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Full details released next week

### Today's issue of TD

*Travel Daily* today features eight pages of industry news, including our **Corporate Update** page, plus a full page from **NTIA** and a special update from **MW Tours**.

### NCL offers Aqua

**NORWEGIAN** Cruise Line (NCL) has opened sales for its brand-new ship *Norwegian Aqua*, the first of the brand's next-generation Prima Plus class.

Setting sail in Apr 2025, the newbuild will offer seven-day itineraries in the Caribbean from Port Canaveral, Florida.

*Norwegian Aqua* offers 10% more capacity compared to her sister ships, including more outdoor space - see today's **Cruise Weekly** for more details.

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## QF arrests "loss of trust"

**IT WAS** a very self-reflective mood at Qantas' Annual General Meeting this morning, with both CEO Vanessa Hudson and Chair Richard Goyder acknowledging a loss of trust and a need for "renewal" moving forward.

Mitigating the recent brand damage was clearly top-of-mind for the carrier's new chief, who said Qantas had undertaken a number of improvements to win back favour from customers.

Among the recent tweaks was the removal of fees associated with changing the name on tickets if mistakes are made, while working with banking partners to automate refunds was flagged as another key area.

Further changes being considered include bringing more of its call centre staff on shore, as well as more enhancements to the Qantas app, which the carrier has already invested tens of million of dollars in recent months to "rebuild from scratch".

"I am determined to make Qantas one of the most trusted brands in the country again," Hudson told shareholders.

"Doing this won't be easy and will take time but I am confident we will succeed."

Hudson also confirmed that by the end of 2024, Qantas will have its first A321XLR for domestic operations, and beyond that will start taking delivery of A350s and extra B787s to service its international operations.

On the loyalty front, Hudson revealed more improvements will be made to its Frequent Flyer program from next year. **AB**

## Cunard pulls out of Australia in 2026

**A DECISION** by Cunard to deploy *Queen Elizabeth* year-round in North America in 2026 has left Australia with no local program.

Despite the major blow to the Australian market, Cunard's Commercial VP North America & Australasia insisted that Australia will remain an "important destination on our round-the-world voyages and we look forward to welcoming guests from these regions wherever they chose to sail with us".

## NTIA supporters

**AS THE** National Travel Industry Awards (NTIA) looms closer, the Australian Travel Industry Association (ATIA) is highlighting the numerous supporters of the highly anticipated event.

Singapore Airlines, Viking, Express Travel Group, and Virgin Australia are among the many sponsors - see **page nine** for info.

## MW Tours 2024

**MW TOURS** is showcasing its 2024 journeys across Africa and India, including the new Luxury Tanzania Private Safari.

The operator has also enhanced its Quintessential Namibia itinerary, as well as adding Mumbai to its popular Mystical Rajasthan tour in India.

See the **back page** for details.

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## Australia key for Hurtigruten

**HURTIGRUTEN** Cruises continues to go from strength to strength in the local market, with the company's Asia Pacific MD, Damian Perry, confirming that about a quarter of Hurtigruten's global passenger numbers for its Antarctica operations are now sourced in Australia & NZ.

Speaking at a special event for VIP trade partners in Melbourne, Perry noted that Hurtigruten Expeditions is the world's largest operator to the frozen continent. "In the season that just finished, 25% of all our guests came from Australia," Perry confirmed.

"And I think that will continue to grow," he added, with Hurtigruten continuing to expand Antarctica capacity with a fourth ship operating in the region.

Yesterday's gathering, which included senior representatives from Helloworld, Flight Centre, CruiseHQ, Imagine Holidays, Express Travel Group, APT and

more, saw Hurtigruten reaffirm its commitment to the travel trade, with Perry alongside Marketing Director Joel Victoria and the company's Head of Sales Amber Wilson all pledging to work with key partners.

They confirmed budgets were shifting from direct channels into B2B, saying that the trade is critical to achieving ambitious growth targets.

Hurtigruten is significantly evolving its brand proposition, with the longstanding Hurtigruten Norway coastal cruising operation set to invite guests to "Live the Legend of Norway".

