

# EUROPE 2020

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Five of our intimate and luxurious ships will set sail in the region - with brand new *Silver Moon*, launching in August 2020, leading an award-winning fleet. This Europe season will usher in the debut of Silversea's all-new Sea and Land Taste (S.A.L.T.) programme onboard *Silver Moon* - an immersive culinary concept that will enable guests to travel deeper through a range of destination based gastronomic experiences.

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### SELL TO SAIL OFFER\*

THE FIRST 10 CONSULTANTS TO SELL THREE EUROPE 2020 VOYAGES WILL WIN A 3-NIGHT NEW YEARS EVE CRUISE



# Travel Daily

First with the news

Wednesday 11th September 2019

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MTA Advisor Jodie Dalton

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## Silversea sell to sail

**SILVERSEA** Cruises is today highlighting its largest European season to date, with \$3,998 Business class air upgrades, and the first 10 consultants to sell three 2020 voyages from the program to win a New Year's Eve cruise - see the **cover page**.

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TRAVEL WEEKLY READER'S CHOICE  
AWARDS 2018-2019

\*T&Cs apply

## Karbo takes key UK role

**EXCLUSIVE**

**FORMER** Wendy Wu Tours CEO Joe Karbo has been appointed to a senior role at one of Britain's biggest privately owned travel businesses.

Karbo is the new Chief Operating Officer of Moresand Group, in a newly created role which sees him responsible for operations in 10 global offices with 600 staff across three continents.

London-based Moresand is the parent company of a range of UK travel brands including Crystal Travel, Affordable Luxury Travel and Paramount Cruises.

The travel business, which has been in operation since 1987, recorded Total Transaction Value (TTV) of £212 million (AU\$318m) in 2018.

As well as several retail-facing brands, Moresand operates a division called Air Travel Guide which offers "competitive net fares for the travel trade,"

boasting relationships with over 80 major airlines, 24/7 ticketing, a wholesale booking website featuring API/XML integration and white label agency sites.

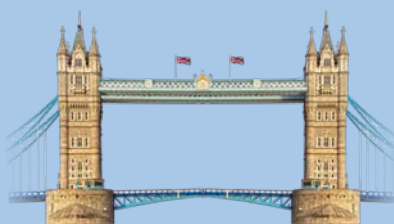
There's also a corporate travel division and several VFR specialist agencies focusing on Africa, South America, Sri Lanka, India, the Philippines and pilgrimage travel to Saudi Arabia.

Moresand MD PS Kang said Karbo would streamline the group's processes, support its technology teams and spearhead expansion into new markets.

### Today's issue of TD

**Travel Daily** today has eight pages of news, a front cover page for **Silversea Cruises**, a photo page for **Viking Cruises**, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- MW Tours Product Page



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A 2020 TRIP

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## New from Albatross

**ALBATROSS** Tours has added a new 10-day Belgium and Holland itinerary to its program for 2020.

Featuring Albatross' signature small groups, leisurely stays and plenty of tulips, there's also a \$300 per person earlybird saving - see **page nine** for details.



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2020/21  
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## Oakwood Melbourne

**OAKWOOD** Hotels is adding to its Victorian offerings with the signing of Oakwood Premier Melbourne.

Set on the southern banks of the Yarra River, it will feature 154 hotel one- and two- bedrooms and 238 studios.

**evergreen**

**CANADA  
& ALASKA  
2020**

**EARLYBEARS  
END  
27 SEPTEMBER**



\*Conditions apply

**VIEW EARLYBEAR OFFERS >**

## Costsaver ahead of pack

**COSTSAVER** has emerged as the fastest growing brand for The Travel Corporation, Trafalgar Chief Executive Gavin Tollman told *Travel Daily* in Sydney last night.

Tollman said Costsaver was seeing "good growth" out of Australia and is expecting to finish the year with between 12-14% growth in sales, but noted that sales globally are expected to be up 30%.

"I would like to see the Australian market understand the opportunity that they have with Costsaver," he said, suggesting that in Australia, the brand was viewed using "the wrong lens".

He emphasised that Costsaver is not "a cheap Trafalgar", but a unique, individual brand which ensures the FIT market has all the basics taken care of so travellers can enjoy stress-free trips.

Tollman also highlighted Trafalgar had seen significant growth in its Asian business,

particularly out of Singapore, Malaysia and the Philippines.

"We look to understand everyone is individual and particularly the Asian market, they see it and they do not give a damn about the size of the group, the fact is we are speaking to them in a way they want to be spoken to."

