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Travel Daily AU

First with the news

Wed 09 Dec 09 Page 1

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New Qatar regional office

QATAR Airways will shortly open a new Pacific Rim regional office in Sydney as the airline cements its status as a new online carrier to Australia, following the debut this week of its first flight between Doha and Melbourne.

Last night QR hosted a lavish reception at the National Gallery of Victoria, attended by celebrities, glitterati and lucky travel industry staffers.

It was clearly the place to be in Melbourne last night, with guests including cricketers Shane Warne and Justin Fleming, music guru Molly Meldrum, actress Sigrid Thornton, comedy genius Glenn Robbins and a host of other personalities.

The star attraction of the night was songstress Tina Arena who was flown all the way from Paris for the event, as a last-minute replacement for the original headliners Delta Goodrem and Brian McFadden (*TD Mon*).

QR staffers were out in force from Doha too, celebrating their fourth new route this year after Houston, Amritsar and Goa.

Cox & Kings is here

AUSTRALIA'S latest corporate travel entity Cox & Kings has launched its first Australian and New Zealand brochure today.

The program features 33 small group tours in Africa, Europe, the Far East, Indian subcontinent, Latin America and Middle East - see pg 9 for more information.

The carrier's ceo Akbar Al Baker said he was thrilled at the new Australian flights which meant Qatar was flying to "yet another continent."

He confirmed that QR had signed a joint marketing agreement with the Victorian government, and said the carrier's rapid growth was set to continue, with plans to fly to 120 cities across the world by 2013.

QR is set to announce more destinations in the coming weeks, "including two in Europe," Al Baker said.

The new Sydney regional office will be headed up by Jared Lee, who's been with QR since 2006 and was previously with Singapore Airlines in Australia.

Other new staffers in the regional operation include ex Malaysia Airlines corporate sales and marketing manager John Edwards, who started with QR just last week.

For more coverage of the gala event see page 7.

Get your TITEZ tkts

THERE are still seats available to attend the Travel Industry Talent ExtraZganza next Thu night - see page 11 for how to book.

Mickey Mouse fans

TRAVEL consultants are being invited to register for the new and improved Disney Travel Agent website (*TD yesterday*) - for full details see page ten.

My favourite things:

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Where will your conversation take you?

IASC on JSA

THE International Air Services Commission has commented on the Qantas/British Airways request for an extension of the Joint Services Agreement.

IASC executive director, Michael Bird, said the JSA arrangements are already authorised by a determination valid until 2016, which allows QF to use its unlimited capacity and frequency allocation on the Australia-UK route to provide services jointly with British Airways.

Bird said routes between Australia and UK/Europe "appear to continue to be strongly competitive".

Bumper issue today

TD today has seven pages of news and full pages from:

- AA Appointments
- Tempo Holidays
- Disney Destinations
- TITEZ tickets available

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Green Day winner

CONGRATULATIONS to Jonathan Hickman from Travelscene on Crown in Wollongong who was the first *TD* reader yesterday to tell us that THAI Airways operates 47 weekly flights to Australia.

He'll now be enjoying a VIP experience courtesy of TG at the Green Day concert at Sydney's Acer Arena this Fri evening.



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\$50m loss for Tiger Aust

TIGER Airways' Australian operations incurred average losses of around \$1m a week over the last financial year, with the local result wiping out a \$12.2 profit from its Singapore-based parent company.

The carrier says the result was expected, with the startup phase involving the establishment of new bases and introduction of additional aircraft and routes.

Tiger said its average fuel prices were up 31% on the previous year, with the result also impacted by

"foreign exchange volatility," according to the carrier's ceo Tony Davis.

During the year passenger numbers were up 42% to 3.2 million, while total revenue was up 24% to S\$378m.

QF dom recycling

QANTAS has today confirmed it will introduce a new recycling program on its domestic flights, as part of a goal of achieving a 25% reduction in the carrier's landfill by 2011.

CEO Alan Joyce said "At Qantas, sustainability guides everything we do," adding that the domestic initiative would see QF recycle about 8.5m bottles, cups, tumblers and cans a year.