Separately the HX Hurtigruten Expeditions brand will focus on helping passengers "change the way you see the world" as part of aspirations to be the "number one sustainable expedition brand in the world". *BP*

More on Hurtigruten in today's issue of *Cruise Weekly*.

## Sabre appoints

**SABRE** Corporation has announced the appointment of Chinmai Sharma as Global Head - Lodging, Ground & Sea.

Sharma will lead the division which is a "significant focus and expected growth area for the company", with his wide range of industry experience including former roles with Expedia, Wyndham, Taj and Starwood and most recently as President - Americas for RateGain.

## UA Pacific boost

**THE** new international Northern winter flight schedule for United Airlines is the largest expansion for the carrier in history, with the addition of 50 daily flights and a total of 110 global destinations.

New routes include the first direct services to Manila from the continental USA by an American carrier, as well as United's new non-stop Christchurch flights which kick off next month.

## Oceania revamp

**OCEANIA** Cruises has released new itineraries for 2024, with the revamped Mediterranean schedule replacing ports in Israel, Egypt and Jordan with "perennial favourites and compelling new destinations alike".

A total of 42 voyages have been revamped, with new cruises for vessels including *Vista*, *Riviera*, *Marina* and *Insignia* - for details see [oceaniacruises.com](https://oceaniacruises.com).

## New Uzbek airline

**A MAJOR** tourism and commercial drive for Samarkand, the second largest city in Uzbekistan, has seen the launch of a new carrier called Air Samarkand which will kick off operations next month.

The fledgling carrier's first A330 aircraft has arrived, with plans to have a five-strong fleet before the end of 2023 serving destinations in Turkey, Vietnam, Malaysia, Indonesia and China.

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## Matt takes wine role

**MATT** Cameron-Smith has become the new Chair of Ultimate Winery Experiences Australia, a collection of Australian premium wine tours.

The Voyages Indigenous Tourism Australia CEO replaces Nick Baker, who has spent the last three years in the role.

## Staff shortages hit tourism

**HOTELS** in Australasia are currently capping occupancy rates to address continual staff shortages, with the issue likely to persist until backpacker numbers return to pre-pandemic levels, according to a new report from global research firm Euromonitor.

The study was presented today as part of a Webjet briefing for merchant bank UBS, forecasting global domestic tourism spending of over \$4.5 trillion in 2028, along with \$3 trillion-plus in spending by international tourists globally.

Global inbound travel arrivals are expected to be almost 30% above pre-pandemic levels by 2028, the report found.

However, recovery in the Asia-Pacific region is “slow and steady”, with the fastest growing categories forecast to be wellness (15%), theme parks (14%) and food and dining (13%).

In Europe the strongest growth is predicted in duty-free shopping (11%), festivals and leisure events (7.9%) and guided tours (6.8%), however activity is likely to be

constrained by global conflicts and the cost of living crisis.

The fastest-growing travel categories in the Americas are forecast to be duty-free shopping (9%), medical tourism (7%) and experiences (7%), with the Euromonitor analysts cautiously optimistic about worldwide travel and tourism growth prospects.

The report also gives an overview of the hotel wholesale sector, detailing the complex accommodation value chain which often sees several intermediaries involved.

“Hotel wholesalers ensure global reach and greater certainty,” according to the study, providing a one-stop-shop for essentials such as unified payments, customer service, room databases and trade partnership arrangements.

The global wholesale sector is estimated to be worth US\$58.6 billion, with 7.7% compound annual growth forecast. *BP*

## Earn extra with Designer Journeys

**DESIGNER** Journeys has launched a new ‘Spring into Summer’ travel agent incentive, which offers the opportunity to “earn a little extra”.

For the month of Nov, the first 300 advisors who submit a qualified travel enquiry through the tour operator’s agent portal will earn a \$25 gift card.

The enquiry must be for a destination supported by Designer Journeys and listed on the enquiry form, as well as have a client name, a month of travel or date range, a suggested or sample itinerary, and must be submitted with a realistic budget.

