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NATIONAL TRAVEL INDUSTRY AWARDS 2023 NOMINEE



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Report wants Open Skies

THE Australian Government needs to add more regional aviation capacity opportunities for airlines under air service agreements so they can remain ahead of demand, a new report compiled by DFAT contends.

Released late yesterday, the *Invested: Australia's Southeast Asia Strategy to 2040* strategy document recommended Australia explore reciprocal open skies agreements with interested Southeast Asian partners where

it was in the national interest, as well as prioritise updating existing air services agreements.

Particular focus should be directed towards agreements projected to reach capacity entitlements in the next five years, the report noted, singling out Malaysia, the Philippines, Thailand, Indonesia and Vietnam as markets of key focus.

Speaking at the ASEAN Summit in Jakarta, Prime Minister Anthony Albanese said the recommendations were “very important”, citing talks with Indonesia and Vietnam as evidence of the progress being made to create greater air connectivity with more markets.

As well as improving the economy of outbound travel, increased air capacity will have a significant impact on inbound tourism from countries in our region, with the report predicting that by 2040, 181 million Southeast Asians will travel overseas each year, up from 40.69 million in 2022.

“Australian businesses are well placed to capitalise on this major opportunity,” the report said. *AB*

APT gets two nods

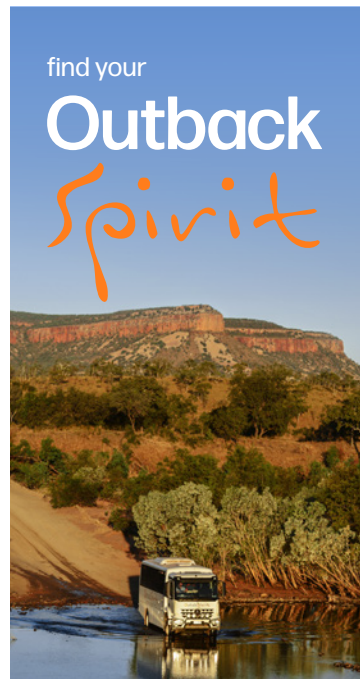
APT Travel Group is delighted to be nominated again at the upcoming NTIAs in Melbourne.

The company has two chances of winning - see **page 11** to lodge your vote for the brand today.

Today's issue of TD

Travel Daily features nine pages of news including a photo page from *Hurtigruten*, *Business Events News*, plus full pages from:

- Silversea
- APT
- Emirates



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LUXE by itravel NSW

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LET'S TALK

MOBILE | FRANCHISE | LINK | LUXE

Ride the wave, urges CLIA

AROUND four million new-to-cruise guests will be needed in the coming years to fill the rapidly growing global cruise fleet, with operators continuing to invest heavily in newbuilds, according to Cruise Lines International Association (CLIA) MD Joel Katz.

Speaking this morning in Brisbane at the 2023 CLIA Australasia Cruise360 conference, Katz confirmed expectations that “2023 is the year in which our global passenger volumes will surpass previous levels”, providing huge opportunities for the travel trade.

And that’s just the start, with a whopping 44 additional vessels to join the global CLIA cruise line member fleet by 2028, at a combined value of US\$62 billion.

“If you ever needed proof of the confidence in cruising right now, it’s there in that figure - an enormous amount of investment in the future,” Katz said.

“Attracting customers for these ships is no small task... but I can proudly say we have the advantage in this region of an incredibly strong and highly passionate network of

trade partners - and especially represented here in this room,” he added.

Katz also cited recent international research indicating the intention to cruise across key markets is also once again higher than in 2019, while locally an exceptionally strong return of the industry for the upcoming 2023/24 summer season is also a reason for optimism.

More than 70 cruise ships will operate in Australasian waters over the coming months, on top of the current bumper Kimberley cruise season already under way.

“Together, these ships will deliver millions of visitor days in ports across Australia and NZ, bringing billions of dollars in passenger spending to communities around our coasts,” Katz enthused.

Cruise360 continues today, with key speakers including recently appointed Carnival Australia chief Peter Little alongside Royal Caribbean’s Gavin Smith and Ben Angell from Norwegian Cruise Line, who is also CLIA Chairman.

More from Cruise360 in today’s issue of **Cruise Weekly**. *BP*

Martine is now live

TRAVEL Daily’s latest *The Chat with Jenny* podcast features Oceania Cruises’ Martine Nunes.

