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WHEN:

Wednesday 16 October
11.30am (event finishes at 1.30pm)

WHERE:

Meet at Brisbane Airport Corporation Office,
Level 3, International Terminal

WHAT:

Event details, terms and conditions including I.D. requirements, parking etc. [can be found here.](#)



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Travel Daily

First with the news

Wednesday 18th September 2019

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BNE BI Show & Go

BRISBANE Airport has announced another one of its highly popular "Show & Go" travel industry events, this time in partnership with Royal Brunei Airlines' recently launched A320neo flights (TD 11 Jul) - see the cover page for rego details.

Virgin, Qantas vie for Tokyo

VIRGIN Australia has thrown its hat into the ring for new flights between Australia and Tokyo Haneda Airport, yesterday announcing its intention to launch its first services to Japan.

The move followed confirmation that Qantas had already applied for rights to operate under the expanded Australia-Japan Air Services Agreement (TD yesterday), plotting a new flight from Melbourne to Haneda as well as a second daily frequency from Sydney to Haneda.

A total of two daily slots are up for grabs, with the timing for the first time allowing day flights into Haneda, effective 29 Oct 2020.

Virgin Australia says it will apply for one of the newly available Australian slots.

"Japan is a very strong and important market for both inbound and outbound travel to Australia, with travel volumes growing by almost 50% since

2015," the carrier said.

Haneda Airport in particular is a coveted, long-protected destination, because of its close proximity to the Tokyo CBD.

Virgin said its intended application was "extremely important to ensure there is competition in this market to bring choice and value for consumers, with lower airfares and more travel options to Japan".

The Qantas application says allocating both of the additional Haneda frequencies to QF would "ensure there is no risk of the capacity not being fully utilised in the required timeframe".

QF's proposed Melbourne-Haneda service - replacing its existing daily Narita flights - would promote "inter-gateway competition," while the planned second daily Sydney-Haneda flights would operate "at timings convenient for business travellers," QF said.

Today's issue of TD

Travel Daily today has six pages of news, a front cover page for Brisbane Airport plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- ANTO product page

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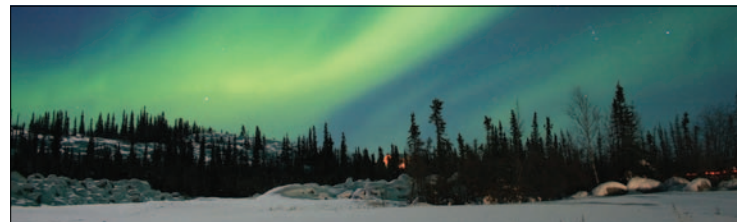
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Austria hotels hot

THE Austrian National Tourist Office (ANTO) is today showcasing the Austria Hotel Collection, featuring accommodation in Vienna, the Salzburg region, the Tirol and the southern Carinthia province - see the special **TD** Product Profile on the **last page**.

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Globus targeting growth

THE senior management team from the Globus family of brands (GFOB) is in Sydney this week for a major planning meeting, with the aim of laying the foundations for significant growth in the Globus, Cosmos, Monograms and Avalon Waterways businesses.

Denver-based long-time Globus CEO Scott Nisbet and Pam Hoffee, MD of Avalon Waterways, have gathered with the local team including MD Australasia Gai Tyrrell and Director of Sales, Peter Douglas, with Nisbet telling **TD** Australasia continued to be one of the group's key markets.

After the USA, Australian passengers comprise the second biggest source of business for Globus, out of the 15 countries where it has a presence.

Ongoing softness in the UK and European markets meant that Australia was "more critical than ever," Nisbet said.

Currently the company is

trading strongly locally, with the "Undiscovered" range seeing growth of over 130% and strong demand expected for the Undiscovered Med tours.

The company's "Exotics" range featuring itineraries in Africa and South America is also popular, while Avalon Waterways has maintained its position as the leading river cruise operator in the New Zealand Market - more details in today's **Cruise Weekly**.

Tyrrell also highlighted strong demand for the Cosmos range, which is flourishing locally, particularly in an environment of subdued consumer confidence.

The Cosmos Lite offering launched last year (**TD** 13 Sep 2018) was resonating well with the market, Tyrrell said, providing the basics of transportation and accommodation while allowing customers to tailor their trip to suit their own interests, budget and pace - more on **page four**.

