# Travel Daily First with the news

Friday 11th October 2019



# Travel Daily

on location in Dubai, UAE

Today's issue of TD is coming to you courtesy of Helloworld which is currently treating its 2019 Global STARS to the best that Dubai has to offer.

**HELLOWORLD'S** Global STARS event in Dubai officially kicked off with a welcome drinks function that offered impressive views of the tallest building in the world, the 828-metre Burj Khalifa.

Today will see agents take advantage of a special supplier workshop before being whisked off to the desert for a special Sundowner Safari adventure.

The Global STARS will also be able to unleash their collective wallets to spend big at the huge Dubai Mall.

More on page five.

# NZ names Foran as CEO

**AIR** New Zealand this morning named Walmart US President and CEO Greg Foran as its next Chief Executive Officer.

He will assume the position in the first quarter of 2021. replacing Christopher Luxon, who vacated the role on 25 Sep (TD 20 Jun).

Foran grew up in New Zealand and has been President and Chief **Executive Officer of Walmart** US since 2014, responsible for the strategic direction and performance of the retailer's 4,600 stores and over 1m staff.

He joined Walmart International in 2011 and served in capacities including President and CEO of Walmart China & then President and CEO of Walmart Asia.

He also previously spent time working for Woolworths in Australia and New Zealand.

Air New Zealand Chairman Therese Walsh said the airline

was "thrilled to have attracted a world class Kiwi back home.

"Greg has an impeccable track record in delivering strong commercial performance. outstanding customer focus and in building teams that can take a business to the next level."

Foran hailed Air New Zealand as one of the world's great airlines.

"I want Air New Zealand to continue to be at the forefront of its industry across the world and to deliver strong commercial results in the process."

In Aug, Air New Zealand reported a 31% drop in net profit before tax for FY2019 in its annual results, down to NZ\$374 million from NZ\$540 million, while Luxon highlighted challenging trading conditions (TD 22 Aug).

Last month, NZ signed contracts for eight Boeing 787-10 Dreamliners, for delivery between 2022 & 2027 (TD 24 Sep).

## Tauck promotion

TAUCK is today promoting "The Best of Everything", highlighting three of the line's top itineraries, which are 11 to 15 days in length.

The featured journeys are the Amsterdam to Budapest itinerary, the French Escapade adventure and the Blue Danube saunter. See more on page eight.

# Peregrine on sale

**PEREGRINE** Adventures has launched an Antarctica sale, with up to 50% off select voyages in 2019 and 2020.

The sale ends midday 21 Oct. For more specials, head to page seven of today's edition.

## Today's issue of TD

**Travel Daily** today has seven pages of news and photos, a photo page for Tourism Fiji plus full pages from:

- Tauck
- Travel Trade Recruitment



#### **CHOOSE FROM OVER 150 EUROPEAN SAILINGS IN 2020**

#### 7-DAY WESTERN MEDITERRANEAN FROM BARCELONA

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#### 10-DAY GREEK ISLES AND ITALY FROM ROME NORWEGIAN GETAWAY | MULTIPLE DEPARTURES MAY - NOV 2020

9-DAY SCANDINAVIA, RUSSIA & BALTIC | FROM COPENHAGEN NORWEGIAN ESCAPE | MULTIPLE DEPARTURES JUL - OCT 2020



14-DAY BRITISH ISLES, NORWAY & IRELAND FROM AMSTERDAM NORWEGIAN JADE 16 MAY 2020



CLICK HERE FOR MORE INFORMATION OR CALL 1300 255 200







## Keppel Is develop

**SUNSHINE** Coast-based Altum Property Group is conducting due diligence with the view to taking over the Great Keppel Island Resort, which has been closed for more than a decade.

The Queensland Government announced the site had been demolished last year (*TD* 17 Aug 2018) to make way for a major redevelopment including a 250-room hotel, 750 ecotourism villas, 300 eco-tourism apartments and a marina.

Altum Director Rob McCready described Great Keppel as "the best island off the Queensland coast" and praised local businesses for their support during the due diligence process in recent months.

"We know that the development of a resort on Great Keppel Island will largely grow the current numbers of 50,000-day visitors and 30,000 room nights per annum on the island," McCready said.

# Qantas updates its terms

QANTAS has specifically prohibited any practice that enables a third party to access Qantas data in an update to its Standard Agency Terms and Conditions.

