



MTA Sarah Fenton

THINKING ABOUT YOUR OWN TRAVEL BUSINESS?

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NTIA adds more!

THE Australian Travel Industry Association (ATIA) has confirmed details of two events on Fri 17 Nov, to foster relationships in the lead up to the National Travel Industry Awards (NTIA) gala in Melbourne the following night.

CVFR Consolidation Services and Viking are sponsoring the gatherings, which include a networking function from 5pm at InterContinental Melbourne, open to all, with tickets costing \$70+GST for ATIA Individual Members and ATAS accredited businesses, or \$120+GST for other stakeholders.

NTIA Finalists are also invited to a special event at Holey Moley Melbourne CBD from 7.30pm, with tickets capped at two per finalist - for more details and pricing see atia.travel.

"Very serious" plans for Titan

EXCLUSIVE

NEW-TO-MARKET tour brand Titan Travel is expecting some "really significant volume coming out of the Australian market" and suggested there was a "very serious plan behind it".

Those were the words of Andy Squirrell, CEO of Titan parent company Saga Travel Group, in an interview with *Travel Daily* during a visit to Australia.

Titan recently launched in the Australian market (*TD* 30 Aug) as a trade-only offering through travel agents, and Squirrell made no secret of the fact there were high expectations for what the market could deliver.

"Between ourselves and the Ascend Travel Group (Titan Travel's Australian partners), we've got a bit of a five-year plan," Squirrell explained.

"We've got some ambitious volume targets...[but] we recognise that we are a new brand; we've got great credibility, but we've got to pay interest and we've got to gain trust."

He added that Titan was well aware that "it's travel agents'

reputations are on the line when they recommend a tour operator to one of their customers".

Titan launched in Australia with over 100 itineraries across the globe including Europe, Asia, North America and Africa.

Touring styles encompass small groups, active tours, more relaxed single and two-centre holidays and dedicated solo departures.

With significant competition, Squirrell acknowledged there was work to be done to build the brand but noted there was plenty of opportunity to highlight value rather than compete on price.

MEANWHILE Squirrell also confirmed Titan was likely to look at expanding its Down Under presence into New Zealand.

"We just want to get everything sorted in Australia first," he said.

Titan Travel will be hosting roadshows in major cities around Australia starting 26 Sep - **CLICK HERE** for more information. *DF*

Hurtigruten price promise

HURTIGRUTEN Cruises has today launched an exclusive Price Promise offer for all new bookings made between 01 Sep and 30 Nov for the 2024/25 season.

If a client finds an identical package at a lower price on the Hurtigruten Expeditions website the company will refund the difference.

Full details of the offer are on the agent portal **HERE**.

Summer Silversea

SILVERSEA Cruises is highlighting several close-to-home departures in early 2024 including cruises from Auckland to Sydney, Melbourne & Bali - see **page nine** for details.

A&K is hiring

ABERCROMBIE & Kent is recruiting for a wide range of roles within its A&K, Akorn and Crystal teams - more on **page 10**.

Sue Marr is back

FORMER Thai Airways marketing manager Sue Marr has joined World Expeditions as PR Manager for its UTracks and Australian Cycle Tours divisions, while Bly Carpenter is looking after PR for World Expeditions and Australian Walking Holidays.

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Today's issue of TD

Travel Daily today features eight pages of the latest travel industry news including our **Luxury** feature page, plus full pages from:

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- Abercrombie & Kent

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QF loses appeal

QANTAS is expected to face significant penalties after this morning's High Court ruling which upheld previous decisions finding the carrier acted illegally when sacking ground handling workers in 2020 (**TD** breaking news).

The latest blow to the airline's reputation found it was "motivated by prohibited reasons" when it undertook the outsourcing, namely avoiding future industrial action.

Qantas noted that the decision was made in Aug 2020 "when borders were closed, lockdowns were in place and no COVID vaccine existed".

"The likelihood of a years' long crisis led Qantas to restructure its business to improve its ability to survive and ultimately recover."

The airline issued a statement saying it deeply regretted the personal impact the decision had on all those affected "and we sincerely apologise for that".

EVA Air's Taiwan teachings

EXCLUSIVE

TAIWAN Tourism and EVA Air have come together to create the EVA Taiwan Travel Academy, an online portal serving up a range of virtual training modules for travel agents.

The portal is aimed at providing travel professionals with up-to-date information and insights that will allow them to create memorable Taiwan experiences for their clients.

