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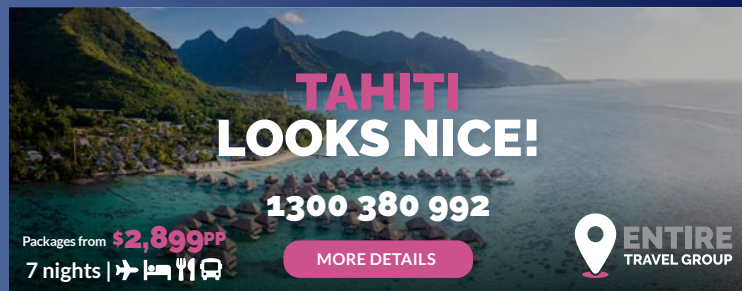
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## NCL free for all

**NORWEGIAN** Cruise Line is offering five free offers under its Free For All promotion.

Offers include a free beverage package, specialty dining package, shore excursions credit and a free wi-fi package.

More on the **cover page**.

## Albatross Xmas

**ALBATROSS** Tours is today promoting some of its most popular Christmas Market Tours, including the 13-day Swiss Alpine Christmas Markets and 11-day Bohemian Christmas Markets.

More on **page nine**.

## Egypt with Bench

**BENCH** Africa is highlighting the many landmarks and experiences in Egypt and Jordan, from the iconic pyramids of Giza and the Valley of the Kings to the Wadi Rum desert.

More on the **back page**.

## AFTA COVID-19 advice

**THE** Australian Federation of Travel Agents (AFTA) has provided a new COVID-19 Travel Advice Flyer to help agents respond to client queries and concerns.

In an update to members, AFTA said it was working with the Department of Foreign Affairs and Smarttraveller to monitor COVID-19, the situation as it unfolds, and its implications for Australians travelling overseas.

ATAS members can distribute the flyer to their clients and use it in their communications.

It reminds travellers that their decision to travel must be based on personal circumstances and all the information available to them at the time and encourages consumers to gather information from sources such as WHO, Smarttraveller and the Department of Health.

For those who want to travel, the flyer reinforces that many

destinations remain unaffected and consumers need to ensure that they are informed about the destination they are travelling to and the countries they might need to transit through.

It also notes those who want to cancel will be subject to the terms and conditions agreed to when the booking was made and that consumers should talk to their ATAS travel agent to understand if the travel supplier has made any concessions.

The flyer suggests travellers who want to cancel consider alternate travel plans and talk to an ATAS agent about a domestic holiday.

It also recommends consumers always take out travel insurance and be aware of what is covered.

See the flyer **HERE**.

In Feb AFTA released a fact sheet to assist ATAS members review their business operations & make adjustments (**TD** 25 Feb).

## Sign up for tipping!

**DON'T** forget to register for this year's **Travel Daily** footy tipping competitions, with the NRL season kicking off tomorrow night, Thu 12 Mar.

Participation is free for all **Travel Daily** readers, with the competitions offering prizes of \$100 Expedia vouchers for the top tipsters each week.

The grand prize for the overall NRL winner this year is tickets for two people to Europe, courtesy of major sponsor Emirates.

Sign up before 7.55pm AEDT Thu 12 Mar to be part of the tipping fun - **CLICK HERE**.


## Today's issue of TD

**Travel Daily** today has eight pages of news and photos, a front cover wrap for **NCL**, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Bench product profile page

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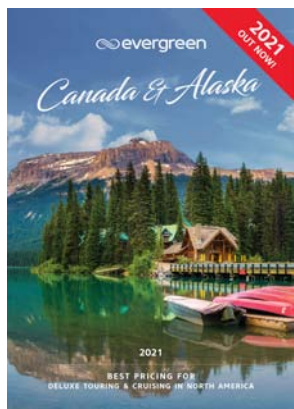
## Vale Bill McNamara

**THE** Australian travel industry is today mourning the sudden death of Air Marketing's irrepressible Bill McNamara.

No funeral details are available at this stage, but will be published in **Travel Daily** as they become available.

**evergreen**

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## HLO takes "decisive action"

**HELLOWORLD** Travel Limited will cut executive salaries, reduce expenditure and ask staff to take leave as part of the company's response to a drop in demand resulting from the COVID-19 situation (**TD** breaking news).

In an ASX update this morning, CEO Andrew Burnes said it was "not possible to quantify the size of the impact on our earnings for the remainder of the financial year, and therefore not possible to provide meaningful guidance at this time".

