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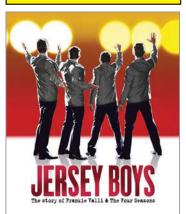


#### Travel Special of the Week



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#### New online agency launch

THE team which developed Stella's Best Flights website is set to launch a new online travel agency in Australia next week.

Look4travel, headed up by Darren Carbine, will utilise Top Dog Developments technology, claimed to "allow the agency to offer a greater range of product, enhanced website functionality and faster response times than alternative websites".

The company is also inviting

#### Last day for T2 comp

TODAY is the last day for entrie in our amazing Travel 2 competition in which a lucky TD reader will win a trip to Disneyland courtesy of Travel 2, Air New Zealand and Disneyland Resort California.

We've been overwhelmed with entries, and on page eight have featured some of the photos we haven't been able to fit into TD so far as well as entry details.

You have until close of business to enter, with the lucky winner to be announced in Travel Daily early next week.

#### Oman part five

TODAY we feature our final special report on Oman, which as well as being on page nine is also attached separately as a ready reference for agents.



agencies to sign up so they can build their own packages for clients, have access to a "huge hotel inventory," exclusive net rates and 100+ low-cost airlines.

"Australian consumers have been falling behind their international counterparts when it comes to real competition for bookable travel product," Carbine said, adding "we feel we can give existing online agents a real run for their money."

A new call centre will start operating from Mon, with the fully bookable website online in the coming weeks.

Look4travel.com.au is a member of the Jetset Travelworld group.

#### Show us your talent!

THERE'S just 3 weeks left to send in your talent performances for the inaugural Travel Industry Talent Extravaganza (TITEZ).

The winner of the 17 Dec event will walk away with a business class trip for 2 to Las Vegas! - p12.

#### What a whopper!

TD today has 8 pages of news incl a full page of entries from our Travel 2 comp, our final Oman feature report & full pages from:

- AA Appointments
- Qantas Holidays
- TITEZ

#### QH Fiji released

**QANTAS** Holidays has today released its 2010-11 Fiji product range - see page 11 for details.

And today QH is also giving away two double passes to see the movie Couples Retreat, valid at most cinemas nationally.

The movie was filmed in Bora Bora, Tahiti - to win, be the first to answer the following question: With which code share airline does Qantas Holidays combine its great

Tahiti accommodation options? Hint: see the QH Tahiti deals at qantasholidays.com.au/agents.

Email your answer asap to qhcomp@traveldaily.com.au.

> **Travelport** leads the way as the top travel services company

2009 **INFORMATIONWEEK** 500

in the





#### WIN with Travel Indochina



#### New "South Australian Holidays" Out Now!

South Australian Holidays offers more than 200 exciting products. Make a booking during October or November and a box of famous Haigh's Chocolate frogs\* will hop your way and you will also be entered into the draw to win\* a dozen bottles of South Australian wine.

For further information <u>click here</u> or contact the National Agent Reservation and Information line on 1300 363 544.





\*Conditions Apply

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Fri 30 Oct 09

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#### **QF CHOICE wrong**

QANTAS says CHOICE got it wrong when it awarded the carrier the top 'Shonky Award' for its \$7.70 credit card surcharge on domestic flights (*TD* yesterday).

Tiger Airways was the runner-up in the Shonky Awards, but QF spokesman Simon Rushton pointed out that Tiger's \$6 credit card surcharge is per passenger per sector, whereas QF's \$7.70 impost is a flat rate per passenger per booking, regardless of the number of sectors being booked.

Tiger's charge means it costs \$12 extra per passenger to book a return flight using a credit card.

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#### Strong Europe 2010 start

THE launch of 2010 Europe programs by a number of wholesalers this month is already seeing strong sales, auguring well for a return to more buoyant travel industry conditions.

Trafalgar Tours, which launched its new Europe programs this week, says sales so far are up 30%, with a 300% surge last Mon after the Flight Centre Europe expo in Sydney.

MD Paul McGrath told *TD* that while it's early days, the strong demand has seen Trafalgar already confirm 1100 of its 'definite departures' in 2010.

The confirmed dates are all listed on the Trafalgar website, with tours added as soon as they reach breakeven booking levels.

McGrath said attractive airline deals combined with a range of earlybird offers have seen strong levels of genuine enquiry converting to bookings.

And 21% of the bookings have come via Trafalgar's online agent booking engine, a big increase.

MEANWHILE the Globus Family, which launched its 2010 program just two weeks ago, will today announce a second round of earlybirds, after a rapid sell-out of the initial deals (*TD* 14 Oct).

In fact one of the Cosmos offers sold out in just two days, and the rest of the specials are all gone now, with the company saying the demand has taken it by surprise.

Globus marketing manager Christian Schweitzer told *TD* the deals had been expected to last well into Nov or Dec, with the new offers released today hoped to maintain momentum.

"We want to wrestle bookings back to that early booking trend," he said.

The second round deals offer savings of up to \$300 per couple on both Globus and Cosmos tours of 12 days or more in conjunction with an earlybird airfare, or \$250 per couple on land only, to 24 Dec.

Early Payment and Second Tour discounts are also on offer.

Schweitzer said that so far Globus Europe sales are up 51% year-on-year, while Cosmos has done even better, up 55%.

"There is clearly pent-up demand for the right deals at the right time," he said.