Currently the initiative has launched with two modules, 'Fly with EVA Air and discover the beauty of Taiwan today', which has three components within it, and 'Taiwan's Memorable Festival and Events', which includes two components.

Both modules have a quiz at the end, with additional modules to be added to the online portal over the coming weeks.

Travel agents who successfully complete all four modules in the

EVA Taiwan Travel Academy can go into the draw to win a range of prizes, including four Brisbane to Taipei Economy class return tickets and a classic half-day Taipei City tour.

Other prizes up for grabs include five 'EVA Air x Boeing 787-10 Brisbane' limited-edition T-shirts as well as 20 one-way Taoyuan airport MRT vouchers. **DF**

The academy is open for registrations now - **CLICK HERE**.

SIA back to Belgium

SINGAPORE Airlines will launch new non-stop flights to Brussels next year, returning to the destination after a hiatus of more than two decades.

Four weekly Airbus A350-900 flights are scheduled to commence in Apr, boosting SIA's European network to 13 ports.

SIA Brussels flights are available for booking from today.



Window Seat

ALRIGHT Window Seat aficionados, time to play a game of 'who said that'?

"Emirates' request to secure rights for 84 services per week between Australia and Dubai - double the number currently operated - is not only extravagant, but flies in the face of fair competition."

Or how about this, "it is time that Emirates acknowledges that it enjoys significant advantages that help set it apart from the field".

Feeling some deja vu?

Not only do the above have an air of the QF/QR battle currently raging, but they were words from former Qantas chair Margaret Jackson back in 2005 on QF's now best buddy Emirates.

That's a tad awkward.

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Industry mourns Joyce Weir

THE Australian travel industry is reeling today at the news of the untimely death of Joyce Weir, the vivacious National Business Development Manager - MICE at Globus Family of Brands.

The highly respected Weir (pictured) had an extensive industry career, including almost 16 years at Qantas, progressing from Account Manager Industry Sales to Regional Sales Manager during her time with the airline.



Weir died unexpectedly on Mon, with Globus MD Asia Pacific, Gai Tyrrell, paying tribute by saying her dedication to her work, abundance of energy and enthusiasm made her “a beloved colleague and friend who will be greatly missed”.

“Joyce’s passion and determination for seeking out new business was unmatched.

“She did everything with a smile and a skip in her step...she was a shining light who will be forever missed,” Tyrrell added. *BP*

Topdeck 2024 out

YOUTH specialist Topdeck Travel has released its 2024 range of tours, including expansion of its Southeast Asian offerings as well as across Southern Europe.

New trips feature undiscovered destinations in Vietnam, Laos, Thailand and Cambodia, available across the “Get Social”, “Play & Pause” and “Delve Deep” styles.

In Europe, Topdeck’s “Sail and Swim” trips have been expanded with new Turkey and Greece itineraries offering experiences both on and in the water.

David Gendle, GM of Sales at Topdeck’s parent Global Touring, said the 2024 offering reflected feedback from customers on “how and where they want to feel their real selves next year”.

As well as keen interest in Asia among clients, the rising popularity of the Sail & Swim collection gave Topdeck the opportunity to expand the range into new countries, he said.

TFE, SIA partner

TFE Hotel Group has become the first Australian hotel group to partner with Singapore Airlines’ KrisFlyer loyalty program.

KrisFlyer members are now able to earn miles at TFE Hotels including Vibe Hotels, Hotel Kurrajong Canberra, Travelodge Hotels, Rendezvous, A by Adina and more.

TFE Hotels Global Marketing Officer Katia Giurtalis said, “we look forward to seeing the world open up”, and for KrisFlyer members to be able to earn miles “with overnight stays with TFE”.

Gotta Scoot! sale

SCOOT is offering discounted flights to a number of favourite Aussie destinations, including Bali, Tokyo, Osaka, Kuala Lumpur and Phuket.

Fares start from as low as \$160, departing from Sydney, Melbourne and Perth - the promotion ends 19 Sep **HERE**.




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travelBulletin



WWT China Visa

WENDY Wu Tours (WWT) has announced it will reinstate China Visa processing on behalf of its clients effective immediately, which means customers no longer must make an appointment, travel in person and queue to lodge it.

The China group touring specialist pointed out that the agreement marks the first time the Chinese Visa Centre has granted this privilege to a touring company in Australia since 2018, in what the company's founder, Wendy Wu, described as a "major milestone" and "a big, positive step to revive tourism from Australia to China".

