Travel Daily First with the news



Bonus night offer

GUESTS can stay at One&Only Palmilla Los Cabos for four nights for the price of three, or stay for seven for the price of five under the latest offer from One&Only.

For more information, head to page eight.



Qantas' JFK-SYD record

QANTAS' record-breaking non-stop direct New York to Sydney test flight touched down vesterday, after 19 hours and 16 minutes in the air.

The service was the first nonstop commercial airline flight from New York to Sydney and is part of Qantas' ongoing quest to launch commercial flights between the east coast of Australia and New York & London.

The 16,200km journey from John F Kennedy Airport was a research flight to assess the impact a regular service would have on its passengers.

Arriving in Sydney, Qantas Group CEO Alan Joyce said the flight was "a really significant first for aviation.

"Hopefully, it's a preview of a regular service that will speed up how people travel from one side of the globe to the other."

A total of 49 passengers and crew on board were subject to a series of experiments examining their health and well-being, ranging from monitoring pilot brain waves, melatonin levels and alertness, through to exercise classes for passengers.

Cabin lighting and in-flight meals were also adjusted in an effort to reduce jet lag, with the flight, which departed New York at 9pm, starting with lunch and lights on for the first six hours to match the time of day at the destination, instead of the traditional start with dinner then lights off.

"The research we're doing should give us better strategies for improving comfort and wellbeing along the way." Joyce explained.

"What's already clear is how much time you can save.

"Our regular, one-stop New York to Sydney service (QF12) took off three hours before our direct flight but we arrived a few minutes ahead of it, meaning we saved a significant amount of total travel time by not having to stop," he added.

Two more research flights are planned as part of the Project Sunrise evaluations - London to Sydney in Nov and another New York to Sydney in Dec.

The flight was conducted on a 787-9 with a restricted load and maximum fuel, with Airbus pitching the A350 and Boeing the 777X to operate Project Sunrise flights on a commercial basis.

A decision on Project Sunrise is expected by the end of the year and if approved, flights would start in 2022/23 and save passengers up to four hours in total travel time - see page four.

Today's issue of *TD*

Travel Daily today has seven pages of news, a photo page for **Collette** plus full pages from:

- One&Only Palmilla Los Cabos
- Travel Trade Recruitment

Qatar ups Adelaide

QATAR Airways has filed plans to increase capacity on the Doha-Adelaide route, GDS displays show, with the Airbus A350-1000XWB to replace a -900 from 29 Mar.

The plane will operate the route on a daily basis.













Zeno now QDP live

SERKO'S new expense management tool Zeno has gone live with new distribution capability (NDC) direct booking through the Qantas Distribution Platform (QDP).

Following a successful pilot with launch partner CT Connections, Serko partners can now access Qantas airfares in Zeno through either direct connection or traditional global distribution systems.

"The introduction of this capability with Qantas is another milestone in Zeno's NDC roadmap of richer content and personalised offers that positions Zeno as the fastest and easiest way to book corporate travel, giving our TMC partners maximum choice and capability to ensure their offerings remain highly competitive," said Serko CEO Darrin Grafton.

Serko recently announced goals to quadruple annual revenue (TD 21 Aug).

FCTG cops fine over ads

FLIGHT Centre Travel Group (FCTG) has paid \$252,000 in penalties over promotions during the 2018 Christmas and 2019 Easter periods that the Australian Competition & Consumer Commission (ACCC) alleged were misleading (TD breaking news).

The promotions offered \$250 vouchers to consumers who spent \$1,500 on a holiday and were redeemable on their next holiday booked through Flight

The ACCC issued FCTG with two infringement notices based on the belief these ads were liable to mislead, and breached the Australian Consumer Law because Flight Centre failed to disclose to consumers that redeeming the \$250 voucher was subject to certain conditions.

These conditions included requiring consumers to book another holiday with Flight Centre worth more than \$5,000.

The consumer watchdog was also concerned about the limited time frame offered for consumers to redeem the voucher, which it said wasn't properly disclosed.

Over 35.000 consumers received cash vouchers as part of these promotions, with FCTG's advertisements appearing in print newspapers and on digital screens in its stores.

FCTG has now waived the \$5,000 minimum spend condition and extended the redemption period for vouchers provided.