#### Window Seat

A LOVELORN German man is reportedly living in an airport in Brazil after being dumped by a woman he met over the internet.

46-year-old Heinz Muller arrived in the country on 02 Oct to meet the woman, but apparently the relationship didn't go well and he wound up back in the terminal in Campinas, north of Sao Paolo.

A spokesman for the Brazilian civil aviation authority said he would be able to stay for up to three months as long as he breaks no laws.

OFFICIALS in England have raided the home of a 12-year-old boy because his TV aerial was interfering with aircraft as they landed at London Luton Airport.

The "antenna booster" was apparently broadcasting on the same frequency as cockpit radios.

TRAVELLERS to Iceland will need to get used to the local cuisine, after fast food giant McDonalds closed its three stores there due to the financial crisis.

The first golden arched eatery opened its doors in Iceland in 1993, however over the years the 'unique operational complexity' of having to import all goods from Germany, coupled with the recent falling Krona has made buying the ingredients 'prohibitively expensive'.

"It just makes no sense - for a kilo of onion imported from Germany, I'm paying the equivalent of a bottle of good whisky," said McDonald's Iceland franchisee, Jon Ogmundsson.

The McDonald's stores will be replaced by Icelandic-run 'Metro' outlets, which will serve a menu created exclusively from locally sourced ingredients.

McDonald's has no plans to return after the GFC has ceased.

#### Wanted

Motivated, enthusiastic and experienced Leisure Travel Executives who appreciate the freedom of working from home but thrive in a Virtuoso office environment



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More Definite Departures will be added frequently
 Check it out!















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We cover the world with over 80 destinations.



#### Contiki's Halloween Rave

Halloween themed 'Rave' last night at **Blackbird Restaurant** in Darling Harbour.

Rave is Contiki's staff recognition program, with awards given each quarter to team members who've gone above and beyond the call of duty.

RIGHT: Contiki's Natasha Nugent,

bdm domestic; Greg Reid, ops



Pictured above, from left, are: Rachel White, communications manager, The Travel Corporation; Tammy Marshall, managing director,

Contiki and Jennifer McDermott, PR coordinator, Contiki Holidays.

LEFT: TTC's Lee Jones, training consultant; Kathyrn Galvin, management support co-ord; and Anital Velican, Payroll/HR office.



#### Fresh Oman Brand

OMAN'S Ministry of Tourism has today launched a new brand mark internationally, the same National Brand Mark which was introduced to the country last year.

Consisting of four parts, the brand features typography in both Arabic and English with colours differentiating incence smoke (light green), silhouettes of the

mountains (light blue), a turtle and rich marine life (marine green) and a dhow (purple.)

**Further** 



details about 'Brand Oman' will be revealed at the National Oman Tourism Roadshow in Feb 2010.

#### Creative Hawaii out

**CREATIVE** Holidays has released its 2010 Hawaii Brochure, with new accom including the 5 star Trump International Hotel in Waikiki which opens in Nov.

Also added is the Agua Waikiki

#### NZ dairy pips tourism

**NEW** Zealand's tourism industry lost its number one ranking as the nation's biggest export earner for the first time in seven years, pipped by dairy exports.

International visitors spent about NZ\$9.3b for the year ending 31 Mar, which was behind NZ's dairy exports of around NZ\$10b.

#### UK taxes surge

INTERNATIONAL flights to the UK will become more expensive on Sun with the introduction of the UK government's new Air Passenger Duty which imposes a £40 economy/£80 business class tax on seats to Australia.

#### **UU** earlybird fares

AIR Austral has launched its first European earlybird airfares from Australia for travel between 01 Feb - 31 Oct, on sale until 31 Jan.

Economy class fares are priced from \$1,831 including taxes to Paris, \$4,381 in Premium Economy and \$6,725 in Business Class.

Stopovers in Reunion are extra. Fares are also available to Marseille, Toulouse and Lyon - for







Today's issue of *TD* is coming from our Roving Reporter, Tyson Webster, as he continues his European Rail trip.

SWITZERLAND has the densest public transport system in the world, The Swiss Travel System.

With 5000km of rail routes, 12000kms of bus routes and even some boat routes, it can get your client around Switzerland quickly and on time.

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The Swiss Travel Pass allows your client access to all the public transport system including scenic routes, bus routes and discounts at various tourist locations.

Apart from the Scenic Routes, reservations are not needed and each route runs frequently every day, up to every half hour between main cities on the InterCity Trains.

With discounts for families as well as groups of 2 and more, the Swiss Travel Pass is a must have product for any client travelling into and around Switzerland.

See Tyson's blog at the special site railtrip.traveldaily.com.au

and follow Tyson on
Twitter by clicking here:
www.twitter.com/traveldailyaust.

#### Acacia Nov deals

AFRICAN safari operator Acacia if offering last minute savings of 20% on any of its 18 overland tours departing before 01 Jan 2010, when booked during November.

Discounts of 15% are available on overland tours departing 01 Jan - 01 Apr, and on some small group safaris (departing before 01 Jan). Phone Adventure World for info.



Fri 30 Oct 09 Page

EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldailv.com.au

#### Napier Airport upgr.

HAWKE'S Bay Airport on New Zealand's North Island is expected to announce today an extension of its current 1,300 metre runway by 600 metres, paving the way for other carriers such as Jetstar to operate to the destination.

