

The most tightly knit network in the east since the KGB.

Austrian is way ahead of the competition in the east with 48 destinations in 24 countries.

Austrian
We fly for your smile.

www.austrian.com

Travel Daily AU

First with the news

Tue 06 Apr 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

HR ASSISTANT MANAGER, SYD

- Australia & New Zealand
- Salary \$85k (neg)
- Leading Travel Company

Contact **Sally Matheson** at
TMS sallym@tmsap.com
T: 9231 6444

TMS ASIA-PACIFIC
BNE • MEL • PER • SYD • BRK • LAX • SEA • SIN

LH/OS expert comp

LUFTHANSA and Austria Airlines are celebrating the launch of combinable airfares, by giving one TD reader a chance to win a place on the LH/OS eXperts Academy Famil in early Sep.

The prize includes flights, accom, city tours and most meals - for details on how to enter see pg 4.

Cruise in style and elegance at unforgettable value.



**Holland
America Line**

FIND CRUISES

Virgins broaden alliance

V AUSTRALIA and Virgin Blue have strengthened their frequent flyer partnership with California-based Virgin America (VX), which makes it now possible for guests to accrue and burn loyalty points on each others flight services.

The reciprocal deal means pax registered with DJ/VA's *Velocity* program will be able to use their points on VX's *Elevate* rewards program.

Chief executive of Australia's Virgin Blue Group Brett Godfrey said, "Our aim is to encourage more travellers from throughout the US and from our part of the world to plan their trans-Pacific travel with our growing airline family."

Effective immediately, guests will now be able to earn points on all of the carriers, and by the end of this year they will be able to redeem points on each other.

Air Van back to MEL

AIR Vanuatu will resume flights between Melbourne-Port Vila with a once weekly direct service to launch on Thu's from 24 Jun.

Agents will have access to the new services in GDSs from 12 Apr.

NF has more than once pulled its MEL services in the past few years, most recently on 08 Feb due to increased demand for capacity ex Brisbane (TD 10 Dec).

Win a trip to Oman

OMAN Tourism has teamed up with Emirates to offer 14 agents a chance to win a spot on a luxury nine-night famil to Oman this Oct.

The incentive challenge is being run in partnership with a number of Oman wholesalers and runs through until 15 Jul - see page 9.

Virgin America operates flights domestically across the US to San Francisco, Los Angeles, New York, Washington DC, Seattle, Las Vegas, Boston, Orlando and more.

Last year, DJ and VX penned an interline agreement to provide seamless travel on each other's services.

MEANWHILE, the airlines have signed a crew exchange program that will allow in-flight crews from DJ and VX to participate in a 1-year work exchange program.

The carriers say the program will allow air crew "to immerse themselves in the intensive training courses and the opportunity to fly as cabin crew for each airline."

The latest initiative is expected to launch in Oct 2010.

Today's Travel Daily

Travel Daily today has five pages of news and photos, plus full pages from:

- TMS Asia Pacific
- AA Appointments
- Air New Zealand job
- Oman Tourism famil

Sunlover Holidays
Unique Australian Experiences
OUT NOW

Unique Australian Experiences

Order your brochures @ www.tifs.com.au

sunlover
HOLIDAYS

New FJ chief exec.

AIR Pacific (FJ) has named Dave Pflieger as its new chief executive officer and managing director, taking over from the retiring John Campbell, effective 01 Jun.

Pflieger is currently a senior vice president at Virgin America and possesses 25 years of aviation industry experience.

WIN A TRIP TO INDIA!

BOOK TAJ HOTELS WITH ADVENTURE WORLD AND YOU COULD WIN A TRIP FOR 2 TO INDIA.

[CLICK HERE FOR DETAILS](#)

PALACES, FORTS AND CASTLES

9 Days from **\$1432*** per person
Includes 2 nights stay at Taj Umaid Bhawan Palace

HIGHLIGHTS OF INDIA

15 Days from **\$3312*** per person
Includes 2 nights stay at Taj Lake Palace

CLASSICAL NORTH INDIA

9 Days from **\$1804*** per person
Includes 2 nights stay at Taj Jai Mahal Palace

CONTACT ADVENTURE WORLD:
1300 363 055

info@adventureworld.com.au
www.adventureworld.com.au/taj

TAJ Adventure World
Hotels Resorts and Palaces
Trusted travel with the destination experts

*Terms & conditions apply

TRADE.TRAVELNT.COM

CENTRE OF LEARNING

Make the Northern Territory, familiar territory. Our online training program is where you'll find all the answers.