Tollman heaped praise upon the trade, emphasising they "are the lifeblood in Australia" & that under the leadership of Trafalgar's new MD & ex-Flight Centre marketing head, Jason Wolff, that would strengthen.

"We've always been unbelievably supportive, what you'll see is a greater sensitivity to the needs of the agency community," he said.

One of the key initiatives unveiled to support the trade is a \$699 air deal, available on select Trafalgar trips of 11 days or more.

More details on last night's event, see **page four**.



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## MW Tours 2020

**MW TOURS** all-new 2020 brochure offers a range of exciting itineraries exploring China, Mongolia, Vietnam, Cambodia, Myanmar and the Philippines.

Agents who book more than \$10k of product will receive a \$100 gift card - more on **page 11**.

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**CANADA  
& ALASKA  
2020**

**Single Travellers  
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From only  
\$5,845pp\***



\*Conditions apply

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## Mirren welcomes *Eclipse*

**SOME** major star power was present to mark the christening of *Scenic Eclipse* in New York City recently, with Academy Award-winning actress and godmother Helen Mirren heading up the lavish ceremony.

Scenic Luxury Cruises & Tours' Discovery Yacht arrived at Pier 88, Manhattan Cruise Terminal, after completing her maiden voyage from Reykjavik, Iceland.

Mirren was joined by her husband Taylor Hackford and welcomed warmly on board by *Eclipse's* co-owners Glen and Karen Moroney.

"It was an honour to welcome Helen and Taylor on board and to share with them our vision and passion which together with the dedication and talent of the Scenic team has created an experience which has set a brand new benchmark in discovery cruising," Moroney enthused.

The official naming ceremony was attended by more than 350 members of the global media, as well as agents and VIPs who were on hand to witness Mirren christen the ship dockside by breaking the ceremonial bottle of champagne against her hull.

Mirren was gushing in her appraisal, stating: "I am thrilled to be invited to take on the role of *Eclipse's* godmother...she is an exceptional cruising experience".

### Bunnik's first TVC

**BUNNIK** Group is currently showing its first ever TV branding advertisements, with two ads featuring Bunnik Tours and Small Group Touring Co, fronted by Dennis Bunnik himself.

Bunnik said the ads aim to set the firm apart from "deal-focused operators," with the videos now live at [traveldaily.com.au/videos](http://traveldaily.com.au/videos).



Unleash your inner child at Disney World. Read more in the September issue of *travelBulletin*.

**CLICK to read**  
**travelBulletin**

## Vale Charles Bench

**THE** local travel sector is today mourning the death of Charles Bench, who passed away in Sydney earlier this week after a lengthy illness.

The 82-year-old Bench (**pictured** in a 1973 newspaper ad) founded African specialist Bench International - now Bench Africa - which recently celebrated its 50th anniversary.

He also led tours in India and South America, set up a UK motorhome business and even organised industry tennis comps.

Funeral details have not been finalised at this stage.



## Window Seat

**BOUTIQUE** accommodation seems to be all the rage at the moment, but one happy camper has taken it a step further.

Campsite owner in South Wales Toby Davies has rescued a section of a retired Etihad Airbus jet and turned it into luxury accommodation.

The fuselage and cabin cost Davies about \$80,508 so that it can still be accessed by its two rear emergency exits.

The aircraft is the second aviation-themed option at the park, with a 1970's Lockheed JetStar which was decommissioned in 2016 also available.

During its 30 years in service, the aircraft has flown for Air Canada, Air Malta and Etihad, before it was retired last year.

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## Travellers Choice profit surge

**TRAVELLERS** Choice has released its financial results for 2018/19, with an overall profit of \$2.05 million, up 32% on the previous year.

MD Christian Hunter said the growth had been underpinned by strong airline ticket sales across the group, with a 13% uplift in the number of flights processed.

"Revenue from our preferred agreements rose across the board, reflecting robust trading conditions and the proven ability of our members to direct business to our valued partners," Hunter said.

Travellers Choice continued to invest in support services to help its members identify and seize commercial opportunities, particularly in the areas of digital promotions and local area marketing, while the bottom line was also assisted by a reduction in overall costs in the business.

The Travellers Choice Board

has approved the distribution of 88% of the 2018/19 profit to members, who remain the company's sole shareholders.

Hunter said forward sales were looking positive for the group, while a strong profit performance for 2019/20 was anticipated, partly due to the upcoming addition of several "high-calibre" members to the network.

