



## Tahiti eco guide

**TAHITI** Tourisme has released a new destination guide for agents wanting to book their clients on more eco-conscious trips.

The 'Towards Inclusive & Sustainable Tourism' agent guide lists operators with the best sustainable practices - see [HERE](#).

## ATMC plots key reforms

**EXCLUSIVE**

**THE** Association of Travel Management Companies (ATMC) is set to significantly ramp up its profile, as part of a strategy to help ensure the role and value of TMCs is better understood at all levels of corporate Australia and across the supply chain.

The reforms are being led by the organisation's recently appointed Chairman Tass Messinis.

"As the independent voice for corporate travel and in line with member feedback, ATMC has designed and is now implementing a strategy to ensure that the tremendous contribution TMCs deliver is better understood and, more importantly, better valued," he said.

The move is a reflection of the ongoing evolution of the travel distribution landscape, with many parts of the industry impacted by airline base commission cuts and the loss of GDS segment rebates.

"By necessity, many of us are moving to different fee structures and approaches, and we need to make sure that the marketplace is better educated as to why this is necessary as well as what to look for in scoping the best corporate travel partner," Messinis added.

He said the ATMC "Model for Change" was threefold: creating the climate for change; engaging and enabling the whole group; and implementing and sustaining change.

"While we are just at the start of the process, our ATMC members

are already getting involved and helping us continue to refine and reinforce our framework for action," the ATMC Chair added.

While members of the organisation are also part of AFTA and continued to work closely with the Federation on its key priorities, "but in addition to that, we want to also be the architects of our own future and help shape the landscape in which we operate and in which decisions are made about corporate travel".

The ATMC has 23 member companies and organisations listed at [atmc.net.au](http://atmc.net.au), including Amex GBT, Anywhere Travel, CAPA, ATPI, BCD, Bay Travel, CTM, Reed & Mackay, CT Connections, CT Partners, FBI, FCM, Goldman, Helloworld Business Travel, Magellan Travel, Maxim's Travel, Orbit, Phil Hoffmann, QBT, Sanford and Spencer Travel.

Messinis was formerly MD of BCD Travel (**TD** 12 Aug), and the ATMC Board has requested that he stay on at this stage to continue pursuing the organisation's vision to be the "leading association for the advocacy of Travel Management Companies in Asia Pacific.

More corporate news on **p4**.

### Today's issue of **TD**

**Travel Daily** today features seven pages of news, plus full pages from:

- **TravelManagers**
- **United Airlines**

## Win a fam to the US

**AGENTS** who complete United Airline's training module will go into the running to win a family trip to San Francisco, Yosemite and Lake Tahoe in Oct.

To be eligible, four USA tickets must be booked between Australia and USA - see **page 9**.

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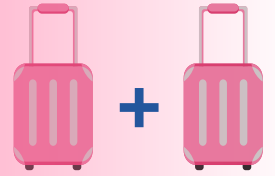
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## Travel Daily on location in Lephalale

Today's issue of *TD* is coming to you courtesy of Qantas Airways and TripADeal, which are hosting a luxury African safari famil.

**THE** luxury African safari will begin today on foot around Sebatana for a guided walk.

After some well-deserved lunch, the group will then enjoy another mid-afternoon safari, ending the day at Sunset Rock, where they will witness just how this geological formation earned its name.

At night, the group will gain an insight into how the indigenous population lives, while enjoying some local food, customs, and traditions.

## Idris sells travel

**BOOKING.COM** has enlisted beloved Hollywood actor Idris Elba to be the face of its new ad campaign, 'Booking.yeah', showcasing the travel platform's hotel, home and flight offerings to the Aussie market from Aug to Nov across digital, TV and radio.

The star-powered clip aired earlier this year in the US earning 18m views on YouTube, with Idris saying he was "thrilled" about the campaign heading to Australia.



## Merricks elected to AFTA

**THE** Australian Federation of Travel Agents (AFTA) has re-elected five directors and added one new member to the board at its Annual General Meeting held in Sydney this morning.

