily*'s Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Grand Pacific Tours - North Island Garden Tour Grand Pacific Tours has gone to press with a dedicated brochure for its 2020 North Island Garden Tour departure. The 11-day itinerary is fully escorted and features botanic and private gardens in the North Island, including the 2020 Taranaki Garden Festival. The tour also provides a mix of New Zealand culture, sights and scenery. The tour departs with inclusions such as airfares, taxes, transfers in New Zealand, modern coach travel, accommodation, sightseeing and attractions, and

most meals.



Explore - Walking & Cycling 2020
Explore's new Walking & Cycling 2020 brochure provides 11 new trips through small group and self-guided adventures. Highlighted itineraries include explorations of the Tuscan Riviera, discovering Roman ruins in Lebanon or travelling lesser-known routes along Poland's Baltic coast. Also included are hiking rainforest trails on the Caribbean island of Dominica to walking in Azerbaijan's Caucasus Mountains and climbing Monte Pisanino in Italy.

Tourism Fiji targets Chinese



LAST week, Tourism Fiji signed a Memorandum of Understanding (MOU) with Weibo, China's largest public social media network, in a move to boost its promotional strategy in China.

The collaboration will allow Fiji Tourism to leverage the micro-blogging platform's Chinese influencer engagement and develop content aimed at attracting Chinese travellers to the island nation.

"China is Fiji's fourth largest market and we are confident that this collaborative approach will significantly assist Fiji to engage our Chinese travellers and drive further visitor arrivals from the market," said Tourism Fiji Chief Executive Officer Matthew Stoeckel.

During the signing ceremony in Chengdu, in China's Sichuan

province, Weibo influencers shared their experiences travelling within Fiji.

Pictured: Traditional Fijian warriors bringing "a little bit of Fiji" to Chengdu at the signing ceremony.

Venture hull test

SEABOURN has announced another milestone in the construction of its luxury expedition ship *Seabourn Venture*, with the vessel completing ice model testing for its PC-6 rated hull.

The testing, which took place at a large indoor testing basin at Aker Arctic in Finland, ensures the ship's hull design will perform as it should in the icy conditions it may encounter.

Venture will launch in Jun 2021.

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Travel Daily

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SYD Runway Run

A WHOPPING 1,100

Sydneysiders sprinted down a Sydney Airport runaway on Sat in support of Surf Life Saving Sydney.

The event helped raise more than \$150,000 for the Centenary Christmas Appeal, to support the training and education of Nippers and volunteer surf lifesavers.

The Centenary Christmas Appeal has raised \$1.4 million over seven years.

See the photos from the event on Facebook **HERE**.

Oaks offers help

OAKS Hotels, Resorts & Suites is supporting Australians who have been affected by bushfires through its nationwide Home Away from Home initiative.

The move makes available a selection of Oaks locations for those who may be in town for a business appointment, medical support or respite.

The offer is available until 30 Jun 2020 - to book, call Oaks on 1800 954 518.

CLICK HERE for more.



Quest East Perth lounge

QUEST East Perth has teamed up with the CEO Institute to launch a private executive lounge (**pictured**), which officially opened this month on the penthouse floor.

The lounge will act as the state headquarters for the CEO Institute, and features meeting rooms, a co-working space, and a lounge and rooftop bar area, which guests can access for \$69

Dragoman 15% off

DRAGOMAN has released a Cyber Sale, offering 15% off overland journeys in Africa, the Americas and Asia.

Available through to 05 Dec, the sale encompasses all trips departing before the end of 2020. To book, call 1800 951 060.

Hyatt Ho Chi Minh

HYATT Hotels Corporation is planning a new Hyatt Place and Hyatt House Hotels dual location in the Vietnamese capital of Ho Chi Minh City.

The project is the first dual branded operation of its kind in southeast Asia, and is expected to open in 2023.

