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## Travel Daily First with the news

www.traveldaily.com.au Tuesday 27th Jun 2023

#### Helloworld is hiring

**HELLOWORLD** is currently recruiting for two roles to be based in either Sydney or Melbourne, including a **Communications and Product** Manager and a Network Coordinator position.

See the **back page** to apply.



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### **HLO-ETG** deal revealed

**HELLOWORLD** Travel will make two payments of cash and shares as part of its acquisition of Express Travel Group (TD 22 Jun), an initial tranche of \$40m in cash and \$10m in shares upon settlement of the deal, and a second cash payment of \$15m plus \$5m in shares about two months later, once ETG's 2023 accounts are audited.

The \$55 million in total cash is being funded from Helloworld's current reserves, while the \$15 million in shares will be based on the volume-weighted average price of HLO shares over the 20 business day period prior to the date of the contract.

There are several conditions precedent to the deal's finalisation, including a requirement that at least 90% of ETG's agent network is intact when the deal is completed.

At least 90% of ETG's staff must also agree to transfer to Helloworld, and ETG must complete the acquisition of 100% of the issued capital of First Travel Group so the NZ offshoot becomes a wholly owned subsidiary.

An explanatory memorandum notes that the proposed deal presents an opportunity for HLO to expand its existing retail presence in Australia and NZ.

"The proposed transaction is strategically compelling for Helloworld as it recognises that the ticket consolidation business of ETG and Helloworld together will enable a competitively stronger business," HLO said.

The document also lifts the lid on ETG's previously private financial details - more on page 5.

#### Today's issue of TD

**Travel Daily** today features eight pages of news including our **Sustainability** page, plus a cover wrap from 100% Pure New Zealand and a full page from Helloworld.

#### Learn NZ & live it!

THE 100% New Zealand Specialist Program provides travel agents with training, tools and inspiration to provide clients with the full picture as to why our eastern neighbour is the perfect place for a holiday.

See the **cover page** for details.











#### Air Tickets chief out

ALEXANDRA Pisker, GM of Helloworld's Air Tickets division. is looking for a new job following the announcement that HLO is buying Express Travel Group.

Pisker has only been in the role since late last year (TD 29 Nov 2022), but yesterday posted on social media congratulating Helloworld on the ETG deal, adding that "coincident with this announcement I am now in the market for my next career opportunity".



#### The HEART of EXPLORING

Receive up to \$2,000 flight credit per couple on new 2024 & 2025 Ocean bookings when made by 28 August.

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### CTM wins WoAG tender

**CORPORATE** Travel

Management will manage travel for the Whole of Australian Government (WoAG) through until at least 2027 and possibly 2030, after winning the hotly contested tender announced last year (TD breaking news).

CTM retains the contract which it took over when it acquired QBT from Helloworld Travel (TD 15 Dec 2021), with the new arrangements also incorporating the previously separate accommodation contract held by AOT, also acquired from HLO.

Considered to be the largest travel program in Australia

and NZ, WoAG is estimated to contribute about 20% of CTM's revenue and 30% of TTV in the ANZ region in 2024.

The contract kicks off on 01 Jul - several months later than originally envisaged by the Department of Finance.

CTM will be a "stand-alone offering utilising dedicated staff" meaning there will be no impact on the company's other clients or local technology development.

"The positive resolution of this material contract underpins CTM's strategy of delivering superior service and technology for all of its clients," the firm said.

#### Carnival Q2 loss

**CARNIVAL** Corporation overnight released its second quarter financial results, with an adjusted net loss of US\$395 million for the three months.

The company saw record Q2 revenue of US\$4.9 billion and total customer deposits reached an all-time-high of US\$7.2 billion.

CEO Josh Weinstein said ticket prices were increasing, while also maintaining record onboard spend and building capacity.

More in today's *Cruise Weekly*.



#### ONE AGENT WILL WIN \$10,000

Any Viking booking you make before 31 August earns you entry into the draw to win \$10,000 Rewards by Viking points.



## Rail Europe



#### Let's Demystify Costs of a Pass vs PTP

#### **Eurail Pass vs Point-to-point fare:**

- 1. To determine the cost per day, simply select the pass that corresponds with the number of travel days and divide by those days. So for e.g. a \$380pp pass for 4 days translates to \$95 per day.
- 2. Then add your seat reservation costs per person per sector. If seat reservations are \$20pp per sector, the cost of the pass would be \$115 per day. When travelling two sectors, the cost would be \$135pp per day.
- 3. You would then search one or two of the longest/shortest sectors as PTP fares to work out the average PTP fare and therefore the best option.