However he noted that HLO was in a strong position, with low debt levels and significant reserves.

In addition to cutting discretionary spending, Burnes himself will take a 30% pay cut, while Helloworld's Executive Management Team will have their incomes reduced by 25% for the remainder of the financial year.

"Over the last two weeks we've seen a steady decline in bookings

## Scurrah buys up

**VIRGIN** Australia CEO Paul Scurrah has put his money where his mouth is, buying almost a million shares in the airline over the last few days.

The on-market purchase has roughly doubled the holdings of entities associated with Scurrah, including a family trust and self-managed superannuation fund.

Virgin shares are today trading at 7.5c each.

in some parts of our business, particularly cruise, inbound to Australia, wholesale to Asia and Europe and in corporate international travel," he said.

However at this stage domestic travel demand in the corporate market is holding up, while there had also been an increase in demand for domestic leisure travel, "which is a welcome sign given the negative impacts of the bushfires and of coronavirus on inbound visitor arrivals".

Burnes said travel agents in the company's six Australian and four New Zealand networks were contacting all customers impacted by changes to airlines, cruises and destination accessibility.

"Many airlines and other operators are offering more relaxed conditions in relation to changes, postponements and cancellations, and agents are being updated daily on the latest terms and conditions," he added.

"We are in a good position to see this through, but like so many businesses in tourism and other industries we need to take steps to right size our operations for the journey ahead," Burnes noted.

"Who knows how long this will go on, but it will eventually get better and the world will recover, and we want to ensure we are well positioned when that happens to meet the leisure and corporate travel demands of our customers in Australia, New Zealand and around the world."

## Italy DFAT upgrade

**THE** Department of Foreign Affairs and Trade (DFAT) has reissued its Smartraveller advice for Italy, and is now advising Australians to "reconsider your need to travel" to Italy overall.

In addition DFAT has applied a Do Not Travel warning to northern Italy, including the region of Lombardy and surrounding provinces, which include Venezia.

## RCL protects comm

**ROYAL** Caribbean Cruises (RCL) has enhanced its Cruise with Confidence temporary cancellation policy, with travel agent commission to be protected if clients opt for a future cruise credit for the full amount paid.

Commission is protected on both the cancelled booking and the future reservation where the credit is redeemed, with the change applying across all RCL brands including Royal Caribbean International, Celebrity, Azamara and Silversea Cruises.

**MEANWHILE** Royal Caribbean Cruises has withdrawn its first quarter and full-year 2020 guidance due to the heightened impact of COVID-19 and is pursuing reductions to its capital expenditures and operating expenses.

"These are extraordinary times and we are taking these steps to manage the company prudently and conservatively," chairman and CEO Richard Fain said.

## Webjet confirms cost cuts

**WEBJET** CEO John Guscic will reduce his salary by 20% as part of a range of measures to mitigate the impact of COVID-19 on the company's bottom line.

An update this morning confirmed a "material escalation in cancellation rates of near-term travel" along with a reduction in overall travel booking activity.

"While forward bookings beyond three months remain in line with previous expectations, cancellations are now occurring at short notice prior to travel and therefore reducing visibility on future earnings," Webjet said.

A company-wide cost-reduction program is targeting \$10 million in savings for the remainder of the financial year, while "other initiatives are being implemented to ensure the company retains its strategic and competitive advantage when conditions normalise," the company added.

Guscic said while he was focusing on the short-term earnings impact, "importantly, we remain intent on retaining our leadership positions in our global WebBeds business and Australian

Webjet OTA.

"Our momentum prior to COVID-19 was well ahead of the market and we are preparing ourselves to take advantage of what is likely to be a faster-growing market when broad-based travel returns globally."

## China air funding

**THE** Chinese central treasury will arrange funds to support both national and foreign carriers to mitigate the impact of COVID-19.

The Civil Aviation Administration of China (CAAC) has noted the funding will be available during China's "prevention and control" period of the epidemic, and will be aimed at encouraging international routes to continue and/or return to the country.

The support does not extend to Hong Kong, Macao or Taiwan, while the CAAC will suspend the evaluation of airlines' on-time performance, and will streamline flight approval procedures in order to shorten the turnaround for resuming international flights.



Discover what you can do with beer (other than drink it) in Europe in the March issue of *travelBulletin*.

