

Tokyo now on sale!

Hurry, this feel good price is for a limited time only. Take off from Brisbane to Haneda, Tokyo's closest airport.

Brisbane to Tokyo (Haneda) from

\$689*

Return Economy Light fare

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*Fares on sale from 12.01am AEST 28 January 2020 until 11.59pm AEST 07 February 2020 unless sold out prior. Departing from Brisbane to Tokyo (Haneda), return Economy Light fare, for travel from 4 April 2020 until 30 June 2020. Terms and conditions apply.

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Tokyo from \$689

FLIGHTS to Tokyo are on sale now with Virgin Australia, with return Economy Light fares from Brisbane to Tokyo (Haneda) on offer from \$689.

The offer ends 07 Feb and applies to travel 04 Apr-30 Jun. See the **cover page**.

"Do not travel" to China

THE Department of Foreign Affairs and Trade has increased the level of its Smartraveller advice for mainland China to the highest "do not travel" level.

The move, announced on Sat by Prime Minister Scott Morrison, is among several measures aiming to combat the spread of the novel coronavirus which has now been declared a global health emergency by the World Health Organization.

All travellers arriving from China are now being asked to self-isolate for two weeks since their

departure, and entry to Australia is being denied to people who have left or transited through mainland China from 01 Feb 2020.

This aims to substantially reduce the volume of travellers coming from mainland China, but a range of exceptions apply including Australian citizens, permanent residents and their immediate family, as well as air crews who have been using appropriate personal protective equipment.

Qantas has confirmed it will suspend all its flights to Shanghai from 09 Feb through until 29 Mar 2020, and will cease operating Sydney-Beijing permanently from 09 Feb (**TD** 12 Nov 2019).

Air NZ has also ceased operating its Auckland-Shanghai flights effective immediately.

There is no change to Qantas services to Hong Kong, and QF codeshare arrangements on China Eastern and China Southern flights are not impacted.

AFTA NTIA 2020

THE countdown is on for the Australian Federation of Travel Agents (AFTA) National Travel Industry Awards (NTIA), which will be held on 18 Jul at ICC Sydney.

AFTA is highlighting the event's many sponsors - see **page 10**.

ADVENTURE WORLD TRAVEL

2020/21

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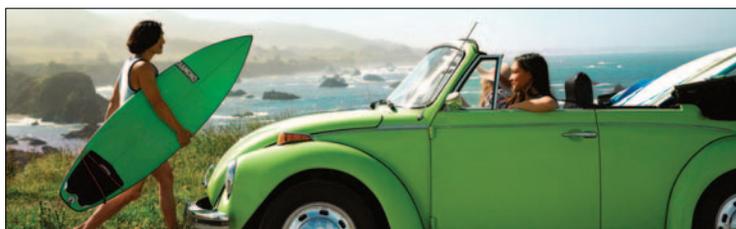
OUT NOW

ORDER TODAY

Today's issue of TD

Travel Daily today has nine pages of news and photos, a front cover wrap for Virgin Australia, plus full pages from:

- AFTA NTIA
- Travel Trade Recruitment
- Hurtigruten
- TD Sustainability Summit



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OMNISCHE HOLIDAYS

Exotic South Pacific. Exquisite packages. Photo Credit: David Kirkland

Qantas love Oz sale

QANTAS' Love Australia sale is on now, with over 50 domestic destinations incorporated in the promotion.

The sale ends 10 Feb, unless sold out prior, with flights from Sydney leading in at \$109.

CLICK HERE for more.

Emerald's new super yacht

THE Scenic Group on Sat revealed it would launch a new 100-guest super yacht, *Emerald Azzurra*, the first vessel under the new Emerald Yacht Cruises brand, part of the Emerald Cruises portfolio (**TD** breaking news).

Announced at the Group's Night of Stars in Sydney (more on **page six**) by owner and Chairman Glen Moroney, the yacht is set to debut in Jul 2021, and will be certified for unrestricted passenger ship operations in all regions except polar.

However, *Azzurra* has been designed for the Adriatic Coast and the Mediterranean and Red Seas, with the vessel able to access smaller harbours and ports typically only reached by small yachts.

At 110 metres in length, more than 88% of the ship's suites feature a balcony.

The ship will be equipped with three tenders and two Zodiacs for shore landings and offer guest included EmeraldPLUS cultural experiences, a range of included EmeraldACTIVE excursions, and the choice to book DiscoverMORE optional excursions.

Passengers will also be able to take part in paddleboarding and snorkelling, and dine at Reflections Restaurant or have a drink at the Sky Bar.

Azzurra's hull and machinery is being built at the Halong Shipbuilding Company in Vietnam, before she is fitted out by Emerald.

