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## APT reveals more

APT has revealed more details about its recently launched Private Jet Air Tours division (TD 21 Oct), unveiling the full list of itineraries available for private charter in 2021.

Trips on offer include the Queensland Outback & Tropics by Private Jet experience, a nine-day journey flying to destinations such as Cape York, Hamilton Island and Longreach.

There are seven departure dates available between May and Sep next year, with prices starting from \$8,995ppts.

Also on offer is the seven-day Southern Ocean to Top End by Private Jet package, exploring gourmet delight on Kangaroo Island and the sights of Uluru, priced from \$6,695ppts.

To view the full list of private air packages, [CLICK HERE](#).

## Azamara thanks you

AZAMARA has launched its first ever Thank You sale, taking place across Black Fri-Cyber Mon.

Guests can enjoy up to \$1,000 of onboard credit plus a complimentary two-category stateroom upgrade on select sailings when they book between 19 Nov and 05 Dec.

Travellers will be able to book "worry-free" with Azamara's Cruise with Confidence program, providing assurance when planning a future cruise with the flexibility of cancelling up to 48 hours before embarkation.

## COVID insurance ruling

**SMALL** businesses may be able to make claims for business interruption due to COVID-19, after a NSW court ruled that pandemic exclusion clauses may not apply.

A test case defended by the Insurance Council of Australia was launched because the policies of some insurers, believed to include QBE, Suncorp and Insurance Australia Group (IAG), refer to the now-repealed Quarantine Act 1908, which was replaced by the Biosecurity Act 2015.

Listed insurer IAG launched an urgent \$750 million capital raising on Fri in response to the judgement, which is being

reviewed by insurers with a view to taking an appeal to the High Court of Australia.

The court ruled unanimously in favour of four defendants who held a "Tourist Parks & Lifestyle Villages Insurance Policy" or "Business Insurance Policy" issued by the various insurers, finding that "COVID-19 is not a disease declared to be a quarantinable disease under the Quarantine Act 1908".

The insurers had unsuccessfully argued that despite referring to the incorrect legislation, the intention of the policies to exclude pandemics was clear.

It's estimated that the blunder could see payouts totalling more than \$500 million to impacted policyholders.

## ATEC AGM today

**THE** Australian Tourism Export Council (ATEC) will kick off its five-day annual meeting today, a virtual event that will bring together more than 600 Aussie tourism operators and buyers.

The meeting will be comprised of virtual and in-person events and a full conferencing program.

## Celebrity gives more

**THERE** is more space, more options and more luxury on offer with Celebrity Cruises than ever before, with the line highlighting its range of sophisticated onboard bars and lounges available.

View the **front page** to find out more exciting details.

## More cruise canx

**PRINCESS** Cruises has extended its pause of global ship operations through to the end of Mar.

The cruise line said it was extending the suspension to allow the estimated time it may take to prepare for completing required activities prior to sailing and take into consideration the seven-day cap on itineraries that call at any American port.

**MEANWHILE**, Holland America Line has extended its pause to the end of Mar as well, as it prepares to accommodate the Centers for Disease Control and Prevention's safety requirements.

## Today's issue of TD

*Travel Daily* today has seven pages of news including our PUZZLE page plus a front full page from **Celebrity Cruises** and back page from **Malaysian Tourism**.

Oh, what a year!  
We need Christmas cheer,  
It's a time to be witty  
So send us your rhyme,  
poem or ditty.  
Gather your thoughts and  
reflect,  
But please don't object.  
Look for the silver lining,  
Let's see your creativity  
shining.  
And the poem that most  
rocks,  
Will win a Haigh's  
chocolate box.

Let your  
creative  
juices run  
wild and  
send us a  
poem or  
rhyme reflecting on 2020  
or looking forward to 2021.  
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Travel Daily

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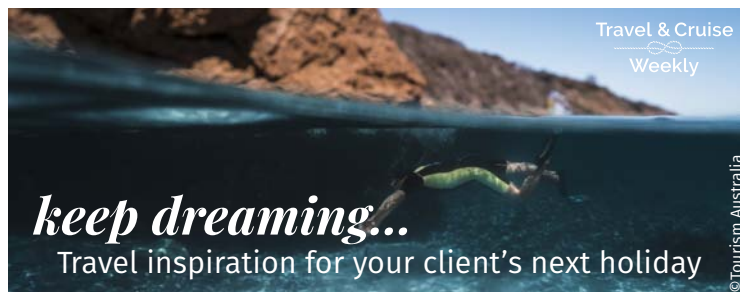
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\* Terms and conditions apply.



