NORFOLK ISLAND A SELF FAMIL FOR 2

Simply make a Norfolk Island booking with us and tell us in 25 words or less why you should win!*



ENTER NOW

Omniche Holidays - Your preferred South Pacific Wholesaler

Today's issue of TD

Travel Daily today features six pages of the latest industry news, including a photo page from TTC Tour Brands and our Corporate Update page, plus a special update from the Globus family of brands and full pages from:

- Viva Holidays
- CLIA

Time to nominate

NOMINATIONS are now open for the 21st Cruise Lines International Association (CLIA) Cruise Industry Awards.

CLIA travel agents can nominate themselves or a colleague before 30 Nov - for all of the latest information, see page eight.

Globus for solo

GLOBUS has introduced a new travel style that allows travellers to enjoy the benefits of group touring, but without the group.

Learn more about the new solo offering, Independence by Globus, on the back page.

AQV 2025 river out

AMERICAN Queen Voyages (AQV) has launched its 2025 River Voyage collection, which includes an expanded selection of themed voyages and special events.

The six- to 17-day itineraries feature destinations like New Orleans, Portland, Memphis, Ohio, Illinois, Minneapolis, and much more - call 1800 076 290 for further details.

Jetstar eyes direct routes

NEW crew rest areas planned for Jetstar's B787 fleet will unlock the possibility of flying directly from Australia to a range of new destinations such as India, Sri Lanka and parts of Africa.

While no formal decisions have been made, the carrier revealed a major overhaul of its B787 interiors from late 2025 will potentially extend its flight range.

New lie-flat crew rest areas will be installed on the aircraft above the Economy cabin as part of the overhaul, enabling crew to rest on any longer flights launched.

Qantas' budget carrier also revealed the major revamp will see a doubling of Business class capacity and all seats replaced with ergonomic designs by **RECARO** Aircraft Seating.

When completed, Economy seats will feature seatback smartphones and tablet holders, a power outlet to keep devices charged, as well as six-way headrests for neck support.

Local Indigo debut

PRO-INVEST Group and IHG Hotels & Resorts have opened the doors to Hotel Indigo Sydney Potts Point this week following a multi-million-dollar refurbishment of the site.

The 105-room property features the restaurant and bar Luc-san, headed up by renowned Sydney chef Luke Mangan, as well as some rooms offering private outdoor terraces and balconies.

More details on the hotel **HERE**.

Meanwhile in response to growing demand for extra comfort and choice when flying long-haul, Jetstar will increase Business seats to 44 from 21, develop new ways for Club Jetstar members to book Business seats, and create seating with device holders, power outlets, headrests and a more generous recline range.

Jetstar will also offer passengers enhanced connectivity which will see the carrier offer onboard wi-fi for internet surfing and streaming content served up by the airline's in-flight entertainment collection using their own devices for the first time.

Design work is underway and more details will be provided in the coming months. AB

Al Baker replacement

THE replacement for longstanding leader of Qatar Airways Akbar al Baker has been confirmed as Chief Operating Officer of Hamad International Airport, Badr Al Meer.

"Al Meer's track record of successful projects and expertise in aviation and project management uniquely positions him to lead Qatar Airways Group into an exciting new era," the carrier said.

The new QR chief has been in the COO role at Qatar's largest airport since 2014, steering the major aviation hub through the pandemic, a US\$2.7 billion expansion project, and the historic FIFA World Cup 2022.

TravelDaily



GOLD COAST

Today's issue of TD is coming to you from the Travellers Choice Conference, being hosted this year at The Star on the Gold Coast

TRAVELLERS Choice will hold its 2023 conference and awards on the sunny Gold Coast this weekend and Travel Daily will be covering all the action.

Beginning with a welcome function on the YOT Club, an impressive floating events space, delegates will then spend Sat in conference sessions, workshops and the exhibition space before smartening up for the Travellers Choice Awards in the evening.

Sun will include more exhibition time and workshops before the conference closes.

Dramatic discounts

ENTIRE Travel Group is offering massive earlybird discounts of up to \$8,720 per couple on a selection of independent luxury holiday packages to Tahiti.

