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Travel Daily AU

First with the news

Thu 29 Oct 09 Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

WIN \$200 SHOPPING VOUCHER
Coles Group & Myer Gift Card

Prize will be awarded the week of 7 December 2009, just in time for some Christmas shopping

AUSTRALIAN SALARY SURVEY 2009 - click here

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Qantas earlybirds

QANTAS has released its 2010 earlybird airfares to the UK and Europe with low season return economy class fares priced from \$1,473 plus taxes, ex ADL/BNE/CNS/DRW/MEL/SYD and PER.

Zone 2 Europe fares start at \$1,693 and Zone 3 from \$1,803.

Fares are on sale until 05 Jan, for travel between 01 Apr-25 Nov.

Yields have bottomed - FC

FLIGHT Centre today announced a \$34m pre-tax first quarter profit, with md Graham Turner saying the result was ahead of expectations.

"Although early days, we have seen an increase in volumes, or tickets issued, as consumer confidence seems to be improving.

"The challenge is that yields - average prices - remain significantly down on last year.

"Yields do appear to have bottomed, however, following the significant supplier discounting we saw last year," Turner said.

He said Australia's recovery had been faster than in other markets with other highlights during the quarter being the launch of FC's new Fly Free promise (TD 05 Jun).

"The combination of cheap fares and a strengthening Aussie dollar has delivered great value to those travelling to popular destinations like the USA and UK," Turner said.

He said FC's US operations were also currently trading ahead of budget and may even produce a second half profit.

Oasis delivered

ROYAL Caribbean Cruises has officially taken delivery of the world's biggest ocean liner.

Oasis of the Seas will leave the Turku shipyard tomorrow heading for Fort Lauderdale Florida, with its transatlantic journey chronicled in daily online webisodes at www.oasisoftheseas.com.

More cruise news in *Cruise Weekly* www.cruiseweekly.com.au.

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Oman part four

TODAY we feature our fourth special report on Oman, which as well as being on page eight is also attached separately as a ready reference for agents.

Today's Travel Daily

Travel Daily today has seven pages of news and photos, plus another destination report from Oman and full pages of jobs from:

- TMS Asia Pacific
- AA Appointments

New "South Australian Holidays" Out Now!

South Australian Holidays offers more than 200 exciting products. Make a booking during October or November and a box of famous Haigh's Chocolate frogs* will hop your way and you will also be entered into the draw to win* a dozen bottles of South Australian wine.

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Honour for Bunnik

MAGELLAN member Bunnik Tours has been named as one of Australia's fastest growing firms.

It's the only travel company to make the BRW Fast 100 listing, coming in at 98 on the list.

MD Dennis Bunnik said the honour was a "fantastic achievement", particularly given the turmoil of the last year.

Bunnik launched in 2004 with 7 tours and 35 departures, but now has outlets in Adelaide and Melbourne and has just launched a new brochure with over 50 small group tours and 400 departures.

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CC surcharge slammed

HERE'S an award Qantas was probably hoping not to win.

Consumer group CHOICE yesterday awarded the carrier a 'Shonky Award' for its extortionate \$7.70 per passenger per sector credit card surcharge.

Each year the group makes the awards to highlight "what is frankly ridiculous about some of the worst examples of sub-standard products and services CHOICE reviews each year."

Spokesman Christopher Zinn said "We want consumers to enjoy a good laugh and be more demanding before accepting tricky labeling, bogus fees and charges and worthless devices."

He said the \$7.70 QF surcharge was way above the average 1% credit card fee normally charged.

Although the carrier claims the fee doesn't even cover its costs, Zinn said "We concur with the Reserve Bank, which says 'there

are some cases where surcharges appear considerably higher than these (merchant service) fees.

"Their surcharge is so sky high and so unjustifiable - they not only charge you per passenger as opposed to per transaction, so it's like going to a restaurant and the restaurant saying 'hey, we're not just going to charge you a surcharge per table, but per diner.

"People wouldn't wear that, but why do they wear it when it comes to airlines?" he added.

Other carriers charge similar credit card fees, but QF's \$7.70 fee is higher than that for both Virgin Blue (\$3.50) and Tiger (\$6).

Vale Al Bennett

AL Bennett, a much respected and outstanding member of the travel industry, died yesterday.

He will be sadly missed by his Air Canada/Airline Marketing team and industry colleagues.



Attention: Travel Consultants,
Travel Managers & Travel
Agency Owners in WA, SA, ACT

MTA Travel - Mobile Travel Agents of Australia are holding confidential meetings in the following regions.

Other regions coming soon - so register your interest now!

Are YOU sick of commuting, tyre kickers, and spending unproductive time on back office work?

Are YOU currently working long hours consulting or run an agency with little or no time for family, friends or yourself? Are the overheads crippling you and you want to find out how to reduce them?

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MTA Travel has National and Global Memberships and Affiliations, with buying power to match - offering choice and flexibility.

