

AFTA INDUSTRY NOTICE

The AFTA Travel Accreditation Scheme (ATAS) is the cornerstone of the Australian travel industry. It sets standards, future proofs and protects the integrity of our industry.

ATAS is the means by which both consumers and trade can identify trusted, reliable and quality travel businesses.

AFTA and ACS does not take its role lightly and does not make cancellations without good reason!

In the last 6 months, two large scale, non-accredited wholesalers have become insolvent. It is a stark reminder to all industry that if a business is NOT accredited – ask why not?

It is unacceptable that a company can make statements and issue press releases which turn out to be misleading and deceptive. It is a clear demonstration of the lack of integrity of these companies.

AFTA is NOT to blame for the demise of these companies. Poor financial management is the only cause of a company becoming insolvent.

AFTA recommends that travel agency owners only work with reputable accredited wholesalers and tour operators.

All CATO members are required to be ATAS accredited.

AFTA has 63 years of representing, supporting, and innovating for the Australian Travel Industry. In 2020 we will continue to seek new solutions to provide all involved with confidence in the travel value chain and make the payment eco-system in the Australian travel industry more robust.





Tauck's Euro trips

TAUCK is currently offering a range of immersive experiences in the United Kingdom and Ireland, including an eight-day Shannon to Dublin adventure visiting Saint Fin Barre's Cathedral in Cork and a two-night stay at Dromoland Castle.

Also available is a 14-day in-depth trip exploring England, Scotland and Wales.

The adventure features a cooking demonstration in Wales at the Bodnant Food Centre.

See **page eight** for details.

Today's issue of TD

Travel Daily today has seven pages of news, including a front cover page from **AFTA**, a photo page from **Addicted to Maldives**, plus full pages from:

- Tauck
- AA Appointments jobs
- G Adventures
- **TD Sustainability Summit**

AFTA's national roadshow

THE Australian Federation of Travel Agents (AFTA) will embark on a national roadshow in Mar and Apr to discuss "the most pertinent issues affecting travel business from across the travel value chain".

Events will be held in Melbourne, Adelaide, Perth, Sydney CBD, Greater Sydney (Parramatta) and Brisbane, with members and key industry partners invited to attend.

AFTA Chief Executive Jayson Westbury said the workshops will discuss "a broad range of industry specific topics which the AFTA membership have been feeding back to us as the most relevant in the current economic climate and operating environment".

Attendees will hear from the AFTA management team on matters related to the compliance and operations of ATAS, including the new Advertising Guidelines

and how it applies to ATAS accredited entities.

Presentations will cover findings from the latest consumer research on the success of the ATAS television commercials, issues that AFTA is addressing at both State and Federal Government levels on behalf of industry, and insights on workforce and skills development initiatives for the travel industry.

AFTA will be joined by special guest speaker and Chief Economist of the St George Bank, Besa Deda who will discuss the "Ups, Downs and Roundabouts for Australia's Economy in 2020".

For more information or to register, **CLICK HERE**.

AFTA is also today highlighting the role of the AFTA Travel Accreditation Scheme, which "sets standards, future proofs and protects the integrity of our industry" - see the **cover page**.

Small groups profit

G ADVENTURES is reminding the industry of the virtues that small group tours can bring.

See **page 10** to learn more about what the small group tour operator offers.

Sully to present

AN INCREDIBLE list of diverse speakers will be on display at *Travel Daily's* upcoming Sustainability Summit, to be held in Sydney at Doltone House, Darling Island on 22 Apr.

American Express Global Business Travel's Vice President Jo Sully has signed on to present a talk on how the corporate travel sector is having a significant influence on shaping a more sustainable future.

The event will be the second for *Travel Daily*, following a highly successful summit last year.

For more information, head to **page 11**.



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Rex Orange warning

REGIONAL Express (Rex) has warned it would “have to” pull out of all its weekly slots to Sydney “if the Orange business community is not supportive”, following Qantas’ announcement yesterday it would enter the route (**TD** 12 Feb).

