Travel Daily First with the news

Wednesday 9th October 2019



The mobile travel business that works for you...



Let's chat - 1300 682 000 | mtatravel.com.au/joinus

Radiance arrives

ROYAL Caribbean Cruises will today host a celebration of the commencement of its 2019/20 Australasian cruise season. following this morning's arrival of Radiance of the Seas into Sydney Harbour.

The company said it will host more than 250,000 pax on 86 sailings during the local program, which features five ships across the Royal Caribbean, Celebrity Cruises and Azamara brands.

Royal Caribbean's Voyage of the Seas and Ovation of the Seas will join Radiance, while Celebrity Solstice will return for her eighth season down under on 11 Oct.

Azamara Journey will commence her fifth local deployment on 01 Feb 2020 when she arrives in Gisborne, NZ, for five open-jaw sailings around NZ, Australia and Asia.

The season will be overseen by newly appointed MD Gavin Smith (TD yesterday), who has replaced Susan Bonner as Royal Caribbean's local head, effective immediately.

AY daily to Haneda

FINNAIR has announced daily flights between Helsinki and Tokyo Haneda Airport, complementing its existing Narita services with an evening departure, subject to approval.

AY said the new route would debut in Mar 2020, providing further opportunities for Aussies connecting through to Europe.

AW accelerates Scandinavia

EXCLUSIVE

THE Travel Corporation (TTC) is moving swiftly to fill the void left by the collapse of Bentours last month (TD 20 Sep), with the company pressing forward rapidly with plans by Adventure World (AW) to launch a comprehensive program in northern Europe.

The move was unveiled last month (TD 10 Sep) just a few days before Tempo Holidays was placed into administration, with TTC Global CEO Brett Tollman last night providing further details, telling TD there would be a soft launch early next month featuring

Sign the pledge!

TRAVEL Corporation CEO Brett Tollman has urged the industry to band together in support of "people, planet and wildlife" by backing the TreadRight Foundation's pledge to make travel matter (TD 27 Sep).

Arriving in Sydney this week from the UN Climate Change Summit in New York, Tollman said it was vital that the travel sector be part of the solution - see treadright.org/pledge.

Today's issue of TD

Travel Daily today has 10 pages of news, a photo page for APT plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Phil Hoffmann Travel

a small group offering, followed by a full brochure which is to be released in Jan 2020.

A full range of Scandinavian and Nordic FIT offerings, along with group tours, is being developed, he confirmed.

"We want to fill that gap quickly," Tollman said, noting strong ongoing consumer interest in Nordic and Scandinavian travel which has been evident at recent Flight Centre travel expos.

Adventure World Travel MD Neil Rodgers is leading the development of the new range, with Tollman saying TTC hoped to help consultants affected by the Tempo Holidays/Bentours administration by offering new product for their clients to help meet ongoing demand.

100% commission

PHIL Hoffmann Mobile Travel is offering new members a special sign-up offer of 100% commission for the first six months.

The company promises the opportunity to "create an independent and flexible career path" supported by one of the country's biggest travel agencies.

Phil Hoffmann Mobile Travel consultants can also access full coaching and support from the company's in-house sales, training, HR, customer service, events, marketing, product, operations, IT and finance teams.

More details on the last page.

Italian "Alternativo"

ALBATROSS Tours is today highlighting its unique Italian itinerary exploring the eastern side of the Apennines Mountains on a 15-day trip from Venice to Rome, with \$300 earlybird savings - more details on page 11.











Intrepid promotions

INTREPID Travel has announced the appointment of Brett Mitchell as Chief Commercial Officer, with a remit to oversee sales, marketing and revenue management across the company's three global regions of EMEA, APAC and the Americas.

His former role as MD Australia and New Zealand is being filled by the promotion of Sarah Clark, who is currently the company's GM of Marketing APAC.

The company is currently experiencing strong demand, with global growth of 16% so far this year.

Intrepid will now commence a recruitment program for a GM Marketing to replace Clark.

MD James Thornton said the appointments would be "vital to delivering our ambitious goals".



FCTG \$7 million Tempo hit

FLIGHT Centre Travel Group (FCTG) is expecting to incur in the order of \$7 million in additional costs following the collapse of Tempo Holidays and Bentours (TD 20 Sep), due to a decision to ensure its customers were reaccommodated and not adversely affected.

The figures were released during an investor briefing by Flight Centre MD Graham Turner this morning, during which he also noted that the high profile collapse of Thomas Cook in the UK had not impacted FCTG.

Turner also reported "strong growth in online leisure sales in Australia" over the three months to 30 Sep, with MD Graham Turner saying website bookings had doubled over the period despite the relatively challenging trading climate.