Holidays **YourSingapore.com** **Best Price Trip**

The Great Singapore Sale
DON'T MISS OUT on amazing packages today!*

qantasholidays.com.au/agents *Conditions Apply

inPlace RECRUITMENT
Call 1300 inPlace
Or Sydney (02) 9278 5100

Retail / Groups- 8 mth Contract

- ▶ High volume Group & FIT travel to large scale event.
- ▶ Handle air, accom, entry & European extensions.
- ▶ Galileo CRS essential. Sydney CBD
- ▶ Salary: \$40-\$42K + super ▶ **Apply Today!**

call or email: ben@inplacerecruitment.com.au
www.inplacerecruitment.com.au

Travel Daily AU
First with the news

Tue 06 Apr 10 Page 2

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

الإتجاه
ETIHAD
AIRWAYS

Click for Etihad Interactive Tour

AirAsia X goes flat

LONG-HAUL carrier AirAsia X is claiming to be the first low-cost airline to introduce flatbed seats to its premium class seating on its entire fleet of Airbus A330's.

The Malaysia-based airline will offer 12 flatbed seats in its reconfigured business class cabin, providing 20" width and 60" pitch that stretches out to 77".

AirAsia X ceo Azran Osman-Rani said, "We concede that the old seats were neither suitable nor comfortable for long-haul flights."

The refurb is expected to be completed by Jun this year.

JAL to drop BNE service

THERE is renewed speculation from Japanese media this week that Japan Airlines is looking to suspend up to 29 international services, including flights between Tokyo Narita and Brisbane.

Last year, the same route was tipped as being on the chopping

block as a result of a cost cutting exercise (TD 24 Sep) as JAL sets out to restructure and turnaround its operating costs.

Other destinations from Tokyo that are at high risk of being axed include Rome, Amsterdam, Mexico City and others, according to *Yomiuri Shimbun*.

JAL routes between Osaka-London and Kuala Lumpur, along with Nagoya-Paris and Seoul are also tipped to be dropped.

The report claims that by the end of the 2010 financial year, JAL will only operate about 43 int'l routes, down from 65 in FY2009.

High deck reopens

THE world's tallest tower, the Burj Khalifa in Dubai, has reopened its observation deck to the public after being shut down about two-months ago due to a faulty lift.

The 'At The Top' viewing platform is located on the 124th floor.

MEANWHILE, Armani Hotels and Resorts plan to launch its luxury property within the Burj Khalifa this month on Apr 21.

Hay drives away

MICHAEL Hay has left Driveaway Holidays, 18 months after returning to the company he founded more than 20 years ago when he and Chris Hammill sold their World Cars to Driveaway's owner Auto Europe.

Hay, who's been on "gardening leave" for some months, told TD he's intending to pursue other business opportunities, adding that Driveaway "is in great shape after a very strong and successful year last year".

Abu Dhabi winner

ABU Dhabi Tourism Authority is delighted to announce the winner of last month's Abu Dhabi comp, which featured exclusively in TD.

The lucky winner of the fabulous four-night trip for two is *Robyn Ritchie* of Jetset Castle Hill, NSW.

Robyn has won a package that, incl flights with Etihad, accom at the Fairmont Bab Al Bahr, return transfers and sightseeing.

Ruffles to Peppers

PEPPERS Retreats, Resorts & Hotels will open its first property in the Gold Coast Hinterland from 01 May, with the launch of Peppers Ruffles Lodge & Spa.

Window Seat

HOTEL guests at the Prime Minister's Kirribilli House residence, souped-up KEA motorhomes and an Indian carrier set to fly across the Pacific from Australia - the April Fool's day stories featured in TD on Thu were just some of many which emerged around the world.

Irish low-cost carrier Ryanair joined the fun by issuing a press release saying it was planning to introduce a charge for fresh air on board its planes, while Air Canada also announced a plan to sell marijuana cookies on its flights to help calm the nerves of passengers with a fear of flying.

AC's rival WestJet also said it would add so-called "Clapper technology" on board its planes, with pax able to buy a transmitting device which would allow them to clap once to activate the reading light, clap twice to change the channel on their seatback TV, or three times to summon a flight attendant.

THE actor who's playing the latest incarnation of iconic BBC science fiction character Doctor Who has been stopped at London Heathrow Airport after attempting to carry a sonic screwdriver onto a flight.

The Time Lord is the latest role for 27-year-old Matt Smith, who says he's become quite attached to the fictional tool, which the Doctor has used for decades to extricate himself from various alien predicaments.

The London *Sun* newspaper quoted a source saying that although the gadget now carried by the eleventh Doctor doesn't actually do anything, "going through the X-ray scanner it probably looks like a weapon, albeit something you'd see in Star Wars."

ROYAL ORCHID HOLIDAYS

Save 50% off* YOUR ACCOMMODATION EXCLUSIVE TO ROYAL ORCHID HOLIDAYS

It's THAI's 50th Anniversary and Royal Orchid Holidays has some super saver specials to celebrate.