Chief Executive Matt McCann said the company “understands the value of a strong partnership with travel agents” and “believes that travel agents deserve to be rewarded for their dedication and hard work”.

Learn more **HERE** or contact [paddy@designerjourneys.com](mailto:paddy@designerjourneys.com).

# itravel



**AMY MORRIS**

*itravel Mobile, NSW*

“Eight years with itravel and I wouldn’t be anywhere else but here”

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## New Cal savings

**AIRCALIN** is offering discounts in its Discover New Caledonia Sale running until 17 Nov, with direct flights from Sydney to Noumea leading in at \$579 return.

The carrier is also offering Brisbane to Noumea services from \$569 return, while Aussie travellers can nab Melbourne to Noumea from only \$599 return.

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## TEQ nabs big hitter

**KIM** McConnie has been appointed as Tourism & Events Queensland's new Group Executive Marketing, joining the tourism body from Foxtel's Kayo Sports, where she was the Director of Marketing.

The high-profile marketing exec previously helped to lead Pepsi Sports Sponsorship, where she oversaw the Super Bowl half-time advertising slots from 2014 to 2017, featuring artists such as Bruno Mars, Katy Perry, ColdPlay, Beyonce and Lady Gaga.

McConnie is the first woman to take on a permanent role as TEQ's Marketing Group Executive.



## itravel explores the Kimberley



**PONANT** recently hosted five itravel members on board its luxury Explorer-class vessel *Le Laperouse* for an expedition through the Kimberley.

Setting off from Darwin and ending in Broome, the agents were able to soak in the unique landscapes and natural beauty of the iconic WA region, enjoying Zodiac outings and shore visits

led by the highly qualified local expedition team. *JM*

**Pictured** enjoying the stunning scenery and delicious bubbles on board *Le Laperouse*: Louise Michielson, itravel Mobile; Monica Germano, itravel Sutherland; Sue Todorovski, itravel Carlingford; Megan Catterall, LUXE by itravel; and Belinda Bodman, itravel Carlingford.

## Vietjet takes off

**LOW-COST** carrier Vietjet has posted robust results for the first nine months of 2023, driven largely by its rapid global network expansion strategy.

The Vietnamese airline's international passenger levels increased by a massive 201% YoY in the third quarter of 2023, accounting for more than 57% of its total passenger revenue.

Separate and consolidated after-tax profits reached around A\$36.65 million and A\$3.47 million respectively, up by 175% and 30% YoY, with the carrier also receiving around A\$155 million from investment funds.

During the same period, Vietjet launched seven new overseas routes, bringing its total number up to 125, including 45 domestic and 80 international routes.

It also became the first airline to connect Vietnam with the five largest cities in Australia, including Perth, Adelaide, Brisbane, Melbourne, and Sydney.

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## TNZ launches social media culture push

**TOURISM** New Zealand has partnered with six Maori tourism operators for a new social media campaign that the tourism body insists will cultivate stronger emotional ties with visitors.

Manea Footprints of Kupe, Te Ahurei Maori Tourism, Wairakei Terraces, Waka Abel Tasman, Amiki and Te Ana Maori Rock Art have all participated in the marketing push, and is designed to shift the perception that NZ culture is more than just about traditional food and concerts.

"We are all different, with each region having its own culture, stories, and significant places, this campaign will help...encourage travellers to explore more of our beautiful country and Maori experiences when they visit," TNZ Director of Partnerships Kylee Daniel said.

## UL invites purchase of national carrier

**THE** Sri Lankan Government is courting bids from private investor to purchase a minority slice and management contract for SriLankan Airlines.

Moves to divest 49% of the national carrier follow a period of heavy losses for the business, which has reportedly racked up debts of around US\$1.2 billion.

SriLankan Airlines was founded in 1979 and has a route network of 126 destinations in 61 countries, including Australia.