### Luxury Escapes signs NZ agencies

**NEW** Zealand travel agency group House of Travel has signed an exclusive three-year retail deal with Luxury Escapes, giving consultants access to land and cruise product curated by the "industry disruptor".

Luxury Escapes has similar deals in place in Australia with Express Travel Group, as well as with TravelManagers which is owned by House of Travel.

## Trafalgar's top five for 2020



**TRAFALGAR** held a stylish soiree for trade and media at The Calyx in Sydney last night to highlight the brand's plans for 2020, with the release of the Europe and Britain program.

The brochure includes the new additions of Georgia and Armenia and the emerging destinations of Macedonia, Albania and Montenegro.

CEO Gavin Tollman outlined five emerging trends which he said could transform agents' business in 2020 and explained how Trafalgar was responding to them.

He said the first trend was that of real travel versus staged travel, as the availability of information is "terrifying people".

He urged agents to build trust with clients, & said Trafalgar "keep it real" through the connections made to people and places in its

Be My Guest Program.

The second trend was high touch versus high tech, with Trafalgar responding to travellers' desire for personalisation through its travel portal which passes on client information provided by agents to its travel directors.

Tollman highlighted overtourism as the third trend and explained that Trafalgar's 2020 tours were designed to make sure that locals were getting the economic benefit of the visitors.

He said fourth was a desire for stress-free travel, catered to by the Costsaver brand and the fifth was responsible travel, with Trafalgar honing in on the areas of people, planet and wildlife, in its 2020 program.

**Pictured** are: John Veitch, CEO TTC; Gavin Tollman, CEO Trafalgar and Jason Wolff, MD Trafalgar.

# RARE FARES

✈️ EUROPE FROM \$1,299\* RETURN

Emirates Rare Fares to the UK and Europe are back. Lock in Early Bird flights for 2020 now for great savings. Offer ends 1 October 2019.

DESTINATION	ECONOMY CLASS RETURN FROM (AUD)	BUSINESS CLASS RETURN FROM (AUD)
United Kingdom	\$1,299*	\$7,199*
Portugal	\$1,299*	\$7,259*
Spain	\$1,379*	\$7,249*
Italy	\$1,389*	\$7,259*
Switzerland	\$1,399*	\$7,269*
France	\$1,449*	\$7,369*
Germany	\$1,499*	\$7,359*

emiratesagents.com/au

FLY BETTER

\*Advertised fares are for Business and Economy Class return travel departing from Melbourne inclusive of taxes and surcharges, correct as of 30 August 2019, subject to currency fluctuation and availability. Offer ends 01 October 2019. Business Class fares are for travel commencing between 1 February and 30 September 2020. Economy Class fares are for travel commencing between 1 February and 20 March 2020, 30 March and 31 May 2020, 1 September and 10 September 2020, 20 September and 30 September 2020. Higher levels apply for other travel periods. Flight restrictions, day-of-week surcharges, inbound blackout periods, amendment and cancellation fees apply. Additional travel periods, destinations and fares are available from Adelaide, Brisbane, Sydney and Perth. Further terms and conditions apply. For full terms and conditions, please visit [emiratesagents.com/au](http://emiratesagents.com/au), or call Emirates on 1300 880 599. Offer subject to change.



Wednesday 11th September 2019

## Avis appoints chief

**AVIS** Budget Group has announced the appointment of Keith Rankin to the role of President of the International Region, which includes Europe, the Middle East, Africa, Asia, Australia and New Zealand.

He was previously the Chief Executive Officer for the automotive division at Barloworld in South Africa - a licensee partner of Avis Budget Group.

"We're focused on providing mobility on-demand where and when you need it...I'm thrilled to be a part of the group as we continue to make these innovations a reality," Rankin said following his appointment.

## Win with Lonely Planet

This week *Travel Daily* is teaming up with Lonely Planet to

give away five copies of its new book, *Travel Goals*.

*Travel Goals* is a modern bucket-list for responsible, healthy, feel-good travel. From sleeping under the stars and witnessing natural phenomena to helping communities and safeguarding the environment, *Travel Goals* is the essential guide to a life that is well-travelled, and well-lived.



All you need to do is tell us in 25 words or less what is your own personal travel goal. Send your answers to [lonelyplanet@traveldaily.com.au](mailto:lonelyplanet@traveldaily.com.au). The five most creative responses will win!



## APT's 79-day trip

**APT** has launched a new 79-day small ship cruise from the Icelandic capital Reykjavik to Istanbul in Turkey.

The all-inclusive sailing will depart 13 Jun 2021 and visit more than 80 ports in 18 countries including destinations such as Dublin, Nice, Lisbon, Barcelona, Italy, Malta, Croatia, and Athens.