**Expert tip:** Check out the Getting started with your Eurail mobile Pass Guide. The video tutorial shows the mobile view of the pass activation process which you can share with your clients.

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## CHINA ONLINE EVENT

WEDNESDAY 28 JUNE, 8.30AM (AEST)

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#### **BA extends MCT**

**BRITISH** Airways is extending its Minimum Connecting Time (MCT) for flights at London Heathrow Airport from 60 minutes to 75 minutes effective Jan 2024.

The change applies to passengers connecting from long-haul flights to other long-haul, short-haul or domestic flights, or from domestic flights to short-haul or long-haul services.

MCTs between domestic flights at LHR remain unchanged at 60 minutes, while MCTs for inter-terminal connections will continue at the current 90 mins.

BA has begun contacting pax whose flights do not meet the new guidelines, and anyone with an MCT of under 75 mins from 09 Jan will be rebooked at no cost to another flight.

#### Slides deployed on Hong Kong flight

**SEVERAL** passengers are believed to have been injured in an incident at Hong Kong International Airport last weekend, when a Cathay Pacific Boeing 777 aborted a take-off.

The aircraft taxied safely to the apron, with the crew then initiating an emergency evacuation via slides, resulting in several injuries.

The carrier said the crew had rejected take-off due to a "signal anomaly", with pictures from the tarmac also confirming several tyres were deflated, probably due to heat from braking during the aborted departure.

#### **UAE** gender alert

TRAVEL advisors are being urged to ensure that any clients who identify as gender-neutral by having an "X" in their passport do not travel via Dubai or Abu Dhabi.

A Canberra travel agent told *Travel Daily* this week of a recent experience where a mother and child departing CBR were denied boarding because their itinerary (CBR-MEL-DXB-GVA) included a Dubai transit.

The child, who identifies as gender-neutral, has an "X" under gender, which is not recognised by the United Arab Emirates and therefore these passengers are unable to either enter or transit the country.

The agent managed to rebook the clients on flights via Singapore, at significant expense, and wished *TD* to bring the matter to everyone's attention since it is not prominently mentioned on carrier websites.

#### QF holiday upswing

QANTAS Group is predicting that more than four million pax will jump aboard its Qantas and Jetstar flights over the upcoming school holiday period.

Top domestic leisure destinations listed by the airline group include flights to the Gold Coast and Cairns, while international routes between Sydney and Auckland/New York, as well as Perth to Rome have been heavily booked.

Eleven international QF routes have relaunched since May.

## Travel Daily Learn more about Italy with Travel Daily Training Academy

Click here to discover



## WSI unveils flight plan

THE proposed Western Sydney Airport's 24/7 flight paths have been released by the Federal Department of Infrastructure this morning, showing that residents living in Penrith, Blacktown, Mount Druitt and Prospect Reservoir are likely to be the most affected by flight noise.

The paths also suggest the worst impacted residents will be those living in Erskine Park, which is set to see between 20 to 49 flights flying overhead in a 24-hour period, while by 2033, Greendale residents will hear between 10 to 19 flights per night.

Community feedback will now be taken into account before any finalised flight paths are confirmed by the Federal Government, Federal Transport Minister Catherine King said.

#### Bunnik unveils Austria/Slovenia tour

**BUNNIK** Tours has launched new short tours of Austria and Slovenia, offering explorations that focus on the countries' imperial architecture, alpine areas, villages, and lakes.

The latest 11-day tour boasts a Mozart Dinner Concert in a Baroque Hall, a traditional buttermaking demonstration at a family dairy farm, as well as a cruise aboard Rudolf's Raft.

Starting in Vienna, travellers will make their way through Salzburg, Innsbruck, Lake Bled and Ljubljana - see **HERE** for info.



A new tool has been released so that residents can see how the flight paths will affect their postcode - access it **HERE**.

#### C360 tix reminder

THIS week is the last week to purchase special earlybird tickets to CLIA's Cruise360 Australasia conference taking place in Brisbane on 07 Sep.

The first C360 in Brisbane will see around 500 delegates in attendance, with CLIA MD Australasia, Joel Katz, revealing ticket sales for the Qld debut have so far been "fantastic".