**CLICK to read**  
**travelBulletin**

## Canada cruise adv

**THE** Public Health Agency of Canada has urged the country's citizens to "avoid all cruise ship travel" due to the COVID-19 outbreak.

An update on the government's website informs Canadians that consular services typically available "may be significantly restricted by local authorities" if an outbreak occurs.

The warning also makes clear nationals may not be offered a repatriation flight by the government, and if they are, they could be up for the cost of it.

Seabourn, which operates a number of itineraries in Canada, informed guests they "are continually implementing higher and more rigorous protocols to protect their health and safety in close coordination with global health authorities".

**MEANWHILE**, New Caledonia has implemented new entry measures, with Smartraveller informing tourists to expect "increased screening at airports, and possible self-quarantine or isolation", while those arriving by ship may not be allowed to disembark.



## Window Seat

**WE'VE** all heard of the whistle stop train tour, but a whistle stop blimp tour?

The Trump re-election campaign is reportedly proposing something similar, with the US President hoping to reach voters in swing states with a branded airship.

Set to feature Trump Pence livery (**pictured**), the balloon is proposed to fly between May and Jul, and is expected to appear above large gatherings such as sports events, similar to the Goodyear Blimp, *Politico* reports.

The campaign is supposedly also looking at the option of holding contests that would allow the winner to fly in the blimp.



## Meet Your Mediterranean Experts

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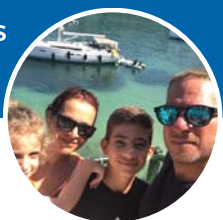
Favourite Destination/s: Greece

Destinations Visited: Greece, Greece, Greece, Greece, Greece ... oh i forgot Italy and Israel!

Expert Tip/s: Book Greece as the last stop of your European holiday, because if it's the first, you'll never leave.



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## Outrigger agent prog

**OUTRIGGER** Hotels and Resorts has launched a revitalised agent reward system Outrigger Expert Advisor, which offers benefits to Australian agents for all Outrigger Hotel and Resort bookings.

Agents who join the program can earn unlimited rewards points on Outrigger bookings through a wholesaler, GDS, phone or website, to redeem for accommodation at selected Outrigger properties.

This year points can be utilised towards hotel room stays at Outrigger Waikiki Beach Resort and Outrigger Fiji Beach Resort.

The properties which points can be redeemed on will change each year to familiarise agents with different resorts and hotels.

Agents will receive an initial 500 Reward Points upon certification, plus extra Reward Points for completing additional courses.

For each night booked, agents

will receive 100 Reward Points and there will be monthly booking promos, allowing agents to earn points at a faster rate.

Other benefits include: incentive opportunities with select airline carriers, a dedicated help desk and exclusive room rate discounts.

Agents can join the program by completing an online course at [www.OutriggerAdvisor.com](http://www.OutriggerAdvisor.com).

## Booking withdraws

**BOOKING** Holdings has withdrawn its previously released Q1 2020 financial guidance as a result of the worsening impact of the COVID-19 outbreak on travel demand.

CEO Glenn Fogel said he believed the company's strong operating model and solid balance sheet would enable it to "weather this disruption".

## Adv World gets wild in Sydney



**ADVENTURE** World Travel (AWT) last night in Sydney held the first of its 2020 roadshow events, dedicated to its most popular category, wildlife.

Bringing together some of the company's top-selling agents and other VIPs, attendees were provided with knowledge and tips on selling the wide variety of wildlife product AWT has on offer, through a range of presentations and Q&As.

Guests also had the opportunity to nominate one of four wildlife-specific charities to which AWT would donate \$250 to on their behalf, one of which was Borneo

Orangutan Survival, who the company last night announced a new three-year partnership with.

The agreement will see each AWT traveller to Borneo adopt an orangutan for a year.

AWT Managing Director Neil Rodgers told *Travel Daily* next year's showcase focus would be "Adventure World Cult", the company's culture aspect.

**Pictured** with their \$250 donations in hand are Head of Product & Operations Andrew Hutchinson, Industry Account Manager New South Wales Andrea Morgan, MD Neil Rodgers and Head of Sales Andy Kirkman.



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## Exploring success

**EXPLORE** is seeing impressive booking numbers out of Australia, as well as in its active and wildlife programs, Global Head of Sales Ben Ittensohn told *Travel Daily*.

Visiting Australia from the company's head office in London, Ittensohn earmarked agent support and recent high-yielding campaigns as key to driving growth, which has produced a 47% increase out of the Australian market in the last 12 months.

