

# SILVER MUSE RETURNS HOME

*SILVER MUSE*  
HAS ARRIVED IN CAIRNS

With very limited space remaining this season, now is the time to secure a suite on next summer's expanded program of 15 voyages between October 2020 and February 2021 – including Silversea's first ever circumnavigation of Australia.

[CLICK HERE FOR MORE INFORMATION](#)



## KLM touchdown

**TRAVEL Daily's** fabulous monthly competition with KLM Royal Dutch Airlines is coming to an end.

Tomorrow is the last day readers can submit answers to the questions posed in each issue - for details see **page 10**.

## WWT innovates China visas

**WENDY** Wu Tours (WWT) founder Wendy Wu has been working closely with authorities in China to simplify visa processes for the company's customers.

In Sydney yesterday to introduce the company's new GM Troy Ackerman to the industry (**TD** 01 Oct), London-based Wu highlighted the ongoing innovation within the Wendy Wu portfolio, all aimed at making visiting China easier for clients.

Currently valid for arrivals via Shanghai or Chongqing, the procedure for Australian pax involves uploading a digital photo and a copy of their passport photo page to a special portal.

WWT then oversees the visa issuance process, with a document posted to customers for insertion into their passports.

A similar initiative is also being trialled for WWT customers in the UK, where an even more complex procedure is normally required,

including an in-person visit to a Chinese consulate to have fingerprints taken.

Instead Wu has implemented an electronic system in which a visa document is issued by email, used to allow boarding BA flights to China and then processed upon arrival at a special window in the relevant Chinese airport.

"It is so smooth," she said.

The WWT founder also highlighted key features of the company's 2020 programs, which focus on both the "traditional" and "futuristic" elements of each destination, including China's amazing modern architecture.

### Today's issue of TD

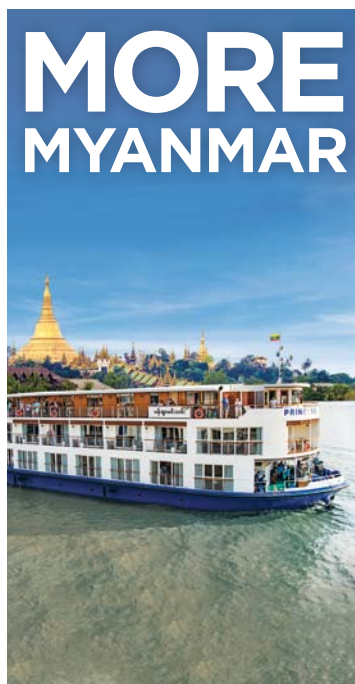
**Travel Daily** today has 10 pages of news, a front cover wrap for **Silversea Cruises**, a photo page for **Journey Beyond**, plus full pages from:

- Tourism Ireland
- Travel Trade Recruitment

## Muse returns home

**JUST** like our favourite family members, *Silver Muse* will return to local waters next holiday season, undertaking 15 voyages from Australia between Oct 2020 and Feb 2021.

See the **front page** of today's **TD** for full details.



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## GMTC growing strongly

**BOUTIQUE** wholesaler Greece and Mediterranean Travel Centre (GMTC) has reported exceptionally strong trading in recent months, with the company's Managing Director Halina Kubica saying she believes the business is bucking the travel industry trend.

With double-digit growth since Jul, Kubica said the performance was evidence that "specialist firms continue to thrive, thanks to their unparalleled local knowledge, expertise and connections with tried and tested suppliers".

Launching GMTC's 2020 destination brochures, Kubica highlighted the program's expansion including the addition of a new "Classical Greece" escorted tour with a maximum group size of just 16, as well as a dedicated "Luxury Greece Collection" brochure and an exclusive Mykonos walking tour.

GMTC is also boosting its destination portfolio, with mainstay Greece complemented by Spain, Italy, Croatia, Malta, Turkey, Egypt, Israel, Portugal,

UAE, Jordan, Qatar, Oman and Morocco.

"Our commitment to a boutique service won't change which is why we have a dedicated local office in Athens to give on-the-ground support and knowledge," Kubica said.

Greece and Mediterranean Travel Centre also recently launched a video to accompany its #WhyIDontDIYTravel campaign to help educate people on the benefits of booking with an ATAS-accredited agent - **VIEW HERE**.

## DL Velocity upgrade

**MEMBERS** of Virgin Australia's Velocity loyalty scheme flying with trans-Pacific partner Delta Air Lines can now use points to upgrade their cabin class.

The enhancement applies on eligible DL flights with a VA flight number, with upgrades available into Premium Reward (R) Class and Business Reward (O) Class.

Upgrades are only available for VA Getaway, Elevate or Freedom fare brands, and must be requested via the Velocity Membership Contact Centre.