PHUKET

8 night stay at South Sea Karon from \$1,347* per person

PACKAGE INCLUDES:

- Return economy class airfares flying with Thai Airways International
- Return airport transfers throughout
- 8 nights accommodation in a Superior room
- Buffet Breakfast daily at South Sea Karon

CHIANG MAI

6 night stay at Small Hotel from \$1,418* per person

PACKAGE INCLUDES:

- Return economy class airfares flying with Thai Airways International
- Return airport transfers
- 6 nights accommodation in a Petit room
- Buffet Breakfast daily

ROH0047/TD 06/10

Contact ROH for details: **THAI** Smooth as silk
PHONE 1300 369 747
EMAIL sydres@awroh.com.au

"IN 2010 I WILL...
COMMUTE LESS AND LIVE MORE"

FOR THE BEST FINANCIAL REWARDS AND MARKETING SUPPORT
JOIN.TRAVELMANAGERS.COM.AU

CONTACT AARON STINSON
NATIONAL RECRUITMENT MANAGER
ON 1800 019 599

TRAVELMANAGERS the smarter choice

CLICK

Topdeck
trips for 18 to 30 somethings

Now Downunder

1300 886 332
www.topdeck.travel

Selling Point #1
We don't expect tips
We're your mates

Book any Topdeck Australia or New Zealand trip in April that departs ANYTIME in 2010 and receive 25% off the second traveller!

THE ONE STOP SHOP Online Travel Wholesaler for CHINA

10% Commission for China Hotels
& Group Tours Bookings

Call 1300 2 CHINA (24462)

Tue 06 Apr 10

Page 3

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

Airline of
the Year 2009
TTG Travel Awards 2009

QATAR
AIRWAYS القطرية

Contiki hunts for Radical time



CONTIKI and Radical Travel hosted their sales, marketing and team leaders to a three day National Conference in March. The conference kicked off with the teams enjoying presentation from two guest speakers before taking to the Holiday Inn for drinks and a rooftop BBQ. The next day the group headed off to the Hunter Valley in NSW to enjoy a little bit of wine sampling.

Pictured above from left in front:

Peter Lombardi, Second row: Tony Laskey, Scott Stephenson, Adam Wadson and Brendan Wall.

Third row: Alison Wood, Candace Swale, Vanessa Valerio, Jackie Lee, Adrian Piotto, fourth row: Ashley Woodring, Lauren Grigg, Alisha Moss, Emma Van Blommestein, Tennille Cairns, Brooke McQuilty, Jane Phillips, Mark Borradaile and Katie Melville.

Back row: Clare Sloane, Nikki Emmans Rowena Lyrijis

WFA TQUAL grant

THE Winemakers Federation of Australia (WFA) has been granted \$226,000 from the Australian govt which will go towards updating and implementing the existing National Wine Tourism Strategy.

Minister for Tourism Martin Ferguson said that cellar doors are a "beneficial tourism product" to the nation, attracting visitors with deep pockets.

Over two million Aussies visit cellar doors annually and that the 684,000 int'l winery visitors spend more per person, on average, than any other int'l visitors.

"Winemakers and cellar doors are as vital as hoteliers, tour guides, pilots and all those whose livelihood relies on tourism," Ferguson said.

Under the govt's TQUAL Grant scheme, the WFA aims to educate visitors on wine and local foods, conduct research into market trends and improve customer service at the cellar door.

Australia is home to more than 1,600 cellar doors.

Dubai kiss sentence

A BRITISH couple will spend a month in prison in Dubai after an appeals court upheld a previous sentence imposed for kissing in a restaurant.

A woman complained about the "passionate" public kiss, with the pair subsequently arrested and convicted of inappropriate behaviour and illegal drinking.

In an earlier hearing a lawyer for the couple insisted that the kiss was just a peck on the cheek.

Insight Europe deal

INSIGHT Vacations has teamed up with Emirates to offer airfares to Europe priced from \$1,499 (to Rome) when booking an eight-day or longer escorted tour.

The deal is offered for travel until 09 Dec, when booked and paid in full no later than 20 Apr.

See insightvacations.com.au.

25% off Topdeck

TOPDECK is offering a 25% discount off the second guest's fare for all 18 Australia and New Zealand trips during Apr.

The 'Take a mate and save 25%' promo is available for all bookings travelling through until 31 Mar, when booked by 31 Mar.

iOutbackNt app.

TOURISM NT has released a new iPhone application which features a range of interactive maps, text, video and images to aid travellers planning a Northern Territory holiday - download at iOutbackNT.



HRG

HRG Australia - A leading global travel management company currently has an opportunity for an experienced Account Manager to join our Government Business Management team in Canberra.


Business Manager – ACT

Due to an internal promotion we now have a great opportunity for an experienced, driven and focused Business Manager based in Canberra. Ideally you will have experience in Account Management within the Corporate Travel Industry and be able to hit the ground running. Experience working with Government accounts would be advantageous.

If you believe you're suitable for this role and would like to join our dynamic team please send through your CV and covering letter to: recruitment.au@hrgworldwide.com

Applications close Friday 9th April 2010

www.hrgworldwide.com
HRG Australia. A Hogg Robinson Group company



mauritius

All Inclusive for \$15 per day?


Room upgrade for \$15 per day?

Catamaran cruise or a massage for just \$15?