BYOjet, Aunt Betty and flightcentre.com.au had together generated over \$250m in Total Transaction Value (TTV) during the quarter, with growth "predominantly coming from domestic travellers who are new to the Flight Centre brand, rather

than from existing customers who are moving between sales channels, pointing to increased market share over the period," Turner said.

The figures confirm the ongoing trend of FY19, when Flight Centre generated \$1.3b in TTV globally from its leisure branded websites and dedicated online brands.

During the presentation Turner also outlined changing trading patterns, including emerging opportunities in the home-based agent and ready-made holiday package market.

However, despite solid increases in TTV, underlying profit for the first half of the financial year would be below the prior corresponding period.

A range of factors included unrest and uncertainty which had slowed profit growth in the UK and the USA, as well as increased costs including additional consultancy fees, plus the new wage model introduced a year ago which had seen an additional \$4.2 million paid to Flight Centre's leisure sales staff during the first quarter of 2019/20.

A-League tipping

THIS year's Travel Daily A-League footy tipping competition kicks off this Fri, with another amazing prize up for grabs courtesy of Etihad Airways.

EY is providing two Economy class tickets to Manchester, England, along with two tickets to a Manchester City football game and a range of merchandise.

ReadyRooms is also joining the fun, generously providing a \$2,000 voucher to cover accommodation during the trip.

Breakaway Travel Club will reward the highest tipper every second week with a \$100 voucher.

Registrations are now open for the comp, with tips for Round one due by 7.20pm on 11 Oct.

Sign up free to be part of the fun - full details now available at traveldaily.com.au.







AAT Kings NT acquisition

EXCLUSIVE

AAT Kings has further expanded its operations in the Red Centre, taking an ownership position in Avers Rock Resort-based SEIT Outback Australia.

SEIT was established by Brett and Kathy Graham in 2009 and specialises in small group tours of Uluru-Kata Tjuta National Park and other areas of Central Australia including Alice Springs.

The deal was finalised by AAT Kings MD Matt Cameron-Smith, who told *Travel Daily* the acquisition expands the company's brand portfolio, which also includes Cooktown-based Adventure North Australia, Down Under Tours in Cairns, and the boutique Inspiring Journeys, alongside the full AAT Kings range of day tours, short breaks and "First Choice" & "Best Buys" guided holidays.

Cameron-Smith said the

business was now unquestionably Australia's largest ground operator, carrying more than 450,000 passengers per year.

He said AAT Kings aimed to position itself as the experts in Australia and NZ, making major investments in plant and equipment, including the development of its own staff housing at Uluru.

Hona to Hurtigruten

HURTIGRUTEN Cruises has appointed Steve Hona as its new Head of Sales.

Hona moves from 1000 Mile Travel, and joins Joel Victoria as Hurtigruten's Head of Marketing, Justine Costigan as PR & Communications Lead, Darren Wakefield as Inside Sales Manager and the sales team incl Carissa Crammond, Sam Manga, Kyle Duffield, Andrew Eddy, Tony McLeod and Alexandra Morton.



CLIA nominations

CRUISE Lines International Association (CLIA) Australasia has opened nominations for the 19th annual Cruise Industry Awards.

Key categories include Cruise Consultant of the Year, Homebased Cruise Agent/Broker of the Year, Rising Star, Cruise Champion and Promotion of the Year.

The Agency of the Year categories which recognise single location, multi-location and online agencies are open to cruise line nominations only.

The winners will be announced at the annual CLIA Awards dinner which will take place at The Star Sydney on 15 Feb.

Tickets are now on sale exclusively to CLIA members, with CLIA Australasia MD Joel Katz saying the event would once again be hosted by entertainer Tim Campbell.

Nominations for the awards can be submitted online until 22 Nov more info at cruising.org.au.



Window Seat

IT'S not quite the mile-high club, but Sydney Tower has partnered with mattress maker Koala to offer "Australia's Highest Sleepover".

The promotion will invite Australians aged 18 and over to share in 50 words or less why they deserve to win "the ultimate night's sleep from Sydney's ultimate viewpoint".

The winners will enjoy a threecourse meal before heading to bed in a pop-up bedroom styled by Koala on the Observation Deck at the Sydney Tower Eye.

The organisers of the moneycan't buy experience noted that "Sydney's Highest Sleepover is the bucket list item Australians didn't know they needed".

Entries are due by 30 Oct - see sydneytowereye.com.au.



NEW CAL SPRING SALE

#BoardNow FLY TO NOUMEA FROM

RETURN

BOOK NOW

Sale ends 25 October 2019. Travel Dates: 20 February 2020 31 August 2020.

*Seasonal surcharges and blackout dates may apply.





www.aircalin.com



AAT Kings on show



AAT Kings Managing Director Matt Cameron-Smith last night showcased the company's comprehensive range in Australia and New Zealand at an exclusive event on the Sydney Harbour waterfront.