At 26 minutes, it was the longest AFTA AGM in living memory, with newbie MTA Travel MD Roy Merricks (pictured) scoring one of six spots available from a pool of eight nominees which also included Tass Messinis.

Joining Merricks for the next two year term will be Express Travel Group CEO Tom Manwaring; Flight Centre's David Smith; Spiros Alysandratos, CEO of Consolidated Travel; Flight Centre MD Graham Turner; and CT Partners Director David Greenland from Reed & Mackay.

AFTA Chairman Tom Manwaring said he was confident Merricks would be a "willing and positive contributor to the running of AFTA", with the ballot revelations today coming after yesterday's shock resignation of 10-year AFTA board veteran Julie Primmer from Helloworld (*TD* breaking news).

Both AFTA CEO Dean Long and Manwaring paid tribute to Primmer in the meeting,

## QF IndiGo takes off

**QANTAS** officially kicked off its codeshare agreement with IndiGo today (*TD* 08 Apr), ahead of its new Sydney to Bengaluru service, commencing 14 Sep.

The first phase of the codeshare will see 11 connections available on IndiGo from Bengaluru, including Mumbai, Goa, Kolkata and Chennai, and connections to Amritsar and Kochi from Delhi.



with Long stating she had been "an outstanding contributor, particularly in Canberra where she regularly attended meetings and contributed in securing the grant program".

Long added Primmer was crucial in ensuring SME and independent members had a strong voice.

Manwaring said her decision to step down had no bearing on the outcome of the election, reiterating that the decision was Primmer's alone, stating that she had been privately weighing up whether to leave for the last few months, with the volume of work on her plate the primary catalyst.

**MEANWHILE**, CEO Dean Long said that consistent with AFTA's operating principles of fairness of transparency, the details of which AFTA members fit into each TTV tier under the new membership structure will be publicly available on request, but only after the current renewal period elapses.

AFTA announced a change to its fee structure earlier this year (*TD* 05 May), charging members based on their total sales rather than the number of locations.

"Members will be able to see where people fit, and that is consistent with senior operating principles that the board has been discussing in regards to fairness," Long said.

## QF + Paramount

**QANTAS** is set to boost its entertainment offering thanks to a new collaboration with streaming service Paramount Australia and New Zealand.

From Aug, the partnership will allow Qantas customers to access a "super-sized pipeline" of Paramount+ content via a dedicated category within Qantas' In-Flight Entertainment platform, including exclusive TV series and movies.

The service will also include shows from kids' entertainment channel Nickelodeon, and original Australian content being added as part of monthly content updates.

## Airline carbon rules

**AIRLINES** are among a handful of industries being targeted by the Federal Government's new plan to more effectively reduce carbon emissions.

A consultation paper released yesterday suggests airlines will have to reduce their carbon output by between 3.5 and 6% a year, with the tougher rules proposed to kick in by Jul 2023.

Along with sectors like coal and gas mining, airline carriers will also have the option of buying carbon credits to supplement genuine cuts to emissions made within the business, and is part of the government's plan to reach a total 43% cut by 2030.

## Korean Air clarifies

**FOLLOWING** yesterday's announcement re Korean Air's Australian schedules (*TD* 18 Aug), the carrier has clarified its original statement, stating it will continue its Sydney-Seoul flights in Feb 2023, operating five times weekly.



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## Window Seat

**AUSSIE** Virtuoso advisors currently in Las Vegas for Virtuoso Travel Week may be tempted to stay on (or not), by responding to a gambling website currently advertising for an official Las Vegas spa-tester.

The successful applicant for the role being promoted by CasinoDepositBonus.com will receive US\$500 towards airfares, plus another US\$1,000 in spending money and a US\$500 bonus after they complete a series of reviews.

"As the official Las Vegas spa reviewer, the company will fly you and a guest to Las Vegas where you will review three of the most dream-worthy spa destinations in the USA, while staying for three nights in luxury strip hotels," a promotional blurb enthuses.

