

AFTA INDUSTRY NOTICE

The AFTA Travel Accreditation Scheme (ATAS) is the cornerstone of the Australian travel industry. It sets standards, future proofs and protects the integrity of our industry.

ATAS is the means by which both consumers and trade can identify trusted, reliable and quality travel businesses.

AFTA and ACS does not take its role lightly and does not make cancellations without good reason!

In the last 6 months, two large scale, non-accredited wholesalers have become insolvent. It is a stark reminder to all industry that if a business is NOT accredited – ask why not?

It is unacceptable that a company can make statements and issue press releases which turn out to be misleading and deceptive. It is a clear demonstration of the lack of integrity of these companies.

AFTA is NOT to blame for the demise of these companies. Poor financial management is the only cause of a company becoming insolvent.

AFTA recommends that travel agency owners only work with reputable accredited wholesalers and tour operators.

All CATO members are required to be ATAS accredited.

AFTA has 63 years of representing, supporting, and innovating for the Australian Travel Industry. In 2020 we will continue to seek new solutions to provide all involved with confidence in the travel value chain and make the payment eco-system in the Australian travel industry more robust.





AFTA industry notice

THE Australian Federation of Travel Agents (AFTA) is today reminding agency owners to only work with reputable ATAS-accredited wholesalers and tour operators.

For more information, see the cover page.



itravel enters wholesale

ITRAVEL launched an internal wholesale product for its agents over the weekend at the group's second annual conference, held in Sydney.

The wholesale offering, called HQ by itravel, is live with itravel's hotel content and will allow agents more control and provide them with more value, MD Steve Labroski told *Travel Daily*.

"By doing this we actually cut out a lot of our middlemen where we can actually go direct to some of our key partners that we have globally, and by doing that we add more value to our customers and obviously more money goes back into each agency or mobile consultant," he said.

"It's the beginning of our future where we actually vertically integrate everything that we do in one platform."

Labroski noted the group would continue to work with external wholesalers, explaining

the biggest difference of HQ by itravel was that it aggregates all of the group's key partners in one central location.

"It's time-efficient, it saves our network time and effort.

"As an agent they don't need to log on to seven different websites to find out what the best rate is, it's one search in one location, instantly giving them the best rate," he told *Travel Daily*.

Labroski said the hotel content on HQ by itravel was just the start for the platform.

"We'll move into tours, transfers, car hire and every other part that we can, just to be able to create this one central location and one-stop-shop for our network," he said, adding that the platform was NDC-ready.

"We're happy to talk to any airline that wants to talk to us about what NDC capabilities we have and how we can work with them," he said - more on **pg four**.

Today's issue of TD

Travel Daily today has five pages of news and photos, a front cover wrap for AFTA, plus full pages from:

- Hurtigruten
- Travel Trade Recruitment
- TD Sustainability Summit

California STAR TRIP Incentive
the first 60 agents to sign up and complete all 9 modules WIN \$100 TRIP* Dollars\$

*Conditions apply see <https://agents.vivaholidays.com.au/>

ADVENTURE WORLD TRAVEL

2020/21 AFRICA COLLECTION

OUT NOW

ORDER TODAY

THE PLACE TO BE

Visit our dedicated trade website
centarahotelsresorts.com/b2b

DISCOVER MORE

CENTARA GRAND

CENTARA

Centara

centra by CENTARA

COSI

CENTARA HOTELS & RESORTS

THAILAND • MALDIVES • OMAN • QATAR • SRI LANKA • VIETNAM

VANUATU

ON SALE!

Flights & 4 nights from \$899pp*

BOOK NOW

SALE ENDS - 28 FEB

*Conditions Apply. Prices are per Person based on Twin Share



OMNISCHE

Explore South Pacific. Expertly packaged.

ATE fees waived

TOURISM Australia has released further details of the assistance it will be providing to the industry as part of the government's Bushfire Recovery Fund (**TD** 06 Feb), with the "bulk of the attendance fees for all seller companies" at the upcoming Australian Tourism Exchange (ATE) to be waived.