Check out our FIFTEEN \$15 Deals

[Click for deals](#)

Celebrating 15 years in Australia



beachcomber
LUXURY HOLIDAYS



Want the latest from Tourism Australia?

Come to one of our free Market Briefings to get up-to-date information on what's happening in the global tourism market.

Register now at www.tourism.australia.com

Brisbane Tuesday 6 April | Cairns Wednesday 7 April | Darwin Thursday 8 April | Sydney Friday 9 April
Melbourne Tuesday 13 April | Hobart Wednesday 14 April | Perth Thursday 15 April | Adelaide Friday 16 April

Oman Air to add 8

MUSCAT-based Oman Air plans to lift its destination network by eight cities this year, with plans to fly to Milan, Kuala Lumpur, Dar es Salaam, Islamabad, Lahore and the UAE's Al Ain and Ras al Khaimah.

In 2009 Oman Air carried 2.4m pax, up 19% on the year prior.

Adventures 15% off

QANTAS Holidays is offering 15% off Europe Adventure Tours on select travel dates from 21 Apr to 24 Jun, when booked by 09 Apr.

The 15-day 'A Taste of Italy' trip is now priced from \$3,685 ppts, a saving of \$415 per person.

Druk Air schedule

DRUK Air - Royal Bhutan Airlines has released its latest air traffic program for travel Apr-Oct, with connections from Bangkok, Dacca, Kathmandu, Delhi, Bagdogara and Calcutta - for details on fares and reservations contact John Boyd at jlbat@ozemail.com.au.

Studios agents at Universal



ABOVE: Viva! Holidays recently hosted a group of agents on a trip to Los Angeles - the entertainment capital of the world.

Flying with V Australia to LA the group were hosted to an exclusive indoor skydive with Ifly, enjoyed tours of downtown LA, Santa Monica, the Farmers Markets, Grammy museum, an NBA game and Madame Tussaud's Hollywood.

Pictured above at Universal Studios before being treated to the VIP experience are: Kylie Fisher, HWT Miranda; Rebecca Jamison-Jones, Travelworld Carindale; Toni Sarich, HWT Erina; Kimberly Edwards, Travelworld Ipswich; Silvana Petrovski, Travelworld Wollongong; Ashleigh Seggie, Travelworld Newcastle Greater; Sean Skilton, Travelscene South West Travel; Paul Apsey, HWT Toowoomba; Antonella Damiano, Travelscene Lazeaway; Manawa Callaghan, Travellers

World; Tenielle Sherborne, HWT Castle Hill; Stacey Hill, Jetset Marion; Olga Bardis, Bay Travel and Cruise; Leanne Rountos, Aussie Travel Centre; Janet Chalmers, Jetset Airport West; Shareen Nash, Jetset Bunbury; Stacey Nation, Andrew Jones Travel Hobart; Sandra McIntyre, Jetset Mandurah; Samantha Kimpton, Phil Hoffmann Travel Glenelg; Samuel Cure, The Travel Studio; Michele Blackford, Cronulla Travel; Nicole Varling, HWT North Lakes, Louisa Berkman, Viva! Holidays host and Clint Jones V Australia host.

AF/VN codeshare

AIR France and Vietnam Airlines have signed a codeshare pact that enables AF pax to fly on VN metal between Paris and Hanoi or Ho Chi Minh City, effective 03 Jul.

AF will also add a direct Paris-Ho Chi Minh City service in 2010.

Helen Wong's TOURS
Always...

Shanghai World Expo 2010...



World Expo Package 8 days fr \$1800pp

VISIT THE WORLD EXPO FROM 01MAY - 31OCT



MULTI DESTINATION 10 days fr \$2980pp

SHANGHAI EXPO / HONG KONG & MACAU

Inclusions:
*RETURN AIRFARES - FIRST CLASS HOTELS - TOURS - ENGLISH SPEAKING GUIDE - MOST MEALS - TRAVEL KIT - EXPO PASS - CHINA VISA - TAXES & FUEL SURCHARGES.






www.helenwongstours.com

Helen Wong's Tours 1300 788 328

Lågt.

Or **low** as you say in English.
As in SAS **Economy** is comfort at a low price.

Copenhagen Stockholm Oslo Helsinki and more than 60 other Scandinavian destinations.**

flysas.com.au or call **1300 727 707**



Scandinavian Airlines

A STAR ALLIANCE MEMBER

*Published via Bangkok/Tokyo. 7% standard commission. Excl. taxes/charges. Conditions apply.
**Including SAS code share, Blue1 and Widerøe destinations.



Travel Daily AU
First with the news

Tue 06 Apr 10 Page 4

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au

US security review

THE US govt is adopting new security protocols for people travelling to the USA, which will see a slight easing in the manner in which travellers from "countries of interest" are screened (TD 05 Jan), replacing the previously mandatory pat-downs and extra baggage screenings, in favour of 'intelligence-based' intel of pax.

Enjoy a Bier & Schnitzel at the experts Academy!