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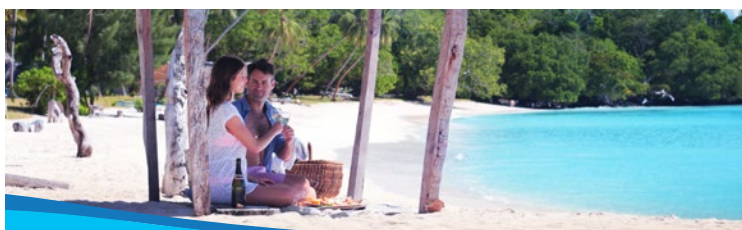


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## Aircalin Black Fri

**AIRCALIN** has announced a Black Fri flash sale for a "French tropical getaway", offering return flights from Sydney, Brisbane and Melbourne to Noumea, New Caledonia from just \$459, including taxes.

Offer ends 01 Dec and applies to travel between 20 Feb to 23 Mar 2020 - **CLICK HERE** to take advantage.

## New Aeroflot flts

**AEROFLOT** is set to launch new flights into Chengdu, Goa, Mumbai, Osaka and Singapore in 2020, the airline's Chief Executive Officer Vitaly Savelyev told Russian publication *TASS*.

The new flights will be the first from the country into the destinations.

## Eden and Aria go to CMV

**UK-BASED** Cruise & Maritime Voyages (CMV) has been revealed as the purchaser of P&O's *Pacific Eden* and *Pacific Aria*, which Carnival Australia earlier this week announced would leave its fleet in 2021 (**TD** 25 Nov).

CMV will take delivery of *Dawn* in Singapore on 02 Mar 2021, while *Aria* will be handed over on 02 May 2021, boosting the CMV fleet to eight ships with a total capacity of 9,000 berths.

After minor upgrades in Singapore, the duo will be officially renamed in mid-2021 and then embark on maiden positioning voyages via the Suez Canal to Northern Europe.

"The introduction of two more ships to the global ocean fleet is the next exciting chapter of our strategic growth objectives," said CMV CEO Christian Verhounig.

"This will enable us to service increasing market demand for our traditional brand of cruising, generated by our expanding international network of in-house sales office and developing source markets," he said.

Verhounig noted CMV had now acquired five cruise ships in just five years, and was on course to carry 200,000 passengers in 2021.

CMV Australia National Sales Manager, Darren Chigwidden, said having the new P&O vessels among the CMV fleet was a

"great opportunity for our travel agents - who are key to our ongoing success - as they are already familiar with the unique selling points of the ships".

He said the inaugural 2021 programs would go on sale in the first quarter of 2021, with a range of launch incentives planned to encourage early bookings.

CMV's *Vasco da Gama* arrives in Australian waters this weekend for her 2019/20 local season.

## New Reynolds role

**FORMER** APT Travel Group CEO, Steve Reynolds, has taken a Doha-based role as Senior Vice President of Qatar Airways offshoot Discover Qatar.

Discover Qatar is the destination management division of Qatar Airways, with the mission of advancing the country as a "premium tourist destination".

Reynolds left APT in Sep after about four years, prior to which he was Back-Roads Touring GM.

## Peregrine sale

**PEREGRINE** is offering 30% off select Antarctica 20/21 voyages and 2020 adventure cruises up until 08 Dec, including the 10-day Cruising the Turkish Coast journey, now priced at \$2,790ppts.

For T&Cs, **CLICK HERE**.

## New Agoda cmpgn

**DIGITAL** travel platform Agoda has launched its "Less Hassle, More Travel" brand campaign, which highlights "hassle-free cancellation, best prices and Agoda Homes properties".

The first phase of Agoda's first multi-market TVC, out-of-home (OOH), digital and cross-channel advertising campaign will roll out from Nov 2019 to Mar 2020 in Australia, South Korea, Saudi Arabia, and Vietnam.

"We've taken a very different creative approach...focusing on the relatable quality of the Agojis and the funny travel situations they encounter, to help our brand stand out in this crowded accommodation and flight space," said Global Director of Brand at Agoda, Michael Kost.



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Tonight 7.30pm (AEDT)



Find out more

## Fullerton Sydney lights up



**IT'S** beginning to feel a lot like Christmas, and last night Sydney's newly rebranded Fullerton Hotel kicked off the festive season with its inaugural Christmas Light-Up Celebration Event.

A formal ceremony saw a giant tree lit up (**inset**), followed by a gala dinner where \$20 per ticket was donated to charity partner The Girls and Boy's Brigade.

Festive offers at the hotel include complimentary Christmas goodies for guests and the

opportunity to buy a limited edition Fullerton Christmas Santa Bear.

**Pictured** at the event are the Fullerton's Director of Corporate Communications, Cathy Chia; GM Mark Burns; and Director of Sales & Marketing Karyn Primmer.



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Travel Daily

## A right royal role

**LOOKING** for a new job?

Buckingham Palace in London is advertising for a new Director of Travel for the British royal family.

Key attributes for the role include proven leadership skills, good communication skills and "the ability to analyse complex situations and provide soundly based advice".

"This role is critical to ensuring that the Royal Household operates and purchases safe, efficient, cost effective and appropriate travel services for the official duties of Members of the Royal Family and their Households," the ad reads.