It's not the company's first run-in with the ACCC, with FCTG being imposed with a \$12.5m fine last year by the Federal Court (TD 04 Apr 2018) after a long-running case brought by the ACCC, accusing the retailer of attempting to fix prices by influencing Singapore Airlines, **Emirates and Malaysia Airlines** not to undercut its prices when selling direct to consumers.

Domestic flights up

THE number of flights operated by domestic carriers in Australia increased 0.4% year-on-year in Aug, according to figures released this week by the Bureau of Infrastructure, Transport and Regional Economics (BITRE).

The statistics confirmed that Melbourne-Sydney remained Australia's busiest route, with 769,500 passengers for the month, down 1.6% on Aug 2018.

The route was followed by Brisbane-Sydney with 413,613 passengers and Brisbane-Melbourne with 306,282 passengers.

The fastest growing route over the period was Brisbane-Proserpine, up 13.5%, followed closely by Brisbane-Hamilton Island (up 13.4%) and both Newman and Adelaide to Perth, which saw 12.2% increases.

Sydney remained Australia's busiest domestic airport with 2.3 million passenger movements, followed by Melbourne (2.17m).



DAY 1: Oslo

DAY 2: Oslo

DAY 3: Flåm

DAY 4: Bergen

DAY 5: Bergen

DAY 6: Ålesund

DAY 7: Trondheim DAY 8: Lofoten Islands

DAY 9: Tromsø

DAY 10: Honningsvåg DAY 11: Kirkenes - Saariselkä

DAY 12: Saariselkä

DAY 13: Sinettä

DAY 14: Rovaniemi

DAY 15: Järvisydän

DAY 16: Helsinki DAY 17: Tallinn

DAY 18: Helsinki

18 DAYS OSLO-HELSINKI

September-March

Highlights

- Classic northbound cruise on Hurtigruten's beautiful Coastal Voyage
- A night in a glass igloo
- City tours of Oslo, Bergen, Helsinki and Tallinn
- 4 Norway in a Nutshell journey
- 5 Viking Plank dinner in Flåm
- 6 Husky experience
- Reindeer experience
- Santa Claus Village visit
- Siida museum in Inari
- Multiple opportunities for Northern Lights viewing

Price from \$7,950 pp

NOTE: The 'from' price shown is in AU\$ per person twin share in an Inside Cabin. Hurtigruten has a flexible pricing system and all prices are capacity controlled and subject to availability. Prices may change at any time before departure date, the applicable price will be quoted at the time of booking.





GO TO HURTIGRUTEN.COM.AU OR CALL 1300 322 062



The price is not right

CALLS for tighter regulation around the use of claims such as "typically" or "valued at" within travel advertising by deals companies & disruptors continues to be a hot button topic impacting upon retail travel agents.

The Australian Travel Agents Co-operative (ATAC) Chairman Ken Morgan told Travel Daily his members were concerned about such claims made in weekend newspapers by disruptors, which were misleading and sent the wrong message to consumers.

"From a marketing point of view there's a lot of advertising which claims to sell a tour at \$2.5k but the price is typically \$7k or the claim is usually \$10k.

"Those numbers are unverifiable," Morgan said.

He said that feedback from ATAC's members was if customers call in relation to such advertising

that they can generally "match it or beat it and give them better customer service."

"It's just that opportunity that we're missing out on when a customer just rings those companies because of the advertising claims because they don't know any better," he said.

Morgan's comments reinforce those by Council of Australian **Tour Operators Chairman Dennis** Bunnik (TD 13 Jun) who said, "our calculation is that they are ripping many tens, if not hundreds, of millions of dollars of sales out of the retail travel network."

Morgan said there needed to be more action by the ACCC, noting several complaints had already been lodged with the body.

"It's about accountability that those guys should have to be transparent in their pricing and advertising," he argued.



Travel Agent - Holiday Specialist

Not every holiday is the same. At Hoot Holidays, we want everyone in Australia to know where to go for a happier holiday experience, and we know it takes exceptional people to make it happen. A new opportunity has now opened for Holiday Specialists based either in our Sydney office or at home, to create Happier Holidays to destinations in the South Pacific and South East Asia. This can be either a full-time or part-time role for the right candidate.

