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Want your career search handled confidentially? Call the experts!

WANT TO HELP OTHERS WITH THEIR CAREERS?

**TRAVEL RECRUITMENT ACCOUNT MANAGER
SYDNEY- TOP SALARY PKG + BONUSES**

Don't miss the opportunity to combine your love for the travel industry with your passion for assisting others in finding their own career path. As part of the AA team your days will involve meeting candidates, building strong relationships with existing clients and growing your client portfolio via cold calling and networking to find the perfect client/candidate match. You will enjoy earning a top salary + bonuses, staff conferences & Mon-Fri hours.

SUPERB EXECUTIVE POSITION

**GENERAL MANAGER -TMC
MELBOURNE- GENEROUS SALARY PLUS BONUS**

This is an extremely rare opportunity for someone to lead this growing Travel Management Company that is seeing huge success in Australia and globally. You'll be leading a senior management team of approx. 7 & reporting directly into the overseas based CEO. You will need to have run a successful business, had a number of years in the corporate travel space and an entrepreneurial spirit to be considered. A generous base and strong bonus structure will be on offer.

ON THE ROAD AGAIN

**TRAVEL INDUSTRY BDM
SYD BASE SALARY \$75K plus bonus**

We are searching for a Sales Executive who is passionate along with the ability to source and secure new business to join this industry leader. You will have a real drive, passion and understanding of the travel market along with the ability to establish relationships and conduct presentations to secure wins for the business. Be rewarded with a supportive team and be proud to walk through the doors with this product under your arm

LOVE THE THRILL OF THE CHASE?

**CORPORATE TMC SALES MANAGER
SYDNEY/MELBOURNE - SALARY \$80K+ COMMS**

If you have the passion for sales and love building new relationships - your talents will be rewarded here. You'll be joining this leading corporate TMC offering long term career advancement and the real opportunity of progression. With a winning brand supporting you, you'll be able to take aim at an amazing salary package and work with fantastic corporate clients. If you don't have TMC sales experience please still apply full training provided.

STEP UP IN YOUR SALES CAREER

**ASSISTANT DIRECTOR OF SALES - HOTEL
MELBOURNE- SALARY PACKAGE UP TO \$90K DOE**

Are you a savvy Sales Manager that is looking for the next step up? This reputable and well known hotel brand is looking for a highly driven and motivated sales extraordinaire to join one of their well-established Melbourne hotels. Working closely with the DOSM you'll be responsible for managing and growing sales activities across market segments. A strong salary package + long term career progression and development on offer.

WINNING STRATEGIC BDM ROLE

**SALES MANAGER
VICTORIA - STRONG SALARY + BONUSES**

Throw yourself into an exciting career with a leading global travel company. If you are skilled in travel technology, project management, procurement and have outstanding hunting skills you will love the outcomes this role will deliver. It is essential that you have strong sales skills, professional business communication and be capable of managing multiple stakeholder relationships, both internal and external. A fascinating role for a motivated person!

UNIQUE OPERATIONS ROLE

**TEAM LEADER - CORPORATE
MELBOURNE - \$80K BASE PLUS PLUS**

Be very quick for this rare gem. You will be leading a team of the very best consultants servicing corporate clientele. Strong leadership skills and strong Travel Industry knowledge required. Working in the CBD you will enjoy a base salary of up to \$80K plus super and quarterly bonuses. This role offers flexibility - 3 days in the office and 2 from home. Career progression is another huge reason for applying. Interviews commencing this week

GROW, RETAIN AND BUILD

**BUSINESS DEVELOPMENT MANAGER
BRISBANE- UP TO \$85K PKG**

We have an exciting opportunity available for an experienced business development manager/sales executive to join a market leader. Working for an international brand you'll be comfortable in retaining and growing accounts along with looking for new business opportunities. You will understand the importance of a strong call cycle and be confident in presenting to large groups. Enjoy a strong salary package + bonuses + tools of the trade provided.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

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