It’s the sixth episode in the first series, and is available wherever you find your podcasts or at traveldaily.com.au/thechat.

Silversea training

SILVERSEA Cruises is today showcasing its new travel agent training platform, with participants also able to earn up to \$450 bonus comm - see **page 10**.

Joyce grounded

AN EARLY escape from Qantas will not save former CEO Alan Joyce from having to face more questions about Qatar Airways being blocked from adding capacity, with a new Senate inquiry announced this week.

Joyce is likely to be called to answer questions alongside current CEO Vanessa Hudson, and officials from Qatar, Virgin Australia, Rex Airlines, and executives at some of Australia’s largest airports.

A date for the inquiry is yet to be formally announced.

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*TERMS AND CONDITIONS APPLY, SEE OUR WEBSITE

Jetstar's Kiwi sale

JETSTAR has launched its New Zealand sale, offering one-way flights across the ditch from as low as \$159 from cities around Australia to Auckland, Queenstown, Christchurch, and Wellington - sale ends 11.59pm AEST on 11 Sep [HERE](#).

Twist in QR decision

FEDERAL Transport Minister Catherine King has revealed today that an incident involving invasive body searches of women in 2020 at Doha Airport "provided context" for the decision to block Qatar Airways' application to double capacity to Australia.

Speaking in Canberra today, King said that strip searches of female passengers three years ago, which involved a number of Australian women, was not the only factor in making the decision but it did help form part of a basis for rejecting extra QR capacity.

"In making this decision, I did have a national interest, not commercial interests at play when I was making that decision," King admitted.

"Certainly for context this is the only airline that something like that has happened and so I

can't say that...I wasn't aware of it but certainly it wasn't the only factor," she added.

The comments follow media reports which suggest Minister King rejected a bid by Qatar Airways to introduce an additional 28 weekly flights into Aussie capital cities on the same day she signed a letter to five Australian women who were on a Qatar flight when strip-searched.

In the correspondence she stated she "was not considering additional bilateral air rights with Qatar Airways".

Up until today, the Federal Government had only suggested the blocking of QR capacity was attributable to "national interests" considerations, with many interpreting that phrase to mean protecting Qantas from a foreign competitor.

In Parliament yesterday, an under-fire King said her government supported "sustainable aviation growth". *AB*

Park Proxi debuts

STAYWELL Holdings has announced the signing of Australia's first Park Proxi hotel, with the hotel opening its doors this week after a rebrand of the Gibraltar Hotel in Bowral.

The regional NSW property has launched under the name Park Proxi Gibraltar Bowral, and is only the second site for the brand to open globally following its int'l debut in Egypt last year.

Guests will be able to enjoy a choice of 77 rooms, an 18-hole golf course, gymnasium, and heated internal swimming pool.

Fair dinkum, Bonza

BONZA is offering Australia's "infrequent flyers" the chance to score 20% off fares between now and 11 Sep for travel between 10 Oct and 06 Dec 2023.

The sale includes all of the carrier's 18 destinations and 34 routes, including initial flights out of its new base at the Gold Coast.

Travellers can use the 'LETSGO' promo code to access one-way fares starting from \$39.20.

MSC Yacht webinar

MSC Cruises is hosting an exclusive webinar for travel partners on Wed 13 Sep to provide in-depth insight into the MSC Yacht Club Experience.

The 20-minute sessions will be followed by a five-minute Q&A session - register [HERE](#).



EMERALD CRUISES

EUROPE RIVER CRUISING

2024 Earlybirds End 30th Sept



Summer Sailings July & August SAVE UP TO \$4,800pp*

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EMERALD CRUISES

EUROPE RIVER CRUISING

2024 Earlybirds End 30th Sept



Bonus free city stays on selected itineraries.

[Click here for Earlybird Offers](#)
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NATIONAL TRAVEL INDUSTRY AWARDS 2023 NOMINEE

VOTE FOR THE CANADIANS

Thank you for being the maple syrup to our pancakes!

Now, we're reaching for the skies and aiming for the top spot. Cast your vote and show your Canadian spirit - let's win this together, eh?

VOTE NOW - CAT 27: MOST POPULAR AIRLINE - ONLINE

Also, congratulations to Zoe Gentle & Janis McDonald, for being nominated for the 'Most Outstanding Sales Executive - Air' category!



