

The Himalayan Express
CHINA | TIBET | NEPAL | BHUTAN | 26 DAYS
DEPARTS 8 OCT 2023 & 14 APR 2024

traveldirectors.com.au

travel directors
SMALL GROUP ESCORTED TOUR EXPERTS
1300 856 661
MORE INFO

Viking into Arctic

VIKING Cruises has announced its first Arctic expedition voyages, with three planned itineraries aboard the purpose-built *Viking Octantis* set to sail in 2025.

Currently cruising in North America's Great Lakes region during the northern summer, the redeployment of *Octantis* will see her operate between Toronto and Nuuk in Greenland.

More exclusive details in today's issue of *Cruise Weekly*.

SIA increasing GDS levy

EXCLUSIVE

SINGAPORE Airlines will increase its 'EDIFACT Distribution Fee' for travel agents booking tickets via traditional GDS channels from US\$15 to US\$20 on 01 Jun, as part of ongoing moves to shift travel sellers to use its KrisConnect platform.

The impost applies per ticket, and comes alongside other measures including expanding fare differentials between GDS and NDC bookings to now apply across the board, impacting all fare classes and Reservation Booking Designators (RBDs).

In addition, the discounted fare differential will double from an average of 3% to 6% across all fare classes and RBDs when booked through NDC channels.

An extra 1% differential will also apply for Corporate Discounted Fares, making the difference 7% in total, while Continuous Pricing will apply across the NDC channel, offering more price points to sell.

The Singapore Airlines distribution strategy changes apply to all points of sale globally

as part of the carrier's push to be able to offer more personalised fares at unlimited price points.

A SIA spokesperson told *Travel Daily* it was important to note that the US\$20 fee only applies to tickets issued via the traditional EDIFACT booking channel.

"Tickets issued through the NDC channel, regardless of whether that's GDS or other tech partners, won't incur the additional US\$20 fee," the spokesperson said.

In addition to the higher fee for traditional GDS bookings, effective from 01 Aug this year, SIA's "V" and "K" fare classes will only be available via Direct and NDC channels, meaning full content will no longer be available via EDIFACT platforms.

The carrier told trade partners it remained committed to advancing the KrisConnect program "and will extend our full support to guide you during the transition to NDC".

"By embracing new technologies we can collectively achieve greater efficiencies to better service our mutual customers and surpass their expectations."

Ponant on the road

AGENTS and clients can join the national Ponant roadshow to help celebrate its 35th b'day.

Events will take place across Jun - see **page eight** for details.

Today's issue of TD

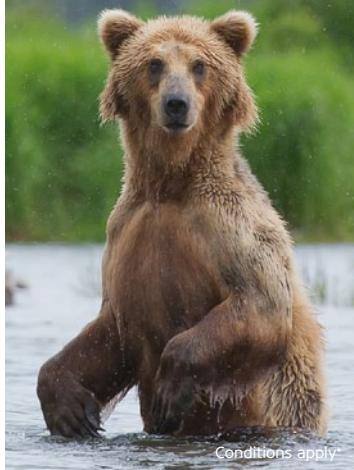
Travel Daily features seven pages of news including **Business Events News**, plus full pages from:

- Ponant
- Collette

evergreen

CANADA & ALASKA 2024

SUPER EARLYBEARS
SAVE UP TO
\$1,400PP*



Conditions apply

VIEW 2024 BROCHURE >

RailOnline

Book to **WIN** an e-scooter & more!!

Simply make a booking from the 22nd May - 30th June 2023 to be in the running.

Highest Sales WINS!!

T&C's apply see @railonline

evergreen

Canada & Alaska 2024

Full Program Out Now!



EARLYBEARS
SAVE up to **\$1,400**
per person*

CLICK FOR
NEW BROCHURE >

SIGNATURE EXPERIENCES OF AUSTRALIA Showcase

Capella Lodge, Lord Howe Island, NSW

Join the Aussie Specialist team for an immersive evening event exploring the Signature Experiences of Australia in Sydney, Melbourne and Brisbane this June.

Plus, you could WIN a two-night stay at a Luxury Lodge of Australia!