"We've had an especially strong response from CLIA members in Brisbane and other parts of Queensland...and we've also had a very positive reaction from other states and New Zealand, which suggests there will be a big contingent of delegates flying in for the event," Katz said.

"Brisbane is growing in importance as a cruise gateway in this region, so we're pleased to be getting a great response from CLIA agents," he added.

Earlybird tickets cost \$260, while groups of 10 or more can also save an additional 10% - more details **HERE**.

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## QF engineer training push

**QANTAS** this morning announced a partnership with training provider Aviation Australia which will see 300 engineering trainees developed each year for the Qantas Group and the broader Australian aviation sector.

Trainees at the Qantas Group Engineering Academy will be able to study in either Brisbane or Melbourne, with facilities located close to airports in both cities where QF and JQ have a strong engineering presence.

From 2025, the Academy will train up to 300 students each year, with QF CEO Alan Joyce noting almost 1,000 people had already registered their interest in being part of the initiative.

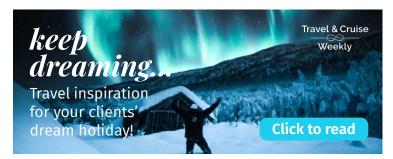
The announcement was welcomed by Federal Minister for Skills & Training, Brendan O'Connor, who said "Australia is facing skills shortages in many sectors of our economy, including aviation, creating challenges for businesses like Qantas and the economy in general".

The traineeships will include both classroom and practical lessons on engines and aircraft systems, with the Academy part of a wider commitment from the Qantas Group to developing the aviation workforce, including a new flight training facility in Sydney which will train up to 4,500 Qantas and Jetstar pilots each year from early 2024.

Joyce said the carrier was also aiming to significantly increase the representation of women in engineering roles.

Currently about 7% of engineers at Qantas are female, with expressions of interest in the new Academy running at about 16% female at this stage.

**Engineering Academy** expressions of interest are still being accepted online at gantas. com/engineeringacademy.



#### TK adds EY c'share

TURKISH Airlines will add its TK code to Etihad flights from Melbourne and Sydney to Abu Dhabi next month, with GDS screens indicating the new codeshares will start 06 Jul.

#### Airbus' VR edge

**AIRBUS** is now offering airlines the chance to design their cabin interiors virtually, through its new mixed reality technology.

The new tech uses holograms in a 3D environment to help customers visualise various cabin equipment choices and test different interior configurations.

"We are leveraging the power of data and the most advanced technologies to create engaging, interactive and realistic virtual experiences for our customers, accessible at any time, from anywhere in the world," Airbus Executive VP Digital and Information Management Catherine Jestin said.



## Window

**EASING** regulations around the use of recreational cannabis in the USA created an opportunity for two enterprising baggage handlers at San Francisco International Airport, who were arrested last week for stealing weed from checked luggage.

The United Airlines staffers were making up to US\$10,000 a week by selling the marijuana stolen from bags, according to the US Justice Department, which said the conspiracy had been under way since at least 2020.

The pair were caught in possession of about 15kg of cannabis at the airport, an amount prosecutors said was consistent with distribution (which is illegal), rather than personal use.

## Positions Vacant

Join our team of travel industry professionals in a dynamic, progressive, and award-winning organisation. TravelManagers has two new roles available in our Sydney-based National Partnership Office, with a hybrid work-from-home option.



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### ETG forecasts \$23m revenue

**MANAGEMENT** accounts revealed as part of the proposed acquisition of Express Travel Group (ETG) by Helloworld Limited have revealed ETG expects its total revenue for the 2022/23 financial year to be about \$23.5 million.

Income from airlines, including commissions and overrides, comprises more than 75% of the total, with ETG expecting payments from carriers of \$17.6 million for the 12 months.

The next largest contributor for ETG is wholesale and other income of around \$2.5 million, followed by about \$1.1 million from cruise and \$1 million of land revenue, according to an explanatory memorandum released to investors yesterday.

Australia is the major contributor for ETG, accounting for 83% of revenue this year (\$19.5m) compared to New Zealand with \$3.97 million.

The document summarises the various ETG retail brands, including over 380 Independent Travel Group members, along with 30 italktravel stores and more than 360 Select Travel Group agents, mainly in the Chinatown enclaves of major urban centres nationwide.

Other divisions include the Independent Travel Advisor network, Express Corporate and NZ's First Travel Group with over 50 independent outlets and partnerships with YOU Travel which has 30 stores.