Prices for the cruise start from \$114,995ppts, and include First class flights from Australia for bookings made by 31 Jan 2020.

## Gate 1 launch tours

**GATE 1** Travel Australia has added the sale of tours of Australia and New Zealand to its Melbourne office, representing a shift away from being a sales and marketing office exclusively.

Tours include a 12-day Classic Australia trip, a 14-day Wonders of New Zealand package, and an 18-day Australia & New Zealand with Cairns & Ayers Rock.

For more info, [CLICK HERE](#).

## Komodo is still on

**CORAL** Expeditions has assured the trade that none of its sailings to Indonesia will be affected by the temporary closure of Komodo National Park (**TD** 19 Aug).

The line's inaugural season of *Coral Adventurer* in 2020 will see the ship visit Rinca Island, which is part of the Komodo Island National Park and unaffected by the park's access changes.

Rinca Island is home to more than 1,400 of the giant lizards. Call 1800 079 545 for more.

## A&K new collection

**ABERCROMBIE & Kent** has released its new portfolio of luxury private journeys to Africa, Arabia and Persia.

The new tours include a 12-day Wildlife of Tanzania & Rwanda to track gorillas in the wild, as well as the return of the 10-day Classic Madagascar trip from \$6,685pp.

## Exodus commits to sustainability



**SMALL** group holiday specialist Exodus Travels has announced the formal establishment of its Exodus Travels Foundation, an initiative that will help raise awareness for sustainability issues around the world.

The move coincides with the company celebrating 45 years of operation, and will bring a number of social and environmental projects it has been working on for a number of years under one umbrella.

Travel rep business Evolution Travel Collective, who partnered with Exodus late last year in the local market (**TD** 23 Nov 2018), has been a key driver behind formalising Exodus' social agenda.

"This formal recognition of a foundation allows us to better strategically use resources and funding and all the support bases to make sure it is a much more co-ordinated approach moving forward," said Evolution Travel Collective CEO Pete Rawley.

"This will allow Exodus to achieve more across the globe in different regions," he added.

Last night Exodus held an event in Sydney to celebrate the announcement, inviting agents along to learn more about its various projects and to view a short film it has produced called *Ngumu*, highlighting the plight of women working in Tanzania.

The foundation will be funded through a combination of grants that will be coming in from staff contributions, fundraising, and client donations, with a new website to launch "soon" called Currency Checkout, allowing for multi-currency donations.

The mid-range objective will be to raise more than £250,000 (A\$452,000) by 2022 that will be distributed to its initiatives, such as its Inspiration Project - providing children in impoverished communities the chance to visit tourist landmarks.

**Pictured:** Territory Manager for Australia and New Zealand Louisa Day; Exodus Travels Filmmaker Olly Pemberton; Exodus Travels Industry Sales Manager Helen Clark; and CEO of Evolution Travel Collective Pete Rawley.





## Inspire your clients' next trip to the USA

Get them to read all about Washington DC in the Spring edition of *Travel & Cruise Weekly*

Travel & Cruise Weekly

## Sonoma incentive

**COMPLETE** the Sonoma County Travel Pro course for a chance to win a \$100 Prezzy gift card.

There will be a total of 10 Prezzy eGift cards to be distributed which can be used towards a variety of vendors such as Endota Spas, Adore Beauty, Kmart, Woolworths, Myer, David Jones, JB Hi-Fi and more.

The incentive has already kicked off and will run until 30 Sep.

For more, visit <https://sonomacountytravelpro.com>.

## Encore godmother

**GRAMMY** award-winning artist Kelly Clarkson has been named godmother of Norwegian Cruise Line's newest ship, *Encore*.

As godmother, she will perform some hits at the christening ceremony in Miami on 21 Nov as well as bless and officially name *Norwegian Encore*.

## TravelManagers hit Cruise360



**A GROUP** of 10 Personal Travel Managers (PTMs) from TravelManagers came from all around Australia and NZ to Sydney last week to immerse themselves in all things cruise at CLIA's Cruise360 conference.

Among the attendees was Pymble NSW's Lyn Tyson

(pictured at the event), who was named as one of the event's major prize-winners, receiving a seven-night Paris and Normandy river cruise for two on S.S. *Joie de Vivre* from Paris to Paris, courtesy of Uniworld.

"I'm very excited to have won the opportunity to experience this wonderful cruise product for myself - as much as I benefited from attending Cruise360, there's no substitute for first-hand experience," Tyson said.