Call Andrew Challinor, General Manager for just a chat or a confidential meeting please phone: 1300 365 688 or enquiry@mtatravel.com.au

Meetings in Perth, Wednesday 4 & Thursday 5 November; Adelaide, Tuesday 10 November; Canberra, 23 November. Dates in other cities and regions to be advised soon, so register your interest now.



Window Seat

YESTERDAY'S launch of the new Jetstar credit card (p4) featured Channel Nine's Shelley Craft promoting the card by surprising shoppers in Pitt St Mall and paying their bills at the register with her freshly issued Jetstar credit card.

A quick-witted Craft realised the spending spree would reflect on her statement, so questioned JQ ceo Bruce Buchanan if she would be eligible for the Jetstar travel vouchers accrued.

Buchanan's response was just as quick, saying "Yes, but you'll also be getting the bill!"

WHAT a way to relax.

A health spa in Austria has filled seven of its health pools with beer, claiming that the amber fluid has the ability to treat skin conditions, blood circulation and can even help cure wounds.

The spa is part of a brewery in Starkenberg, and each 4m-long pool contains about 20,000 litres of beer - chilled or heated according to client preference.

Head barman Markus Amann told a local newspaper that bathers can even drink the spa beer, but that there was enough beer on tap nearby to not have to resort to that!

It seems that the craze is catching, with monks at the nearby Klosterbrauerei brewery producing a special spa beer supplement for visitors to put in their baths at home.



Cheers!

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Travel Daily AU

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Travel Daily AU

First with the news
 on location with
Rail Europe



Today's issue of **TD** is coming from our Roving Reporter, **Tyson Webster**, as he continues his **European Rail trip**.

OVERNIGHT trains provide a great option for the traveller wanting to travel between cities and still have the day to explore.

Leaving in the early evening your train will travel through the night while you sleep to deliver you to a brand new city to experience.

The choices are First or Second Class Sleepers and 4 or 6 bed couchettes.

The Sleepers are comfortable private rooms and can have their own private toilet, in 1st Class or a wash basin in 2nd Class.

The Couchettes are communal rooms that can be booked as single beds or groups of beds. You can be sharing with strangers of both sexes. They have a toilet and wash room per carriage for use.

For your client's information sometimes classes are not printed on their ticket just the carriage and cabin number.

There is a conductor on board that you can get snacks and drinks from but I suggest buying food before boarding.

See **Tyson's blog** at the special site railtrip.traveldaily.com.au

and follow **Tyson** on **Twitter** by clicking here:

www.twitter.com/traveldailyaust

ADL breaks record

ADELAIDE Airport says 6.9m passengers passed through the airport during 2009/09, creating a new record in the process, up 154,000 on the year prior.

Domestic numbers were up 2.9% thanks, in part, to new services provided by Tiger Airways and Jetstar, and int'l traffic rose 0.3% due to new Bali and Fiji flights.

BA seat lawsuit

BRITISH Airways is reportedly facing legal action from a man who is suing the carrier because his seat didn't recline on a 2006 flight from London to Shanghai.

The plaintiff claims to have injured his neck because he had to sit upright for the 12 hour trip.

Tahiti wedding move

NEW legislation passed by the French government will now allow tourists to get married in Tahiti.

Previously there was a 30-day residence requirement which ruled out Tahiti as a wedding option for most couples.

Watchdog hounds THAI Airways

THE Australian Competition and Consumer Commission is taking **THAI** Airways International to court over its alleged involvement in the price fixing of some of its charges on air cargo services.

THAI is the eleventh carrier that the ACCC has gone after regarding alleged price fixing.

The competition watchdog says that between 2001 and 2006 **THAI** "entered into arrangements or understandings with other int'l air cargo carriers in specific countries that had the purpose or effect of fixing the price of fuel surcharges and security surcharges that were

applied to air cargo carried by Thai Airways."

The ACCC believes that deals were made in Singapore, Hong Kong and Indonesia for levies applied to cargo originating in those countries.

A "crisis (security) surcharge" is also alleged to have been applied for flights departing Thailand.

The ACCC is seeking **THAI** to provide declarations, injunctive relief, pecuniary penalties and costs, with a directions hearing scheduled for 26 Nov in Sydney at the Federal Court.



ABOVE: Emirates reports that its 2009 European campaign has had a great up-take by the industry with 750 travel agent businesses registered for the incentive.

Agencies involved are eligible for some amazing weekly prizes, including a grand prize of two Business Class tickets to any of Emirates' 22 European cities.

The Week 4 winners are: Premium Sports Tours Victoria, Imperial Travel Services QA, Travel World West End, Qld and Flight Centre Shellharbour.

Each agency has a choice of prize options, including a Lavazza A Modo Mio expresso machine, a

gourmet European hamper or their choice of 15 x Standard or 8 x Gold Class movie tickets.