The Chat with Jenny
Travel Daily
A Conversation with Martine Nunes of Oceania Cruises
CLICK HERE to listen

Asia Pacific shows recovery

THE Asia Pacific region's total air traffic shot up by 67.1% in Jul 2023 compared to the equivalent 2022 period, according to the latest data from The International Air Transport Association (IATA).

The region's airlines continued to lead the pack, recording a 105.8% increase in Jul 2023 traffic versus Jul 2022, with capacity climbing 96.2% and load factor also up by 3.9% to 84.5%.

Perth Airport delays

ONLY minimal delays were experienced by travellers at Perth Airport this morning after fire alarms in Terminal 1 caused an evacuation of pax and staff.

"Aviation Rescue Fire Fighting were called to site & determined a technical fault with an alarm panel, the terminal was then reoccupied and operations returned to normal," a spokesperson for the airport confirmed to *Travel Daily*.

Australia's domestic air traffic also enjoyed a sustained air recovery, rising 3.5% year-on-year, although it was the smallest growing market during the month when compared with other countries around the world.

China saw the biggest uptick in its domestic market, which grew 71.9% YOY - a result that no doubt played a key role in driving global air traffic to recover to 95.6% of pre-COVID levels in Jul, while the Northern Hemisphere also showed strong growth.

Overall domestic aviation traffic rose by 21.5% compared to Jul 2022, exceeding pre-pandemic Jul 2019 levels by 8.3%.

"Planes were full during Jul as people continue to travel in ever greater numbers," IATA General Director Willie Walsh observed.

"Forward ticket sales indicate that traveller confidence remains high, and there is every reason to be optimistic about the continuing recovery." JM

Bula Waya resort

BOASTING a 17-bure layout, the adults-only Waya Island Resort is set to open by Q4 this year, Tourism Fiji has confirmed.

Guests at the resort will be offered multiple dining options, open-air massages and a spacious swimming pool by the beach.

Activities available at the property will include diving, snorkelling and hiking through the surrounding areas.

P&O gets McHappy

P&O Cruises has teamed up with McDonald's Australia to offer Aussies the chance to win Pacific Island cruises when they participate in the Monopoly Game at the fast food restaurant.

There are 13 cruises up for grabs in Australia and three in New Zealand, for a one in four chance to win, purchase a ticketed menu item from Macca's and download the MyMacca's app to play the game from now until 24 Oct - for T&Cs, [CLICK HERE](#) for details.



Window Seat
WHEN it comes to inflight annoyances, it doesn't get much worse than having your personal space invaded - at least, that's the consensus among Aussie travellers.

According to *Agoda's Travel Bugbears Survey 2023* which looked at the top plane travel gripes across 10 countries, Aussies also don't appreciate it when fellow passengers pass wind and kick off their shoes to reveal their smelly socks.

Flight delays and sitting near a crying baby were also named as major pet peeves.

However, the survey found that Aussies ranked least sensitive to rowdy passengers, unlike travellers from Taiwan, South Korea and Japan, who were among the most appreciative for a more peaceful flight experience.



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It's TIME to graduate



THE Travel Industry Mentor Program (TIME) held a networking evening last Fri to celebrate Programs 48, 49 & 50 graduates, and welcome the mentees of intake number 53.

Industry representatives mingled at Cover-More's North Sydney office, where they heard about the graduates' various journeys in the program.

Attendees also listened to a panel discussion led by ATIA's Richard Taylor, focusing on how the program has evolved since the pandemic.

Ponant all-inclusive

PONANT Cruises has announced that its entire 2024 Kimberley expedition season will offer inclusive flights & transfers.

Business class upgrades will also be included for guests who choose to book in select suite categories.

The cruise line has inked a strategic partnership with Amadeus which now enables instant air bookings for trade partners whilst booking their clients' cruises.

Ponant APAC CEO Chris Hall said "this exciting development further elevates the guest experience as well as that of our trade partners and underscores our 'Explore to Inspire' ethos to always...constantly improve".

"TIME's last intake for 2023 is 01 Nov 2023 so now is the time to prepare yourself for 2024 and take that step in your journey to grow your career," program founder, Penny Spencer, said.