The airline called out the practices of bridging and PCC sharing, whereby the PCC or Office ID of an agent is shared with a third party and noted that non-compliance would be enforced.

Qantas also said agents must not retain, access or use a benefit or reward that Qantas has made available to a customer as a result of purchasing a QF product, or take any steps to prevent the customer from obtaining that benefit or reward.

In another key change, Qantas stated agents are permitted to remarket and display Qantas Data on metasearch, however such rights may be terminated if an agent is in breach of the terms,

which include accessing data via any method that involves screen scraping Qantas.com or any other Qantas website, without prior written approval of Qantas.

For full details, **CLICK HERE**.

**MEANWHILE,** Qantas has issued a commercial policy for its customers who have been affected by Typhoon Hagibis, which is approaching Japan.

The options are available to those with a valid (081) ticket issued on/before 09 Oct booked on Qantas services to and from Japan for travel between 09-13 Oct - CLICK HERE for more.

## A-League tips due

**TODAY** is your last chance to sign up for *Travel Daily's* A-League tipping competition.

With week one games beginning tonight, tips are due by 7.20pm.

Etihad is providing some great prize for the competition, including two Economy class tickets to Manchester, England, along with two tickets to a Manchester City game and a range of merchandise.

ReadyRooms will also provide a \$2,000 voucher for the trip, and Breakaway Travel Club will reward the top tipper every second week with a \$100 voucher.

CLICK HERE to sign up for free.



Reservations 02 9260 4300 flyasiana.com

LEARN MORE

Travel to Korea in the hotel in the sky.

Asiana A380 is now offering the 1st class suite at the business class rate for the return flights to Seoul.

From Nov 19 ~ Mar 20

ASIANA AIRLINES



\*T&C's apply. Authorised under NSW Permit No. LTPS/19/37834, ACT Permit No. TP 19/04130 and SA Permit No. T19/1503. Click here for full T&C's.



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# More Virgin HND support

VIRGIN Australia has received further support in its application for a slot at Tokyo's Haneda Airport, from Qld Tourism Minister Kate Jones, while the Australian Department of Infrastructure, Transport, Cities and Regional Development has voiced confidence in the airline's capability in obtaining the necessary approvals.

Responding to a request from the International Air Services



# Window Seat

#### BOO!

In its latest efforts to scare the everloving snot out of people in the lead-up to Halloween, Booking.com is offering guests the chance to stay at the famed Addams Family Mansion in New York City.

With the titular animated movie set to be released in cinemas this month, the fare aggregator is offering the chance to book an overnight stay from 29 Oct to 01 Nov.

The three-bedroom 19th century townhouse is almost 350m² of pure terror located in Brooklyn's historic Clinton Hill neighbourhood.

Prices lead in at US\$101.10 per night, and go on sale tomorrow - CLICK HERE to learn more.

Commission (IASC) for further information, the department said it considers VA is "reasonably capable of obtaining the relevant licences, permits and other approvals required to operate on and service the Australia-Tokyo (Haneda) route and using the capacity that VA has sought".

Virgin Australia has gone up against rival Qantas in an application for one of two daylight slots at Haneda Airport, which have been opened up by a revised air services agreement (*TD* 17 Sep, *TD* 18 Sep).

In its response to the IASC, the Department of Infrastructure, Transport, Cities and Regional Development also said that in the event operations were unable to be established or sustained, the unutilised slot would then be allocated to another airline, but noted this would ultimately be a decision for Japanese authorities.

Qantas has applied for both available daily frequencies, stating in a submission earlier this month that it was "the only no risk option" and it would deliver "operational certainty and more capacity compared to the proposal outlined by Virgin Australia" (TD 03 Oct).

Old Tourism Minister Kate Jones backed Virgin, emphasising the new service had "potential to deliver significant and sustained benefits for travellers and Australian exporters, maximising the opportunity to boost tourism and trade flows".



# New season's Royal welcome



**ROYAL** Caribbean Cruises launched its 2019/20 cruise season in Sydney this week, with an event at The Squire's Landing in the Rocks overlooking *Radiance of the Seas*.

The newly reappointed Managing Director Australia New Zealand Gavin Smith (*TD* 08 Oct) was on hand to officially open the season, while guests sipped

#### Alaska QF c'share

ALASKA Airlines has filed an expansion of its codeshare with Qantas on New Zealand routes, GDS displays show.