"Year-on-year [active bookings] are up 53%," he said.

"In Jan we had 15% epic sale which was well-supported, and through Feb we had a single room offer, so pax could book and not have to pay a single supplement.

"I think it's down to people looking to do something a little different, and more environmentally friendly."

Ittensohn also noted a 28% increase in wildlife trips over the past 18 months.

## Visit USA reveal

**VISIT** USA Organisation (Australia) has named its 2020 Executive Committee and Committee, with Lucy Rowe of Kent Marketing elected President.

Also on the Exec Committee is VP Caroline Davidson, Davidson Communications for Visit Denver and Great American West; Secretary Sarah Stevenson, The Walshe Group for NYC & Company; and Treasurer Jessica Luxton, GTI Tourism for Las Vegas Convention & Visitors Authority.

On the 2020 Committee are: Polly Simmons, Colorado Tourism Office; Simran Mediratta, Gate 7; Giselle Radulovic, Hawaii Tourism Oceania; Cheree Farrell, Delta Air Lines; Andrea Robinson, Walt Disney Parks & Resorts; Belinda Harvy, Caesars Entertainment; Kathleen Finneran, Los Angeles Tourism; Tommy Lindblad, United Airlines; Bart Druitt, Hawaiian Airlines and Joanne Motta, Travel Nevada.

## Qantas Tourism Awards



**MORE** than 800 attendees congregated at the National Convention Centre in Canberra on 06 Mar for the Qantas Australian Tourism Awards, which is now into its 36th year.

The night saw a total of 76 awards presented across 26 categories, including cultural tourism, ecotourism, restaurants and wineries, accommodation and festivals.

"Even in times of strain we

should celebrate achievements of excellence, which can be found not only in those represented at these awards but in tourism businesses found throughout every region, town and city of Australia," said Australian Tourism Minister Simon Birmingham.

Swan Valley Visitor Centre was inducted into the Australian Tourism Awards Hall of Fame and won Gold in the Visitor Information Services category.

Swan Valley Visitor Centre Manager Scott Fleming is pictured with Mayor of City of Swan Kevin Bailey.

## New Swiss role

**SWITZERLAND** Tourism Australia and New Zealand has welcomed Anthony Wieland as the new Marketing Assistant in the organisation's Sydney team.

Wieland, who was previously in the Switzerland team with Entire Travel Group, replaces Esther Grob, who is returning to Switzerland.

## Sapphire to WA

**PRINCESS** Cruises has released further details on *Sapphire Princess'* inaugural season in Western Australia, which will visit the Kimberley region and is expected to generate \$42 million for the state's economy.

On sale now, the program includes nine maiden calls along WA's coast, including Albany, Broome, Exmouth, Geraldton, Kimberley Coast, including Kuri Bay and Yampi Sound, Busselton and Perth.

Highlights include an eight-night Coral Coast voyage sailing from Fremantle, visiting coastal destinations such as Broome, Geraldton and Exmouth, scheduled to depart 04 May with fares from \$599ppts.

For more information, see today's edition of *Cruise Weekly*.



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## Bunnik cooks up celebrations



**BUNNIK** Tours has been celebrating its 25th anniversary with key trade partners around the country over the past few weeks.

The company held its first trade event on the Gold Coast on 29 Jan, before heading to Adelaide, Brisbane, Perth, the Sunshine Coast, Sydney and Melbourne.

The Adelaide, Perth and Sydney events saw agents roll up their sleeves at cooking classes, while in Melbourne agents took in the city from a height at the Melbourne Observation Wheel.

Agents **pictured** in Adelaide ready to get cooking at Sprout Cooking School.

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Travel Daily



## Delta cuts capacity

**DELTA** Air Lines is reducing international capacity by 20-25%, as part of a number of initiatives addressing the impact of COVID-19 on the company.

The airline will also cut domestic capacity by 10-15%, admitting it would make further adjustments as demand trends change.

Delta will also undertake cost reduction and cash flow enhancing initiatives to protect its financial position, in addition to general steps to protect the health and safety of customers.

"As the virus has spread, we have seen a decline in demand across all entities, and we are taking decisive action...we are implementing cost reductions," Chief Executive Ed Bastian said.