“It will be catastrophic for the community of Orange if Rex pulls out all its weekly slots to Sydney Airport,” the airline said.

“Qantas has no slots during the peak business demand periods and are only offering unwanted fringe slots to another community and the Orange business community will suffer enormously.”

The comments form part of an ongoing stoush between the airlines, with Rex accusing Qantas of trying to “force out the smaller competitor”, leading Rex to pull its Sydney to Ballina and Adelaide to Kangaroo Island services (**TD** 04 Feb).

Aeronology Connexus pact

THE new technology agreement between the Peter Lacaze-backed Aeronology and Greater China TMC, Connexus Travel (**TD** breaking news) will expose the Aussie tech startup to a potential catchment area of over 7.5 billion people, according to Aeronology CEO Russell Carstensen.

Formerly known as Swire Travel Limited, Connexus has offices in Beijing, Shanghai, Hong Kong, Taipei and Hsinchu City, with Carstensen saying new opportunities for the business will be driven using Connexus’ connections in the market.

Connexus CEO Gloria Slethaug said the company was focused on new technologies to enhance internal work efficiencies with robotic and integrated content for online transactions, NDC and travel industry API content.

“Asia is changing rapidly; the volume of transactions in the Asian market is growing year-

on-year while the costs are on the rise, and the old manual processes will not keep up with this demand,” she said.

“That’s why we have partnered with Aeronology.

“They are globally cloud-based, work in APIs, web services we trust, and are in the process of being NDC certified and they are very agile.

“I’ve known Russell for many years and he has a history of delivery,” Slethaug added.

The deal has been finalised despite the current difficult conditions in the region, with Slethaug saying her team felt the time was right to start the long-term evolution of the business.

“We are playing the long game.”

Aeronology recently signed other deals with Sabre and Express Travel Group (**TD** 19 Dec 2019) and also announced it would make its applications and services multilingual.

Uniworld incentive

UNIWORLD Boutique River Cruise Collection is offering agents a \$500 booking bonus for every passenger booked by 31 Mar in celebration of The Travel Corporation’s 100th anniversary.

Agents can also offer their clients up to 30% off on select 2020 departures, with over 30 itineraries included in the special.

Under the incentive, eligible agents will receive a \$500 Gift Pay eVoucher for every guest on a new booking for a 2020 departure, which is deposited prior to 31 Mar.

This offer is uncapped, with no limit to potential earnings.

CZ suspends ADL

CHINA Southern has reportedly suspended its direct flights between Adelaide and Guangzhou until at least Jun due to the coronavirus outbreak.

The airline operated thrice weekly services on the route.



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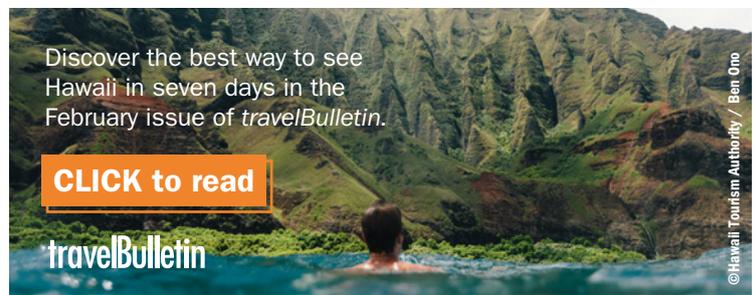


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*Offers correct as at 13 February 2020 and subject to change or withdrawal. For full terms and conditions click here.



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SA281 retimed

FROM 01 Mar, South African Airways flight 281 from PER to JNB will depart Perth at 2.30pm & arrive in Johannesburg at 7.45pm.

The current departure time is 11.45pm, arriving at 4.30am, with Regional General Manager Tim Clyde-Smith assuring the airline had been working to ensure the continued success of the route for some time.

“The new schedule will improve the efficiency of our fleet by operating one aircraft as opposed to two currently flying on this route,” he said.