Moroney said the launch of Emerald Yacht Cruises and *Azzurra* was "a logical extension of the Emerald Cruises portfolio, adding intimate yacht cruising to Emerald Waterways river' cruise offering".

Attendees on the night were provided with the first Emerald Yacht Cruises brochure, which is set to be distributed to agent partners this week.

Win a Greek trip

GREECE & Mediterranean Travel Centre is giving away the chance to win a "luxurious" Greek trip, as part of the Feb **Travel Daily** monthly competition.

The eight-night odyssey, part of the company's Luxury Greece Collection, begins in Athens, and takes in the Greek Islands of Mykonos and Santorini.

To win, submit an image and a short description of 100 words or less to each of the four questions posed each week across Feb in **TD** - see **page nine**.

Golden cancellation

GOLDEN Globe Travel in Blacktown, NSW, had its ATAS participation cancelled on Fri, after it was initially suspended on Thu (**TD** Fri).

The cancellation was due to a breach of section 2.5 of the ATAS charter, which governs the eligibility criteria of ATAS participants.

Reach the summit!

AMERICAN Express Global Business Travel Vice President and General Manager Jo Sully is just one of many fascinating speakers who will be offering their thoughts at the 2020 **Travel Daily** Sustainability Summit - see the **back page** for full details.

evergreen

INTRODUCES

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YACHT CRUISES

EMERALD AZZURRA

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JULY 2021

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EXOTIC DESTINATIONS

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RED SEA

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MORE INFO

FCTG's Flexi deal

FLIGHT Centre has signed a four-year agreement with financial solutions company FlexiGroup to be the exclusive provider of interest-free finance to its clients.

The new deal also extends to Flight Centre's Universal Traveller and Travel Associates brands, and is expected to help drive double-digit growth for the travel business, in tandem with other initiatives such as an investment in data driven marketing.

"Flight Centre is a highly effective acquisition channel and attractive partner for FlexiGroup...driving higher than average ticket size," said the company's CEO Rebecca James.

FlexiGroup's mantra is to make larger, lifestyle-driven purchases more affordable.

New ATAS ad guidelines

NEW advertising guidelines for ATAS participants have been handed down, effective today.

While much of the content regarding the new instructions are modelled on Australian Competition and Consumer Commission publications, the Australian Federation of Travel Agents' (AFTA) new ATAS guidance clarifies rules surrounding two-price comparison & component pricing.

Two-price comparisons, which are incumbent on the phrases "typically" and "valued at", will now require advertisers to retain records and be able to substantiate their advertising.

This includes records of how long the product was offered for sale at the "was" price; what other prices were offered during that period; and how many sales were made at the "was" or "typically or valued at" price versus how many sales were made at other prices.

New guidelines also govern

component pricing, which implores advertisers to state a total price rather than promoting a price of a portion of the total.

Advertisers must now include in price advertising all taxes, duties, levies and/or charges payable; resort fees; mandatory gratuities; and direct payments required to third parties.

Both two-price comparisons and component pricing have drawn the ire of the industry over the past 12 months, with Australian Travel Agents Co-operative Chairman (ATAC) Ken Morgan telling *Travel Daily* in Oct ATAC members were concerned about the public being misled by members of the industry (*Travel Daily* 12 Oct).

The AFTA Board has approved the standards, with an amnesty period of three months allowing members to implement changes required.

For those interested in finding out more, AFTA has detailed the ATAS changes on its website, accessible [HERE](#).

AFTA will also host two webinars regarding the changes, taking place in Feb and Mar.

Brexit Aus impact

SMARTTRAVELLER has listed a number of Brexit implications for Australian travellers.

There will be a transition period until the end of the year, during which Australians living, working in, or travelling to the UK will not be affected.

[CLICK HERE](#) for the full update.

ANA, SQ deal

ALL Nippon Airways (ANA) and Singapore Airlines have deepened their partnership, with a joint venture agreement to see the two provide enhanced flight connectivity and access to a wider network.

Pending regulatory approval, services between Japan and Singapore will be heavily enhanced, as will cooperation in key markets such as Australia, India, Indonesia and Malaysia.



Window Seat

FOR a fleeting moment, Travelmarvel's Chief Executive Officer David Cox thought he was having a meet-and-greet with a large mirror at the Australian Open tennis tournament last week.