Find out more

AUSTRALIA | AUSSIE SPECIALIST PROGRAM

ENTIRE TRAVEL GROUP

TAHITI
INDULGE YOURSELF
SAVE UP TO \$2,000 PER COUPLE
BOOK BY 16 JUNE 2023

PEACE OF MIND BOOKING PLAN
EXCLUSIVE PACKAGES
SAFE TRAVEL OPERATOR

TAHITI AIR TAHITI NUI

ABEA reveals new board



Australian Business Events Association

THE newly constituted Australian Business Events Association (ABEA) has today revealed its new logo (pictured) and inaugural Board of Directors, ahead of the fledgling peak body's formal debut on 03 Jul.

Formed by the former Business Events Council of Australia, the Exhibition & Events Association of Australia and the Association of Australian Convention Bureaux to provide a single voice for the business events sector, the ABEA Board is chaired by former Melbourne Convention and Exhibition Centre chief Peter King, who said "we have assembled an exceptional calibre of committed directors who are renowned leaders in their own right".

"They live, breathe and lead business events and bring a new energy to the table and understand what the potential is for our sector," King said.

"Together we will drive the

policy, advocacy and research agenda, as well as effective members services."

The inaugural ABEA Board includes Talk2 Media & Events CEO Matt Pearce who is Deputy Chair; Canberra Convention Bureau chief Michael Matthews; Nicole Walker, MD of Arinex; Cairns Convention Centre GM Janet Hamilton; Perth Convention & Exhibition Centre GM Nigel Keen; & Melbourne Convention Bureau CEO Julia Swanson.

As well as the seven Directors announced today, a further three will be recruited shortly, while the ABEA CEO role has been advertised with hopes of making an appointment by early Jul.

More of the latest Business Events News on **page six**.

QF carbon offsets

QANTAS is gearing up to launch a new feature that will allow travellers to offset carbon emissions when they purchase sustainable aviation fuel at the time of booking, according to the airline's SAF chief Graeme Potger.

Speaking at the Bioenergy Australia conference in Brisbane this week, Potger confirmed the new tool would launch "pretty soon", giving passengers the option of either investing in SAF directly or allocating funds towards industry development.

Collette TravelPay

TRAVELPAY is now available to use for agencies purchasing product from Collette.

The payment option isn't the only reason advisors love working with Collette, with the most guaranteed departures, upfront guaranteed commissions and dedicated local BDMs just a few of the reasons - see **page nine**.



Window Seat

IT'S the usual story for travellers, you're flying from Arkansas on a connecting flight into Huntington Tri-State Airport from Charlotte, when all of a sudden your landing is aborted because a giant grizzly bear is trundling around on the tarmac.

Passenger William Treacy spoke to local media following the flight, revealing the plane was descending into the airport before making a sharp ascent on account of the wandering bear.

Thankfully, the pilot was able to land a short time later when the runway was clear.

Huntington has been rife with black bear sightings lately, with a hairy beast spotted rummaging through a garage only last week.

SCENIC ECLIPSE

MARITIME MASTERS
EXPEDITION

ANTARCTICA

AGENT INCENTIVE: MEET THE MASTERS QUESTION 3
What technology means Scenic Eclipse does not need to drop anchor?

ENTER NOW

To find out, tune in to Maritime Masters on Sunday at 7.30pm on the *Discovery Channel* or catch up on *BINGE* from Monday at 2pm.



Hilton extends stays

HILTON has announced a new extended-stay brand, set to launch in the US under the working title 'Project H3'.

Designed to meet the needs of long-stay travellers, the lower midscale brand will offer apartment-style accommodations for 20 nights or more.

The brand will focus on delivering "simplicity, consistency and convenience", characterised by a "hyper-functional" lobby called the Hive, providing easy access to all amenities, and stylish suites featuring an adaptable layout with four distinct areas, ample storage space, multi-purpose furniture, and more.



Aussies set to lead in LA

AUSTRALIANS and New Zealanders are expected to comprise the second largest overseas source market for visitation to Los Angeles in 2023, according to new figures released overnight at the US Travel Association's IPW trade show in San Antonio.

Last year 230,000 Aussies and Kiwis visited LA, a number which is expected to surge by almost 70% to 390,000 in 2023 amid a boom in air capacity and interest in travel to the USA.