“The optimisation of this flight makes commercial sense, thus ensuring the longevity of the route and improving efficiency for our valued customers.”

The change follows a wider network shrinkage (**TD** 07 Feb).

WA's short-stay response

THE West Australian Government yesterday announced it would adopt nearly all of the recommendations from the recent parliamentary inquiry into short-stay accommodation, taking a “whole-of-government” response.

The inquiry presented 10 recommendations “to improve outdated and inconsistent policy governing short-term rentals, and create greater certainty for the tourism industry, accommodation providers and guests,” the WA Government said.

Among the actions to be undertaken are amending land use definitions to differentiate between hosted and un-hosted accommodation; investigating the introduction deemed provisions into all planning schemes for hosted accommodation to be exempt from local government approval; and developing legislative or regulatory mechanisms to require the display of a valid registration

Airlines slice HK

BRITISH Airways, Singapore Airlines and Air Canada have moved to reduce or cut their Hong Kong services in the wake of the coronavirus outbreak.

Singapore Airlines has closed reservations for its Singapore-Hong Kong-San Francisco route for travel between 17 Feb and 28 Mar, GDS displays show.

The carrier is also set to reduce its Singapore-Hong Kong service from six to three daily for the same period.

Air Canada has halted its Toronto-Hong Kong route for travel between 01 Mar and 27 Mar, but will continue to operate Vancouver-Hong Kong during these dates.

British Airways has also halved its flights on the London Heathrow-Hong Kong route, closing reservations for one of its two daily flights, from 13 Feb to 19 Apr.

number for short-term rentals advertised on online platforms.

The Accommodation Association has welcomed the response, but noted there was still considerable work to be done to develop a comprehensive regulatory framework in the state.

“We continue to remain concerned that the report and the response fail to address the issues around safety and amenity, with the burden largely falling on local government authorities to ensure compliance,” said Accommodation Association Chief Executive Officer Dean Long.

IG in liquidation

AIR Italy has suspended its operations and gone into voluntary liquidation.

The airline said flights ticketed through 25 Feb would be operated by other carriers, while those booked after that date would be refunded.

The carrier said the decision was made after a meeting of its shareholders, including Qatar Airways, who admitted to disappointment in a lack of support from fellow backers.

“Qatar Airways was ready once again to play its part in supporting the growth of the airline, but this would only have been possible with the commitment of all shareholders,” the carrier said.

Qatar Airways owned a 51% stake in Air Italy.

Window Seat

PHI Phi Island Village Beach Resort (PPIVBR) has a creative solution for those who may be struggling to find the perfect Valentine's Day gift for that person who has everything.

The resort is offering eco-conscious partners the chance to adopt a clownfish at its Marine Discovery Centre.

For THB18,000 (AU\$859), couples will be able to choose and name one of the 10 clownfish PPIVBR breeds per month, and when it is strong enough, release it on the nearby anemone coral reef.

Personally, we think a contribution to nature is a better way to celebrate love than a forgettable gift.

Nguyen APT trip

CHEF and restaurateur Luke Nguyen will share his culinary knowledge with APT guests in the Kimberley this year.

Luke Nguyen's Kimberley Coastal Express & Bungalows Extension tour travels for 13 days in a one-off departure, which includes an eight-night trip aboard *Island Sky*.

Nguyen is also set to appear on a 14-day Vietnam & Mekong River itinerary with APT in 2020/21 (**TD** 13 Sep), and has previously escorted Grand Bordeaux river cruises (**TD** 16 May 2018).

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Royal policy switch

ROYAL Caribbean Cruises has reversed a policy which blanket banned any person holding a Chinese, Hong Kong or Macao passport from boarding its ships to prevent the spread of the deadly coronavirus.

The cruise line said it made the decision to back-flip on the regulation it imposed last week after governmental restrictions had been clarified, and it was now possible to "clarify our own policies".