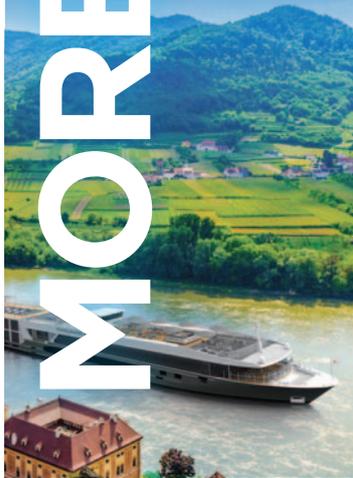
However, it turns out he was brushing shoulders with Australian comedic royalty in Dave Hughes, who it turns out is David Cox's doppelganger.

Hughes was so impressed at the likeness, that he shared the snap to the *Hughes & Ed* radio show's social media pages, prompting Cox to confirm on air that not only was there a resemblance, but they are both also called David.



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NEW Product Procurement Specialist, champion a portfolio of unique destinations as you identify and create speciality products to drive growth.

Wholesale Sales Consultants join our team of destination experts. Bring your passion for travel, bright and outgoing personality and strong communications skills for a rewarding career.

Applicants with experience in Tourplan, or first-hand travel experience in the destinations we specialise in, like Russia, Scandinavia, Eastern Europe, or Croatia, will have an advantage.

Please send your resume with a brief cover letter to hrhelp@peoplemotion.com.au or contact Geoff Snowden on 0437 772 726 for more information



Fly Copa to 3 Cuban cities 7+ times Daily

Costantin at Tvl Associates

TRAVEL Associates has named ex-Norwegian Cruise Line VP of Sales Nicole Costantin as General Manager of its brand and product platform, Aspire.

The Aspire range provides "curated holiday experiences for individual Travel Associates clients, as well as exclusive bonuses and valuable additions such as guaranteed room upgrades, signature experiences, customised service & sought-after amenities," Travel Associates said.

The expansion of Aspire was highlighted as a key focus for Travel Associates by the network's GM Danielle Galloway at the Travel Associates 2019 Showcase last Sep (TD 09 Sep 2019).

Costantin has been tasked with developing, launching and managing the range of curated luxury leisure products and client benefits under the Aspire brand. She will be responsible for the strategic development and

implementation of the Aspire program internally and externally, working with key industry suppliers to deliver premium and differentiated products and benefits for Travel Associates customers.

Costantin joins following two decades with Norwegian Cruise Line, who confirmed in Nov she had "moved on from the business" (TD 05 Nov 2019).

AAT's new air deals

AAT Kings has launched new air deals, offering travellers the choice of flying free or an up to \$800 per couple discount on selected First Choice and Best Buys holidays to Tasmania and New Zealand.

Offers are available until 30 Apr, with bookings made by 31 May to go in the running to win one of 13 places on the Wilderness Achievers Escape incentive.

LATAM leave date

LATAM Airlines Group will part ways with the oneworld alliance on 01 May.

The group made the decision to leave the alliance last year after Delta Air Lines took a 20% stake in the company for US\$1.9b (TD 27 Sep 2019).

LATAM customers will be offered oneworld benefits up to and including 30 Apr, after which the airline will maintain frequent flyer agreements with a number of oneworld member airlines.

LATAM Pass members will not receive oneworld frequent flyer benefits offered by Royal Air Maroc, which joins oneworld effective 01 Apr and LATAM will not offer oneworld frequent flyer member benefits to Royal Air Maroc Safar Flyer members.

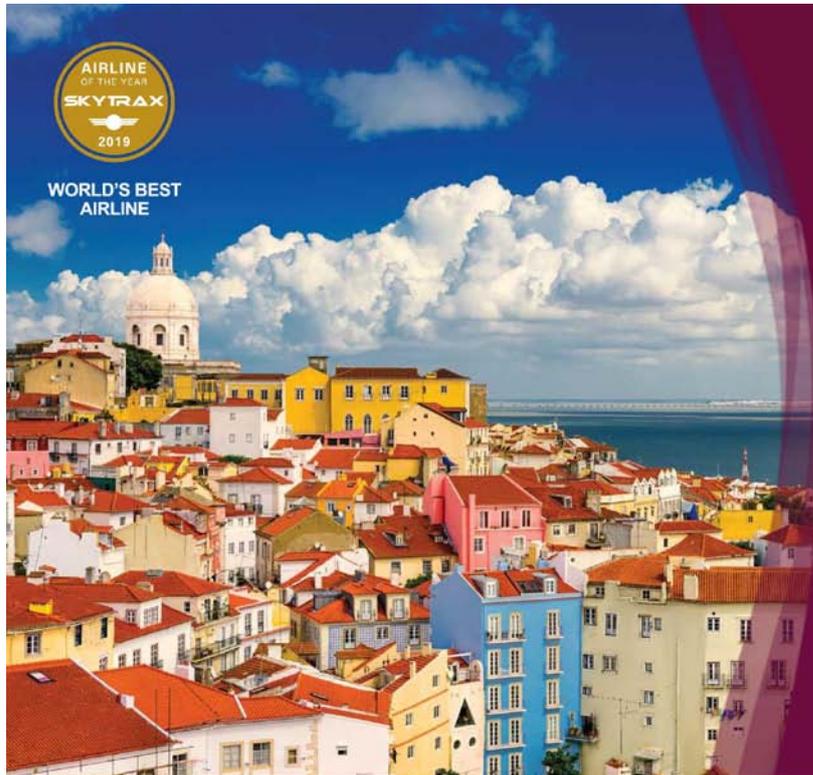
All sectors on LATAM and its affiliates booked and ticketed as part of a oneworld fare product remain valid even if travel occurs after 30 Apr, as long as it is ticketed on or before 30 Apr.