## HLO three-year QF deal

**HELLOWORLD** Travel Limited says it is Qantas' "leading travel agency partner," after having this morning confirmed a long-term agreement with the carrier out until 2023 (**TD** breaking news).

HLO CEO Andrew Burnes said the three-year pact would give commercial certainty for Helloworld's owned businesses and its agency networks, allowing them to "take the lead with opportunities to sell Qantas".

"We have had a long-standing partnership with Qantas and the continuation of that was an important component in securing our position as their leading agency partner," he said.

Qantas Executive Manager of Global Sales and Distribution, Igor Kwiatkowski, said "this agreement cements our long-standing relationship with Helloworld Travel as their number one airline supplier in Australia.

"Despite the devastating

impact of COVID-19 on the industry, we're starting to see really positive momentum from the trade as domestic travel restrictions start to ease.

"We are pleased to be working together to focus on opportunities that benefit our businesses - including joint marketing and sales activities - as the travel industry starts to recover," Kwiatkowski said.

Rival Flight Centre is believed to still be in talks with Qantas, with MD Graham Turner confirming at the company's AGM that the company's existing contract with the carrier had been extended "with a view to agreeing a longer-term deal".

Last month Qantas CEO Alan Joyce confirmed that wide-ranging cost-cutting measures to help the carrier survive the pandemic would include "renegotiating our arrangements with travel agents" (**TD** 23 Oct).

## Lizard Island 14 Dec

**LIZARD** Island in the Great Barrier Reef will reopen for guests on 14 Dec following a nine-month closure due to the pandemic.

To mark the launch, three new services have been introduced for travellers, including personalised pre-arrival check-in at Cairns, a range of new guided tours and a private luxury boat charter for fishing, snorkelling and diving excursions on the reef.

The tropical island is home to 40 beach-house style suites and more than 20 private beaches.

## Deal Livn the dream

**BANKING** app Pelikin has signed an agreement with travel experiences hub Livn to enable its clients access to 35,000 tours and activity products via a single integration with the Livn API.

The partnership will allow customers to book Livn experiences directly from the Pelikin app for the first time.

## Coral NZ 2021/22

**CORAL** Expeditions has unveiled its 2021/22 New Zealand and the South Pacific expedition season aboard new vessel *Coral Geographer*, featuring four new itineraries that have been developed to showcase remote attractions only accessible by small ships.

Highlights include explorations of the Sub-Antarctic islands of Snares, Auckland, and Campbell.

The islands are also home to rare birdlife, including ten species of albatross and penguin, with prices for the 14-night Expedition to the Albatross Latitudes trip leading in at \$11,690ppts - call 1800 079 545 for more details.

## See Rottnest faster

A **NEW** ferry operated by Rottnest Fast Ferries will increase pax numbers to Rottnest island starting Boxing Day, with the 420-pax ship departing Hillarys Boat Harbour in Perth's north.

## 2022 Yacht Cruising Adriatic Coast, Mediterranean and Red Sea

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## SIN short-haul meals

**SINGAPORE** Airlines and SilkAir will revamp their Economy Class meal options on flights of less than 3.5 hours from 01 Dec.

More than 40 new dishes will be available on rotation under the new culinary configuration, including Singaporean staples like congee, laksa and mee siam.

## NCL 2023 on sale

**NORWEGIAN** Cruise Line's (NCL) Northern Hemisphere summer 2023 itineraries are now open for sale, with the program boasting a number of new additions, such as a visit to Nessebar, Bulgaria.

The call is part of *Norwegian Jade's* Extraordinary Journeys sailing through the Mediterranean and Black Sea, and accompanies the debut of *Norwegian Bliss* at the Royal Naval Dockyard during her seven-day roundtrip voyage to Bermuda from NY - more details [HERE](#).