The generous offer is valid for bookings that are completed by 30 Nov and launches as part of Entire's 'Tahiti, Discover Yourself' promotion, with all packages including return Air Tahiti Nui flights and seven nights' accommodation in luxury resorts such as Le Bora Bora.

THIS COULD BE YOUR NEXT RIDE. BOOK YOUR WAY TO SINGAPORE WITH ROOM-RES

RIDE THE STREETS IN STYLE! Book with Room-Res, and you could be on your way to a 5-day VIP FAM trip! Plus, Triple Room-Res Reward points on all Singapore products booked too!











True North II 2025

TRUE North has opened up reservations for 2025 sailings around Australia on board True North II. which will visit destinations like the Kimberley and the Great Barrier Reef.

The brand has also introduced a new premium cabin class option - more information HERE.



It's about 'Australia Next'

TOURISM Australia has rebranded its signature business incentives showcase to 'Australia Next' and revealed the event will return earlier than expected next vear (TD breaking news).

Tourism Australia MD Phillipa Harrison made the revelation at the conclusion of Dreamtime 2023 in Adelaide yesterday, revealing that Cairns will be the host city for Australia's next incentive showcase in Sep 2024.

The rebrand to Australia Next is part of the peak tourism

Maybourne local rep

FORMER operator of the The Lyall Hotel and Spa in South Yarra, Rowina Thomas, has landed her debut client after founding a new hotel representation business in Australia in Aug.

Rowina Thomas Representation will represent the Maybourne Hotel Collective in the Australian market, a brand which boasts some of the world's most luxurious hotels.

Properties in the premium portfolio include The Connaught in London, The Berkeley, The Maybourne Beverly Hills in the United States, and The Maybourne Riviera in France.

The account win represents the first time the Maybourne Hotel Collective has been represented locally, with Rowina Thomas Representation tasked with strengthening its brand presence with the local trade.



marketing body's alignment with Business Events Australia's magazine for incentive planners, while the fast-tracking to 2024 reflected the need to assist with the post-COVID recovery.

"After having the event on hold for four years we are so pleased Dreamtime has returned in 2023...we know there is so much more for the international buyers to see around the country, so it is great our signature business events showcase will return once again in 2024," Harrison said.

"The leads generated from Dreamtime in Adelaide this year and Australia Next in the future will drive real business outcomes, which will play a more important role than ever before as we rebuild a strong pipeline of international business events."

TA added that the opportunity to showcase Australia as the perfect location to host major events would ultimately garner the country more than a million visitors a year, worth around \$4.5 billion to the economy.

Tourism Tropical North Queensland CEO Mark Olsen (pictured) said the region looked forward to showcasing its natural beauty and First Nations culture to incentive buyers from around the world next year. AB

Bunnik Japan 2024

IN RESPONSE to strong demand. Bunnik has announced additional departure dates for its popular Japan Discovery tour, as well as a new departure date for

The extra Asian tour dates are now available to book from Apr to Nov 2024.

its South Korea itineraries.









(Re) Discover Tokyo **LEARN & WIN**

Click here to register





Window Seat

IN WHAT some have dubbed "the most Aussie thing ever", two Australian airline workers were spotted cooking up a BBQ on the tarmac.

Naturally, the cook-up was filmed by an amused onlooker with the caption "Why's the flight delayed?" and posted on TikTok, where it was viewed 1.3 million times.

The footage shows two Rex Airlines ground crew using a portable electric grill to sizzle up some burgers and sausages at Brisbane Airport.

The duo had rigged up a pretty decent BBQ set-up in the shade underneath a building just off the runway, complete with an chair and fold-out table, complete with hamburger and hotdog buns, butter, and tomato sauce.

Although the clip garnered plenty of positive comments, Rex issued a statement saying the employees were on their rostered meal break, but would be advised to find a more "suitable" location for their cook-outs from now on.



EK reveals record result

STRONGER demand for international travel across multiple regions has been listed as the primary driver of a record profit posted by Middle Eastern carrier Emirates overnight.