The successful candidate will organise royal air travel, as well as overseeing the operations of the Queen's helicopter flight, usage of scheduled rail services and the Royal Train.

The job pays a salary of up to £85,000 a year, with applications closing 20 Dec.



## Window Seat

**AIRBNB** revolutionised the accommodation market, and introduced the "share economy" to the world, and that marketplace has now reached backyard pools.

Airbnb-like pool sharing service Swimply launched this week in Australia, following an initial release in the United States and Canada, allowing those not lucky enough to have a backyard pool to lease out someone else's.

Thus far, Swimply is available in Sydney, Melbourne and Brisbane via an iOS and Android application, allowing customers to book by the hour.

The app also incorporates searchability, allowing users to look up special facilities such as chairs, towels and wi-fi.

## Etihad's Christmas Cracker Travel Agent Incentive

**Sell Etihad and win one of six amazing prizes!**

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A 5-night holiday for two people in a 5 star Abu Dhabi hotel, plus Business Class flights, Louvre and Ferrari World tickets (one winner)

### 2<sup>nd</sup> PRIZE

A pair of Business Class tickets to anywhere on the Etihad network (two winners)

### 3<sup>rd</sup> PRIZE

A pair of Economy Class tickets to anywhere on the Etihad network (three winners)

**Hurry! Competition closes 12 December 2019.**

Visit [winwithetihad.com](http://winwithetihad.com) for more details. Terms and conditions apply.

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AIRWAYS



Friday 29th November 2019

## Team America gives thanks



**THANKSGIVING** traditions got started early in Sydney yesterday as the teams from Brand USA, Hawaii Tourism and Visit USA combined to give thanks to their members, suppliers and the wider travel industry.

Speaking at the event, Lucy Rowe President of Visit USA (pictured second from left)

said that "it's a chance for us to say thanks for the support throughout the year," ahead of attendees being served up a hearty meal.

The event also saw the customary business card draw of a frozen turkey with each guest walking away with a slice of pumpkin pie.

## Save 30% with NCL

**NORWEGIAN** Cruise Line (NCL) has joined the global "Black Friday" sales frenzy, offering discounts of up to 30% on a range of voyages in Europe, Asia, Hawaii, Alaska, Australia and New Zealand.

The deals can also be combined with NCL's 'Free at Sea' offers, and will be available until 13 Dec.

**CLICK HERE** for more information about the offers.

## 12 cruises of Xmas

**VIKING** will launch its 12 Cruises of Christmas on Sun 01 Dec, with a selection of voyages through different parts of the world with each itinerary including offers such as complementary flights, stateroom upgrades and city extensions, worth up to \$4,000 in additional value per couple.

Itineraries range from the eight-day Chateaux, Rivers and Wine roundtrip from Bordeaux, departing 13 Nov 2021, to the 22-day From the Caribbean to the Amazon roundtrip voyage from San Juan, Puerto Rico, priced from \$10,495 per person, departing on 29 Nov 2020.

Special offers on Viking's 12 Cruises of Christmas will be available from 01 to 24 Dec.

**CLICK HERE** for more details.

## ANA Black 'n' Blue

**ALL** Nippon Airways (ANA) is offering two free domestic flights to pax who book flights from Sydney or Perth to Tokyo, as part of its five-day Hello Blue Sale.

The sale runs from today until 03 Dec, and is applicable for Economy class fares for select travel periods.

Passengers can fly return to Tokyo from Sydney \$688 all-in or from Perth from \$773 all-in, however, additional domestic taxes and charges will be added for the free domestic flight.

**CLICK HERE** for more.

## UA cuts MEL-LAX

**UNITED** Airlines is set to reduce frequencies on its Melbourne-Los Angeles services, with a seasonal reduction to four flights per week now extended across the entire Northern Summer season.

GDS screens indicate the drop from daily flights, previously scheduled from 01 Feb-28 Mar, will continue until at least Nov.

## Carter to Marsden

**MICHELLE** Carter has been named as Director of Sales & Marketing for new Sydney-based luxury operator Marsden Hotels.

Her career includes former roles with IHG and Meriton.

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- 4 Norway in a Nutshell journey
- 5 Viking Plank dinner in Flåm
- 6 Husky experience
- 7 Reindeer experience
- 8 Santa Claus Village visit
- 9 Siida museum in Inari
- 10 Multiple opportunities for Northern Lights viewing



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# Travel Daily

Friday 29th November 2019

## Dreamworld kickoff

**DREAMWORLD** launched its summer campaign yesterday, with "Australia's Biggest Pass to Australia's Biggest Theme Park".

A festival of entertainment was held in the park's Main Street to showcase everything new in-tow for the upcoming summer, which will include the park's biggest pool party to open the new Fully 6 waterslide complex (**TD** 13 Nov) and celebrate the completion of WhiteWater World's refurbishments, and "flying theater" Sky Voyager, which had long-struggled to receive approval from the Qld State Government (**TD** 31 Jul).

## Late night Sydney

**NSW** Premier Gladys Berejiklian yesterday announced the repeal of the "lockout laws" which have forced Sydney's bars and clubs to deny access to patrons late at night for the last five years.