Travel Daily on location in Rome, Italy

Today's issue of TD is coming to you courtesy of Regent Seven Seas Cruises, which debuts its brand new *Splendor* on a voyage from Rome to Barcelona this week.

REGENT *Seven Seas Splendor* is the highly anticipated fifth ship in the line's fleet, and a large contingent of Australian travel agents is among the first to experience the newbuild which was delivered just last Fri.

The all-suite, all-balcony vessel features five restaurants, three bars, a full spa, Culinary Arts Kitchen and more, taking Regent's all-inclusive offering to a new level with free unlimited shore excursions, internet access, fine wines, ground transfers, gratuities and more - see *Travel Daily* this week for more.



Discover the colourful culture of Lisbon

Fly your clients to Lisbon with Qatar Airways and discover Portugal's colourful and cultural capital. Lisbon dazzles with scenic beauty, no matter if you explore the city's majestic landmarks, museums and public squares, or embrace the panoramic vistas that offer unparalleled sunset views from above. Every visit will be a sensory journey your clients will never forget.

Enjoy daily flights to Lisbon, Portugal. Fares per person from*:

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GOING PLACES TOGETHER

* Offer valid until 12 February 2020, unless sold out prior. Fares (AUD) quoted above are the lowest adult return prices per person including taxes, fees, and airport charges departing from Melbourne. Other sale dates may be available. Other sale fares are also available departing from Sydney, Adelaide, Perth, and Canberra. Economy Class fares shown above are for departures from 20 January - 20 March 2020, 14 April - 16 April 2020, 19 April - 22 May 2020, and 21 September - 27 November 2020. Business Class fares shown above are for departures from 14 January - 6 December 2020. Further blackout periods may apply. Fares may vary due to currency fluctuations. Seasonal surcharges and weekend surcharges may apply. For all other terms and conditions please review at time of booking.

Traveller needs

TRAVELLERS are more put off by trips which don't meet their unique needs - such as comfortable beds and time-of-day availability - than price, according to new research released by Google.

The study asked more than 7,000 travellers from six countries (including Australia) how they plan a trip from beginning to end, including what inspired them to travel in the first place.

Australian travellers revealed that 18% simply felt they were due for a holiday, while 14% were motivated by wanting to travel to a specific destination for some time and 15% regularly think about trips they want to take.

The study recommended that travel marketers focus on needs, not price, let consumer behaviour guide their strategy, build relationships early with search & connect across the journey with machine learning - more **HERE**.

TAG acquires Leeds

TAG has announced the purchase of travel management company Leeds Enterprises, a business that currently boasts a portfolio of over 40 bands/artists.

Leeds Enterprises has been in operation for more than 35 years, founded by Andy Leeds in 1983.

"I have personally known Andy for five years, however admired and known of his reputation for many more," said TAG's Group Touring Director Byron Carr.

"His 35 years of touring travel experience and passion for the business is second to none, knowing all his clients and having worked with some over the years, I have experienced first-hand Andy's dedicated 24/7 service levels and attention to detail for his clients," he added.

TAG will aim to provide new technology and its industry knowledge to help propel the Leeds brand to its next level of growth and success.

All set for "luxury perfected"



REGENT Seven Seas Cruises has taken delivery of its fifth ship, *Regent Seven Seas Splendor*, which sets sail tomorrow for a special preview cruise from Rome to Barcelona.

A group of Australian travel agents will be among the first to experience the newbuild, with Steve Odell and Lisa Pile from Regent Seven Seas' local office showcasing the vessel to about 150 travel partners and media from across the Asia-Pacific region.

Splendor is being marketed under the tag line of "luxury perfected", building on the Regent all-inclusive tradition with

a host of innovations, which the Aussies will debut over the next few days in the Mediterranean.