Currently, only turbo-prop aircraft operated by Air New Zealand subsidiary, Air Nelson, fly into the airport, which is commonly referred to as Napier Airport due to its proximity to the city.

Napier will host two matches of the 2011 Rubgy World Cup, and the tarmac upgrade is expected to be completed before that time.

Napier Mayor Barbara Arnott said the upgrade will allow fully laden jets for tourists, special events or conferences delegates and charter flights to the region, but ruled out direct flights from Australia in the forseeable future.

Jetstar spokesman Simon Westaway said the low-cost airline has its sights on flights to Napier within 18 months.

#### 2010 Uniworld Nile

UNIWORLD has today released its 2010 Egypt & the Nile program featuring a line-up of 150 sailings.

Early bookings discounts of up to \$400 per couple are offered when booking by 30 Jan 2010.

Cruise itineraries are aboard, which features 41 suites and two Presidential suites.

#### **SYD YHA opening**

THE Sydney Harbour YHA will open tomorrow, offering rooms priced from just \$42 per person in a share room.

The \$25 million budget accom complex is located in The Rocks.

#### Our award winning team is growing!

Due to further expansion The Travel Authority Group is seeking to fill the following positions:

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Senior Corporate Consultant – International and Domestic
Perth (Fremantle) based

If you have a min. of 2 years relevant consulting experience, enjoy working independently in a busy and professional team environment, have a great eye for detail, a sense of urgency, a positive attitude and would like to be generously rewarded for your contribution, we would like to hear from you. Please send your CV to employment@thetravelauthority.com.au. All applications will be treated as strictly confidential.



#### Rail Europe at Brandenburg

AGENTS participating in the Rail Europe educational visited the Brandenburg Gate in Berlin this week by rail from Frankfurt. The group enjoyed a city tour and found themselves in front of the Brandenburg Gate, which is one of the city's most famous



landmarks and consists of 12 columns forming 5 passageways.

Atop the gate sits a Chariot pulled by four horses driven by Victoria, the Roman goddess of Victory.

The must-see gate has been used as a symbol of victory by Berlin conquerors over the years including Napoleon, the Prussians and the Nazis, and is now open to pedestrian traffic.

Pictured here from left are: Tyson Webster, FC North Ryde;

Erin Hogan, Rail Tickets; Annette Carr-Boyd, Harvey World Travel North Ryde; Christine Gunning, Capital Travel Canberra; Annette Frohling, Jetset Blue Mountains; Richard Leonard, Rail Europe Australia; Bruce Tener, Balgownie World Travel; and Philippa Wall, Flight Centre Mosman.

#### **Expedia Q3 results**

ONLINE travel company Expedia Inc. has reported revenue gains of 2% for the third quarter of 2009 against the same period last year.

The firm said the result was driven by a rise in hotel and car rental transactions but offset by a reduction in air revenues.

Worldwide hotel revenue rose by 3% during the period, primarily due to a 27% increase in room nights stayed, however revenue per room slipped 14% caused by a decrease in average daily rates.

Global air revenue was down 8% fuelled by a 28% drop in revenue per air ticket and as a result of Expedia removing its booking fees on online air tickets (*TD* 29 May).

Expedia and hotel.com branded sites in the Asia Pacific region grew gross bookings by more than 60% in Q3, with hotel room nights stayed rising by more than 100%.





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Click for more information.



#### Win a L'Occitane Gift Pack



TO celebrate the success of Uniworld's 2010 Europe Boutique River Cruise Collection, featuring 26 luxury Europe river cruises, including the new Springtime Along the Rhine, Travel Daily

and Uniworld are giving one lucky subscriber the chance to win a French L'Occitane pack every day this week.

Uniworld prides itself on its unique features which set it at its own level of European river cruising.

Travelling with Uniworld means enjoying five-star indulgence and service all the way.

On every Uniworld river cruise guests enjoy outside staterooms, luxurious Egyptian cotton bed linen, bathrooms stocked with plush towels and L'Occitane body products.

For your chance to win an amazing L'Occitane pack, tell us in 25 words or less what your ideal luxurious Uniworld cruise itinerary is & why (the most creative response will win).

Visit www.uniworldcruises.com.au for more information.
Send your entries into uniworldcomp@traveldaily.com.au.

**CONGRATULATIONS** to yesterday's winner, Sabreena Buksh American Express Business Travel who sent in the following - *An Egyptian Experience that will last a lifetime so when I close my eyes I see the Temples of the Nile. And taste the Baklawa.* 





#### Vienna catchphrase

THE Vienna Tourist Board has launched a new slogan - 'Vienna - now or never.'

It's hoped the new advertising line will lure more int'l visitors, with the city's director of tourism saying a study revealed travellers expected to make it to Vienna at some stage in their future.

Norbet Kettner said "We're not just saying to customers that they should come to Vienna, we're telling them why they should come right now, and what they'll miss if they don't."

#### **Hurtigruten adds**

HURTIGRUTEN has added a third astronomy itinerary to its 2010 offering due to popular demand.

The four night voyage is set to depart 17 Feb from Tromso to Kirkenes onboard *MS MIdnatsol*, accompanied by renowned astromomer Ian Ridpath.

#### **AOT Regatta coup**

THE AOT Group has been appointed as the official accom provider for the Perth 2011 ISAF Sailing World Championships - see www.perth2011.com for info.



#### Business Development Executive

Consolidated Travel, one of Australia's largest distributors of airline products, has a vacancy in the Adelaide office for an experienced BDE.