## ADL's vision for the future



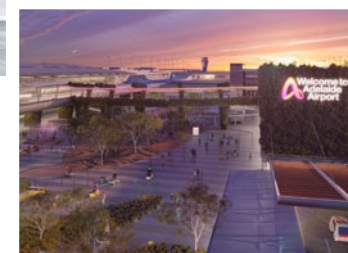
**ADELAIDE** Airport will invest more than \$1 billion over the next five years to turn the South Australian air hub into a national leader in both efficiency and security.

A new *2023 Integrated Report* detailed several infrastructure improvements planned over the next five years, including an expansion and upgrade of its screening processes to make the traveller experience more seamless and effective.

Check-in hall technology upgrades were also flagged in the plan, in addition to more aircraft parking space, north and south terminal pier expansions to create more gates, and a larger kerbside pick-up and drop-off precinct to improve traffic flow.

Part of the motivation for the radical suite of upgrades is the what the airport's management described as "a backdrop of ferocious global competition".

Key airline targets remain including the return of in'l



customers Emirates, China Southern and Cathay Pacific, as well as surpassing pre-pandemic international customer numbers.

As it stands, Adelaide Airport continues to recover well, having recently published an upward forecast of 87% of 2019 volumes for the first quarter of 2024.

If it comes to fruition, the result will represent a healthy improvement on 2023, which is currently tracking at around 66% of overseas pax pre-COVID levels.

Other key achievements noted in its latest report include attracting and retaining the best airport staff, the full launch of its domestic and int'l retail space (which is now fully leased), and improving the vision for what is possible for travellers to visit while in South Australia. *AB*



## Window Seat

**AS IF** travellers needed yet another reason to seek out a tasty visit to Switzerland, here is some extra incentive to book that next holiday, cheese-lovers.

Up high in the Swiss Alps, the inaugural Raclette World Championships has just taken place to determine who can cook up the finest version of one of the country's most popular dishes.

Raclette involves heating cheese and scraping off the melted part until it is extra creamy and smooth, and is typically served up with a portion of boiled potatoes.

Morgins, located 1,300 metres up in a wooded valley before the Alpine pass reaches France, recently welcomed more than 10,000 raclette enthusiasts to all of the extra cheesy festivities.

"The taste is in the fat," said competition participant Jean-Michel Dubosson.

Oddly, a Saint Bernard dog kept watch at the door of the contest, while a special cowbell ringing team entertained attendees as they sampled.



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## Take fewer business trips

A **NEW** survey by World Travel Protection has revealed that more companies in the UK are being asked to reduce the number corporate travel flights in order to lower carbon emissions.

In what could be a major blow to the corporate travel sector if the trend is adopted globally, close to 20% of the 500 corporate travellers surveyed said they had been asked by management to take fewer flights for business than they took last year.

Another insight found that one in five people in the UK were now also being discouraged from flying to a meeting and returning on the same day.

Perhaps more positively, 14% also indicated they are being

urged by company bosses to book with transport providers and hotels that “prioritise sustainability”, while a small but growing cohort of businesses are encouraging their staff to use electric vehicles while on business trips.

The push for greener options such as planes over trains may also impact the risk prevention strategies for travel managers, the report noted, with train journeys taking longer than plane trips to complete for example, therefore increasing the window of time in which something could go wrong on a business trip. *AB*

## QR hails 10 years of oneworld benefits

**QATAR** Airways is celebrating 10 years since joining the oneworld alliance, during which time it has grown to become the collective’s second-largest member.

During the decade-long journey, the carrier has expanded its online network from 125 to 163 destinations and doubled its fleet from 125 to 259 aircraft.

Outgoing Qatar Group Chief Executive Akbar Al Baker said the milestone “reinforces our dedication to connecting people, destinations and cultures”.

He added that the carrier “is a key driver of the oneworld alliance”, which approaches its 25th anniversary, describing it “as a testament to the excellence and determination we believe in”.

## DL corporate cuts

**DELTA** Air Lines has confirmed it will downsize its corporate team as part of plans to “continue evolving [its] business to better manage costs and set Delta up for success”.

While the carrier did not say which or how many roles would be affected, it said the cut would not affect frontline roles such as pilots and crew, and represents a “small adjustment to corporate/management positions”.