This year's event will have a strong focus on recovery, with Tourism Australia also providing additional support for familiarisation visits for buyers to get out into affected regions to help spread the message abroad that Australia is open for business.

Fire-affected operators will also be given the opportunity to attend ATE20, which takes place in Melbourne 10-14 May.

FCTG Topdeck write-off

FLIGHT Centre Travel Group (FCTG) has confirmed an almost \$50 million impairment charge relating to its youth-focused Topdeck touring business due to the operation's recent underperformance.

The whopping \$46.4m write-off was part of an announcement late on Fri afternoon, in which FCTG MD Graham Turner also detailed the early impact of the coronavirus crisis.

He said the non-cash adjustment for Topdeck related to goodwill, brand names and other intangible assets, while other impacts to the company's H1 pre-tax profit included \$7 million in reaccommodation costs after the collapse of Tempo and Bentours.

Turner also confirmed a \$3.1 million negative impact to reflect changes in the fair value of Flight Centre's initial investment in the Ignite Travel Group business, of which FCTG took 100% ownership during the period (**TD** 20 Sep 19).

He said Flight Centre was set to report strong sales for the six months to 31 Dec, with TTV increasing 11.1% globally to a record \$12.4 billion for the half.

However, events such as Brexit, trade wars, unrest in Hong Kong and relatively subdued consumer sentiment in Australia will see the company report an underlying pre-tax profit of \$100m-\$105m - which will then be adjusted for abnormal items, meaning FCTG's statutory profit may be as low as

just \$36.1 million for the period.

MEANWHILE the emergence of coronavirus has meant it will be more difficult for Flight Centre to deliver its previously targeted full year profit of up to \$350 million.

Turner said the virus had already adversely affected FCTG's small corporate travel operations in China, Singapore and Malaysia.

Other areas that could be affected in upcoming months included corporate travel and the Cross Hotels & Resorts business which targets Chinese outbound travellers as clientele for its 24 properties in Thailand, Bali and Vietnam.

Turner also warned that while the virus had not yet significantly affected demand for travel to countries other than China, leisure travellers may potentially alter travel plans in the coming months if larger-scale outbreaks of coronavirus were detected elsewhere in the world.

737 MAX test plan

THE US Federal Aviation Administration has confirmed that Boeing's grounded 737 MAX aircraft is likely to undertake a certification flight in the next few weeks, as a key milestone in the aircraft's return to service.

FAA chief Stephen Dickson said a recently discovered additional software glitch, relating to an incorrectly illuminated indicator light, was only minor.

Boeing said it was addressing this issue, adding: "our current schedule assessment indicates that this change will not impact the present mid-2020 estimate for return to service".

The 737 MAX fleet has been grounded globally for almost 12 months now, after two fatal crashes, in Africa and Indonesia.

evergreen

INTRODUCES

EMERALD
YACHT CRUISES

EMERALD AZZURRA

LAUNCHING
JULY 2021



INTIMATE EXPERIENCES
EXOTIC DESTINATIONS

CLICK FOR BROCHURE

Order your brochure at TIFS

evergreen

INTRODUCES

EMERALD
YACHT CRUISES

ADRIATIC COAST

EASTERN
MEDITERRANEAN

WESTERN
MEDITERRANEAN

RED SEA



SUPER YACHT CRUISING
WITH ONLY 100 GUESTS

CLICK FOR BROCHURE

Order your brochure at TIFS

South to LeisureCom

LONG-TIME Innstant Travel Sales Manager Australia/NZ, Katrina South, has taken a new position as Product Specialist for Gold Coast-based LeisureCom Travel Group.

Brands operated by the company include Discover Queensland, VIP membership network Hightide Holidays, Uneath Africa and Global Explorer.

Hapag-Lloyd to JV

GERMAN travel giant TUI and its longstanding partner Royal Caribbean Cruises have announced a major expansion of their TUI Cruises joint venture, with the addition of Hapag-Lloyd Cruises to the portfolio.

Previously a subsidiary of TUI Group, Hapag-Lloyd will now be integrated into TUI Cruises, which was established by the two companies in 2008.