The program complements existing recycling programs in selected Qantas Club lounges for paper, cardboard and glass.

More information on the various Qantas environmental initiatives can be found online at qantas.com/environment.

UA to order 50 jets

UNITED Airlines will spend more than US\$10b on a fleet upgrade of 50 wide-bodied Airbus and Boeing aircraft in an attempt to cut fuel costs and emissions.

The 25 Boeing 787 *Dreamliner* and 25 Airbus A350 jets will be delivered between 2016-2019 and replace UA's ageing 747s and 767s.

The new planes will reduce the average seat count by around 19% but reduce fuel costs by 33%.

Azamara changes

AZAMARA Cruises has officially rebranded itself as Azamara Club Cruises (ACC) overnight.

The change comes at a time when Azamara looks to refine its focus to make it appeal more to upmarket, experienced travellers.

Azamara President and ceo Larry Pimentel said the new brand will "distinguish itself by delivering the destination like no other line."

The cruise line says it will add more overnight stays and late-night stays in select cities, as well as two-night packages tailored to the destination so guests can "immerse themselves in each location.

"We're going to slow down the tempo, and allow our guests to not just see the destination, but to live it," said Pimentel.

ACC operates the sister ships, *Azamara Journey* and *Azamara Quest* that will sail to 140 ports in 50 countries during 2010.

The new Azamara Cruise Club's first voyages will begin in Apr.

For more details see tomorrow's issue of *Cruise Weekly*.

Window Seat

QATAR Airways ceo Akbar Al Baker has been very quick to pick up some of the Australian vernacular during his visit to Melbourne this week (see p1, 7).

Speaking at the gala event to celebrate QR's new Australian flights last night in Melbourne he extolled the excellence of the carrier's in-flight product, with its five star quality confirmed by a swathe of awards.

He urged the audience to give QR a try, saying: "Why should you choose a crap airline, when you can fly Qatar".

He rubbed it in further, saying ongoing deliveries of new planes would ensure QR has an average fleet age of less than 5 years.

"Our older planes will be given as leased aircraft to our competitors," he said.

THE mischievous Al Baker also continued his tradition of tantalising the industry, telling guests QR would tomorrow take delivery of a 777-300 "which will fly to a new destination I'm not willing to let you know of yet."

Some journalists have this week even swallowed a line from Al Baker that QR might start flights to Perth before it launches Sydney - notwithstanding the protracted air services negotiations last year which ensured QR had the right to operate daily Sydney services prior to its MEL debut.



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Travel Daily AU

First with the news

Wed 09 Dec 09

Page 3

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E-mail: info@traveldaily.com.au Ph: 1300 799 220

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Jetstar lifts Phuket

JETSTAR is increasing the frequencies of its flights to Phuket from all sides, with Jetstar Asia yesterday announcing it's boosting services from Singapore to double daily.

The change is effective 15 Dec - which also happens to be the same day that Jetstar Australia increases its non-stop services from Sydney to Phuket to five per week from the current three.

Jetstar Asia said the increase in Singapore flights to Phuket meant the carrier was "giving people an alternative to flights through Bangkok", with the carrier's Head of Commercial, Leslie Ng, also saying flights from Phuket to China, as well as from Singapore to Chiang Mai, are under active consideration.

Ng said the carrier was seeing strong demand moving forward, with loads on most routes approaching 80% between now and Chinese New Year in Feb.

The expanded Sydney schedule sees JQ operate to Phuket each Mon, Wed, Fri, Sat and Sun.

Spotlight on Samoa

SAMOA Tourism Authority will launch an advertising campaign early next month telling travellers "It's a great time to visit Samoa".

Coral Seas' Jamie Strickland said all trade partners will consolidate efforts during Jan and Feb to promote the Pacific island destination which had been hit by a devastating tsunami in late Sep.

Strickland said young singles, couples, families & honeymooners are still heading to Samoa, but she believes it will be at least another year before pre-tsunami tourist numbers are reached again.

Kylee joins APTMS

ASIA Pacific Travel Marketing has announced Kylee Kay as the firm's Joint Managing Director.