## ACCOMMODATION

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**Crowne Plaza Terrigal** has revealed its brand new conferencing and event spaces following an extensive refurbishment. The refresh included upgrades to its bar and coffee facilities, carpets and interiors along with the installation of state-of-the-art audio-visual equipment. At the same time, the hotel's signature bar Lord Ashley Bar and Lounge underwent a soft refurbishment. The room has been transformed with a clean, fresh pallet to complement the ocean views and natural light that floods through the arch windows.



**Hotel de Paris Monte-Carlo**, Monaco, has unveiled its new Wellness Sky Club. The 500m² space is located on the top floor of the iconic five-star hotel, and offers 360-degree views of The Prince's Palace and the Place du Casino. Features include an outdoor infinity pool, steam rooms and saunas.



**Amari Pataya** in Bangkok has completed a major refurbishment program which includes the newly built Amari Suites, a fully refurbished Amari Tower, a free-form outdoor swimming pool, restaurants, a brand new ballroom fitted with state-of-the-art AV, fitness centre and spa.

## Sharp ups Griffith

**EASTWEST** and Sharp Airlines have introduced four new Melbourne to Griffith services per week following strong demand, commencing 22 Sep.

The new flights depart Essendon on Thu afternoon at 3.45pm and arrive at 4.45pm; the other departs Griffith at 11.20am and arrive in Essendon at 12.25pm.

## New LATAM CEO

**LATAM** Airlines has announced the changing of the guard, with the 31 Mar 2020 departure of CEO Enrique Cueto after 25 years.

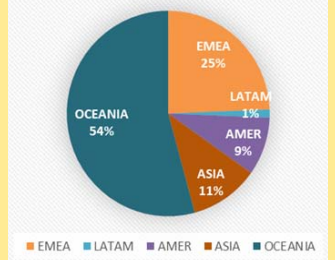
The position will be assumed by the group's current Chief Commercial Officer, Roberto Alvo Moiseiwitsch, with the announcement made today to allow for a "well-planned transition," the carrier said.

## HOT DESTINATIONS

THE TAAP TOP TEN  
Brought to you by Expedia

Fabulous deals for Vanuatu and Fiji still **HOT** this month. Biggest bookers will win a trip.

Expedia TAAP Destinations AUG 19



Expedia TAAP reported terrific trading through July. TAAP agents booked 1,124 different destinations, across 128 Countries in August. Japan continues to skyrocket with terrific growth for all cities but Tokyo and Kyoto in particular.

The top ten destinations booked last month were Sydney, Melbourne, Brisbane, Singapore, London, Perth, Bali, Tokyo, Gold Coast and Adelaide. Cairns, Fiji, Canberra and Los Angeles were just outside the top 10.

The Japan phenomenon doesn't stop with continued high growth last month. Indonesia (Bali) showed terrific growth and Fiji had a fantastic month. No wonder with all the deals around. Ireland and the Scandian countries all showed the strongest growth in Europe last month. Regionally, EMEA down 2 to 25%, OCEANIA up to 54%, Asia down 1 to 11% and North America down 1 to 9% of the transaction mix.

Some of the out of the way destinations included Bryan TX, Azores Portugal, Sulawesi, Ruidoso NM, Cameron Islands Malaysia and Azerbaijan. Wherever they're going, we've got you covered.

**Expedia TAAP, keep your customers coming Back.**





## Agents get down with Viking at *Downton Abbey* premieres

**AUSTRALIAN** travel agents were treated by Viking Cruises to advanced gala screenings of *Downton Abbey* around the country this week.

Building on the cruise line's continued commitment to enriching cultural programming, Viking is the proud promotional partner of *Downton Abbey*, released in cinemas tomorrow.

Just like the TV show, the film showcases both the upstairs and downstairs households of *Downton Abbey*, this time in 1927 as they prepare for a royal visit. All the key cast members have returned for the film, including of course the lavish costuming, grand houses and scenes of rolling English countryside.

Viking has a longstanding relationship with Highclere Castle – the filming location for *Downton Abbey*. The cruise line's three-night Oxford & Highclere Castle extension includes a Privileged Access behind-the-scenes tour of the castle, its public rooms, gardens and of course, key filming locations.

Plus: Viking has announced a brand new British extension from 2021: Great Homes, Gardens & Gin. The four-night itinerary will provide access to some of the splendid country estates that have served as the settings for acclaimed TV productions like *Downton Abbey*, *Wolf Hall* and *Poldark*, as well as a visit to the nearby Bombay Sapphire distillery.