In a statement released yesterday, Delta said “these decisions are never made lightly but always with care and respect for our impacted team members and the Delta family”.

## FCTG Icons looking all white



**FLIGHT** Centre Travel Group (FCTG) Independent has kicked off its first ever Icons incentive trip (*TD* 09 Feb), celebrating its top independent agents globally.

The event kicked off in Budapest with a spectacular white party on board Uniworld’s *SS Beatrice*, with the top 10 agents from Australia, New Zealand, the USA, Canada and South Africa all joining a small group of key suppliers - including Uniworld chief Ellen Bettridge - and global FCTG leaders.

The ship is now sailing the Danube to Vienna, with the takeover featuring exciting excursions, local entertainment, top shelf cuisine and the opportunity for the top achievers to connect with their peers from across the globe.

## Harvey joins Albatross Tours

**FORMER** Council of Australian Travel Operators Head of Partnerships, Brett Harvey, has taken a new role as Director of Sales at Albatross Tours.

Harvey has also worked at Intrepid and The Travel Corporation, with Albatross MD Shelley Poter saying the move sees the company “continue on an exciting trajectory of growth”.

**Pictured** at the white party are, from left: Allie Sparr, Global Head of Brand and Marketing FCTG Independent; Nick Queale, GM Australia FCTG Independent; Chantal Gouws, GM Independent Brands FCTG South Africa; Danielle Galloway, Global MD Luxury and Independent Brands; Jason Buckley, GM NZ FCTG Independents; Christina Pedroni, Executive VP Independent, Premium and Liberty Travel Brands FCTG Americas; Astrid Richardson, Global Director of Operations FCTG Independent; and Anita Emilio, VP and GM Independent and Luxury Brands at FCTG Canada. *BP*

## RCI opens Alaska

**ROYAL** Caribbean International has announced its 2025 Alaska season, which will see *Anthem of the Seas* join *Quantum*, *Radiance* and *Serenade of the Seas* in the region operating cruises from Seattle, Vancouver and Seward.

## AC to Stockholm

**AIR** Canada has announced new non-stop routes to Stockholm, with direct flights to the Swedish capital from both Toronto and Montreal set to debut in Jun next year using Boeing 787-8 Dreamliner aircraft.



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## CORPORATE UPDATE

### UK corporate travel push

**INDUSTRY** leaders in Britain have called for more recognition of the corporate travel sector, with the UK Business Travel Association (BTA) noting that business travellers are the drivers of international trade.

“As such, our industry should be recognised for its crucial role in the UK economy, and more must be done to improve the wider travel ecosystem,” according to BTA CEO Clive Wratten.

“Constant unruly disruptions are pushing commuters to their cars as they lose faith in public transport networks,” he said, adding that “delays to work trips due to travel incompetence are not only an inconvenience but carry significant economic and environmental costs for the UK.”

The BTA has released a formal Manifesto which outlines a strategic pathway to tackle industry pressure points and calls for more financial clarity following the UK’s departure from the European Union which has seen many SMEs applying for support under the Government’s Global Business Travel Fund.

The Manifesto also calls for

trade agreements to include new work visas and permits as well as an industry standard for carbon-offsetting to reduce “greenwashing” by ensuring all businesses are held to the same level of accountability.

“We demand that the Government recognises the value of business travel and works together with the industry to ensure we collectively champion the unique needs of business travellers,” Wratten said.

Demand for business trips has not dampened, the BTA noted, with the sector also supporting more than 280,000 jobs despite a slowing economy.

Contributions from TMCs to the Manifesto suggest business travel could return to 85% of pre-pandemic levels in 2024.

“However at its current pace, the reality will result in economic growth being stunted further, with additional environmental pressure,” the BTA said.

The full manifesto can be downloaded [HERE](#). *BP*

### Changi T2 open

**SINGAPORE’S** Changi Airport has fully reopened Terminal 2 after over three years of expansion works.

The upgrades add 5 million annual pax to SIN’s capacity, as well as a host of features including a new “early baggage storage system” fully automated to handle up to 2,400 bags.