That will put the local market only behind China with a forecast of 460,000 LA arrivals, and ahead of the third-placed international source market, UK/Ireland with a predicted 330,000 visitors.

Overall the city reached 91% of 2019 visitation levels, with 46.2 million total visitors who collectively spent US\$34.5 billion - which in turn supported 528,000 tourism related careers in the city.

Los Angeles Tourism CEO, Adam Burke, said international visitation continued to be a key focus for the organisation, which has been the only US destination to maintain full-time offices and team members overseas - including seven locations which remained open and operational throughout the pandemic.

This "first-mover advantage" had helped LA increase its market share, he believes.

Los Angeles will host IPW in 2024, which will be the sixth time the major international travel show has been held in the city.

Garuda flies to Bali

GARUDA Indonesia has flagged the resumption of non-stop flights between Bali and Hong Kong, with GDS screens indicating twice weekly Airbus A330-300 services, which will commence operation on 03 Jul.

HAL opens 2025 Grand Voyages

HOLLAND America Line (HAL) has opened bookings to the public for its two newest Grand Voyages - Grand Voyage: Pole-to-Pole and Grand World Voyage - both of which depart in Jan 2025.

The first will take place aboard *Volendam* to visit 68 total ports across five continents and 28 countries, while *Zuiderdam* will service the 124-day Grand World Voyage, taking in 46 total ports in 32 countries - earlybird deals are on offer before 03 Jun 2024.

Batik to AKL via PER

BATIK Air Malaysia will start operating New Zealand flights from Kuala Lumpur via Perth to Auckland from 24 Aug.

Bookings for the upcoming service are now open and will run six times a week, with Batik joining Malaysia Airlines and AirAsia X on the Kuala Lumpur to Auckland route.

avis budget group

**JOIN THE AVIS BUDGET GROUP
TO LEAD THE SALES ORGANISATION ACROSS THE PACIFIC**

If you are a charismatic, customer-centric sales leader with a proven track record in the travel, aviation or mobility sectors you might be the right fit to lead the Avis Budget sales organisation across the Pacific.

Avis Budget Group is a NASDAQ listed business, dedicated to expanding on-demand mobility solutions and personalising the customer experience. In the Pacific, Avis Budget is a market leader.

If you are looking for an opportunity to drive a go to market sales strategy, and contribute to business performance, click the link below to learn more about the role.

[Join Avis Budget Group.](#)

Travel Daily
SHARPEN YOUR
KNOWLEDGE ON
TOKYO WITH
TRAVEL DAILY
TRAINING ACADEMY
Click here to discover



Millennials wasting money

ACCORDING to a new survey conducted by Money Transfer Comparison, a quarter of Aussie travellers are wasting money on overseas payments when using credit cards, despite knowing there may be fees attached to their transactions.

The study surveyed an independent panel of 1,002 Australians to find out the preferable payment methods while travelling overseas, with 27% stating they would choose to automatically pay for items and services with a credit card, regardless of any external fees.

The same study also found that younger travellers were the most cavalier with their wallets, with those aged between 18 and 34 found to be the least concerned about paying credit card fees, while 74% of the middle-age population said they would rather research the most cost-effective payment method while on trips.

Older baby boomers were found to be the most scrupulous with their payment options, with over three-quarters of respondents in

the age range opting not to pay with their credit cards while on holidays in exchange for thriftier methods of transaction.

On a state-by-state breakdown, Queenslanders are the ones pouring the most effort into researching the best exchange and overseas purchase options (78%), followed by NSW (75%), South Australia (71%), Victoria (69%), and Western Australian trailing the nation, with more than a third of travellers from the state opting to use a credit card while on trips without first checking for cheaper alternatives.

oneworld AI push

THE oneworld Alliance has begun piloting a trial with AI company Elemental Cognition to create a new "state-of-the-art booking tool" to help navigate the complex process of planning a round-the-world ticket.

The major airline alliance has tasked the technology company to build a solution that combines the power and flexibility of the best human agents with the convenience and efficiency of a self-serve technology solution.

In a statement released this week, oneworld said the initial results are "very promising", noting trial customers using the new tool are four times more likely to create bookable itineraries that meet their requirements than those using the standard interface.

