

NEW TOUR
From \$11,599pp*

Canadian Rockies & Alaska's Inside Passage



LEARN MORE

*Conditions Apply

Today's issue of TD

Travel Daily today features seven pages of news including our **Corporate Update**, a photo page from **Envoyage**, a Product Update from **Elite Havens** plus full pages from:

- **Abercrombie & Kent**
- **EVA Airways**

Loyalty restructure

ROYAL Caribbean Group has announced a new Loyalty Status Match program which allows loyalty tiers held with Royal Caribbean International, Celebrity Cruises and Silversea Cruises to be recognised across all brands.

The move sees members of Crown & Anchor Society, Captain's Club and Venetian Society eligible to receive one-for-one status matches.

Guests already enrolled in multiple Royal loyalty programs will be automatically matched across brands within seven days. See **CW** for more details.

FCTG chief hails AA shift

EXCLUSIVE

FLIGHT Centre CEO Graham "Skroo" Turner believes the abrupt departure of American Airlines' Chief Commercial Officer, Vasu Rama, may herald a wider global shift in the relationship between airlines and travel agents.

Two days ago, AA announced that Rama was leaving the company, at the same time as announcing a significant profit downgrade - as detailed on Wed in **travelBulletin** ([CLICK HERE](#)).

Rama has been noteworthy in recent years as the chief architect of AA's aggressive approach targeting direct bookings, removing its cheapest fares from GDS platforms, & more recently, eliminating loyalty mileage accrual on tickets booked through non-preferred travel agencies.

The moves, part of AA's wide-ranging NDC strategy, were strenuously opposed by travel agency groups from across the

globe, including the American Society of Travel Advisors and the World Travel Agents Associations Alliance, of which ATIA is a member organisation.

In the wake of the US carrier's announcement on Wed, Skroo told **Travel Daily** this was "big news on the AA front".

"To me, it's a big turning point with airlines and intermediaries," he said, with other airlines believed to be closely watching how AA's strategy plays out.

The US carrier's financial update saw its shares plummet by 14%, making it the worst performing stock in the S&P 500 index.

The carrier's President, Robert Isom, overnight confirmed some of the controversial issues would be reversed - including on AAdvantage mileage non-accrual for travel agency bookings (**TD 11 Apr**), which he admitted "would create confusion and disruption for our end customer". **BP**

Magoutis jumps off the Express

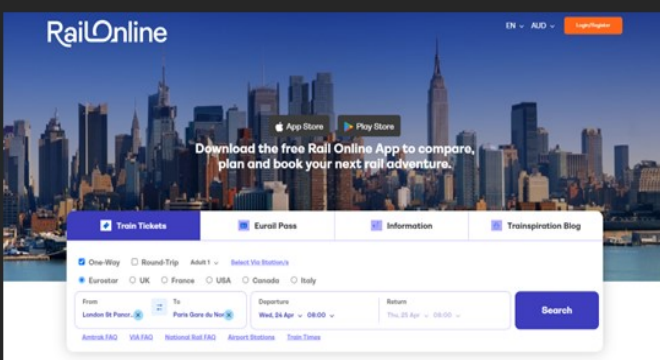
EXPRESS Travel Group (ETG) Executive General Manager, Ari Magoutis, has announced his departure from the company he has helped lead for over 14 years.

Magoutis paid tribute to his ETG colleagues, in particular the company's CEO Tom Manwaring, saying it had been a difficult decision to step down from his long-held position and pursue new opportunities.

Fog diverts flights

TEN flights have been forced to divert landing at Brisbane Airport this morning as the city experienced fog conditions, making it unsafe for some services to touch down.

A spokesperson from Brisbane Airport told **Travel Daily** three flights from Sydney were rerouted, as well as five from the Gold Coast, and one from both the Sunshine Coast and Cairns.



Why book with Rail Online?

- Fantastic Prices
- Huge Product Range in Europe and North America
- No Booking Fees
- Immediate Refunds
- B2B Payment Types – VAN, PayPal, Mint, TravelPay, Payment Gate
- 7% Commission for Eurail Passes
- Local Customer Support

RaiOnline

www.rail.online

info@rail.online

The **industry** experts you need to hear from.
Get your tickets now!
Earlybird offer ends soon.



Spiros a billionaire

A COUPLE of well-known travel identities have made the annual AFR Rich List for 2024.

