



EDITORS: Bruce Piper and Guy Dundas info@traveldailv.com.au Ph: 1300 799 220 E-mail: info@traveldaily

QF strengthens MU pact

#### P&O up short breaks

P&O Cruises will offer 16 short break and theme cruises in its latest program, including a special three-night Australia Day 2012 sailing and food and wine themed voyages of SA's Barossa region and Western Australia on board Pacific Jewel and Pacific Sun.

#### VA to BKK and USM

V AUSTRALIA has expanded its flight options in Thailand by two cities, now offering airfares from Australia to Bangkok (BKK) and Koh Samui (USM), on top of Phuket.

Flying via Phuket, the new VA destinations are serviced by Bangkok Airways.

## STATE OF ORIGIN 2010

FUJIFILM ANZ Stadium - 26 May 2010 Suncorp Stadium - 16 June 2010 ANZ Stadium - 07 July 2010 travel@keithprowse.com.au 1800 008 567

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SEE THE WORLD

QANTAS has bolstered its tie-up with oneworld 'wannabe' China Eastern Airlines, allowing the Shanghai-based carrier to place its 'MU' airline code on additional domestic and Tasman services. According to travel agent GDSs,

China Eastern will now be able to ticket flights on QF metal between the citypairs of Sydney-Adelaide, Melbourne, Brisbane, Cairns, Canberra and Perth.

Other domestic sectors covered under the deal include Melbourne to Adelaide, Brisbane, Cairns, Canberra and Perth.

Internationally the MU code will

#### **AF Voyageur fares**

AIR France is offering Europe bound pax the chance to fly in its new 'Premium Vovageur' cabin on flights from Singapore and Hong Kong to Paris (and other cities), from select Aussie ports.

Prices start from \$3,100 plus tax which include flights to Singapore and Hong Kong flying in Economy Class with Qantas.

AF says Premium Voyageur has 40% more space than a typical seat in its Economy class cabin.

click for more info.

travel counsellors

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through different eyes

appear on Qantas flights from SYD to Christchurch and Wellington and between MEL - Wellington.

At present, the oneworld airline alliance only has the Hong Kong based Cathay Pacific as a member partner in China.

Speculation that China Eastern may join oneworld was fueled by the cfo of AMR Corp (parent company of American Airlines), Tom Horton in Feb who said the group was in advanced talks to sign up the carrier (TD 26 Feb).

#### AirAsia X boost

AIRASIA X is looking to lift flight frequencies between its Kuala Lumpur hub and both Melbourne and Perth due to a delay in the launch of Sydney services.

Chief exec. officer Azran Osman Rani said, "For some reason we are not privileged enough to get some routes, so we will be adding more flights to Perth and Melb., and keep pushing Mumbai and Delhi routes in 2010."

#### <u>Today's</u> *Travel Daily*

Travel Daily today has six pages of news and photos, plus full pages from:

- AA Appointments
- · Air New Zealand job
- Oman Tourism famil

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#### A dead giveaway

TWO women have been arrested at John Lennon Airport in Liverpool in the UK after they attempted to smuggle a corpse onto a flight.

Police said the pair were detained "on suspicion of failing to give notification of death" of a 91-year-old relative.

In a move reminiscent of the immortal movie Weekend at Bernie's they apparently put the body into a wheelchair with sunglasses on and bought him a ticket in an attempt to get him to Berlin for burial.



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## **APTMS is now Momento**

ASIA Pacific Travel Marketing Services has relaunched itself under a new name with new management which is expected to see founder David Mulley exit the business.

Although the new name, Momento Travel Services, is being pitched as a division of APTMS operating as a "premium sales and representation brand", the APTMS website now directs to an underconstruction site including a Momento e-brochure under APTMS' familiar 'planes, trains + automobiles' tagline.

The business is being headed up by former Driveaway chief Kylee Kay, with a media release saying

#### QH hotel promise

QANTAS.COM has introduced a 'Price Promise' for hotels booked online, offering to provide a Qantas Holidays voucher for the price difference if the same property is found cheaper on any Australian registered site.

Qantas says its Frequent Flyers can also earn 1,000 Extra points.

Under the deal, which is offered through until 30 Jun, the hotel must be fully comparable accomodation - ie. the same hotel, room type, dates, number of nights, number of adults/kids, bedding, cancellation policy and inclusions.

OF

she's "recently acquired part ownership of APTMS".

However this isn't reflected in ASIC records, which show that although Mulley has resigned as a director of the company, Kay was on the board for just over a month this year, with the sole director now long-serving APTMS staffer Mary Potaka - who owns 40% of the company, while Mulley still holds the remaining 60%.

"It's a very exciting time to pick up the reins from David Mulley whose innovation and astute business acumen has given the company a solid platform to forge the business ahead in this new travel era," Kay said.

