



French inspired gastronomy



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Travel Daily First with the news

www.traveldaily.com.au Wednesday 14th July 2021

Today's issue of TD

Travel Daily today has five pages of news including our PUZZLE page, plus a front cover page from **Ponant** and full pages from:

- Tourism Tasmania
- Silversea Cruises

Happy Bastille Day!

MUCH of the country is locked down, but Bastille Day on 14 Jul always provides a reason to celebrate - particularly for anyone with a connection to France.

Ponant is making the most of its heritage, commemorating its "global presence and pioneering spirit with a French touch" on the **front page** of today's issue of **Travel Daily**.

New Fonagy role

Travel Daily

LEANNE Fonagy, former Silversea Cruises Director of Communications, has been appointed as Account Director at PR firm Anne Wild & Associates.

Govt vax reward guidance

EXCLUSIVE

AUSTRALIA'S medicines regulator, the Therapeutic Goods Administration (TGA) has released formal clarification on offering rewards to incentivise people to have a COVID-19 vaccination.

The issue is complex because it is illegal to advertise scheduled medicines in Australia, with the TGA providing the update yesterday as part of guidance on "lawful communication about COVID-19 vaccines".

"Any party can offer valuable consideration (cash or other rewards) to people who have been fully vaccinated under the Government's national COVID-19 vaccination program," the TGA said, subject to conditions.

Offers of rewards can only be made to people who have been fully vaccinated - which for the currently approved COVID-19 vaccines, means two jabs.

Any reward offer must note that

vaccinations are to be undertaken on the advice of a health practitioner, and must only refer to COVID-19 vaccines generically rather than by brand name.

Vaccination rewards can include alcoholic beverages, but "an offer of alcohol must not encourage excessive or rapid consumption".

Notably, offers of rewards must be made to all eligible people who have been vaccinated, and must apply retrospectively, including to those who have commenced or completed their vaccination schedule prior to an offer being announced.

Incentives can be offered to a certain group, such as employees of a business or members of an organisation, or to all members of the public, the TGA noted.

Both Qantas (*TD* 31 Mar) and Virgin Australia (*TD* 23 Jun) have already flagged significant incentives to encourage Australians to be vaccinated.

SQ CRP extension

SINGAPORE Airlines
has announced that its
Complimentary Rebooking Policy
(CRP) has been extended by a
further three months, and now
covers new ticket sales through
until 30 Sep this year.

The CRP now encompasses tickets issued since 04 Mar 2020, and allows for unlimited complimentary rebooking provided changes are made on or before 30 Sep 2021 - after which only one complimentary change is permitted.

SQ is ramping up its return, this week relaunching flights to Rome (via Copenhagen) and Manchester.

Silversea central

SILVERSEA Cruises is today highlighting its "Marketing Central" platform providing a wide range of customisable collateral for travel advisors to promote Silversea voyages. Check it out on the back page.



Please join us in celebrating all things France over the next month, with the release of our new 2022 Europe River Cruising brochure, featuring:

- Flexible Booking Policy* for new 2022 bookings defer or cancel up to 60 days prior
- Complimentary Deposit Protection Plan* valued at \$125pp included
- Cruise with Confidence
 Best in small ship cruising, enhanced protocols for guest and crew health and wellbeing, world-class amenities and spacious suites

It's more than a five-star river cruise... with Scenic, it's truly all-inclusive luxury in a class of its own.

*Term and conditions apply.

page 1





Sabre shifts gears

SABRE has released a new White Paper which advocates for a shift in the aviation sector from short-term crisis mode to a longer-term recovery model.

The Art & Science of Airline Network Planning to Ramp up for Recovery paper concedes the transition will be made difficult by the challenging conditions ahead due to reduced passenger numbers and revenue, as well as a lack of reliable historical data to estimate future capacity demand.

Sabre puts forward a new set of airline planning methodologies to solve this issue, such as using its GDS shopping data in conjunction with global demand data and industry capacity info to more accurately predict future travel patterns - see full report HERE.