## Cruiseco sold to Helloworld

**HELLOWORLD** has confirmed it will be "business as usual" for members of the Cruiseco consortium, after this morning announcing the acquisition of the business from co-founders Kevin Dale and Phil Hoffmann and majority owner Australian Pacific Holdings (**TD** breaking news).

Most of the leadership team and staff will be retained, while Cruiseco interim CEO Nic Cola will become head of Helloworld's wholesale cruise division which includes Seven Oceans Cruising.

Catherine Allison will take over all commercial responsibility for cruise contracts for the Helloworld Group, while HLO Executive Director Cinzia Burnes said Cruiseco also presented an "exciting opportunity for our New Zealand network where cruise is a very popular product".

She said Cruiseco had transacted about \$70 million in TTV prior to COVID-19, while

Seven Oceans Cruising had annualised TTV of \$110 million.

"These two businesses, when combined, provide Helloworld Travel with a comprehensive range of cruise options for our retail agencies in Australia and New Zealand," she said.

"Given the recent demand for some 2022 specials in the market, the positive news around the development of a vaccine and rapid testing capabilities, we are confident that demand for cruising will come back strongly from 2022 and we look forward to working with our cruise partners and agencies to capture that demand," Burnes added.

However, there is uncertainty about whether Cruiseco will continue to offer Norwegian, Oceania and Regent after a very public split with Helloworld earlier this year (**TD** 15 Jun), with Burnes telling **TD** today "we will have to wait and see, won't we?"



## Window Seat

**DON'T** let moose lick your car.

That's an official warning issued to tourists visiting Jasper National Park in Canada, with associated road signs (**pictured**) prompting suggestions that the alert was a joke.

Not so - apparently the giant creatures have discovered that salt spread on roads to help melt snow and ice tends to accumulate on vehicles.

Park officials are concerned the practice could see moose habituated to be around cars, posing a risk to both the animals and drivers who crash into them.



## Meet our Wellness Ambassadors

Because we want your customers to feel comfortable and cared for when they travel with us, we've introduced a specially trained team of Wellness Ambassadors who will be on hand at Abu Dhabi Airport and on board to answer questions and share advice on how to stay safe during the trip, so that you can relax knowing your customers are in good hands.

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## AFTA says thanks for patience

**THE** Australian Federation of Travel Agents (AFTA) this morning thanked the industry for its ongoing patience and support, confirming it was “currently in discussions with the government” around the specifics of a proposed support package for the industry, after several reports in News Corp newspapers on the weekend hinted that a “lifeline will be thrown to travel agents”.

The stories quoted AFTA CEO Darren Rudd saying “we are going to have a sector severely hit unless the government provides a small package”.

In the reports, Tourism Minister Simon Birmingham was also cited as saying travel agents had already received about \$700 million in COVID-19 support payments such as JobKeeper and small business cash payments of up to \$100,000 each.

## Venice entry fee

**AUTHORITIES** in Venice have confirmed the introduction of a fee for day visitors, with the measure aimed to help combat overtourism in the iconic destination which attracts more than 30 million arrivals each year.

The fee system had been set to be introduced this year, but was postponed indefinitely due to the city’s economy being shattered by the COVID-19 pandemic.

However officials now say the fee of up to €10 per person will definitely be implemented for anyone entering Venice without an overnight reservation on or after 01 Jan 2022.

## QR seafarer lounge

**QATAR** Airways has announced the establishment of a dedicated Mariner Lounge at Doha’s Hamad International Airport.

Entry to the new facility on the second level of the Duty Free Plaza is free for all seafarers and offshore workers on QR flights.

## ICC goes large

**SYDNEY’S** International Convention Centre (ICC) has received an exemption from the NSW Department of Health which will allow it to hold corporate events for up to 1,500 people.

All events at the Centre, including conferences, will still be subject to the one person per four square metre rule, with a maximum of 300 people in separate areas within the centre.