In 140th spot was Consolidated Travel founder Spiros Alysandratos (pictured), whose wealth surged by 10.5% to an eye-watering \$1.1 billion.

The ranking marked the first time Alysandratos has attained billionaire status, driven by an 8% increase in Consolidated Travel's revenue to \$1.3 billion this year.

Chairman of EVT Limited, Alan Rydge, also made the list at 77th position with an estimated wealth of \$1.94 billion.



1000MTG's leisure Escape

1000 Mile Travel Group (1000MTG) has unveiled its new Australian leisure brand, 1000 Mile Travel Escapes, which aims to provide independent travel advisors and their clients with "an even better service".

Marking another significant milestone for the company, the fresh venture will offer "unparalleled" luxury leisure travel experiences Down Under.

The user-friendly platform makes it easy for travellers to explore an array of travel possibilities and connect with seasoned travel advisors to plan their next luxury escape.

Co-founder and CEO of 1000MTG, Nicola Veltman, said, "with a strong and growing presence in North America, the United Kingdom, and Australia, 1000MTG Escapes stands as the ultimate source of luxury travel, unparalleled expertise, and unwavering client support".

The company has launched a dedicated website for the



new brand, **HERE**, as well as new social media channels on [Facebook](#), [LinkedIn](#), and [Instagram](#), where travellers can access exclusive partner offers.

"1000 Mile Travel Escapes delivers top-tier travel solutions and unforgettable experiences to clients while giving our independent travel advisors more opportunities to diversify their portfolio and grow their business," said 1000MTG GM Australia, Lauren Gray (pictured).

In celebration of the milestone, 1000 Mile Travel Escapes is preparing to announce a special launch competition soon, sponsored by Windstar. *JM*

A luxurious Haven

ELITE Havens is offering a 25% discount on stays at its luxury villas across Asia, which offer the ultimate privacy and personalised service - more on the **back page**.

Time for your say

DESTINATION NSW is inviting visitor economy stakeholders from across the state to contribute their reflections on the Visitor Economy Strategy it launched in 2021.

The tourism body is committed to reviewing the strategic plan every three years to ensure it is effective for all parties across the entire travel ecosystem.

Feedback from individuals or organisations must be submitted in written form by 02 Jun **HERE**.

NSW is leading Australia's post-pandemic visitor economy rebound, surpassing \$50 billion in visitor expenditure for the first time in history in the year ending Dec 2023.

Earn with A&K

AGENTS can earn a reward voucher of up to \$1,000 when they make and deposit a new A&K booking in Jun that departs in 2024 - for further details, see **page eight**.

Go solo with Coral

CORAL Expeditions has extended its solo traveller specials, waiving its single supplement fares for the Kimberley season in 2025, in addition to most sailings for the remainder of 2024.

"We continue to see strong growth in demand for solo travel both in Australia and abroad," said Jeff Gillies, Commercial Director of Coral Expeditions.

The special fares are available for Promenade and Explorer deck stateroom categories across all three vessels - for more information, **CLICK HERE**.

Travel Daily
ON LOCATION



FIJI

Today's issue of *TD* is coming to you courtesy of MTA, which is hosting its National Conference this week.

IT MAY be raining in paradise today but the energy is buzzing at the Sheraton Fiji Resort, which is playing host to the 2024 MTA National Conference.

Today, delegates will hear from the likes of Virtuoso's Michael Londregan, ATIA's Dean Long and Dr Joanne Orlando before the Sunset Soiree takes place at the Sheraton, followed by the MTA Awards tomorrow.



NEW 2026
BROCHURE
Collection out now

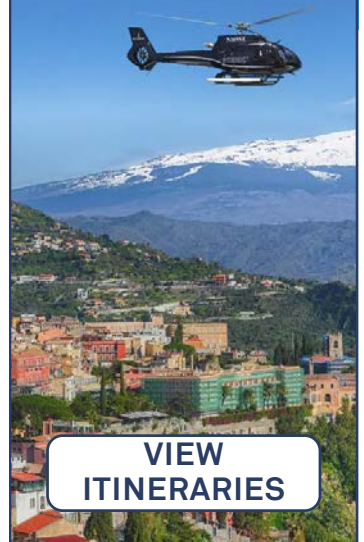


DOWNLOAD
BROCHURE



NEW
ITINERARIES

- Arctic Solar Eclipse
- Antarctica & the Weddell Sea
- Americas 250th Anniversary
- Wellness Retreat Voyages
- Baltic Splendor
- Monaco during the Grand Prix
- Bordeaux to the Thames River