The report notes a total of 631 ETG agents at the end of Jun 2022 plus another 75 joining during the nine months to Mar 2023.

ETG has experienced rapid growth over the last 12 months, with revenue almost tripling from \$8.5 million in 2021/22, when the company made a \$412,000 net profit for the year.

In the heavily pandemicaffected 2020/21 year, ETG's net revenue was \$6.6 million, and the company recorded a \$1.8 million loss, the documents reveal.

Express Travel Group has seen an average of \$55 million per month in TTV over the last year (\$660 million total) with TTV in each of Feb and Mar 2023 surpassing \$70 million.

#### Deal is fair and reasonable - report

AN "EXPERTS report" into the proposed takeover of Express Travel Group by Helloworld Travel Limited concludes that the deal is "fair and reasonable to nonassociated shareholders".

The Explanatory Memorandum relating to the proposal includes a report from consulting firm Grant Thornton, looking at the fair market value of the purchase on a control basis, assessing ETG's value at between \$63.3 million and \$80.8 million - compared to the \$70 million purchase price.

Grant Thornton also believes the deal is reasonable given its likely advantages for both firms.

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#### ETG deal benefit

**EXPRESS** Travel Group is likely to benefit from Helloworld's "more structured and sophisticated approach" to digitalisation, software development, marketing and sales, according to the Independent Experts report into the proposed ETG acquisition.

The takeover "may assist in accelerating the future growth of the enlarged business," the Grant Thornton report suggests.

#### **HLO** board pro deal

**EACH** of the Directors of Helloworld Travel Limited including major shareholders Andrew and Cinzia Burnes intend to vote all of the firm's shares held or controlled by them in favour of the resolution to be put at the upcoming Extraordinary General Meeting, convened to consider the proposed acquisition of Express Travel Group (see p1).

The directors combined hold about 26.77% of the total HLO shares on issue - although this will be diluted once new shares are issued to Tom Manwaring and Spiros Alysandratos, the Express Travel Group vendors.

Sintack Pty Ltd, the family firm of Consolidated Travel owner Spiros Alysandratos, already holds 13.31% of HLO shares, and as a substantial holder is considered a related party which is unable to vote on the ETG resolution at the online meeting scheduled to be held at 10am AEST on 26 Jul.

#### \$2m override boost

**HELLOWORLD** Travel expects to increase its override commission by about \$2m annually if it receives payments from the acquired Express Travel Group TTV in line with existing HLO contracts.

The deal is also expected to result in cost savings from the elimination of expenses such as fees paid to ticketing services that will be replaced with HLO's Smart Tickets system.

**HLO** said other savings will result from duplicated technology and communications, administration and occupancy expenses - although ETG CEO Tom Manwaring has assured his group's members that all staff are being retained in the same jobs, with the same leadership team and telephone numbers.

He also noted in relation to ETG's head office on the corner of Queen and Bourke Streets in the Melbourne CBD, "that's where we are for the next five years".

#### Sintack holds 14.6%

AS WELL as receiving \$26.5m in cash as its share of the purchase price of Express Travel Group, Sintack Pty Ltd, the family company of Consolidated Travel's Spiros Alysandratos, will also boost its HLO stake to 14.6% once both tranches of the \$70 million cash and share deal are paid.

Sintack is the biggest individual HLO shareholder, although the separate holdings by Andrew and Cinzia Burnes are larger than Sintack overall when combined.

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## Travel Daily

Tuesday 27th Jun 2023

## Sabre briefs Aussie agents



SABRE kicked off its Sabre Space roadshow in Sydney last week, presenting information for travel agents on ways they can optimise workflows and create opportunities for growth utilising its products and solutions.

Among the important briefing notes was a deep dive into what the future holds for NDC and the transition to an 'offer & order' model, as well as tips for advisors to increase revenue, maximise efficiency, reduce costs, and improve the traveller experience.

"We're operating in a dynamically changing industry, where our customers increasingly need modern technologies that deliver innovation at pace and at scale, if they are to secure a competitive advantage and attain future growth," Sabre VP Travel Solutions, Agency Sales APAC,

## Merlin casts Asian expansion plan

MERLIN Entertainment has flagged its intentions to grow its footprint in Asia, with the British entertainment company to target 24 gateway cities, including Singapore, Shanghai, and Seoul.

The first cab off the rank will be Legoland Shenzhen, which is scheduled to open in 2024.

The company is most known for its Madame Tussauds, Sea Life Centres & Sanctuaries and Legoland brands.