Flight Centre pay reform

FLIGHT Centre is preparing to introduce a new wage model to its leisure business from 01 Aug which it hopes will win back former staff who departed the business during the pandemic.

The changes include an increase of the base retainer to a minimum of \$44,898 a year for consultants and \$62,882 per annum for Senior Team Leaders.

A move from a commissionbased model to a sales-based (TTV) model will also be implemented, meaning the business will start paying the incentive based on total travel sales for the entire month rather than a commission percentage.

Flight Centre also said it is introducing a system that will discontinue penalties that offset an advisor's incentives.

In further news the company indicated it has extended its COVID Guarantee until at least 31 Dec. and confirmed a move back to paying on Fully Paid instead of Availed as of 01 Jul.

"We believe this is a solid and sustainable model for our future that will support us as we collectively rebuild our amazing brand," the company's General Manager Kelly Spencer said.

"We want you, our alumni, to know we're still committed to rewarding a high-performance sales culture; doing what is great for our customers at the same time as making profit we can all be proud of," she added.

Flight Centre also revealed it has more than 40 roles available across its network nationally, for more details, CLICK HERE.



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Globus ANZ 2022

THE Globus Family of Brands has announced the launch of its 2022 Australia and New Zealand touring program, with trips available under both the Globus and Cosmos brands.

Available to book from today, there are nine itineraries in Australia and four in NZ, with earlybird discounts of 5% for Cosmos and 10% for Globus on all new bookings made by 30 Sep.

The company has also extended its comprehensive Peace of Mind Travel Plan giving the ability to move dates to any other Globus brand or product into 2023 for as long as the pandemic continues to impact travel.

There are also new On-Trip Assurances which include an average capacity of just 24 guests per trip to allow for comfortable physical distancing along with pre-trip health screenings for staff and guests, daily disinfecting and reduced luggage handling.

Globus said there was still limited availability on selected 2021 Australia and NZ itineraries.

For more info see globus.com.au or cosmostours.com.au.

C360 sails online

CRUISE Lines International Association's (CLIA) planned Cruise360 Australasia conference on 27 Aug will now shift to become an online event in a more limited format in the wake of the COVID-19 outbreak in Sydney.

"We are still focused on the critical issues affecting our industry and will bring our wider cruise community together in an online forum," CLIA MD Australasia Joel Katz said.

More details in today's edition of Cruise Weekly.

Qatar ticks visitors

QATAR is now allowing fully vaccinated business travellers and tourists access to the country. so long as they return a negative PCR test within 72 hrs of arrival.

Travellers must pre-register at least 12 hours before departing and the news follows a range of relaunch activity undertaken by the country, including the introduction of an e-learning program late last month to improve its tourism performance.



Window Seat

JUST as well fitness junky travellers can't head to South Korea at the moment, with news the country's capital has banned up-tempo music inside its gyms to prevent people from working up a sweat up during their workouts.

The unusual measure is designed to limit the spread of COVID-19, with treadmills also limited to a maximum top speed of 6km per hour - not exactly working out Gangnam Style.



Tucan **Travel IP For Sale**



Long established adventure travel company

- Trademarks; including name and logo;
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- 11 domain names inc. tucantravel.com.au and budgetexpeditions.com.au;
- Customer Database

EOI Closes 2 August 2021 Contact for more information

Steven Jolly

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Aeronology hails QF pact

EXCLUSIVE

THE new Oantas NDC direct link being offered by Aeronology (TD breaking news) will be presented to the industry in an upcoming national roadshow later this year, according to Aeronology CEO Russell Carstensen.

The ground-breaking connection allows agents to create and service bookings both on NDC and GDS in a single screen, with Carstensen saying the addition of QF as Aeronology's first full NDC Direct Connect Partner was a significant breakthrough.

"It has been an incredible journey over the past 18 months, and despite the impact of COVID, Aeronology was able to connect with Qantas' QDP team to create what is a unique travel advisor user experience," he said.

Carstensen noted the platform allowed agents to search, shop, book, ticket, rebook, reissue, revalidate, void and refund all

NDC and GDS/NDC transactions in a single screen, saying it meant travel advisors would be able to generate "at least triple" of their current transactions.