To join our high-performing team, we'd love to talk to you about:

- Your 3+ years' experience in either a retail or wholesale travel company selling Fiji, Bali, Vanuatu and Thailand
- · Your ability to multi-task, prioritise and meet response KPIs with bestpractice service
- A proven ability to meet set sales targets and have fun along the way
- Going above-and-beyond to deliver a happier customer experience
- Your regional destination and property knowledge, including your own travel in Fiji, Thailand or Bali and how you can bring it to life for our travellers

To join, you'll need Australian citizenship, and preferably have experience with Amadeus.

If this is you, we'd love to hear from you by 31st October 2019. Please email a cover letter and your resume to: cs@hootholidays.com.au.

Based in the Sydney CBD, Hoot Holidays has been in business for 40 years and provides happier packaged holidays for its clients to South East Asia and the South Pacific. Hoot Holidays is part of the House of Travel Group, Australasia's largest independent travel company. You can learn more at hootholidays.com.au or houseoftravel.com.au



Emirates reshuffles

EMIRATES has announced the appointment of a dozen United Arab Emirates nationals to key management positions across the airlines commercial operations team in the Middle East, Far East, Europe and Skywards, as part of a reshuffle of the company, effective 01 Nov.

Emirates Chief Commercial Officer Adnan Kazim said the appointments would ensure the airline remained agile to meet future challenges.

The appointments will see **Emirates Country Manager** Indonesia Rashid Al Ardha rotate to Manager Singapore, with Abdalla Al Zamani, leaving the Manager Malaysia position to replace Al Ardha in Indonesia, while Manager Cyprus Mohammad Al Attar will move into the Manager Malaysia role.

Vice President Saudi Arabia Khalid Al Haddad will become VP Skywards Members and Operations, with Corporate Sale Manager UAW Mohammed Alnahari Alhashmi moving to the VP Saudi Arabia position.

Manager Vietnam Haitham Al Battawy will be rotated as Manager Thailand, Myanmar and Cambodia, being replaced by Commercial Manager Myanmar Mohammad Sarhan, while **Commercial Support Manager** Cambodia Talai Al Gergawai will become Manager Cambodia.



Window Seat

DELTA Air Lines came to the rescue of New Jersey's Ocean City High School track team recently, who desperately tweeted the carrier after the team's flight from Philadelphia to Orlando was cancelled, and the group faced the prospect of missing out on the Disney Cross Country Classic track meet.

Delta obliged, chartering a flight for the team, and delivering the runners at MCO early on the morning of the meet, with the girls' team finishing in second and fourth in their events, while the boys' team won.

Bravo Delta - you saved the



Dark sky in NZ

STAR Field, a new dark sky experience, has launched today in Martinborough, New Zealand.

The Star Field Martinborough tours will offer an evening of star gazing with guides.



SUN ISLAND TOURS MEDITERRANEAN SPECIALIST

After an exciting year of record growth, Sun Island Tours, the experts in Mediterranean tours, cruises and holiday packages is looking at expanding its team of specialists.

The ideal candidate will have at least 12 months experience in retail or wholesale travel, with knowledge of the Mediterranean region.

Past travel is not essential as there will be opportunities to experience the Mediterranean on educational trips.

Join our innovative and passionate team by submitting your application to jobs@sunislandtours.com.au



Marriott acquisition

MARRIOTT International entered into a deal on Fri to acquire Elegant Hotels Group.

The all-cash deal will see each Elegant Hotels shareholder entitled to receive 110 pence per share, a total payout of approximately £100.8 million (AU\$189.9 million).

Elegant Hotels owns and operates seven accommodations and a beachfront restaurant on Barbados, with six of the seven situated along the island's prestigious west coast.

Following the completion of the acquisition, Marriott will renovate the hotels, which it intends to operate as all-inclusive resorts.

The closing of the transaction is subject to the satisfaction or waiver of conditions.

In Aug Marriott International launched a new platform to serve the increasingly popular all-inclusive vacation segment (TD 07 Aug).

Explorer arrives

DREAM Cruises' Explorer Dream arrived in Australia vesterday ahead of her debut season ex Sydney, starting Sun.

Explorer berthed in Darwin yesterday morning and left in the evening, bound for her next port of Cairns, where it is scheduled to arrive tomorrow.

Explorer Dream was welcomed into the Dream Cruises fleet in Apr, when she was christened in Shanghai (TD 16 Apr).

JNTO Subaru push

THE Japan National Tourism Organization (JNTO) has teamed up with Subaru as part of the government body's "Enjoy my Japan" global campaign.