Brett Thorstad said.

"So, it's fantastic to get together, in person, with our agency partners to talk about how we, as an industry, can better embrace technological innovation to really capture and create these growth opportunities.

"We're more excited now than ever about the significant opportunities to empower our travel partners while growing our own business and the wider travel ecosystem," he concluded.

The Sabre Space workshop tour will now head to Singapore, Manila and Taiwan.

**Pictured**: Thorstad addressing agents in Sydney.

#### **COVID** still a factor

**COVID-19** is still a very real risk when travelling, showing up in hundreds of recent claims made to travel insurer Southern Cross Travel Insurance.

The company's Chief Executive Officer, Jo McCauley, said COVID continues to be one of the main reason its customers claim, on average paying out up to \$1,500.

"Taking a look at the data for our International Comprehensive policy, it's clear claims spiked as travellers really started to take off around the world again," she said.

"While there's been a dramatic slump since Sep 2022, COVID still makes up 11% of all claims paid to customers," she added.

#### **AFTA UPDATE**

from Tom Manwaring, Chairman



chaired my
fifth Annual
General
Meeting of
AFTA and at
the subsequent
board meeting I
was re-elected
unopposed as
Chair. From the

depths of COVID to the clear recovery journey we are now on, it is always a privilege to Chair the sector's peak body.

This year, the board proposed some significant changes to our constitution to ensure we reflect the ever-changing nature of our members' businesses.

In updating our objectives, creating a fair voting structure based on TTV and modernising many elements, we saw our members unanimously vote in favour of these changes.

One thing that hasn't changed is our ongoing commitment to industry standards as described in ATAS. Of the \$47 billion Australians spend on travel each year, \$16 billion is spent on air.

The remaining \$31 billion, almost 70% of total spend, is on tours, hotels, and cruises.

When travellers, be they leisure or corporate, look for reinforcement that the travel business they are booking with is a legitimate choice, they expect accreditation to reflect financial health and professional standards across all of the travel they are booking.

This is why ATAS is structured the way it is.

It uses a set of multifaceted financial assessments, combined with daily director checks and a robust complaint resolution structure balancing the positions of industry and the client. It is world-leading in its design.

This is what government and consumers expect accreditation to cover and means if you book through an ATAS accredited agent or tour operator you can be sure they are committed to elevating the standards of our industry.

AFTA and IATA have had a longstanding positive working relationship and this will of course continue.

IATA Settlement Systems and the Billing and Settlement Plan (BSP) is a fundamental platform that has been designed to facilitate and simplify the selling, reporting and remitting procedures for IATA Accredited Passenger Sales Agents at a global level. However, while both ATAS and IATA accreditation complement one another, the BSP does not support nonaviation sectors within the travel industry, such as cruising and hotels. In order to fully support travellers in the Australian market, the ATAS framework reflects the full scope of actual travel in this market.

It is supported by a robust multi-point check and compliance framework and an independent review body, the ATAS Complaint Appeal Committee.

We made the commitment to government when we deregulated 10 years ago that ATAS would be a robust scheme, fit for purpose and meaningful in order for consumers and members to have confidence in it.

This is what our members and your travellers deserve.

#### TTJ mints EFT deal

THE Travel Junction (TTJ) has widened the payment options for its travel partners this week, inking a new deal with Mint Payments that will see the delivery of a new EFT payment choice made available.

MintEFT offers agents, suppliers and wholesalers a fast and secure bank transfer payment solution with advanced user capabilities.

"Our partners told us what they wanted, and we have responded to their feedback by reviewing the available options in-market," The Travel Junction said.

#### Solo travel advisory

**THE** Department of Foreign Affairs and Trade has issued a special Smartraveller update providing safety tips for solo travellers.

Aussies travelling alone are urged to research destinations, find out if there are particular risks for women, LGBTQI+ people and those of a specific ethnic or cultural background.

Planning is key for transport, accommodation and an emergency plan is also advised - for the full list of advice, see smartraveller.gov.au.

page 6

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#### Make it count!

VISIT Sunshine Coast has revealed more details about its sustainability program, offering visitors to the destination a special carbon calculator so travellers can better manage their carbon impact on trips.

Taking into account whether people flew in or drove, the length of the stay, the type of accommodation, attractions attended and how many people are travelling, the new green tool then delivers the total carbon footprint (kilograms of CO<sup>2</sup>) for each visitor.