The ship carries 750 guests in supreme elegance and comfort, with design touches including over 500 crystal chandeliers and more than an acre of Italian marble.

Pictured at a cocktail party last night at the pre-cruise accommodation, the Rome Cavalieri Waldorf Astoria Resort, are: Janette Wall, Travel Associates Balgowlah; Danielle Galloway, GM of Flight Centre Travel Group Premium Leisure Brands; and Kathy Pavlidis from Travel Associates Kew.

A large advertisement for ANA flights from Sydney to Tokyo. The background is a composite image showing a cityscape at night with the Tokyo Skytree tower, a traditional Japanese pagoda, and a person in a kimono. The text is overlaid on the image.

SYDNEY ➤ TOKYO

DOUBLE DAILY FLIGHTS

Day and night from Sydney to Haneda

Day flight departs from 29 March 2020 onwards.

ANA Inspiration of JAPAN | A STAR ALLIANCE MEMBER

WA Tourism rescue

THE West Australian Government has announced a major funding injection of \$2.85 million to support the state's tourism industry following the bushfires disaster and the coronavirus outbreak.

The money will be allocated towards attracting more interstate visitors to WA through co-operative marketing deals with airlines, travel agents and hotels.

The funding package will also see Tourism WA collaborate with local tourism organisations to encourage locals to holiday at home in the state instead.

"With the current uncertainty we want to do everything possible to mitigate any potential impacts," said WA Tourism Minister Paul Papalia.

Trafalgar pre-sale

TRAFALGAR has released its collection of 2021 Europe & Britain trips for pre-sale from today, with spots guaranteed for all bookings made by 01 Sep.

The tour operator's Europe & Britain program offers more than 111 trips and includes returning favourites such as the Best of Italy itinerary featuring an exclusive visit to a section of the Vatican Museum not normally accessible to the public.

Trafalgar CEO Gavin Tollman said the company decided to release the program earlier than usual due to "an unprecedented number" of enquiries.

"We're proud to be the brand that is delivering for customers now, when they want it," he said.

MEANWHILE, Trafalgar is reminding agents that 15% discounts on 100 of its 2020 trips are on offer as part of The Travel Corporation Family of Brands' 100 year celebrations promotion.



TEN agencies from across Australia achieved Diamond status at Scenic's Night of Stars event held at Sydney's ivy Ballroom on Sat night.

The eighth annual event recognised top performing agencies and agents, with seven national honours presented along with awards for the top travel agency offices in each state for both the Scenic and Evergreen brands.

Special guests on the night included an appearance from Scenic's founder and Chairman Glen Moroney as well as personalities from television including Catriona Rowntree,

Stevie Jacobs and French chef Gabriel Gate.

Pictured are representatives from Scenic's Diamond status agencies including American Express Travel Centurion, Bicton Travel, Flight Centre First & Business Queen St Mall, Helloworld Miranda, Helloworld Strathpine, Helloworld Winston Hills, Our Vacation Centre, Sorrento Key Travel & Cruise Centre, Travel Associates Toronto and Weston Cruise & Travel.



Visit USA expos

VISIT USA expos kick off next week, and joining the destination marketing corps will be entertainment reporter Richard Reid and musicians from the Texas Music Takeover tour.

Reid will gossip with agents in Adelaide, Gold Coast and Perth, while the musical stylings of the Lone Star State will be present in Brisbane, Melbourne and Sydney.

Further updates will be provided to each expo's Facebook page - [CLICK HERE](#).

Dest GC campaign

DESTINATION Gold Coast is targeting over-50 travellers from around the country with its latest tourism campaign.

The \$2 million domestic push sees the chief tourism body aim for high-spend travellers (HSTs), through the exploration of "lesser-known experiences", such as those found in the region's hinterland, with Chief Executive Annaliese Battista referencing the importance of growing the city's visitor economy.

"The 50+ market represents Australia's most rapidly growing demographic by expenditure, and therefore the biggest opportunity to grow our domestic market share," she said.

"There is a higher proportion of HSTs aged 50+ compared to younger age groups and these travellers tend to holiday more."

View the new ad [HERE](#).

TRAVELMARVEL has released its Europe 2021 pre-release brochure to the market, featuring itineraries serviced by the brand's upcoming trio of Contemporary Class river ships.

Polaris, scheduled to launch in Apr this year, followed by *Vega* and *Capella* in 2021, will all feature a two-and-a-half deck design that allows maximum access to the Sun Deck, as well as a rooftop bar, heated whirlpool, and three dining options.