VIEW
ITINERARIES

The Chat
with Jenny

Travel Daily
A conversation with Michelle Ashcroft

PROUDLY SPONSORED by *Regent* SEVEN SEAS CRUISES AN UNRIVALLED EXPERIENCE

CLICK HERE to listen



QF inks record Perth deal

FORMER enemies appear to be best friends today after Qantas and Perth Airport set aside historical differences over fees to forge the largest airport infrastructure deal in the carrier's history (**TD** breaking news).

The new agreement will see Qantas and Jetstar relocate all services to a new terminal in the Airport Central precinct, with the airline committing to add 4.4 million seats to and from Perth annually in the lead up to the new terminal opening in 2031.

Qantas said the agreement would unlock plans to build a "world class western hub" in Perth, and expand both domestic and international services in the short- and long-term future.

These plans include launching Perth to Auckland and Johannesburg services from mid-2025, subject to meeting border agency requirements.

Details of the massive \$5 billion

infrastructure expansion include new terminal facilities, a new parallel runway (opening in 2028), two multi-storey carparks with associated roadworks, and Perth Airport's first on-site hotel.

Further construction plans include a new multi-lounge precinct for international and domestic passengers featuring dining and wellness initiatives, as well as a new engineering hangar for Qantas workers.

Before the new terminal opens in seven years' time, Perth Airport will add capacity by upgrading Terminals 3 and 4, Qantas' current domestic and international home, which will see Jetstar relocate domestic services to Terminal 2 from Sep 2024, unlocking growth opportunities for both airlines.

Plans will also see gate upgrades to accommodate ultra-long-haul aircraft, including QF's Project Sunrise A350s from 2026. **AB**

Kochy gets the Chair

AUSTRALIAN TV personality David Koch has been appointed the next Chair of the South Australian Tourism Commission.

"We are excited for the level of national expertise David will bring to the role, especially in respect to executive leadership and his professional experience with small businesses," said SA Tourism Minister, Zoe Bettison.

Koch, who is also Chairman of the Port Adelaide Football Club, will start in the role from Jul.



NTIA noms extended

FOLLOWING industry feedback, the Australian Travel Industry Association (ATIA) has decided to extend the deadline for the National Travel Industry Awards (NTIA) nominations by 72 hours (**TD** breaking news yesterday).

The deadline for submissions is now 05 Jun by 5pm AEST.

"NTIA is a platform dedicated to celebrating the remarkable talents and contributions of individuals and businesses within the travel industry," ATIA CEO, Dean Long, said.

"So, I urge everyone to take this chance to nominate those who truly deserve recognition."

Start nominating travel professionals for an NTIA **HERE**.

Teaching Taiwan

ADVISORS can brush up on their knowledge of Taiwan, as well as learn more about EVA Air, by visiting the Taiwan Travel Academy - see **page nine**.



Brilliant
For You

Up to 80% off 2nd
Sailor + free balcony
upgrade.

BOOK NOW





[Click here to discover](#)



Window Seat

THE world's longest-serving flight attendant, Bette Nash (pictured), passed away earlier this month at age 88.

The dedicated professional served the skies for nearly 67 years, and had never officially retired from her role.

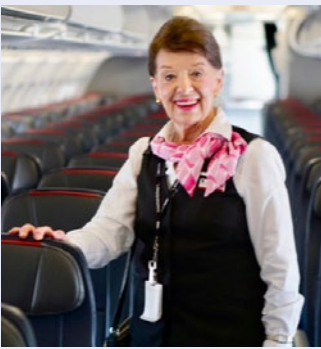
In fact, Nash still attended regular flight attendant training up until her passing.

Her long-lasting career began in 1957 in Washington with Eastern Airlines, which later became American Airlines.

In 2022, she was honoured with the Guinness World Record title for 'longest-serving flight attendant'.

In a staff memo after her passing, AA described Nash as an industry icon.

"With her quick wit, magnetic personality and passion for serving others, Bette set an example not just for the flight attendant profession but for all of us in the airline industry," AA said.



Luxury rethink needed

TRAVEL advisors must rethink the way they sell luxury travel to their clients.