A contract signed in Hamburg has valued Hapag-Lloyd Cruises at €1.2 billion, and will see TUI Cruises expand into the luxury and expedition cruise segment.

The merger of Hapag-Lloyd into the TUI Cruises JV will create a "leading European cruise company" with 12 ships in total.

Under the new arrangement TUI Cruises will continue to cater to the premium German-speaking market, while Hapag-Lloyd will focus on the global luxury and expedition ship segment.

New DNSW chief named

NSW Minister for Tourism, Stuart Ayres, has announced the appointment of Steve Cox as the new CEO of Destination NSW.

Cox will take the top job at the state marketing organisation after a career in retailing, most recently including eight years as MD of bookseller Dymocks where he guided the company through “a challenging time for the retail book industry,” Ayres said.

The new DNSW CEO’s experience also includes sales and management roles at David Jones, Katies and Just Jeans.

Ayres said Cox’s appointment would give Destination NSW “fresh impetus, as the agency builds on the state’s reputation as the number one destination for domestic and international

tourists.

“This is a great appointment for the people and businesses across NSW,” the Minister enthused.

Cox takes the place of former DNSW CEO, Sandra Chipchase, who resigned last year (**TD** 15 Oct 2019) and departed the organisation in Dec.

“I look forward to helping create and market new and exciting experiences for tourists to NSW and securing the world-class events this state deserves to host,” Cox said.

He will take the reins of DNSW in May, prior to which Acting CEO, Stephen Mahoney (**TD** 29 Jan), will remain in the role.

MEANWHILE Ayres has also announced a new \$10 million “tourism recovery package” which will focus on the tag-line Now’s the Time to Love NSW.

The initiative is being backed by the Federal Government, as part of its \$20 million domestic tourism commitment (**TD** 20 Jan) and complementing the recently launched Holiday Here This Year campaign (**TD** 23 Jan).

As well as the new NSW-focused marketing campaign, the package includes “trade partner conversion campaigns” with Accor, Webjet, Qantas, TripAdvisor and Tigerair, and a \$1 million regional events program.

Amy maiden cruise

CRUISE & Maritime Voyages (CMV) has revealed details of the maiden sailing of its newest ship, *Amy Johnson*, which will see her sail from Singapore to London on a 43-night trip dep 14 Apr 2021.

Amy Johnson, which previously sailed as *Pacific Dawn* for P&O Cruises, will homeport in London from May 2021.

An adults-only vessel, the 1,450-passenger *Amy Johnson* will offer a choice of 11 bars and lounges, as well as six dining venues, including three specialty restaurants.

Soul of the Balkans

CROATIA | BOSNIA & HERZEGOVINA |
MONTENEGRO | MACEDONIA | ALBANIA
25 DAYS | DÉPARTS 24 JUNE 2020

traveldirectors.com.au

travel
directors

WORLDWIDE
ESCORTED
TOURS

AFRICA | ASIA | CENTRAL ASIA
EUROPE | LATIN AMERICA
MIDDLE EAST | RAIL JOURNEYS

1300 856 661

MORE INFO

TD summit awards

TRAVEL Daily has today opened the nominations for its 2020 Travel & Tourism Sustainability Awards, which will be presented following the Sustainability Summit on 22 Apr.

Entries must demonstrate the ability to show “leadership and excellence in the establishment and delivery of initiatives that contribute to sustainable outcomes in the travel and tourism sector.”

To be in the running, entrants must respond to five questions listed in the entry guidelines (**CLICK HERE**), and submit answers along with supporting documentation, to summit@traveldaily.com.au, by 5pm AEST 27 Mar.

Find out more about the Awards, and download an entry form, **CLICK HERE**.

For more details on the speaker line-up at the summit, see **pg 8**.

CLIA awards on Sat

THE cruise industry will honour its top achievers at the 19th annual Cruise Industry Awards this Sat.

Hosted by Cruise Lines International Association (CLIA) Australasia, more than 500 people are expected to attend the event, where 18 winners will be chosen from 71 finalists.