In a statement, APTMS said it was confident that the coming season will see a resurgence in travel ex Australasia, and is "expanding and strengthening our team accordingly".

Kay was most recently GM of Finance with Scenic Tours and was the MD for DriveAway Holidays.

TravelManagers deck the hall

THE TravelManagers network recorded its strongest monthly sales figure in Nov, since the group's launch in 2005.

The month also turned out to have the highest average sales value across all 200 plus travel managers during the year.

CEO Joe Araullo said, "We had strong targets across the network but still managed to beat them by 32 percent."

"While the improving economy is certainly giving customers confidence to travel, keen pricing by suppliers can make achieving the number of transactions to secure sales growth more difficult to achieve," he said.

Sales are being driven by clients travelling to Europe, North America and cruising.

Some of the TravelManagers team are pictured above right on the grand staircase of the Surfers Paradise Marriott Hotel, having just announced their record feat.

Climbing opposition

A BAN on tourists climbing Uluru (Ayers Rock) could have a serious impact on tourism to the Northern Territory, a four-week survey by totaltravel.com has revealed.

The study found that about 900 of the 1,500 Aussies polled disagree with the proposed ban, arguing Uluru is one of the biggest tourism attractions in the country.

37% of voters supported the plan and 3% were undecided.



Bali Concierge VIP

GARUDA Orient Holidays has added the Bali Concierge VIP service for guests booking any Discover Luxury package.

The "exclusive" airport service assists with the arrival process at Denpasar Airport, allowing pax to relax in a VIP Lounge while a Bali concierge collects luggage and takes care of custom formalities.

RJ adding Altea IT

ROYAL Jordanian has announced it will be switching its main IT system over to the Amadeus Altea platform in the near future.

RJ will be the ninth oneworld member to commit to adopting the technology, leaving just Japan Airlines and American Airlines using their own platforms.



Randall Marketing

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Concierge Business Travel is enjoying continued success and growth and we are looking for like minded people to join our highly experienced Travel Advisory team from January, 2010.

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If you possess the required skills and would like to work within a positive and growing business environment please send a copy of your up-to-date resume to Mary Gava at mgava@conciergebt.com.au

Mantra reports strong trading

THE former Stella Hospitality group today announced it was "tracking well ahead of budget" since the restructure which saw it separate from Stella Travel to become an independent business (TD 31 Jul).

Mantra CEO Bob East said future projections were encouraging, with the company on track for "one of its strongest summers on record".

During Nov more than 40,000 rooms were booked via Mantra's central reservations department across the Peppers, Mantra and Breakfree brands.

East said the restructure and associated injection of funds "allows us to forge ahead with our plans to expand our three consumer brands with confidence."

Recently Mantra moved to shore up the consistency of its product by selling the management rights to around 19 properties, mostly under the Breakfree brand.

GOH appointment

GARUDA Orient Holidays has today announced the appointment of Shabir Kashmiri as its new Online Marketing Coordinator, with previous roles including time at Cruise.co as well as Lastminute.com in the UK.

East said the group was continuing to grow with the recent launch of Peppers Coral Coast Resort in Airlie Beach Qld, with a new Mantra property also set to debut shortly in Queenstown, New Zealand.

BR joining Star

BRUSSELS Airlines will join the Star Alliance network tomorrow.

The carrier is 45% owned by Lufthansa, which has an option to acquire the remainder in 2011.

Brussels Airlines will be the 26th member of the alliance.

Sabre online for STA

STA Travel has moved to Amadeus for its UK GDS operations, but says it will continue to work with previous provider Sabre Travel Network to "realise its growth potential" in the fast-growing online segment.

The switch to Amadeus saw STA migrate more than 38000 PNRs from its 43 retail outlets across the UK, with Amadeus creating 22 e-learning modules to smooth the migration process.

Sabre senior vice president Martin Cowley said the company would work with STA to "support their growth objectives".

Eddy steps down

TOURISM Wollongong's Chair Jim Eddy has resigned from his position which will be taken up by Matt Davidson, who is the MD of tourism consultancy 2T.

Eddy has been with the Tourism Wollongong Board for 28 years, the past 14 of those as Chair.