Introduced to combat drunken violence but blamed for a decline in vibrant nightlife, Berejiklian said a cross-party committee had concluded a range of factors including new transport options had changed the evening environment, and so it was time to trial a relaxation of the rules.

TTF CEO Margy Osmond hailed the change, saying "it looks like Sydney is set to become fun again".

## Advertising Coordinator

Macquarie Park, Sydney

The Business Publishing Group is looking for the services of a proactive Advertising Coordinator to work across our industry leading titles.

This is a full-time role working within our sales and marketing team. Key responsibilities will be the development and production of our publications, liaising with clients on quotes and advertising coordination as well as assisting with promotional activities.

We are looking for someone who has strong attention to detail, is organised, a team player and excels at customer service. Experience with Adobe InDesign and Microsoft Office suite is highly desirable.

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## Gate7 gives thanks with Yanks



**OVER** 60 travel industry partners including wholesalers, retailers and OTAs gathered in Sydney's Surry Hills yesterday for a special meal hosted by Gate7.

The annual Thanksgiving lunch included all the trimmings, and was presented courtesy of a plethora of Gate7's US-based clients including Mammoth Lakes, Visit Huntington Beach, North Lake Tahoe, Greater Palm Springs, Legendary Napa Valley, Americantours International, San Diego Tourism, Visit Sacramento, the Philadelphia Convention & Visitors Bureau, San Francisco

Travel Association, San Francisco International Airport, Sonoma County California, Tahoe South, Travel South USA, West Hollywood Travel & Tourism Board, Yosemite and Virginia.

Some of the Gate7 team are **pictured** above, including: Simran Mediratta, Lauren Whicker, Penny Brand, Allie Sparr, Dani Tuffield, Tristan Freedman and Tahnee Dobson.

## HA to back trade

**HAWAIIAN** Airlines' decision to bring in Andrew Best in a new role as Head of Industry Sales Australia (**TD** 27 Aug) was part of a larger focus to nurture the airline's important partnerships, a strategy now bearing fruit, Regional Director Andrew Stanbury told **TD**.

"The idea was to give a narrower focus to the roles we have on the team," he said.

"We have a range of partnerships that are really important to us, and the ability to give dedicated focus to those partnerships is really important to us... having a dedicated focus on that brings it all of the attention it needs."

## Moxy into India

**MARRIOTT** Hotels has announced the rollout of its Millennial-focused Moxy brand in India, with a new partnership with local firm Prestige Group.

A total of six hotels are covered by the pact, including two under the Moxy brand in Chennai and Bengaluru, along with the W Bengaluru, Tribute Portfolio Resorts in Bengaluru and Kochi, and the new JW Marriott Bengaluru Resort & Spa.

All of the new properties will open between 2021 and 2025.

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[CLICK HERE TO LAUNCH ACADEMY](#)

\*T&Cs apply



## Falling for Hawai'i Tourism



**HAWAII** Tourism Authority (HTA) hosted a Fall Tourism Update at Hilton Waikoloa Village in Hawaii for the first time last week, following a similar format to its Spring Update in Mar.

Delegates from Hawai'i Tourism Oceania presented the group's 2020 Brand Marketing Plan to tourism industry partners during the event, detailing goals and objectives for trade relations, business events, marketing and public relations next year.

Attendees also joined Hui

Aloha Kiholo and the Nature Conservancy of Hawai'i to visit Kaloko o Kiholo (a traditional fishpond) to help clear invasive vegetation and debris.

**Pictured:** Chris Sadayasu, Hawai'i Tourism Authority Brand Manager; Jacqui Walshe, The Walshe Group MD; Giselle Radulovic, Hawai'i Tourism Oceania (HTO) Country Manager Australia; Darrah Walshe, HTO NZ Country Manager; and Charis Ricafuente, HTO Senior Marketing Manager.

## TRAVEL SPECIALS

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au)

**Fiji Airways** is offering return fares starting from \$654 from Sydney to Nadi, Fiji as part of its Black Friday sale, with flights from Melbourne and Brisbane also on sale. The offer applies on travel up to 31 Aug and is on from now until 04 Dec or until sold out. Visit [www.fiji Airways.com](http://www.fiji Airways.com) for more details.

Guests can take advantage of a seven-night Club Lagoon View Room package at **Outrigger Laguna Phuket Beach Resort** from \$1,197pp including daily breakfast, your choice of lunch or dinner daily, evening cocktails, exclusive access to Voyager 47 Club Lounge and more. Offer is valid for stays between 16 Apr - Oct. Phone 1300 880 571 for bookings.

**COSI Pattaya Naklua Beach**, the newest member of Centara Hotels & Resorts, is offering an introductory rate of THB999 per night including daily credit for food and drinks. Offer ends 15 Dec - [CLICK HERE](#).

Travellers can save 15% off all trips to France, Ireland, Scandinavia and Russia in summer 2020 with **Insight Vacations**. Choose from over 10 itineraries, such as Country Roads of France, Grand Scandinavia and Easy Pace Russia. Sale ends 02 Dec. Call 1800 001 778 to book.