ICC Sydney is also now able to host uncapped exhibitions while maintaining one person per four square metres, and can also welcome 2,400 patrons to the Aware Super Theatre.

The centre’s CEO Geoff Donaghy said all events would continue to be delivered in line with the EventSafe Operating Guide.

“While we are not yet back to business as usual, we welcome this update as a critical step forward on our path to recovery from the coronavirus pandemic,” Donaghy said.

## Travel bubble pops

**THE** proposed air travel bubble for flights between Singapore and Hong Kong has been postponed temporarily after a spike of COVID-19 infections in HKG.

The reciprocal quarantine-free arrangement had been set to launch on the weekend, but will now be delayed for at least two weeks, authorities said.

The bubble required travellers to fly on designated services and complete coronavirus tests before and after travel.

## EY, LY sign MoU

**EL AL** Israel Airways has signed a Memorandum of Understanding with Etihad Airways which could lead to a potential codeshare agreement between the airlines.

The move follows the historic normalisation of diplomatic relations between Israel and the UAE, which has also seen Etihad announce the launch of daily flights to Tel Aviv from Mar 2021.

## Birmingham comes to table



**THE** Council of Australian Tour Operators (CATO) last week gave an in-depth briefing to Federal Minister of Finance, Trade, Tourism and Investment, Senator Simon Birmingham in Adelaide.

CATO Chairman Dennis Bunnik from Bunnik Tours and the organisation’s MD Brett Jardine (**pictured**) said Birmingham had acknowledged CATO’s efforts as an industry body in liaising with bodies including the ACCC and the Department of Foreign Affairs and Trade.

The pair updated the Senator on CATO’s broad engagement across the industry locally and overseas, and its work with the travel insurance sector in preparation for the post-COVID recovery.

“The Senator commended CATO for its proactive approach using this crisis as a catalyst to ensure members and the broader travel industry have a long-term sustainable future,” CATO said.

The lengthy discussion focused on the structure of Australia’s outbound travel industry and the role that CATO members take to invest in, develop, market, distribute and deliver product that is sold primarily through retail travel agents, meaning the land supply sector helps underpin 40,000 travel industry jobs in Australia and also plays a key role in the success of aviation, which

in turn feeds Australia’s inbound tourism sector and delivers \$20 billion in annual economic impact.

“The majority of product developed by our sector is distributed through retail travel agencies, and CATO members will play a vital role in enabling Australians to travel again safely once the borders reopen,” Jardine told Birmingham.

“Not only are our members’ products sold by travel agents for Australians to experience holidays all over the world, CATO members are also heavily invested in domestic holidays that have a significant positive impact on regional Australia and will be first to market, investing in product and re-employing staff as we emerge from COVID,” he said.

An infographic (**below**) presented during the meeting highlighted the role of various industry participants, with CATO members supporting the industry to the tune of \$1.25 billion annually through commissions, incentives, brochures, conference support and educational.

Bunnik and Jardine urged the continuation of JobKeeper at higher rates for industries heavily hit by border closures, and noted that CATO was actively supporting AFTA’s efforts to secure government funding via grants and back to business loans.





## Keith tackles RWC

**KEITH** Prowse Travel has been appointed the official travel agent selling packages to the Rugby World Cup 2023 in France.

The company's Director Daniel Morahan said the tournament represented an opportunity to bundle a premier sporting event with one of the most popular tourist destinations in the world.

"France is an exceptional host country and offers people the chance to experience not only the electrifying atmosphere of the game...but also the beautiful French cuisine, stunning landmarks and culture," he said. Packages will launch soon.

## 23k refunds doubt

**AIRASIA** Japan filed for bankruptcy proceedings in the Tokyo District Court last week, leaving around 23,000 bookings unlikely to be able to claim refunds, local media reports.

## QFF extension

**QANTAS** Airways has again announced it is extending Frequent Flyer status for another 12 months (**TD** 19 Mar).

To qualify for the extension, members facing expiry in 2021 must book a Qantas-operated flight for travel until the end of 2021 between now and their current tier expiry date.

By early Dec, Qantas customers will have access to 30 of the 35 domestic and regional lounges across the airline's network.