Designed to communicate Japan's appeal in new ways, the decision to link up with the automobile manufacturer came down to the brand's strong international following, particularly in North America.

Look at the Sunrise



A JOYOUS group of crew (pictured top) and passengers disembarked Qantas' recordbreaking New York City to Sydney flight vesterday, after flying around 16,200 kilometres in a little over 19 hours.

Captain Sean Golding, who led the four pilots operating the



service, said, "the flight went really smoothly...headwinds picked up overnight, which slowed us down to start with, but that was part of our scenario planning".

Pictured left is the historic touchdown at Sydney, while pictured **inset**, the passengers engage in some inflight calisthenics - more photos HERE.

JOIN THE TEAM **AT BUSINES** PUBLISHING GROUP

MARKETING COORDINATOR

Macquarie Park, Sydney

Are you a talented marketer looking for a new challenge?

The Business Publishing Group has several leading news publications spanning travel, cruise, business events and pharmaceutical sectors and is looking for a team player to join our growing sales and marketing division.

Working full-time, this role requires you to coordinate and execute marketing plans and strategies across social and traditional channels to enable the business to raise awareness, increase interest and drive sales across our range of services available.

You'll be well versed in social media marketing, know your way around a spreadsheet and have some familiarity with Google Analytics, Hootsuite and Wordpress, along with basic literacy with InDesign and Photoshop and the ability to work autonomously and accurately.

If you have a minimum three years experience in marketing with relevant formal qualifications, apply today.

Email your confidential CV with Cover Letter to jobs@traveldaily.com.au before 31/10/2019

















P&O Twin Racer

WHEN P&O Cruises' new Pacific Adventure arrives for its season sailing from Sydney in late 2020, the vessel will sport new Twin Racer water slides and a new family entertainment area.

The slides will offer views of the ocean from the top and allow users to challenge each other to fly down the side-by-side 135-metre tubes in the quickest time, whilst keeping track of their opponents due to transparent sections of the slides.

The water chutes make up part of the ship's new dedicated family entertainment area, which also features a pool under a sliding glass roof.



Congratulations

JOHN AKEHURST

from Globe Trotters

John is the top tipper for R2 of Travel Daily's A-League footy tipping competition.

A-League tipping competition is sponsored by Etihad Airways and ReadyRooms, with the top tipper for the season winning a trip to Manchester to see Manchester City play.





NSW permit LTPS/19/38955 ACT permit TP 19/04408

Discover No1 rep

DISCOVER the World has been named as No1 Lounges' exclusive sales representation partner for Australia and New Zealand.

No1 Lounges operates 15 premium airport lounges across the United Kingdom and Australia, across its Clubrooms, The House and My Lounge brands.

Crystal Esprit reveal

CRYSTAL Yacht Cruises has released the schedule of 2022 & early 2023 itineraries for Crystal Esprit, featuring 55 options.

Fresh journeys include 11 new itineraries, with five in the Greek Isles; four along the Amalfi Coast and French and Italian rivieras; the United Arab Emirates; and the Holy Land.

There's also dozens of sevenand eight-night options which are designed to cater to busy travel schedules or be combined into longer adventures.

WorldPride win

SYDNEY has won the rights to host international LGBTQI pride event WorldPride 2023.

The event is expected to attract one million visitors to the harbour city and has the capacity to generate an economic footprint in excess of \$664m.

DY+D6 to interline

LOW-COST airlines JetBlue Airlines and Norwegian Air Shuttle have signed a letter of intent to form an interline partnership.

Under the deal, JetBlue will connect over 60 US and 40 Latin and Caribbean destinations with Norwegian's network through Fort Lauderdale-Hollywood International, John F Kennedy International and Logan International airports.

The partnership is planned to launch next European summer, with customers to be able to book tickets early next year.

Big winners at ATAC awards



WINNERS were celebrated on Sat night at the conclusion of the annual Australian Travel Agents Co-operative (ATAC) gala dinner and awards night at the W Hotel in Brisbane.

"Viva Bris Vegas" was the theme on the night with an Elvis impersonator belting out a number of hits whilst shaking his hips on stage.

Then it was onto the awards sponsored by Viva Holidays with members of ATAC being recognised across a number of categories including "most improved" and "top achievers".