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Albatross 2020 out

ALBATROSS Tours has released its 2020 Europe and UK touring programs, featuring extended stays, small groups, all inclusions and itineraries designed specially for Aussies and Kiwis.

Earlybird savings are now available - see **page seven**.

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Unleash your inner child at Disney World. Read more in the September issue of *travelBulletin*.

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travelBulletin

Velocity chief's big bucks

SHARE-BASED payments boosted the remuneration of Virgin's Velocity Frequent Flyer CEO Karl Schuster to almost \$10 million last year, according to the Virgin Australia annual report, which was released this morning.

Schuster had a relatively modest \$551,000 base salary plus bonuses and other benefits which took his cash income to \$931,000 - with an \$8.8 million long-term incentive based on the "change during the financial year in the estimated value of the amount Mr Schuster may earn should a qualifying exit event occur".

The figures also indicate that former CEO John Borghetti who stepped down on 25 Mar 2019, received \$2.497 million in termination benefits which

boosted his package to \$3.2m.

His replacement, Paul Scurrah, took home \$432,000 in his first three months of employment.

The report includes an update from Scurrah highlighting several key priorities he has already implemented, including the company's new multi-brand management structure and deferral of VA's Boeing 737 MAX order earlier in the year.

The "organisational rightsizing" program seeing headcount slashed by 750 aims to reduce costs by \$75 million per annum.

"While our customer base and revenue [has] continued to grow, our business is not seeing the benefits of this and changes are required to improve our financial performance," Scurrah wrote.

Viking adds Venus

VIKING Cruises has announced it will add a seventh ocean ship to its fleet, with *Viking Venus* set to join in early 2021.

The 930-guest vessel will spend her maiden season sailing destinations such as Scandinavia and Northern Europe, including itineraries British Isles Explorer & In Search of the Nth Lights.

Marriott & Expedia

EXPEDIA Group and Marriott International have announced that as part of a new agreement signed in Apr, Expedia will become the exclusive global distributor of Marriott's wholesale rates, availability, and content, effective 15 Oct.

Marriott will leverage Expedia's tech and enterprise-level service to create a single gateway for the redistribution of Marriott's wholesale inventory.

Singapore NDC

SINGAPORE Airlines is collaborating with Sabre to expand its NDC program, KrisConnect.

From Nov, select Sabre-connected agents in Singapore will have access to unique NDC content from SQ, with the program to roll-out across the region to give all Sabre connected agents access to KrisConnect.

SQ said the launch gave Sabre agencies "access to a broader array of fares and a more tailored shopping experience".

Window Seat

LATAM Airlines Group has unveiled the first image of its *Star Wars: Galaxy's Edge*-inspired aircraft (**pictured**).

The Boeing 777 livery depicts a Stormtrooper and was designed by Disney's creative team in conjunction with Lucasfilm and was painted by using stencils.

Star Wars: Galaxy's Edge, the highly anticipated new land inside Walt Disney World Florida, only opened to the public late last month.



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QF, VA press club

VIRGIN Australia Group CEO Paul Scurrah and Qantas Group CEO Alan Joyce will both address the National Press Club in Canberra today to lobby govt on better airport regulation.

The airlines' bosses want the ACCC to arbitrate when airlines & airports disagree on fees.

Melbourne Airport CEO Lyell Strambi has responded however by claiming airlines would likely keep cost savings as profit.

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Cunard 2021 out

CUNARD has released its Jun 2021 to Jan 2022 cruise program featuring 123 destinations across 39 countries.

The latest collection includes 174 voyages with late evening departures, as well as overnight stays in cities such as Boston, Funchal, Lisbon, Quebec, Reykjavik, Rotterdam, Shanghai, Singapore and St. Petersburg.

Highlights in the latest program sees *Queen Victoria* undertake a European itinerary in 2021 including maiden visits to Aarhus, Denmark - a first for Cunard in its 180-year history.

"Filled with inspiring destinations, we're making it our priority to ensure our guests have as long as possible to explore the world's most exquisite locations in their own time and at their own pace," said Cunard President Simon Palethorpe.

For more information on the latest program, [CLICK HERE](#).

DNSW joins CLIA

THE NSW Government's tourism and events agency Destination NSW (DNSW) has joined Cruise Lines International Association (CLIA) as an Executive Partner.

CLIA Australasia MD Joel Katz said the move means NSW is firmly positioned within the global cruise community.