Despite the lifting of the uniform prohibition, a 15-day restriction will remain in place for people who have travelled from, to or through mainland China, Hong Kong and Macao for now.

Royal Caribbean said it would continue to monitor global developments regarding the coronavirus as new info emerges.

Lord Howe braces

LORD Howe Island is preparing itself for Tropical Cyclone Uesi, which is expected to bring 120km/h winds later tonight.

There are an estimated 400 tourists currently on the island.

Cairns fast-tracked

THE Queensland Government has made the decision to expedite a major million-dollar marketing campaign for Cairns in the wake of the recent coronavirus outbreak.

"Cairns tourism operators need all the help they can get at the moment," said the state's Tourism Industry Development Minister Kate Jones.

The Minister added that the city's tourism sector would likely be the hardest hit by the virus in Australia, with marketing efforts to focus on attracting more American and British tourists.

Outrigger purchase

OUTRIGGER Hospitality Group has announced the purchase of the Sheraton Kona Resort & Spa at Keauhou Bay, a 509-room property in Hawaii.

The acquisition is in line with company's intention to expand its footprint in the island US state.

The transaction is expected to be finalised by mid Apr, at which point the property will be rebranded in line with Outrigger's style and marketing.

Read *travelBulletin* yet?

DON'T forget to catch up on all of the major issues in the travel sector by reading the latest issue of *travelBulletin*, featuring a comprehensive look at how the bushfire crisis has adversely affected tourism in Australia.

Crack reporter Adam Bishop investigates what governments and the private sector are doing to get the industry back on its feet again in the wake of the disaster.

The Feb edition also gets under the skin of Excite Holidays' demise, Queensland's ascension as a top business events destination, and the pros and cons of travel insurance.

travelBulletin will also feature its usual round-up of travel features, including what's hot in small group touring, New Zealand, Hawaii & seniors' travel.

There is also plenty of exciting news in the world of cruising, headed by Viking's expansion into the expedition cruise space, the latest on One Ocean Expeditions' financial problems, a closer look



at Norwegian Cruise Line's *Pride of America* vessel, and CLIA Australasia Managing Director Joel Katz's take on how the cruise sector is aiding Australia's economic recovery following the bushfires.

The mag also boasts all of the regular statistical insights and analysis and expert commentary from Steve Jones and AFTA Chief Executive Jayson Westbury.

Read the edition online [HERE](#).



OPERATIONS MANAGER

APT Travel Group is Australia's largest and most awarded tour and cruise company, with 93 years of experience in innovation, customer service and being market leading.

We are looking for a dynamic new addition to our KOWA team in the role of Head of Operations - Broome.

If you are an experienced Operations Manager that is passionate about delivering exceptional service and have a track record of successfully managing large hospitality or tourism ventures this may be the opportunity you have been waiting for.

Key focus of the role:

- Lead, influence and build a team of 100+ staff across Australia that is committed to providing exceptional customer service.
- Drive a culture that supports lateral thinking and embraces open and honest feedback.
- Develop and manage annual budgets, business plans and objectives to ensure financial targets are met.
- Coach and support your teams to effectively manage wages and controllable expenses.
- Oversee the management of the KOWA fleet to increase efficiencies and ensure this is operated within budgeted guidelines.

If are passionate about Tourism and want to help shape the next evolution of KOWA Operations, why not find out more by heading to <https://applynow.net.au/jobs/ni/APT5217>

Travel Daily

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Prizes include flights to Europe with Emirates and weekly travel vouchers from Expedia

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MOVENPICK has launched its latest property, Movenpick Resort Cam Ranh, on Bai Dai Beach in the central Vietnamese province of Khanh Hoa.

The resort has 118 one- to three-bedroom pool villas and 132 studio apartments, plus three restaurants, two bars, Serenity Spa, two kids' areas,

an adventure rope park, and six multi-function rooms.

Pictured: a Seaview Superior King Room at Movenpick Resort Cam Ranh.

