



## Qatar Airways - Travel with confidence

**Qatar Airways was one of the few airlines to never stop services to Australia during the pandemic.**

**QATAR Airways** even expanded AU operations during the peak of repatriation efforts, adding an extra 28 weekly flights on top of the regular 21 weekly flights. During this time QR also launched BNE as a new destination from 29 March 2020.

Data from the Bureau of Infrastructure, Transport, and Regional Economics showed that QR was responsible for over 25% of AU international passenger movements since April 2020. Over 250,000 Australians were brought home and in addition QR flew more than 3.1 million international passengers since April 2020. The Australian trade

have been extremely supportive and appreciative of QR's efforts in helping clients come back home. Testimonials such as **Anita Ness's**, owner of **Helloworld Dunsborough** reflect the trades appreciation. "The support we have received from the Qatar Airways staff in Australia, assisting us to get clients home safely, has been second to none and we applaud the airline for their continued support".

QR's latest booking policy guarantees flexibility for travel until 31 December 2021, for bookings made prior to 30 April 2021. This includes unlimited date or destination changes, as well as fee-free refunds. Previous iterations of the flexibility policy have been vital in building a reputation with the trade as being a reliable airline partner. QR's VP for Sales Australasia & North Asia, Thomas Scruby says support with the trade is "absolutely key", and that QR is "here to build relationships with

travel agents, so that when the industry bounces back we will be firing on all cylinders." This relationship is evident and reflected through the words of other trade partners such as **Kate Collins**, Director of **Angas Travel P/L**, "At all times we felt heard" and **Mark Chaskiel**, CEO /Joint Managing Director of **FBI Travel**, "We found Qatar Airways to be responsive, honest and a partner that we could work with. Thanks Qatar Airways for being there from the beginning. Together we look forward to better days ahead".

### **DID YOU KNOW?**

Qatar Airways operates 24 weekly pax flights and nine weekly freighters to Australia. They currently fly to SYD, MEL, BNE, PER, ADL and to over 120 destinations worldwide.