"In recent years cruise lines have also expanded into other destinations including the Hunter, the Illawarra and the South Coast...It's a great pleasure to welcome Destination NSW to CLIA at a time when the state is making important steps," he said.

Hotelbeds rebukes

HOTELBEDS has refuted reports that bankrupt OTA Amoma was one of its top clients (**TD** 17 Sep).

"[Amoma] represents around 1% of our sales, & therefore there is no dependence on this client," a Hotelbeds spokesperson said.

THE Globus Family of Brands is focusing on "providing new reasons to choose us," as it continues to evolve its product to suit the ever-more sophisticated traveller market.

Speaking to **TD** last night during a visit to Australia (see **p2**), CEO Scott Nisbet highlighted the brands' obligation to their travel agent partners to provide "extremely appealing products which create customer-led momentum".

Examples include the new "Undiscovered Mediterranean" range which includes six new itineraries, with Globus MD Australasia Gai Tyrrell saying the product "takes travellers through

the winding roads and unspoiled villages other tour companies don't visit and cruise ships don't overnight".

There are also two new Cosmos Lite trips in the range, including a 12-day Greek Explorer & Aegean Islands Cruise and an eight-day Nice to Lyon Explorer.

Earlybird deals on Globus tours for 2020 offer savings of up to \$1,000 per person - more info at www.globus.com.au/deals.

Pictured last night at Sydney's Medusa restaurant are: Pam Hoffee, Avalon Waterways MD; Gai Tyrrell, Globus Family of Brands MD Australasia; CEO Scott Nisbet; and Director of Sales, Peter Douglas.

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Lancemore Melb

BOUTIQUE hotel collection Lancemore has revealed it will open a new Melbourne hotel called Lancemore Crossley St in early 2020.

The 113-room property will undergo a \$10 million transformation prior to opening and feature five room types.

“This is our most ambitious project to date in, what is in my opinion, the best location in our home city Melbourne,” said Lancemore CEO Julian Clark.

“The design will breathe new life into the building, referencing its past and present, to capture the essence of the city”.

HAL Orange Club

HOLLAND America Line (HAL) will make its Club Orange premium amenities program available across its fleet by Oct.

Currently on nine ships, Club Orange can be purchased for a limited number of non-suite staterooms on each sailing, and provides stateroom upgrades within the category booked and a special “Captain’s Choice” onboard event.

The program also includes priority benefits for check-in and disembarkation, tender service & priority restaurant reservations.

It costs AU\$47pp per day on *Nieuw Statendam* and *Koningsdam* and AU\$33pp per day on all others ships.

Schwartz in AAoA

THE Schwartz Family Company has signed its portfolio of hotels to the Accommodation Association of Australia (AAoA) in a bid to help the sector “have a united and concerted voice”.

Jerry Schwartz, the largest, private hotel investor in Australia, said his hotels “cover a wide geography...in both city and regional areas and membership of AAoA will help ensure that these hotels enjoy the best operating conditions in their respective markets”.

The accommodation sector injected \$8.6 billion into Australia’s economy for the 2017/18 financial year.

Crystal Prague ‘20

CRYSTAL River Cruises has announced an extension to its Prague land program for 2020.

The option to extend voyages aboard *Crystal Ravel* and *Crystal Mahler* are either pre- or post-cruise from Regensburg to Budapest, with experiences on offer including a half-day visit to Prague Castle and a full-day excursion to the UNESCO-listed Kutna Hora east of Prague, referred to as the “city of silver”.

Prices start from US\$1,499pp.

CARNIVAL Australia celebrated the start of its Australia season last night, partying at the Museum of Contemporary Art alongside *Majestic Princess* before the ship set sail for Brisbane.

Speaking to *Travel Daily*, Carnival Australia President Sture Myrmell expressed his excitement for the summer season.

“We’ve got *Carnival Splendour* coming down, we’ve got *Ruby Princess* sailing out of Australia for the very first time, we’ve got *Majestic Princess* coming back

for her second season, at the end of next year we have *Pacific Adventure* joining the P&O fleet and we have *Queen Elizabeth* coming down for a record 110 day season,” Myrmell enthused.

“There’s variety, there’s something for everyone, there’s a cruise line, a cruise product for everyone, regardless of what you’re looking for.”

Myrmell is **pictured** toasting the start of the season with Princess Cruises Master Mixologist Rob Floyd.