The airline recorded an unprecedented A\$4.25 billion half yearly profit, up an impressive 138% on the same period last year, as well as a close-to 20% increase in revenue to A\$25.5 billion for the same period.

A benefit of the strong six months of growth was the ability for Emirates to repay more than A\$8.2 billion of its COVID-19-related loans, with a solid cash position also allowing the carrier to tap its own reserves to support most business needs.

"Our profit for the first six months of 2023-24 has nearly matched our record full-year profit in 2022-23; this is a

APT Vietnam 24/25

APT Travel Group has launched its Vietnam and Cambodia tours for 2024-25, featuring its newly unveiled luxury vessel, *Mekong Serenity* (*TD* 01 Nov).

The program includes three brand-new optional stopvers in Singapore, Kuala Lumpur and Bangkok, which can be added before or after an APT tour.

Travellers can enjoy a free cabin upgrade and save up to \$3,800 per couple when they book a tour before 30 Nov - view the full range of itineraries HERE.



tremendous achievement that speaks to the talent and commitment within the organisation, and the strength of our business model," Emirates Chairman Ahmed bin Saeed Al Maktoum said.

"We've implemented a series of service and product enhancements to win customer preference, and we'll continue to invest in our people, products, partnerships, and technology to strengthen our capabilities and ensure we are future ready."

For the second half of 2023-24, the airline said it expects customer demand to remain "healthy", while also cautioning it will keep a close eye on headwinds such as rising fuel prices, inflation, and conflicts. AB

NRMA acquisition

NRMA Parks and Resorts has expanded its portfolio with the acquisition of a holiday park on the NSW Sapphire Coast, just north of Merimbula.

The NRMA Tathra Beachfront Holiday Park provides easy access to the town's beaches, bushwalking, boutique wineries, fresh seafood, as well as the Mimosa Rocks and Bournda National Parks.

Air NZ incident

AIR New Zealand declared a mid-air emergency during a flight yesterday morning from Auckland to Sydney, at around 8am.

One passenger on board suffered a medical event just 45 minutes before the plane was due to land, with no further details revealed as yet by Air NZ.





We're turning Black Friday, Green

45% OFF



Book now agentportal.hurtigruten.com



TTC Tour Brands celebrates '24 season launch

TTC Tour Brands hosted agents across the country at 40 events during its Full House 2024 Season Launch over the last two months, providing agents with updates from its various brands, including Luxury Gold, Insight Vacations, Trafalgar, Costsaver and Contiki.

These events highlighted that agents will always have the winning hand when working with TTC Tour Brands.

From budget to luxury and everything in between, the portfolio offers agents access to over 1,000 tours across 80+ countries via one sales, reservations and marketing team, with the added ease of a single sign-on booking platform.

Join the TTC Tour Brands Facebook group to keep on top of what is happening across the portfolio by CLICKING HERE.

> CARLA Dabit, Andrew Young, and Andrea Massaro from TTC Tour Brands hosting a





NICOLE Rodgers and Tammy Van Exan, Sales Managers for TTC Tour Brands, hosting a Sip 'n'

GEMMA Boyde, Sales Manager for TTC Tour

Brands, with agents taking part in the famous Greek tradition of plate breaking in North Brisbane.



TOMAS Malmberg, Andrea Massaro from TTC Tour Brands and Fran Gildon from Uniworld hosting the 2024 Season Launch event in Newcastle.



JO LECKIE celebrating the TTC Brand Season Launch with agents in Mount Gambier.

ANDREA Massaro, Sales Manager for TTC Tour Brands, with agents celebrating the 2024 Season Launch Event in Port Macquarie.

> **AGENTS** celebrating the TTC Tour Brand 2024 Season Launch Event in Newcastle.



JO LECKIE hosting the 2024 Season

JAYDE Ellis, Sales Manager for TTC Tour Brands, celebrating with travel agents in Melbourne.



Travel Daily

CORPORATE UPDATE

Making greener choices

MORE accurate carbon emissions data will be available to corporate travellers under a new tie-up between BCD Travel's consulting division Advito and sustainability software specialist platform eco.mio.