Pictured are ATAC's top

achievers: Simon Flower, Flower Travel; Julie Marshall, The Travel Studio; Mick Boylan, QLD State Sales Manager Viva Holidays; Ken Morgan, Two's A Crowd; Meg Hill, Cruise Express; Michelle Emerton, GM ATAC and Justine Sealey, Ramsgate Travel Service.

Fly Malaysia push

MALAYSIA Airlines has launched a social media marketing push called Fly

The push is in support of Visit Malaysia 2020 and aims to "promote Malaysia to the world".

BROCHURES

WELCOME to Brochures of the Week, *Travel Daily*'s Monday feature. itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Ponant - Indian Ocean, Persian Gulf & Polynesia Collection 2020-2021

Ponant has gone to press with its 2020-2021 Indian Ocean, Persian Gulf & Polynesia Collection brochure. The 83-page program showcases a range of journeys to the Orient, between the Gulf of Oman and the Persian Gulf and the islands of the Indian Ocean. Highlighted destinations include the Vanilla Islands, which is made up of Comoros, Madagascar, Mauritius, Mayotte, Reunion and Seychelles. Other highlights include Polynesia,

featuring destinations such as the Austral Islands, Bora Bora, Hawaii, Marquesas and Tahiti.



Trafalgar - Europe and Britain 2020 provides 118 trips within 49 countries. The publication allows for numerous continental experiences, such as sampling Swiss wines on the hillsides overlooking Lake Geneva, pouring a Guinness at the beer's original home in Dublin, and sleeping in a hotel carved into the hillside in Cappadocia. The brochure also features some of the operator's emerging destinations, such as



Collette "famil of a lifetime" to Iceland

TOP agents from across Australia departed on 23 Sep on "the famil of a lifetime" with Collette to Iceland. They spent seven nights in the "Land of Fire and Ice" with an expert tour manager, Collette hosts and knowledgeable local guides along the way. They started in Reykjavik with a grand Icelandic welcome dinner and a walking tour. The group then travelled the stunning Golden Circle and snapped some great pictures of

 $\label{thm:continuous} \textbf{Gullfoss Waterfall, Thingvellir's rugged valley and Strokkur's Geyser.}$

Next it was time to travel on a brand-new Collette coach to Vik, Iceland's southernmost village, where they were lucky enough to spot the Northern Lights right outside their hotel.

Each agent experienced Collette's "It's Your Choice" offering, and decided between two included activities — a dip in the warm Blue Lagoon or an exciting whale watching cruise.

The famil ended with a farewell dinner and many stories to tell, with participants agreeing Collette's first Australian agent famil was a great success and an unforgettable experience.



THE agents of the Collette Collective on the Iceland famil.



STEVEN Dickey, FC Nambour; Monique Dorey, Andrew Jones Travel; Karen Barnes, Estours; Diego Iraheta, Collette; Chris Buwalda, HLO Horsham and Bradley Ellis, Collette.



MATT Coyle from Flight Centre Tailor Made Bayside getting close to the Aurora Borealis.



LAURA McNally, Flight Centre (FC)
Hawthorn; Shaun Abblit, Travel
Associates Kew; Nathan Exley, FC
Indooroopilly; Candice Burgess, FC
Ocean Keys and Diego Iraheta, Collette.



CHRIS Watson, Chris Watson Travel; Kyrsty Bishop, FC Tailor Made Figtree; Kim Sue, FC Tailor Made Burwood and James Cardwell, Cardwells Coach Travel.



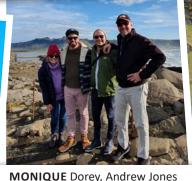
CHRIS Buwalda & Chris Watson with Collette CEO Dan Sullivan Jnr.



RELAXING in the Blue Lagoon with Diego Iraheta, Collette BDM Victoria.



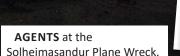
EMMA Atchison from HLO Leopold braving the cold.



Travel; Matthew Coyle, FC Tailor
Made Bayside; Diego Iraheta, Collette;
and Chris Buwalda, HLO Horsham.



LOOK out for the details of the 2020 Collette Collective mega famil.



Travel Daily

Monday 21st October 2019

Zurich-Lugano train

SWISS International Air Lines and Swiss Federal Railways have teamed up to deliver a new Zurich to Lugano train service that connects with certain flights.

The Flugzug direct rail service was launched last week and can be booked online or through the airline's res team, with the cost included in the flight ticket.

The travel time between the two cities is around two hours and 40 minutes.