## Silversea academy

**SEVEN** experts participated in Silversea's third Expedition Training Academy, which began on 05 Oct, including five expedition guides from *Silver Galapagos* and two Academy trainers.

The month-long training stint included a five-day Zodiac operations course and a 19-day voyage on *Silver Cloud* to Callao, Peru, which saw the experts "further enhance their wealth of knowledge and experience".

From Jul 2020, the guides will welcome guests aboard the new *Silversea Origin* (TD 11 Jul).

## Year of Scotland

**FROM** Dec 31 2019 to Dec 31 2020, Australia will celebrate the "Year of Scotland", in what will be the largest showcase of traditional Scottish music and heritage to ever occur in Australia.

From Jan to Mar there will be over 150 performances by traditional, Gaelic and Celtic musicians at over 70 festivals and venues, in more than 60 towns and cities across the nation, with many more acts to be announced in the new year.

"Australians have a close affinity to Scotland and it's reflected in the huge and increasing numbers who travel to our shores each year," said Chief Executive VisitScotland Malcolm Roughead.

"The Year of Scotland in Australia is a fantastic way...to sample Scotland's vibrant arts, music and cultural scene and maybe provide that spark of inspiration for those yet to visit and experience it for themselves," he continued.

## Fusion Hotels 'Nam

**FUSION** Hotel Group has announced it will open 10 hotels and resorts across Vietnam over the next three years, starting with Fusion Suites Vung Tau, which will open near Saigon in early 2020.

The first property under Fusion's new brand line Maia will open in mid-2020 in Quy Nhon, with a focus on offering a "more immersive foodie experience".

Following on will be Fusion Resort Quang Binh opening in late 2020, and Fusion Resort & Villas Da Nang in 2021.

Additionally, plans are currently underway for Fusion's second property in Ho Chi Minh City.

## TECHNOLOGY UPDATE

Today's Technology Update is brought to you by Tramada Systems Pty. Ltd

### Top 3 reasons to implement 2FA now



According to a recent study by cybersecurity firm Symantec, 80% of data breaches could be eliminated using two-factor authentication (2FA).

The reality is that because most people have a tendency to reuse passwords over multiple sites, change them infrequently, and not use complex passwords, it makes the cyber criminal's task easier.

However, if you add 2FA to your login process, you're adding a strong layer of security with a relatively simple process: a verification code is sent via text, phone app or email for extra security.

Key reasons to add 2FA to your staff's login process:

1. **Better data protection** – you work with personal and private data on behalf clients: e.g. credit cards, passports, special assistance requirements. Safeguard their data and your own business.
2. **Support your mobile workforce** – while IP lockdown is a great security tool for those staff who work in your office, ensuring equal security for your mobile workforce can be achieved through 2FA. With *tramada®*, you can even use both!
3. **Easier to prove regulatory compliance** – With OAIC and other regulatory governance requirements, having demonstrable steps in place to prevent cyber-attacks is critical.

So if you agree that 2FA will provide extra protection for your business, brand and customer data, [contact us](#) today.

**Susan Enners, Country Manager Australia/New Zealand,**  
*Tramada – your travel technology partner*





## CORPORATE UPDATE

### CTC-CAPA conference



**THE** impact of IATA's NDC on corporate travel was a key theme of this week's CTC-CAPA Corporate Travel Gathering in Sydney.

The quintet **above** participated in an "NDC Workshop

guide for experts" on Mon, facilitated by ATP Commercial Head, Julian Mills with Serko Chief Strategy Officer Bob Shaw; Qantas Global Manager Distribution Strategy, Anthony Collins; CTM Global Head of Partnerships Scott Ward; and Penny Meakes, University of Sydney



Travel & Expense Manager.

Also spotted at the event **above** were Suellen Whitfield, QBT Sales Manager; John O'Shea from Ord Minett, and Nick Sutherland, Helloworld Travel Group GM Corporate.



Pictured **above** are Jason McClintock and Stephane Nicholls of American Express with Sean Dean from QBT.

And at **right** are Lawrence Sattrukalsinghe, Japan Airlines; Rowan Lanser of



CAPA and Peter McKeon, SriLankan Airlines.

Finally at **left** are CAPA MD Derek Sadubin with Jun Zheng of China Southern Airlines and Teri Asuncion of Evolution Mining.

## Sabre NDC warning

IATA's New Distribution Capability (NDC) is yet to show signs of fulfilling its revolutionary promise, Sabre Travel Network Chief Commercial Officer Roshan Mendis believes.

Speaking this week at the PhocusWright conference in Florida, Mendis said NDC was "a few years away from realising the potential of dynamic pricing".

He added that while Sabre had "a couple of carriers live" with new distribution capability, they had processed "maybe a few thousand" bookings through the platform - versus Sabre's annual volume of 500m transactions.

"We aren't going to do NDC at scale until NDC is ready for the kind of scale we operate at," Mendis concluded.