“The level of commitment we see among travel agents in Australasia is exceptional and that’s one of the key reasons for our industry’s strength in this region,” CLIA Managing Director Joel Katz said.

For more, **CLICK HERE**.

Coronavirus poll

TRAVEL Daily is inviting the industry to take part in a brief poll to determine the impact the coronavirus outbreak is having on the Australian travel industry.

Results from the short survey will be published in upcoming editions.

To take part, **CLICK HERE**.



Window Seat

SOCIAL media can be a dangerous place, especially if you work for a tourism board.

Robbed in Rio de Janeiro, a tourist took to Instagram to air their complaints, but the message got a far wider audience than anticipated when Brazil’s national tourism board mistakenly reshared the complaint.

“Rio is a beautiful city,” withali wrote, before going on, “beautiful is not enough... my family and I were robbed and my nine-year-old sister witnessed a violent robbery. “I can’t recommend a visit.”



EXCLUSIVE

Greek Island Escorted

- Small group tour
- Max 16 people
- Athens, Paros, Santorini, Mykonos



1300 661 666

info@greecemedtravel.com.au

NT Muster
2020
Awaken
your senses

Melbourne - Cargo Hall, 10 March
Brisbane - Howard Smith Wharves, 11 March
Sydney - GPO Grand, 12 March



Register now

CLIA coronavirus

CRUISE Lines International Association (CLIA) members have adopted revised protocols in light of the ongoing coronavirus outbreak (**TD 04 Feb**).

CLIA members are denying boarding to anyone who has travelled from, visited or transited via airports in China within 14 days of embarkation.

This extends to anyone who has had close contact with anyone suspected or diagnosed as having coronavirus, or who is currently subject to health monitoring for possible exposure to the virus, 14 days prior to embarkation.

In order to enact these protocols, which came into effect last Fri, screening will be conducted pre-boarding, with "enhanced screening and initial medical support" to be provided as needed to anyone exhibiting symptoms of coronavirus.

Ride the World

RIDE The World Australia has rebranded as Ride the World Motorcycle Tours and launched a new website.

Ride the World Motorcycle Tours provides both inbound and outbound motorcycle touring. See the website **HERE**.

Inspiring new trip

INSPIRING Journeys has launched a new trip to the Barossa Valley to support bushfire recovery, in collaboration with the #EmptyEsky movement.

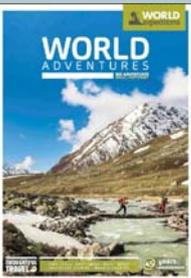
Run in partnership with Ultimate Winery Experience, the Flavours of South Australia trip will visit local producers.

The five-day itinerary will also see all freight to travellers' homes purchased on the trip covered by Inspiring Journeys.

The trip journeys to the Barossa, Adelaide Hills and McLaren Vale.

BROCHURES

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



World Expeditions - World Adventures 2020

World Expeditions has gone to press with its 180-page brochure, showcasing a range of global, all-inclusive, 100% carbon offset active adventures. The expanded program provides travellers with more to choose from, with a new Himalayan trip collection offering the slower-paced Ultimate Annapurna Dhaulagiri Over 55's, and an exploratory expedition in Nepal's rarely-visited Gorakh and Changla Himal region. Other new additions include an eight-day Kackar Mountains

Trek in Turkey, and a 12-day Caribbean Experience: Antigua, Montserrat, Dominica & St. Lucia - the company's first-ever island hopping trip.



Broome, Kimberley & Beyond - WA, SA & NT '20

Broome, Kimberley & Beyond has released its Western Australia, South Australia and Northern Territory brochure, featuring a fresh design and new products. Offerings include self-drive itineraries in all three states, such as the 13-day Gibb River Road Adventure, which starts and ends in Broome, WA and is priced from \$3,238ppts. Also featured in the brochure are rail journeys and Kimberley cruises, including 10 cruise operators with departures leading in at \$3,735 per person.



ITRAVEL Australia held its second annual conference at Amora Hotel Jamison Sydney over the weekend, as the group celebrates its 25th year of operation.