He highlighted key brand attributes, describing AAT Kings as "contemporary, cultural and

sustainable", with a century-long heritage in the region which was reflected in the company's wide range of unique experiences offered to its customers.

Cameron-Smith is pictured centre with The Travel Corporation MD Australasia, John Veitch and the company's Global CEO, Brett Tollman.



Record visitor numbers

INTERNATIONAL visitor numbers are at record highs, data released today from Tourism Research Australia reveals.

Figures from the latest International Visitor Survey results for the 12 months to the end of Jun 2019, showed 8.6 million overseas visitors came to Australia in 2018/19, up 3% on the previous year.

The survey revealed that international visitor spend reached record levels, up 5% to \$44.6 billion, with close to four million holiday-makers who visited Australia in 2018/19 contributing \$16.9 billion to the economy, followed by those in the country for education (\$12.7 billion, up 8% on the previous corresponding period).

Key contributors to the growth in spending were food, drink and accommodation (up 6% to \$13.4 billion), while airfares and education were also significant

sources of spending (both up 8% to \$10.1 billion and \$6.8 billion).

The average duration of an international visitor's stay has shrunk from 32 nights in 2012/13 to 26 nights, however, the average spend per night has climbed 26% to \$163 for the same period.

At a state and territory level, the Northern Territory and Victoria saw the highest percentage growth in international visitor numbers (up 4%), while Tasmania was the only state to see a decline in tourists (down 2%).

The NT had the biggest increase in spending (up 9% to \$454 million), followed by NSW (up 8% to \$11.3 billion) and Victoria (up 7% to \$8.6 billion).

The data also revealed a 53% increase in visitors from India over the last three years, with Canada, Indonesia and Japan also showing significant increases in tourism numbers over the same time frame

Your future is mobile

Partner with the award-winning mobile travel advisor network.

If you're thinking of going mobile, go with the number 1 mobile travel advisor network. You'll have the freedom to work the way you've always wanted, setting your own hours and providing the highest possible service for your clients. Receive the best support in the industry from 60+ industry professionals in our National Partnership Office and from our state-based Business Partnership Managers.

Earn. Travel. Live. More.

1800 019 599 join.us@travelmanagers.com.au



TravelManagers As individual as you are

join.travelmanagers.com.au

Wednesday 9th October 2019

Dom spend up 15%

AUSTRALIAN tourists spent a record \$77.5b on domestic trips in 2018/19, up 15% on the prior corresponding period, the latest National Visitor Survey reveals.

For the year to the end of Jun 2019, Aussies aged 30-54 were the biggest spenders, splashing out an average of \$809pp per trip, compared with \$666 by older travellers and \$471 by younger guests, who saved cash by "staying with friends and relatives" when travelling domestically, Tourism Research Australia reported.

Australian domestic tourists made 113.3 million overnight trips (up 12%) spending a total of 400.2 million nights away from home, the survey found.

Outbound travel was also up, with 9.9 million trips taken for the year ending Mar 2019.

Japan was the fastest growing destination for Australians, with visitor numbers more than doubling in the last five years.

Club Med VIP trip

CLUB Med has announced it will take 20 top-selling agents from Australia and New Zealand on the group's annual VIP famil to its Club Med La Pointe aux Canonniers property in Mauritius from 29 Mar to 04 Apr.

Agents have the opportunity to secure one of four additional "wildcard" invites by demonstrating increased Club Med sales year-on-year - both as an individual and as an agency; innovation and forward thinking to grow their Club Med business; proactive efforts and a willingness to know more about Club Med; and great Club Med spirit throughout the year.

Agents can keep track of their sales standing by checking their **Great Agents Loyalty Program** status or contacting their Club Med Sales Manager, with 30 Dec the deadline for qualifying sales.

For more information about the 2020 famil, CLICK HERE.

Bunnik Sri Lankan mega fam



BUNNIK Group is currently in Sri Lanka with 45 agents on its first-ever mega famil to the country.

Led by two of the joint-Chief Executive Officers, Dennis and Marion Bunnik, the group departed Australia on 03 Oct, flying with Singapore Airlines, and are set to return on 13 Oct.

The 10-day visit took agents to Sigiriya, where they experienced a village walk and lunch en route to the famous Lion Rock. known for its frescoes of Celestial Maidens.

Pictured is the Bunnik Group of 45 agents at the base of Lion Rock.

Asla travel support

ASLA Travel Group, one of the main suppliers of Russian product to the collapsed Bentours, is currently offering assistance to Australian travel agents in rebooking services for their clients.

The group has currently helped around 100 Aussie agents who have reached out, and wishes to notify those who may need assistance to get in contact.

For all existing and future bookings to Russia, agents are encouraged to contact Asla Travel Group on AUSNZ@ aslatravelgroup.com for assistance.