The company claims the role is critical to its "quest to support gambling rookies visiting new cities and to deliver truly authentic city guides for popular gambling destinations like Las Vegas", with applications open until 31 Aug by [CLICKING HERE](#).

## Delay for Viva

**NORWEGIAN** Cruise Line has cited global supply chain constraints for the cancellation of six cruises aboard its new *Norwegian Viva* which is currently under construction in Italy.

The 3,250 pax ship - a sister to *Norwegian Prima* which launches next week - had been set to debut in Jul 2023, but *Viva's* debut is now pushed back to late Aug.

## Ooh la la France!

**MORE** than 50 French exhibitors will take place in the upcoming French Travel Workshops, with the highly anticipated event taking place on Wed 07 Sep at Sofitel Melbourne on Collins from 4pm to 6.30pm.

France is sure to be in focus with the upcoming Rugby World Cup France 2023 featuring nine host cities, with the opportunity to help rebuild visitation by the one million Aussies who visited France every year pre-COVID.

Attendees will also each receive a gift of French perfume - register now at [franceworkshop.com.au](http://franceworkshop.com.au).

## CX loyalty changes

**CATHAY** Pacific has united its Marco Polo Club and Asia Miles loyalty schemes under a single "elevated membership program" simply titled Cathay.

Effective immediately, members will have more options to earn and redeem Asia Miles and Status Points - formerly known as Marco Polo Club Points - to "unlock even more exclusive privileges when travelling or spending with Cathay," the carrier said.

According to CX Director Customer Lifestyle, Paul Smitton, "we wanted to make it easier for members to get the most out of Cathay", with the new scheme based on a four-tier structure of Diamond, Gold, Silver and Green.

Current Marco Polo Club Diamond, Gold and Silver members will directly transition into the corresponding Cathay status with automatic status renewal throughout 2022.

Existing Marco Polo Club Green and Asia Miles members will transition into Cathay Green.

## Qantas extends MCT again

**WIDE-RANGING** changes to Minimum Connecting Times (MCT) are rolling out across the Qantas network in Australia, as an extension of the previous changes announced for Sydney and Melbourne (**TD** 10 Aug).

In contrast to the previous changes which aimed to ensure customers connecting from domestic to international flights made their connections, now domestic-domestic connections are also impacted.

Effective for new bookings from yesterday, customers transferring from one domestic flight to another at Sydney, Melbourne, Perth, Brisbane and Adelaide will now require 40 minutes between their flights, up from 30 minutes.

If customers want to make a voluntary change to an existing booking, the new flights must adhere to the new minimum connecting times - however for customers with existing bookings no changes need to be made, regardless of the connection time.

As per the previous changes for domestic to international connections at SYD and MEL, "there may be a small number of customers who will need to overnight in Sydney or Melbourne

as a result of changes to their Qantas Australian domestic sector," the carrier noted.

As per the applicable commercial policy, customers can be rebooked on alternative services to avoid the overnight stay, or Qantas will cover the cost of the accommodation which must be pre-booked via the QF contact centre.

"Since Qantas restarted operations in late 2021, we have been open about the challenges facing the aviation industry globally," the airline said.

"Increasing COVID-19 case numbers and a tight labour market have affected our ability to deliver the level of service our customers expect, and we acknowledge the impact this is having on you as our valued trade partner...please be assured we are doing everything we can to ensure your customers enjoy a seamless experience when flying Qantas," the QF website notes.

## Bratton urges NZ cruise reform

**PONANT** Asia Pacific Chair, Sarina Bratton, has warned that a mishmash of regulatory regimes governing cruise ship operations in New Zealand run the risk of stifling the sector's sustainable growth, with a "one size fits all" approach likely to result in undesirable outcomes for the sector and the community.

Bratton's full and frank assessment was part of her keynote speech at yesterday's New Zealand Cruise Association conference in Auckland - see today's *Cruise Weekly* for more.

