## 2020 AFTA NTIA PAWS & NOMINATE AA!





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## Want your career search handled confidentially? Call the experts!

**NEW** TRAINING EXPERT NEEDED NATIONAL ONLINE TRAVEL TRAINER BRISBANE - UP TO \$100K Don't miss out on this rare training leadership role in Brisbane. Managing and supporting a team of online trainers you'll be responsible for ensuring the implementation of a national training plan to provide successful student online learning. You will need a strong travel background along with previous experience in a training role. A top salary package along with long term career progression and development opportunities on offer	**NEW** LEAD THE WAY UPMARKET RETAIL TEAM LEADER GOLD COAST- UP TO \$70K + BONUSES If you are a motivated and highly driven retail travel manager looking for your next leadership challenge - this is it. We currently have a luxury travel brand looking for a successful retail team leader/manager to step into managing their superb office on the Gold Coast. You'll know the secrets of maintaining a high performing team and think of unique ways to grow the business through local marketing strategies. A top salary package + bonuses is on offer.
SENIOR ROLE IN VICTORIA DIRECTOR OF SALES AND MARKETING MELBOURNE - \$125K PLUS SUPER PLUS TOOLS OF TRADE Specialising in one of the world's most beautiful destinations, this company has a reputation built on longevity and hard work. This newly created role will contribute significant commercial growth to this unique brand. We are looking for someone who is ready to build a long lasting career and assist in the ongoing growth. A strong package is on offer, interviews will commence soon.	WINNING STRATEGIC BDM ROLE SALES MANAGER MELBOURNE/SYDNEY- STRONG SALARY + BONUSES Throw yourself into an exciting career with a leading global travel company. If you are skilled in travel technology, project management, procurement and have outstanding hunting skills you will love the outcomes this role will deliver. It is essential that you have strong sales skills, professional business communication and be capable of managing multiple stakeholder relationships, both internal and external. A fascinating role for a motivated person!
OPERATIONS ROLE TEAM LEADER – CORPORATE SYDNEY- STRONG SALARY PACKAGE Be very quick for this rare gem. You will be leading a team of the very best consultants servicing corporate clientele. Strong leadership skills and strong Travel Industry knowledge required. You will enjoy a strong salary package and the chance to work in an environment where you will have plenty of room for career development and advancement. Interviews have commenced - so don't miss out.	BRING YOUR STRATEGIC SKILLS CORPORATE ACCOUNT MANAGER x 2 SYDNEY- SALARY UP TO \$110K As a Global Corporate Account Manager you will be responsible for the regional program with the objective of growing revenues, increasing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Interviews to commence this week.
SALES SAVVY SALES MANAGER MELBOURNE- TOP PACKAGE ON OFFER Are you a BDE or Sales Exec looking for your next step up? Well this may be the role for you. We currently have a reputable and well known hotel brand looking for a highly driven and motivated sales extraordinaire to join one of their well-established Melbourne hotels. Mentored by a superb DOSM you'll be responsible for managing and growing sales activities across market segments. A strong salary package + long term career progression and development on offer.	HUNTERS WANTED CORPORATE TRAVEL BUSINESS DEVELOPMENT MANAGER BRISBANE- UP TO \$90K PKG If you're a motivated and successful business development manager looking for a new challenge -this is it. Joining this international TMC you will utilise your strong networking and lead generation skills to identify, build relationships and have new corporate clients sign on the dotted line. A top salary package + commission is on offer along with superb career progression and training opportunities.
AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM executive@aaappointments.com.au	

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