Pictured above is the winning group from Atlas Travel, Qld who chose the Gold Class movie tickets, **from left** are: Antonia Criticos, Rachael Nehmer, Peter Polichronis of Atlas Travel Service and Jenny Trebilcock, Qld Sales Manager, Emirates.

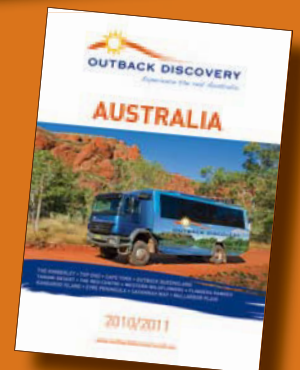
To be eligible for the weekly prizes agencies need to sell at least two EK tickets to Europe and correctly answer 6 bonus questions which are featured on the competition website - see www.emiratestoerurope.com.au.



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Hey Big Spender!



ABOVE: Qantas-subsiary Jetstar celebrated five years of operation by launching a new low-rate MasterCard (*TD* yesterday) at Sydney's Sky Tower.

The credit card offers holders a reward program called Jetstar Dollars, with one cent accrued per dollar spent using the card.

Jetstar Dollars can be used solely or in conjunction with cash to purchase a portion (or all) of the cost of a Jetstar ticket.

Chief executive officer Bruce Buchanan said the MasterCard "gives more back to the consumer" than any other reward card.

The card has been in development for close to 4 years, with the JQ boss saying now was the perfect time to roll out the card.

Buchanan said one of the advantages of the Jetstar offering is that cardholders don't have to meet a minimum spend to start burning points, like other

frequent flyer programs.

He also said the card is planned to be linked to the Qantas Frequent Flyer program next year, when cardholders will have the choice of selecting the Jetstar offering or Qantas rewards of 1/2 a point per dollar spent.

One of the major benefits of the card is its online credit card fee of \$3 for domestic flights (\$4 for int'l) is waived when paying using the Jetstar MasterCard.

Canstar Cannex compared the Jetstar MasterCard against 280 other credit cards and found the Jetstar option offered the lowest rate while offering free flights.

Applications for the card open today at jetstar.com/cards.

Pictured above at the card's debut are Channel Nine's Karl Stefanovic and Shelley Craft with Jetstar's 'Big Spender' Bruce Buchanan (centre) and Peter Arnold, Canstar Cannex (left).

Bhutan luxury fam

SENIOR travel agents are being invited to apply for one of seven places on a 10-day luxury Bhutan & Beyond and Aman Resorts faml departing Bangkok on 16 Jan.

The trip includes Drukair flights from Bangkok, accom at luxurious Amankora lodges, all meals and beverages, sightseeing, transfers, tips, visas, taxes and more.

The faml is priced at close to US\$10,000ppts but participants cost will be only US\$1,654pp.

Agents can also invite a friend or partner on the trip, with companion prices just \$2,634pp.

For more info call 1300 367 875.

Sun Peaks opening

SUN Peaks Resort in British Columbia, Canada has moved forward its ski season opening date by a week to Sat 14 Nov.

The decision to open early comes after 60cm of snow fell over the region in the past week and with another 15cm expected to fall over the next 48 hours.

APT Rieu freebie

APT is offering passengers complimentary tickets to see an Andre Rieu concert in Vienna as part of a European River Cruising deal on select tour dates in May.

The deal, available on the 23 and 25 May departures on its 15-day 'Magnificent Europe' cruise from Amsterdam to Budapest, also incl a \$1,000 per couple discount.

The cruise tour is priced from \$6,575 per person twin share. Agents call 1300 278 278.

CA beefs up flights

AIR China has announced it's increasing services from Beijing to Sydney between 14 Dec-31 Jan, with five times weekly services.

Flights to Melbourne will also increase to five times weekly between Beijing, Shanghai and Melbourne, from 30 Nov-27 Feb.

CA will also launch a new direct flight from Hangzhou to Frankfurt on 20 Dec, as well as three new domestic routes from 25 Oct - Beijing-Daqing, Chengdu-Zhuhai and Shenzhen-Dazhou.

Getaway tonight

TONIGHT'S episode of Channel Nine's dedicated travel program *Getaway* at 7:30pm, features stories on:

- Vancouver, Canada
- Bloomfield Lodge, Qld
- Nullarbor Golf Links Course
- Cologne, Germany
- Australia Reptile Park, NSW

George recognition

CHRISTCHURCH'S The George hotel has been named in the Top 20 Oceania Hotels in the 2009 Conde Nast Readers Choice Awards, one of only 4 New Zealand hotels to make the exclusive list.

In Sep the property completed a room refurbishment (*TD* 16 Oct).