## Rottnest EOIs

**THE** Rottnest Island Authority is calling for Expressions of Interest to participate in a new recreation and leisure, F&B and commercial development on an 11,000 square metre site.

Part of the area currently houses the island's Family Fun Park and Picture Hall facilities - further info at [ria.wa.gov.au](http://ria.wa.gov.au).

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## CORPORATE UPDATE

### CTM Lightning even faster

**CORPORATE** Travel Management has announced the implementation of “proprietary artificial intelligence and machine learning capabilities” into its Lightning online booking tool, claiming the innovation shaves more than a minute off each online reservation.

The new version automatically provides personalised search results for each traveller’s booking, with the company’s Chief Technology Officer for North America, Joel Bailey, saying the upgraded experience “delivers the results we know travellers want to book, but that also fit company policy”.

“CTM has worked behind the scenes to train multiple overlapping algorithms to

work with historical booking data, company policies, known preferences and other variables.

“In so doing we can serve up more relevant options to travellers with prediction accuracy continuously increasing as more bookings are made.”

Bailey said the addition of personalised recommendations into search results for multiple travel types would also build trust with travellers, helping to build program adoption while at the same time supporting travel managers in their goals of delivering savings & duty of care.

The initiative aims to help counter the rising tide of different content types and options from suppliers which are exponentially expanding traveller choice.

“If there are 50 options that fit within a company’s travel policy, that triggers the ‘paradox of choice’ where too many options make it harder for a traveller to choose and feel confident in their decision quickly...we’re doing the hard work for them, cutting booking times by a minute already,” Bailey said.

CTM is currently launching the new Lightning AI product in North America, with other global regions following over the next 12 months or so.

### New UA platform

**UNITED** Airlines has unveiled a new corporate travel platform which the carrier says will allow companies to “fully customise” their business travel contracts with the airline.

Dubbed ‘United for Business Blueprint’, the new system will enable clients to design programs based around what they value most, such as a higher status in the United Corporate Preferred loyalty scheme, wi-fi access for travellers, use of larger Economy Plus seats, or discounts on employee leisure travel.

United’s Senior VP of Worldwide Sales, Doreen Burse, said “the needs of our customers are changing and it’s the right time to move beyond the one-size-fits-all contracting model that has become standard in the industry”.

The new offering will launch towards the end of the year, alongside a new website which promises to make it easier for corporates to manage their programs, including easy change and rebooking systems, a greater choice of payment options, visibility of flight credits and reporting facilities.

### Disruption abounds

**AROUND** three quarters of business travellers have had their recent corporate trips disrupted due to ongoing travel chaos at airports, a new report from travel tech platform Egencia reveals.

The survey of 2,250 frequent business travellers from several countries also found close to 70% “expect disruption” to occur on their next business trip, while 46% said they now book early morning flights to mitigate delays, and 40% admitted avoiding certain airlines and airports.

Half of respondents also said they’d opt for cancelling trips over dealing with disruptions.



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### GBT’s “disruption dashboard”



**AMERICAN** Express Global Business Travel (GBT) has released a suite of new disruption management solutions, as a response to often-encountered post-pandemic travel chaos.

The offering includes Proactive Traveller Care (PTC) which can now send recommendations for alternative flights to travellers experiencing disruption, and will roll out globally by year-end.

Travellers can connect with GBT advisors using WhatsApp, in addition to the Amex GBT Mobile app chat or SMS channels.

The app has also been updated to allow passengers to share real-time trip changes with family, friends, colleagues and clients, and there’s a new Insights disruption management dashboard (pictured) which is now available globally.

### SIN corporate boom

**A NEW** report from FCM Consulting has found that corporate travel to Singapore from Sydney, Melbourne and Perth exceeded pre-COVID levels last month, with additional significant seat growth forecast through to the end of 2022.

The findings were presented by FCM Consulting GM Felicity Burke who said corporate travel was taking off once again across all key domestic and international routes.

“The link between Australia and Singapore has always been incredibly important, but it’s now more vital than ever in terms of trade, holidays and being a gateway to the rest of the world.”