To complete the development, Hyatt has entered into a management agreement with Xuan Mai for the 300-key Hyatt Place Saigon and 250-key Hyatt House Saigon. a day - the price also covers a buffet breakfast.

CEO Institute members will receive free access to the lounge and discounted accommodation as part of their membership fee.

"Our partnership with The CEO Institute increases our service offering while providing a valuable business network to corporate travellers," said Quest East Perth Franchisee Byron McDonald.

For bookings, **CLICK HERE**.

Skal Perth events

SKAL International Perth is hosting two events over the next three weeks, with Young Skal International Perth to be on at The Ritz-Carlton on 29 Nov (HERE) and a Skal International Perth event will be on at The Parmelia Hilton on 12 Dec (HERE).

BNE lost property

BRISBANE Airport will run its Online Lost Property Auction from today until 04 Dec for the third year in a row, which will see hundreds of "weird, wonderful and valuable" unclaimed items from the airport's lost property, from watches to surfboards, put under the hammer.

Bidding will be available to the general public on pickles.com.au, with all proceeds donated to The Courier-Mail Children's Fund.



KLM is celebrating it's 100th year anniversary and this month has teamed up with Travel Daily to offer readers the chance to win two return economy tickets to Amsterdam.

Founded in 1919, KLM Royal Dutch Airlines is the first airline in the world still operating under its original name. The first KLM flight to Australia was in 1934 during the MacRobertson Air Race (from London to Melbourne) which took place 85 years ago. This year, KLM has launched the 'Fly Responsibly' campaign to mark its centennial anniversary. It is KLM's commitment to taking a leading role in creating a more sustainable future for aviation.

To win, readers need to answer each weekly question correctly and send in a creative photo or video wishing KLM a happy 100th birthday. Send your answers and entry to klm@traveldaily.com.au



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Q4. Which Australian cities does KLM fly on the Qantas codeshare service?

- a) SYD, MEL BNE, and PER
- b) SYD and MEL
- c) SYD, MEL, and BNE

FDITORIAL

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Working in partnership with the Australian Travel Industr

Travel Office Manager | Luxury Store

Northern Sydney, Salary to \$75k, Ref: 4302PE1

This is an amazing opportunity for a proven store manager to join a highly successful travel agency in a affluent Sydney suburb. The owner is looking for someone with fresh eyes to refresh this business. You must have a strong business acumen (owner is looking for a business partner taking initiative, suggesting ideas & participating in business decisions). You will implement sales best practice, improve the level of customer servic, exceed customer expectations and participate in client events as we seek to grow the customer base.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

Cruise Consultant

SYD, High Base + Commission, Ref: 1503SJ3

Do you have good cruise product knowledge and travel sales experience? This leading and reputable travel provider is ever expanding due to on going success and are looking to recruit an experienced Cruise Consultant for their busy office. You will liaise with wholesalers and suppliers and be adept at time management and problem solving. This is an exciting opportunity to further your career within Travel, focusing on all things cruise as this side of the industry continues to boom!

For more information please call Ronny on (02) 9119 8744 or click APPLY now.

Senior Travel Consultant

BNE, Lucrative Salary Package, Ref: 3794MT1

Do you want to work in an award winning travel agency, with very specialised, luxury products? Our client is located in an affluent area north of the Brisbane CBD who are looking for an experienced travel consultant to join their exclusive ranks. Our client offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. Providing exceptional service to clients with specialised knowledge through the phone, email and face to face - APPLY NOW !!

For more information please call Mark on (07) 3123 6107 or click APPLY now.

Senior Cruise Specialist

MEL, Attractive Package, Ref: 4292AB1

Do you live, breath, and sell cruise like nobody else? This could be just the role for you. My clients are looking for a seasoned Cruise Specialist to come into the business and start the cruise division of the agency. If you have your own client base, a proven track record of success, and want to be part of this exciting growth opportunity- now's the time to apply. You'll be awarded with an attractive remuneration package and an opportunity to work from home for the right candidate!