BACK BY POPULAR DEMAND
Until
15 November 2009

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Singapore
STOPOVER HOLIDAY



For your chance to take part in this Uniquely Singapore experience, sell the highest number of Fabulous Singapore Stopover Holidays available from AU\$1 in conjunction with a Singapore Airlines airfare for travel beyond Singapore between 15 September and 15 November 2009. If you are one of the top 15 selling agents Australia-wide at the end of the promotion, you will win a place on a Mega Family to Singapore (to be held in late February). This amazing family opportunity includes return economy airfares to Singapore (exclusive of taxes, levies and surcharges), 2 nights accommodation at the Traders Hotel and 2 nights accommodation at The Shangri-La Hotel, all sightseeing and most meals. For more information, terms and conditions contact your local sales representative.

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Win a L'Occitane Gift Pack



TO celebrate the success of Uniworld's 2010 Europe Boutique River Cruise Collection, featuring 26 luxury Europe river cruises, including the new *Springtime Along the Rhine*, *Travel Daily*

and Uniworld are giving one lucky subscriber the chance to win a French L'Occitane pack every day this week.

Uniworld prides itself on its unique features which set it at its own level of European river cruising.

Travelling with Uniworld means enjoying five-star indulgence and service all the way.

On every Uniworld river cruise guests enjoy outside staterooms, luxurious Egyptian cotton bed linen, bathrooms stocked with plush towels and L'Occitane body products.

For your chance to win an amazing L'Occitane pack, tell us in 25 words or less what your ideal luxurious Uniworld cruise itinerary is & why (the most creative response will win).

Visit www.uniworldcruises.com.au for more information.

Send your entries into uniworldcomp@traveldaily.com.au.

CONGRATULATIONS to yesterday's winner, Hayley Rogers of Travel CTM who sent in the following - *Paris & European River Romance would be ideal because what more could you ask for when cruising with romance...*

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Travel Daily
First with the news AU

Oman launch Male

OMAN Air has commenced new four times weekly non-stop flights between Muscat and Male in the Maldives this week.

The service is operated by a three class Airbus A330.

Grand Merc. portal

ACCOR has today launched a new website for its Grand Mercure Apartments hotel brand, with discounts of up to 30% offered for stays of 7 nights or more - see grandmercureapartments.com.au.

US culls LAS flights

US AIRWAYS plans to downsize its Las Vegas operation from Feb, cutting flights from 64 daily to 36 as part of a network realignment.

The carrier will also suspend services to Birmingham, Gatwick, Milan, Shannon and Stockholm.

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E-mail: info@traveldaily.com.au

SIA Sri Lanka famil



ABOVE: Singapore Airlines hosted a trade famil to Sri Lanka last week, lead by SIA's wholesale development manager Emma Montagu.

Bridge brekkie hype

THE inaugural *Breakfast on the Bridge* event hosted on Sydney Harbour Bridge last Sun morning has proven a smash hit, gaining coverage across the world.

The Sydney icon was converted into a gigantic picnic ground for a few hours on Sun complete with grass turf as part of the *Crave Sydney* festival.

Images of the event were broadcast on the *New York Times*, *CBS News*, *BBC TV*, *Times of India*, the *NZ Herald* and *Bangkok Post*.

Macau extends sale

VIVA Macau says it's seen such a strong response to its new direct flights from Melbourne to Macau that it's extended the availability of its \$339 sale fares for 2 weeks.

Viva Macau ceo Reg McDonald said "the initial response to our announcement (*TD* 22 Oct) has confirmed that Melbourne and Macau is a perfect match."

See www.flyvivamacau.com.

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Win 1 of 2 iPhones with Sabre Pacific



TripCase users don't need to wait. They already know.



Sabre Pacific is giving **Travel Daily** readers the chance to WIN one of two iPhones over the next two weeks.

To enter, imagine you were travelling with a friend and were alerted via TripCase that your flight was delayed by two hours.

Send us a photo of what you would be doing instead of waiting at the departure gate!

Email your entry to sabre@traveldaily.com.au.

Go to tripcase.com for some ideas on using TripCase.

Happy Snapping!

This competition is open to Australian Travel Agents only. The most creative, fun photo each week will win an iPhone. The judges decision is final. Week 1 entries close on 1/11/09. Week 2 entries close on 8/11/09. Winners will be contacted via email and announced in **Travel Daily**.



CO links with OZ/NH Coral Seas combo

STAR Alliance's latest member, Continental Airlines has announced alliance partnerships with Asiana Airlines (OZ) and ANA (NH), extending their cooperation across codesharing, frequent flyer programs and lounge access.

CO plans to begin codesharing on Asiana services between South Korea-USA in Dec and between Asia-North America in 2010 with NH.

CORAL Seas is offering a range of packages combining two or more South Pacific destinations, including a \$1529pp nine night holiday taking in Fiji and Vanuatu with return air, four nights at the Moorings Hotel in Vanuatu and five nights at the Novotel Nadi.

Other combinations available include Fiji and Samoa, as well as Tonga and Fiji - coralseas.com.au.

What is TripCase?

TripCase is an application you can download for free to your iPhone or Blackberry to be informed, connected and in control when you travel.

With TripCase, you can receive real time alerts on your travel plans including flight delays, cancellations and boarding gate changes so you never have to just sit there waiting at the departure gate.