Momento represents Rocky Mountaineer, Aston Hotels & Resorts, Alamo Rent-a-Car, Amtrak, Via Rail, Papillon Grand Canyon Group and The Original London Sightseeing Tours.

The company said the products would continue to be available for purchase "through all Australian retail outlets".

The management revamp includes a move to new premises and the appointment of former Concorde Agency Network gm Scott Cammell as National Sales Director, who'll be supported in Sydney by Tyrone Estephan, in Victoria by Gillian Warren and in Queensland by Tanya Curtis.



GAP Adventures also joined the travel industry April Fool's fun by launching a new 17-day themed adventure which takes passengers to galaxy far, far away.

The 'Blue Harvest' itinerary visits Alderaan, Cloud City, the Dagobah System, Endor, Hoth and Tatooine - which science fiction devotees will know are all locations in the Star Wars films.

It's certainly an adventurous trip, even including a special excursion to Darth Vader's Death Star - for details click here.

POLICE in Singapore are questioning a man who threatened to use mind power to bring down QF31 from Sydney to Singapore last weekend.

The *ABC* said the man seemed to be suffering some sort of delusion, with flight attendants forced to respond to the threat by having his arms and legs cuffed and calling police to board the flight when it landed.

HERE'S something you don't see every day at an airport.

A car has become stuck under a plane at Nigeria's Calabar Airport after ramming through a security gate (below).

The car then slammed into the empty Boeing 737 operated by Arik Air, the country's main commercial carrier.

Nobody was injured in the incident and there was no trace of explosives in the vehicle, with police currently questioning the driver as to his motives.



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#### THAI's Worldwide Autumn Sale. Until 18 Apr '10!





Today's issue of *TD* is coming to you from Hong Kong, courtesy of the Hong Kong Tourism Board, Hong Kong Disneyland and Virgin Atlantic.

*Travel Daily* editor Bruce Piper and number one son Ben are lucky enough to this week be participating in a fantastic family familiarisation in Hong Kong - along with the agents who won our exclusive Hong Kong competition which ran during Feb.

Each agent has brought a child aged 5-12 to enjoy a range of activities including visits to attractions such as the Ocean Park aquatic theme park, Madame Tussaud's, the Stanley Markets, the Ngong Ping cable car and of course Disneyland.

We'll be enjoying all of Hong Kong's culture and dining too, soaking in the ambience sailing across Victoria Harbour on the Star Ferry and enjoying the panoramic view from the top of the Peak Tram.

In 2010 Hong Kong is keeping the visitors coming as it celebrates a year-long sequence of festivals and events, under the theme of 'Festive Hong Kong 2010', with the next phase in May including four traditional Chinese festivals.

See www.discoverhongkong.com.

Caribbean and Central America from October until May 2010 & 2011



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#### HWT gets personal

HARVEY World Travel has added a collection of Personally Escorted Holidays for 2010 which are escorted by HWT agents "with expert knowledge of destinations."

The eight int'l trips take in countries including Europe, Africa, South America, Hawaii and the USA, and are mostly operated by Globus or Bench International.

HWT md David Rivers said the tours provide "travellers with a premium product and unrivalled customer experience.

"Personally escorted holidays also give first time int'l travellers confidence and a sense of security," he said.

HWT has also operated agent escorted tours around the globe with Scenic Tours for many years.

#### **Carry-on bag fee**

ULTRA low cost carrier Spirit Airlines has created a stir in the US, announcing it will begin charging passengers for carry-on bags which are stored in overhead luggage bins.

From 01 Aug, guests will be slugged a US\$30 fee when booking by phone or at check in for carryon pieces, and those that try to avoid the charge will be hit with a \$45 fee at the airport gate.

Exclusions apply to items that fit under seats, and items such as cameras, coats and infant bags.

Amozing diving, then a beach BBQ.

The colours are unbelievable!

We are in heaven, really ...

Laying in the bowsprit net now. Nutmeq f vanilla aromas in the air.

Love Anne & ROD

Brochure

Hi from Dominica



THE Hong Kong Tourism Board, Virgin Atlantic and Hong Kong Disneyland this week are hosting six lucky travel agents, each with a child, on a fabulous family familiarisation.

The group arrived last night and stayed at the Harbour Grand Kowloon Hotel, where they're shown bright eyed and bushy tailed this morning ready for a big day of activities.

Pictured above *from left*: Jodie Quick, Meridian Travel Rosanna with Blake (7); *TD* representative Ben Piper (12); Kylie Fidler, Trans World Travel in Melbourne with Ruby (9); Elizabeth Drysdale, Elite Travel Parramatta with Alex (6); Vivian Browning, Flight Centre Murray Bridge SA with a shy Jake (5); Stacey Daley, Andrew Jones Travel in Tasmania with Hannah (5); Sean Harrigan, Disney; Donna Sheather, Jetset Chatswood NSW; Adriana Donnola, New Idea; and Simone Chan, Hong Kong Tourism Board; in front Annabella Donnola (8) and Owen Sheather (11).