Pictured are graduates: Alex Fayan, Aurora Expeditions; Laura Clarke, Amadeus; Johanna Wood, Helloworld Mackay; Heath MacDonald, CASA; and Emily Porter, Sno 'n' Ski.

Allura now on sale

OCEANIA Cruises has unveiled the inaugural season sailings for its *Allura* newbuild which is set to join the cruise line in mid-2025.

The vessel's maiden voyage will depart Athens for Istanbul on 08 Jun that year, with the launch following the spectacular debut of 1,200-guest sister ship *Vista* in Valletta earlier this year, followed by a sold-out inaugural season.

Oceania chief Frank Del Rio said "*Allura* will continue the evolution of the Oceania Cruises experience" with a new onboard Creperie, one chef for every 10 guests and five specialty eateries.

"At their inception our ships *Marina* and *Riviera* were heralded as two of the most beautiful and perfect cruise ships ever built...*Vista* and now *Allura* carry forward this vision, building on and embodying the evolution of perfection," Del Rio enthused.

DoubleTree Seoul

DOUBLETREE by Hilton Seoul Pango in South Korea has opened as the first upscale full-service hotel and residences in the south Gyeonggi area.

The 25-floor building contains 432 spacious hotel rooms and 170 premium residences featuring up to two bedrooms, plus two restaurants, meeting and event facilities, an indoor swimming pool, a 24-hour fitness centre with a Pilates studio, a driving range, a tennis court and a sauna.

Hughes joins Pelikin



DAVID Hughes has been appointed to the Advisory Board of digital travel money card provider Pelikin, as the business prepares for an upcoming capital raising round.

Hughes is well known to the industry through a variety of roles in corporate and leisure travel as well as airlines and wholesale.

Pelikin founder Sam Brown said "we believe his insights and expertise will be invaluable as we continue to evolve and support the Australian travel industry".

Brown said the company's work with Evolution Travel Collective had been instrumental in Pelikin's growth, adding "we will continue to work with them as a shared service for our day-to-day support, retail distribution and agent training".

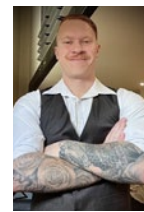
Hughes said he was enthusiastic about working with Pelikin through the capital investment process, which was underpinned by his "passion for supporting emerging businesses".

To sign up for Pelikin's affiliate program **CLICK HERE**.

Travel Daily FEATURE

Budgetly Saves Tour Operators 100 Hours a Year

With Matt Clements, VP
Growth, Budgetly



FROM missing receipts, time-consuming expense reconciliation, and inflexible budgets, tour

operators face multiple administrative challenges while on tour. Fortunately, there is an answer.

Budgetly is an expense management solution with a preloaded card, app, and expense software. By using its receipt capture and automatic reconciliation feature, Budgetly helps tour operators keep track of receipts and save time.

Plus, Budgetly cards can be used anywhere in the world. Tour operators like Oassist have seen immense benefits to their tours with Budgetly.

"We definitely see the value in Budgetly for what we pay, and we have a much better process now! We run 22 holidays a year, and Budgetly has saved me at least 4 hours per trip by not having to reconcile receipts and reimburse staff if they used their own money. That's at least 100 hours a year, which is incredible."

John Bibby, Director of Oassist

budgetly

For more information on Budgetly, click **HERE**.

Iconic Galápagos with Hurtigruten Expeditions

HURTIGRUTEN Expeditions recently hosted a group of Australian agents from Travel Associates on a journey of ecological discovery.

The adventure commenced with two nights at the Mashpi Lodge in the Ecuadorian rainforest before boarding Hurtigruten's sleek but relaxed *MS Santa Cruz II*.

Instant relaxation washed over the group, as they enjoyed wellness amenities, elevated dining, a science centre, and more on board.

The Galápagos offers remarkable wildlife and thrilling adventures, including snorkelling with sea lions, hiking with iguanas, and paddle-boarding with sea turtles, all of which left the group awe-struck.

This adventure-packed itinerary led to extraordinary island discoveries.

One member remarked, "wildlife is everywhere and the untouched land lets you immerse in their environment in its purest form".

Expert guides accompanied every step of the expedition, sharing their passion and profound insights into the ecosystems and ongoing conservation efforts.

As a UNESCO World Heritage Site, the Galápagos fully lives up to its reputation as a unique, pristine, and truly 'otherworldly' destination.