Cathay entertains

CATHAY Pacific is increasing its on-board entertainment offering as it moves to meet its "Move Beyond" brand promises.

Passengers will be able to watch live sport aboard the airline's Airbus A350 fleet, including the Rugby World Cup, Hong Kong 7s and next year's Tokyo Olympics.

The airline will also air the latest blockbuster movies, including some "soon-to-be on show in movie theatres".

SUN ISLAND TOURS

Pullman Melbourne unveiled



ACCOR and hotel owner Erdigroup have unveiled the 204-room Pullman Melbourne on Swanston, following a \$30 million rebuild of the former Swanston Hotel Grand Mercure.

The project has seen the addition of a new restaurant, an exclusive club lounge with views over Melbourne, redesigned guest rooms and a fresh-look for the lobby.

The hotel has been designed to meet the needs of both business and leisure travellers, with access to the city's CBD, top dining, shopping and leading attractions on its doorstep.

Erdigroup CEO Ricky Jeffs said the hotel's hidden laneway entrance offered guests "an authentic Melbourne experience", which he said gave an "architectural tunnel opening into an arresting lobby space to provide a distinct sense of arrival for guests".

Accor Pacific Chief Operating Officer Simon McGrath said the group had a "long and successful relationship" with Erdigroup and described the Pullman Melbourne on Swanston as "a celebration of innovative architecture, style, wellbeing and importantly for this location, great gastronomy".

Pictured, the Pullman Melbourne Club Lounge (credit Studio MAC).

Inset, a Pullman Melbourne Deluxe Room (credit Mark Lane).

WIN A traise

This month Sun Island Tours and Travel Daily are giving agents the chance to win a seven-night Deluxe Superior Croatian Cruise for two people, valued at up to \$6,713.

To win, simply tell us which fabulous Sun Island Tours

destination is shown in each of our holiday snaps every day during October and have the most creative answer to the final question.

Send your answers to sunislandtours@traveldaily.com.au



Hint: This festival is held in the Valencian town of Buñol, in the East of Spain. You get to throw tomatoes just for fun!

Generator + Freeh

UK-BASED hospitality brand Generator will increase its US presence after the group's owner, Queensgate Investments, acquired all four Freehand Hotels and their food and drink outlets in a US\$400 million deal.

Generator CEO Alastair Thomann said the purchase was strategically important, giving the brands a platform to reach new audiences.

Fiji break sale

FIJI Airways has launched a global sale, encouraging Australians to travel to the island nation from \$599pp return.

The airline's "Take a Break" sale runs until 28 Oct, with discounted fares on flights between Australia and Fiji.

The offer is available for travel on select dates next year.

CLICK HERE for more.

LOOKING FOR A SPECIFIC INDUSTRY SUPPLIER?

CLICK HERE FOR THE 2019 AFTA TRAVEL PAGES SUPPLIER DIRECTORY



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FDITORIAL

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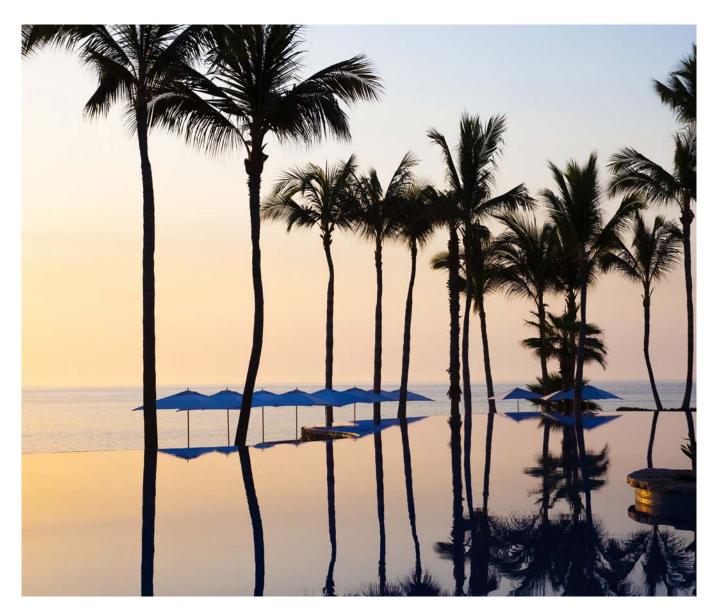
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PALMILLA

Los Cabos

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Working in partnership with the Australian Travel Industr

Retail Travel Consultant | Blue Mountains!