"Entrusting a tour operator with the responsibility to lodge visa paperwork on behalf of clients is the next important step in recovery, and I consider it a win - not only for travellers but for all travel agents and outbound operators working so hard to kickstart visitation to the destination," Wu added.

Travel for good in Tropical Nth Qld

CORAL Expeditions has partnered with Australian Geographic to offer a Citizen Science series on the Great Barrier Reef.

The series kicks off with a 14-night expedition from Cairns on 23 Oct, which will visit remote reefs and wildlife habitats in the Coral Sea and allow travellers to learn about marine conservation at the Turtle Rehabilitation Centre on Fitzroy Island.

There is also a five-day Birdwatching North Queensland expedition, a four-day Nature, Wildlife and Conservation Safari, and much more.

Tourism Tropical North Queensland CEO Mark Olsen said he is seeing a growth in demand for extended tours like these involving scientists and wildlife volunteers, as travellers seek a "deeper connection" with the environments they visit.

Remote Fiji accessible with CCC



CAPTAIN Cook Cruises (CCC) Fiji held a lunch at the Boathouse Rose Bay yesterday, to celebrate a new era for the cruise line as *Caledonian Sky* joins its fleet later this year.

Caledonian Sky will replace the brand's current ship, *Reef Endeavour*, elevating Captain Cook's product offering to a luxury small ship expedition experience.

New to CCC Fiji, the luxury vessel will allow the cruise line to further expand its itineraries into the most remote locations in Fiji, Tonga and Samoa.

"There are parts of Fiji that no one has had the opportunity to experience before," shared Executive Chairman Allison Haworth West (pictured with Luxury Escapes' Leighton Schembri).

"*Caledonian Sky* enables us to do more of this remote cruising, and go to these places that you can't get to."

Caledonian Sky will begin sailing in Fiji from 11 Nov, with new itineraries commencing Apr 2024.

More from CCC Fiji in today's **Cruise Weekly**. AP

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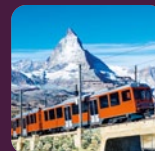
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Rosewood Hotels enters NZ

ROSEWOOD Hotels & Resorts has announced its expansion into the Oceania region, with the luxury accommodation operator taking over the management of Robertson Lodges, a collection of three resorts in New Zealand.



Beginning 01 Dec, Rosewood Kauri Cliffs, Rosewood Cape Kidnappers and Rosewood Matakauri will join the Rosewood portfolio, furthering the brand's commitment to "expanding the horizons of luxury travel".

Rosewood Kauri Cliffs is located within a 6,000-acre coastal estate near the Bay of Islands, and offers access to three private beaches, sheep and cattle farms, a native forest and an 18-hole golf course, with guests able to choose from 26 rooms and suites.

Also added to the Rosewood collection, Rosewood Cape Kidnappers (**pictured**) is located in Hawke's Bay, a region known for its wineries and thriving food

scene, and Rosewood Matakauri in Queenstown, which offers snow sports in the winter, plus hiking, wine touring, and art experiences.

"New Zealand's inspiring natural beauty and warm hospitality have truly captivated us, and we are thrilled to embark on this remarkable journey with Robertson Lodges," Rosewood Hotel Group Chief Executive Officer Sonia Cheng shared.

"We seek to honour the Robertson family's original vision by further elevating the guest experience offered at each resort with Rosewood's singular approach to ultra-luxury hospitality," she explained. *JM*

For more luxury, see **page seven**.

GF quake waiver

GULF Air is permitting a free change for all passengers holding tickets issued prior to 11 Sep for travel to and from Casablanca, in the wake of the Morocco earthquake earlier this week (**TD** 11 Sep).

All penalties and service charges are waived, but fare differences may apply for rebookings to an alternate flight provided travel takes place prior to 30 Sep.

Passengers are also entitled to a full refund, with an OSI remark required noting changes are due to EARTHQUAKE IN CMN.

Air NZ SaleAway

AIR New Zealand flights are on sale now until Mon 18 Sep with one-way deals to Auckland, Christchurch, Queenstown and Wellington from a range of Australian ports, including Sydney, Melbourne, and Hobart for 06 Feb - 21 Mar and 30 Apr - 20 Jun 2024.

Japan culinary tour

PERTH-BASED Kuroko Boutique Tours, a specialist in Japan, has curated a new immersive gastronomic experience for the gourmet traveller.