Themed "Creating Opportunities", the event kicked off on Fri with a welcome function at the ivy Den.

On Sat the conference featured a company update, time to meet with and hear from the group's tier one suppliers and a keynote address from Mia Freedman, co-founder and Chief Creative Officer of the Mamamia Women's Media Company.

The afternoon saw itravel members get creative to create videos which represent what clients can get up to on a Royal Caribbean International cruise, for the chance to win a five-night trip for themselves.

Attendees then got glammed up for a Gala Dinner in Potts Point.

Managing Director Steve Labroski told *Travel Daily* that the group had 85% of members attend the conference, similar to last year's inaugural event, along with a tight group of suppliers.

Pictured on Sat are: Emma

Will, Operations & Solutions; Steve Labroski, MD; Annalee Iliovski, Head of Commercial; Juanita Swigelaar, Operations & Solutions; Tiano Sakaria-Cecil, Operations & Solutions; Kim Wudko, Head of Operations; Sue Milosova, Travel Manager; Dee Jaswal, Head Of Digital Media & Marketing; and Louie Apostolovski, MD and Finance.

SUPER RUGBY SUPER RUGBY R2 WINNER

Congratulations

ERIN GRANT

from Sabre

Erin is the top point scorer for Round 2 of *Travel Daily's* Super Rugby footy tipping competition. Having won \$100 travel credit courtesy of Expedia.



Travel Daily Super Rugby tipping competition is sponsored by Emirates, with the top tipper for the season winning flights from Sydney to Christchurch.



NSW permit LTPS/19/31793 / ACT permit TP 19/02664

P&O Eden calls

P&O Cruises has added three more cruise calls to Eden this season, with the *Pacific Aria* becoming the first Carnival Australia-brand cruise ship to return to the Sapphire Coast following the bushfire crisis.

The ship will make the calls on 29 Mar, 10 May and 16 May, delivering an extra 6,000 guests to the recovering region, and providing a much-needed boost to the local economy.

Tel Aviv's plan

THE Tel Aviv-Yafo Municipality has launched its first tourism master plan, following its record year for tourism in 2019.

The city is planning to become "one of the most popular urban destinations in the world" by 2030, with the plan identifying relevant target audiences & yet-to-be-established tourist attractions.

It also assesses existing and future tourism infrastructure, and outlines a plan to ensure the industry continues to flourish.

In 2019 the city welcomed 4.9m tourists, up 12% on 2018.

Solomon schedules

SOLOMON Airlines is improving its services to Brisbane, Fiji, Kiribati and Vanuatu.

Effective 30 Mar, the airline's weekly Honiara to Tarawa flight via Brisbane will change from a Wed to a Mon departure, returning on Tue.

Effective 01 Apr, Solomon's weekly Honiara to Nadi service via Port Vila will change from a Mon to a Wed departure, returning Thu, which operates in addition to its codeshare direct service with Fiji Airways, IE704/705.



QANTAS yesterday debuted its new flights from Brisbane to San Francisco, which will operate with Boeing 787-9 Dreamliner aircraft (**TD 04 Jun**).

Operating three times a week, the 12-hour, 40-minute flight marks the first time the two cities have been linked non-stop.

The launch was attended by Queensland Minister for Tourism Industry Development Kate Jones, Qantas International Chief Executive Officer Tino La Spina and Brisbane Airport Chief

Executive Officer Gert-Jan de Graaff.

Jones hailed the new service as a win for the Queensland tourism industry.

"We know direct aviation access is key to growing our state's tourism industry and that's why we're continuously working with our partners to explore new opportunities for Queensland," she said.

The flight will depart on Tue, Thu and Sun.

Qantas staff are **pictured**.

WIN A TRIP TO GREECE

This month The Luxury Greece Collection, a division of Greece & Mediterranean Travel Centre is joining *Travel Daily* to give agents the chance to win a luxurious Greek trip! The 8-night escape explores the must see destinations of Greece. Start in the ancient city of Athens and then relax and unwind on the scenic Greek Islands of Mykonos and Santorini in 5-star accommodation.