Sydney, High Base + Flexibility, Ref: 1235AJ1

An exciting opportunity to join an award winning Retail Travel Agency in Sydney has just presented itself. This well-established and friendly agency is now on the lookout for an experienced Travel Consultant to join the ranks in order to deliver high levels of customer service to their large and loyal client base. Salary is negotiable depending on experience and the range on offer is up to one of the highest in NSW and it is a great location for anyone living out West wanting a short commute!

For more information please call Antony on (02) 9119 8744 or click APPLY now.

Travel Consultant

SYD, Competitive + Super, Ref: 1820RL1

My clients are looking for some strong travel agents who are after fresh and new opportunities within the Corporate or Wholesale travel divisions. These well known companies are on the look out for successful travel agents who are targets driven, great team players, and wanting career progression. There are multiple roles available for the right candidates so don't hesitate and apply now to ensure you get your opportunity in landing one of these fantastic roles that we have on offer.

For more information please call Ronny on (02) 9119 8744 or click **APPLY** now.

Corporate Consultant - After Hours

MEL, Attractive Package, Ref: 0001AB1

Due to continued business growth, my clients are looking for a multi-skilled Corporate consultant to join the office based After Hours team. You'll be working under urgent circumstances so your ability to work under pressure will put into practice. If you love Corporate travel & have extensive experience but need flexibility, now's the time to join this award winning team. Want to be part of an evolving TMC and work hours that suit your lifestyle? Contact me ASAP & APPLY NOW!

For more information please call Anisha on (03) 9988 0616 or click **APPLY** now.

Regional Travel Role

Rockhampton, Lucrative Salary, Ref: 1784AW7

Want to provide outstanding customer service to valued customers? Want to sell HIGH END/LUXURY product & destinations? Want to earn BIG \$\$\$? Then this is the role for you! With the ability to create customised travel itineraries including flights, accommodation, transfers and stopovers; you will excel at delivering exceptional customer service! Work autonomously within a supportive team environment and relocate for your new challenge in the travel sector! Don't miss out, APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.

Travel Recruitment Consultant

Sydney, Uncapped \$\$, Ref: 5432SJ9

Join one of Australia's leading travel recruitment companies & by utilising your strong travel industry experience & superb sales skills enjoy earning a fantastic salary package with a realistic OTE of \$82k but many earning over \$100k. No two days are the same in this diverse role. You will need to be a people person, confident communicator & self-motivated. CBD offices with Mon-Fri working hours & a fantastic team environment with the autonomy to run your own desk with great rewards.

For more information please call Sarah on (02) 9119 8744 or click APPLY now.

Corporate Consutlant | Move from Retail!

Sydney, \$55-70k + Super, Ref: 5555AJ1

If you have ever thought of transferring from Retail Consulting to Corporate consulting, this is a golden opportunity to join a highly regarded Corporate Travel Management company who value and look after their employees! They will consider anyone someone with a background in Retail Travel and full training will be offered in order to ensure a smooth transition. In return, you will enjoy working a Mon-Fri work week on an industry high base salary along with the many other additional perks!

For more information please call Antony on (02) 9119 8744 or click **APPLY** now.

Luxury Holiday Planner

Sunny Coast, Competitive \$\$, Ref: 3794MT1

Do you want to work in an award winning travel agency, with very specialised, luxury products? Our client is looking for an experienced travel consultant to join their exclusive ranks. They offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. A love and passion for travel is essential, must have at least 3 years' experience. A COMPETITVE SALARY commission + super and close to the beach. If you're interested PLEASE APPLY NOW!!

For more information please call Mark on (07) 3123 6107 or click **APPLY** now.

After Hours Travel Consultant

BNE, FTE \$65k + Travel Perks, Ref: 8710AW4

My client is looking for Retail or Corporate travel consultants with proficiency in a GDS (Sabre preferred). You will need to be able to demonstrate an ability to interpret and calculate air fares, deliver exceptional customer service and have excellent written and verbal communication skills. This role is an after hours assist position and the ideal candidate will have the flexibility to work a rotating roster based on a 24/7 business model. If this is the role for you - APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.



Find your ideal travel job at www.TravelTradeJobs.com.au online... on mobile... in branch