The planned codeshare will see Alaska Airlines places its AS code on Qantas routes including SYD to AKL, CHC, ZQN and WLG, and BNE to AKL.

Alaska will also codeshare on Qantas' new BNE to SFO route from 09 Feb.

on bespoke blue cocktails.

Radiance spent Wed in Sydney before departing on a "mid-week weekend cruise", taking guests away for a three-day break.

**Pictured** are Royal Caribbean Cruises Director of Marketing Kathryn Valk and Gavin Smith in front of *Radiance of the Seas*.

# Adina's growth plan

**AUSTRALIA'S** TFE Hotels is set to debut its flagship Adina Hotels brand in Austria and Switzerland in 2020 and 2022 respectively.

TFE CEO Antony Ritch declared the group was entering a period of growth with plans to launch more than 26 hotels across six brands and five countries in the next four years.

The Adina Apartment Hotel Vienna Belvedere will be the first of eight Adina branded hotels slated to be opened in Europe.







# Malindo campaign

**MALINDO** Air has launched an "In the Know" campaign, highlighting its "competitive fares with premium inclusions as standard", on its new daily Melbourne to Kualur Lumpur via Denpasar route (*TD* 08 Jun 2018).

The airline is also highlighting its customer service and comfort, with its Economy class featuring 32-inch seats, inflight entertainment and baggage a standard on Value and Flexi fares.

# Wonder Shanghai

ROYAL Caribbean International has announced its fifth Oasis Class ship will be called *Wonder of the Seas* and homeport out of Shanghai when it debuts in 2021.

The announcement was made at Seatrade Cruise Asia Pacific in Shanghai today, with the vessel's keel-laying ceremony also set to take place today at the Chantiers de l'Atlantique shipyard in France.

#### McLachlan famil

**MAT** McLachlan Battlefield Tours (MMBT) is offering agents the chance to win a spot on a European famil.

Flying Singapore Airlines, the four agents with the highest total gross transaction value of all combined bookings on MMBT product and McLachlan European Holidays tours for 2020 will win a spot.

Applicable bookings must be deposited between 14 Oct and 13 Dec - CLICK HERE for more.

## **EPIC** Irish expo

**DUBLIN'S** EPIC Irish Emigration Museum is hosting an exhibition celebrating the impact Irish surnames have had around the globe and allowing Murphys, O'Donoghues and O'Malleys from Sydney to Singapore and on to San Francisco to reconnect with their ancestor's name and Irish heritage.

CLICK HERE to find out more.





# No.1 by Peppers makes three



**BRISBANE** has welcomed the opening of FV by Peppers' third and final tower, named No. 1.

The new addition completes the \$600 million development in Fortitude Valley's Alfred Street, and offers guests four room types including a one-bedroom apartment; a two-bedroom, one-bathroom room; a two-bedroom, two-bathroom; and a Fortitude Suite.

Each room has access to the tower's curved skyline pool, two private spa areas with a BBQ, lounge and bar areas, as well as a range of dining areas.

Guests have access to a 20-person cinema, yoga studio, commercial sized gym, as well as three VIP private spa lounges which can be hired for up to four hours and are located within the first two tower buildings.

To celebrate the opening of





No. 1, FV by Peppers is offering savings of up to 10% for stays of two nights or more.

**Pictured top:** FV by Peppers. **Middle:** a room in a two-bedroom, two-bathroom apartment, and **bottom**, The Forresters Hall Penthouse Suite.





Academy is taking you and a guest on a 7 night Canada & New England roundtrip New York onboard our flagship Sky Princess!

Minor Prize: 12 x \$200 AUD Visa Gift Cards

Become a Commodore by 22 December 2019, 11.59pm AEDST, for the chance to win!\*

CLICK HERE TO LAUNCH ACADEMY

\*T&C's app





## SBC appointment

**SBC** Travel Group has appointed Shankar Kotha as its Chief Commercial Officer.

Kotha possesses global experience across distribution, sales, revenue management and commercial operations, and has over 20 years of experience in the industry.

Prior to her new role, Kotha served as Group Director, Revenue Management and Online Distribution for Minor Hotels.





#### **HEAD OF MARKETING** CLOSING DATE: 24 October 2019

We are recruiting for the role of Head of Marketing. Do you have extensive destination marketing experience, exceptional people management skills and the potential to hit the ground running?