TT tweak flight no's

TIGER Airways Australia will implement flight number changes across its entire domestic operation, effective 28 Mar.



Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



STARWOOD HOTELS & RESORTS has opened the 181-guest room St Regis Deer Crest in lower Deer Valley, Utah. Guests arriving at the property are transported to 230-foot mountain top summit via a dual car funicular which offers views over the Wasatch Mountains.



OAKS HOTELS & RESORTS are in the process of renovating the Oak's Embassy in Adelaide ahead of a new look launch in mid-Mar. The work includes a complete rejuvenation to floors, walls, ceilings, timber work, bathrooms, laundry, furnishing and window treatments.



STARWOOD HOTELS & RESORTS has opened the first of six new Westin Hotels planned for India over the next three years, The Westin Pune Koregaon Park. The 277 guest room and suite hotel will be joined by The Westin Mumbai Garden City, The Westin Hyderabad Mindscape, The Westin New Delhi, Gurgaon, The Westin Jaipur Infotech City and The Westin Rajarhat in future years.



The DAVIDSON HOTEL COMPANY has reopened the Sheraton Suites Tampa Airport Westshore following an eight month renovation. The upscale refit included all two-room suites, the atrium, lounge, restaurant, pool and gym.

Mexican Fairfields

MARRIOTT International Inc. has announced it will add 36 new Fairfield Inn Hotels across Mexico over the next 10 years.

It will be the first time Marriott has extended the Fairfield Inn brand outside the USA.

US/Japan open sky

THE US and Japanese govts are expected to announce closer ties this week which could pave the way for more US airlines to fly directly to/from Tokyo.

It's believed that for Japan to agree on the "open skies" policy it wants the United States to lift anti-trust restrictions so alliances can maximise revenues by working together on pricing, scheduling and operations, says *Reuters*.



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ADELAIDE Monday 8 February MELBOURNE Tuesday 9 February SYDNEY Wednesday 10 February BRISBANE Thursday 11 February

QantasLink in SA

QANTASLINK plans to commence regular flights between Adelaide-Port Lincoln with 23 return weekly services to launch from 15 Feb.

The new route paves the way for QantasLink to expand its profile in South Australia, where it will operate under its own banner.

QLink says it will create a cabin crew base in Adelaide ahead of further expansion plans in SA.

The ADL-Port Lincoln route is subject to regulatory and local council approval.

KLM Comfort class

KLM Royal Dutch Airlines is now offering economy class passengers the option of upgrading to new 'Economy Comfort' rows which provides extra legroom.

The service is available on all long-haul trans-Atlantic flights priced between \$130-\$245, or free to top-tier members on KLM's frequent flyer program.

Shroud on show

THE Cathedral of Torino in Italy will display The Turin Shroud (the linen cloth believed to have been used to cover the body of Christ after his crucifixion) next year, from 10 Apr - 23 May.

It'll be the first time in over 8 years since the Holy Shroud has been available to the public to view firsthand.

Marilou says 'Phuket, I'll go'



ABOVE: Congratulations to Marilou Dow from ACHS who was the lucky major prize winner at the FCM Corporate Christmas party held on Thu night.

Marilou won two return tickets to Phuket flying with V Australia and accommodation provided by World Hotels.

Pictured above from left are: Ganessian Suppiah, director of sales Aus/NZ, World Hotels; George Hyde-Antwi, national account mgr for the Virgin Blue Group of Airlines; Marilou Dow and Natasha, V Australia Cabin Crew.

Send in your Christmas photos and win!

Entries are beginning to flow in from your Christmas celebrations as part of our popular annual Christmas photo competition, this year in conjunction with Fraser Suites Sydney.

Today's entry is from the team at AA Appointments celebrating their Christmas party at Wildfire.

Pictured here back row from left are: Sandra Camporeale, Carmen Pugh, Lee Pownall, Belinda Stewart, Adriana D'Angelis, Linda Green, Rebekah Banbridge.

Front row: Kathryn Membery, Anita Nunnari and Anna Veitch. Not pictured - Kate Dalrymple.