For more information, contact Sabre Pacific on 1800 005 147.



Traveltrain kids deal

CHILDREN travelling with an adult on Queensland's Traveltrain between 16 Nov - 31 Jan will only pay \$2 for economy seats, or Business Class on the Tilt Train.



Industry Appointments

WELCOME to *Industry Appointments*, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Crown Melbourne has announced the appointment of Paul Andrakakis as Director of Sales. He'll be responsible for leading Crown's satellite Sydney office and looking after the group's domestic wholesale and international inbound markets, as well as Crown's aviation clients. Andrakakis has held previous roles with Accor, Hayman Island and Hamilton Island, and joins in the lead-up to the opening next Apr of the new Crown Metropal.

Karen Dalla Riva has been appointed to the newly created role of Client Relationship Manager for Reho Travel in South Yarra, Vic.

Qantas has named Chris Nassenstein as its new Executive Manager Qantas Engineering. He'll take up the new role in Feb 2010, moving from his current position as head of engineering for Air NZ.

Eastern Europe Travel/Russian Travel Centre has appointed Riccardo Eugeni as its new Operations Manager, with responsibility for overseeing the day-to-day operations of the reservation teams for Australia and NZ as well as developing new programs for Eastern Europe and Russia for 2010. Eugeni was previously operations manager for Euroscape.

Ocean Hotels and Tourism has appointed Lachlan Rentell as its new Domestic Leisure Sales Manager, to focus on increasing business opportunities for Long Island Resort, Whitsundays and Club Crocodile at Airlie Beach.

Qantas Holidays has appointed Paula Donaldson to the new role of Manager Queensland Product and Marketing. Quentin Voss has expanded his QH role to include Product Strategy, while Kylie Kemp has taken on the new role of Manager Domestic and Online Product. Andrew Hutchinson joins Qantas Hols as Manager International Product and Product Development to "deliver new and expanded ranges in markets such as the Middle East and Africa."

The Armstrong Group, which owns and operates Canada's Rocky Mountaineer luxury rail service, has appointed Randy Powell as the company's ceo, replacing founder Peter Armstrong who will step aside as ceo but will be the company's Executive Chairman.

El Al Israel Airlines has named Brigadier General (res.) Elyezer Shkedi as the carrier's next President and ceo. He replaces Haim Romano who's resigned from the role after five years.

Our award winning team is growing!

Due to further expansion The Travel Authority Group is seeking to fill the following positions:

Senior Corporate Consultant – International and Domestic Sydney based

Senior Corporate Consultant – International and Domestic Perth (Fremantle) based

If you have a min. of 2 years relevant consulting experience, enjoy working independently in a busy and professional team environment, have a great eye for detail, a sense of urgency, a positive attitude and would like to be generously rewarded for your contribution, we would like to hear from you. Please send your CV to employment@thetravelauthority.com.au. All applications will be treated as strictly confidential.



AA first time flyers

AMERICAN Airlines is bringing back the romance of travel by offering first time flyers special new 'First Flight Certificates'.

The certificates are signed by the aircraft's pilots and flight attendants, with the carrier saying it's "honoured when customers choose American Airlines for their first air travel experience."



Click here for details.



We're relaunching Australia's leading Travel Agent Reward Program and to celebrate we've got 1 million points* to give away.

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INSIGHT VACATIONS

AATKings

Creative Holidays

contiki

UNI WORLD

*Terms and conditions apply.

New AOT brochures

AOT will shortly launch its 2011 brochure range, featuring a new look in 20 brochures across the Sunlover Holidays, Travelpoint Holidays and NSW Holidays brands.

The programs include three new brochures - New Zealand, the South Pacific, and Kokoda and Papua New Guinea.

AOT gm Contracting and Creative, Leanne Chard, said as well as a new look, the brochures include more travel tips and detailed maps plus "must-do's" from the expert AOT team.

She said the winding up of Tasmania's Temptations had led to AOT's new Tasmania brochure increasing from 40 to 64 pages, with 90 accom options and over 40 tours including new self-drive packages which come with an exclusive documentation pack delivered to agents before travel.

The first brochures to be released will be Sunlover's *Queenland for Couples* and *Escape in Style*, followed by Travelpoint's *Kokoda & PNG* and the expanded *Tasmania* program.

SkyTeam lounges

AIRLINE alliance SkyTeam has unveiled a new facility at Terminal 4, London Heathrow airport.

The facility offers an exclusive premium check-in area for First and Business Class travellers, premium economy pax and SkyTeam Elite and Elite Plus pax.

In a first for SkyTeam, all co-located members share airport services, such as check-in desks, self service kiosks and bag drops.

First, Business and SkyTeam Elite Plus pax will also be able to take advantage of the airside lounge which features day beds, VIP rooms, a kids area.

From Nov, SkyTeam carriers Aeroflot, Air France, Alitalia, Czech Airlines and Korean Air will join Delta, KLM and Kenya Airways operating at Heathrow's T4.