It's hosted by Australian chef Tony Howell and founder of Kuroko, Rika Nishimura - **CLICK HERE** to book.

DC to drop fresh ad

DESTINATION DC (DDC) will launch its latest advertising campaign titled 'There's Only One DC' on 01 Nov, which showcases the city's dining, arts and culture.

The campaign aims to capitalise on the 91% rebound for domestic visitation and 60% for internationals that Washington DC experienced in 2022, with Australia one of the top 10 markets for the US capital.

CEO of DDC, Elliott Ferguson shared, "we are excited to bring the 'There's Only One DC' campaign to Australasia".



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IHG cloud bookings

IHG Hotels & Resorts has launched a “reimagined digital booking experience” for guests, empowering customers to select individual room attributes such as a higher floor location or a room with a view.

Stays can be personalised with F&B credits, lounge access, in-room welcome amenities and pre-paid parking as part of the redesigned booking flow.

Currently more than 5,000 IHG hotels offer the ability for guests to choose room attributes, while “stay enhancements” will be offered by over 100 by the end of the year, the company said.

The innovation is the result of a massive project that began with a comprehensive inventory of every room across IHG’s global portfolio.

The company said when guests purchase an attribute for their stay, hotels see an additional revenue of US\$22 per booking, with the upside even higher for luxury & lifestyle brands at US\$41.

Jetstar CEO hack

FORMER Jetstar chief Gareth Evans has been hacked on social media, with a fresh (and clearly fake) LinkedIn profile describing his new role as “Head of Security” at Qantas.

Evans, who was once seen as a frontrunner to replace Alan Joyce, resigned from the carrier almost 12 months ago and was replaced as Jetstar chief by Stephanie Tully.

Clearly the internet mischief-makers aren’t aware of all that, with the mock LinkedIn profile deriding Evans’ career trajectory with misleading allegations relating to his resignation, selling tickets for cancelled flights and vague references to class actions.

QR to Cambodia

QATAR Airways is set to resume flights to Phnom Penh in Cambodia late next month, as an extension of one of its double daily Doha-Ho Chi Minh flights.

A Boeing 777-300ER will operate the services.

Hawaii roadshow wraps up



HAWAII Tourism Oceania yesterday hosted a special event to finish off a whirlwind trans-Tasman tour attended by a host of suppliers from across the destination’s islands.

Hoteliers, activity providers and other stakeholders showcased Hawaii to the trade, media and consumers in Christchurch, Auckland, Brisbane, Melbourne and Sydney, with the final lunch yesterday including a trivia challenge at Sydney’s Pier 1 hotel on the harbour.

Pictured is the almost-winning team of Justin Nakaahiki from Destination Marketing Hawai’i; Outrigger Hotels & Resorts’ Maria Alaveras and Andrew Gee; Renee Archer Nakashuima from Trump International Waikiki; and Hawai’i Tourism Oceania’s Kris Phadungkiatpong. *BP*

Skroo at CAPA

FLIGHT Centre CEO Graham Turner will be a headline participant at the Centre for Asia Pacific Aviation (CAPA) Australia Pacific Aviation Summit which kicks off in Brisbane tomorrow.

Turner’s appearance will coincide with the launch of a new “industry-leading thought leadership series” titled Th!nk from FCM Travel Solutions, which aims to share thought leadership from FCM’s community of experts via on-demand videos, webinars and reports.

Other FCM presenters at CAPA will include Felicity Burke, FCM Consulting Head of APAC and Head of Account Management, Renos Rologas who will speak on NDC from a TMC perspective.

More on Th!nk **HERE**.

The Chat

with Jenny

A Conversation with Jean Summers-Reeves

of Clean Cruising

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Get a taste of Ibiza

GUESTS of the exclusive Tagomago Private Island, part of the Mandarin Oriental Exclusive Homes collection, will be invited to host an intimate dinner party with a curated 13-course menu designed exclusively by Chef Quique Dacosta, incorporating the best flavours of the region.

Dacosta's menu showcases traditional delicacies such as almond nougat and black truffle, nori seaweed with rice corals, and fideua saffron with cold razor clams, among other dishes.

Robert Lowe, General Manager, Area Vice President, Operations at Mandarin Oriental Ritz, Madrid said he was "thrilled" to offer the experience.

Tagomago villa sleeps 10.

EMERALD'S NEW LUXURY YACHT CRUISES

DUE to popular demand, Emerald Cruises luxury yacht program for Oct 2024 to Apr 2026 has been released early, with new cruises to the Seychelles and the Red Sea.