## Writing workshops

**AUSTRALIAN** travel writer Rob McFarland is holding a travel writing workshop in Sydney on 03 Apr.

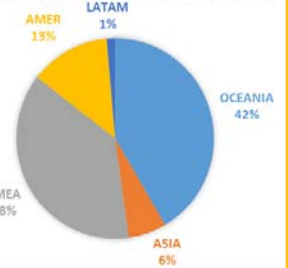
The course will cover generating story angles, how to structure a feature, edit effectively, pitch to editors and market yourself.

**CLICK HERE** for more.

## HOT DESTINATIONS

*The TAAP Top Ten is brought to you by Expedia TAAP*

EXPEDIA TAAP DESTINATIONS FEB 20



TAAP agents booked 1,150 different destinations, across 145 Countries in February.

The near hysteria surrounding Covid-19 will end. Your beloved clients will return to you to help build their travel dreams again. The Expedia TAAP team are ready as always, to help you shape those dreams.

Expedia TAAP is working with suppliers to provide maximum flexibility for your clients. The strength of the Expedia business and great relationships with our suppliers ensure your bookings are in the safe hands.

The top ten destinations booked last month were Sydney, Melbourne, Brisbane, London, Perth, Rome, Adelaide, Paris, Los Angeles and Bali. Gold Coast, Singapore and Auckland were just outside the top 10.

Regionally, EMEA up to 38%, OCEANIA 42%, Asia down to 6% and North America up to 13% of the transaction mix.

Some of the out of the way destinations included Amish Country OH, Billund Denmark, Easter Island Chile and Teresina Brazil. Wherever they're going, we've got you covered.

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## Vietnam update

**THE** Vietnamese Government has temporarily suspended the visa-wavier program for citizens from Denmark, Norway, Finland, Sweden, United Kingdom, France, Germany, and Spain, as of yesterday.

In order to enter Vietnam, travellers arriving from any country need to apply for a visa in their country of residence, and fill out a health declaration form online **HERE**, or upon arrival at the airport.

**MEANWHILE**, Destination Asia said it would be in contact to make alternative arrangements with any travel agents with clients affected by the hotel and cruise closures in Halong Bay.

For more information, agents can email Destination Asia at [vietnam@destination-asia.com](mailto:vietnam@destination-asia.com).

## SYD performance

**SYDNEY** Airport has released its Feb 2020 performance results on the ASX early, revealing a decline of 9.3% in total traffic compared to the Feb 2019 result.

International traffic was down 16.8% on the prior year, with Chinese and South Korean nationals showing the biggest decline at 72.4% and 34%, respectively, while domestic traffic fell by 4.5%.

"Our primary focus remains the health and safety of everyone at the airport, and to keep the airport open and operating," said Sydney Airport CEO Geoff Culbert.

"Our balance sheet and liquidity position remains strong...and we are heeding the Prime Minister's call to keep investing and to keep people in jobs."

## Stacks of Sno'n'Ski



**SNO'N'SKI** Holidays flew 30 of Australia's top-selling ski agents to the US last Fri for an eight-night roadtrip, with the support of Brand USA, Delta Air Lines and Virgin Australia.

During the trip the group will experience four world-class ski resorts scattered throughout Colorado and Utah, including Aspen, Snowmass, Steamboat and Park City.

To get up-to-date with the group's adventure in the US,

follow the [#snonskimega2020](https://www.instagram.com/snonskimega2020) hashtag on Instagram.

Sno'n'Ski is currently promoting America ski packages, including a seven-night stay and ski Park City deal from \$1,719 per person, based on twin share and includes a five-day lift pass.

For more info, call 1300 766 754 or email [info@snonski.com.au](mailto:info@snonski.com.au).

The group is pictured last Fri, ready to be whisked off to the US.

## ACCOMMODATION

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**InterContinental Bali Resort** has unveiled its new Singaraja Spa Room, which spreads across 50m<sup>2</sup> of space and can sleep up to three people. The room features a private balcony overlooking tropical gardens, an en suite with shower and marble bathtub, dressing room and walk-in closet, 40-inch flat screen TV and more.

Guests staying in the Singaraja Spa Room will enjoy a free daily 60-minute massage at Spa Uluwatu for two persons.



Guests staying at **Rydg's Geelong** will be able to experience the newly opened Nautica Pool Bar & Kitchen, featuring an indoor and alfresco dining and bar. The restaurant seats 130 people and includes a 26-seat private dining room, Ms Nautica, for corporate and private events. Led by Executive Chef Eddie Basich, the menu offers pizzas, a range of meats from the grill, battered fish, ice-cream sundaes and more, along with a cocktail menu.