MEANWHILE, SkyTeam opened a new state-of-the-art Terminal 1 at Barcelona Airport this week.

The eight SkyTeam members servicing Barcelona began operating from T1 on 25 Oct.

IT'S TRAVEL2'S 1ST BIRTHDAY!!! WIN A TRIP FOR 2 TO DISNEYLAND



Today's creative entry has been sent in by **Helen Roehnel and Tina Paschalidis** of Diploma Wold Travel Service, Rooty Hill.

Helen and Tina would just like to say
Happy Birthday 2 you, Happy Birthday 2 you
Happy Birthday Travel 2, Happy Birthday 2 you
Hip Hip Hooray

Helen is pictured above and is hoping this entry will be one step closer 2 hitting the US.

Helen and Tina are now in the running to win a trip for 2 to **Disneyland Resort, California**, courtesy of **Travel2, Air New Zealand** and **Disneyland Resort California**. It's all part of the birthday celebrations for **Travel2** which turns one this month. This sensational prize includes return economy flights to Los Angeles with Air New Zealand; four nights at a hotel of the **Disneyland Resort**; 2, three day **Disneyland Resort Park Hopper Bonus Tickets** and return **Disneyland Resort Express** transfers.

To enter, we're asking Travel Daily readers to simply send in a photo of a celebration that incorporates the number 2.

We'd like to see some clever entries...so be as creative as you like, and you could soon be jetsetting to LA for a celebration of your own in **Disneyland Resort, California!**

Remember, there's only two days to get your entries in as the competition closes this week...so get snapping!

Send your photos to: travel2comp@traveldaily.com.au.

For full terms and conditions and to view some other great competition entries, see www.traveldaily.com.au.



TRAVEL2



Business Development
Executive

Consolidated Travel, one of Australia's largest distributors of airline products, has a vacancy in the Adelaide office for an experienced BDE.

We are seeking a sales person with the following attributes and skills:

- Excellent Airline product knowledge
- Highly motivated and energetic
- Results driven
- Dedicated to delivering customer service beyond expectation
- Ability to work independently

If you meet these criteria we encourage you to apply.

Please email your application by Friday 6th November, 2009 to hr@consolidatedtravel.com.au

All applications will be treated in confidence.

You're Invited to Attend



Speed Networking

Meet, Speak with & Learn from highly successful travel leaders

Date: Tuesday, 24 November 2009 Time: 5.30pm to 7.30pm

Have you rsvp'd to

executive@travelindustry careers.org

Deadline Friday 13th November

Visit: www.travelindustry careers.org Call: 02 9287 9985



Travel through the Sultanate is a joy for all the senses

Featuring an intoxicating mix of modern opulence and traditional culture, vast barren deserts and rocky deepwater fjords, ancient forts, and a showcase of eco-tourism, The Sultanate of Oman is a breathtaking country, which is now one of the most sought-after destinations in the Arabian Gulf.

For the ultimate Arabian experience, start your journey in the beautiful capital, **Muscat**, which is perched in between mountains and the Indian Ocean and which fans around an elegant harbour.

The location for where much of the city's rich heritage has been preserved, the Old Town allows visitors to step back in time into old world Arabia and walk in the area around the Sultan's palace.

Shopping in Muscat is an exploration of Arabia's unique culture, with traditional offerings from antique and hand-crafted silverware to incense, authentic rugs, pottery, spices and sandalwood.

Nowhere better can this be experienced than in Muscat's **Muttrah Souk**, where the riches of all Arabia are on display.

Travel north from the capital, by air, road or luxury liner into **Musandam**, aptly named a place of 'enchanted marvels'.

An enclave cut off from the main part of the country by United Arab Emirates territory, Musandam is endowed with barren mountains of naked rock falling sharply into the sea, enchanting fjords and sunny beaches.

Accessible via a coastal highway with the most awe-inspiring views, once in Musandam you will experience the abundance of superb marine life that is present here.

It's not surprising that Musandam is claimed to be Oman's premier diving area.

Head south through the **Al Batinah** region where you will have the opportunity to explore endless historic forts, castles and old houses, alongside a vast network of wadis which flow throughout.

The Batinah capital **Sohar** nurtures archaeological antiquities which date back to 3,000 BC and is rumored to be the homeport of Sinbad the Sailor of *The Thousand and One Nights*.

Take a trip past the majestic ranges of the Hajar Mountains, towards the intellectual capital of the Sultanate, **Nizwa**. Having long been the home of writers, poets and thinkers, this city has now been faithfully restored back to its ancient splendor.

Visitors to the semi-arid desert region, **Adh Dhahirah** will delight at the range of prehistoric archaeological sites to be found here, including UNESCO World Heritage sites such as the village of **Al Ayn**, with its bee hive tombs standing above the **Wadi Al Ayn** and the famous **Bat Tombs** from the Umm An Nar period, dating back 2,500 BC.