Barossa hotel plan

A PROPOSED \$31 million five-star hotel and cultural centre in Barossa Valley winery, Chateau Tanunda, looks to be going ahead, with the business in the final stages of settling a land swap with Barossa Council.

The project, comprised of a 100-120 room hotel and a cultural educational centre that will teach guests about winemaking, local cuisine and the area's history, could begin within 18 months if designs are approved.

Airbnb suspends

AIRBNB has suspended check-ins at all of its Beijing listings until Mar, in order to comply with local regulations surrounding the coronavirus outbreak.

The home-sharing company said it would offer refunds to all those affected or who cancel their bookings.

Silversea Grand

SILVERSEA Cruises is now taking bookings for its Grand Voyage Arctic 2021, a 63-night, *Silver Cloud* itinerary which will journey between Tromso, Norway, and Nome, Alaska.

The itinerary is priced from AU\$119,000 per person, which is inclusive of roundtrip Economy airfares, US\$1,000 onboard credit, exclusive shoreside events, transfers and more - **CLICK HERE**.

Chimu Antarctica

CHIMU Adventures has added five new 2021/22 Antarctica departures aboard the *Ocean Endeavour*, which will feature a new photography program led by world-acclaimed photographers.

The program will be limited to small groups, and will consist of photography-focused lectures and Zodiac excursions, as well as photo editing workshops.

New departures include a 14-day Solar Eclipse voyage and 10-day Antarctica Whale journey - **CLICK HERE** for more details.

HAL allowed entry

AFTER being denied entry from four countries amid coronavirus fears, despite no suspected cases onboard, Holland America Line's *Westerdam* will be allowed to dock in Cambodia at 7.00am Thu 13 Feb, local time.

Passengers will disembark and transfer via charter flights to Phnom Penh for travel home.

Tourism jobs data

VISA waiver processor, Official ESTA, has revealed the countries which are most dependent on tourism, based on the number of tourism jobs per 100 people, with Bangladesh the most dependent, topping the list at 944 jobs per 100 tourists.

India takes the second spot, with 172 jobs available for every 100 tourists, while African countries like Ethiopia also feature heavily in the top 10.



EXPRESSIONS OF INTEREST BUSINESS DEVELOPMENT MANAGER

Airnorth Australia's leading regional Airline in northern Australia is looking for a Business Development Manager to join their commercial team in Darwin.

The responsibilities of the role include, but are not limited to:

- Managing the RPT and Charter accounts of selected corporate and contract customers to ensure commitment to Airnorth's growth and sustainability;
- Develop a portfolio of new and existing major accounts with the emphasis on developing new major accounts;
- Identify customer issues and requirements; crafting proposed solutions and establishing value, negotiate a product or service that ensures value for all stakeholders and meets personal and Company revenue targets;
- Manage tender based opportunities, including preparation or tender submissions and review of contracts and associated documentation.

We are looking for some who has;

- 4+ years of successful business development, sales and contract management experience;
- Tertiary qualification in Business Manager or related discipline;
- Experience in and understanding of the Aviation, Mining, Energy, Oil & Gas Industries;
- Experience working for a large corporate business with a broad range of clientele, services and products;
- Strong commercial acumen;

To apply for the role email: humanresources@airnorth.com.au or call Jess Ficarra 08 8920 4047

APPOINTMENTS



WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Steve Cox has been named the new CEO of **Destination NSW**, taking up the role after holding down the position of Managing Director at Dymocks Retail for the past eight years. Minister for Jobs, Investment, Tourism and Western Sydney Stuart Ayres said Cox would help "entrench NSW's status as a major events capital".

Eurowings has appointed **Oliver Schmitt** to the role of Chief Commercial Officer starting 01 Mar. The new position is a promotion for Schmitt, who is currently the Vice President Sales of the carrier and Managing Director of Eurowings Digital GmbH.