Lufthansa and Austrian Airlines' fares are now combinable!!! With 12 gateways from 5 origins in Australia and the vast combined European network, the possibilities of flying to Europe with Lufthansa and Austrian are endless. Enjoy the best of both worlds with this new offer.

To celebrate, throughout the months of April and May, **Travel Daily** readers will have the chance to win 1 seat on the Austrian & Lufthansa's experts Academy family to OS Training Center **Vienna**, Lufthansa's legendary **Seehelm** and **Munich** in September. The prize is sponsored by Lufthansa and Austrian Airlines and includes all flights, accommodation, city tours and most meals.



To enter the competition, all you have to do is send us a **picture** of your most creative 'Bier & Schnitzel' combination.

Send entries to: expertscomp@traveldaily.com.au

[CLICK HERE FOR TERMS & CONDITIONS](#)





Want to get on board with some of the leading online travel brands in the Asia Pacific Region?

The launch of **wotflight.com** means we need staff - and fast! Dazzle us with your CV and Cover Letter - recruitment@wotifgroup.com

Fares and Ticketing Clerks

- Make use of your completed fares and ticketing course
- Extend on the existing experience you have in the travel industry.

Apply now to join our Fares and Ticketing team and become involved in some of the most talked brands in the online space!

Flights Customer Service Representatives

- Do you have flights knowledge?
- How about 12 months experience in the travel industry?

Full time positions are available now in our customer service team.



lastminute.com.au



Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



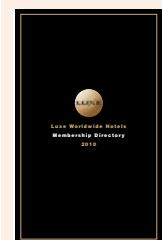
Freestyle Holidays - Malaysia and Singapore
This 2010 brochure offers affordable hotel options across Malaysia and Singapore and includes a brand new section featuring accommodation within the Malaysia Islands. New tours offered throughout Malaysia include Climbing Mount Kinabalu and Orangutan tours. For more information call 1300 799 197.



AAT Kings - New Zealand 2010/11
AAT Kings brochure showcases the best touring options in the 'Land of the Long White Cloud.' The range offers itineraries to best suit client's budget and needs. The new brochure offers a unique addition of the exclusive "you are invited" feature, which includes authentic experiences. For more details visit www.aatkings.com.



Travelmarvel - New Zealand 2010-11
The brochure spotlights travellers' exclusive overnight stay on the *Milford Mariner* cruising the Milford Sound. Five tours combine the islands, including dedicated North and South tours. They range from 10-19 days duration with a choice of 300 departures. Early booking discounts apply on selected tours. To request a copy phone 1300 300 036.



Luxe Worldwide Hotels - 2010
Luxe Worldwide Hotels has recently released its 2010 Directory. The group has made changes to the previous format, this being it now includes all 150 hotels around the world identified in the various categories of LEGENDS, ELITE and SIGNATURE and split into regions. There are a large number of new member hotels which include properties in China, Auckland, London, Brazil, the US, Paris and Spain. For a copy of the brochure email sydney@luxehotels.com.



Blue Sky Holidays - Vietnam 2010
Australian Indochina tour specialists, Blue Sky Holidays, has just launched a new 2010-11 Vietnam brochure offering a series of luxury hosted, independent tours and Mekong River cruises. The program includes three all inclusive escorted tour itineraries in Vietnam and Cambodia for 11 to 20 days. For bookings or more information call 1300 665 109 or go to www.blueskyholidays.com.au.



Temp required Senior Consultant Country Victoria

Midlands Travel and Cruise in Kyneton requires a temp for 5 weeks from around 21 April.

For more details please phone Michael Hay on 0418 405 864
Or email

Michaelhay@optus.ap.blackberry.net

MH easy bookings

MALAYSIA Airlines has made flying to and purchasing tickets to nine European cities easier, with greater booking options available online at malaysiaairlines.com.

MH serves routes to Stockholm, Gothenburg, Oslo, Sandefjord-Oslo, Bergen, Stavanger, Brussels, Copenhagen and Helsinki via its c'share with KLM, offered online.

Taxi winners named

TOURISM Western Australia has named the lucky 22 passengers who will get to experience the state's 'Extraordinary Taxi Ride' (TD 08 Feb).

The eleven winners and their friends will participate in the nine week journey, departing from Perth on Fri and covering more than 10,000kms across the state - all the time being filmed and broadcast to the world on extraordinarytaxiride.com.

More iLounges

CELEBRITY Cruises has said it will roll out its new 'Celebrity iLounge' (TD 19 Feb) on two more vessels - *Celebrity Solstice* and *Celebrity Summit* - due to positive feedback from guests and agents.

The internet cafe has a variety of MacBooks, iPods and other Apple accessories to use and buy.

Fiesta back online

PERTH-based wholesaler Fiesta Holidays is back up and running after power was fully restored to its office last Thu, following last month's violent storm (TD 23 Mar).