Win a Samsonite Suitcase



This week ANA and *Travel Daily* are giving away a Samsonite 55cm Octolite Spinner (RRP \$299.00).

ANA has been awarded the respected 5-Star rating every year since 2013 from SKYTRAX. ANA – All Nippon Airways now offers daily flights from Sydney & Perth to Tokyo flying 787 *Dreamliner* aircraft, with more than 40 connections to Japan’s domestic cities.

To win, have the most inspiring answer to the question below:

Where would you like to visit in Japan and why?

Send your entry to ana@traveldaily.com.au

ANA Inspiration of JAPAN

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ACCOMMODATION

WELCOME to Accommodation Updates, *Travel Daily*’s Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Hotel ownership and management group Noble House has revealed the details of a \$21 million renovation undertaken at its **Hilton San Diego Resort & Spa** resort in California. The works included a refresh of the property’s rooms, conference centre, board rooms, and lobbies. Updates include new paint, flooring, lighting, finishes, wall treatments, technology, and new custom furniture.



Vegas’ **Plaza Hotel & Casino**, has introduced new luxe guest rooms and suites featuring redesigned floor plans paired with a variety of high-end decor, technology and energy-efficiency upgrades. The updated accommodation was the result of a \$15 million renovation which transformed 120 guest rooms on the top floors of the Plaza’s North Tower. Enhancements to the rooms included the removal of adjoining doors to offer more storage options.



Soft launched back in May, **Raffles Maldives Meradhoo** has introduced 16 new overwater villas. The additions are set on the southern tip of the Maldives in the remote and pristine Gaafu Alifu Atoll as part of the property’s new Overwater Island Experience. Each villa features a large marble bathtub, private pool, outdoor shower. Guests staying in the new accommodation will also have access to facilities such as a spa, multiple beachside restaurants and a world-class dive centre with an on-site marine biologist.

Enchanted float out

PRINCESS Cruises has marked the float out of its new ship, *Enchanted Princess*, with a ceremony at Fincantieri Shipyard in Monfalcone, Italy.

The line named Magsaysay Group CEO Doris Magsaysay Ho as the ship's godmother.

Magasayay Group is one of the largest human resource companies in the Asia Pacific region and Ho has been at the helm of a longstanding partnership with Princess.

Enchanted Princess is scheduled to debut on 19 Jun 2020.

Railbookers Viet

RAILBOOKERS has launched three itineraries in Vietnam exploring the destination's landscapes, history, cuisine and local culture.

The additions include Classic Vietnam: Hanoi to Hoi An, Vietnam – Hanoi to Ho Chi Minh City, and Vietnam – Hanoi, Ho Chi Minh and Mekong Delta.

Delta biofuel \$2m

DELTA Air Lines will invest \$2 million to partner with Northwest Advanced Bio-fuels, LLC (NWABF) for the feasibility study of a potential facility to produce sustainable aviation fuel from forest floor debris.

The fuel could be used in Delta's operations in Seattle, Portland, San Francisco and Los Angeles.

NWABF plans first delivery of the fuel by the end of 2023.

SeaWorld transition

SEAWORLD Entertainment CEO and member of the Board of Directors Gustavo Antorcha has resigned, with a leadership transition plan revealed.

The current CFO, Marc Swanson, has been appointed interim CEO, while Elizabeth Castro Gulacsy, who is Chief Accounting Officer, has been named interim CFO.

Antorcha said while he "may have a difference of approach," he continued to believe in SeaWorld's prospects.

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Travel Daily is part of the Business Publishing Group family of publications.

Produced each weekday since 1994, Travel Daily is Australia's leading travel industry publication.

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Win a trip to Turkey

This month Tempo Holidays has teamed up with Travel Daily to give away a five-night trip for two to Turkey, including airport transfers, daily breakfast, sightseeing with an English-speaking guide and more.



Tempo Holidays has recently released its 2020/21 range of brochures. Make sure you take a look as they will help you find the answers to the weekly questions. The agent that answers the most correctly and has the most creative response to the final question will win.

Send your entries to tempo@traveldaily.com.au



Q3. India is full of destinations that offer rich heritage and fierce wildlife while Sri Lanka can offer safaris, wellness retreats and unique once in a lifetime experiences. How many staff picks does Tempo recommend in the India/Sri Lanka Brochure?

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Seabourn UNESCO

SEABOURN and the United Nations Education, Scientific and Cultural Organization (UNESCO) have signed an agreement to extend their alliance for five years.