Speaking to *Travel Daily* about the new ships, Travelmarvel Chief Executive Officer David Cox said the vessels featured "unique selling points" for the Australian market, including a trained barista on board to provide quality coffee and an Irish pub located at the back of the ships called McGeary's Bar.

Cox also noted the ships would offer entertainment that would resonate with the tastes of Australians.

"We've got onboard entertainment that will be with the cruise for the whole duration...they will really understand what gets the Aussies up after dinner, and play songs from the 60s, 70s, 80s music to get the 50-plus market up and dancing," he said.

Travelmarvel is also offering special earlybird prices for select tours in the 2021 pre-release brochure, such as the 14-night European Gems itinerary leading in for \$5,495ppts.

Further cruise highlights include the 14-night Best of the Balkans sailing, priced from \$5,995ppts.

Access the new 2021 brochure online [HERE](#).

Intrepid 20% off

INTREPID Travel is currently offering a 20% discount on all Australian trips.

The three-day Great Ocean Road Adventure ex Melbourne departing 26 Feb is now priced at \$368 per person multi share.

For more, call 1300 458 437.



APT TRAVEL GROUP



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NSW BUSINESS DEVELOPMENT MANAGER

APT Travel Group is Australia's largest and most awarded tour and cruise company, with 93 years of experience in innovation, customer service and being market leading.

We are looking for a dynamic new addition to our sales team in the role of NSW Business Development Manager.

If you are an experienced BDM that is passionate about delivering exceptional service and have a track record of strong industry relationships this may be the opportunity you have been waiting for.

Key focus of the role:

- Ensure sales budgets are met and ROI is ascertained on all sales spend.
- Maximise revenue growth through thorough business plans and carefully curated sales activities.
- Deliver presentations to large and small groups to drive business and promote the APT and Travelmarvel suite of products.
- Create and implement a training plan for the NSW territory to train and motivate travel agency consultants on product selling features.
- Develop market intelligence summary reports covering: product feedback, competitor analysis, APT product opportunities and general market trends.

If this sounds like you, why not find out more head to <https://applynow.net.au/jobs/ni/APT5215>

Travel Daily

SIGN UP FOR SUPER RUGBY FOOTY TIPPING

Prizes include flights to NZ with Emirates and weekly travel vouchers from Expedia

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Anouvong floats

HERITAGE Line's newbuild *Anouvong* has hit the water for the first time, with a successful floating taking place in Laos' far northwestern Bokeo Province.

The next milestone for the vessel will be the completion of the mechanical and electrical infrastructure over the coming weeks, as well as the fitting-out of the ship's interiors.

The *Anouvong* is scheduled to embark on its three-night maiden voyage on 29 Sep, from Luang Prabang, Laos (**TD** 20 Sep 2019).

PER new stores

WHSMITH, retailer in convenience, books and news for travellers, has been awarded a contract for four sites at Perth Airport's Terminal 1 International, which are set to open this year.

The announcement follows the opening of three WHSmith stores in Terminal 4 last year.

Kununurra tender

A COMPETITIVE tender process has begun for an airline to provide a regular public transport air service between Kununurra, Halls Creek and Balgo from Jul.

The tender proposes a new three-year contract, initially for a one-year term, plus two one-year extension options, with the WA Govt to provide up to \$500,000 a year to support the air service.

The tender will close on 28 Feb.

Opera upgrade

THE refurbishment of the Sydney Opera House's Concert Hall will commence this week, as part of the \$275 million Decade of Renewal project, which aims to transform the building ahead of its 50th Anniversary in 2023.

The Concert Hall will receive new state-of-the-art theatre machinery and staging systems, improved acoustics, and better accessibility for people with mobility needs.

Crown Towers Syd first look



CROWN Towers Sydney has provided a first look at the property, located in the inner-city suburb of Barangaroo and set to open in Dec.

The property has released a raft of renders, which depict the lobby, various rooms, pools, spa and exterior.

At 275m high, the hotel will feature 349 guest rooms, including 327 rooms, 20 villas and two premium villas, one of which the company says will be the tallest, habitable space in any hotel in Sydney.

The hotel will offer guests a spa, plus a private fitness studio and an open-air tennis court.

Room highlights include touch-screen technology providing 24-hour in-room dining and concierge services to media streaming, floor-to-ceiling views and custom-made baths.

"We have worked with leading international design teams to create something truly unique for Sydney," said Crown Sydney Chief Operating Officer Peter Crinis.

"International in feel, but celebrating the beauty of

Sydney and its surrounds in its execution."

Crown Towers Sydney is set to open its doors in Dec, three months ahead of schedule, with bookings to go live in Jul.

Pictured: A render of the Crown Towers Sydney Harbour Bridge King Room.