Hurtigruten Expeditions is currently offering up to 40% off Galápagos voyages as part of its earlybird sale on 2024/25 itineraries - **CLICK HERE** to learn more.

FIVE-STAR hotel views of the rainforest.



LANDING at Fernandina Island in style!



GETTING adventurous in the Ecuadorian rainforest.



SOME of the interesting finds throughout the expedition.



ALL fun and games on the last day in the Galapagos.



LUNCH in the clouds - Mashpi Lodge.



ALL aboard the *MS Santa Cruz II*.

Australasia's cruise industry out in force

LAST night Brisbane's Howard Smith Wharves precinct was packed with cruise specialist travel advisors and suppliers from across the sector, in the lead-up to today's Cruise Lines International Association (CLIA) Australasia Cruise360 conference which is being held in the Queensland capital for the first time ever.

CLIA MD Joel Katz welcomed delegates along with Brisbane's Deputy Lord Mayor, with the city becoming one of Australia's key cruise hubs through the development of the new Brisbane International Cruise Terminal.

The conference program today includes sessions on destination development, how agents can boost their cruise business, cruising opportunities and a panel session on the state of the industry - which is clearly experiencing a massive renaissance as the world reopens.

Backers of the event include Visit Qatar as headline sponsor, while Gold sponsors include Royal Caribbean, Disney Cruise Line, Carnival Cruise Line, Cunard, Holland America, P&O Australia, Princess, Seabourn, Norwegian Cruise Line, Oceania Cruises, Regent Seven Seas Cruises, Cruisecco and Creative Cruising - plus key media partners *Travel Daily* & *Cruise Weekly*.



FLIGHT Centre global leisure chief James Kavanagh with Danielle Galloway, FCTG Global MD of Luxury and Independent and Chris Hall, Asia Pacific CEO for Ponant Cruises.



DAVID Brandon from Savenio with Tauck's Jerry Pilgrim.



JEAN Summers-Reeves from Clean Cruising with Helloworld's Karen Deveson and Joe O'Sullivan from Cruise Traveller.



CELEBRITY Cruises' Cameron Mannix with Michelle Mickan from Abercrombie & Kent/Crystal.



JUSTINE Sealey from Ramsgate Travel Service with Michelle Emerton from ATAC and Celebrity's Chantelle Sobkowski.



DISNEY'S Andrea Robinson with Samantha Harman from TravelManagers.



OCEANIA'S James Sitters and Steve Richards of Silversea.



Red CentreNATS a smoking success

MORE than 14,700 motorsport fans gathered in Alice Springs over Fathers Day weekend for Red CentreNATS, which is delivered by the Northern Territory Major Events Company (NTMEC) and Summernats.

More than 800 entrants registered for the 'festival of wheels', which featured a street parade, show 'n' shine, drags, burnouts, and more.

Next year's Red CentreNATS will take place from 30 Aug - 01 Sep 2024, marking its 10-year anniversary.



ABEA invites you

THE Australian Business Events Association (ABEA) is inviting the industry to attend a networking function at ICC Sydney to meet the body's new CEO, Melissa Brown, as well as talk to the ABEA team about the benefits of membership.

The event takes place on 19 Sep from 5pm to 7pm, at the cost of \$99pp to attend, along with a free presentation which takes place beforehand from 4pm to 5pm.

Guests can also attend virtually or in-person.

Bookings are essential, [HERE](#).

ICC SYDNEY ON THE ROAD TO \$1 BILLION

THE International Convention Centre (ICC) Sydney (**pictured**) is well on the way to achieving its goal of delivering \$1 billion in economic contribution within the next five years, according to its newly released 2022/23 Annual Performance Review.

The venue attracted more than one million visitors across 500 events, injecting \$600 million in visitor expenditure for the year ending 30 Jun 2023 - a huge increase over the 470,000 visitors and \$190 million in economic contribution record in FY21/22.

"Despite the headwinds we faced to scale and train our delivery teams to match business demand, we are proud to have reported 99% client satisfaction, 96% delegate satisfaction and 83% team member engagement during the period," ICC Sydney CEO & Group Director Convention



Centres, ASM Global (APAC), Geoff Donaghy said.

However, he advised that international event bookings and international delegate attendance would likely take another two to three years to recover.