We are seeking a sales person with the following attributes and skills:

- Excellent Airline product knowledge
- · Highly motivated and energetic
- Results driven
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- · Ability to work independently

If you meet these criteria we encourage you to apply. Please email your application by Friday 6<sup>th</sup> November, 2009 to hr@consolidatedtravel.com.au

All applications will be treated in confidence.

#### Mantra appointments

MANTRA Group has announced a number of key appointments in Queensland which see four new general managers assigned to hotels, and the return of another.

Gaye Coughlin has taken on the position of gm at Mantra Esplanade, Cairns; Austin Robinson as gm for Mantra PortSea, Port Douglas and Jennifer Isaac as gm of Peppers Beach Club.

lan Herbst is the new gm of Mantra on Queen, Bne and Melissa Thomas returns from maternity leave to her role as gm at BreakFree Aruba Beach Resort, Broadbeach.

#### Slovenia/Italy link

A NEW cable car and ski piste is set to open this ski season, linking Slovenia's Kanin resort and Italy's Sella Nevea resort, marking the first internationally connected ski centre in the area.

The new area tentatively titled 'Bovec-Canin', will be the largest in Slovenia, and will feature a mixture of beginner, intermediate and advanced and cross country trails - see www.boveckanin.si.

#### DQ show success

DESTINATION Queenstown's recent east-coast roadshow drew record crowds in Sydney, with organisers saying the event has assisted with securing good conference numbers for 2010/11.

About 360 wholesale staff and travel agents were invited along to the shows held in Syd, Bne and Mel to learn more about 23 Oueenstown businesses.

Hotel, activity and attraction providers and local conference organisers offered one-on-one discussions with attendees on their product to raise brand knowledge.

Queenstown Convention Bureau manager Kylie Brittain said the interest was "a good reflection of how the Australian convention market remains buoyant in this climate."

Brittain said Queenstown continues to grow in popularity as an exciting four season destination that delivers good value.

## Travel Daily, First with the news

Fri 30 Oct 09

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EDITORS: Bruce Piper & Guy Dundas E-mail: info@traveldaily.com.au

#### LHW revenue up

LEADING Hotels of the World achieved a 13.5% rise in revenue for the four months from May to Aug compared to Jan-Apr.

#### MK gets new A330

AIR Mauritius yesterday took delivery of its second Airbus A330-200 aircraft in Toulouse.

The jet will be used on services to India, Asia and Austraila.



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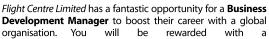


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EDITORS: Bruce Piper & Guy Dundas E-mail: info@traveldaily.com.au

#### Disney unveils its latest *Dream* ship

DISNEY Cruise Line has released details of its newest ship, the Disney Dream (pictured below) in New York City overnight.

The ship's design offers a blend of elegant Art Deco style and fun filled Disney charm and character.

Some of the vessel's highlights include nearly an entire deck of youth space comprised of indoor and outdoor lounges and clubs for tweens (11 to 13 yrs) called Edge, a club for teens (14 to 17) named Vibe, and an Oceaneer Club/Lab for kids aged three to 10 years.

Three adult-only areas will be offered - The District, a nightime entertainment zone, the Palo restaurant offering "epicurean excellence" and the Senses Spa & Salon, featuring 17 private treatment rooms.

All inside staterooms will include "virtual portholes" which provide

guests with a real-time view outside the ship, using feeds from high-definition cameras placed around the exterior of the vessel.

**IST-GRU** nonstop **TURKISH** Airlines is introducing

a thrice weekly non-stop service between Istanbul and Sao Paulo. Brazil over the Northern Summer.

TK's current service to GRU

operates via Dakar, Senegal.

Dream is also claiming a cruiseindustry first with a shipboard water coaster called AquaDuck.

The high-speed 765-foot long flume ride sits atop the vessel and features twists, turns, drops and river rapids while traversing the upper decks of the ship.

Guests also slide 13-feet out and over the side of Disney Dream in a translucent "swing out" loop, overlooking the ocean (inset).

Dream is set to sail in the Bahamas from Jan 26 2011.





#### **Newark makeover**

**NEWARK** International Airport's Terminal B is set to commence the next stage of its renovation next month with the award of a US\$52m contract to create a new mid-level domestic departures hall which will incl. new check-in counters, baggage handling services, and airline offices.

#### SWISS to Canada

**SWISS** International Airlines is introducing a Northern Summer 2010 weekly service from Zurich to Vancouver, British Columbia and Calgary, Alberta.

The new flights will be operated by SWISS sister carrier, Edelweiss Air, between 31 May-14 Sep, using a two-class Airbus A330.



#### **Cruise Reservations Specialist**

Due to expansion & the booming Cruise industry we need additional staff for our Reservations department.

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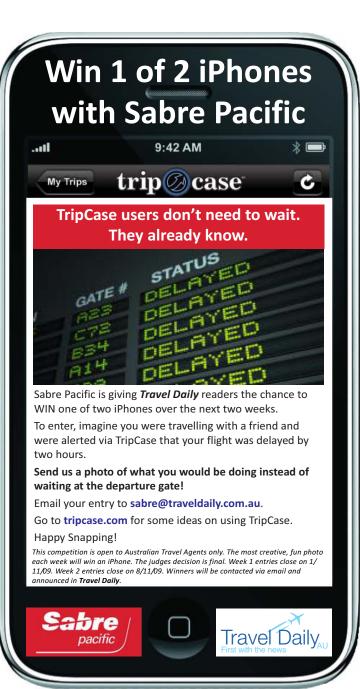
You will be working as part of a team with great opportunities in a well established Cruise Consortium.