Visit Sunshine Coast Ltd is the Regional Tourism Organisation responsible for promoting the 'naturally refreshing' Sunshine Coast to the world.

Are you an experienced Destination Marketing professional? Or perhaps you have come from an events, aviation, hotel or sports background where your leadership skills allowed you to manage a large team. You will have a consistent record of outstanding performance and results, and are focussed on positive outcomes with a drive for success.

Reporting directly to the CEO, you will be responsible for managing marketing support across the entire organisation and will provide a key advice role to the CEO, Senior Management, Digital Committee and the Board of Directors.

The Head of Marketing will be responsible for the delivery of a comprehensive marketing plan in line with the overall strategic direction of the organisation. You will also be responsible for the delivery of all tactical and brand campaigns, overseeing all digital marketing activity, leading cooperative marketing campaigns and management of marketing staff.

If you are an experienced, motivated and passionate marketing professional with sound leadership capabilities, we would love to hear from you!

#### Do you have what it takes?

- Extensive people management skills
- Extensive experience in a similar role for a minimum of 5 years
- Proven experience in digital marketing including web, EDM and social
- Proven experience in managing cooperative and tactical marketing
- · Knowledge of the tourism industry
- Proven experience liaising with customers, clients, stakeholders and partners in a positive and influential manner
- · Ability to handle a large workload
- Proven ability to meet budget and KPI targets
- · Degree or diploma qualified to deliver the role

Please do not apply online. Applications can be sent directly to Gillian.toner@visitsunshinecoast.com

Please include your salary expectations, a cover letter and your CV. Only successful candidates will be contacted. Late applications will not be

**TOP** performing travel agents from Australia and New Zealand were formally welcomed to Helloworld's esteemed Global STARS event on a steamy evening in Dubai last night.

The elite group enjoyed a few celebratory drinks and a gourmet buffet of regional cuisine at the Palace Downtown, a festive affair that marked the opening of the four-day tour which will see agents sample the best of what Dubai has to offer.

In welcoming the latest batch of its Global STARS, Helloworld CEO Andrew Burnes praised the efforts of the high performing agents over the last 12 months.

"You don't win coming on this trip, you earn coming on this trip, and you have all earned it by being such great supporters of our wholesale brands," he said.

Global STARS attendees scored their spots on the trip by achieving top seller status across Helloworld's wholesale brands including Viva Holidays, Sunlover Holidays, Rail Tickets, Ready Rooms, Territory Discoveries, and for New Zealand-based agents, brand GO Holidays.

Pictured: Agents admire Dubai.

# Kids can go free

**SWITZERLAND** Tourism and its partners are sending kids under the age of 13 to the snow for free for the second year in a row.

The Kids4Free campaign sees a global draw for 12,650 weekly passes - CLICK HERE.

## **TECHNOLOGY UPDATE**

Today's Technology Update is brought to you Stuba Pacific

**Technology is meaningless** unless it serves a purpose.



Hidden technology is the stuff that generates speed, reliability, caching... unsexy stuff that gets me and the other

geeks at Stuba excited, but puts the board and agents to sleep. Stuff everyone needs that no one wants to talk about.

At the other end is the stuff which delivers meaningful value to agents, resulting from feedback and when we ask agents "what do you want" with the aim of finding out "what do you really need?".

Two commonly understated and misunderstood aspects of technology are time and clarity.

Everyone wants more time. Or in other words, speed. But it's misunderstood – waiting five seconds to get a price that liberates \$10 more profit is a better rate than charged by Supreme Court judge. Waiting on hold for 45 minutes is a killer.

Clarity is removing the noise from the information that agents really want – such as our new "board type" filter.

As ex-MDs/now CIO I wear different hats and get the chance to more directly influence what and how Stuba delivers to agents.

So the question is – what do you need from Stuba?

> Mark Luckey, CIO, Stuba



# Travel Daily

Friday 11th October 2019



ANDY Corson, Mantaray Island Resort gets ready to welcome agents at the Melbourne Tourism Fiji Mainstream Roadshow.

LISA Maroun, Dee Urqueza and Anya Vokhmyakova from I Do Fiji Holidays with Tourism Fiji Australia Trade Partnerships Manager, Jason Sacriz at the Sydney Mainstream Roadshow.

# Fiji Day rounds out Aussie roadshow

TOURISM Fiji hit the road this week, landing in four Australian cities for the Tourism Fiji Mainstream Roadshows.