The sky to Mackay

BONZA touched down on its first flight between Melbourne and the Queensland city of Mackay this week, marking its 27th route across 17 destinations in just 17 weeks.

The latest service will operate twice weekly on Tue and Sat, with fares leading in from \$89.

New Mandarin hotel for Athens



MANDARIN Oriental Group has signed a new hotel and accompanying residences in Athens, slated to open in 2027 on the city's shoreline.

Situated within The Ellinikon (**pictured**), one of the largest sustainably built urban regeneration projects in Europe, the Mandarin Oriental, Athens will offer 123 rooms and suites, as well as 17 branded residences, including waterfront villas.

Featuring a high-end contemporary design, the property will also include a range of dining options, indoor and

outdoor event spaces, a spa, and views of the Aegean Sea.

Mandarin Oriental, Athens will be the group's second property to open in Greece, following the partnership with TEMES SA for the development of Mandarin Oriental, Costa Navarino, set to open this summer.

Last month, Mandarin Oriental Group appointed PEPR as its local marketing rep (**TD** 13 Apr).

CBR flights halted

ALL planes were grounded at Canberra Airport this morning due to a technical difficulty with one of the radars operating in the Canberra area.

While there has been no official word from Canberra Airport, reports from travellers suggests the issue occurred at around 6am this morning, with a PA announcement confirming all flights were grounded, with the flights reportedly resuming normal operations around 8am.

Tuscany sales guide

ORMINA Tours has developed a free sales guide for agents showcasing the Tuscany region in Italy, featuring a range of insider tips on where to stay, a new range of exclusive luxury villas, and a set of itineraries to suit a variety of client types.

Download the guide **HERE**.



PLAN THE ULTIMATE QUEENSLAND ITINERARY NOW

LEARN MORE

Queensland
AUSTRALIA



Michelle on a mission

TRAVELMANAGERS' Michelle Aitken believes the accessible and inclusive travel sector is currently under-represented and overlooked by many in the travel industry, with Australia's ageing population only going to see that demand for more accessible travel products increase.

"Planning a holiday is something everyone should be able to enjoy," Aitken believes, adding she would like the industry to move beyond thinking of this area as a "niche market" so that everyone can become better at meeting the needs of travellers.

Aitken recently travelled to the annual Accessible and Inclusive Tourism Conference, joining 190 delegates to hear more about how the travel sector can promote better growth and connection with people living with disabilities.

At the event, a report authored by MC Giovanna Lever indicated that people with disabilities contributed almost \$11 billion to the Australian tourism market (domestic and international) in 2018, while newer data indicates that this figure climbed to around \$13.5 billion in 2021.

"Yet despite this vast spending power, there are still widespread issues with accessible accommodation, air travel and transportation," Aitken said.

"Regardless of the nature of the disabilities people are living with, I feel passionate about making



it easier for families to holiday together.

"Knowing how to ask the right questions is paramount to understanding their needs and providing them with the best possible experience."

Aitken is based in Benalla in Victoria, and has organised many large overseas groups on behalf of Melbourne-based disability support organisation, Interchange Outer East.

Pictured: Aitken, who has drawn on her own experiences to understand how best to service the individual needs of her clients, at the recent Accessible and Inclusive Tourism Conference.

Samoa Oz roadshow

AGENTS can now reserve their spot on Samoa Tourism Authority's 2023 roadshow, which takes place in early Aug.

Attendees will learn about the best times to visit the islands, key selling points, and the latest product updates - all while enjoying some traditional Samoan entertainment, nibbles and bubbles.

There will also be the chance to win some amazing prizes.

The sessions will take place in a fun and informal environment in Brisbane on 01 Aug, Sydney on 02 Aug, and Melbourne on 03 Aug.

CLICK HERE to register and secure your spot.

Roll dice to Mayfair

SLATED to be opened by 13 Jul in the UK, the luxury lifestyle hotel 1 Hotels Mayfair has begun to accept reservations.

The nine-storey property is located in the heart of the city offering 181 rooms and suites, with the 35 suites boasting floor-to-ceiling windows and expansive outdoor spaces on top.

Guests can also dine in the Dovetale restaurant featuring the two Michelin starred chef Tom Sellers, as well as enjoy time at the cocktail bar, cafe, and wellness spa - more info **HERE**.