At the end of the month, the judges will select their favourite photo and the

person who submitted this will win one night's Fraser Suites Sydney accommodation in a one bedroom deluxe suite, sparkling wine & a fruit bowl upon arrival and complimentary car parking - all valued at \$600.

So get into the spirit and start snapping, then email your festive photos (including names of the people pictured) to xmasphotos@traveldaily.com.au.



MAS goes mobile

MALAYSIA Airlines has launched new technology which allows pax to book, pay, check-in and board flights using their mobile phone.

flymas.mobi can connect bookings to Facebook, Triplt and Doppler and enables pax to check the status of delayed luggage.

Philpot joins CCT

FORMER Tourism Queensland and Virgin Blue Holidays staffer Oliver Philpot has landed the chief executive officer position with Central Coast Tourism (CCT).

Philpot will begin his new role next month.

DCL port activities

DISNEY Cruise Line is launching a range of family friendly 'Port Adventures' to its Mediterranean and Northern Europe sailings.

Many of the new Port Adventures will integrate separate activities for children and adults, meaning that while kids are engaged in age-appropriate supervised activities parents can explore cultural sites and points of interest in detail.

Excursion types to launch in 2010 include Distinctively Disney, Something for Everyone, Family Adventures and Signature Collection.

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*Conditions Apply. Competition closes 31 January 2010. Prize drawn Monday 8 February 2010.



Tiger in Honkers

TIGER Airways has added Hong Kong to its network, loading a twice daily service from Singapore using an A320, effective 01 Feb.

Palace extension

THE Victoria Palace Paris has extended its promo rates into 2010, meaning guests can stay in a Deluxe room with full breakfast and tax for €240 (\$AU390).

Junior Suite rates are also offered for €290 (\$AU470) - both of which are commissionable.

The charming privately owned property is positioned on the Left Bank of Paris and offers amazing boutique shopping and a personal Gourmet Discovery Tour.

For booking and more info go to www.thehotelconnection.com.au.

CO mobile boarding

CONTINENTAL Airlines is claiming to be the first US carrier to offer paperless boarding outside of the USA, with the introduction of "mobile boarding passes" for its Frankfurt flights.

Barcoded boarding passes are sent electronically to passenger mobile phones, which are then scanned by airline and security staff before boarding.

The carrier currently offers the mobile boarding option at 35 airports, and says it plans to expand it to more international destinations in the future.

DY int'l expansion

NORWEGIAN Air Shuttle (DY) says it plans to open up more than 20 new international airline routes in the next 4-5 years to compete with rival carrier SAS.

DY want to open up destinations not currently on the Nordic route map, with services to Asia (Beijing and Shanghai), and in the USA (Miami and New York) flagged.

New Delhi is also an option.

LH presents FC's Top Models



LUFTHANSA teamed up with Schwarzkopf during Sep-Oct to run a unique Flight Centre promo.

Throughout the two-month campaign weekly top sellers won Schwarzkopf hampers, plus there were 2nd and 3rd place prizes consisting of several hundred dollars worth of Schwarzkopf products for each office.

The Grand Prize in the incentive was a total makeover by the professionals at Schwarzkopf hair and make-up artists for an entire Flight Centre agency.

The lucky shop was Flight Centre Maroubra Junction, NSW, which coincidentally celebrated a hen's night on the day of the makeover.

The team were picked up by stretch limo and treated to champagne, strawberries and chocolates as part of the package.

Four Flighties underwent a major transformation and were geared up for a great night ahead.

Pictured above with Lufthansa GM Kai Peters are, *from left:* Kirsty Miller, Flight Centre Maroubra



Junction; Stella Vlahos, Lufthansa; and Rachael Pilt, Kylie Brokenshire and Amber Power of FC Maroubra Junction.

RIGHT: Vola!... Amber, Kylie, Kirsty and Rachael.

AFTA UPDATE

the latest insights from AFTA's Chief Executive, Jayson Westbury



What a week. A new opposition leader in the Federal Parliament in Tony Abbot and a new shadow cabinet.

It is pleasing to see that Steven Ciobo will remain as the Shadow Minister for Tourism and continue the work he has been doing with the tourism industry. He is a good friend of the travel and tourism industry and this is most pleasing that we will be able to continue to work with the opposition in the New Year with the same Shadow Minister.