In **Ash Sharqiyyah** in the north-east of Oman, enchanting contrasts between fertile wadis and deep gorges in the eastern Hajar range, abound alongside spellbinding desert swathes and unspoilt coastline.

Don't miss the beaches of **Ras Al Jinz** where, during the nesting season, you will see hundreds of turtles come ashore at night to lay their eggs. Magic!

Also in this region is **Wahiba Sands**, one of the world's most fascinating desert formations.

Covering an expansive distance of 180 km from north to south, Oman's ancient desert is best experienced on a 4WD trek, where you may see gazelle and white-tailed mongoose.

Travel south into one of the most enchanting places on the Arabian Peninsula, the region of **Dhofar**, to experience the mystique of the ancient caravan routes, the many archaeological sites, the early mosques and the famous tombs.

If you're travelling between June and September or early October, you'll experience the south east monsoon showers known as the 'Khareef,' when people flock to see the land of mist and mountains in all its glory.

Make time to visit Dhofar's UNESCO World Heritage port city of **Al Balid** which world travelers such as Marco Polo have described in true splendor in their writings.

Ahlan wa sahlan. Welcome to the Sultanate of Oman.



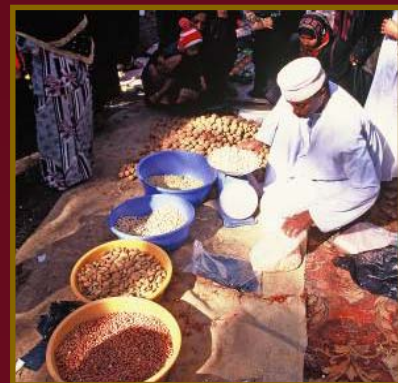
Nizwa Fort



Antique Treasures



Fisherman at Sur



Local Markets



Village of Bilat Sayat



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Hot Jobs - October 2009

General Manager – Dive friendly Resort, Fiji

- Award-winning Island Resort known for its excellent diving, professional and friendly staff
- New owner, new team needs a leader who loves to dive!
- \$100K package

Intimate and relaxed this resort has 30 air-conditioned and well-appointed rooms with a balcony. Sit back on your oceanfront balcony and enjoy a magnificent sunset...whilst organising the weekly rosters, managing the whole resort and thrive in the "dive specialist" environment. Manage 60 staff and be responsible for profit of the business.

Contact Alessandra de Matteis on **02 9231 6444**
E: alessandra@tmsap.com or [apply online now!](#)

Travel Industry Finance Manager – Sydney

- Well known and Respected Airline
- MUST have travel industry experience
- Salary \$85 - 95K

Working for this leading airline based in Sydney, you will be responsible for the control of all capital and operating expenses within Australia. You will be participating in budget preparations and control cash flow of the business. You will ensure that all policies and procedures are adhered to and all financial transactions are timely. Must have experience in travel and airline industry.

Contact Ainslie Hunt on **02 9231 6444**
E: ainslie@tmsap.com or [apply online now!](#)

Area Operations Manager – Melbourne

- Salary \$90K Package
- Multi-site management
- Global organization which mixes hospitality and property management

This role will see you heavily involved in account management of existing clients, achieving retention targets and manage forecast and identifying new business opportunities. You will drive service revenue through service and up-selling programs and ensure that all customer service levels are adhered to and exceeded. This role will see you heavily involved in account management of existing clients, achieving retention targets and manage forecast and identifying new business opportunities.

Contact Ainslie Hunt on **02 9231 6444**
E: ainslie@tmsap.com or [apply online now!](#)

State Sales Manager – 12 month Maternity Leave – WA/SA & NT

- Well known brand
- Salary package around \$90k ++
- Management of a small team

This well known travel related company is looking for a switched on State Sales Manager to drive sales within their team. The successful candidate will be responsible for building and implementing sales strategies within the retail travel sector and identifying new business opportunities, as well as develop existing relationships with key partners.

Contact Sharon Moss on **02 9231 6444**
E: sharon@tmsap.com or [apply online now!](#)

Corporate Travel BDM – Sydney

- Salary \$70 - \$100K++
- Hunter role
- Great company with Benefits & Career Progression

Work for this corporate travel leader and acquire new corporate travel business across Sydney and the Metropolitan region. You will work with set targets and objectives as well as implement new strategies to develop corporate relationships with key decision makers in organisations, creating new sales opportunities. Your experience within corporate travel sales will see you leveraging off your existing relationships, networking with key businesses as well as cold calling to build your portfolio.

Contact Ainslie Hunt on **02 9231 6444**
E: ainslie@tmsap.com or [apply online now!](#)

Human Resources Manager – Sydney

- Airline Catering
- Salary to \$130K
- The ultimate role for a natural leader

This client is a provider of catering and provisioning services for airlines and railroads across the world. They are currently looking for an HR Manager based at their Mascot operation. Reporting to the Director of Human Resources based in Asia, with a dotted line to the Head of Australia, you will be responsible for operational and strategic national IR / HR, managing a range of generalist activities. You will be a highly motivated individual with excellent interpersonal skills and the ability to influence and communicate effectively across all levels of the organisation.