## New QFFF perks?

**QANTAS** is considering the introduction of a range of new benefits to long-term frequent flyers in 2020, according to a survey sent to a select group of top-tier Qantas Frequent Flyers.

The ideas under consideration include "banked years" of Platinum or Platinum One status, new lifetime benefits, and a "status credits superannuation fund" to obtain additional years at Gold or Platinum tiers.

The proposals also address the yawning gap between Lifetime Gold (14,000 status credits) and the new Lifetime Platinum (75,000 status credits).

## FCM appointments

**SUE** Robinson is returning to Australia after a decade with Flight Centre Travel Group's corporate brands in the UK, to take up a role as Marketing Manager for FCM Australia.

Robinson will be replaced by Claire Harrington, who has been appointed as FCTG's Head of Corporate Marketing Europe.

Harrington was most recently ATP's Head of UK and Group Marketing and Communications.

FCM also announced Clare Woo as its new Human Resources Director for Asia, who brings 20 years' experience and will be based in the Singapore office.

## AMEX, Apple Chat

**AMERICAN** Express Global Business Travel (GBT) has joined Apple Business Chat, providing clients with the means to get in contact with GBT counsellors 24/7 via the Messages app on their iPhone or iPad.

The Apple tool will provide "real-time travel booking and options to receive updates for air, ground, and hotel bookings for travellers", and is accessed by tapping to call the Global Business Travel service phone number, which will give clients the option to message the service instead, and, if selected, will start a text-based conversation.

Apple Business Chat will be made available to over 1,500 of GBT's clients, with more expected to receive the service next year.

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Travel Daily



Sustainability SUMMIT

22 April 2020



## Journey Beyond unveils Reefsuites

**EVER** wondered what it would be like to sleep under the sea next to the Great Barrier Reef?

Journey Beyond's Cruise Whitsundays' team have released never-before-seen visuals of Australia's first underwater accommodation 'Reefsuites', as featured on Seven's *Sunrise* program yesterday.

Reefsuites are the centrepiece of Cruise Whitsundays' and the Queensland Government's newly redeveloped Reefworld Pontoon, located on Hardy Reef, which is also home to newly upgraded Reefsleeper experience allowing guests to sleep under the stars in a custom-designed 'Reef Bed' on the deck of the Pontoon.

Offering two premium underwater hotel suites with adjoining ensuites, Reefsuites enjoy panoramic floor-to-ceiling

views into the blue with an array of marine life on display.

When night-time falls, guests are offered the option to turn on a light, further illuminating their outer surroundings.

The new Reefworld Pontoon will be officially opening to the public on 01 December with both Reefsuites and Reefsleeper experiences available for bookings at [bookings.cruisewhitsundays.com](http://bookings.cruisewhitsundays.com).



THE new Reefworld Pontoon.

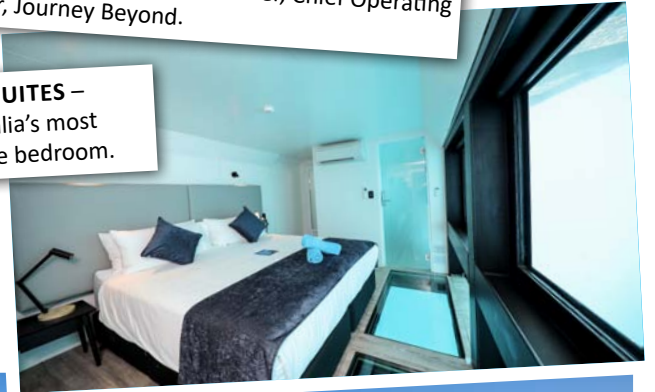


**PETE** Egglestone, Chief Commercial Officer, Journey Beyond; and **LUKE** Walker, Chief Operating Officer, Journey Beyond.



LOOKING out from within Reefsuites.

**REEFSUITES** – Australia's most unique bedroom.

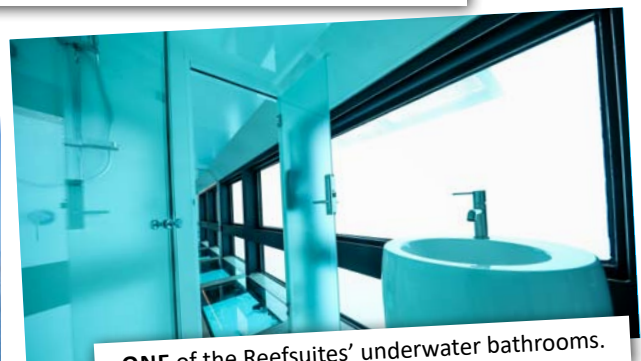
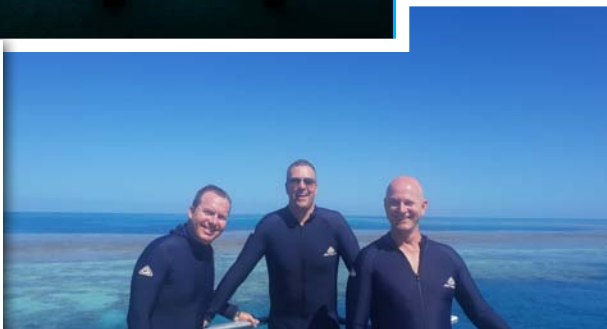


THE underwater observatory on Reefworld Pontoon.