Travellers are also advised of the best ways to minimise their impacts through the new interface, namely through Visit Sunshine Coast's carbon offset tree planting program announced last week (TD 20 Jun).

View the calculator HERE.

#### **Busselton support**

**A NEW** "Changing Places" facility in Busselton will support visitors with a disability.

The Busselton Jetty/Busselton Foreshore precinct is set to become more inclusive with a new accessible toilet.

The Government of Western Australia is delivering \$150,000 for the facility, which will provide a toilet and changing facility for those with complex needs.

### IATA SUSTAINABILITY SYMPOSIUM

**THE** International Air Transport Association (IATA) will launch its World Sustainability Symposium (WSS) in Madrid on 03-04 Oct.

The convention will facilitate critical discussions in seven key areas, including the overall strategy to achieve net zero emissions by 2050.

Also discussed will be the crucial role of government policy support; effective implementation of sustainability measures; financing the energy transition; measuring, tracking, and reporting emissions, addressing non-CO2 emissions; and the value of supply chains.

The WSS will provide a platform specifically tailored for airline sustainability professionals, regulators, and policy-makers, as well as stakeholders in the industry's value chain.

Speakers will include Cathay



Pacific Chair, Patrick Healy, LATAM Airlines Group Chief Executive Officer Roberto Alvo, University of Cambridge Professor of Aerothermal Technology Robert Miller, WISA founding Director Suzanne Kearns, Massachusetts Institute of Technology Policy Manager Andre Zollinger, and IATA Senior Vice President Sustainability & Chief Economist Marie Owens Thomsen.

"The WSS will bring together the global community of sustainability experts in the industry and governments to debate and discuss the key enablers for aviation's successful decarbonisation, our biggest challenge ever," said IATA Director General Willie Walsh, who will also speak at the Symposium.

For more information and to register, **CLICK HERE**.

#### Swan eco action

**SWAN** Hellenic has detailed its new push to assist with ocean research during a marine sustainability event in Europe this week.

CEO Andrea Zito said the line had partnered with several Citizen Science initiatives to contribute valuable conservation data, as well as offering its ships as data collection platforms in remote seas looking at microplastic & heavy metals.

#### Embraer eyes hydrogen propulsion

**GKN** Aerospace is working on hydrogen propulsion with Embraer, with the two groups planning to collaborate on future research and development work.

Speaking at the Paris Air Show last week, the two companies said they will also explore the possibility of producing a hydrogen flight demonstrator.

"Hydrogen-powered aviation represents a tangible and compelling solution for

achieving zero-emissions flight," GKN Aerospace's Chief Technology Officer Russ Dunn told a crowd in Paris.

"Advancing this pioneering technology to the next level necessitates unparalleled collaboration within the industry, as exemplified by our partnership with Embraer as well as combining the expertise of aerospace ecosystems in our countries and support governments," he added.



**GET INVOLVED** 







#### **MONEY**

WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

#### AU\$1 = US\$0.668

AFTER a sluggish week, the Australian dollar is still yet to recover from a downturn, finding itself lower against most maior currencies.

The Aussie dropped almost two cents against the greenback, failing to break through the 67 cent mark.

Financial forecasts also indicate the unlikeliness of the Aussie dollar returning to the year-highs any time soon.

Wholesale rates this morning.

US	\$0.668
UK	£0.525
NZ	\$1.083
Euro	€0.612
Japan	¥95.77
Thailand	ß23.51
China	¥4.832
South Africa	12.46
Canada	\$0.878
Crude oil	US\$73.85

#### LHR escapes strike

IN SOME welcome news for Aussie travellers planning to head to London this month. Heathrow Airport security staff have called off 29 days of strike action after voting to accept a pay offer.

"We are pleased to confirm Unite Union members have voted to accept a two-year aboveinflation pay deal, ending the current dispute and allowing the strikes to be called off," a spokesperson for Heathrow said.

Earlier this month, Heathrow security officers at Terminals 3 and 5 said they would walk out over the northern summer.

## Sunny times for events



THE first direct int'l flight of the season from New Zealand to the Sunshine Coast landed on Sun, with the Air New Zealand flight's passengers welcomed with an array of wildlife such as koalas, snakes and possums.

Delegates from New Zealand's Laser Electrical & Plumbing Group for Lasercon 2023 were aboard the milestone journey, with Visit Sunshine Coast (VSC) Business & Leisure Events Manager, Ali Thompson, hailing the potential of the route for boosting the region's business events sector.