**Holiday Inn - Houston Intercontinental Airport** has re-opened after undergoing a multimillion-dollar renovation, revealing upgrades to the guestrooms, business centre and lobby, as well as a new southern-inspired restaurant, Blue Dixie Kitchen.

Guests will also have access to a refurbished tennis court, upgraded fitness centre, and new lounge furniture on the pool deck. The property also features basketball and sand volleyball courts.

## Davui guarantees

**ROYAL** Davui Island Resort, Fiji, is allowing clients to defer travel without penalty up to seven days prior to arrival, for any new bookings travelling before 30 Jun.

Additionally, travel agents' commission will be protected under the new Davui Guarantee.

The resort is also offering a bonus daily spa treatment for three days for bookings of five nights or more before 15 Apr.

For more details, **CLICK HERE**.

## Moulin must go on

**THE** Moulin Rouge said it would continue to welcome spectators as per usual, despite the French Govt prohibiting public gatherings of more than 1,000 people until 15 Apr (**TD** yesterday).

The cabaret has implemented a number of sanitary measures to help prevent the spread of COVID-19, such as making hand sanitiser available to customers before they enter the building.

The establishment also said it is ensuring "massive ventilation" of the venue, and is complying with government directives and precautionary measures.

## WIN A SPOT ON THE FIJI MEGA FAMIL AND A HAPPINESS HAMPER

Fiji is often named one of the happiest countries in the world. With BulaNaires being people rich in happiness.

Tourism Fiji is offering agents the chances to win a spot on Tourism Fiji's Matai MegaFamil and a Happiness Hamper.

Feel the Bula spirit as you experience the amazing range of experiences and the warmth of the people of Fiji on this all expenses paid famil.

Follow Fijis Happiness month with [#FijiHappyMoment](https://www.instagram.com/FijiHappyMoment)

To enter register yourself to become a Matai agent and send us a photo that reflects your own happy moment to [bulanaires@traveldaily.com.au](mailto:bulanaires@traveldaily.com.au)



Wednesday 11th March 2020

## ForwardKeys deal

**TRAVEL** analytics company ForwardKeys has signed an agreement with the International Air Transport Association (IATA) and Airlines Reporting Corporation (ARC).

The deal will see ForwardKeys receive a regular feed of global ticketing transaction data settled by IATA and ARC for travel agency bookings as well as direct airline transaction, allowing it to expand its current offerings.

## Scoot date change

**SINGAPORE** Airlines' low-cost subsidiary Scoot is offering a free one-time date change with every new booking from now until 14 May, allowing guests to "book with confidence" in light of the current travel uncertainty.

Flight date change can be performed up to four hours before the scheduled departure time of the original booked flight.

For more information on the offer, [CLICK HERE](#).

## WIN A CRUISE TO RUSSIA



Terms & conditions + full prize details

This month Viking is giving *Travel Daily* readers the opportunity to win a deluxe stateroom on the Waterways of the Tsars river cruise.

Explore the Waterways of the Tsars aboard *Viking Akun*. Travel from Moscow to St Petersburg in style, where you and a partner can experience Russia like never before.

To enter simply:

- 1) Visit Viking's Marketing Centre & download at least one file [here](#)
- 2) In 25 words or less, let us know what else you'd like to see on the Viking Marketing Centre

**Submit** your answers to [viking@traveldaily.com.au](mailto:viking@traveldaily.com.au) along with your name, state & travel agency details

Contact [agents.anz@vikingcruises.com](mailto:agents.anz@vikingcruises.com) if you need assistance setting up an account



## Cairns gets fresh branding



**TOURISM** Tropical North Queensland (TTNQ) has launched the destination name Cairns & Great Barrier Reef for the Cairns region, which will be promoted via an advertising campaign to the domestic market.

The campaign aims to inspire visitors to "leave as custodians of the region" under the slogan "See Great, Feel Great, Leave Greater", and promotes experiences such as the Dreamtime Dive & Snorkel (pictured).

"Cairns & Great Barrier Reef offers guilt-free travel through initiatives like the Great Barrier Reef Marine Park Environmental Charge where visitors contribute towards the Reef's conservation," said TTNQ CEO Mark Olsen.

"As local custodians, the tourism industry unlocks the stories

behind our place so every visitor feels a deep connection and desire to give back."