Solomons drops rules

THE Ministry of Health and Medical Services of Solomon Islands has announced the easing of COVID-19 travel protocols this week, on the condition travellers complete a health declaration card upon entry.

Tourism Solomons' acting Chief Executive Officer, Dagnal Dereveke, celebrated the lifting of restrictions, especially in light of the Solomon Islands hosting the 2023 Pacific Games in Nov.

The drop of entry requirements "demonstrates our commitment to facilitating tourism and highlights our confidence having managed COVID-19", he said.

GROUPS

brought to you by TTC Tour Brands

TTC Tour Brands Spotlight on Groups



This month, we have given some insights into Groups business - but now how do you get a Group off

the ground? The roadmap to organising a Group does entail a little more than a regular booking and here's some starting points to make it a time-efficient (and therefore profitable) process.

Once you have a Group enquiry, or established an angle that you want to create, your first decision is to determine if you want to run with a brochured trip or custom itinerary. With a brochured trip, we check that group space is available and provide a quote, along with any group discounts, and then block the space in the system to give you time to sell.

For a custom group, the itinerary can be designed specifically with your group requirements. Pricing is at nett rates, allowing you to manage your own profit margin. Your Groups specialist will provide marketing materials to promote the Group and guide you along the way with reminders of due dates and other important milestones.

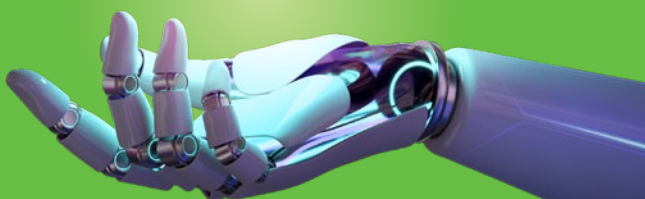
Sound simple? When you are working with a Groups specialist it is! You can then have returning Groups returning year after year.

Andrew Young, General Manager Sales, TTC Tour Brands Oceania



Tune in next week for more Groups insights and visit groups.ttc.com

AI in travel: threat or superpower?



travelBulletin



Evolve sessions

WITH only two weeks to go until Meeting & Events Australia's (MEA) annual conference Evolve 2023, the industry association has revealed details of the breakout streams.

Sponsored by Saxton Speakers Bureau, Ovations International and Claxton Speakers International, the three sessions will take place on Fri 09 Jun, day two of the conference.

The 'Lead Me' stream will cover modern leadership, the 'Empower Me' stream will help planners empower next-gen audiences, while the third 'Connect Me' focuses on creating exceptional customer experiences.

NZICC Next Gen

THE New Zealand International Convention Centre (NZICC) has partnered with the International Association for Professional Congress Organisers (IAPCO), to develop a multi-year leadership program.

Starting in Jul, the Next Generation Leaders Program will consist of online workshops, and is aimed at enhancing the leadership skills of IAPCO members, with a scholarship up for grabs for one participant each year.

Wins for the NT

THE Northern Territory Major Events Company has walked away from the global Eventex Awards with 10 accolades, including two for the territory's largest music festival, BASSINTHEGRASS.

The one-day event, which was recognised in the 'Best Australian/Oceanian Event' and 'Best Festival' category, just wrapped up its 20th year on Sat, after attracting 14,000 people to Mindil Beach.

ICC RELEASES ACCESSIBILITY GUIDE

INTERNATIONAL Convention Centre (ICC) Sydney has released its Accessible and Inclusive Events Guide to help event professionals plan events that cater for all.

The publication aligns with the venue's Diversity and Inclusion Strategy, and provides advice on creating inclusive, accessible and equitable events.

The guide also highlights ICC Sydney's accessible amenities, including low gradient, step-free access across all three interconnected venues; sensory-friendly rooms; accessible toilets and parenting rooms; braille on room door signage; and more.

The toolkit delivers on ICC Sydney's aim to "create the most accessible and inclusive environment for events" to ensure "that every visitor feels welcome and can participate", according to ICC Sydney CEO & Group Director - Convention

Allianz to amplify

VENUES NSW has proposed an increase in concert capacity for the new Allianz Stadium, located in Sydney's Moore Park (TD 01 Sep 2022).