The new partnership integrates Advito's ISO-certified GATE4 emissions methodology with eco. mio's technology to empower travel managers and incentivise business travellers to make greener choices when planning air travel for business trips.

Eco.mio uses an algorithm to assess historical travel patterns, provide users with real-time corporate pricing and availability, as well as a client's policy and travel culture to calculate carbon emissions and cost benchmarks.

"This collaboration aligns with Advito's dedication to drive positive transformation across the travel industry, and we're not only putting the power in the hands of travellers and organisations to

CWT debt shuffle

CWT has strengthened its financial position this week by reducing its outstanding debt by over US\$450 million, which has helped decrease its annual interest expenses.

The corporate travel agency achieved this by completing recapitalisation transactions with the "overwhelming support" of its lenders, noteholders, and equity holders.

meet their climate objectives, but also the potential to achieve cost efficiencies along the way," Advito Senior Director of Sustainability Julien Etchanchu said. *AB*

Budgets expected to rise in 2024

CORPORATE travel managers are confident that their travel budgets next year will grow significantly, according to a new survey conducted by US-based bank Morgan Stanley.

Respondents who took part in the study suggested an average increase in budget of 8% in 2024, helped by a predicted drop in popularity for virtual meetings.

The Everest gallops past the Melb Cup

THE Everest horse race in Sydney has overtaken the Melbourne Cup when it comes to popularity among business race-goers, according to new data from Corporate Traveller.

This year, the Flight Centre offshoot saw 18% more bookings to The Everest for one- to two-day trips compared to the Melbourne Cup, whereas last year the Victorian event was up on Everest by 43%.

Aussie-based Global MD Tom Walley believes the new pattern is due to The Everest organisers' move to stage their event before the Melbourne Cup, as well as to schedule it on a weekend.



Globetrotter gives back



THE team at Globetrotter Corporate Travel in Perth recently had the opportunity to give back to their community.

Rolling up their sleeves to volunteer with Foodbank WA, the staff helped to prepare ready-to-eat meals for many Western Australians in need.

The team prepped an incredible 873 serves of chimichurri chicken rice and chicken mushroom gnocchi at Foodbank's Community Kitchen in Perth.

The meals will be frozen and distributed to households in need, helping to fight hunger across the 3.7 million homes around Australia that struggled to put food on their table this year.

To learn about Foodbank's volunteering opportunities around the country, head over to www.foodbank.org.au.

Pictured: Rebecca Austin, Client Relations Manager; Liz Emes, Corporate Travel Manager; and Kylie Henderson, Personal Assistant to the CEO, ready to cook up a storm. *JM*

Riyadh networks

NEW Saudi Arabian flag-carrier Riyadh Air is looking to establish strong airline partnerships, with the aim of building a "virtual network" ahead of its launch in early 2025 (*TD* 15 Mar).

The fledgling carrier said it wants to service some destinations through codeshares rather than physically flying to them, "at least in the beginning".

Riyadh revealed it has already had "warm responses" from major carriers in Asia, Europe, the Middle East and the Americas.

Travel & Cruise



Connect with your clients and ramp up your social media content

CLICK HERE

Looking for ready-made social media content? Travel & Cruise Weekly have ready made agent toolkits featuring email signatures, images, and social media tiles to inspire your clients.

Travel Daily e info@traveldaily.com.au

t 1300 799 220

w www.traveldaily.com.au



SPECIALS

specials@traveldaily.com.au

To celebrate its new partnership with THE LUME, Sofitel Melbourne on Collins has unveiled a new Bloom Wellness Package that includes overnight accommodation and access to a yoga or pilates class at THE LUME. The special is priced from \$409 per night and is available for stays from 15 Dec. Guests will also receive exquisite floral bath-tea-bags and a lavender linen mist spray with the offer. Learn more about the special wellness offer HERE.