"It's fabulous to see that the new direct services by Air NZ are already being used by business

#### India warning

**DFAT** has advised Australian travellers to exercise a high degree of caution in certain regions of India, including parts of the Manipur state which is still subject to violent protests.

Mobile internet services remain suspended in the area, while transport services have also been disrupted and further restrictions may be imposed at short notice.

event delegates that have filled up the first two flights for a New Zealand conference," she said.

"Air NZ's direct flights provide a huge opportunity for the Sunshine Coast, these new services make it easy for our Kiwi friends to be in Sunshine by lunchtime," Thompson concluded.

The seasonal service operates three times a week until 15 Oct, flying direct between Auckland and the Sunshine Coast.

Pictured: VSC Business & Leisure Events Manager Ali Thompson; 1E Group founder Garth Taylor; delegate Matthew Still Trade Services Director at Laser Plumbing and Electrical Group NZ; and Josh Donohoe from Creative Tours.

#### Hyatt lands in HGH

**HYATT** Regency Hangzhou International Airport in China has opened, located only footsteps away from the hub's Terminal 4.

Offering 336 rooms, the hotel also boasts the Xiang Yue Chinese Restaurant, a spa and infinity pool, and a 24-hour gym.

#### Haifa finally resumes

**HAIFA** Airport has rejoined the international flight network after negotiating three new international routes to Cyprus after a four-year hiatus.

Located in the north of Israel. Haifa Airport ceased international operations in 2019 due to its short runway length, but has now resumed two return services to Larnaca and a return flight to Paphos, with the hub now actively pursuing European carriers for more routes.

#### LaGuardia access

**THE** Port Authority of New York and New Jersey has approved a US\$30 million package to improve bus services to LaGuardia Airport.

Electric buses are set to use a dedicated bus lane on the Q70 line, as well as a new route created running from the Astoria-Ditmars Boulevard subway stop.

#### Cayman upgrades

THE Cayman Islands is set to undertake a major upgrade of its airport infrastructure in a bid to attract more long-haul flights.

Among the upgrades will be an extension of its runway and the creation of an air traffic control surveillance system.

"An increase in the runway length will allow more nonstop, long-haul services to be able to operate," VP of Consultancy ASM Global Route Development said, the principle consultant on the destination's upgrade plans.

The ambition to ramp up air connectivity arrives the same week that Cayman Island cruise authorities also pledged to create more cruise attractions in a bid to bolster ongoing visitor growth.



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## "TIME TO THRIVE AT HELLOWORLD"

#### TWO ROLES AVAILABLE IN SYDNEY (OR MELBOURNE)

"Do you have a passion for supporting the Australian Travel Industry? Do you want to be part of a business dedicated to supporting the leading leisure and corporate travel agencies in the country to grow and thrive? Are you an expert in building strong stakeholder relationships and a natural at networking? Do you have experience in communications and motivated by meeting key business objectives?

Helloworld has two different roles available, and they are:

#### **COMMUNICATIONS & PRODUCT MANAGER**

This role is a dynamic opportunity that encompasses various responsibilities across communication, marketing, and partnership management. Not only will you support all marketing activities but also play a crucial role in driving preferred product sales, PR initiatives, event coordination, and travel agency member and digital engagement for Helloworld Business Travel (HWBT) and Magellan Travel networks.

The Communications & Product Manager is a vital conduit between our preferred **supplier** partners and **travel agency** members. It delivers preferred partner products to members, therefore driving preferred partner sales. The position will continue to develop and evolve platforms, products and opportunities which equip members to succeed and grow constantly.

#### **NETWORK COORDINATOR**

As the Network Coordinator for the Helloworld Business Travel and Magellan Travel networks, your role will to be key to the successful management of our independent travel networks and Member travel agencies. You will help to contribute to the growth of our members businesses and profitability.

As the Network Coordinator your responsibilities will include assisting in new and renewal contract preparations, investigating, resolving, and communicating with Members proactively and assisting with the staging of major network events.

If either of these role's sound like you and you're looking for a career change that is dynamic, fast-paced and rewarding, then join us at Helloworld Travel.

Helloworld Travel is a diverse business with a range of divisions across the company which are constantly evolving and growing, meaning that we can offer our employees career opportunities, professional growth, and development.

To apply for these roles, **CLICK HERE** or email your resume to **hr@helloworld.com.au** 