A General Manager of the soon-to-open **Lancemore Crossley St.** hotel in Melbourne has been named, with experienced hotelier **James Sharrock** to take on the role. He has worked across a range of hotels in Australia and Canada, including Hayman Island Resort, the Loden Hotel in Vancouver, and the Art Series Group in Melbourne.

The Ritz-Carlton, Bali, has announced **John Woolley** as its new General Manager, bringing more than 20 years of experience with Marriott International to the role. A UK national, Ritz-Carlton describe Woolley as "customer-centric", and said he would be a perfect fit for the brand. He was formerly the Area Director of Sales and Marketing, Caribbean for Marriott International.

One day of Maldives-inspired magic

LUXURY travel concierge group, Addicted to Maldives, along with headline partner Soneva, hosted its "So Addicted" annual industry event in Sydney last Fri, which saw 16 top luxury Maldives resort representatives and Australia's top travel advisors and agents enjoy a super yacht cruise through Sydney Harbour.

The celebrations didn't stop there though - after the cruise, attendees were serenaded by the sound of live acoustic music as they disembarked at a private dock in Darling Point, before a short walk through a lush rainforest led them to a grand, greenery-clad mansion complete with an indoor pool.

Highlights of the event, which was carefully curated to reflect the unique experiences of the Maldives, included a relaxation station offering massages, an embroidery station offering personalised silk eyes masks, and a Soneva So Guilty & So Cool station with hand-made ice-cream and chocolates.

Thanks to Soneva Fushi Executive Chef Kevin Fawkes, guests were treated to Soneva's speciality Crab Shack dishes, make-your-own nutritional bowls served in coconuts, and a selection of Soneva's signature cocktails, plus champagne and rosé.

To learn more, visit addictedtomaldives.com.



THE Smarties and Ariana Wong of Savenio.



CAROL & Di from Addicted to Maldives enjoy a champagne with Linh Tran of Stage & Screen and Emyr Thomas of SmartFlyer.

THE perfect backdrop for the Maldivian island event.



MARIA Paradisis & Gloria Gammo of SmartFlyer celebrate with Amelia Gammo of Solve Travel and Di & Michelle from Addicted to Maldives.



AFAAG Ibrahim from Gili Lankanfushi and Bradley Calder, GM of Hurawalhi & Kudadoo talk all things Maldives with Lisa Connelly and Di & Paul Lechner.

ADDICTED to Maldives team members Carol, Paul, Di and Erin.



GUESTS enjoyed a private cruise around the harbour.



FAWAZ Ibrahim from St Regis Vommuli and Di & Paul Lechner present Gloria Gammo her prize of a seven-night stay.



GUESTS were treated to freshly made cocktails.



SHARYN Kitchener and Belinda Grist of Mosman Travel with Di Lechner.



LAST year's Maldives Elite winner Greg Ashmore and this year's winner, Gloria Gammo of SmartFlyer Australia.



Anouvong progress

HERITAGE Line has revealed it is “well on course” for the launch of its new 10-berth ship *Anouvong* (TD 03 Feb) which it says will be the first luxury boat on the upper-Mekong river in Laos when it launches in Sep this year.

The vessel will offer two journeys - a three-night sailing from Luang Prabang to Huay Xai on the Laos/Thailand border, and a seven- or nine-night journey between Huay Xai and Vientiane.

Bookings are now open, with the cruise line offering a 10% discount until 31 Mar.

Share the Love

DESTINATION Southern Highlands is preparing to launch Share the Love, a new tourism campaign backed by the Federal Government’s Disaster Recovery Grant Fund.

The campaign encourages local residents to “invite their family and friends” back to the region to show it is safe to return.

The initiative will run from mid-Feb until 30 Jun across multiple platforms, including television, print, and social media, and will include promotional deals, offers and gift vouchers.

AUSTRALIAN developer Greaton has been given the green light to go ahead with the Wirra Wirra Wellness Resort project, a plan for a five-star luxury resort in McLaren Vale (TD 16 Sep 2019).