The proposed amendment to the 55,000-capacity venue includes increasing the number of concerts from an average of four to 20 events per calendar year and extending the maximum concert length from four hours to 10 hours.

The changes will help "make Sydney a more competitive, attractive destination for live events and boost the visitor economy by up to \$60 million per year", Venues NSW said.

The agency is currently seeking feedback from the community, after which it plans to lodge the proposal with the NSW Department of Planning and Environment.



Centres, ASM Global (APAC), Geoff Donaghy.

To view the guide, [CLICK HERE](#).

MEANWHILE, ICC Sydney has received recognition for its accomplishments at the Meetings and Events Australia (MEA) NSW Awards last week, taking home five awards after being named a finalist in five categories.

The venue was honoured for its Audio Visual Services; Skilling

Program of the Year; Virtual Event of the Year; Sales, Marketing or Business Development Person of the Year; and the Operations Person of the Year.

The venue is now in the running for the national MEA Awards in the same five categories, with the gala to take place on 08 Jun.

Pictured: ICC Sydney team members at the MEA NSW Awards.

Extra MICE power for Marina Bay Sands



MARINA Bay Sands' Sands Expo and Convention Centre has announced strategic partnerships with two MICE professional bodies.

The Singapore venue has become the Events Industry Council's (EIC) first strategic partner in Asia, with the three-year agreement to provide 100 client-facing Marina Bay Sands staff with the Sustainable Event Professional Certificate within

the next 12 months, and enable more EIC-led initiatives to take place in Asia, including training programs.

The venue has also expanded its longstanding partnership with the Professional Convention Management Association, which will see it harness the collective strength of Las Vegas Sands' properties in Singapore and Macao to deliver greater value to the sector.



APPOINTMENTS



WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Robertson Lodges has appointed **Fiona Winger** as the new General Manager of luxury The Farm at Cape Kidnappers. The promotion comes after almost two years as the Lodge Manager at Robertson Lodges' sister property, Matakauri Lodge in Queenstown.

Former Aircalin Business Development Manager **Craig Owens** has joined **Railbookers Group** as its new Business Development Manager ANZ. Owens is a sales and marketing specialist in the industry and spent his earlier career with several cruise lines, including a stint at Silversea Cruises as a Sales Director ANZ.

Jo Howard has begun her new role of National Business Development Manager at **itravel**. Howard is skilled in B2B sales, and was most recently the account manager at The Travel Junction and the strategic account manager at Infinity Holidays prior to that.

Kirsty Johansen has become the Director in Media & PR for **Victoria 2026**, where she will prepare the state for the 2026 Commonwealth Games. Johansen has extensive experience in sports media and marketing, boasting previous roles with Visit Victoria in the media & communications department, as well as reporting on the Beijing 2022 Winter Olympics and Tokyo 2020 Olympics.

BA loyalty flights

BRITISH Airways has announced five more Avios-Only routes following the success of the first Avios-Only flight (**TD 14** Apr), which was sold out in the first 24 hours after the release.

With all seats reserved for Executive Club Members, the airline will now operate five more flights from London Gatwick to Las Palmas on 15 Nov, Lanzarote on 04 Dec, and Tenerife on 29 Mar 2024, as well as from London Heathrow to Barcelona and Nice, with both departing on 29 Mar.

The ticket from Heathrow to Barcelona will cost 25,500 Avios per person return for an Economy Class seat, and 44,500 Avios per person for Business class.

To book and find out more, see www.ba.com.

Mexico ashes flights

ASH clouds spewing out of Mexico's Popocatepetl volcano have disrupted flights at Mexico City International Airport and Felipe Angeles International Airport, resulting in a combination of cancellations, delays and re-routed services.

Local authorities are keeping a close eye on the volcano to see if a full-scale eruption is likely, with most reports indicating one is not imminent, with fewer flights affected in recent days.

Big4 Nissan perks

BIG4 Perks+ members can now receive a complimentary Nissan Genuine Service when they purchase a new Nissan vehicle - see more details [HERE](#).