To win all you'll need to do is correctly submit BOTH an image and a short description (100 word max limit) to each of the 4 questions asked weekly over February.

Send your answers to grecemed@traveldaily.com.au



Q2 - It's Valentine's day week! It's time to KISS (Keep it Simple Silly) and let us know what luxury hotel in Greece you're in love with.



Full prize details here



Terms and conditions

SIGN UP FOR AFL FOOTY TIPPING

Prizes include flights to Dubai with Emirates and weekly travel vouchers from Expedia

ENTER NOW



EDITORIAL

Editor in Chief and Publisher – Bruce Piper

Editor – Jasmine Hanna

Contributors – Adam Bishop, Sarah Fairburn, Nicholas O'Donoghue, Myles Stedman, Janie Medbury, Jenny Piper, Christian Schweitzer
info@traveldaily.com.au

ADVERTISING AND MARKETING

Sean Harrigan, Hoda Alzubaidi and Lisa Martin
advertising@traveldaily.com.au

BUSINESS MANAGER

Jenny Piper
accounts@traveldaily.com.au

Suite 1, Level 2, 64 Talavera Rd
Macquarie Park NSW 2113 Australia
PO Box 1010 Epping NSW 1710 Australia
Tel: 1300 799 220 (+61 2 8007 6760)

Travel Daily operates by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.



EXPLORE THE WORLD

GLOBAL SALE

2020/21



HURTIGRUTEN

NORWAY COASTAL

Receive up to **AU\$500** Onboard Credits per person*

NORWAY EXPEDITIONS

Save **AU\$1,000** per person*

ALASKA/CANADA

Save from **AU\$1,500** up to **AU\$3,000** per cabin*

ANTARCTICA

Save up to **AU\$9,000** per cabin on lead-in suites*

NORTHWEST PASSAGE

Save **AU\$4,000** per cabin*

ICELAND

Save from **AU\$1,000** up to **AU\$4,000** per cabin*

GREENLAND

Save **AU\$1,000** per cabin*

SVALBARD

Save from **AU\$1,000** up to **AU\$4,000** per cabin*

*Visit our website for full terms and conditions. On sale now until 15 March 2020.

GO TO **HURTIGRUTEN.COM.AU** OR CALL 1300 322 062



Working in partnership with the Australian Travel Industry

Sales & Marketing Coordinator - Ultra Luxury SYD, \$50k + Super, 1 Year Contract, Ref: 437PE

The Sales & Marketing Coordinator will report to the Director of Marketing & also support the Director of Sales & Director of Communications & Events. You will provide support to both the Sales & Marketing teams to ensure the successful implementation of activities to support both trade & consumer sales. The successful candidate will be proactive & show initiative in taking ownership of required tasks through on-the-job training. An amazing opportunity to join a ultra luxury travel brand.

For more information please call Paul on
(02) 9119 8744 or click **APPLY** now.

Product and Marketing Executive - Cruise Sydney, Competitive Package, Ref: 4362SB

A Cruise Product and Marketing Specialist is required to join this lucrative company. You will have exceptional interpersonal skills to maintain and develop strong working relationships with suppliers. I am looking for a creative person who can produce new cruise packages and work autonomously within this role. You will have a solid understanding of the cruise industry and proven experience in product development and management. A competitive salary package is on offer depending on experience.

For more information please call Sam on
(02) 9119 8744 or click **APPLY** now.

Wholesale Ski - Group Travel

BNE, \$45-50k + Annual Ski Trip, Ref: 11842AW1

If you have worked in travel for 12 months and ready for a new challenge - this is the role for you! This role is a combined Groups/Reservation role and gives you the chance to expand your knowledge, gain further experience and fast track your career! Have you hit the slopes?! Want a Ski/Snowboarding Famil Trip EVERY Year? Dedicated to providing outstanding service and the best ski deals, you will be working as part of the largest wholesale ski brand in travel. Ready to earn BIG \$\$\$ APPLY NOW!