THE new Reefbeds provide uninterrupted views of the sea.

**SHAUN** Cawood, General Manager Cruise Whitsundays, Luke Walker, Chief Operating Officer, Journey Beyond, and **PETE** Egglestone, Chief Commercial Officer, Journey Beyond.



ONE of the Reefsuites' underwater bathrooms.



Friday 29th November 2019

## AAPA's 63rd Assembly



**THE** Association of Asia Pacific Airlines (AAPA) held its 63rd AAPA Assembly of Presidents meeting in Kuala Lumpur on 22 Nov, which saw leaders of AAPA member carriers come together to discuss a range of important issues surrounding industry development in the Asia Pacific region and around the world.

During the meeting, the Assembly passed resolutions on environment, cybersecurity, infrastructure, slots, passenger facilitation and taxation.

"The emergence of Asia as a powerhouse driving the global economy during the 21st century naturally creates a sense of optimism for the region's dynamic air transport industry in the long term," said AAPA Director General Andrew Herdman.

Herdman went on to highlight the need to tackle an "increasing number of challenges" that

are currently facing carriers, to ensure the "sustainable growth" of the industry.

**Pictured:** Asia-Pacific airline chiefs line up.

## Intrepid Cyber Sale

**INTREPID** Travel's annual Cyber Sale will return from tomorrow until 08 Dec, offering travellers 25% off a huge range of trips worldwide for departures from 15 Jan until 15 Dec 2020.

For example, customers can save \$3,131 on Intrepid Travel's 24-day Ultimate Japan, departing 15 Mar, now priced at \$9,394ppts, down from \$12,525ppts.

Additionally, the 20-day Epic East to West USA trip, which departs 23 Jun, can be purchased for \$4,121ppts, which offers a saving of \$1,374 on the trip's normal price of \$5,495ppts.

For more details, [CLICK HERE](#).



## Celebrate KLM's 100th anniversary

KLM is celebrating its 100th year anniversary and this month has teamed up with Travel Daily to offer readers the chance to win two return economy tickets to Amsterdam.

Founded in 1919, KLM Royal Dutch Airlines is the first airline in the world still operating under its original name. The first KLM flight to Australia was in 1934 during the MacRobertson Air Race (from London to Melbourne) which took place 85 years ago. This year, KLM has launched the 'Fly Responsibly' campaign to mark its centennial anniversary. It is KLM's commitment to taking a leading role in creating a more sustainable future for aviation.

To win, readers need to answer each weekly question correctly and send in a creative photo or video wishing KLM a happy 100th birthday. Send your answers and entry to [kml@traveldaily.com.au](mailto:kml@traveldaily.com.au)



Q4. Which Australian cities does KLM fly on the Qantas codeshare service?

- a) SYD, MEL BNE, and PER
- b) SYD and MEL
- c) SYD, MEL, and BNE

## Raffles restaurant

**RAFFLES'** Grand Hotel d'Angkor in Siem Reap, Cambodia, opened its new fine dining restaurant on 22 Nov, under the name of 1932 - and there's an Aussie in charge.

The restaurant, located on the ground floor, claims to be one of only two establishments in the country permitted to serve Royal Khmer Cuisine.

Brisbane-born Executive Chef, Angela Brown describes the menu as "a combination of refined, simple, delicate flavours".

## AKL parking revamp

**AUCKLAND** Airport has announced the addition of 3,200 new car parking spots, with the development of a new "Park & Ride South" facility.

Set to launch at the end of 2020, the new area will be connected to both AKL terminals via a "fast, frequent bus service" which will travel on dedicated priority lanes.

The facility will also feature a lounge area for frequent travellers to wait for the buses.

**Black Friday limited time offer!**

Book by 2nd Dec 2019

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Win a \$100 gift card or a seat in a corporate box at the Melbourne 2020 Australian Open

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Travel Daily is part of the Business Publishing Group family of publications.

Produced each weekday since 1994, Travel Daily is Australia's leading travel industry publication.

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**CRUISE**  
WEEKLY  
**travelBulletin**  
business events news  
**Pharmacy**  
Daily



A couple stands on a grassy hill, looking out over a body of water towards a distant shoreline where a rainbow is visible. The sky is filled with large, white clouds. The couple is seen from behind; the person on the left wears a green jacket and a grey beanie, while the person on the right wears a black vest over a red shirt and blue jeans. The overall mood is romantic and scenic.

# Fill your heart with the stuff that keeps it beating.

Ireland is more than just a destination. It's a feeling. Help your clients discover the warmth and wonder of this epic land. With so much on offer in 2020, there's never been a better time to visit.

## Galway 2020 European Capital of Culture

Beginning with a week-long festival of fire, culminating in a spectacular Opening Ceremony on February 8th, kicking off a year of theatre, literature, visual arts, music, dance, film, architecture, heritage, sport and food events.