**NAOMI** Liss and Nicole Ginger from TravelManagers, Kim Vaughan from Viking, Alex and Aija Ruggero from Travelrite Balwyn and Lauren and Jeanne Oakleigh from Travelrite International.



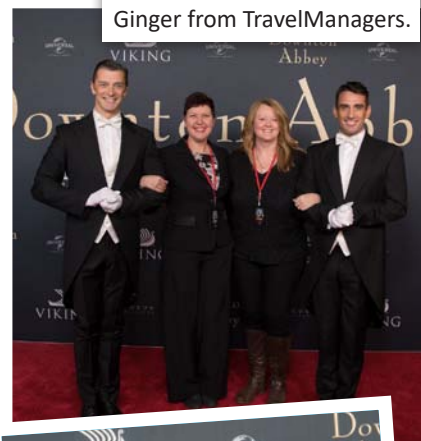
**SILVER** tray service in Sydney.

**DARREN** Pickering and Michael Davis Smith from Cruise Express.



**SHARYN** and Jenette Kitchener, Mosman Travel.

**NAOMI** Liss and Nicole Ginger from TravelManagers.



**CATHY** Thomaidis and Georgia Traill, MTA.



**CIARAN** O'Carbhallain, Andrew Garrett, Tracey Bremner, Jenny Burns & Tammi Sirett from Clean Cruising GlobeNet Travel and Leon Hill, Viking.



**ALEX** and Aija Ruggero, Travelrite Balwyn.



**AGENTS** settle in for their viewing in Sydney.



**THE** string quartet.



**SANDRA** Smith from Ultimate Travel and guest Barbara Tyrell.



## Sawasdee Adelaide



**EIGHTY** Adelaide agents were treated to a delicious Thai feast last week, hosted by the Tourism Authority Thailand (TAT), Onyx Hospitality and Singapore Airlines (TD 03 Sep).

The event saw agents updated on SQ and Scoot products and fares by Singapore Airlines Sales Executive Ashley Schlesinger; educated on gastronomy tourism among other emerging Thai product by TAT's Marketing Manager Sherly Handjojo and learn about Amari and OZO hotels in Bangkok, Phuket and Koh Samui.

SQ also unveiled a new agent

incentive exclusive to attendees, with the grand prize being return flights from Adelaide-Ko Samui for two people, two nights' accommodation at the Amari Ko Samui including breakfast and private cycling tour, as well as picnic lunch and Thai massage, as well as Lanna-style cooking class in Chiang Mai.

The competition will run for one month and the agent with the most entries will walk away with the grand prize.

Some of the agents are **pictured** enjoying the roadshow.

### WA/Japan promo

**JAPANESE** TV personality Takeshi Tsuruno is set to embark on a roadtrip from Perth to Monkey Mia to promote the destination as well as ANA's new flights between PER & HND.

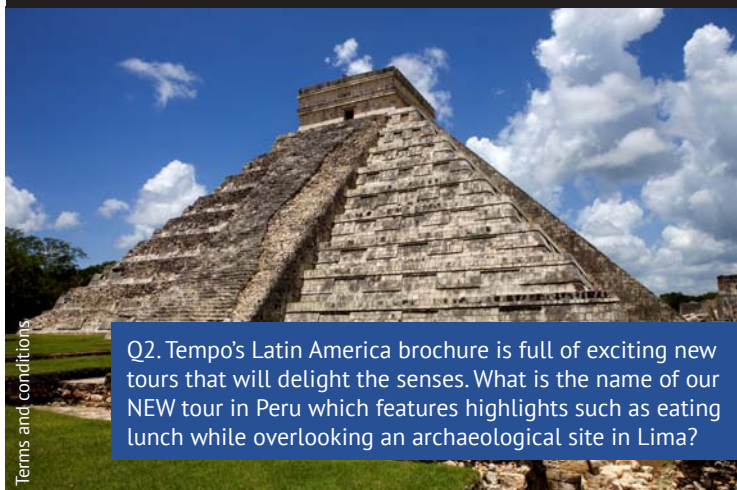
The trip will be broadcasted on a two-hour show on BS Fuji TV, reaching an estimated audience of 40 million households.

## Win a trip to Turkey

This month Tempo Holidays has teamed up with *Travel Daily* to give away a five-night trip for two to Turkey, including airport transfers, daily breakfast, sightseeing with an English-speaking guide and more.