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- Galileo experience (ideal)
- Attention to detail
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#### **Another Address**

THE five-star premium hotel, The Address Dubai Marina, has just opened its doors offering 200 rooms and 442 serviced units.

The hotel is the fifth property operated by the Address Hotels, following behind The Address Montogomerie Dubai, The Address Dubai Mall. The Address Downtown Burj Dubai and The Palace-The Old Town.

#### 8th Tiger plane

TIGER Airways will add the eighth A320 to its Australian fleet, with the carrier confirming that the additional aircraft will be based in Adelaide.

Tiger has also announced additional flights from Melbourne Tullamarine to Hobart, the Gold Coast, Adelaide and the Sunshine Coast, and says it expects further planes to be added in 2010.

pacific

#### What is TripCase?

TripCase is an application you can download for free to your iPhone or Blackberry to be informed, connected and in control when you travel.

With TripCase, you can receive real time alerts on your travel plans including flight delays, cancellations and boarding gate changes so you never have to just sit there waiting at the departure gate.

For more information, contact Sabre Pacific on 1800 005 147.



EDITORS: Bruce Piper & Guy Dundas

#### **US** fares fall

THE average US domestic air fare in the second quarter of this year was US\$301, almost exactly the same as the average for the same period in 1998.

#### **CSA** stalemate

A SALE process for governmentowned CSA Czech Airlines has been cancelled, after only a single bid was received.

The first round of a tender saw four interested parties including Russian carrier Aeroflot and Air France-KLM, but since then all have dropped out except a Czech consortium Unimex Travel Service which offered €40m for a 91.5% stake in the company.

The Czech government said the bid was unacceptable due to its low price and other conditions.

#### JetBlue BOS growth

US AIRLINE JetBlue has announced a major expansion of flights from Boston Logan Int'l Airport, adding an extra daily service to San Diego Francisco, Denver, Charlotte, Fort Lauderdale, Chicago, Baltimore, Raleigh and Washington Dulles.

JetBlue will boost services to Santo Domingo, Dominican Republic from a thrice weekly route to daily, and a once a week service to Montego Bay, Jamaica.

#### Jetstar in Vietnam branding battle

JETSTAR officials will meet with the Vietnamese government shortly to discuss an ongoing controversy about the use of the carrier's orange star logo in its Vietnamese sister carrier, now known as Jetstar Pacific.

The Civil Aviation Authority of Vietnam has ordered the Vietnamese domestic carrier. which is 27% owned by Qantas, not to use the Jetstar name or logo over concerns it may cause Vietnamese citizens to think that the Australian Jetstar has rights to operate within Vietnam.

Jetstar Pacific has asserted the right to use the brand name under its international franchise agreement with Qantas.

The disagreement has been simmering for about a year, but Vietnam's Minister of Transport, Ho Ngia Dung, downplayed its impact, saying the basic principle is to ensure favourable conditions.

"We are doing everything we can to help develop the aviation market," he said, adding: "I have to say that Jetstar Pacific has not met any difficulties in its operation because of the disagreement in the brand name so far".

#### Berlin Bangkok link

GERMAN carrier Air Berlin, has announced a codeshare deal with Bangkok Airways, offering connections throughout Thailand from Air Berlin's non-stop flights to Bangkok from Berlin, Munich and Dusseldorf.



#### **Travel Specials**

WELCOME to Travel Specials, Travel Daily's Friday feature. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

V Australia has return economy class fares to Johannesburg priced from \$1,499 ex SYD, until 04 Nov. The sale is available for travel between 13 Mar - 31 May. Fares ex BNE/ADL are an extra \$100, while MEL fares start at \$1,649. See www.vaustralia.com.au.

Interline Reservations Service is offering Orion Expedition Cruises' Antarctic & Sub-Antarctic sailings to industry staff at up to 80% off normal prices. Voyages include the 18-day 'Mawson's Antarctica -Commonwealth Bay' cruise on 27 Dec, priced at \$6,660 ppts, based on Run-of-Ship. For more info see www.interlineres.com.

Rydges Hotels & Resorts has released three-night family packages in Cairns priced from \$153 per room per night. Available at Rydges Esplanade Resort, Rydges Tradewinds Cairns and Rydges Plaza Cairns, there is no charge for kids to stay plus they eat free. In Port Douglas, Rydges Sabaya Resort has a 'stay 3, pay 4' deal in a one-bedroom apartment priced from \$229 pn - www.rydges.com.

Sydney's Q Station is offering a range of special packages over the upcoming festive season. Events include a Christmas Day buffet, a Sydney to Hobart Yacht Race Picnic on Boxing Day and a five course champagne meal with live entertainment on New Years Eve - more information 02 9466 1500 or www.qstation.com.au.

MyBentours is offering a 20% early bird discount on the 2010/11 Hurtigruten Antarctic Voyages program. The deal applies to all new bookings made by 31 Dec for the six cruises which depart late 2010 and early 2011 on board MS Fram. All voyages include cabin of choice, all meals, flights between Buenos Aires and Ushuaia, extensive onboard lectures and sightseeing - 1800 221 712.