That's the advice from Virtuoso's SVP of Global Operations, Michael Londregan, who spoke in one of the opening sessions of the MTA National Conference in Fiji this morning.

Luxury used to be what advisors told you it was, Londregan said, but asserted that now it is "what the clients tell us it is".

He suggested that this requires advisors to think differently about how they sell luxury travel and to who they sell it to.

"Be very, very, careful about talking to your clients - listen to their needs," he encouraged.

"Don't think they are not in the right demographic, that they don't live in the right suburb, or they don't drive the right car - they are using you to help deliver their dreams and you are trying to help them understand how you can help and invest in dreams."

Londregan was adamant that

Rail dream extended

FOLLOWING a number of requests for more time to apply, Rail Europe has opted to extend the entry period for its 'Dream Journeys' campaign (TD 15 Apr) by another two weeks.

The deadline is now 16 Jun for one travel advisor to win a train journey through Europe when they submit their 'Dream Journey' to the company's Facebook page or email [HERE](#).



consumer spend on luxury travel should be seen as an investment which has returns that are priceless, which means that the old demographic for luxury travel was no longer relevant.

"It's not about going to Hawaii for \$5,000 - the memories will last a lifetime, that's priceless," Londregan insisted.

MTA's National Conference continues today. *DF*

EK's fresh new kicks

EMIRATES has made its cabin crew uniforms more customisable by introducing a range of 15 shoe styles for staff to choose from, depending on their individual comfort and taste.

The latest edition of the female shoes and matching leather handbag are a brighter red colour than before, which complements the pleat of the skirt and the trim of the uniform, and come in flat, medium and high heels.



Waiting for deals

OVER half of Australians wishing to travel this winter are yet to book their trips, according to new data from Skyscanner.

The report suggested the indecision around going ahead with bookings is being driven by Aussies taking more time to shop around for the best travel deals in an inflationary climate.

Four in 10 Aussies admitted they are still trying to find the best price, while 18% said they were holding out for a great "last-minute offer".

Only 39% of Australian travellers believe they will be able to find a deal for less than \$500 this year, while 45% of respondents estimated flights alone will set them back more than \$500.

Access Skyscanner's Savings Generator [HERE](#) for price trends.

Air NZ raises fees

AIR New Zealand has hiked the prices of its pre-paid, excess and overweight baggage, as well as domestic pet carriage.

The new rates recently came into effect, with customers to now pay one flat fee for excess and overweight baggage, regardless of the size or weight of the item.

Pet pricing has also been simplified, with pax to pay a domestic flat rate of \$120 for their furry friend to fly with the carrier.

"We are experiencing a high-cost environment, which means we're having to adjust pricing across several areas," Air NZ Chief Customer and Sales Officer Leanne Geraghty said.

EARLY BOOKING DISCOUNT

All-inclusive adventure
UP TO 25% OFF*

No NCFs.
Earn in full.



HX HURTIGRUTEN EXPEDITIONS

Change the way you see the world.

DISCOVER MORE

*T&Cs apply. Discount applies to HX departures from 01 April 2025 and 31 March 2026. Offer ends 30 June 2024. Visit website for more details.

Envoyage showcase a great success

ENVOYAGE'S unforgettable event, 'A Celebration of Partnerships', was brimming with excitement and elegance, as the new brand was unveiled in the company of esteemed travel industry partners, who gathered for a night of networking and celebration.

From the warm welcomes to the inspiring address from Australian General Manager, Nick Queale, the evening was a testament to the strong relationships with valued partners, emphasising the importance of these connections for the future.

Throughout the night, guests could feel the buzz of conversation, hear the clinking of glasses, and see the smiles of satisfaction that marked the success of this premiere.

Learn more about Envoyage [HERE](#).

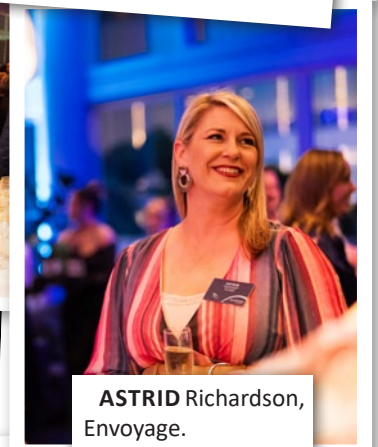
THE Envoyage team.