Available for bookings until 17 Nov, now is the ideal time for travellers to plan a holiday in New Caledonia. Available for travel between o1 Dec 2023 and 30 Sep 2024, Australoian travellers can snag a return Economy fare from Sydney to Noumea with Aircalin from only \$578 per person. The archipelago is only a three-hour flight from Sydney and offers an array of memorable experiences, cuisines and scenery. To take advantage of the deal, see HERE for more details.

Sign up to TFE Hotels' eClub and earn up to 30% in savings through participating hotels during TFE's Cyber Sale. The offer, which runs from 10am AEDT 21 Nov until 10am AEDT 05 Dec, is available nationwide at Adina Apartment Hotels, Vibe Hotels, Travelodge Hotels, and Rendezvous, as well as The Savoy Hotel on Little Collins, Hotel Kurrajong, and Quincy Hotel Melbourne. More terms and conditions apply; check availability and book HERE.

Trafalgar is offering spontaneous travellers up to 15% savings on select itineraries departing within the next four months. Popular tours include the 16-day Spain, Morocco and Portugal journey priced from \$4,382 which traverses 14 destinations; the eight-day London Explorer tour from \$3,056; and from \$2,975, travellers can enjoy the European Highlights itinerary, which visits five countries in eight days. CLICK HERE for more details on the tours, including departure dates.

Travellers who book before 30 Nov can enjoy savings of up to \$9,670 per couple and discounts "better than half price fares" for solo travellers on Cruise Traveller's 11-night Pacific and Papua New Guinea voyage. The expedition cruise, which departs on 29 Oct 2024, will sail across the Coral Sea aboard the 184-quest premium exploration ship, Le Laperouse. Flights from Brisbane to Honiara are included in the fare, which is priced from \$11,160 per person, twin share. Call 1800 507 777 for more information

As part of its Green Friday Sale, Hurtigruten Norway is offering up to 45% savings across its Classic Coastal and North Cape Express voyages. Travellers can enjoy the 12-day Classic Roundtrip Voyage from Bergen, which is reduced from \$4,035 down to \$2,219 per person twin share, or the 16-day North Cape Express Full Voyage from Oslo, usually priced at \$4,214pp but now reduced to \$2,318pp. Learn more HERE or call 1300 151 389 to book before 30 Nov.



EVA AIR

Travel Daily Training Academy

Cocky Guides steals spotlight



BLIND and low-vision group tour operator Cocky Guides took home gold at the NSW Tourism Awards yesterday, which was held in Sydney at the White Bay Cruise Terminal

The not-for-profit organisation, which was launched in 2018 by James (Buck) McFarlane, was recognised with the 'Excellence in Accessible Tourism' award.

In its five years of operation, Cocky Guides has delivered over \$1 million to the Australian economy, and engaged 1,250 blind and low-vision travellers on around 300 sensory tours.

"What makes Cocky Guides extra special, apart from the multi-sensory experiences we create for our travellers, is the power of our advocacy for accessible and inclusive travel," McFarlane (pictured) shared.

"We advocate by being out and about in destinations and working with a wide range of visitor economy businesses throughout NSW and beyond."

With no signs of slowing down, Cocky Guides revealed it is working with Destination NSW and Tourism Australia to create bespoke packages for blind and low-vision international visitors next vear. JM

Ord musters funds

POPULAR Kimberley festival, Ord Valley Muster, has received new funding from the Western Australian Government, which will ensure the event runs for the next three years until 2026.

The festival in Kununurra returned this year for the first time since 2021, attracting over 11,000 visitors, including 4,000 from outside of the region, and injecting around \$6 million into the local economy.

Tickets for the 2024 Ord Valley Muster are on sale now, with the event to feature live performances from bands like the Rogue Traders, plus traditional dance, art, comedy, dining and more.



www.traveldaily.com.au

Travel Daily is part of the Business Publishing Group family of publications.

Produced each weekday since 1994, Travel Daily is Australia's leading travel industry publication.