For more information please call Anisha on (03) 9988 0616 or click APPLY now.

Multi Skilled Business Travel Consultants

SYD, Up to \$70k + Super, Ref: 1020RL3

An exciting opportunity presents itself to join a Global leader in Corporate Travel. This is your chance to take your career to greater heights and kick start yourself into a long and successful career within a company who prides themselves in personal development. With a great reputation of its amazing company culture and they are a pioneer with their employee recognition programs. We are looking for experienced multi skilled Corporate Consultants to take advantage of this opportunity.

For more information please call Ronny on (02) 9119 8744 or click APPLY now.

Corporate Travel Team Leader

SYD, Amazing team + Package, Ref: 3378AJ1

An exciting opportunity has presented itself for an experienced Corporate Travel Manager to lead a team of 4 experienced Corporate Consultants providing superior customer service and meet/exceed their KPI's. In order to be successful for this role, you will be confident when dealing with corporate clients as well as having experience in motivating and leading teams. In addition to your leadership duties, you'll also be servicing existing clients and will enjoy nurturing relationships.

For more information please call Antony on (02) 9119 8744 or click APPLY now.

Travel Consultant - Flexible Hours!

BNE, \$50-55k + Commission, Ref: 2494AW3

Want to provide outstanding customer service to valued customers? Want to sell HIGH END/LUXURY product & destinations? Want to earn BIG \$\$\$? Then this is the role for you! With the ability to create customised travel itineraries including flights, accommodation, transfers and stopovers; you will excel at delivering exceptional customer service! Work autonomously within a supportive team environment and start your new challenge in the travel sector! Don't miss out, APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

Domestic Corporate Consultant

MEL, Attractive Package, Ref: 4254AB1

Are you looking to move from Retail into Corporate? If so, this could be the opportunity for you. My clients are looking for a motivated and driven Domestic Corporate Consultant to join their fast paced team. You'll be working with a varied range of corporate accounts & putting your strong retail experience to use. If you love processing and booking, have min 3yrs in retail but looking for a better work/life balance, now's the time to join this award winning team. Contact me ASAP & APPLY NOW.

For more information please call Anisha on (03) 9988 0616 or click APPLY now.



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PRODUCT PROFILE LAND





Ireland, uncover the unexpected

Rugged landscapes, rolling hills, warm welcomes, plenty of Guinness and "craic" – Ireland is a treat for all five senses.

WITH the expertise of Trafalgar, you'll discover the people and places who make this country one the world's bucket list destinations and forge true connections uncovering the *real* Ireland.

HUNGRY FOR HISTORY AND CHAMPIONING LOCAL EXPERIENCES

Ireland is a country full of history and traditions and has recently been making a name for itself on the culinary map. Imagine savouring banoffee and Baileys at the 16th century County Mayo home, a place built by the great-great granddaughter of Grace O'Malley, Ireland's famous Pirate Queen of Connacht. Envisage foraging for native herbs and plants on the Wild Atlantic Way with horticulturalist Oonagh, followed by

a delicious a la carte seafood feast. And how about meeting the Emmynominated celebrity chef Catherine Fulvio, who serves up traditional Irish fare at her farmhouse in Glenealy? These are just some of the many ways Trafalgar connects guests to the history and heart of Ireland.

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Find out how Trafalgar's visits to the mind-boggling and magical Giant's Causeway (comprising of 40,000 basalt stone columns left by volcanic eruptions 60 million years ago), have directly contributed to the National Trust development of a new world-class Visitor Centre. With refurbished walkways and trails around the site, including a new accessible clifftop walk for families and people with disabilities, your visit to this awe-inspiring heritage site will help maintain it for years to come.

With Trafalgar, a trip to Ireland is not quite as you imagine it...it's better.

Contact your Sales Manager about what lies in store for your clients

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Visit trafalgar.com/acclaim or speak to your sales manager for more information on how you could join us for the trip of a lifetime.

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