The partnership will see the continuation of the cruise line's work to support UNESCO's historic and cultural preservation projects around the world and to promote sustainable tourism.

Captain Cook dates

CAPTAIN Cook Cruises Fiji has launched four new dates for its 11-night Lau and Kadavu Discovery Cruise.

The new departures are on 05 Nov, 03 Mar 2020, 20 Oct 2020 and 16 Mar 2021.

For more information on the itinerary, [CLICK HERE](#).

Tucan Purpose

TUCAN Travel has recruited Tanya Clover as its Purpose Officer in a move to "streamline Tucan Travel's purpose of responsible travel".

Clover will be responsible for driving Tucan's vision of supporting the communities it visits both economically and ethically.

WRD joins strike

THE World Resorts of Distinction team will join the Global Climate Strike on Fri (TD 13 Sep).

Announcing the team will strike this week as part of the call for urgent action on climate change, a spokesperson said as a sustainable business, it makes sense to support the movement.



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For more information please call Paul on (02) 9119 8744 or click **APPLY** now.

Senior Travel Consultant | Boutique Agency

Sydney, \$50-\$55k + Comms, Ref: 3323AJ1

A rare opportunity to join one of the most sought after Retail Travel Agencies in Sydney has just presented itself. This well-established and friendly agency is now on the lookout for an experienced Travel Consultant to join the ranks in order to deliver high levels of customer service to their large and loyal client base. Salary is negotiable depending on experience and the range on offer is up to one of the highest in NSW. A lucrative commission structure is also on offer!!

For more information please call Antony on (02) 9119 8744 or click **APPLY** now.

Hotel BDM - Northern Suburbs

VIC, Lucrative Salary + Bonuses, Ref: 4227AB2

BDM required for Northern Suburbs hotel. My clients are searching for a team member who will be responsible for local sales and business development in the area. You'll be working closely with senior management and the owners to seek new business and build clientele. Build, manage, and maintain accounts for this widely known and reputable Hotel Company. Come work for this team where your experience in sales will be valued and well rewarded. Interested? Contact me ASAP and APPLY NOW!

For more information please call Anisha on (03) 9988 0616 or click **APPLY** now.

Experienced Holiday Planner

North Brisbane, High Salary, Ref: 4195MT1

Do you want to work in an award winning travel agency, with very specialised, luxury products? Our client is looking for an experienced travel consultant to join their exclusive ranks. They offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. A love and passion for travel is essential, must have at least 3 years' experience. A COMPETITIVE SALARY \$40k + commission + super and close to the beach. If you're interested PLEASE APPLY NOW!

For more information please call Mark on (07) 3123 6107 or click **APPLY** now.

Retail Travel Agent

ACT, \$50k + Comms + Famils, Ref: 2011RL1

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For more information please call Ronny on (02) 9119 8744 or click **APPLY** now.

Business Development & Operations

Sydney, \$60k + Super + Comms, Ref: 2625SJ1

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For more information please call Serena on (02) 9988 0616 or click **APPLY** now.

Temp Travel Role

Sunshine Coast, TEMP role, Ref: 6436AW2

My client is looking for Temporary Travel Consultant to work in the Sunshine Coast region! NO weekends required! The role commences end of SEPTEMBER for this Boutique Leisure Travel Company. Experience Required: Min. 2 years Travel Consultant experience, GDS: AMADEUS, Articulate and Confident phone manner, Proficient in booking ALL aspects of Leisure Travel! If your skill set fits the above and you are looking for a TEMP role - ONLY 3 days a week for 2 weeks - send your CV and APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.

After Hours Travel Consultant

BNE: FTE \$65k + Travel Perks, Ref: 8710AW3

My client is looking for Retail or Corporate travel consultants with proficiency in a GDS (Sabre preferred). You will need to be able to demonstrate an ability to interpret and calculate air fares, deliver exceptional customer service and have excellent written and verbal communication skills. This role is an after hours assist position and the ideal candidate will have the flexibility to work a rotating roster based on a 24/7 business model. If this is the role for you - APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.



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From grand deluxe properties to stylish boutique hotels and family run inns with flair – Austria's imperial capital has it all. All our Vienna members are located in the city centre to be an ideal base for the city exploration.

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The baroque city of Salzburg and its nearby lake region offer sophisticated hotel options for a city trip or nature retreat.

HOTELS IN TIROL

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