The ICC chief also pointed out that the venue is on track to deliver all of the objectives of its second Reconciliation Action Plan and Legacy Program.

MEANWHILE, the ICC Sydney took home a win at the Australian Human Resources Awards last Fri, with Ashleigh Vassallo, Human Resources Business Partner, declared the 2023 Australian HR Rising Star of the Year.

Donaghy praised Vassallo for developing the programs that have been key in fostering team members' career development, progression, and wellbeing. *JM*

AIME '24 loading

PLANNING for the Asia Pacific Incentives & Meetings Event (AIME) 2024 is now underway, with 3,500 visitor buyers expected to attend, alongside 500 hosted buyers and up to 400 exhibitors.

Australian and New Zealand-based event professionals are being invited to apply for AIME's 2024 Hosted Buyer Program before 31 Oct to go in the running to win a trip to Canada - apply [HERE](#).

Geelong events

HOLIDAY Inn & Suites Geelong is expected to enhance the city's business and events scene when it opens tomorrow.

The hotel's three meeting rooms can separately cater for 25 attendees each, or up to 110 people when combined as a single event, while the Open Lobby is ideal for informal meetings or breakout sessions.

Full day packages start from \$95pp - more details [HERE](#).

Arinex goes Live

ARINEX has launched a new arm of the business called Arinex Live, which specialises in event management software, technical event direction, onsite production and experience and post-event engagement.

The new offering features Arinex One technology, a one-stop platform that promises to save event organisers time, as well as improve the delegate experience.

NT Muster 2023



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Join us for a true Northern Territory road trip!

This evening event is an opportunity to learn about the Northern Territory, meet over 30 NT operators, enjoy NT inspired food, and experience Territory culture with a chance to win fantastic prizes!

Melbourne 19 September, Aerial, South Wharf

Brisbane 20 September, Lightspace, Fortitude Valley

Sydney 21 September, View by Sydney, Walsh Bay

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APPOINTMENTS

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Joining from MSC Cruises Australia, **Beth Stolyer** has become **Swan Hellenic's** Sales Director ANZ. Stolyer will be charged with taking full strategic and commercial responsibility for the Australian and New Zealand markets, which is regarded as one of the fastest growing regions for the cruise line. Stolyer previously enjoyed a successful spell at MSC Cruises in driving a 400% increase in sales for the company.

Nick Roelofs has joined **G Adventures** as its Global Purpose Specialist for Western Australia, South Australia and the NT. Roelofs has an extensive background in retail travel sales and his passion for community tourism aligns with the tour operator's goal to encourage more bookings. Roelofs is based in G Adventures' Melbourne office.

Adding to his prolonged tenure at **Air Seychelles**, **Francois Jackson** has been invited to become the Chair of the board. Jackson had formerly been a pilot for Air Seychelles for nearly 20 years before retiring this year, and boasts 48 years of experience in the aviation industry. He will serve a three-year term as the board's Chairperson.

Cathay Pacific has appointed **Jonathan Ng** as its new Regional Head of Customer Travel and Lifestyle in Southeast Asia. Based at the airline's Singapore office, Ng replaces Ray Fung to oversee the operation of the carrier in the Southeast Asia region. Ng has been with the group for more than a decade and was most recently General Manager of Corporate Planning at the group's subsidiary HK Express.

Datalex PLC, a software company which specialises in digital commerce in the retail travel segment, has announced a new Chief Executive Officer. **Jonathan Rockett** is set to join the company in the coming fourth quarter, where he replaces the current CEO Sean Corkery. Daralex is currently a partner with Virgin Australia and various significant airlines with prominent presence in Australia, Europe, the US and more.

Air NZ thanks suppliers



AIR New Zealand thanked its more than 4,000 suppliers for their contribution over the past three years at its Tuhono Supplier Awards in Tamaki Makaurau, Auckland last night.

Christchurch Airport claimed the most coveted gong of the evening, the Tuhono Award, for regularly going above and beyond for the airline, as well as the Sustainability Award, for "outstanding contribution towards Air New Zealand's sustainability strategy".

Other winners on the night included Flight Interiors, which was recognised with the Customer Impact Award, and

Deane Apparel, which supplies the carrier's uniforms.

The airline's Chief, Greg Foran, shared, "our suppliers are an integral part of keeping Air New Zealand operating".