TRAVELLERS CHOICE BEST TRAVEL AGENCY GROUP WINNER 2019 MATIONAL TRAVEL MINUSTRY AWARDS



THE LEADING NETWORK FOR INDEPENDENT TRAVEL AGENTS

Find out more about our winning combination



Paula Moylan **NSW / ACT** 0402 338 266



Kim Tomlinson QLD / Northern NSW 0408 677 345



AJ Moore SA / NT 0408 812 599



Graham Smith VIC / TAS 0408 404 633



Tim Bolton 0426 226 795

1800 246 331 | travelagentschoice.com.au | (in) find us on LinkedIn





page 5

Wednesday 9th October 2019

Myanmar VOA

MYANMAR has been granting visas on arrival (VOA) to Australian citizens since 01 Oct. For US\$50 (A\$74), arrivals can purchase the visa at Mandaly, Nay Pyi Taw and Yangon airports.

As part of the change, German, Italian, Russian, Spanish and Swiss citizens will also now be granted visas on arrival.

The country has steadily been increasing the privilege, with Chinese, Indian, Japanese and South Korean citizens granted VOA access last year.

SureStay addition

BEST Western Hotels & Resorts has unveiled SureStay Studio, a Premium Economy extended stay option under SureStay Hotel

SureStay Studio is launching a prototype for new construction, with conversion opportunities also available with minimal investment.

Southwest lawsuit

SOUTHWEST Airlines Pilots Association (SWAPA) has filed a lawsuit against Boeing over the grounding of the 737 MAX.

SWAPA claims the aerospace company deliberately misled it and its members about the 737 MAX, costing SWAPA's pilots over US\$100 million.

Filed in the District Court of Dallas County, Texas, the lawsuit alleges SWAPA pilots agreed to fly the 737 MAX aircraft based on Boeing's representations of the aircraft's airworthiness, representing it as essentially the same as the 737 aircraft its pilots had flown for years.

Hyatt back to Cairo

HYATT Hotels Corp has entered into a franchise agreement with ALDAU Development group for a Hyatt-branded hotel in Cairo.

Hyatt Regency Cairo West is set to open in the final quarter of 2020 near the Giza pyramids.

Agents live the luxe life in Fiji



SIX Aussie agents were recently given the chance to explore the stunning island nation of Fiji, after being invited on an eight-day famil hosted by Elegant Resorts & Villas, Fiji Airways and Fiji Link.

The sun-seeking group spent three nights each at the private island resorts of Jean Michel Cousteau and Nanuku Auberge, where they enjoyed a half-day private island trip complete with picnic hamper and beverages.

Next on the agenda was a visit to an authentic Fijian village, where the group took part in a traditional kava ceremony as part of the Sigatoka River Safari.

The agents also spent time on the Fiji mainland at First Landing Beach Resort & Villas near Nadi airport and Outrigger Fiji Beach Resort, each offering a picturesque beachfront and selection of activities.

Pictured with some local Fijians at the Nanuku Auberge Resort are: Leigh Freeman, FC Travel Club; Orley Makler, Above and Beyond Experiences; Michelle Nagy, Flight Centre Bondi Junction; Sheridan Wilson, Travel Managers; Janice Lee, Travel Managers; Kathy Thomaidis, MTA Travel; and Ian Walker, Elegant Resorts and Villas.



*Terms and Conditions Apply. Incentive period is 1 October 2019 - 31 March 2020. Visit the website for further information.

Wednesday 9th October 2019

Hyatt to Dublin

HYATT Hotels Corporation has opened the doors to its first Hyatt-branded property in Ireland, the Hyatt Centric The Liberties Dublin.

The hotel is located close to tourist attractions including the Irish Museum of Modern Art, St Patrick's Cathedral, and the Guinness Storehouse.

MEANWHILE, the hotel group has continued its global expansion with the opening of the Grand Hyatt at San Francisco International Airport.

The 351-room property is the only airport hotel to be directly connected to the airport by its own train.

Amadeus targets

TRAVEL industry technology provider Amadeus has launched its digital advertising platform in the Asia Pacific region, called travel audience.

The new service enables travel advertisers to place "highly targeted dynamic ads" on travel sites such as information web pages or search results of travel metasearch websites.

The program works by identifying and optimising portals that have qualified travel traffic, targeting consumers with "high booking intent".

Ethiopian to Airbus

ETHIOPIAN Airlines CEO Tewolde GebreMariam has confirmed in an interview with *Bloomberg* that the carrier is in late stage talks with Airbus to purchase between 10 and 20 of its A220 planes.

If successful, the deal, worth more than US\$1.6 billion, would be completed by the end of the year, making it the first for the airline since the crash of one of its Boeing 737 MAX in Mar.

Silversea excursions

SILVERSEA Cruises has unveiled 33 new shore experiences that will be available exclusively to its Legends of Cruising 2020 guests.