The Silver Bullet for Qld appeal



LONGREACH-BASED Outback Rail Adventures' facilities, which boasts a workshop and rail sidings, have been officially opened by Qld Assistant Tourism Minister Michael Healy (**pictured**), an experience the state govt believes will inject \$3m & attract 6,000 visitors annually.

The \$2.7 million tourism infrastructure project supported the launch of railmotors RM2034 and RM2036 on day trips across the flood plains of the Thomson River, and sunset dinner tours to

the Darr River, one of 16 tourism experiences backed by Qld's Outback Tourism Infrastructure Fund.

The iconic 17-metre long Silver Bullet railmotors were built in 1971 for passenger services on Brisbane's southside and the North Coast Line to Gympie and Bundaberg, and is being touted by Healy as a "wonderful way to experience the essence of Qld's great outback lifestyle".

Limited APT deals

A LIMITED number of seats are still available on APT's Japan and South Korea tours departing this year from Sep to Nov.

Up to \$1,400 of savings per couple are available on each of the 10-day Impressions of South Korea tour - see [HERE](#), and 12-day Enchanting Japan trip - see [HERE](#), with a huge saving of \$2,800 per couple also on offer when combining the two trips into a 21-day Ancient Kingdoms of Japan & South Korea tour - see [HERE](#).

Viking Treasures

VIKING has announced a new 10-day river voyage on the Middle Rhine, allowing guests to experience Europe's rich culture during winter from Dec.

Treasures of the Rhine offers guests the chance to enjoy a range of attractions, including turreted fortresses, old cathedrals, and medieval towns.

The new itinerary will commence in Dec and run through early Mar 2024, with fares starting at \$2,995 per person, representing savings of up to \$2,000 per couple.

JUNE 2023 ROADSHOW SERIES

COMING TO YOUR NEAREST CAPITAL CITY!



You and your clients are invited to join us this June to celebrate PONANT's 35th anniversary in style at our much-anticipated roadshow events. We'll take you and your clients on a journey through time as we reflect on our past achievements, explore the present, and unveil our vision for the future of luxury expeditions.

<p>SYDNEY Mon 5 June 11am or 6pm session Four Seasons Sydney</p>	<p>MELBOURNE Wed 7 June 11am or 6pm session Metropolis Events</p>	<p>ADELAIDE Thurs 8 June 6pm session Eos by SkyCity</p>	<p>BRISBANE Tue 13 June 2pm or 6pm session Water's Edge Portside</p>	<p>PERTH Thurs 15 June 11am or 6pm session The Ritz-Carlton</p>
---	--	--	---	--

Please arrive at the session start time

To secure your space, please register through the link, call 1300 737 178 (Australia) or email reservations.us@ponant.com. Registration essential.

REGISTER NOW



Reasons Why **Travel Consultants** Love Working with Collette



Darren
South NSW & ACT
dsinclair@collette.com

Jacquie
SA, WA & NT
jroberts@collette.com

Kjirsten
North QLD
ktrundle@collette.com

David
Head of Sales
dfarrar@collette.com

Linda
North NSW
lseiersen@collette.com

Samantha
South QLD
stamba@collette.com

- ✔ **Most Guaranteed Departure Dates**
When Collette says guaranteed, we mean guaranteed.
- ✔ **Upfront Guaranteed Advanced Commission**
For every per person deposit paid the booking consultant keeps \$100 upfront.
- ✔ **Hold Times Average Less Than 5 Minutes**
We also offer 24/7 guest support.
- ✔ **Industry Leading Travel Protection Plan**
Cancel for any reason until the day before departure.
- ✔ **Pandemic Response**
Refunded over \$280M in money back to our travellers.
- ✔ **Leader in Groups**
Free personalised marketing support to help spread the word, including their own web page.
- ✔ **165+ Tours to all 7 Continents**
We feature 5 distinct travel styles.
- ✔ **Small Group Explorations**
Robust line up of small group tours, averaging 16 travellers.
- ✔ **Dedicated Local Business Development Managers**
- ✔ **Door to Door Sedan Service**
With purchased Collette air
- ✔ **98% customer satisfaction rate**
Collette awarded Platinum status – 2022 Feefo awards.

Phone 1300 792 195 with any questions.

collette.com.au

TRAVELPAY IS NOW AVAILABLE FOR AGENCIES.

Our Code is **TPScollet**