Across the week the Tourism Fiji team convened a whopping 23 suppliers with over 400 agents, with attendees given the chance to hear the latest news direct from the suppliers and update their knowledge on Fiji's product.

The events kicked off in Melbourne on Mon, before heading to Adelaide, Sydney and rounding out the week last night in Brisbane.

The final event was timed to coincide with Fiji Day, the National Day of Fiji.

Some of the suppliers on hand to chat to agents included representatives from Musket Cove Island Resort & Marina, Shangri-La's Fijian Resort & Spa, Mana Island Resort, Pullman Nadi, Outrigger Fiji Beach Resort, Fiji Airways, Captain Cook Cruises and more.



Tourism Fiji addresses the Sydney roadshow crowd alongside David McMahon, State Manager NSW/Qld/ACT.

ROHIT Lal, Ramada Suites Wailoaloa Beach (centre) with agents at the Sydney Tourism Fiji Roadshow.



LAISA Gonewai from Musket Cove Resort with Tourism Fiji State Manager NSW/Qld/ACT, David McMahon at the Sydney Mainstream Roadshow at the Primus Hotel.



**BEN** Johnson and Lauren Grech from Outrigger Beach Resort and Castaway Island at the Tourism Fiji Sydney Mainstream Roadshow.



SA, Kara Nelson, kicks off the Tourism Fiji mainstream roadshows in Melbourne this week, with 22 suppliers and over 400 agents.



THE Tourism Fiji team at the Sydney Roadshow: David McMahon; Sarah-Louise Robinson and Jason Sacriz.

TOURISM Fiji Trade Partnerships Manager, Jason Sacriz, with Victoria Yannopoulos and Michael Goddard of Expedia at the Sydney roadshow.





## APAC's record high

PATA has released the stats on int'l visitor arrival (IVA) growth in the Asia Pacific, revealing a record high of 696.5 million IVAs - a 7.3% increase from 2017.

Meanwhile, the Pacific trails behind with 4% IVA growth, with Polynesia the most popular destination, followed by the US at 3.5%, with the largest proportion of additional foreign arrivals going to North America.

The top five Asia Pacific destinations according to annual IVA growth percentage in 2018, are Nepal at 24.8%, Turkey at 21.8%, Vietnam at 19.9%, Nicaragua at 17.5% and South Korea at 15.5%.

See all the stats in the PATA Annual Travel Monitor '19 HERE.

## WA on display

**HUNDREDS** of travel agents from int'l markets are at the Corroboree West 2019 event in Perth today to learn about travel experiences on offer in WA.

The event combines training workshops and WA familiarisation tours and is hosted by Tourism Australia and Tourism WA.

## Vloggi revamp

**VIDEO** crowd-sourcing startup Vloggi has revamped its platform, in a move to make it easier and cheaper for travel and hospitality professionals to create engaging video campaigns.

Users can now crowd-source video contributions from their team anywhere in the world, create custom templates & more.



WELCOME to Travel Specials, Travel Daily's Friday feature. If your firm has released a travel special you'd like to make the industry aware

of, send the details to specials@traveldaily.com.au

TRAVEL SPECIALS

Busabout is offering 10% off 2020 Asia trips when booked and paid for in full by 18 Dec. Savings are available on the 17-day Ultimate Vietnam Adventure starting from \$1,943pp, and the eight-day Cambodia Adventure starting from \$962pp. For more info, call 1300 287 226.

Located in Melbourne, Metro Apartments on Bank Place is offering a Family Package from \$140 per night, with kids staying free. Offer includes a discount voucher bundle on certain Melbourne attractions. To take advantage, visit www.metrohotels.com.au.

**Topdeck** is now offering 10% off its new small group tours in India for bookings made before 31 Oct. There are three tours to choose from, including a 10-day Namaste India, 11-day Temple Run and 20-Day Experience India tour. For all the details, head to www.topdeck.travel/

Guests travelling to Sri Lanka can take advantage of Resplendent Ceylon's new offer of a complimentary extra night stay when booking a four-night stay at Ceylon Tea Trails, Wild Coast Tented lodge or Cape Weligama. Offer is valid until Dec 2020 - CLICK HERE.

## Four Seasons Lanai

**FOUR** Seasons is teaming up with Sensei to launch an allinclusive wellness retreat in Lanai, Hawaii at Koele, a Sensei Retreat, to open 01 Nov.