### BCD carbon calcs

**BCD** Meetings & Events has unveiled the industry’s first ISO-certified carbon emissions calculator for meetings & events.

Developed in partnership with BCD’s consulting arm Advito, the initiative aims to empower clients to make the environmental impact of their gatherings a key element of planning processes.



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### Chiva-Som appoints

**CHANYAPAK** Suwankantha has been named as the new Wellness Director at Chiva-Som, the “pioneering and transformative wellness destination” in Thailand’s Hua Hin.

She is a graduate of Chiang Mai University’s Faculty of Nursing, followed by extensive training in Resort & Spa Operations & Management at the Swiss Hotel Management School.

Suwankantha has been with Chiva Som since 2014, initially as Manager of Niranalada Medi-Spa, the resort’s aesthetic clinic and then being promoted to Resort Operations Manager in 2020.

More at [chivasom.com](http://chivasom.com).

### Rex to Devonport

A **HOST** of Tasmanian dignitaries turned out this morning to welcome the inaugural Rex Airlines flight from Melbourne to Devonport.

The aircraft was greeted by a traditional water cannon salute, before passengers were greeted by Tasmanian Premier Jeremy Rockliff, TasPorts CEO Anthony Donald, Latrobe Mayor Peter Freshney and Annette Rockliff, Mayor of Devonport.

The carrier said the arrival of the new double-daily weekday flights “heralded the return of competition and the breaking of the Qantas monopoly on the route”, with fares starting at \$149.



**THIS** week’s Qantas Frequent Flyer (QFF) and TripADeal (TAD) luxury African safari famil commenced in earnest yesterday with a full day of game drives.

Guests kicked off the day with a hearty breakfast after almost 24 hours’ worth of travel the day before, after which they were introduced to the region to which they’d travelled, and what kind of animals inhabit it.

The group then launched into a game drive off-site at Welgevonden Game Reserve - home to more than 50 different mammals, including the “big five”.

The guests, including **Travel Daily**, were lucky enough to spot giraffes, zebras, baboons, rhinoceri, and even one “agitated” elephant - a situation safari guide Carel managed to navigate with aplomb, despite more than a few raised

heartbeats.

At night, the group returned to their home Sebatana for a night safari, where they spotted, impala, kudu, and a cheeky bush baby; and dined on blue wildebeest – an animal captured in many (photographic) shots during the day.

The famil highlights just a portion of one of TripADeal’s newest itineraries just a portion of one of TripADeal’s newest itineraries, the 10-day, ‘5-Star African Safari’ which leads in at \$3,799 per person.

Just over half of TripADeal was acquired by Qantas earlier this year (**TD 24 May**), with the airline group expecting the online travel agency to boost its bottom line through its loyalty division, allowing members to both earn and burn points on packages.

**Pictured** are Qantas Frequent Flyers’ Annabelle Carroll and TAD’s Juan Carlos Sanchez with fearless safari guide Carel.

### New luxury in West Hollywood



**THESE** five Australian Virtuoso advisors were able to discover the newest luxury offerings in the heart of LA on a three-night famil last week ahead of Virtuoso Travel Week Las Vegas, hosted by West Hollywood Travel + Tourism Board in partnership with Gate 7.

The lucky agents stayed at one of the newest Virtuoso properties in the destination, Pendry West Hollywood, and also checked out other Virtuoso properties such as The London West Hollywood, The West Hollywood EDITION, and 1 Hotel West Hollywood.

The group also dined at upscale venues including Catch LA, Merois (the signature restaurant at

Pendry West Hollywood), BOA Steakhouse West Hollywood, and Soulmate, which serves Spanish Mediterranean food over a fire.

To top off the luxurious trip, the agents received a relaxing with a facial treatment at the renowned FACE GYM and indulged in some boutique shopping and world-class entertainment.