**MEANWHILE**, Qantas Group has resumed regular flights between Melbourne and Sydney, following the opening of the border between NSW and Vic.

The resumption coincided with Qantas Chief Executive Alan Joyce stating international travel could be revived from mid next year.

"Our base plan is that we will probably get a significant amount of the int'l operation up in the next financial year," he said.

## Trade hikes with the Swiss



**THE** final travel trade hike took place last Thu as part of a six-series hiking event around Greater Sydney, hosted by Switzerland Tourism.

While international borders remain closed, Switzerland Tourism organised the trail events to remind agents that Switzerland is home to more than 65,000kms of hiking paths, accessible using the Swiss Travel Pass.

Switzerland Tourism Director Livio Goetz told **Travel Daily**, "the events have been hugely successful in allowing agents to get out and network, learn more about Switzerland from us and also connect with nature at the same time".

Participants were geared up

with a Victorinox hiking bag, Swiss Army Knife and packed lunch, and the hike ended with a traditional Rivella sports drink to quench their collective thirsts.

Hikers who participated in the nature trail events came from agency groups including Savenio, MTA, Travel Managers, Spencer Travel, Flight Centre, World Orbit Travel, Above & Beyond Experiences, Travel Crafters, Mary Rossi, Travel Choice, Snowcapped, Egencia and Utracks.

**Pictured** in Ku-ring Gai Chase National Park on the Towlers Bay Circuit from left right are: Livio Goetz, Anthony Wieland and Birgit Weingartner from Switzerland Tourism, along with Timothy Malakou, Victorinox.

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## Where in the world?



**THIS** stadium has actually changed names twice since it was built.

The famous arena should be very familiar to most people, it was constructed in 1985 and replaced another stadium built on the same site which was aging.

It was the first arena in the

country to have a retractable roof, but interestingly it is also the largest indoor one to not have a permanent roof.

The retractable roof allows competitors to continue to play in extreme heat or rain.

Do you know where in the world this stadium is?

## Sudoku

### BEGINNER

**THE** aim of Sudoku is to complete the entire grid using the numbers 1-9. Each number can only be used once in each row, once in each column, and once in each of the 3x3 boxes.

5	1	6	4					
	2	9						
4				6	9			5
	5		7		4	6		
1	6	8	2		5	4	9	7
		4	1		6		3	
3			6	5				4
						2	5	
					2	9	6	8

www.sudokuoftheday.com – visit them and get a new Sudoku every day!

## Who needs a drink?



**REGENT** Seven Seas Cruises has provided this week's cocktail.

The cruise line has created a number of different cocktails, all named after its ships and I liked the look of this one, Splendor, named after Regent's newest luxury vessel, *Seven Seas Splendor*.

I was lucky enough to sail on the ship at the beginning of this year - which seems like a

lifetime ago now!

Hopefully our governments listen to logic and get cruising going in Australia very soon.

Keep sending your recipes to cocktails@traveldaily.com.au.

xx Jenny

Jenny Piper  
Owner,  
Business  
Publishing  
Group



### Splendor

#### INGREDIENTS

- 45ml Crown Royal Whisky (or any kind of whisky you already have)
- 25ml fresh lemon juice
- 25ml ginger puree
- 15ml honey syrup
- 3-5 drops of citrus bitters
- Orange peel to garnish

#### METHOD

Combine all ingredients in a glass.

Add an orange peel to garnish and enjoy!

### ANSWERS 20 NOV

Pub quiz: 1 Canberra, 2 Griffith, 3 Bangkok, 4 Dailan, 5 South Africa, 6 River Spree, 7 Brisbane, 8 KLM Royal Dutch Airlines, 9 Fokker, 10 Five, 11 Papua New Guinea (papa + new + guinea pig - pig)

Unscramble: abduct, ABDUCTION, abound, about, abut, bacon, bait, band, bandit, baton, baud, bind, biota, boat, bond, botanic, bound, bout, bunco, bunt, cabin, cubit, cuboid, daub, doubt, obtain, outbid, tabu, tuba

Whose flag is this: Angola



Monday 23rd November 2020

## Jetstar Asia SIN

**JETSTAR** Asia has announced travellers arriving from select Asian cities can transit via Singapore's Changi Airport to nine onward destinations from 01 Dec.