EDITORIAL

info@traveldailv.com.au

Editor - Adam Bishop Associate Editor - Myles Stedman Journalists - Janie Medbury, Matthew Wai Editorial Director - Damian Francis Associate Publisher - Anna Piper

ADVERTISING & MARKETING

Head of Sales & Marketing - Sean Harrigan Advertising Operations - Nicki Harford advertising@traveldaily.com.au

accounts@traveldaily.com.au

Suite 1, Level 2, 64 Talavera Rd Macquarie Park NSW 2113 Australia PO Box 1010 Epping NSW 1710 Australia Tel: 1300 799 220 (+61 2 8007 6760)

Travel Daily operates by paid subscription to people within the travel industry sign up at www.traveldaily.com.au.



business events news **Pharmacy**

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.





FOR 50 YEARS WE HAVE BEEN HERE FOR YOU!



Viva Holidays have been delivering innovative travel solutions for 50 years.

With thousands of preferred contracts, dedicated allocations and a countless number of dynamic rates, we are your one stop shop for accommodation, activities, transfers, vehicle hire and so much more.

Viva Holidays provides a multi-platform solution online, by email and by phone giving you the tools and channels you need to deliver the perfect holiday experience to your clients.

Enjoy the unparalleled service, support, and product of Australia's most experienced travel wholesaler.



UNMATCHED PRODUCT RANGE

Providing you with live availability, current competitive rates and up to date content



DEDICATED PRINTED BROCHURE RANGE

An exclusive domestic and international brochure range developed for you and your clients



PROVIDING THE PERSONAL TOUCH

A knowledgeable and passionate operations team with unmatched professionalism



THE ROAD' SUPPORT

An extensive sales team who are on the road and in the office to assist you and your clients



PRICING WORLDS

We offer you the widest range of static and dynamic rates



CAMPAIGN ACTIVITY WITH AN AGENT CTA

Extensive branded advertising campaigns driving sales to agents



GREAT FAMIL OPPORTUNITIES

Comprehensive domestic and international famil program



TRAVEL INDUSTRY **RECOGNITION PROGRAM**

The industries longest running consultant reward program, Global Stars



TRUSTED PROVIDER FOR **BESPOKE GROUP TRAVEL**

Agents trusted provider for special interest groups, both large and small



LOCAL AREA MARKETING AND SUPPORT

Supporting agents at a local level with your in-store events, expos and other activities









NOMINATIONS NOW OPEN

Nominate yourself or a colleague today

OF THE YEAR

AGENT/AGENCY PROMOTION OF THE YEAR

MOBILE AGENT
OF THE YEAR

NETWORK PROMOTION OF THE YEAR

RISING STAR

CRUISE MONTH
PROMOTION OF THE YEAR

CRUISE CHAMPION

NOMINATE NOW

For more information on Award Category criteria and how to nominate – please visit cruising.org.au Nominations are open to all CLIA Travel Agent members and close on 30 November 2023.







Globus: not just your "traditional" Tour Operator

Travel isn't a one-size-fits-all proposition. No two travellers are alike, so Globus offers a variety of ways to explore the world. In fact, Globus has the broadest menu of touring styles available by any travel company.

In this Product Profile series, we will spotlight Globus' most popular travel styles.

INDEPENDENCE BY GLOBUS

Independence by Globus is a new travel style that allows your clients to enjoy the many benefits of touring, but without the group. Guests can explore independently while enjoying first-class accommodations, daily breakfast, sightseeing, transportation between cities (in Europe, Africa and Asia), and insider tips. With on-the-go support from Globus' international network of travel experts, including Globus Local Hosts, and the GlobusGO mobile app, guests can discover new destinations on their own with ease.

Independence by Globus options are available for Europe, South America, Asia and Africa. Look out for our Independence by Globus itineraries on the Globus **WEBSITE.**

Sales tools are also available for download through the Travel Agent Portal **HERE**.

ABOUT GLOBUS

Globus family of brands was established in Switzerland in 1928. Family owned, they offer Globus first class escorted touring, Cosmos tours for budget-minded travel and Avalon Waterways luxury river cruises.

With over 450 itineraries across more than 70 countries, they provide the best holidays for a wide variety of travel styles, goals and budgets.



Phone: 1300 130 134
Website: Globus.com.au
Agent Portal: globusfamily.com.au

GLOBU5.