The property, developed in partnership with Wirra Wirra winery, will be built among the vineyards, 38 kilometres south of Adelaide.

The project (render pictured) is aimed at addressing the “lack of premium accommodation” in the Fleurieu Peninsula.

“Tourism expenditure in the Fleurieu Peninsula during 2018/2019 equated to \$476m, however international tourists made up only 3% of overnight visitors,” said Wirra Wirra Managing Director Andrew Kay.

“This year, expenditure is forecast to increase to \$509m,

so while growth in this market is expected, we are confident this resort will go some way to further increasing international visitation once completed.”

Construction of the high-end resort will begin in Nov, with completion slated for 2022.

MSC Abu Dhabi

MSC Cruises has signed a long-term agreement with Abu Dhabi Ports for preferential berthing rights at both the Zayed Port and Sir Bani Yas Island.

“Abu Dhabi is a very important embarkation port and popular destination for shore visits during winter cruises,” said MSC Cruises CEO Gianni Onorato.

MSC Seaview will make her maiden call to Abu Dhabi on 06 Dec, operating 14 cruises until Mar 2021 to Sir Bani Yas Island; Manama in Bahrain; Doha in Qatar and Dubai in the UAE.

MSC Lirica will join her sister ship in Abu Dhabi in the winter 2020/21 season.

Banff raises funds

CANADA’S Banff National Park ski areas Banff Sunshine, Lake Louise and Mt Norquay (collectively known as SkiBig3) raised AU\$4,750 for Australian communities and wildlife affected by the bushfires.

Generated from a percentage of the group’s SnowDays Lift Ticket Sale throughout Jan, proceeds were split between the Red Cross, WIRES and Wildlife Victoria.

WIN A TRIP TO GREECE

This month The Luxury Greece Collection, a division of Greece & Mediterranean Travel Centre is joining *Travel Daily* to give agents the chance to win a luxurious Greek trip! The 8-night escape explores the must see destinations of Greece. Start in the ancient city of Athens and then relax and unwind on the scenic Greek Islands of Mykonos and Santorini in 5-star accommodation.

To win all you’ll need to do is correctly submit BOTH an image and a short description (100 word max limit) to each of the 4 questions asked weekly over February.

Send your answers to grecemed@traveldaily.com.au

Q2 - It’s Valentine’s day week! It’s time to KISS (Keep it Simple Silly) and let us know what luxury hotel in Greece you’re in love with.



Full prize details here



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A Week In Ireland

8 days from Shannon to Dublin
Departing 5 & 12 Jun; 12 Jul; 2 Aug; 4 Sep & 2 Oct 2020

Starting from **\$7,450***pp twin share | **\$9,437***pp solo travellers
*Small Group Departures - averaging 24 guests**

TAUCK VALUE INCLUDES

- **TAUCK'S YELLOW ROADS** – Journey off the beaten path, from lunar-like landscapes of The Burren to the lush Wicklow Hills
- Private recital at Saint Fin Barre's Cathedral in Cork
- Two nights at Dromoland Castle, one of the world's most famous castle hotels
- Guided visit through Glendalough to see the ruins of a 6th-century monastic settlement
- Explore sophisticated cities and small towns throughout the Irish countryside



[View Itinerary](#)

England, Scotland & Wales

14 Days from Edinburgh to London
Departing 12 Jun, 5 Jul; 28 Aug 2020

Starting from **\$11,050***pp twin share | **\$13,983***pp solo travellers
*Small Group Departures - averaging 24 guests**

TAUCK VALUE INCLUDES

- Enjoy a Tauck-only cooking demonstration, followed by dinner with an artisan chef at the Bodnant Welsh Food Centre
- A choice of restaurants and West End shows during a three-night stay in London at The Savoy
- In-depth insights about literary history and learned traditions at landmark sites in Shrotony, Stratford-upon-Avon & Oxford
- Exploration of ancient roots in Wales' walled cities, Stonehenge & Bath's Roman Baths
- Tasting discoveries: Scottish whisky and a showcase of traditional Welsh foods