The new world cruise collection features a range of experiences available to add on for a supplementary fee, with highlights including a musical and culinary journey in San Juan and a private performance of a world-renowned folkloric ballet troupe in Salvador de Bahia.

Other experiences are a Polynesian culture adventure with a local anthropologist in Moorea; a candlelit dinner under the stars in the Red Sea dessert; and a tour of the Royal Yacht Britannia in Edinburgh.

For more information on the collection, **CLICK HERE.**



Say Hello to season two



THE Helloworld TV Show is set to return to small screens around the country this month, after the brand officially launched season two of the travel show at an event held at the Seven Network Studios in Melbourne last night.

The evening offered a sneak peek into the new season, which takes viewers to England, Ireland, Wales, Chile, Peru, NZ, and more.

"Having our own television show provides us with the perfect medium to showcase our knowledge as travel advisors, and our network of Helloworld Travel professionals will be offering some amazing deals to exciting destinations throughout the

IATA's UAE focus

THE International Air Transport Association (IATA) has revealed its latest study on the importance of air transport to the United Arab Emirates (UAE), identifying ways the government can boost GDP for the UAE's economy by 2037.

Suggestions included increasing airspace capacity to ease congestion, aligning infrastructure investments with growth, and leveraging tech & innovation.

season," Helloworld Travel Head of Retail Marketing Dominique Dalton said.

The Helloworld TV Show season two premieres on 7Two on Sat 12 Oct at 6pm.

Pictured with Helloworld MD Andrew Burnes (centre) are *Helloworld TV Show* presenters Vince Sorrenti, Matt Wilson, Giaan Rooney and Ray Martin.

Theme park growth

THE global theme park vacation market is enjoying strong growth, with Allied Market Research publishing a new report stating the sector is expected to reach US\$74 billion globally by 2026.

The report suggests a consumer shift towards "thrill and entertainment" along with "innovation in the tourism industry" are major drivers for the rise, with the adventure park segment holding the largest share of more than 50% in 2018, and the fastest growth going to the children's park play segment.

North America dominates the sector, accounting for three fifths of the overall theme park market share.



Wednesday 9th October 2019

Meraviglia arrives

MSC Meraviglia, MSC Cruises' first Meraviglia-class ship, arrived in New York City on Mon, marking her inaugural visit to North American shores.

With a double occupancy capacity of 4,488 pax and gross tonnage of 171,598, MSC Meraviglia is the line's biggest ship sailing from the United States, and sets the record for the largest ship to ever port in Manhattan.

She will set the same mark when she arrives in Boston, as well as Portland and Bar Harbor, Maine.

LAX-it to open

LOS Angeles International Airport is introducing a dedicated pickup area for taxi and rideshare services.

Debuting 29 Oct, LAX-it will be anywhere from a three- to 19-minute walk depending on which terminal pax land at, with a shuttle also taking people from their terminal to the area.

The change is aimed at reducing congestion on the airport's roadways, which are projected to become even busier with a steep amount of construction occurring in the coming years.

onefinestay 5%

EARN an extra 5% commission with onefinestay in Oct for any new Sydney bookings.

Travel dates are unrestricted. however bookings are capped at \$25,000.

ANA sustainability

ANA Holdings has been included in the Dow Jones Sustainability World Index for the third consecutive year.

The stock market index praised ANA Holdings for its corporate sustainability efforts including its climate strategy, operational eco-efficiency and environmental reporting, as well as its recognition for its human rights efforts and corporate citizenship and philanthropy, privacy protection, passenger information security, cyber security systems availability, risk and crisis management and talent recruitment and retention.

MEANWHILE, the airline is currently conducting its seventh annual in-flight meal election.

Ending next Thu 17 Oct, the public is invited to vote on which dishes will be added to its menu for Premium Economy and Economy class passengers. More on the election HERE.

ACCOMMODATION

WELCOME to Accommodation Updates, *Travel Daily*'s Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Following a FJ\$16 million (AU\$10.8m) development, Plantation Island Resort in Nadi has reopened. The property offers 40 new ocean view hotel rooms which are steps from the ocean, a new pool, bar and Arrivals Bure. Guests coming to the Arrivals

Bure will be greeted by views of Malolo Lailai Bay, with the precinct drawing inspiration from a traditional Fijian village.



Two new beach villas have opened at luxury eco private island Alphonse Island, located with four bedrooms, and are set among palm trees just moments from the beach. The villas feature traditional Creole style,

such as thatched roofs, constructed with local materials.

Luxperience launches



LUXPERIENCE last night celebrated the start of its 2019 program at the Australian National Maritime Museum.

Hosted by writer Kate Gibbs, international and domestic delegates including buyers, exhibitors and media were treated to three keynote presentations, from Futurist Carolyn Childs, Stay Kind CEO Ralph Kelly and Journalist Helen Pitt as part of Luxperience's

WestJet updates

WESTJET Vice President Vacations and Cargo Tim Croyle has retired.