## Vail pulls guidance

**VAIL** Resorts has withdrawn its guidance for the 2020 financial year due to the uncertain impacts of coronavirus on results for the remainder of the period.

Based on results through 01 Mar, the company said it expected its EBITDA to be approximately \$20 million below the midpoint of the guidance range previously issued on 17 Jan.

In the week ended 08 Mar, Vail Resorts saw a "marked negative change" in performance from the prior week, and expects this trend to continue and "potentially worsen in upcoming weeks".



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- Enjoy 3 nights in Dresden & see the glorious Zwinger Palace
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- Enjoy a free day to explore the city of Prague plus much more!

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Are you a travel industry professional looking for a fresh challenge? I have a dream travel consultant position based in the stunning Perth area. Uncapped earning potential with recognition and rewards for your hard work are on offer with this fantastic travel role. You will ideally have international and domestic travel industry experience, be a team player and well travelled and have the passion to find the right holiday for your clients. Call me today for a confidential chat!

For more information please call Sarah on  
(08) 6365 4313 or click **APPLY** now.

### Corporate Travel Consultant SE MEL, Attractive Salary Pkg, Ref: 4384AO1

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For more information please call Ashleigh on  
(03) 9988 0616 or click **APPLY** now.

### Business Development Partnership Manager Sydney \$75k + Bonuses, Ref: 3216RL1

We are seeking a Business Development Partnership Manager who is responsible for generating growth through the ongoing recruitment of new customers. This role is Sydney based and responsible for whole of NSW region. The successful candidate would possess 5yrs experience in new business development and a proven track record in successful business relationship management. Extensive travel industry experience and exposure is a must. Self driven go getters please apply within for this opportunity.

For more information please call Ronny on  
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### Senior Consultant | Great Western Sydney Industry High Base! + Perks, Ref: 8103AJ1

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For more information please call Antony on  
(02) 9119 8744 or click **APPLY** now.

### Luxury Travel Consultant Townsville, Competitive, Ref: 2768SJ21

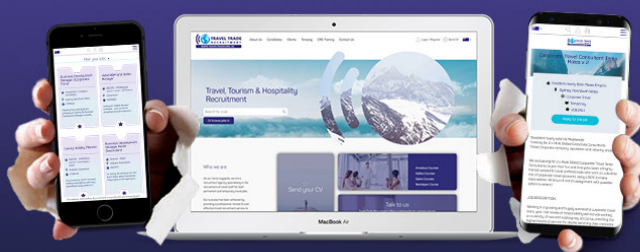
A new position has opened in Townsville for an experienced travel consultant looking to focus on high end bookings. This busy working environment with a friendly team are offering a highly competitive salary package and uncapped earnings. A loyal clientele following providing repeat bookings and supportive management makes this a sought after position. I am looking for current travel industry experience and a positive attitude. We are commencing interviews immediately so don't miss out!

For more information please call Sarah on  
(07) 3123 6107 or click **APPLY** now.

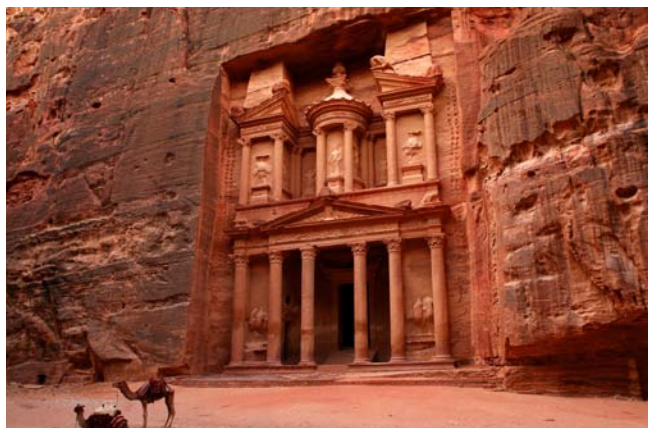
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Nile river, stopping into to see the temples of Karnak, Kom Ombo, Edfu and the Valley of the Kings. A trip to see Egypt, of course, wouldn't be whole without a trip further south to see the mind blowing Abu Simbel monument near Aswan.

Not to be outdone, Jordan offers up Petra as an example of desert craftsmanship and the famous library building is a recognisable image the world over. Mix in a combination of Roman, Islamic and Christian history as well as the stunning Wadi Rum desert and you have a winning combination for any holiday.

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