[View Itinerary](#)

A Week in Scotland

8 Days from Glasgow to Edinburgh
Departing 24* May; 10 & 17 Jun; 19 & 26* Jul; 13 & 27* Sep 2020

Starting from **\$6,140***pp twin share | **\$7,292***pp solo travellers

Special Solo Traveller Savings – on select departures save AUD \$270 on the solo room price*

TAUCK VALUE INCLUDES

- **TAUCK'S YELLOW ROADS** – A drive off-the-beaten path in the dramatic Scottish Highlands
- Entertainment during dinner in Inverness, featuring Scottish bagpipers and Highland dancers
- Private tour of Glenturret Distillery, the Highland's oldest single malt distillery
- Private visit to Holyroodhouse (when the Queen is not in residence)
- Travel through scenic Glencoe, home to Highland moors, forests, mountains & Loch Ness



[View Itinerary](#)

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**UPMARKET RETAIL TEAM LEADER
GOLD COAST- UP TO \$70K + BONUSES**

If you are a motivated and highly driven retail travel manager looking for your next leadership challenge - this is it. We currently have a luxury travel brand looking for a successful retail team leader/manager to step into managing their superb office on the Gold Coast. You'll know the secrets of maintaining a high performing team and think of unique ways to grow the business through local marketing strategies. A top salary package + bonuses is on offer.

SENIOR ROLE IN VICTORIA

**DIRECTOR OF SALES AND MARKETING
MELBOURNE - \$125K PLUS SUPER PLUS TOOLS OF TRADE**

Specialising in one of the world's most beautiful destinations, this company has a reputation built on longevity and hard work. This newly created role will contribute significant commercial growth to this unique brand. We are looking for someone who is ready to build a long lasting career and assist in the ongoing growth. A strong package is on offer, interviews will commence soon.

WINNING STRATEGIC BDM ROLE

**SALES MANAGER
MELBOURNE/SYDNEY- STRONG SALARY + BONUSES**

Throw yourself into an exciting career with a leading global travel company. If you are skilled in travel technology, project management, procurement and have outstanding hunting skills you will love the outcomes this role will deliver. It is essential that you have strong sales skills, professional business communication and be capable of managing multiple stakeholder relationships, both internal and external. A fascinating role for a motivated person!

OPERATIONS ROLE

**TEAM LEADER - CORPORATE
SYDNEY- STRONG SALARY PACKAGE**

Be very quick for this rare gem. You will be leading a team of the very best consultants servicing corporate clientele. Strong leadership skills and strong Travel Industry knowledge required. You will enjoy a strong salary package and the chance to work in an environment where you will have plenty of room for career development and advancement. Interviews have commenced - so don't miss out.

BRING YOUR STRATEGIC SKILLS

**CORPORATE ACCOUNT MANAGER x 2
SYDNEY- SALARY UP TO \$110K**

As a Global Corporate Account Manager you will be responsible for the regional program with the objective of growing revenues, increasing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Interviews to commence this week.

SALES SAVVY

**SALES MANAGER
MELBOURNE- TOP PACKAGE ON OFFER**

Are you a BDE or Sales Exec looking for your next step up? Well this may be the role for you. We currently have a reputable and well known hotel brand looking for a highly driven and motivated sales extraordinaire to join one of their well-established Melbourne hotels. Mentored by a superb DOSM you'll be responsible for managing and growing sales activities across market segments. A strong salary package + long term career progression and development on offer.

HUNTERS WANTED

**CORPORATE TRAVEL BUSINESS DEVELOPMENT MANAGER
BRISBANE- UP TO \$90K PKG**

If you're a motivated and successful business development manager looking for a new challenge -this is it. Joining this international TMC you will utilise your strong networking and lead generation skills to identify, build relationships and have new corporate clients sign on the dotted line. A top salary package + commission is on offer along with superb career progression and training opportunities.

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