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Want your career search handled confidentially? Call the experts!

STEP INTO HUMAN RESOURCES

**TRAVEL INDUSTRY RECRUITMENT X 3
SYDNEY & MELBOURNE**

As the N.1 choice in travel recruitment, AA is experiencing key demand and growing our national teams to keep up. We are looking for talented travel professionals who are keen to move into recruitment. You will enjoy meeting candidates, building strong relationships with existing clients and growing your client portfolio to find the perfect client/candidate match.

WHY JOIN AA?

Enjoy top salary + bonuses & Mon-Fri hours & full training.

***NEW* JOIN A UNIQUE HOTEL BRAND IN SALES**

**BUSINESS DEVELOPMENT MANAGER – MICE FOCUS
BRISBANE– UP TO \$87K PKG**

If you're an expert in MICE sales and a superstar hotel BDM then we have the role for you. This funky and highly respected hotel group is looking for their next sales guru. Winning new accounts and building existing clients you'll be responsible for growing the group's MICE sales in Brisbane. A strong salary package is on offer along with sensational benefits and career progression. This role is interviewing now so get in quick to find out more.

****NEW** BRING YOUR STRATEGIC SKILLS**

**CORPORATE ACCOUNT MANAGER x 2
SYDNEY- SALARY UP TO \$110K**

As a Global Corporate Account Manager you will be responsible for the regional program with the objective of growing revenues, increasing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Interviews to commence this week.

STEP UP IN YOUR SALES CAREER

**HOTEL ASSISTANT DIRECTOR OF SALES
MELBOURNE- SALARY PACKAGE UP TO \$90K DOE**

Are you a savvy Sales Manager that is looking for the next step up? This reputable and well known hotel brand is looking for a highly driven and motivated sales extraordinaire to join one of their well-established Melbourne hotels. Working closely with the DOSM you'll be responsible for managing and growing sales activities across market segments. A strong salary package + long term career progression and development on offer.

WINNING STRATEGIC BDM ROLE

**SALES MANAGER
MEL/SYD– STRONG SALARY + BONUSES**

Throw yourself into an exciting career with a leading global travel company. If you are skilled in travel technology, project management, procurement and have outstanding hunting skills you will love the outcomes this role will deliver. It is essential that you have strong sales skills, professional business communication and be capable of managing multiple stakeholder relationships, both internal and external. A fascinating role for a motivated person!

OPERATIONS ROLE

**TEAM LEADER – CORPORATE
SYDNEY- STRONG SALARY PACKAGE**

Be very quick for this rare gem. You will be leading a team of the very best consultants servicing corporate clientele. Strong leadership skills and strong Travel Industry knowledge required. You will enjoy a strong salary package and the chance to work in an environment where you will have plenty of room for career development and advancement. Interviews have commenced - so don't miss out.

FLY AWAY WITH THIS SUPERB ROLE

**BUSINESS DEVELOPMENT MANAGER
PERTH – STRONG SALARY PACKAGE ON OFFER**

Don't miss out on the rare opportunity to represent an international airline in Perth. As an experienced on the road sales executive, you'll be responsible for managing and building a portfolio of leisure and corporate travel clients along with identifying new business opportunities. Your strong relationship management skills will be rewarded with a strong salary, km & phone allowance and more. Apply today as interviews start soon

FIRST CLASS HUNTER NEEDED URGENTLY

**CORPORATE TRAVEL BUSINESS DEVELOPMENT MANAGER
BRISBANE– UP TO \$90K PKG**

If you're a motivated and successful business development manager looking for a new challenge in 2020 this is it. Joining this international TMC you will utilise your strong networking and lead generation skills to identify, build relationships and have new corporate clients sign on the dotted line. A strong salary package + commission is on offer along with superb career progression and training opportunities.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW, ACT & VIC- 02 9231 2825

QLD, WA, SA, TAS & NT - 07 3229 9600

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