Tempo Holidays says a 40% discount deal on its 13-day Total Egypt packages has proved so successful that many agents had even booked it for themselves. The deal, expiring 31 Oct, is based on a companion travels free offer, and represents a saving of \$2479 per person off the regular price. Package includes 26 meals, local flights, cruises, hotels, transfers and sightseeing and visits Cairo, Alexandria, El Alamein, Lake Nasser and the Nile - 1300 362 844.



#### Australia

#### Wholesale & Inbound Travel Consultant -Permanent Part-Time After Hours Coverage

Tour East Australia is seeking an experienced inbound travel consultant in it's Sydney CBD location.

The successful candidate will have a working knowledge of either Calypso or Tour Plan (or both) with previous wholesale or inbound travel experience.

The Ideal candidate will also have excellent destination knowledge of Australia and a strong focus in delivering excellence in customer service. A second language other than English is highly desirable.

The role will include actioning and responding to customer requests over the telephone and via the system.

There are two shifts available

1900 to 2300 hrs Monday to Friday

Saturday, Sunday & Public 0700 to 2300 hrs

Holidays

Contact for confidential Enquiries: Simon Bernardi

Tel: 02.8314 5848

Email: employment-aus@toureast.net



FINALIST

IGTO director, Enzo Lugono welcomed the congregation,

LAST night the Italian Gov't Tourist Office celebrated its 90th

anniversary in Australia (as well as

its 10th anniversary in Sydney), in

Attendees were greeted by an honor guard of 'medieval' knights

lining the Great Hall stairs, before

enjoying a fine selection of aperitifs,

canapes and rich Italian coffee.

a lavish celebration for industry

members at the University of

Sydney's historic Great Hall.

Italv

before guests were ushered to a rousing multimedia architectural performance of 'An Italian dreams of Macbeth' which utilised visual artwork projected dramatically onto the ancient Hall's facard in conjunction with moving lights, actors, smoke and sound (including Opera) to capture the 'essence' of Macbeth.

Pictured above from left, is Paolo Micciche, visual director of 'An Italian dreams of Macbeth' with Enzo Lugono.

#### IT'S TRAVEL2 'S 1ST BIRTHDAY!!!

#### WIN A TRIP FOR 2 TO DISNEYLAND

This month *Travel Daily* in conunction with **Travel2**, **Air New Zealand** and *Disneyland* **Resort California** is offering a lucky reader a trip for 2 to *Disneyland* **Resort**, **California**, It's all part of the birthday celebrations for **Travel2** which turns

one this month. This sensational prize includes return economy flights to Los Angeles with Air New Zealand; four nights at a hotel of the **Disneyland** Resort; 2, three day **Disneyland** Resort **Park Hopper** Bonus Tickets and return **Disneyland** Resort Express transfers.

To enter, we're asking Travel Daily readers to simply send in a photo of a Celebration that incorporates the number 2.

Today is the last day to enter, so we're featuring some of the clever submission so far to get you inspired.

Send your photos to: travel2comp@traveldaily.com.au. For full terms and Conditions and to view some other great competition entries, see www.traveldaily.com.au.



**ABOVE:** Cathy Strong of Harvey World Travel North Lakes in Qld sent in this pic, with the explanation:

I'm Cathy and I'm forty 2, With 2 HWT shops, and Northlakes is 2 years old, so my 2 children made 22 cupcakes made of 2 different colours to make you a BIG 2, with 2 staff using 2 matches to light 22 candles, As 2 is my lucky number, and my volleyball number is 2, and the perfect time of day is 2:22 to ring Travel 2!



LEFT: Sue Burchell of HWT Tunstall Square sent in this pic of her daughters, with a Travel 2 poem - see traveldaily.com.au







RIGHT: Lisa McCracken of Travelscene On Crown sent in this pic of her princess celebrating Travel 2's first birthday with her 2 favourite Characters.

BELOW and below right: The girls at Harvey World Travel Emerald sent in these pictures of their Travel 2 celebration, which ended up in them lying down on the job!!





Travel Daily

EDITORS: Bruce Piper & Guy Dundas

E-mail: info@traveldaily.com.au

LEFT: Maria Di Sciascio of

MTA Travel sent in this entry,

with her 2 Children Dylan and

placing themselves on 2 Mickey

The photo has the 2 most

sharing 2 Cakes and 2 Travel 2

brochures while 2 Air NZ

planes are flying overhead.

recognisable DIsney characters

Erica helping celebrate by

balloons.

Fri 30 Oct 09



**LEFT**: Linda Hogan of

Jetset Travel Chatswood NSW sent in this pic of her 2 girls Hayley and Chloe, hoping they will win 2 Air NZ tickets to Visit 2 Disney parks.

**BELOW:** Chriss Perry of Door Way Travel in Ringwood, Vic sent in this pic of Georgia and Matthew who would love 2 go 2 Disneyland.

#### 2 Kids, 2 seasons, 2 Travel !!











## FEATURE REPORT

## OMAN



#### Australian wholesalers ready to meet increasing demand for Oman travel

Australian travel wholesalers are rising up to the ever growing demands for travel to the Sultanate by offering a whole host of exciting tourism and lifestyle options that capture the true culture and spirit of this Arabian heartland.