"It's going to be an amazing customer-focused future, and NDC will drive the productivity and direct product and offers to customers not seen since 2008 when e-tickets were established," Carstensen enthused.

Stefan gets step'n

THE Hong Kong-based CEO of Langham Hospitality Group is stepping down after serving more than three years in the role.

Stefan Leser said it was with a "heavy heart" that he announced his departure at the end of Jul, citing a need to be closer to his family - especially his elderly parents in Europe.

A replacement has not yet been announced by Langham.



The July issue of travelBulletin is out now. Take a deep dive into the question of whether agents should charge service fees and read about cruising Europe and more.

CLICK to read trave|Bulletin

Paula picks up Luminary Award



GLOBUS Family of Brands Vice President Paula Hayes has been awarded this year's Luminary Award by Aligned Loyal Leaders Inspire Educate Support (A.L.I.E.S), a network of travel advisors whose mission is to promote strong leaders in the travel community.

Hayes was bestowed the honour at The Female Leaders in Travel Conclave event in the United States organised by A.L.L.I.E.S, in recognition of her positive

influence and contribution to inspire travel agent leaders.

"I am so very proud and honoured to have been awarded this year's Luminary Award by A.L.L.I.E.S, an incredible collection of female leaders and entrepreneurs," Hayes said.

The Travel A.L.I.E.S. Society made its overseas debut last Apr in a bid to build better leadership resilience in the travel sector.

Pictured: The Female Leaders in Travel Conclave event in action.





NT word search

W	U	R	U	L	U	R	S	U	Ε	W	Z	В	K	Е
K	0	D	Υ	S	D	Q	М	С	V	K	М	Р	ı	J
Α	S	N	D	Ε	Α	G	ı	N	0	N	Т	Т	N	D
Т	G	Α	Α	L	K	Н	N	J	С	N	S	K	G	N
Н	N	L	R	В	Α	D	D	Α	S	ı	L	ı	S	L
Ε	ı	М	W	R	K	L	ı	Т	U	Т	L	О	С	О
R	R	Е	I	Α	K	Е	L	U	R	М	Α	Е	Α	Ν
I	Р	Н	N	М	Х	ı	М	J	U	ı	F	Z	N	G
N	S	N	Р	S	1	F	Α	Т	Α	L	М	W	Υ	ı
Е	Е	R	D	L	R	Н	R	Α	S	U	1	W	0	Т
L	С	Α	ı	1	Q	С	К	Т	0	K	J	Υ	N	U
Х	1	G	L	V	N	Т	Е	Α	С	С	М	R	I	D
W	L	Р	G	Е	Е	ı	Т	K	0	Р	ı	D	0	Е
В	Α	Р	N	D	J	L	S	М	R	Χ	J	٧	D	U
Χ	R	R	I	В	U	U	0	N	С	ı	L	K	٧	N

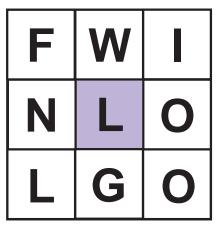
SEE if you can find these words. They are hidden horizontally, vertically and diagonally, forwards and backwards.

ALICESPRINGS ARNHEMLAND CROCOSAURUSCOVE DARWIN **DEVILSMARBLES** JIMJIMFALLS KAKADU KATATJUTA

KATHERINE **KINGSCANYON** LITCHFIELD LONGITUDE131 **MINDILMARKETS NITMILUK UBIRR** ULURU

Unscramble

HOW many words can you make out of these nine letters? Every word needs to include the centre letter, have four letters or more and not be a proper noun or a plural. You can only use each letter once.



Good - 17 words Very good – 25 words Excellent - 34 words

NOTE: We've used **Chambers Dictionary** to decide what words are acceptable.

Did you know?

Travel & Cruise Weekly's fortnightly consumer magazine called Keep Dreaming is specially designed for agents to send their clients.



Know your brands

LOGOS are the main way that companies distinguish themselves, and some logos are so famous that you don't even need to see the company's name to know who it is. See if you can identify these four logos.