### New Coupa chief

**LEAGH** Turner has been named as the new CEO of spend management platform Coupa.

She takes the role held by Rob Bernshteyn who departed earlier this year, joining Coupa from HR technology provider Ceridian.



The Chat with Jenny Travel Daily

Missed out on any episodes of Season ONE of ‘Conversations with women in travel’?

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### Quest pays tribute to FCTG



**QUEST** Apartment Hotels has thanked its long-term platinum partner Flight Centre Travel Group (FCTG) as the Ascott Limited company celebrates 35 years in Australia.

“At Quest we know mutually beneficial relationships with our travel agent and TMC partner are and always will be a key pillar of our success,” Ascott Australia General Manager Sales and Distribution, Jennifer Warn (**pictured** on the left), shared.

“On behalf of our growing network of over 10,000 rooms at over 120 properties nationally we’re grateful to have FCTG as a key partner.

“We’re closely aligned as companies that back small business operators, which meant our relationship and our business networks supported each other through the pandemic.”

“We warmly thank Flight Centre Travel Group for their ongoing support and look forward to working together in the years to come,” she added.

FCTG Group Director of Corporate Product, Lenore Macnamara (**pictured** on the right), lauded the relationship as “robust and mutually beneficial”.

She enthused that the company “values this partnership and views it as an essential component of our success in the corporate travel industry”.

“One of the key strengths of this partnership lies in its ability to offer an exceptional product through preferred partners like Quest to our varied corporate customers.

“The synergy between the two brands has allowed us to meet the diverse needs of corporate travellers,” Macnamara said. *JM*



Travel & Cruise Weekly

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**G Adventures** is inviting travellers to explore the world with its "biggest and boldest" sale of the year, which offers up to 30% savings on a large selection of trips worldwide. Available to book until 30 Nov, the small group adventure operator's Cyber Sale is valid for travels departing before 30 Apr 2024, and includes itineraries like Vietnam: Roadtrip Hanoi to Ho Chi Minh City, which is priced from \$1,427 per person. More details are available on the G Adventure website [HERE](#).

Travel to Kuala Lumpur with **AirAsia X** from as low as \$200 one-way, thanks to the low-cost carrier's latest offering. Coinciding with the airline's 16th anniversary, the sale will run until 05 Nov for travel until 30 Sep 2024. Aussie holidaymakers can enjoy low fares to the Malaysian capital from the Gold Coast from \$296, Melbourne from \$306, Sydney from \$306, and more. AirAsia X also has other destinations on offer - [CLICK HERE](#) for more.

**Aqua Expeditions** has announced a zero single supplement fee offer for solo travellers on select 2024 and 2025 voyages. The new offer is equivalent to almost 25% savings per person, and is valid for *Aqua Nera*, *Aria Amazon*, *Aqua Blue*, and *Aqua Mekong* itineraries - more info [HERE](#).

Valid until 15 Dec, travellers can score up to 15% off on over 400 tour departures across selected **AAT Kings'** itineraries in 2024. Tours on offer include the eight-day South Australian Outback Adventure with savings of up to \$765 per person; the 13-day Perfect Tasmania journey with savings of up to \$1,249pp; and the 17-day New Zealand Magic tour with savings of up to \$1,382pp. Book your next holiday [HERE](#).

Catering for the upcoming summer school holidays, **Captain Cook Cruises Fiji** has launched a new Half Price Holidays for Kids sale. Available for kids aged between seven and 14 years of age, the offer is priced from \$1,649 per child and \$2,638 per adult, which also includes a special 20% launch discount. The offer is valid for travel dates between 16 Dec 2023 and 30 Jan 2024 - call 1300 863 454 to learn more.

**Contiki** has announced 25% savings on its Simply Italy adventure in 2024. The 15-day itinerary, which offers departure dates in Jan, Mar and Oct, promises "pure Italian travel immersion" and encompasses a number of popular destinations including Rome, Florence, Milan, Cinque Terre and Venice. To learn more, [CLICK HERE](#).