Packages include spa & wellness programming, accommodation, meals & refreshments, island activities & inter-island transfers.

## IATA Aug up 3.8%

**THE** International Air Transport Association (IATA) has revealed a 3.8% increase for Aug in global passenger traffic compared to the same period last year.

This is a slight climb from Jul (3.5%), however growth remains below the long-term trend and well under the approx 8.5% annual growth over the 2016 to Q1 2018 period - more HERE.

# **Smith adds Zagame**

ZAGAME'S House has become the sixth Melbourne hotel to partner with premium hotel travel club Mr & Mrs Smith.

The partnership kicked off this month and will provide the club's members with "the best room prices available, free extras and 24/7 access to the Smith team of specialists," Zagame's said.

The property launched in May 2019 on Lygon Street.

## Oaks handwashing

**OAKS** Hotels, Resorts & Suites has contributed 1,698kg of soap to "Hotel to Hands" in recognition of Global Handwashing Day on

The donation will supply 645 children with fresh soap for 12 months - CLICK HERE for more.

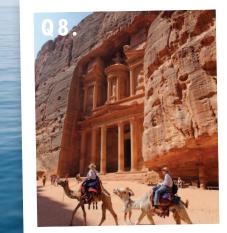
# croatian cruise

This month Sun Island Tours and Travel Daily are giving agents the chance to win a seven-night Deluxe Superior Croatian Cruise for two people, valued at up to \$6,713. **SUN ISLAND TOURS** 

To win, simply tell us which fabulous Sun Island Tours

destination is shown in each of our holiday snaps every day during October and have the most creative answer to the final question.

Send your answers to sunislandtours@traveldaily.com.au



Hint: Famous for its tombs and temples carved into pink sandstone cliffs, earning its nickname, the "Rose City." Think Indiana Iones

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## Amsterdam to Budapest

15 days from Amsterdam to Budapest (or reverse) Departing 30 Apr; 28, 30 May; 13 Jun; 25 Jul; 6, 20, 22 Aug; 3, 5, 19 Sep; 3 15, 17 Oct 2020

Starting from \$9,740\*pp twin share \$9,740\*pp solo travellers

#### **TAUCK VALUE INCLUDES**

- All private Tauck shore excursions -AUD \$2.597 value
- No single supplement in Category 1 cabins
- TAUCK EXCLUSIVE A private Imperial Evening at a traditional palace in Vienna featuring a gala dinner and Viennese performers
- In Amsterdam, a guided tour of the famed Rijksmuseum, home to many masterpieces
- Guided sightseeing in the historic European capitals of Bratislava, Slovakia, and Budapest



View Itinerary

# Tauck Value... All this & More



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#### French Escapade

14 days from Paris to Nice (or reverse) Departing 16 Jun; 24 Jul; 2, 25 Aug; 3 Sep; 3, 12 Oct 2020

Starting from **\$12,320**\*pp twin share \$20,945\*pp solo travellers

#### TAUCK VALUE INCLUDES

- All private Tauck shore excursions -AUD \$5133 Value
- TAUCK EXCLUSIVE Private gala evening at the recently restored Chateau of the medieval Duchy d'Uzès
- TAUCK EXCLUSIVE La Camargue excursion to meet the family of a working farm for a Provençal lunch & a cowboy demonstration with prized black bulls
- Farewell dinner in Paris at the famous Fouquet's brasserie on the Champs-Élysées

View Itinerary

#### The Blue Danube

11 days from Prague to Budapest (or reverse) Departing 6, 13, 20, 27 Apr; 4, 11, 25 May; 1, 8, 22, 29 Jun; 6, 13, 20, 27 Jul; 3, 10, 17, 24 Aug; 14, 21 Sep; 12, 19, 26 Oct 2020

Starting from \$8,390\*pp twin share \$8,390\*pp solo travellers

#### TAUCK VALUE INCLUDES

- All private Tauck shore excursions -AUD \$4,120 Value
- No single supplement in Category 1 cabins
- TAUCK EXCLUSIVE Private Imperial Evening at a palace in Vienna featuring a gala dinner and Viennese performers
- TAUCK EXCLUSIVE Private aperitif and dinner in Prague at Lobkowicz Palace, Prague Castle
- TAUCK EXCLUSIVE A private tour of Prague's Baroque libraries, Strahov Monastery