Following its own research which has shown a growing consumer interest in the region, Viva! Holidays has recently added air carriers Emirates and Etihad plus also expanded its product range and now offers a total of 10 hotels and resorts, plus seven sightseeing tours and transfers in Oman.

Tours include highlights such as 'Mystic Muscat', 'Inspiring Interiors' featuring Nizwa and Bahla, and desert safaris to Wahiba Sands and Wani Bani Khalid.

"A new dedicated flyer for the Arabian Peninsula featuring new product in Oman is set to be produced by Viva! Holidays shortly", says Nick Ferguson, Marketing Development Manager -International.

In Perth, New Horizon Holidays has added Oman to its Middle Eastern range, positioning itself as the WA specialist on Oman and the wider Gulf region.

A broad selection of hotels in the beautiful capital Muscat is included, as well as a full range of prepackaged touring options.

NHH Managing Director Gary Hilt says, "NHH is currently working on some new niche options, including car hire in Oman. This will see NHH become the first Australian wholesaler to offer this option".

With the market for self-drive holidays set to explode, NHH is also offering a range of regional hotels which visitors are able to select for single overnight stays whilst traveling on their own selfdrive packages.

"NHH is able to offer all this and more", says Mr Hilt.

"Oman and Abu Dhabi are extensions to our current Dubai program which commenced in late 2008.

"We aim to be the specialists for the region in Perth and accordingly, carry a full range of product for all destinations, but in particular The Sultanate of Oman", he said.

"Many unique options including touring and selfdrive style tours will be launched shortly and NHH's brochure for the region is being released now", added Mr Hilt.

Product is available immediately for preferred NHH agents on www.nhh.com.au or consumer website www.newhorizons.com.au.

"We are now heading into the popular Nov-Apr period for travel to the region and it looks like it is going to be a busy period for Oman," said Mr Hilt.

Cruising is being taken to new heights with new offerings from the likes of MSC, Royal Caribbean International and Costa Cruises, the latter of which is operating a 'Jewels of the Emirates' cruise.

Departing from Dubai for seven night sailings, once a week from 12 December 2009 to 03 April 2010, Costa Cruises' new ship the Costa Luminosa takes in five ports of call including the cultural and historical delights of Muscat.

Meanwhile, Sydney's Pinpoint Travel Group has also included the Sultanate as part of its product range for 2010, in the firm belief that it is "the best kept secret of Arabia", says Derragh Dotson, Product Director.

"Oman is a unique destination in itself - not just a stopover," she says, as the company readies itself for inclusion in the new Singapore Airlines Holidays brochure range for 2010/11.

"Pinpoint will be including many wonderful experiences and itineraries which showcase the country's rich culture and diversity, as well as its breathtaking deserts and majestic mountains," says Ms Dotson.

\*Images courtesy of Ministry of Tourism.

CLICK HERE TO SUBSCRIBE TO THE **OMAN MONTHLY NEWSLETTER** 



# HORIZONS Holidays







Al Alam Palace



Frankincense Trees



Visit one of Oman's many oasis'



**Sultanate of Oman Tourism** P: (02) 9286 8930

E: info@tourismoman.com.au

W: www.omantourism.gov.om





#### IN SEARCH OF TREATS? DON'T MISS OUT ON THESE **TASTY ROLES!**



#### FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

SYDNEY - 8/6 O'Connell St - (02) 9231 6377 - apply@aaappointments.com.au MELBOURNE - 1/167-169 Queen St - (03) 9670 2577 - recruit@aaappointments.com.au BRISBANE - 13/97 Creek St - (07) 3229 9600 - employment@aaappointments.com.au ADELAIDE & PERTH - (03) 9670 2577 - recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

#### **2010 - JAN START**

TIME TO START A NEW CAREER THIS NEW YEAR? **RECRUITMENT CONSULTANT** 

SYDNEY BASED SAL PKG- ote \$70K +

Are you a talented, experienced travel consultant who is completely over consulting? Looking for a new direction in your career but sill passionate about the travel industry? At AA we can offer an exciting opportunity to use your skills in a whole new direction. As part of our successful team, your role will be to manage the recruitment needs of existing, high profile accounts; whilst also developing new clients to your portfolio. Your day will never be boring, including making business development calls, interviewing and profiling candidates, liaising with clients, advertising and so much more. You will enjoy earning an amazing salary package and reap other great rewards including international conferences and bonuses. Full training is provided.

To succeed in this role you need to be a true team player, have excellent interpersonal skills, come from a strong travel sales background and be results driven.

This is a rare opportunity to join the industry's best recruiter.

#### **GO BATTY FOR THESE GREAT ROLES** WHOLESALE TRAVEL CONSULTANT **PERTH**

**SALARY PACKAGE TO \$44K** 

Fly in today and secure one of these great roles which will not be available for long. Our client is looking to grow their team and is looking for 4 highly skilled travel consultants to be part of this fabulous office. You will have a strong ability to build rapport with your agents and great destinations knowledge of Asia and Europe. Apply today before they disappear!

#### **CALLING ALL SABRE TRAINED TEMPS!!** RETAIL TEMP ASSIGNMENT BRISBANE CBD – TOP HOURLY \$\$\$

Calling all Sabre trained experienced travel consultants!! Temp assignment needed to be filled for 16/17th November with the possibility of more work. You will enjoy working in a fantastic office environment, fun team, gain valuable experience, earn top hourly \$\$\$ and have the possibility of more temp work in the future with this company. You will need to have strong Sabre and Internet skills and a good working attitude. Flexible and hardworking along with great customer service skills.