WIN THE ULTIMATE SYDNEY WEEKEND

Fraser Suites Sydney is an award-winning all-suite luxury hotel located in Sydney's CBD, next to Darling Harbour - **Sydney's best kept secret!**

The sleek 42 level tower offers 201 luxurious studio, one and two bedroom deluxe suites & two spectacular duplex penthouse apartments.

Design elements throughout are infused with warmth and modern furnishings evoke a sense of Manhattan style.

Throughout the month of April, **Travel Daily** readers will have the chance to win The "Ultimate Sydney Weekend" at *Fraser Suites Sydney*, where you'll be able to live like a star for a weekend in an ultra luxurious two bedroom duplex penthouse.

This incredible prize for two people valued at over \$4000, courtesy of **Fraser Suites Sydney** includes:

- Two night's accommodation in a two duplex bedroom penthouse
- Breakfast daily for two people
- Complimentary Car Parking
- A bottle of Bollinger Champagne
- Handmade Belgian Chocolates
- SkyWalk pass for two people
- Late checkout to midday



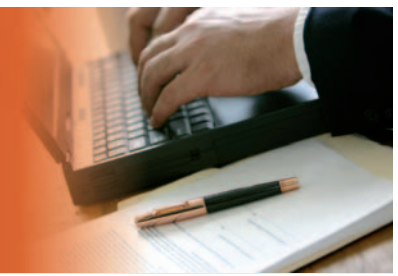
See *Fraser Suites Sydney* at: www.frasershospitality.com

To enter, please send in your best Sydney Secret. This can be anything from a local restaurant, walk, art exhibition or place to grab the best coffee! Extra points for creativity will be awarded.

Ros Hunter of the ICCA says her best Sydney secret is - A little pie shop on the Pacific Highway @ Cowan known as "Pie In The Sky" This pie shop has the best pies in Sydney and serves great Devonshire Teas while overlooking the National Park - well all the bike riders and motorcycle riders in Sydney think so just drop in there on the weekend.

Email your responses to: secretcomp@traveldaily.com.au

CLICK HERE FOR TERMS & CONDITIONS



Hot Jobs (Australia) - April 2010

Sales Co-ordinator – Sydney

- North Shore location
- Great team & offices
- Variety Plus

Our client is looking for an experience Sales Co-ordinator to join their busy team. No day will be the same as you offer support to 4 BDM's, organize expo's and conferences and offer assistance to the marketing team. If you believe variety is the spice of life apply now.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or apply online now!

Corporate Consultant – North Sydney

- Great team environment
- Subsidised gym membership
- Career growth

This well known Travel Management Company based in North Sydney is looking for Corporate Consultants to join their expanding team. Fun team environment with great benefits.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or apply online now!

Retail Travel Consultant – Northern Beaches

- Brilliant team & office environment
- Well respected and valued agency

Are you tired of being just a number in your role? This awesome travel agency on the Northern Beaches are looking for an exceptional retail travel consultant to join their busy team. • Excellent base salary. If you have consulted for a minimum of 2 yrs and want to be part of a happy, high achieving team - please call me today.

Contact Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or apply online now!

Lifestyle Travel Consultant – Sydney CBD

- Manage the needs of their VIP Clients
- Extremely High end clientele
- Sell outside the square!

Manage the needs of their VIP Clients. You will be pulling out everything you have to organise and book the requests from these clients. You must be extremely polished and be able to sell the finer things in life!

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or apply online now!

Domestic Corporate Travel Consultant – Sabre & Tramada Required – Sydney CBD

- Up to \$50k plus super plus incentives
- Boutique Office, great management

Due to growing accounts this fantastic, boutique corporate travel company in the city are looking for an experienced international corporate consultant to come on board. You will be managing your own clients in an account management style of role, building and nurturing the relationships whilst booking & looking after all aspects of domestic and international travel needs.

Contact Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or apply online now!

Fares Specialists! Ticketing Specialists! – Brisbane

- Support role in travel
- Helping & advising
- Busy and fast paced

Be part of a fun and exciting team of consultants all working together to service the many emails and inbound enquiries.

Contact Alex Sleba T: 07 3221 9916 E: alex@tmsap.com or apply online now!

After Hours Travel Consultant – Sydney & Melbourne CBD

- Are you a night owl?
- Min 3 years experience

****Extremely flexible with hours- how many or little do you need?*****This role will keep you on your toes as you will be assisting mostly international clients wanting to make last minute amendments to flights & accommodation and offering general travel services. This is an exciting role as you will be looking after all areas of travel in the after hours department! Mat leave role at this stage.

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or apply online now!

Account Manager – Bondi Junction

- Young, dynamic team
- Great offices
- 40k + super + incentives

If you are looking for a step in Sales Account Management this could be the role for you. Join this young, dynamic online team developing relationships and servicing existing clients. This is a forward thinking company who believes their staff are their greatest asset. If you want to be recognized for your work and love variety do not hesitate in sending your resume today.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or apply online now!