JEFF Hakim, New World Travel; Danielle Galloway, FCTG; and Nick Queale, Envoyage.



MITCH Spencer, GFOB; Lynne Haslop, Cathay Pacific; and Rick Pomery, Air Canada.



ASTRID Richardson, Envoyage.



JULIE Primmer, Titan Travel and Susan Haberle from Abercrombie and Kent.



VICTORIA Chigwidden, Azamara; Danielle Galloway; and Caroline Hitchen, Cruise HQ.



NICK Queale delivering his welcome note.



MARTINE Nunes, Oceania Cruises and Astrid Richardson from FCTG.



JOEL Victoria, Hurtigruten; Jonathan Hume, International Rail; Greg McCallum, Entire Travel Group; and Ingrid Berthelsen, Evolution Travel Collective.

CORPORATE UPDATE

CZ link vital for WA biz

FLIGHT Centre Travel Group's (FCTG) corporate division has hailed the planned resumption of China Southern Airlines between Perth and Guangzho from Nov (TD 27 May) as crucial in keeping business travel bookings between China & Australia in strong shape.

The added capacity from Perth will bolster the ongoing recovery of China-Australia trade, which FCTG noted had already shown plenty of green shoots this year. "For the first three months of



the year, we've already seen a massive increase in the number of bookings between Perth and China, taking off by 54% year-on-year," FCTG Corporate Managing Director for ANZ, Melissa Elf said.

"The number of travellers have also hit an upward trajectory of more than 130%," she added.

The timing of the new China Southern Airlines route is a timely one, with Western Australia keen to cement future business with its most important trading partner.

"China has been Western Australia's largest trading partner for 17 consecutive years, with total exports reaching \$144.6 billion in the 2022-2023 fiscal year," Elf said.

"This accounted for 55% of Western Australia's overall exports; among this, 85% of iron ore and 99% of lithium produced in the state are sold to China."

On another front, Elf also said the new Chinese route from Perth will continue the effort to bring down airfares as Australia is able to successfully add air capacity following the pandemic.

"The return of Chinese carriers to our shores is something that we've long championed as a key facet of airfares reducing and we've seen over recent months exactly that," she observed. *AB*

BCD empowered

BCD Meetings & Events (BCD M&E) has introduced its new Empower brand, which encompasses its proprietary technology tools.

The structure, which aligns with the company's three-year strategic plan, aims to increase the clarity of the company's technology portfolio, highlighting the efficiencies of each tool for B2B meeting organisers.

There are six tools under the Empower brand, including Assist, a generative AI tool designed to enhance productivity and assist with daily tasks.

"Each proprietary application under the Empower brand is purpose-built and enables our teams to address unique client needs, while helping to provide an unmatched level of service", BCD Senior Vice President of Global Technology & Products, Ted Stone, said.

Help Travel Advisors discover your destination

Travel Daily Training Academy



[CLICK HERE FOR AN INFO PACK](#)

FCM dreams big in Melbourne



FCM Travel Australia's Senior Director National Sales, Stephen Finlay, has travelled to Melbourne to check out the corporate travel management company's new office in Bourke Street.

"What an amazing space for our people and our customers,"

Finlay enthused in a post on LinkedIn yesterday.

He shared a few snaps of the modern and spacious new office, which features an inspirational #dreambigger wall.

MEANWHILE, FCM released a new guide this week offering insights into how travel managers can improve the value of their travel program - read it [HERE](#). *JM*

Prices take a big dive

SKYDIVE Australia is offering \$50 off 15,000ft skydives at most of its drop zone locations around the country, in celebration of its 25th anniversary this year.

Thrill-seekers can take the plunge at 14 idyllic locations around Australia and New Zealand, including Airlie Beach, Cairns, Newcastle, Yarra Valley, Queenstown, and Wanaka.

The anniversary discount can be redeemed by using the code '25BDAY' when booking between 03-11 Jun, [HERE](#).

AITCAP unveiled

THE full program for the 2024 Accessible and Inclusive Tourism Conference (AITCAP) has been released, with earlybird registrations now available.

Taking place at the Melbourne Convention and Exhibition Centre on 27 Aug, the annual event will include learning sessions with experts on accessible and inclusive tourism.

See the full program [HERE](#).