"We're incredibly grateful for every one of these partnerships, particularly after three years of a challenging operating environment."

Pictured are the Tuhono Award winners: Christchurch Airport CEO Justin Watson, Sustainability Transition Leader Claire Waghorn, and GM Future Planning & Sustainability Nick Flack, with Air New Zealand CEO Greg Foran and cabin crew.

WE'D REALLY LOVE YOUR VOTE!

MSC Cruises is delighted and deeply honoured to be nominated in the NTIA 2023 Most Popular Ocean Cruise Category.

Your unwavering support has brought us this far, and we couldn't be more grateful!

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Welcome to our new and improved Silversea Academy, the perfect platform for you to become an expert in the ultra-luxury cruising world of Silversea. Designed exclusively for our valued travel advisors, our training platform comprises a variety of product, destination and ship modules that are continuously updated with the latest Silversea product offerings. We understand you are busy; this platform is designed to provide quick learning in short modules, with an average completion time of just 12 minutes per module.



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& ON-THE-GO**



**OVER 20 COURSES
& MORE TO
BE ADDED**



**SHORT & INTERACTIVE
MODULES AVERAGING
12 MINUTES**



**NEW CERTIFICATIONS
FOR YOUR SIGNATURE**

What's more, you can earn ten CLIA elective credits for completing the Classic Ocean-Going Specialist Certification and ten CLIA elective credits for completing the Expedition Specialist Certification - for a total maximum of 20 elective CLIA credits.

EARN UP TO \$450 BONUS COMMISSION!

TO CELEBRATE THE SILVERSEA ACADEMY RELAUNCH WE ARE PAYING UP TO \$450 BONUS COMMISSION, \$150 PER BOOKING. SIMPLY COMPLETE ALL THREE CERTIFICATIONS AND CONFIRM UP TO THREE BOOKINGS BY 30 SEPTEMBER 2023.* SIMPLY REGISTER ANY BOOKINGS THROUGH MARKETING CENTRAL TO RECEIVE YOUR BONUS COMMISSION.

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Terms & Conditions: Travel Partner Bonus Commission is AUD 150 per booking. Offer valid for up to 3 bookings, up to AUD 450. Valid for bookings made from 1 August through 30 September 2023. Eligible on all voyages booked upon completion of the Silversea Academy certifications: Silversea Classic Ocean Specialist and Silversea Expeditions Specialist by 30 September 2023. Valid on New Bookings only. Cancel/re-books do not qualify. If the booking gets canceled, Silversea will determine if we honor the commission on a case-by-case basis. The commission will be paid 14 days (about 2 weeks) prior to sailing together with the regular commission payment. The promotion is at the whole discretion of Silversea, and it can be modified or withdrawn at any time without notice. SPONSOR: Silversea Cruises Ltd., Miami, Florida USA. ©2023 Silversea Cruises Ltd.



APT
TRAVEL
GROUP

We are delighted
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HELP GET US TO
THE WINNERS' PODIUM



NATIONAL TRAVEL
INDUSTRY AWARDS

2023
NOMINEE

Category 30
Most Popular River Cruise Operator

Category 22
Most Outstanding Tour Operator (Global)

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Alright Swifties, Let's create a Love Story and Win a Private Suite ticket to **Taylor Swift** in Sydney*

Shake it off and find out how to enter

Issue 1 (one) Adult Return ticket from Australia to anywhere on our Emirates Network between **1 August 2023 - 30 September 2023** for travel departing between **1 October 2023 - 30 November 2023**.

Be one of the top 38 (thirty-eight) selling agents during the competition period to win!*

Every eligible ticket you issue is an entry!

Your Wildest Dreams AKA The Prize

1 (one) Private Suite ticket to see **Taylor Swift | The Eras Tour** concert on one of the dates below:

- ◆ Friday 23 February 2024 at Accor Stadium, Sydney; or
- ◆ Saturday 24 February 2024 at Accor Stadium, Sydney

The ticket includes premium food and beverage, an outstanding view of the concert with an exclusive outdoor balcony and seating.

To ensure there's no Bad Blood, let's get to the End Game!

Head to our **Emirates Partner Portal** for further details on how to submit your eligible bookings.

[Find out more here](#)

*The prize is a single concert ticket only. Competition terms and conditions apply.