YOU WON'T BELIEVE ITS CANADA

This destination update is brought to you by Destination Canada



There's no doubt about it, encountering a grizzly bear devouring salmon in the wild is a moment so profound it will change you forever. British Columbia is packed with opportunities to experience these legendary beasts in their natural habitat.

The Great Bear Rainforest is aptly named for its size (more than twice that of Belgium) and inhabitants. This ancient wilderness is nestled along BC's mid-coast where wilderness lodges such as Knight Inlet Lodge and Great Bear Lodge offer the perfect base for grizzly-viewing from spring to autumn.

Seek out the Holy Grail of bears, the elusive Kermode (Spirit) bear, a sub-species of black bear that carries a recessive gene, giving them a white coat. Spirit Bear Lodge is owned and operated by the Kitasoo/Xai'xais First Nations, with tours available in September and October.

Take a floatplane to the Khutzeymateen/K'tzim-a-deen Grizzly Sanctuary in Northern BC, home to around 60 bears. Watch them roam the shores and frolic in the rivers as they fish for mussels and salmon. Word of warning: book ahead. These popular tours fill up quickly!

Discover more incredible wildlife adventures here.



Rex Community

REGIONAL Express (Rex) has announced the extension of the Rex Community Fare scheme until 31 Dec on the Rex-operated Qld Government Regulated routes across the state.

The scheme links 23 remote Queensland towns with Brisbane, Townsville and Cairns, and is also offered between the regional communities.

The fare is available outside of 60 days prior to departure.



A-LEAGUE

A-LEAGUE WINNER R17

Congratulations

MICHAEL OSBORNE

from The Mature Traveller

Michael is the top tipper for R17 of *Travel Daily's* A-League footy tipping competition. He's won a \$100 travel voucher from Breakaway Travel Club.



A-League tipping competition is sponsored by Etihad Airways and ReadyRooms, with the top tipper for the season winning a trip to Manchester to see Manchester City play.



ReadyRooms

NSW permit LTPS/19/38955 ACT permit TP 19/04408

NT tourism grant

ABORIGINAL-OWNED tourism businesses in the Northern Territory can now apply for one-off funding of up to \$20,000 towards small infrastructure upgrades, contributions towards business, and feasibility planning for future development or interpretation projects.

The Aboriginal Tourism Grant Program is a part of the Territory Government's NT Aboriginal Tourism Strategy 2020-2030, which was released last year.

Applications close on 03 Apr for projects which can be delivered by 31 Dec.

Delta AMEX update

DELTA Air Lines has relaunched its SkyMiles American Express Cards, which feature a new design and will be made from metal for the first time.

The airline says the updated cards offer "more rewards and enhanced travel perks for consumers and business owners", including the ability to earn more miles on everyday purchases.

Existing card members started receiving these benefits automatically on 30 Jan, while new members who apply before 01 Apr take advantage of a range of launch offers.

NZ tourism guides

THE New Zealand Ministry of Business, Innovation and Employment (MBIE) has released Destination Management Guidelines to help destinations around the country plan, manage, market and develop as a tourism destination.

"Destination Management allows communities, districts and regions to determine what tourism could look like for them, the benefits they want to get and help with responding to changing economic conditions and attitudes," said MBIE Tourism General Manager Iain Cossar.

"[It's] a key priority in the New Zealand-Aotearoa Government Tourism Strategy, and MBIE is continuing to work with destinations across New Zealand to help them plan and manage tourism in a sustainable, productive and inclusive way."

A4A applauds SAF

INDUSTRY trade organisation Airlines for America (A4A) has applauded the approval and publication of a new sustainable aviation fuel (SAF) specification, which represents the sixth approved pathway for the production of SAF.

"The new standard provides another important pathway for SAF production," A4A Vice President, Environmental Affairs Nancy Young said.

"The more pathways we have, the more SAF that can be produced and used to sustainably power our planes."

The specification was approved and published by one of the largest standards-development organisations in the world, ASTM International and provides criteria for the production and use of catalytic hydrothermolysis jet fuel, a type of synthetic kerosene.

BROCHURES

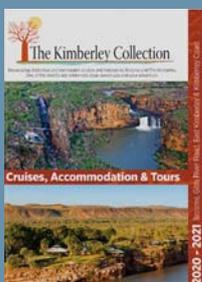
WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Travelmarvel - Europe 2021

Travelmarvel has unveiled its Europe 2021 pre-release brochure, which highlights the 14-night European Gems cruise from \$5,495ppts with a fly free earlybird offer. The itinerary visits the Rhine and Danube rivers, Germany's medieval towns, Amsterdam's canals, Budapest, Vienna and more, and includes Flexi Tours, which allows travellers to tailor their own shore excursions. The brochure also introduces the 14-night The Best of the Balkans tour and eight-day The Rhine & Moselle cruise,

and features Travelmarvel's brand-new fleet of river ships, the *Polaris*, *Capella* and *Vega*.