Joining the airline in 2003, Croyle's last day will be 31 Oct.

MEANWHILE, the carrier has also warned of a phishing e-mail scam which uses the WestJet Rewards name and brand likeness to get victims to sign in.

The ruse asserts if they don't login, they risk having their WestJet Rewards account deactivated.

Thought Leaders Forum.

Luxperience also named the winners of its annual awards recognising the industry's bestin-class, with Pearls of Australia, Emirates One&Only Wolgan Valley, Conrad Maldives Rangali Island, and Visit Rwanda taking home awards.

Pictured are Belise Kariza, Visit Rwanda; Kelly Webb, Emirates One&Only Wolgan Valley; Thomas Matrat, Conrad Maldives Rangali Island; and Jessie Hornblow, Pearls of Australia.

Velocity free upgr

CORPORATE Traveller and Virgin Australia have teamed up to offer the chance to win 100 free upgrades of Velocity Frequent Flyer membership status during Oct and Nov.

The first 50 eligible customers who spend \$1,000 on Virgin flights each month with Corporate Traveller, and register their details HERE, will win the free upgrade.

Product Manager - Cruise

We are seeking a knowledgeable and motivated travel industry professional to become our Cruise Product Manager based in Sydney!

The primary focus of the role is to oversee the creation of a continuous supply of compelling, unique and price competitive cruise product along with maximising group allocations for our network of franchisees, online booking channel and Wholesale division. In addition, this high-profile industry role requires an excellent understanding of the broader cruise industry including the competitive environment, market trends and an ability to recommend the most appropriate promotional channel mix to drive maximum return on investment. Candidates should have a passion for the travel industry along with exceptional communication skills.

If you have a proven product background in the cruise industry, preferably with over 5 years' experience, we would love to hear from you!

> Applications close Wednesday, 09 October. For more information click here.

APT takes Helloworld to the Balkans

APT Luxury Travel recently hosted 10 Helloworld Travel agents in Eastern Europe.

Kick-starting the adventure, the group arrived in Bucharest, Romania, enjoying a city stay at the Radisson Blu Hotel, a guided walking tour and a welcome dinner in the Prime Steakhouse.

It was then time to set sail aboard the luxurious MS AmaVerde, cruising the Danube River, passing through Romania, Bulgaria, Serbia, and Croatia before finishing in Hungary.

The Lower Danube is a less travelled part of the river, providing a unique combination of spectacular scenery and quaint rustic towns and villages.

The agents had the opportunity to meet the locals, including regional wildlife such as otters, storks, sturgeon and large variety of birdlife.

History also thrives in this region of Europe, with agents gaining insights into the many turbulent wars as well as the rise and fall of communism.

"The main thing I came away with was the feeling that from the beginning to the end of an APT holiday, you feel relaxed and so well looked after, and embraced by that very friendly but totally efficient service," said Helloworld Travel Melville Manager Margaret Rodriguez.

APT also treated agents to an exclusive inspection of its newest European river cruise ship, the MS AmaMagna, in Budapest.



Wednesday 9th Oct 2019



HELLOWORLD Travel agents had the opportunity to inspect APT's brand new AmaMagna while in Budapest.



JESSICA Preece, PHT Modbury; Sarah Nazzari, Helloworld Travel Belmont; Margaret Rodriguez, Helloworld Travel Melville; Della Poppins, Helloworld Travel Wodonga; Brenda Simon, National Seniors Travel; Maree McGowan, Helloworld Travel Rosebud Plaza; Angie Arathoon, Helloworld Travel Carlingford; Karen Reeves, RACT Burnie; Katrina McKay, ATG; Karen Jarvine, Helloworld Travel Charlestown; Julie Pratt, Helloworld Travel Limited and Roland Noordermeer, ATG.



Decebalus in Romania.



AGENTS boarding their home for the week to cruise the Lower Danube between Giurgiu, Romania and Budapest, Hungary.







Back to nature with Lindis





PHIL SYMONDS

from Stage and Screen

Phil is the top point scorer for the season of *Travel* Daily's NRL footy tipping competition. He's won return economy flights for two to Europe flying with Emirates.



NSW permit LTPS/19/31793 / ACT permit TP 19/02664

NEW Zealand In Depth has launched the luxury Lindis Pods in Ahuriri Valley, North Otago.

The three new 20m² pods feature double-glazed mirrored glass walls that offer views of the surrounding environment.

Built with the same sustainable design principles as the property's main lodge, the pods contain a king-sized bed, ensuite bathroom, outdoor gas-heated tubs, private decks, plus all of the lodge's signature eco-amenities.

"This is the perfect destination for couples looking for the ultimate privacy and escape," said Sally Lilley, Director, New Zealand In Depth.