**Pictured** enjoying the rooftop views at The Hollywood West EDITION are: Donna Phillips from Donna Phillips Travel, Christine Sprake from MTA Travel, Paola Zevallos from Gate 7, Denise Gilfeather from Spencer Travel and Gabrielle Thackray from Wentworth Travel.

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## TA wraps up a big Virtuoso week



**THE** large contingent from Travel Associates (TA) at Virtuoso Travel Week in Las Vegas celebrated last night with their own dinner at the swanky new CATCH restaurant within the Aria Resort and Casino complex.

The spectacular venue is a new Vegas hotspot, and is accessed via a flower-adorned tunnel providing an ideal backdrop for that perfect photo.

Travel Associates has brought all of its business leaders to Virtuoso Travel Week for the first time ever, boosting the Australian delegation to a record size.

Some of the pics on this page are from other events this week, as well as the fast-paced appointment track meetings with the group's suppliers.

Virtuoso Travel Week wraps up tonight with the overall conference dinner and awards in the Bellagio main ballroom, with about 4,000 to be in attendance.





## TRAVEL SPECIALS

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au)

**Virgin Voyages** is celebrating Eat & Drink Month by shouting free drinks. The cruise line is offering a \$300 bar tab on all Nov sailings, with the tab automatically applied upon booking. Guests can use their tab to enjoy the new speciality cocktails that now feature in every bar - call 1800 491 708.

Guests who book **Cruise Travellers' 'Half a World of Wonders'** fly, stay and cruise package before 31 Oct will receive a complimentary flight to Europe, a free pre-cruise hotel stay, complimentary on board beverages and savings of \$13,620 per couple. For more details on the 110-night, half-world voyage, contact 1800 507 777.

**AAT Kings** is offering Aussie travellers savings of up to \$600 per couple on select AAT King tours and \$1,000 per couple on select Inspiring Journeys tours between Apr 2023 and Mar 2024, including the Outback Safari and Inspiring New Zealand tours - visit [www.aatkings.com/wild](http://www.aatkings.com/wild).

Travellers can save on popular Asia resorts with **Club Med's** new flash sale when they book a five-night holiday before 02 Sep for travel dates through to 16 Dec. Enjoy savings of up to \$556 per adult at Club Med Bali and Bintan Island, Indonesia, Club Med Phuket, Thailand and more - to book, agents can log into the new Club Med Travel Agent Portal.

## Tassie walking tours

**TASMANIAN** Walking Company has announced the launch of its 2022/23 Walk+ Collection, featuring wellness, personal development, art, birding, live music, and culinary walks.

Foodies will love The Bruny Island Long Weekend and Fat Pig Farm Feast itinerary, while music lovers can walk the Bay of Fires and enjoy a live performance by Tasmanian harpist, Emily Sanzaro.

General Manager Heath Garratt described the offering as "a unique approach to experiencing Tasmania's hidden gems and the current demand exhibited for our walks gives us great confidence in these new and unique itineraries" - for more details, **CLICK HERE**.

## Punthill underway

**CONSTRUCTION** has officially kicked off this week on Punthill Maitland, Veriu Group's first Punthill property build in regional NSW, slated to open in late 2023.

Maitland Mayor Philip Penfold joined Veriu Group officials including CEO Zed Sanjana, and developer Panthera Group, at a sod turning ceremony on Wed.

The 76-key apartment hotel will be located in Maitland's High Street commercial hub, and will offer conference facilities, a gym and a cafe, and will cater for both corporate and leisure travellers.

Veriu Group is expected to announce the opening of new Punthill apartment hotels across NSW in the coming weeks.

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## Celestyal for Authenticity



**CELESTYAL** Cruises last night treated key partners in Sydney to a traditional Greek dinner to celebrate the launch of its latest 'Authentic' brochure.

The 40-page guide highlights experiences unique to Celestyal Cruises, focusing on food, culture, adventure, as well as art and archaeology.

The cruise line's excursions featured in the brochures are also commissionable to travel agents and must be pre-booked.