We have also had a new Premier in NSW. I am not sure if anyone would have called that. Kristina Keneally was sworn in as the new Premier. She will be the 42nd Premier of NSW and the 3rd in 18 months.

Of critical importance to the travel industry is that at this stage, Virginia Judge will remain as the minister responsible for consumer affairs and as such the person the industry will be dealing with in NSW during the review process that will be underway in January.

There is never a dull moment in politics and the last week has certainly confirmed this.

I am also pleased to report that the Federal Minister for Tourism Martin Ferguson has announced that the National Long Term Tourism Strategy (NLTS) will be launch in Perth next Tuesday, 15th December at a breakfast to be held Chamber of Commerce in Western Australia.

You can book a seat for \$88 <https://ebiz.cciwa.com/ebusiness/meetings/meetingdetail.aspx?ID=3185>

The NLTS as it is known should outline a number of important strategies for the Australian Tourism industry and how the Federal Government will work with the industry to deliver on the strategy. It has been a long time coming and a great deal of work has gone into the process to reach the outcome of the strategy, so there is great anticipation and interest as to what the strategy will contain. Hopefully there will be exciting big news next week on this issue.

The AFTA board will also be meeting today and will be working on the consolidated position of the broader industry approach to the consumer protection review. As the detail goes forward AFTA will be working with the airlines, cruise industry, car rental, online agents, suppliers, wholesalers and others to reach, what we hope will be, a united position on the proposed changes that will be put forward as a part of the consumer protection review next year. Today's board meeting is the first important step in that process.



EK Jo'burg lounge

EMIRATES yesterday opened its sixth airport lounge for the year at OR Tambo International Airport in Johannesburg, South Africa.

The 26th global Emirates lounge has seating for 135 EK First and Business Class passengers, along with Gold Skywards members.

MEANWHILE, EK will this month receive its next two Airbus A380s which it will deploy to Seoul on 14 Dec and Paris two weeks later.

Wego's top picks

TRAVEL comparison site Wego has released a chart of the top 10 destinations for holidaymakers to visit to take advantage of current favourable exchange rates.

Wego.com.au suggests that the best air/land packages are being offered, in order from 1 to 10, at: Fiji, Bali, Bangkok, Shanghai, Singapore, New Zealand, the United States, Phuket, Canada and Tokyo.

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Qatar Airways celebrates launch

LAST night hundreds of travel agents, airline staff and celebrities gathered at the National Gallery of Victoria for a celebration of the new Qatar Airways flights between Melbourne and Doha which commenced operation this week.

The event included a Tina Arena performance as well as traditional Qatari music and hospitality - including an authentic Arabian tent complete with henna decoration artists.

These exclusive *TD* photos were taken during the event.

LEFT: It's been a very busy week for Mark Johnson from Tempo Holidays, with the company formally being taken over by Cox & Kings. Johnson is pictured enjoying the evening with Peter Inall from Qatar Airways.



ABOVE: Aussie cricketing legend Shane Warne certainly looks happy about the new flights. He's flashing his pearly whites with QR NSW sales manager Andrew Kelly and fellow cricketer Stephen Fleming.

RIGHT: Melissa Goetz, Sarah Tinhan and Adriana Pesavento, all of Corporate Travel Management.

BELOW: Andrew Kelly from QR with Julie McLean, Flight Centre; Karen Speers, FCm Travel; and John Balloch, Flight Centre.



BELOW LEFT: The new QR Pacific Rim regional office in Sydney (p1) will be staffed by John Edwards and Jared Lee.

BELOW: All in the family - Breakaway Travelclub's Anthony Cassar with his father, industry legend Les.



Where in the World is Santa?

Tell us and win a trip to the Galapagos!

SANTA is having a Global Adventure before Christmas but it's Peregrine, Gecko's and LAN Airlines who are giving *Travel Daily* readers the great presents during Nov and Dec!

The grand prize is a Gecko's 10-day Complete Galapagos trip for two, with flights thanks to LAN Airlines.

To enter, simply tell us where in the world Santa is today (right) and come up with a creative caption to go with this photo.