Hawkins challenge

HUMA Charity Challenge, the fundraising division of World Expeditions, is offering the chance to hike the Kokoda Trail with extreme marathon runner and ovarian cancer survivor, Heather Hawkins.

The trek departs Port Moresby on 17 Aug 2020 and will cost \$4,290 per person, including accommodation, meals, return internal flights - more info HERE.

Yokohama website

YOKOHAMA Convention & Visitors Bureau launched a new website on 20 Sep called "Media & Travel Trade", providing info on tourism in Yokohama to news media and tourism business operators in Japan and overseas.

The site has downloadable material, surveys and data, plus programs to support tourism business operators - CLICK HERE.

Aerotel @ Daxing

AIRPORT transit hotel chain Aerotel has opened two new hotels in London Heathrow and Beijing Daxing Int'l Airports.

"We tailor room rates based on blocks of hours to create convenience, comfort and value right at the terminal," said PPG Founder & CEO, Song Hoi-see.

Launch offers include 20% off Beijing bookings made seven days in advance, and 30% off London bookings made until 31 Dec.

Galapagos yacht

ECOVENTURA is set to welcome Evolve, a luxury megavacht launching in 2021.

The ship is set to round out "the newest and greenest fleet of expedition yachts to travel through the Galapagos Islands".

"Growing demand for the highly personalised, upscale experience aboard Origin and Theory, led us to pursue our third luxury vessel sooner than anticipated," said CEO Santiago Dunn.

Thomas Cook India

AFTER the collapse of Thomas Cook PLC in the UK & Europe (TD 23 Sep), Thomas Cook India Group (TCIL) has reiterated that it is an entirely separate company since it was acquired by Fairfax Financial Holdings in 2012.

TCIL has emphasised that the collapse of Thomas Cook PLC "has no impact whatsoever" and that it is "business as usual" at TCIL.

WIN A tian cruise

This month Sun Island Tours and *Travel Daily* are giving agents the chance to win a seven-night Deluxe Superior Croatian Cruise for two people, valued at up to \$6,713. **SUN ISLAND TOURS**

To win, simply tell us which fabulous Sun Island Tours

destination is shown in each of our holiday snaps every day during October and have the most creative answer to the final question.

Send your answers to sunislandtours@traveldaily.com.au



Terms and conditions



Travel Daily is part of the Business Publishing Group family of publications.

Produced each weekday since 1994. Travel Daily is Australia's leading travel industry publication

FDITORIAL

Editor in Chief and Publisher - Bruce Piper Editor – Jasmine O'Donoghue

Contributors - Adam Bishop, Sarah Fairburn, Nicholas O'Donoghue, Myles Stedman, Janie Medbury, Jenny Piper, Christian Schweitzer, Sarah Beyer

ADVERTISING AND MARKETING Sean Harrigan, Hoda Alzubaidi and Lisa Martin

advertising@travel daily.com.au

BUSINESS MANAGER

Jenny Piper accounts@traveldaily.com.au Suite 1, Level 2, 64 Talavera Rd Macquarie Park NSW 2113 Australia PO Box 1010 Epping NSW 1710 Australia Tel: 1300 799 220 (+61 2 8007 6760)

Travel Daily operates by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.



Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



BOOK & DEPOSIT BY 31 OCTOBER TO SAVE \$300 PER PERSON ON OUR 2020 EUROPE & UK SMALL GROUP TOURS



Italian 'Alternativo' | 15 Days | Venice to Rome









DEPARTURES: 13 MAY, 3 JUN, 2 & 16 SEP 2020 BOOK & DEPOSIT BY 31 OCT TO SAVE \$300PP

Explore the 'alternative' Italy, the eastern side of the Apennines Mountains, with its glorious towns and unspoiled villages. See the extraordinary mosaics of Ravenna and take a cable car up to the Republic of San Marino. Wake up in a 16th century palace in the unspoiled Le Marche region, cross the incredible Gran Sasso plateau and relax in the sumptuous gardens of Villa d'Este in Tivoli!



Customer Review June 2018 This was a wonderful tour. Very informative and at an easy pace. Gilberto shared his knowledge and love for his country so beautifully.

Find out more about the Italian 'Alternativo' tour

Over \$1,500 value of extras already included

- Enjoy leisurely 2 and 3 night stays
- Small group size from just 10 to 28
- · Genuinely inclusive, no additional on tour costs
- · Character hotels in superb locations
- Designed for Australians & New Zealanders
- Your clients will enjoy 'My Time' guaranteed



✓ Small Groups

✓ Longer Stays

✓ Genuinely Inclusive

 ℓ Guaranteed 'My Time'

Website: albatrosstours.com.au Phone: 1300 135 015 Facebook: Facebook.com/AlbatrossTours



Working in partnership with the Australian Travel Industry

Inbound Travel Consultant | German Speaking

Sydney, Up to \$56k + Super DOE, Ref: 4197PE1

Join an expanding, award winning & dynamic groups specialist tour operator now seeking an experienced and ambitious German speaking Travel Consultant for the Australia inbound division. Action quotes, Book all components of new reservations & amendments & Prepare final documents for overseas travellers coming to visit Australia. No day is the same as every itinerary created is different to the next, this is an exciting challenge for an experienced FIT travel consultant to expand their career.