## QTIC chair leaves

**CHAIRMAN** of Queensland Tourism Industry Council (QTIC), Shane O'Reilly has announced his immediate departure after 10 years in the role at a board meeting this week.

Elsa Dalessio was unanimously voted as the new Chairman, making her the first female to take the helm in QTIC's history.

O'Reilly said he is "confident" that Dalessio and new CEO Brett Fraser (*TD* 23 Mar) will "work well" together for Qld.

"We're seeing a great response from the Australian market for cruising, and we're here to celebrate," Celestyal Cruises Regional Manager APAC, Stewart Williams said.

Celestyal's all-inclusive cruises feature two excursions, food, a drinks package, entertainment and gratuities.

The cruise line's biggest-ever price drop sale also ends on 31 Aug, where a seven-night Idyllic Aegean cruise can be snapped up from \$1,596pp.

**Pictured** at M.I.M by 1821 are: Mary Williams, Celestyal Cruises; Karen Katselas and John Polyviou, Sun Island Tours, and Stewart Williams.

## Tassie cruise ban?

**THE** Tourism Industry Council of Tasmania has called for a five-year pause on "mega cruise ships", as well as a daily cap on pax numbers and a new regulatory framework for cruise ships visiting the state's protected areas - see today's *CW* for more.

Got a confidential tip? Contact *Travel Daily* via our secure WhatsApp service on +61 2 8007 6760 or click **HERE**

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Produced each weekday since 1994, *Travel Daily* is Australia's leading travel industry publication.

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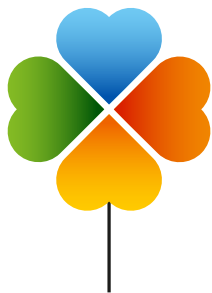
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Agents will be required to make their own ways to departure Cities SYD & MEL.



### Game of Skill

1. Information on how to enter and prizes form part of these terms & conditions. Any entry not complying with these terms and conditions is invalid. The Promoter's decision is final and no correspondence will be entered into. 2. Entry is open to any Australian registered travel agent, travel broker or mobile agent who sells and book United Airlines into SFO as a tourist destination from Australia. 3. The Promotion commences on 18th July - 29th August 4. To enter, Eligible Entrants must during the Promotion Period: Agents must complete the United Airlines Training Modules and book 4 United Airlines tickets from Australia to the USA on UA ticket stock 016. Join the Gate 7 Facebook agent page or resource centre. Agents also responsible to note booking number to provide to UA. • Six Agents will win a trip to San Francisco, Lake Tahoe and Yosemite National Park • Agents must register their details via the registration form, with UA ticket numbers & nights booked in San Francisco/Lake Tahoe/Yosemite Mariposa County. 5. The Promoter reserves the right to verify the validity of entries and reserves the right to disqualify any entrant for tampering with the entry process or for submitting an entry that is not in accordance with these Terms & Conditions. 6. Agents who complete the training modules and qualify in all of the above will go into a draw (with one place for the agent who books the most) will win a place on the fam 8. The judges' decision is final and no correspondence will be entered into. Chance plays no part in determining the winning. 9. The Prizes: • Six (6) Places on the 'Breathe with United' retail agent fam trip. • 3 Nights in San Francisco • 2 Nights in Yosemite Mariposa County • 2 Nights in Lake Tahoe • All accommodation, touring and activities • 50% of meals 10. Not included: • Transfers to departure city (Melbourne x 2 and Sydney x 4) • Airline taxes • Incidentals

### Terms and Conditions

Entrants must be free and available to travel to the USA Saturday 15th Oct, returning to Australia Monday 24th October. The prize winners will be responsible for all expenses not outlined in the prize description including but not limited to food and beverage, gratuities, activities, souvenirs, and the securing of and payment for any Visa expenses required for entry into the US. The prize cannot be changed or deferred to another date. No cash alternative. By participating, the entrant agrees to be bound to these terms & conditions and the decisions of United, and agrees to waive any right to claim ambiguity in regard to the contest mechanics and/or the interpretation of these terms & conditions.