Each Mon, Tue and Wed, our adventurous Santa will appear in a new location - enter as many times as you like! The more creative and cheeky the caption, the better!

There will also be three weekly prizes of \$100 Mountain Designs vouchers for the best caption.

Look out in *Travel Daily* every Friday for the weekly winners and their clever captions.

So get creative and email your caption and contact details to whereissanta@traveldaily.com.au.

For full terms and conditions visit www.traveldaily.com.au.



Supplier Manager - Sydney

Are you a strong negotiator, structured and have the people skills and experience to match? This brand new role is responsible for creating and maintaining commercial relationships with our key Tier 2 (and below) suppliers. Opportunities like this don't come up often and with our growth plans you won't find a better time to join us!

Applications/Enquiries in strictest confidence to andrew_gould@travelctm.com (Recruitment Coordinator, CTM)

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From all the team at AA Appointments, we would sincerely like to thank all of our clients and candidates for your support this year and we look forward to assisting you all in 2010!

We wish you a wonderful Christmas and Happy New Year!

LET YOUR GIFT THIS YEAR BE LUXURY!

**PREMIUM LEISURE TRAVEL CONSULTANT
SYDNEY CBD – SALARY PACKAGE \$45K - \$60K +**

Love the idea of booking first class, tailor made luxury itineraries to the world's most luxurious destinations? Now imagine travelling there yourself on an amazing FAMIL~ you could have the chance, when you join this fantastic travel company. Fantastic staff benefits include top famils, bonus holidays, top bonus \$\$\$ schemes, gym and health subsidy, mortgage subsidy and so much more.

ENJOY DOING THE GROUP THING?

**GROUP TRAVEL ACCOUNT EXECUTIVE
SYDNEY CBD – SALARY PACKAGE TO \$55K PLUS BENEFITS**
A rare opportunity exists to join a leading international co. in their conference & events team. This will see you organising groups, conf & incentive travel from initial enquiry through to invoicing and agenda. As an account manager your role will involve liaising directly with travel agents, corporate clients, PCOs and direct clients. Previous experience in the MICE industry including booking group travel and sales is essential.

SANTA IS VISITING THE AFRICA PLAINS...

**TRAVEL SPECIALIST
MELBOURNE (INNER STH)
SALARY PACKAGE TO \$54K**

Consider yourself a specialist in Africa, South America or Middle East? This luxury boutique travel wholesaler is seeking a professional and highly experienced international travel consultant with extensive travel experience through one of these destinations. Monday to Friday working hours only in addition to incredible travel benefits.

WHAT'S YOUR NEW YEAR RESOLUTION?

**WHOLESALE CONSULTANTS
PERTH (INNER)
SALARY PACKAGE TO \$43K + OVERTIME**
Let 2010 be the year of change! If you would like to have fun at work whilst having the opportunity to undertake yearly famils, this reputable wholesaler could be your New Year Resolution! A min 12 months international travel consulting experience (ex Australia) is required, together with an enthusiastic & passionate approach.

SANTAS' ELVES HAVE BEEN BUSY FOR YOU!

**LUXURY LEISURE CONSULTANT
BRISBANE CBD
SALARY PACKAGE CIRCA \$45K + BENEFITS**

Do you enjoy the finer things of life? Accustomed to dealing with the discerning traveller? This established agency offers the crème del crème of travel. If you're an expert in the cruise market or high end leisure travel product, this is THE ROLE for you! No weekends are required and you will enjoy being part of an experienced, fun and supportive team. Excellent customer service skills are essential and an excellent package is on offer for the right candidate. Don't hesitate – call us now!

DREAMING OF A BETTER CHRISTMAS!

**TRAVEL TEAM LEADER
BRISBANE CBD
TOP SALARY PACKAGE**
Are you an experienced team leader looking for a new and exciting challenge? You will be overseeing a great team, fantastic inner city location and rewards galore. This role is starting next year for one of Brisbane's fastest growing and progressive agencies. Cruise and FIT experience is a must and minimum two years experience in a similar role is also required. You're enthusiasm and "can do" attitude will see you reap the rewards! Apply today!