Calling all Calypso Experts – Urgent Temp Role - Sydney

- Temp role that could go permanent
- Immediate Start

Great company and great offices – if you have used Calypso from the wholesale side of travel and would love some extra cash, please call me asap. All you need is good attention to detail!

Contact Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or apply online now!

Leisure Consultant – Sydney CBD

- Excellent company perks
- 5x Positions
- Salary to \$65k

Our client, a leading Travel Company in Sydney CBD, is looking for senior leisure consultants to look after travelers who know what they want, and who want the best. You will be booking 6 star hotels, first & business class airline travel, outstanding cruises and tours that will blow your mind.

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or apply online now!

Cruise Consultants – Fabulous role Great opportunities! – Brisbane

- Make your fortune
- Feel a part of something great
- \$30,000 - \$50,000

We're seeking the expertise of experienced international travel consultants. Knowledge of the cruise market is a bonus but not essential.

Contact Alex Sleba T: 07 3221 9916 E: alex@tmsap.com or apply online now!

Retail consulting – thriving agency – 15 minutes from CBD - Brisbane

- Fun and social culture – excellent famils, travel perks and incentives
- Ongoing training and career development

Join this dynamic, supportive and award winning agency that thrives on delivering exceptional travel services for their clients. Realistic sales targets and a busy agency means you will earn exceptional commission. Don't wait, interviewing now!

Contact Anna Mayze T: 07 3262 8760 E: anna@tmsap.com or apply online now!

Australian Travel Specialist – Brisbane

- Famils, travel perks and incentives – social & supportive team
- Ongoing training and career development – earn what you deserve

Award winning global wholesale travel company seeks a sales savvy travel consultant! Interviewing now!

Contact Anna Mayze T: 07 3262 8760 E: anna@tmsap.com or apply online now!

International Leisure Consultants – Brisbane

- Famils, travel perks and incentives – exotic and intricate itineraries
- Strong repeat clientele – supportive team environment!

Join this dynamic, supportive and award winning agency that thrives on delivering exceptional travel services for their clients. Realistic sales targets and a busy agency means you will earn exceptional commission. Don't wait, interviewing now!

Contact Anna Mayze T: 07 3262 8760 E: anna@tmsap.com or apply online now!

Quality recruitment for the travel and hospitality industries in Asia Pacific



Awarded
Best Practice
Accreditation
2010

T +61 2 9231 6444

E nswjobs@tmsap.com

W tmsap.com



BNE

MEL

PER

SYD

BKK

HKG

SHA

SIN

Partners in

DXB

UK

USA



READY TO TAKE ON A NEW CHALLENGE?

**** EXCLUSIVE TO AA ****

GENERAL MANAGER x 2

SYDNEY – SALARY PACKAGES to \$200K++

Drive the operational effectiveness and profitability of these high profile travel businesses. You're an effective leader, commercially astute with strong financial management skills and a proven background in multi-faceted general management positions across the wholesale and/or retail travel sectors. The ability to influence and manage key stakeholder relationships plus provide an innovative approach is essential.

PROWL THE HALLS OF POWER

CORPORATE SALES MANAGER

CANBERRA – SALARY PACKAGE OTE \$120K+

Here's a giant opportunity with an industry leader. If you can drive sales in the mid-market corporate sector and have proven abilities in new business acquisition this opportunity is available NOW. You must be able to articulate your hunger, your process and your success in business development and be a professional, friendly individual who enjoys creating new relationships. An autonomous role for a go-getter.

WHAT'S NEW IN THE WEST? A GREAT SALES ROLE!

STATE SALES MANAGER

PERTH – SALARY PACKAGE ote \$90K

If you have experienced in managing a large territory, driving performance from a small sales team and strategically managing key client relationships, this innovative & highly successful company has a position for you in wonderful WA. You will be responsible for promoting & growing the sales of this popular product, networking across the travel industry, and leading a team. Great package with incentives.

WHERE WOULD WE BE WITHOUT TECHNOLOGY?

SALES EXECUTIVE

MELBOURNE/SYDNEY – SALARY PACKAGES TO \$75K

A perfect opportunity for a tech-savvy sales professional with loads of travel industry experience and a desire to work in the sector of the future! You'll have an affinity with travel systems and have proven sales skills, creating a sales pipeline, providing demonstrations, understanding client needs, negotiating strongly, and winning new business. This industry giant will point your career in the right direction.

ONE OF THE BIGGEST BRANDS IN THE BUSINESS

TRADE MARKETING MANAGER

SYDNEY – SALARY PACKAGE TO \$85K

Calling all B2B marketing professionals in the travel industry – take this high profile role managing co-op advertising and new trade initiatives, overseeing the effective marketing of Trade Loyalty programs, trade website maintenance and collateral production. You'll be a strong leader with previous management experience. Work with a great team and with wonderful international product, plus earn a great salary!