Tempo Holidays has recently released its 2020/21 range of brochures. Make sure you take a look as they will help you find the answers to the weekly questions. The agent that answers the most correctly and has the most creative response to the final question will win. Send your entries to [tempo@traveldaily.com.au](mailto:tempo@traveldaily.com.au)



Q2. Tempo's Latin America brochure is full of exciting new tours that will delight the senses. What is the name of our NEW tour in Peru which features highlights such as eating lunch while overlooking an archaeological site in Lima?

### Topdeck 2020 out

**TOPDECK'S** 2020 Europe brochure showcases four new itineraries exploring Malta, Sicily, Bodrum and France, alongside 150 journeys, some of which have been refreshed.

A highlight of the brox is the The 12-day Sicily and Malta Explored itinerary which includes a boat trip to the island of Comino where travellers will enjoy a full day of four-wheel driving on Gozo; the chance to explore the Blue Lagoon; and a guided night tour of the "Silent City" of Mdina.

Additionally, three new routes have been added to the books, including an intimate 15-day France only tour; eight days of sailing from Bodrum; and 28-days of European delights beginning in London - info **HERE**.

### Bahamas are ready

**THE** Bahamas Ministry of Tourism & Aviation has issued a statement to the travel industry, advising that the tropical destination is open for visitors, with the damage of Hurricane Dorian affecting just two of the 14 islands.

Airports, cruise ports, hotels and attractions throughout the Northern, Central and Southern Bahamas remain open and operating.

Bahamas Minister of Tourism & Aviation Dionisio D'Aguilar said: "We are grateful for the outpouring of support and love for our islands, and we would like everyone to know that the best thing they can do for us right now is visit Nassau, Paradise Island and the Out Islands".

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## New for 2020: Belgium and Holland, Cobblestones & Windmills



**EARLY BIRD DEAL**  
Save \$300pp  
Bookings deposited  
by 31 October 2019\*



Wander through the Keukenhof Flower Festival in May



Relax in the Grote Market square of Bruges



Visit Holland's iconic windmills of Zaanse Schans

### 10 Days - Brussels to Amsterdam

2 MAY, 10 JUN, 7 JUL, 17 AUG AND 1 SEP 2020

From medieval towns to quaint cobblestoned villages, delve deeper to discover the hidden treasures of Belgium and Holland. Cruise down canals, walk through fields of tulips, relax in beautiful town squares amongst ornate gabled merchant houses and explore fishing villages and windmills. And in May, tulips bloom at the colourful Keukenhof Flower Festival!

**Special May 2 departure includes a visit to the Keukenhof Flower Festival - utter Tulipomania!**

Find out more about the Belgium and Holland,  
Cobblestones and Windmills tour

### Over \$1,000 value of extras already included

- Enjoy leisurely 2, 3 and 4 night stays
- Small group size from just 10 to 28
- Genuinely inclusive, no additional on tour costs
- Character hotels in superb locations
- Designed for Australians & New Zealanders
- Your clients can enjoy 'My Time' guaranteed







*Working in partnership with the Australian Travel Industry*

### Client Services Consultant | Group Tours

**Sydney, Up to \$62k + Super, Ref: 4135PE1**

My client is an Australian-leading cultural operator, specialising in tours across the globe. The Client Relationship Department provides the initial response to telephone calls, emails and letters and is key to building good relationships with new & existing clients. To succeed in this role you need to be quick to learn and thorough, bright and articulate on the phone and in writing, flexible and a team-player. An interest in Arts (Art, Music, Opera, Ballet, Dance, etc) is highly desirable.

For more information please call Paul on  
(02) 9119 8744 or click [APPLY](#) now.

### Senior Travel Consultant | Inner West

**Sydney, \$50-\$55k + Comms, Ref: 3323AJ1**

A rare opportunity to join one of the most sought after Retail Travel Agencies in Sydney has just presented itself. This well-established and friendly agency is now on the lookout for an experienced Travel Consultant to join the ranks in order to deliver high levels of customer service to their large and loyal client base. Salary is negotiable depending on experience and the range on offer is up to one of the highest in NSW. A lucrative commission structure is also on offer!!

For more information please call Antony on  
(02) 9119 8744 or click [APPLY](#) now.

### Travel Consultant | Shepparton

**VIC, Leading Salary + Incentives, Ref: 0101AB1**

Do you live to travel? Do you thrive on helping people discover different parts of the globe? We are looking for someone with 1-2yrs experience and a passion for travel to throw themselves into the role and grow the business as well their career in this regional office. It's an exciting time to join the company and you will be rewarded for your hard work with big earnings. Come be part of this award winning agency where travel is life. Interested? Contact me ASAP and APPLY NOW.