Enjoy 5% savings on **Cruise Traveller's** new Flavours of the Hebrides package when you book before 30 Nov. The seven-night tour, which departs on 02 Apr 2024 or 08 Oct 2024, will sail through the wild islands of Scotland aboard the 48-guest *Hebridean Princess*. Priced from \$7,896 per person twin share, the deal includes guided tours and culinary experiences ashore, as well as a drinks package on board. Call 1800 507 777 for more information and to make a booking.

## Sydney's little slice of Texas



**SYDNEYSIDERS** had the chance to savour the taste of Texas during the inaugural SXSW Sydney last month.

Travel Texas teamed up with Brand USA to host a pop-up experience at Pumphouse Sydney's USA House, treating guests to the iconic flavours of the Lone Star State.

More than 500 visitors passed through to enjoy a Texas-inspired BBQ from Firedoor's Lennox Hastie, custom Messina gelato scoops inspired by Dallas' Margarita Mile, tipples from Austin's Tito's Handmade Vodka, and wine tasting from the state's Grapevine region.

Topping off the experience was music from Austin based-Walker Lukens and DJ BoomBaptist and line dancing with country dance bush band, Swamp Dawkins.

Guests were also invited to personalise their own cowboy hats and make a confession at the Song Confessional, which was then turned into a tune.

Agents and wholesalers also stopped by, including the likes of Luxury Escapes, American Airlines, Expedia, as well as influencers including *Married At First Sight's* Olivia Frazer and Kane and Pia Muehlenbeck. **JM Pictured:** The AU/NZ Travel Texas team from GTI with Lennox Hastie, Omar Lozano from Visit Austin and Stephen Ray from Texas Music Office.

## MCEC makes strides

**THE** Melbourne Convention and Exhibition Centre (MCEC) has recovered from the pandemic faster than expected, generating \$805 million in economic impact for Victoria during the 2022-23 financial year.

The hub attracted more than 2.6 million visitors across 694 events throughout the year, including 21 international meetings.

May was the biggest month in MCEC's history, with 89,000 visitors attending 76 events.

# NTIA $\frac{2}{2} \mid \frac{3}{3}$

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## 2024 Africa & Indian Subcontinent

From Botswana to Zimbabwe, MW Tours ventures across ten destinations throughout Southern and Eastern Africa that highlight the beauty of nature, unique local cultures, and of course the majestic African wildlife. In the Indian Subcontinent their tours feature India, Sri Lanka, Bhutan, and Nepal, for cultural experiences and hands on activities your clients will never forget.

MW Tours have refined their 2024 product offerings with new and improved tours. One new tour is the Luxury Tanzania Private Safari, which includes the renowned Wellworth Hospitality Collection for luxurious accommodation, as well as an additional combination tour in Eastern Africa, Classic East Africa. They have also improved the itinerary for Quintessential

Namibia, taking guests on a journey across stunning landscapes, as well as now including Mumbai in their popular Mystical Rajasthan tour in India. In Sri Lanka MW Tours offers the perfect combination of wildlife safaris, picturesque beaches, and historic culture.

Why choose MW Tours? A family-owned Australian company, they are small enough to be personal, yet big enough to provide the best value for their unique and niche product. Their bespoke range of destinations include Northeast and Southeast Asia, Southern and Eastern Africa, and the Indian Subcontinent. All tours include experienced guides, authentic highlights, 4-5\* accommodation, and more to ensure your clients enjoy an unforgettable experience.

To celebrate MW Tours' new 2024 eBrochures, they have a range of [Special Offers](#) available for your clients throughout each destination, including Welcome Gifts, Accommodation Upgrades, and more!\*

[View MW Tours' NEW 2024 eBrochures.](#)

### LAUNCH BONUS!

**BONUS** receive a **\$100 Gift Voucher** for every \$10,000 of 2023/2024 eBrochure product booked & deposited between 15/09/23 – 15/11/23 inclusive\*

*\*Conditions apply, excludes Excursions. New bookings only, for travel during 2024. Minimum numbers apply to tours.*