View Itinerary

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# Working in partnership with the Australian Travel Industry

#### **VIP Corporate Travel Consultant**

Mascot, \$70k + Super, Ref: 4129PE1

Do you want to work for a corporate travel management company that seeks to provide genuine best-of-class personal service? My clients are seeking an experienced VIP corporate travel Specialist to join their team. You will be awarded with a portfolio of accounts. Not only will you have the time to build rapport & nurture your clients, but you will enjoy being part of this energetic, passionate & caring team. You will also be valued & respected as well as being rewarded for your work.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

#### **Senior Corporate Consultant**

Sydney, Up to 70k + Comms, Ref: 5555AJ1

If you have a strong background in consulting, either within Retail or Corporate, this is your chance to join a highly regarded Corporate Travel Management company who value and look after their employees! They will consider anyone someone with a background in Retail Travel and full training will be offered in order to ensure a smooth transition. In return, you will enjoy working a Mon - Fri work week on an industry high base salary along with the many other additional perks!

For more information please call Antony on (02) 9119 8744 or click **APPLY** now.

#### **Corporate Consultant | Melbourne**

VIC, Attractive Package, Ref: 4254AB1

Due to continued business growth, my clients are looking for a multi-skilled Corporate consultant or strong retail consultant looking to advance their career. You'll be working with large accounts where insightful customer service is imperative. If you've thought of transferring from Retail to Corporate, this is the time as full training will be offered to make the conversion process smooth. Want to be part of an evolving TMC and work Monday to Friday only? Contact me ASAP & APPLY NOW!

For more information please call Anisha on (03) 9988 0616 or click **APPLY** now.

#### **Corporate Travel Consultant**

Darwin, \$60-65k+ Super, Ref: 2345MT1

Are you an experienced consultant or leader who would love to work in a corporate environment with corporate customers! Our client is looking for dedicated and high-achieving consultants to deliver outstanding customer service to our key accounts and building the brand with our internal and external clients. In this role you will be using your fantastic communication and interpersonal skills to deliver outstanding customer service to our key accounts. If this sounds like you APPLY NOW !!!!!!

For more information please call Mark on (07) 3123 6107 or click APPLY now.

#### **Corporate Travel Consultant Temp Roles x 2**

Sydney, Excellent Hourly Rate, Ref: 2080RL1

We are looking for 2 x Multi Skilled Corporate Travel Temp Consultants to join their fun and energetic team of highly trained corporate travel professionals who work on a diverse mix of corporate travel accounts using a GDS to make reservations. Minimum 3 month assignment with possible option to extend. Conveniently located in the heart of the Sydney CDB and within minutes walk from a major train station. Monday to Friday only and no overtime required. Sabre experience is a MUST!

For more information please call Ronny on (02) 9119 8744 or click **APPLY** now.

#### **Travel Recruitment Consultant**

Sydney, Uncapped \$\$, Ref: 5432SJ9

Join one of Australia's leading travel recruitment companies & by utilising your strong travel industry experience & superb sales skills enjoy earning a fantastic salary package with a realistic OTE of \$82k but many earning over \$100k. No two days are the same in this diverse role. You will need to be a people person, confident communicator & self-motivated. CBD offices with Mon-Fri working hours & a fantastic team environment with the autonomy to run your own desk with great rewards.

For more information please call Sarah on (02) 9119 8744 or click **APPLY** now.

#### **Senior Payroll Consultant - Travel**

BNE, \$60-70k + Travel Perks, Ref: 504260AW1

My client is an international travel brand looking for a Senior Payroll Consultant. Working Monday-Friday in a fully equipped office (barista, restaurant and gym on site), you will conduct all aspects of Payroll over a variety of different pay cycles! Process over 10 000 employees? pays, update personnel records and streamline/improve payroll procedures. Ensure all payroll is completed in a timely and accurate manner and join this international travel brand - APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.

#### **After Hours Travel Consultant**

BNE: FTE \$65k + Travel Perks, Ref: 8710AW3

My client is looking for Retail or Corporate travel consultants with proficiency in a GDS (Sabre preferred). You will need to be able to demonstrate an ability to interpret and calculate air fares, deliver exceptional customer service and have excellent written and verbal communication skills. This role is an after hours assist position and the ideal candidate will have the flexibility to work a rotating roster based on a 24/7 business model. If this is the role for you - APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.



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