Whose animal is this?



THE jaguar is the official national animal of this small South American nation.

In fact there are two jaguars featured on the country's national coat of arms.

The jaguar is seen as a symbol of strength and courage and they can be found in the country's

many dense rainforests.

The animal is the largest cat in the Americas and can vary in size, weighing between 45kg and 90kg, and measuring around 2.5 metres from nose to tail.

Do you know which South American nation the jaguar is the national animal of?

will, wolf, wolfing, wool oilo, inflow, ling, lingo, lino, logo, loio, loio, long, loon, lowing, olio, follow, FOLLOWING, fool, fooling, fowl, fowling, gill, glow, golf, Unscramble: fill, filo, fling, flog, flow, flowing, flown, foil, folio,

Whose animal is this: Jaguar - Guyana

3 Hawaiian Airlines, 4 RedBalloon Know your brands: 1 EnergyAustralia, 2 Fantastic Furniture,

ANSWERS 14 JUL



50 Degrees hits the flicks



50 DEGREES North is the sponsor of this year's Scandinavian Film Festival which opens across Australia this month, with the company's Jayde Kincaid and Salla Ekman (pictured) able to attend the festival's opening night in Melbourne last Thu.

Having been cancelled last year due to COVID-19, the festival is running across Jul and Aug and includes several international favourites and award-winners, with 20 Australian premieres.

The centrepiece of the Festival is The Country, Icelandic Director Grimur Hakonarson's eagerly anticipated follow-up to the global hit Rams (2015).

Boot scoot'n cruis'n

P&O Cruises Australia has unveiled details about its new Country Cruise, New Zealand's first ever musical festival at sea.

The three-night Pacific Explorer sailing departs Auckland 11 Nov 2022 and will feature some of NZ's greatest country music stars.





Adina sniffs out Cologne expansion

THE Adina Apartment Hotel brand makes its debut in Cologne, Germany tomorrow, with the 171-key new-build Adina Apartment Hotel Cologne targeting both leisure and business travellers.

The TFE Hotels-owned property features large outdoor terraces, a heated pool and sauna, as well as spacious studios and apartment-style rooms with smart technology installations.

VN restarts Oz

VIETNAM Airlines will restart limited services to Australia from tomorrow, operating flights from Vietnam's capital Ho Chi Minh City to Sydney and Melbourne.

The Sydney route will fly every Thu and Sun from tomorrow, while weekly Melbourne flights will resume on 20 Jul.

Rising demand for Vietnamese citizens planning to study and work abroad in Australia formed part of the reason for resuming flights, the carrier confirmed.

ACCOMMODATION

WELCOME to Accommodation Updates, *Travel Daily*'s Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Fairfield by Marriott is celebrating its brand debut in Vietnam with the opening of Fairfield by Marriott South Binh Duong. The 181-room hotel is located in one of the largest business parks in Binh Duong province, and will be billed as an ideal base

for local entrepreneurs and international business travellers. Guests who are looking to explore the destination can access close-by tourist hotspots, including the Song Be Golf Resort and Hoi Khanh Pagoda.



Landmark Phuket resort **Amanpuri** is set to reopen from next month. A program of experiences await, tailored for international travellers, including the new Journey to 19-25 Oct, led by a Buddhist monk and

indfulness coach. The resort is also offering a new five-night Laguna Phuket Triathlon Retreat, designed specifically for athletes competing in Asia's longest-running triathlon.



Radisson Blu is bringing international hospitality to China's Henan province, with Radisson Blu Hotel Changyuan to form part of a landmark downtown mixed-use development. The property will become the first internationally branded upper-upscale

hotel in Changyuan, and is currently under construction, scheduled to open its doors in the fourth quarter of 2024. It will be surrounded by office buildings, retail malls, residences and conference facilities.



Travel Daily is part of the Business Publishing Group family of publications.

Produced each weekday since 1994. Travel Daily is Australia's leading travel industry publication.

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Travel Daily operates by paid subscription to people within the travel industry - sign up at www.traveldailv.com.au.



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