UNLOCK YOUR POTENTIAL: Join Our Mentoring Program and Ignite Your Success!

TIME is a Career Advancement Path for all Employees in Travel, Tourism, Hospitality, Cruise and Aviation Industry including Regional, and Rural Areas across Australia

WHAT TIME CAN DO FOR YOU...

- Further develop your management and leadership potential
- Develop confidence and networking opportunities
- Strategic career planning
- Increase your knowledge of organisational culture & processes

For more information visit - www.travelindustrymentor.com.au

SPECIALS

Send your special deals to:
specials@traveldaily.com.au

Score discounted airfares with **Airnorth's** 'Dreamlike Kimberley' sale, with seats between Broome and Kununurra available from \$199. The offer is valid for bookings made by 31 Aug, for travel up until the same date. Take in the magic of WA's Kimberley region with breathtaking landscapes and exhilarating adventures - book flights on **1800 627 474**.

Solo travellers will pay 50% compared to the standard 100% single supplement on select **MSC Cruises'** Mediterranean and Northern Europe voyages between 20 Nov 2024 and 25 Jan 2025. Eligible itineraries include the seven-night sailing from Barcelona to hot spots such as Marseille, Rome, Palermo, and Valletta, with prices starting from \$1,904pp. Call MSC on 1300 028 502 to make a booking.

Oaks Sunshine Coast Oasis Resort has teamed up with Australia Zoo to create the ultimate Sunshine Coast escape for families. Make a booking before 09 Jun for stays until 12 Sep to enjoy the 'Go Wild with Oaks' offer, which includes two-night stays for a family of four in an Executive Family room, as well as breakfast, a one-day family day pass to Australia Zoo, up to \$50 food and beverage credit, and more. Prices start from \$699 for a family of four - **CLICK HERE** to book.

During the upcoming autumn and winter seasons, travellers can enjoy the unique charms of the Rhine with **Viking**. The cruise line is offering savings of up to \$4,600 per couple on select Rhine River voyages with its 'Discover More' sale. The savings can be applied to the 15-day Grand European Tour between Budapest and Amsterdam, which is now priced from \$7,395pp. Learn more on 138 747.

Perfect for couples, **Chateau Elan at The Vintage Hunter Valley** has announced a 'Winter Romance Package'. From \$369, guests can book a one-night stay at its one-bedroom apartment, and enjoy a buffet breakfast in the onsite restaurant, as well as a cheese platter and a bottle of Hunter Shiraz. Book now for stays until 31 Aug - **CLICK HERE** to learn more.

Score a three-night complimentary stay in Broome, and snatch up extensive savings on **Cruise Traveller's** 13-night Kimberley and Broome cruise and stay package for bookings made by 23 Jun. Guests will enjoy a 10-night luxury expedition cruise from Broome to Darwin aboard Ponant's 184-guest *Le Jacques Cartier*, with a total saving of \$6,335 available per person for the earlybird offer. Contact Cruise Traveller on 1800 507 777 to learn more or make a booking.

To celebrate the European summer, youth tour operator **Contiki** has launched a new 'Splash Sale' promotion, offering travellers savings of up to 30% on select trips. Included in the deal are exciting itineraries like the 11-day Greek Island Hopping, the eight-day Croatia Island Sail, and much more. To take advantage of the brand's latest summer deals, see more details **HERE**.

Furama is coming to Sydney



SINGAPORE-BASED hospitality company, Furama Hotels International (FHI), is set to debut in Australia this winter, with Furama Darling Harbour to open in Sydney on 01 Jul.

Furama will rebrand an existing property, the Holiday Inn Darling Harbour, as well as undertake a refresh of the hotel's lobby and restaurant spaces, with works to commence early next year.

The property will introduce technology improvements such as mobile check-in/out, mobile TV casting and digital key access.

Additionally, the Furama Darling Harbour is poised to benefit from the \$44 million revitalisation plans for the nearby Haymarket area, as well as the creation of a \$3 billion Tech Central Innovation hub close by.

Hotel Manager, Melvin Lim, said the milestone opening is the brand's "next big step" in growing Furama's mid-range hotels in key new markets across the Asia Pacific region. *JM*

A render of the lobby pictured.

A marvel-lous offer

TRAVELLERS can enjoy earlybird savings of up to \$3,000 per couple on Travelmarvel's 2025 Canada and Alaska program, which is out now.