Between Dec 2024 and Mar 2025, *Emerald Azzurra* will take guests on a journey to the ancient archipelago of the Seychelles Islands, with a choice of cruises ranging from eight to 13 days.

From Dec 2024, the vessel will also offer sailings in the Red Sea as the ship transits between the Indian Ocean and the Mediterranean, calling on gateway ports in Jordan, Egypt, Israel and Saudi Arabia.

Emerald's yachts *Azzurra* and *Sakara* will also host cruises in the Mediterranean and Adriatic seas in the 2024 European summer with *Sakara* partaking in a new eight-day Yachting Gems of the French and Italian Rivas cruise



between Nice and Barcelona, among other options.

Angus Crichton, Director of Sales, Marketing & Product for Emerald Cruises said, "while the full brochure will be available later this year, our new 20-page Cruise Calendar will assist guests to plan ahead, with pricing and detailed itineraries now available on our website."

To enhance the experience even further, guests embarking on the

100-guest luxury yachts from 17 Apr 2024 onwards will enjoy a complimentary drinks package which includes unlimited access to a range of cocktails, mocktails, premium wines, Prosecco and Champagne by the glass, bottled beer and soft drinks, as well as a mini-bar selection in each suite.

Super Earlybird Savings from \$1,500 per person are available.

To learn more about the yachts or cruises, click [HERE](#). *DF*

EWR Centurion coming

AMERICAN Express has confirmed it will open a Centurion Lounge at Newark Liberty International Airport in 2026.

The lounge, with views of the Manhattan skyline, will feature a jazz bar, piano lounge and a large indoor terrace.

EWR's addition of a Centurion lounge means all of New York's major airports will boast one.

It will be available to all Platinum and Centurion AMEX cardholders when it opens.

Peppers brings luxury to Central Queensland

THE Peppers brand will soon appear in Central Queensland with Accor and the Yaralla Sports Club commencing construction of the region's first five-star hotel.

The project marks the first new hotel construction in the region for over a decade and will see the new 32-room Peppers share a roof with a 60-room Mantra in a dual-branded



accommodation concept.

Designed by BSPN architects, the hotel will feature a heated pool, eight-seat cinema room, gym and members lounge.

Peninsula now open

THE Peninsula London, the first British hotel from the almost century-year old Peninsula brand, has opened its doors.

Located in the heart of Belgravia, it was the creation of world-renowned architect and interior designer Peter Marino, and features 190 spacious guest rooms and suites of at least 50sqm.

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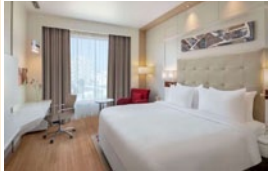
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Radisson Blu Pune Hinjawadi has reopened after a comprehensive renovation. Located in the heart of the Indian city, the 152-room hotel is also an easy drive from Pune International Airport. The urban getaway now boasts spacious guestrooms with views of the cityscape or hillside, while offering a diverse culinary experience at Cafe Blu and 5IVE - The Sky Bar for int'l cuisines, as well as a gathering space spanning over 1,570m².



After a six-month transformation, **Mandarin Oriental, Singapore** officially reopened on 08 Sep. The 510-key property has undergone a makeover to better embody the city-state's distinctive culture for its guests. All of the guestrooms have been revitalised with new colour schemes, with the 42 suites boasting expansive balconies, spacious living and dining areas. Penthouse guests can enjoy the fully equipped kitchenette, washer and dryer.



A US\$100 million renovation has begun at **Bellagio Hotel & Casino's Spa Tower** in Las Vegas. The luxury accommodation comprises 819 guestrooms and 104 suites, all of which are set to be refreshed with new colours and custom furnishings. Boasting Italian style and couture, the refurbishment will evoke a "residential aesthetic" with "timeless sense" of luxury.



The 311-room **Casa Marina Key West** is undergoing a property-wide retrofit, which will see a redesign of its accommodations, dining spaces and the oceanfront lawn event space. Additionally, guests will be invited to enjoy water sports and other activities on the newly renovated piers.



The **Hilton Sandestin Beach Golf Resort & Spa** on Florida's Emerald Coast will undergo a US\$35 million multi-phase refurb including a complete room redesign and a revamp on the dining outlets and swimming pools. Slated for completion in Spring 2024, the spa and public spaces are also being revitalised.