#### NO MORE GOBLINS HERE CORPORATE & LEISURE TRAVEL CONSULTANT MELBOURNE (INNER) – PKG TO \$55K

Scared of getting out of bed in the mornings at the dread of facing your goblins at work? Move to this bright and cheery office and be part of an expanding company where your going to be treated like a queen (oh you will have to work though!) Working Monday to Friday you will be working on both corporate and leisure bookings arranging a variety of trips. You will need high level skills and knowledge of Galileo or Tramada will be an advantage.

#### **BE SPELLBOUND! ONLINE CONSULTANT ASSISTANT** MELBOURNE (INNER) - GREAT SALARY PACKAGE

Cast your spell and evaporate into this awesome company. Working within a large call centre you will be responsible for assisting clients with any airfare queries and amendments. You will love the buzz of the office and be rewarded with great incentives on top of your set salary. Galileo proficiency required and ticketing skills a bonus. Show off your skills today. Shifts across Mon – Sun 8am – midnight (rotation)

#### WE'VE IMMORTALISED YOUR DREAM ROLE! CORPORATE TRAVEL CONSULTANT PERTH (INNER) – PKG TO \$55K

Think you know what's out there in Perth? We have two great new positions available working for the best company in Perth. You will be amazed at what lies waiting for you here. Chill out room with Games and DVD and a fun atmosphere for you to enjoy your time at work. This will put a spring back in your step. Corporate consultants don't miss out today the fun awaits!

#### MIX IT UP A LITTLE WITH THIS ROLE!! **CORPORATE/LEISURE 2IC**

BRISBANE CBD - \$40K - \$60K OTE

Are you a natural leader? Do you love to share your knowledge with others and lead by example? Then we have a great role for you!! Working for a fantastic industry leader in a 2IC role you will get variety everyday as this role is a mix of Corporate and Leisure and you will of course have the challenge of running the store with the team leader. You will have a flair for customer service and be a good leader. Excellent salary and benefits await the successful person.



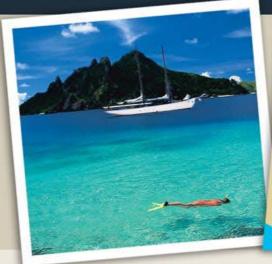


### Fiji Product Available Now

Fiji is one of Australia's favourite holiday destinations, and it's easy to understand why, with worldclass resorts, stunning scenery and a seemingly endless variety of experiences and activities, coupled with the warmth of the Fijians, it is truly the perfect tropical getaway. Why not let Qantas Holidays put together your perfect holiday to Fiji? With over 30 years' experience, we are experts at creating holidays to suit a wide variety of tastes and budgets. Whatever your needs, you can trust our dedicated travel professionals to organise your dream holiday.



"Bula! Fifi is more than fust a land of natural beauty, smiles, sun and sand. With hundreds of islands to explore you can do as much or as little as you like."



Qantas Holidays are excited to announce the release of our 2010 - 2011 Fiji product range (for travel 1 Apr 2010 - 31 Mar 2011 incorporating a large selection of

- ✓ Hotels
- ✓ Sightseeing
- ✓ Touring
- ✓ Transfers

#### **Product Range**

Qantas Holidays offers a huge selection of product options including luxury resorts, tours and more. Our range will suit any budget or preference throughout Fiji.

#### **FIJI PRODUCT INCLUDES:**

Denarau Island	Sheraton and Westin Resorts  Sofitel Fiji Resort	KKKKK KKKKK
	Fiji Hilton Beach Resort & Spa	KKKK
Coral Coast	Outrigger on the Lagoon, Fiji	KKKKK
	Shangri-La's Fijian Resort	KKKK
	The Naviti Resort	KKKK
	The Warwick Fiji Resort & Spa	K K K K K
	Sonaisali Island Resort	KKKK
Islands	Castaway Island Resort	KKKK
	Tokoriki Island Resort	KKKK
	Mana Island Resort	K K K K
	Treasure Island Resort	K K K K
	Awesome Adventures & South	
	Sea Cruises	







## DO YOU HAVE A TALENT?

## We want you to share it with us!

Simply enter the *Travel Industry Talent Extravaganza* (TITEZ) for your chance to be crowned the *2009 TITEZ STAR* and win an incredible trip for two to Las Vegas.







# This dayyling prize package includes:

2 return business class flights (inc taxes and surcharges)
4 night suite accommodation at The Mirage
2 tickets to Cirque Du Soleils' LOVE
2 tickets to Terry Fator
USD \$250 F&B credit at The Mirage
2 tickets to Blue Man Group
USD \$200 shopping voucher at Miracle Mile shops at Planet Hollywood

Covermore Travel Insurance

Maverick Helicopter Tour

#### **CLICK HERE FOR ENTRY DETAILS**

Other amazing prizes to be won at the National Final in Sydney on Thursday 17 December include:

A TA Fastrack Business Coaching Program
2 Y Class tickets to Europe flying THAI
3 nights accommodation in a Studio Room a Fraser Suites Sydney
2 Eurail Global Flexi Passes for 15 days travel
5 nights in a Maui Spirit 4, 4 berth Motorhome
5 nights in a Britz Elite 2 berth Campervan

Plus many more prizes, including spot prizes for the audience on the night!



