The Kimberley Collection - 2020/21

The Kimberley & Territory Collection has released its brochure for the 2020/21 season, featuring the cruise vessels *Eco Abrolhos* and *Reef Prince*, and the new Ponant vessel *Le Bellot*. Highlights include a 4WD adventure through the heart of the Kimberley via Gibb River Road, and aerial tours of Broome, Bungle Bungle, and East Kimberley. Travellers will be able to stay at deluxe resorts and apartments, unique cattle stations and Kimberley wilderness lodges.

WIN A TRIP TO GREECE

This month The Luxury Greece Collection, a division of Greece & Mediterranean Travel Centre is joining *Travel Daily* to give agents the chance to win a luxurious Greek trip! The 8-night escape explores the must see destinations of Greece. Start in ancient city of Athens and then relax and unwind on the scenic Greek Islands of Mykonos and Santorini in 5-star accommodation.

To win all you'll need to do is correctly submit BOTH an image and a short description (100 word max limit) to each of the 4 questions asked weekly over February.

Send your answers to grecemed@traveldaily.com.au



Q1 - It's always nice to treat-yo-self when you're on holidays. Send us through your favourite holiday splurge!

Full prize details here





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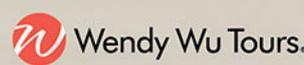


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Make the move to this award winning travel agency within the CBD. Offering, Monday to Friday, no late nights with a supportive team. This role is perfect to get your work life balance back. I am seeking an experienced travel agent with a minimum of two years' experience to fill this role. With the ability to create customised travel itineraries. This fast paced, luxury travel agency offers a competitive salary and uncapped commission. This role will not last long. APPLY NOW!!

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Want to provide outstanding Customer Service to valued customers? Want to sell HIGH END/LUXURY product & destinations? Want work/life BALANCE? Then this is the role for you! With the ability to create customised travel itineraries including flights, cruise, accommodation, transfers and rail; you will excel at delivering exceptional customer service! Work autonomously within a supportive team environment and secure a New Travel Role for the New Year! APPLY NOW as this role will not last long!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Tramada Temp

MEL, Attractive Hourly Rate, Ref: 4316AO1

Looking for an experienced travel consultant who is proficient in the back end of Tramada. Assist a boutique travel agency going through a systems transformation. 4 week assignment with an early March start. Be the expert in all back-end Tramada tasks e.g. reconciliations, BSP and reporting. Must feel confident in assisting, supporting and training the team through the transformation. Central location close to public transport. Apply with your CV or call for more information.

For more information please call Ashleigh on (03) 9988 0616 or click [APPLY](#) now.

VIP Corporate Travel Consultants

SYD, \$75k + Super, Ref: 1112RL1

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For more information please call Ronny on (02) 9119 8744 or click [APPLY](#) now.

Corporate Travel Consultant

Perth, \$60-70k + Super, Ref: 5473SJ3

We are on the lookout for a great Corporate Travel Consultant to join an exciting travel management company in their luxurious offices in Perth. Dealing with SME corporate accounts both domestic and international bookings I require a candidate with experience across both. Using your travel industry experience & excellent customer service skills this is the chance to progress in your travel career. Work in a small team, have a hands on approach to your work & enjoy a fantastic salary package.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.

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BNE, \$70k-\$90k + Super, Ref: 4376MT1

We are an industry leading global company that provide travel specific solutions and information to clients ranging from Global agencies to Airlines to Smaller leisure travel agencies. We are looking for a Customer Relations Manager looking after customer relationships and building strong, trustful relationships. Serving as the face of the company and acting as a distribution channel. Must have excellent problem-solving abilities, sales experience with proven commercial results and Travel passion.

For more information please call Mark on (07) 3123 6107 or click [APPLY](#) now.

Senior Travel Consultant | Boutique Agency

MEL, High Base + Uncap Coms, Ref: 3792AB1

Are you an experienced travel consultant (min 5yrs) looking for a step into the premium or luxury market? Do you like the sound of running your own client business within a supportive team environment? If so, this could be the role for you! The successful candidate will enjoy a competitive base salary with uncapped earning potential and a great commission structure. You'll also get to take advantage of huge flexibility options in terms of working hours. Contact me ASAP and APPLY NOW!

For more information please call Anisha on (03) 9988 0616 or click [APPLY](#) now.

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