## Taste the Island

From September to November, we're throwing open the doors to a food and drink celebration throughout the island of Ireland! Taste the Island will showcase the very best of Ireland's food and drink culture. That means everything from restaurants and local craft food and drink producers to festivals and food trails and everything in between!

For more information on Ireland  
visit [trade.ireland.com](http://trade.ireland.com)

Fill your heart with **Ireland** 





## Working in partnership with the Australian Travel Industry

### General Manager Corporate Travel

MEL, \$120-\$150k Base + Super DOE, Ref: 4552PE1

I am looking for an innovative & imaginative Corporate Travel General Manager for this established & growing TMC, You must have at least 5 years experience in a Corporate travel management position. This is a multifaceted role overseeing all elements of the business & a competitive compensation package with great benefits will be the reward.

For more information please call Paul on (02) 9119 8744 or click **APPLY** now.

### Corporate Travel Consultant Temp Roles x 2

Sydney, Excellent Hourly Rate, Ref: 2080RL1

We are looking for 2 x Multi Skilled Corporate Travel Temp Consultants to join their fun and energetic team of highly trained corporate travel professionals who work on a diverse mix of corporate travel accounts using a GDS to make reservations. Minimum 3 month assignment with possible option to extend. Conveniently located in the heart of the Sydney CBD and within minutes walk from a major train station. Monday to Friday only and no overtime required. Sabre experience is a MUST!

For more information please call Ronny on (02) 9119 8744 or click **APPLY** now.

### Team Leader - Boutique Consultant

BNE, Competitive Salary + Comms, Ref: 4273MT1

Do you want to work in an award winning travel agency, with very specialised, luxury products? Our client is located in an affluent area west of Brisbane who are looking for an experienced Team Leader looking to join their exclusive ranks. Our client offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. Providing exceptional and personalised service to clients with specialised knowledge through the phone, email and face to face.

For more information please call Mark on (07) 3123 6107 or click **APPLY** now.

### Senior Cruise Specialist

MEL, Attractive Package, Ref: 4292AB1

Do you live, breath, and sell cruise like nobody else? This could be just the role for you. My clients are looking for a seasoned Cruise Specialist to come into the business and start the cruise division of the agency. If you have your own client base, a proven track record of success, and want to be part of this exciting growth opportunity- now's the time to apply. You'll be awarded with an attractive remuneration package and an opportunity to work from home for the right candidate!

For more information please call Anisha on (03) 9988 0616 or click **APPLY** now.

### Multi Skilled Business Travel Consultants

SYD, Up to \$70k + Super, Ref: 1020RL4

This role will report directly into the CEO and you will have 7 direct reports, all heads of departments, including finance, sales, account management, technology, marketing & Operations. If this is you & your happy to relocate too Melbourne then please apply.

For more information please call Ronny on (02) 9119 8744 or click **APPLY** now.

### Manager - Corporate Travel

SYD, Amazing Team + Package, Ref: 3378AJ1

An exciting opportunity has presented itself for an experienced Corporate Travel Manager to lead a team of 4 experienced Corporate Consultants providing superior customer service and meet/exceed their KPI's. In order to be successful for this role, you will be confident when dealing with corporate clients as well as having experience in motivating and leading teams. In addition to your leadership duties, you'll also be servicing existing clients and will enjoy nurturing relationships.

For more information please call Antony on (02) 9119 8744 or click **APPLY** now.

### Regional Product Travel Manager

BNE. CIRCA \$100k + Bonus + Travel Perks, Ref: 18210AW1

My client is looking for a Regional Product Travel Manager, to deliver product strategies, analyse business performance and enhance Supplier Relationships. It is a requirement that potential candidates are able to speak fluent (business) Japanese and be able to travel to Japan frequently. If you have proven experience in travel product management and wholesale procurement experience within the travel/tourism industry? then this is the role for you! New Year, New Role! APPLY NOW!

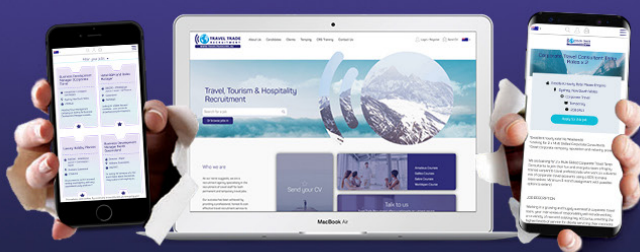
For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.

### Corporate Travel Consultant

Perth, Circa \$50-65k + Super, Ref: 4138SJ1

We are on the lookout for a great Corporate Travel Consultant to join an exciting travel management company in their luxurious offices in Perth. Dealing with SME corporate accounts both domestic and international bookings I require a candidate with experience across both. Using your travel industry experience & excellent customer service skills this is the chance to progress in your travel career. Work in a small team, have a hands on approach to your work & enjoy a fantastic salary package.

For more information please call Sarah on (08) 6365 4313 or click **APPLY** now.



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