Contact Ainslie Hunt on **02 9231 6444**
E: ainslie@tmsap.com or [apply online now!](#)



Ainslie Hunt

General Manager,
Australia and New Zealand

Ainslie Hunt joined TMS Asia Pacific in 2004, after a successful career within wholesale travel in sales, account management and business development.

Ainslie is GM Australia and New Zealand, where she drives the business from both a travel industry and recruitment perspective.

Ainslie is closely connected to partners within the travel and HR arenas, she promotes the importance of educating the travel industry on the ever changing human capital market.

You can contact Ainslie at ainslie@tmsap.com

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BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

**PREFER FIRST CLASS LUXURY TRAVEL TO BACKPACKERS?
PREMIUM LEISURE CONSULTANT**

SYDNEY CBD - SALARY TO \$50K PKG + BENEFITS

Tired of booking boring pre-packaged itineraries?

Want to work for an amazing travel company offering unique holidays in luxurious and spectacular locations?

Here is your chance to leave face to face retail behind.

Be part of a supportive team and have excellent options for career advancement and development. You will enjoy a great salary with generous staff discounts, a great social club and so much more!

SET SAIL WITH THIS GREAT ROLE!

**CRUISE CONSULTANT – LEADING CRUISE COMPANY
SYDNEY INNER - \$35K - \$50K PLUS SUPER**

Fabulous new CRUISE position available in a leading travel company! Monday to Friday only and you will be working in beautiful inner Sydney offices. This is a fantastic opportunity to experience working for a fun and funky travel team in this exceptional company! You must have minimum 12 months travel industry experience and be proficient in Galileo, Amadeus or Sabre. You must also have strong airfare skills and CRUISE KNOWLEDGE is essential!

NOT EASILY SPOOKED BY CHANGE?

TRAVEL MANAGER – CONTRACT ROLE

MELBOURNE (INNER) - \$20 TO \$25 PER HOUR + SUPER

A fantastic opportunity exists for a top notch travel consultant with a passion for all things Europe. Your thorough knowledge of Europe along with your Amadeus skills will ensure you land this exciting contract role within conference, incentive and events travel. Your experience will be rewarded with a top hourly rate, weekly pay and the opportunity to gain experience within this exciting field of travel.

NO TRICKS HERE, THIS ONE IS A DEFINITE TREAT!

INBOUND TRAVEL CONSULTANT

MELBOURNE (INNER) – GREAT SALARY PACKAGE

If you are a senior inbound travel consultant who is also fluent in Spanish, you are exactly what this well established and highly successful company is looking for! Working within lovely offices, you will love being a part of this friendly and professional team committed to providing personalised customer service to high end clientele. This position will start in January 2010; be sure to get your application in now.

JACK OF ALL TRADES

MULTI-SKILLED CORPORATE TRAVEL CONSULTANT

PERTH (INNER) – PKG TO \$55K

Attn: Corporate Travel Consultants – if have you been waiting for your chance to join one of the top level travel management companies in Perth, wait no longer! We have several opportunities for multi-skilled corporate consultants to join this fantastic company working on a brand new account. An understanding of all facets of corporate consulting is essential to be successful. Monday to Friday hours only.

NEW MONTH...NEW JOB!

DOMESTIC CORPORATE TRAVEL CONSULTANT

PERTH (INNER) – PKG TO \$47K

These roles are NEW to the Perth market and available to experienced domestic corporate consultants with strong domestic fares knowledge, first class customer service skills and a friendly, dedicated attitude. This leading TMC offers a top salary package, supportive management and one of the best working environments in Perth! Monday to Friday hours only; 16th of November start.

SET SAIL WITH A NEW CAREER!

CRUISE/HIGH END RETAIL CONSULTANT

BRISBANE CBD – \$40K - \$45K OTE

Do you love to go shopping in your lunch break? Meet friends for lunch? Well this could be the job for you!! Located in the heart of the city you will enjoy variety everyday. Dealing with high end leisure clientele with a strong cruise focus, no two days will be the same. Great company with fantastic breakout room to relax in and what better way to end a Friday then with a few drinks at work. Min 3 years selling experience, strong cruise product knowledge and proven sales skills.

GO SURFING IN YOUR LUNCH BREAK!

TRAVEL CONSULTANT

GOLD COAST – GREAT \$\$\$

Want to go surfing after work or sit by the water for lunch? Located on the stunning Gold Coast our client is looking for a fantastic travel consultant to join their existing amazing team. Looking after all the travel needs of your clients you will enjoy great supportive team and management, excellent salary and incentives and variety is the key in this role. You will need minimum 3 years travel selling experience, excellent fares and product knowledge and a fun, hard working attitude.