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BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

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A new Disney Travel Agent website – just for you!

Register now for the new and improved Disney Travel Agents website

The screenshot shows the Disney Travel Agents website interface. At the top, it says "DisneyTravelAgents.com.au" with a search bar and "Welcome Mick! | Profile | Sign Out". The navigation menu includes "Disney Destinations", "Agent Benefit", "Sales & Marketing Support", and "Training". The main content area features a "Special Offers" section with a link to "Hong Kong Disneyland" and a large banner for "Mickey's Magical Party at Disneyland Paris" which "Runs until 7th March 2010". To the right is a "What's New" section listing updates like "Disneyland Resort in California", "Disney Gallery Reopens in a New Location", "Walt Disney World Resort in Florida", "New Benefit for Hotel Guests", "Disneyland® Paris", "Mickey's Magical Party Comes to France", and "Disney Cruise Line Sets Sail for Alaska". Below the main content are three columns: "Did You Know?" with tips on dining reservations and Magic Kingdom Park; "Sales Tips" with advice on client benefits and magical beginnings; and "Disney Learning Connection" with a welcome message to the online training program. The footer contains "Privacy Policy and Terms & Conditions" and "© Disney. All rights reserved."

- Content on the Disney Parks worldwide – *Disneyland* Resort, California; *Walt Disney World* Resort, Florida; Hong Kong Disneyland; Disneyland Paris and Tokyo Disneyland Resort.

- Plus new content on Disney Cruise Line and the exciting Adventures by Disney tour programs.

- A brand NEW Disney training program – Disney Learning Connection.

- Agent benefits and collateral order forms.

- As well as great hints and tips for you to better assist your clients with the magic of a Disney holiday!

To be part of the magic of Disney Travel Agents
register now at

DisneyTravelAgents.com.au

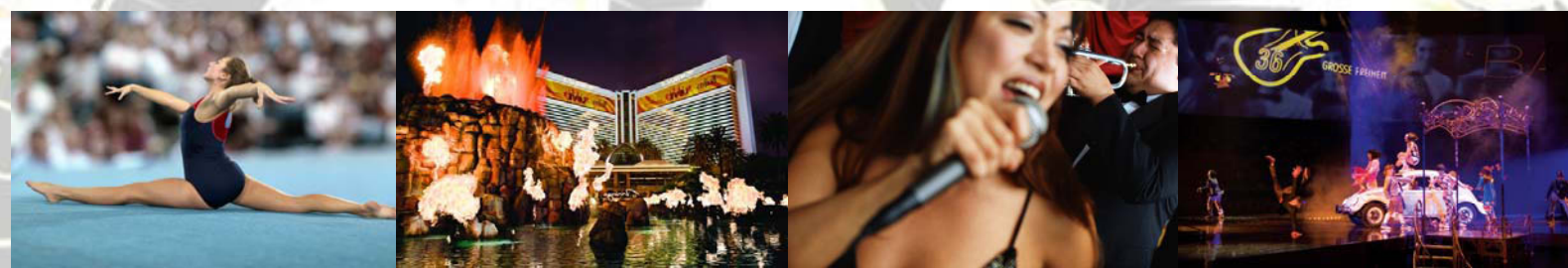
All previous Disney Travel Agent users will need to re-register on the new site.
User access is granted via email address – only one registration per email address will be approved.

© Disney

YOU'RE INVITED!

We would like to welcome all travel industry staff and friends to join us for the inaugural Travel Industry Talent Extravaganza!

When: Thursday 17 December 2009
Where: Sydney Theatre
22 Hickson Road, Walsh Bay, Sydney
Time: 7pm-10pm, followed by an After Party
Cost: \$10 per person (includes pre-drink, canapés, entry to show and After Party)
Booking: Phone 1300 730 023 or email tickets@keithprowse.com.au
Dress Theme: Las Vegas (prize will be awarded to the "Best Dressed" audience member)



So throw on those feather boas and rock 'n' roll shoes and come along and support the Top 12 finalists.

It will be a night full of entertainment with sensational prizes to be won.

See www.traveldaily.com.au for finalists.

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