For more information please call Anisha on  
(03) 9988 0616 or click [APPLY](#) now.

### Customer Service & Support Consultant

**Brisbane, \$51k + Super, Ref: 4224MT1**

If you enjoy working in the travel industry but want to step away from a sales position & step into a more after sales, customer support role, then you are in luck! We have an opportunity available for an experienced Travel Consultant with a keen eye for detail. You will be handling customer enquiries after they have booked, amendments, add ons, initial customer feedback, documentation & general administration duties. Fast pace, fun office dynamic, along the BNE river. APPLY NOW !!!

For more information please call Mark on  
(07) 3123 6107 or click [APPLY](#) now.

### Wholesale Reservations Agent

**Up to \$47k + Super + Bonuses, Ref: 1888RL1**

This well known travel brand is looking for a travel reservations consultant to join their ranks! The ideal candidate should be fun, energetic and sales/customer service focused which is a minimum requirement in upholding the award winning brand image. This company offers very attractive family opportunities for all staff. If you want to kick start your career in a successful touring company with great career progression then make sure you apply immediately as this will be a sort after role!

For more information please call Ronny on  
(02) 9119 8744 or click [APPLY](#) now.

### Business Development & Operations

**Sydney, \$60k + Super + Comms, Ref: 2625SJ1**

Your chance to work with a unique, high value product in the airline sector. This role is outbound sales & operations with 6 months of training, 2 months in London. Use your sales & business development skills to create a pipeline and then make the bookings for a high detail, high value product. Uncapped commission plus national travel 4 times a year & two months training in London are some of the perks. This is a rare travel industry sales role so apply now and don't miss out!

For more information please call Serena on  
(02) 9988 0616 or click [APPLY](#) now.

### Temp Travel Role

**Sunshine Coast, TEMP role, Ref: 6436AW1**

My client is looking for Temporary Travel Consultant to work in the Sunshine Coast region! NO weekends required! The role commences end of SEPTEMBER for this Boutique Leisure Travel Company. Experience Required: Min. 2 years Travel Consultant experience, GDS: AMADEUS, Articulate and Confident phone manner, Proficient in booking ALL aspects of Leisure Travel! If your skill set fits the above and you are looking for a TEMP role - ONLY 3 days a week for 2 weeks - send your CV and APPLY NOW!

For more information please call Amanda on  
(07) 3123 6107 or click [APPLY](#) now.

### Website Developer - Travel

**BNE, Competitive Salary + Perks, Ref: 1844AW1**

Join a new sector and access yearly travel perks & incentives! My client is looking for an EXPERT in Web Development and Design - fluent in html, css, javascript and XML (or other languages). Help build, develop and maintain this leading Travel company's online e-business websites, and internal reservation platform. You will also need a passion for skiing, snowboarding and snow travel. So if you have hit the slopes and want to work in Travel Web Development & Design, send your CV - APPLY NOW!

For more information please call Amanda on  
(07) 3123 6107 or click [APPLY](#) now.



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**online... on mobile... in branch**





## China & Southeast Asia with MW Tours

**Covering China, Mongolia, Vietnam, Cambodia, Laos, Myanmar, and the Philippines, MW Tours has something for every traveller, and is excited to announce its 2020 brochure series is now available.**

**THROUGHOUT** the Southeast, rich history and traditions reach back as far as 5,000 years. In China for example, you could sample a different dish for everyday of the year and not cover all the cuisine available in this diverse country. Add this to the unique and exotic destinations you could travel to

like Mongolia, and you have a recipe for experiences that you can't get anywhere else. So when choosing China, Mongolia, Vietnam, Cambodia, Laos, Myanmar, or The Philippines for your clients, think MW Tours!

Our Southeast Asia collection this year, features some of the best tours available in this popular travel region. Our itineraries have been packed with extra value and unique experiences such as; sunset champagne on the Great Wall, authentic dining experiences in locals homes, cooking classes, and much more, to provide such an amazing memory filled experience. Not to mention a new look and feel brochure.

Why Choose MW Tours? We pride ourselves on going the extra mile for

our clients, from the moment you speak to one of our consultants; to the airport meet and greet; to your professional guides who will show you unique and authentic experiences only a local could know and of course the amazing handpicked hotels we use in each and every town.

### **AGENT INCENTIVE**

Book \$10,000 of product and receive a \$100 gift card (conditions apply) until 31/10/2019

[Click here to view our NEW 2020 brochures](#)