The range includes coach, rail and cruise journeys spanning from the east coast to Alaska's Glacier Bay and the Rocky Mountains in western Canada.

The popular 21-day 'Reflections of the Rockies & Alaska Cruise' is just one of the itineraries on offer, priced from \$10,995 per person twin share - more details **HERE**.

Becoming the artist

CULTURAL Attractions of Australia has added two new experiences for travellers seeking authentic activities that represent the Australian story.

Visitors to the Art Gallery of NSW can now participate in a 3.5-hour 'Become the Artist' drawing class in the gallery's Grand Courts, which includes a gallery tour and three-course lunch, priced from \$990 per person.

In Melbourne, the 'Keepers Collection Tour' is hosted by the MCG and includes a private tour of the Australian Sports Museum, priced from \$175 per person.



Abercrombie & Kent

EXTENDED!

A&K JUNE REWARDS

For new A&K bookings in June earn up to:

Bookings	Enjoy
\$10,000 - \$30,000	\$200 reward voucher
\$30,000 - \$40,000	\$300 reward voucher
\$40,000 - \$60,000	\$400 reward voucher
\$60,000 - \$90,000	\$700 reward voucher
\$90,000+	\$1,000 reward voucher

As a thankyou for your continued support of A&K the rewards are on us this month! Simply make and deposit a new A&K booking between 01 - 30 June that departs in 2024, and receive a Pre Paid Visa voucher based on your booking value.

It's that easy. Happy Shopping on A&K!

Terms & conditions: Applicable for any new bookings made and deposited 1-30 June 2024. Valid for bookings departing in 2024. Excludes AU/NZ bookings. Applicable to AU/NZ agents only. Once deposit is made and deposited agent needs to email booking number to salesupport@abercrombiekent.com.au to register for the reward. All reward vouchers will be reconciled and sent to qualifying agents on Friday 12 July. If booking cancels the agent will need to refund the reward value back to A&K. Booking must be 5 nights or more on any A&K Tailor Made, Luxury Small Group Journey or Luxury Expedition Cruise. Reward is non transferrable or combinable with any other trade incentive. Applicable for bookings through A&K's Melbourne office not direct to DMC.

Discover the Beauty of Taiwan

Taiwan is a favourite new destination for all travellers.

Festivals, events, eats, adventures, new experiences and more.

For all kinds of travellers, there's one place to go - Taiwan, the Heart of Asia.

Let EVA AIR take you there!

Learn interesting facts about Taiwan and know more about EVA AIR by visiting EVA Taiwan Travel Academy.

REGISTER NOW



Taiwan
THE HEART OF ASIA





Travel Daily
PRODUCT PROFILE

Villa life – the luxurious alternative

Holidays should be enjoyed at a leisurely pace, but often fall short due to crowded spaces and slow service. Enter the villa life – a luxurious alternative.

Unlike hotels, where your clients are just another guest in a sea of people, villas offer ultimate privacy and personalized service. Whether they are seeking a romantic getaway, a multi-family retreat, or a trip with friends, villas provide the perfect setting for an unforgettable experience.

With spacious living areas, exclusive use of top-notch amenities, and dedicated staff on hand, villas truly elevate holidays to a whole new level. Kids are also welcomed with open arms.

When it comes to cost, villas offer surprising affordability, with villas often boasting five or more bedrooms, making them more economical for larger groups. And hotel room service has nothing on a villa dining experience, with private chefs on-hand to create freshly made meals, billed at cost plus a service fee.

And the best part? You can find these amazing villas in exotic locations across Asia.

Ready to take your clients' vacation to the next level? Have them experience the epitome of luxury and exclusivity with Elite Havens, Asia's unrivaled market leader in high-end holiday rentals. With over 250 luxury villas across

Asia, help them discover why a villa stay is the ultimate choice for those who seek luxury, privacy, and unparalleled service.

Book their next holiday with Elite Havens for a journey of unparalleled indulgence.

LUXURY FOR LESS - STAY 4 NIGHTS PAY 3

Secure your clients' luxurious holiday and save 25% on selected villas.

For further details, explore elitehavens.com or become a booking partner by contacting us at bookingpartner@elitehavens.com



ELITE HAVENS

Phone: +61 8 6102 0160

Email: bookingpartner@elitehavens.com

Website: www.elitehavens.com