Vietjet lands millions in funds



VIETJET and Carlyle Aviation Partners, a US-based aviation finance and asset management company, have signed an aircraft finance agreement worth US\$550 million (approximately A\$857 million) to provide financing for 200 Boeing 737 MAX aircraft. The deal is key to Vietjet's fleet expansion plans and according to a press release will "significantly impact the company's rapid and aggressive expansion plans in the Australian market".

The deal was signed during the official visit of US President Joe Biden to Vietnam with Vietjet and Boeing having agreed on the delivery timeline of the first batch of B737 MAX planes.

Worth over US\$25 billion in total (approximately A\$39 billion), delivery will be implemented in a span of five years with the first set of 12 aircraft scheduled for 2024 and destined for affiliate carrier Thai Vietjet.

"Carlyle Aviation Partners has been a long-term strategic

partner of Vietjet," said Robert Korn, Co-Founder & President of Carlyle Aviation Partners. "We are pleased to accompany and witness Vietjet's significant growth over the last decade. "The airline has offered passengers reasonable fares and convenient travel options, thus contributing positively to the aviation and tourism development, and fostering investment between Vietnam and the international community." *DF*

MEL madness

MELBOURNE Airport (MEL) is bracing itself for its busiest day since the pandemic with Fri expected to attract bumper passenger numbers thanks to the school holidays kicking off and the football finals continuing.

MEL's latest passenger figures for Jul 2023 show 2.9 million movements, up a substantial 16% YOY from 2.5 million with the biggest growth in international.

Got a confidential tip? Contact Travel Daily via our secure WhatsApp service on +61 2 8007 6760 or click [HERE](#)

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FARE FROM \$6,760



Auckland to Melbourne

Departure Feb 1, 2024
Duration 14 Days

Silver Muse
Voyage SM240201014

PORTS

Auckland - Bay of Islands - Tauranga - Gisborne - Napier - Wellington - Kaikoura - Dunedin (Port Chalmers) - Bluff - Day at sea - Day at sea - Hobart, Tasmania - Hobart, Tasmania - Day at sea - Melbourne

FARE FROM \$6,760



Auckland to Benoa, Bali

Departure Feb 29, 2024
Duration 18 Days

Silver Muse
Voyage SM240229018

PORTS

Auckland - Bay of Islands - Day at sea - Day at sea - Sydney - Sydney - Day at sea - Brisbane - Day at sea - Townsville - Cairns - Day at sea - Thursday Island - Day at sea - Day at sea - Darwin - Day at sea - Day at sea - Benoa, Bali

FARE FROM \$8,440

OUR PORT-TO-PORT FARE INCLUDES

- Intimate ultra-luxury ships
- Shore excursions in every port
- Free Unlimited WiFi for every guest
- Onboard gratuities always included
- Spacious suites with butler service
- Open seating and speciality restaurants
- Wines and spirits served throughout
- In-suite bar with your preferred beverages

This fare is an ideal choice for those guests who prefer to make their own pre- and postcruise travel arrangements independently - including air, hotel, and transfers. Simply arrive at the port on the day of departure and set sail for your luxury cruise of a lifetime. We will take care of the rest while you're aboard. Port-to-Port All-Inclusive fare feature a 25% deposit on all voyages.

Port-to-Port prepaid - choose this fare option and enjoy extra savings of up to 20%, when compared to Port-to-Port All-Inclusive fares.

A&K Travel Group Ltd.



We Are Hiring

Join the A&K Travel Group as we continue to grow our team.

A&K – Australian Inbound Team (DMC)

Travel Specialist FIT (MEL)

A&K – Sales Team

Sales Support Coordinator / Inside Sales (MEL)

Regional Sales Manager NSW / ACT (SYD)

Akorn Destination Management

Head of Cruise (SYD or MEL)

Cruise Operations Coordinator (MEL)

Cruise Operations Coordinator (AKL)

Cruise Operations Specialist (AKL)

Crystal – Sales Team

Manager of Trade Sales APAC (MEL)

Key Account Manager (fully remote - SYD or BNE)

Sales Support Coordinator / Inside Sales (MEL)

Cruise Consultant (MEL)

Non-salary benefits include:

- ✓ Opportunity to work Hybrid
- ✓ 3 additional Wellbeing Leave days
- ✓ Access to an EAP
- ✓ Luxury travel benefits
- ✓ Supportive environment and career progression

[Click here to find out more.](#)