From next month, Jetstar Asia customers travelling from Bangkok, Ho Chi Minh City, Jakarta, Kuala Lumpur, Penang and Phnom Penh can transfer to any other city serviced by the carrier, so long as the connection is made within 48 hours.

All pax arriving in Singapore must wear a mask at all times.

## Exodus 2 for 1 Polar

**EXODUS** Travels is offering a buy one get one free deal for select Polar expedition departures in 2021 and 2022.

The promo is available on a portion of sailings aboard its *Ocean Adventurer*, *World Explorer* and *Ultramarine* vessels, applicable for travel between May 2021 and Mar 2022.

The deal is valid until 30 Nov.

Up to 30% discounts are also on offer for sailings where the buy one get one free deal is not available - call 1300 131 698.

## BROCHURES

**WELCOME** to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



### APT - Private Jet Air Tours Australia 2021

APT has gone to press with its 2021 Private Jet Air Tours Australia 2021. The program features trips from Cape York to Uluru, from King Island to Kangaroo Island, around the Kimberley and more. The brochure comes after APT only last month announced it would be offering the travel style. Privately chartered aircraft have been selected for the itineraries, ensuring optimal passenger comfort while meeting local airport requirements. Highlights include the Queensland Outback & Tropics journey, the Southern Ocean to Top end itinerary. More details on [page one](#).



### BKB Holidays - 2021/22 Christmas & Cocos Islands

BKB Holiday's new 2021/22 Christmas & Cocos Keeling Islands brochure features holiday packages visiting both destinations. Included activities feature diving on select trips, with some of the longest drop-offs in the world, and the famous Christmas Island red crab migration. Seven-night packages start from \$1,975 per person twin share, including airfares from Perth. The brochure also details the range of accommodation found on the islands, suited for a range of budgets.

## All I want for Xmas is NZ



**THE** spirit of Christmas is very much alive for Kiwi flagship carrier Air New Zealand, which recently announced Australians have a one-in-five chance of scoring a free return trip to the Land of the Long White Cloud.

The giveaway is part of the airline's 'Twas the Flight Before Christmas' campaign, with Australians encouraged to tell the company in 25 words or less what their favourite Christmas memory is to be in with a chance of winning a holiday.

Air New Zealand's Regional General Manager Australia Kathryn Robertson said the timing of the competition was also important, with plans for a green corridor between the two

countries possible in early 2021.

"The flights can be taken once the trans-Tasman bubble officially opens, and we're really looking forward to welcoming Australians back to New Zealand when the time is right," she said.

"The campaign is very much about thanking our customers for their support throughout this year, and that goes for Australians too," Robertson added.

Visit Air New Zealand's Facebook page for more details **HERE**, and to view the airline's latest Christmas campaign video (pictured), **CLICK HERE**.

## SA revises lockdown

**SOUTH** Australia has revised its harsh six-day "circuit breaker" travel lockdown to just three days after the state's Premier Steven Marshall revealed a pizza shop worker had lied to its contact tracing teams, creating a false and misleading picture of how far the COVID-19 cluster had spread.

The tough travel restrictions were lifted yesterday, however, some measures remain in place such as capacity limits in bars and restaurants, with the government hopeful domestic borders will reopen soon.

Meanwhile, the NT has revoked greater Adelaide as a hotspot.

## Branson sold down

**RICHARD** Branson's Virgin Group has agreed to halve its stake in Virgin Australia to just 5%, with new owners Bain Capital negotiating as much equity as possible as part of the airline's relaunch in the local market.

Bain and Virgin Group have also negotiated a new licensing agreement for the use of the Virgin brand, which was reportedly valued at \$15 million a year before the company went into voluntary administration.

Got a confidential tip? Contact *Travel Daily* via our secure WhatsApp service on +61 2 8007 6760 or click **HERE**

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*Travel Daily* is part of the Business Publishing Group family of publications.

Produced each weekday since 1994, *Travel Daily* is Australia's leading travel industry publication.

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