For more information please call Amanda on
(07) 3123 6107 or click **APPLY** now.

Corporate Travel Consultant

SE MEL, Attractive Salary Package, Ref: 4384AO1

Are you an experienced corporate consultant looking for your next challenge or retail agent looking to upskill? This role is working for an established & successful corporate travel company. Located SE Melbourne, this role is responsible for providing both domestic & international travel solutions. Work in a fast paced environment while maintaining high levels of customer service. Competitive salary package & amazing industry perks and discounts. Apply with your CV or call for more information.

For more information please call Ashleigh on
(03) 9988 0616 or click **APPLY** now.

Travel Consultants

SYD, Up to \$55k + Super, Ref: 1234RL1

A well recognised brand name looking for the right travel reservations consultants to join the team in this exciting stage of their growth. Great company benefits as well as amazing famil opportunities each year. A competitive salary is offered plus the opportunity to earn generous monthly bonuses. Looking for results driven consultants who excel at achieving targets, chasing the sale and offering the highest level of customer service possible. Don't hesitate and apply now for your chance!

For more information please call Ronny on
(02) 9119 8744 or click **APPLY** now.

Medical Travel Assist | Perm Part Time

Sydney, Work-Life Balance, Ref: 7391AJ1

Do you experience working within the Travel Industry either in Leisure or Corporate and are looking for a permanent part time role offering a positive work-life balance? Then this is the role for you!! You will look after the travel arrangements for anyone requiring medical assistance in their travel plans, either organised in advance or last minute travel needs. No two days are ever the same in this position and these opportunities are rare so apply now or give me a call to discuss further!

For more information please call Antony on
(02) 9119 8744 or click **APPLY** now.

Customer Relations Manager

BNE, \$70k-\$90k + Super, Ref: 4376MT1

We are an industry leading global company that provide travel specific solutions & information to clients ranging from Global agencies to Airlines to Smaller leisure travel agencies. We are looking for a Customer Relations Manager looking after customer relationships & building strong, trustful relationships. Serving as the face of the company and acting as a distribution channel. Must have excellent problem-solving abilities, sales experience with proven commercial results and Travel passion.

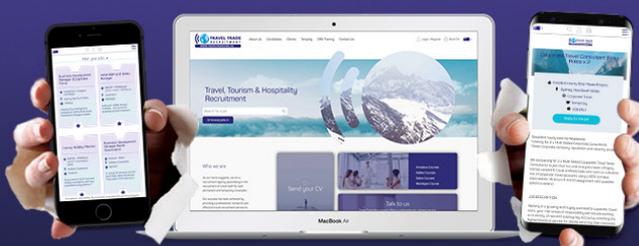
For more information please call Mark on
(07) 3123 6107 or click **APPLY** now.

Senior Cruise Specialist

MEL, Attractive Package, Ref: 4292AB1

Do you live, breath, and sell cruise like nobody else? This could be just the role for you. My clients are looking for a seasoned Cruise Specialist to come into the business and start the cruise division of the agency. If you have your own client base, a proven track record of success, and want to be part of this exciting growth opportunity- now's the time to apply. You'll be awarded with an attractive remuneration package and an opportunity to work from home for the right candidate.

For more information please call Anisha on
(03) 9988 0616 or click **APPLY** now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch



Travel  Daily



Sustainability SUMMIT

22 April 2020
Doltone House,
Darling Island

Hear from an incredible, diverse line-up of speakers:



Naomi Ages

Head of Sustainability, Hurtigruten

A former political strategist of Greenpeace USA, she'll share her insights into the politics of corporate accountability and environmental legal systems.

[CLICK HERE TO PURCHASE TICKETS](#)

Thanks to our generous sponsors:

HEADLINE SPONSOR

Intrepid Group

AVIATION PARTNER



CRUISE INDUSTRY PARTNER



GOLD SPONSORS



SILVER SPONSORS



BRONZE SPONSORS



NETWORKING SPONSOR



CATERING SPONSOR



COFFEE CART SPONSOR



CARBON OFFSET PARTNER