CORPORATE SALES – HOT BRAND, HUGE REWARDS

CORPORATE BUSINESS DEVELOPMENT MANAGER

SYDNEY & PERTH – SALARY PACKAGE OTE \$100K+

Can you articulate your success and passion for sales and quantify your achievements in winning new business? If you're a talented, fearless, energetic and self-motivated BDM this world renowned agency will support you with leading products & services and a team of people that will ensure your success. Its easy selling with a great name behind you, and you'll be rewarded with a top salary & incentives.

BOUTIQUE, BEAUTIFUL AND STILL BUILDING!

MARKETING MANAGER

BRISBANE – SALARY PACKAGE TO \$95K

If you're a highly professional and passionate Marketer with experience in high-end luxury product this new position will give you the opportunity of joining a growing company and directly influencing their ongoing success. Hotel marketing experience would be an advantage and you'll have demonstrated skills in creating a strategic marketing plan that develops Brand awareness and drives sales.

SALES & PRODUCT CONTRACTING

HOTEL CONTRACTOR

SYDNEY – SALARY PACKAGE TO \$70K

This exciting role is available now for someone with both sales and contracting experience. You'll have experience in building partnerships across NSW (regional travel required) and negotiating with hotels to grow the business and increase revenue. If you're a flexible and reliable person who can work both autonomously and within a team this is your chance to join a growing international Online company.

CONTACT YOUR DEDICATED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis

NATIONAL

Ph: 02 9231 1299

Linda Green

NSW & ACT

Ph: 02 9231 2825

Kate Dalrymple

QLD & NT

Ph: 07 3229 9600

Kathryn Heberton

VIC, SA, WA

Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

FOR MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com

"I love my job because it gives me a challenge to do the best that I can. Also it allows me to work with a lot of good people."



Inspiring People. Inspiring Journeys.

Air New Zealand – National Support Administrator

Short-haul Airline, Sydney

Due to internal movement, we are seeking a talented individual to join the Sydney team as a National Support Administrator. You will be responsible for providing efficient, accurate and timely sales and operational support to the National Sales team, external customers and trade partners, whilst also providing general administrative support to the regional office.

Responsibilities:

- Co-ordinate National and State sales and promotional events and trade shows
- Process educational and prize redemptions with associated documentation
- Process requests for Air New Zealand international staff travel
- Process ticketing requests including issuing and re-issuing of tickets and completion of relevant documents
- Deliver timely information to the travel industry regarding developments within the airline
- Create and maintain a library of sales collateral for both internal and external use
- Maintain accurate distribution lists
- Maintain accurate reporting systems
- Process and record invoices
- Produce accurate and well crafted correspondence and presentations
- Co-ordinate, monitor and report on all promotional budgets held within the region

To be considered for this position you will have previous experience in a customer service role. This will be combined with excellent administration and computer skills which are essential in this role. Your ability to be flexible and adapt to a dynamic environment where priorities are often conflicting is crucial.

Ticketing experience is preferred, however training will be provided.

We expect a lot from our people and our people expect a lot from us. After all it's our people who make us what we are. Visit us online and start your journey today, for more information email Mereula Nacewa on mereula.nacewa@airnz.co.nz or call +64 9 336 2031.

Please quote reference number AIR/13192 when applying.





Ten days of unsurpassed luxury...

You could be one of 14 people selected from Australia and New Zealand to take part in a luxury Oman Tourism famil this October.

Together with exclusive airline partner Emirates Airlines, Oman Tourism invites you to participate in our 2010 incentive challenge. Firstly, you'll need to complete the Oman online training academy (yourworkshops.com.au). Then, simply secure two or more land bookings via our participating wholesalers – with flights to Oman via Emirates Airlines – and you'll be in the draw to win a trip exploring Oman in luxurious style for ten days and nine nights.

See the Conditions of Entry below for more details on how you could win this amazing adventure. For more information on the incentive contact Oman Tourism on info@tourismoman.com.au



Sultanate of Oman Tourism

Level 6, 117 York Street,
Sydney NSW 2000

PO Box Q1348, Sydney NSW 1230

Tel: Aus: +(61) 2 9286 8930

NZ: +(64) 9977 2222

Conditions of Entry

- Agents must sell a minimum of 2 separate bookings to Oman with Emirates Airlines – including a minimum of 2 night's accommodation in Oman – through the wholesalers featured above. These wholesalers all participated in our Oman 2010 Roadshows
- Bookings must be deposited
- Agents who purchase land product only from wholesalers must provide the EK PNR number to the wholesaler at time of booking to qualify
- Agents who sell additional packages receive an additional point for entry
- Prize is awarded to the specific agent (not store)
- Completion of the Oman online training academy is also required to qualify
- Incentive will run from 1 April - 15 July 2010.
- Prizes per state will be awarded as follows:
2 x WA | 2 x SA | 2 x QLD | 2 x VIC | 2 x NSW | 1x ACT | 1 x TAS | 2 x NZ
- Famil will take place in October 2010 Prize is non transferrable and Oman Tourism reserves the final right to include agents
- Airline taxes will be responsibility of the winners

