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Want your career search handled confidentially? Call the experts!

WE'RE TURNING 21 AND GROWING!

**TRAVEL RECRUITMENT ACCOUNT MANAGERS x 3
SYD, MEL & BNE- TOP SALARY PKG + BONUSES**

This financial year AA will be turning 21 and to celebrate we are growing our team nationally! This is your chance to combine your love for the travel industry with your passion for assisting others in finding their own career path. Your days will fly by with meeting candidates, building strong relationships with existing clients and growing your client portfolio to find the perfect client/candidate match. Earn a top salary + bonuses, staff conferences & Mon-Fri hours.

***NEW* SENIOR FINANCE IN BRISBIE**

**SENIOR FINANCIAL ACCOUNTANT
BRISBANE- 9 MONTH CONTRACT - UP TO \$120K PKG**

We currently have the opportunity for a senior finance accountant to step into this leading travel company and join their global financial reporting team. As a specialist in IFRS 16 leases you'll be responsible for liaising with software providers, design and conduct controls testing, preparation of financial statements and memos as required and working with auditors. This is an initial 9 month contract with a strong salary package and career progression on offer.

NEW* JOIN A UNIQUE HOTEL BRAND IN SALES

**BUSINESS DEVELOPMENT MANAGER - MICE FOCUS
BRISBANE- UP TO \$87K PKG**

If you're an expert in MICE sales and a superstar BDM then we have the role for you. This funky and highly respected hotel group is looking for their next sales guru to. Winning new accounts and building existing clients you'll be responsible for growing the group's MICE sales in Brisbane. A strong salary package is on offer along with sensational benefits and career progression. This role is interviewing now so get in quick to find out more.

STEP UP IN YOUR SALES CAREER

**ASSISTANT DIRECTOR OF SALES
MELBOURNE- SALARY PACKAGE UP TO \$90K DOE**

Are you a savvy Sales Manager that is looking for the next step up? This reputable and well known hotel brand is looking for a highly driven and motivated sales extraordinaire to join one of their well-established Melbourne hotels. Working closely with the DOSM you'll be responsible for managing and growing sales activities across market segments. A strong salary package + long term career progression and development on offer.

SUPERB EXECUTIVE POSITION

**GENERAL MANAGER -TMC
MELBOURNE- GENEROUS SALARY PLUS BONUS**

This is an extremely rare opportunity for someone to lead this growing Travel Management Company that is seeing huge success in Australia and globally. You'll be leading a senior management team of approx. 7 & reporting directly into the overseas based CEO. You will need to have run a successful business, had a number of years in the corporate travel space and an entrepreneurial spirit to be considered. A generous base and strong bonus structure will be on offer.

WINNING STRATEGIC BDM ROLE

**SALES MANAGER
VICTORIA - STRONG SALARY + BONUSES**

Throw yourself into an exciting career with a leading global travel company. If you are skilled in travel technology, project management, procurement and have outstanding hunting skills you will love the outcomes this role will deliver. It is essential that you have strong sales skills, professional business communication and be capable of managing multiple stakeholder relationships, both internal and external. A fascinating role for a motivated person!

UNIQUE OPERATIONS ROLE

**TEAM LEADER - CORPORATE
MELBOURNE - \$80K BASE PLUS PLUS**

Be very quick for this rare gem. You will be leading a team of the very best consultants servicing corporate clientele. Strong leadership skills and strong Travel Industry knowledge required. Working in the CBD you will enjoy a base salary of up to \$80K plus super and quarterly bonuses. This role offers flexibility - 3 days in the office and 2 from home. Career progression is another huge reason for applying. Interviews commencing this week

ON THE ROAD AGAIN

**TRAVEL INDUSTRY BDM
SYD BASE SALARY \$75K plus bonus**

We are searching for a Sales Executive who is passionate along with the ability to source and secure new business to join this industry leader. You will have a real drive, passion and understanding of the travel market along with the ability to establish relationships and conduct presentations to secure wins for the business. Be rewarded with a supportive team and be proud to walk through the doors with this product under your arm

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

FOR ALL THE BEST EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com.au