For more information please call Paul on (02) 9119 8744 or click **APPLY** now.

Corporate Consultant | Move from Retail!

Sydney, \$55-70k + Super, Ref: 5555AJ1

If you have ever thought of transferring from Retail Consulting to Corporate consulting, this is a golden opportunity to join a highly regarded Corporate Travel Management company who value and look after their employees! They will consider anyone someone with a background in Retail Travel and full training will be offered in order to ensure a smooth transition. In return, you will enjoy working a Mon-Fri work week on an industry high base salary along with the many other additional perks!

For more information please call Antony on (02) 9119 8744 or click **APPLY** now.

Corporate Consultant | Melbourne

VIC, Attractive Package, Ref: 4254AB1

Due to continued business growth, my clients are looking for a multi-skilled Corporate consultant or strong retail consultant looking to advance their career. You'll be working with large accounts where insightful customer service is imperative. If you've thought of transferring from Retail to Corporate, this is the time as full training will be offered to make the conversion process smooth. Want to be part of an evolving TMC and work Monday to Friday only? Contact me ASAP & APPLY NOW!

For more information please call Anisha on (03) 9988 0616 or click APPLY now.

Corporate Travel Consultant

Darwin, \$60-65k+ Super, Ref: 2345MT1

Are you an experienced consultant or leader who would love to work in a corporate environment with corporate customers! Our client is looking for dedicated and high-achieving consultants to deliver outstanding customer service to our key accounts and building the brand with our internal and external clients. In this role you will be using your fantastic communication and interpersonal skills to deliver outstanding customer service to our key accounts. If this sounds like you APPLY NOW !!!!!!

For more information please call Mark on (07) 3123 6107 or click APPLY now.

Business Travel Consultants

SYD, Up to \$65k + Super, Ref: 1020RL2

An exciting opportunity presents itself to join a Global leader in Corporate Travel. This is your chance to take your career to greater heights and kick start yourself into a long and successful career within a company who prides themselves in personal development. With a great reputation of its amazing company culture and they are a pioneer with their employee recognition programs. We are looking for experienced multi skilled Corporate Consultants to take advantage of this opportunity.

For more information please call Ronny on (02) 9119 8744 or click APPLY now.

Travel Recruitment Consultant

Sydney, Uncapped \$\$, Ref: 5432SJ9

Join one of Australia's leading travel recruitment companies & by utilising your strong travel industry experience & superb sales skills enjoy earning a fantastic salary package with a realistic OTE of \$82k but many earning over \$100k. No two days are the same in this diverse role. You will need to be a people person, confident communicator & self-motivated. CBD offices with Mon-Fri working hours & a fantastic team environment with the autonomy to run your own desk with great rewards.

For more information please call Sarah on (02) 9119 8744 or click APPLY now.

Boutique Travel Consultant

Rockhampton, Lucrative Salary, Ref: 1784AW7

Want to provide outstanding customer service to valued customers? Want to sell HIGH END/LUXURY product & destinations? Want to earn BIG \$\$\$ Then this is the role for you! With the ability to create customised travel itineraries including flights, accommodation, transfers and stopovers; you will excel at delivering exceptional customer service! Work autonomously within a supportive team environment and relocate for your new challenge in the travel sector! Don't miss out, APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.

After Hours Travel Consultant

BNE: FTE \$65k + Travel Perks, Ref: 8710AW3

My client is looking for Retail or Corporate travel consultants with proficiency in a GDS (Sabre preferred). You will need to be able to demonstrate an ability to interpret and calculate air fares, deliver exceptional customer service and have excellent written and verbal communication skills. This role is an after hours assist position and the ideal candidate will have the flexibility to work a rotating roster based on a 24/7 business model. If this is the role for you - APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.



Find your ideal travel job at www.TravelTradeJobs.com.au online... on mobile... in branch













SIGN-UP OFFER

100% COMMISSION FOR THE FIRST 6 MONTHS

Choose to come and work for Australia's Best Travel Agency. It's in our DNA to look after people, to do what we can to ensure their business success. Expert advice across multiple disciplines including marketing, unique product, training and finance is the winning formula to establishing 'Your Dream Job'. All this whilst being backed by the support of a business coach who understands exactly what it takes to build a successful mobile travel business enabling you to create the lifestyle you want.

CONTACT ALISON HUNT TO LEARN MORE 08 8350 5752

LEARN MORE