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#### **Eurodrive extends**

**RENAULT** Eurodrive is giving Australian holidaymakers another month to book a leased vehicle at discounted rates, due to the surge in value of the Aussie Dollar vs the Great Bristish Pound.

Bookings paid by 30 Apr for pick up until 31 Dec are eligible for 7 free days when leasing for 21 days, free delivery at 18 French depots and a 50% discount on delivery and return fees at eight cities. See renaulteurodrive.com.au.



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EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily

THE Australian Tourism Export Council has signed a deal with shopping centre giant Westfield Group in a move to boost Sydney's appeal as "one of the world's most desirable" shopping cities.

Under the newly struck deal Westfield Sydney will take on the title of an ATEC Gold Corporate Partner and the ATEC NSW Branch sponsor, ahead of the first stage of the development's opening.

"The Westfield Sydney project and its premium shopping and dining offering will fit perfectly into the push to promote Sydney," ATEC md Matt Hingerty said.

Inbound tour operators and other ATEC members will be able to work with Westfield to market

#### Enjoy a Bier & Schnitzel at the experts Academy!



Lufthansa and Austrian Airlines' fares are now combinable !!! With 12 gateways from 5 origins in Australia and the Vast Combined European network, the possibilities of flying to Europe with Lufthansa and Austrian are endless. Enjoy the best of both worlds with this new offer.

To celebrate, throughout the months of April and May, Travel Daily readers will have the chance to win 1 seat on the Austrian 4 Lufthansa's experts Academy famil to OS Training Center Vienna, Lufthansa's legendary Seeheim and Munich in September. The prize is sponsored by Lufthansa and Austrian Airlines and includes all flights, accommodation, City tours and most meals.



picture of your most Creative Bier & Schnitzel' Combination.

Send entries to: expertsComp@traveldaily.Com.au

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#### Feb arrivals rise 4%

SHORT term visitor arrivals into Australia rose to 485,800 people in Feb, up by 4% compared to the same month the year prior, and up 0.1% against Jan's figures.

Visitors from the US were up by 10% year-on-year for the month.

### Westfield signs up with ATEC

the Sydney-based shopping area to overseas tourist markets.

"In tourism terms Sydney is Australia's front door - anything we can do to get people through that door benefits Australia as a whole," said Hingerty.

Westfield Sydney project centre manager Rachele Godrigde said the mall will become Westfield's 'global flagship' and become a magnet for tourists.

#### New TCF signings

THE Travel Compensation Fund admitted 5 new agencies in the second half of Mar, including head office locations for World Student Travel in Adelaide and Shangrila Travels in Bondi Junction.

Flight Centre Ltd was also busy during the two week period, registering branch locations for Flight Centre at 422 Collins St, Melbourne and two Escape Travel offices located at 111 Bourke St, Melb. and South Yarra, Victoria.

#### **UA/SN** expand pact

STAR Alliance member carriers United Airlines & Brussels Airlines have expanded their codeshare agreement, now allowing UA pax to purchase SN operated services from Brussels to 24 European destinations.

The deal also makes it possible now for UA pax to book SN flights to 12 African cities.

#### AOT All Stars

AOT Holidays advises it has just sent out the invitations to its top 120 selling agents across Australia and New Zealand for its 2010 All Stars NT Red Centre event.

The four-day reward is AOT's thank you to agents for selling Sunlover, Travelpoint and New South Wales Holidays products The trip will be held on 12 May.

#### Mantra Red Cross

MANTRA will show its support for charity group the Red Cross after selecting it as Mantra Group's National Community Partner.

### **TSAX connects in Venice**



**ABOVE:** Travelscene American Express hosted a "Stay Connected" educational for agents recently with Trafalgar Tours and Singapore Airlines.

Participants visited Rome, Venice, Lake Como, Lucerne, Paris and London over eight fabulous nights.

Pictured rugged up in Venice from left are: Elaine Dobra, Redcliffe Travel; Cheryl Cooper; Specialty Travel, Carol Gebert, MTA Travel: Leanne Thomsen. Travelscene Maryborough; Kylie McFarlane; Travel Masters; and Charmaine James, Travelscene American Express.

#### Travel Special of the Week



One off industry specials 7 nights MSC Mediterranean cruises for \$699 ppts incl port charges. MSC Splendida -2 special departures Available ALL members, family & friends don't miss out. **CLICK HERE FOR MORE!** 



#### Loyalty and Rewards Manager (Sydney)

Stella Travel Services Group is a leading integrated travel network comprising Stella Travel Services Australia/New Zealand and Stella Travel Services UK. With operations in Australia, New Zealand, the United States, South Africa and the United Kingdom, Stella Travel Services operates a network of more than 2500 retail and corporate travel outlets, online travel platforms, airline representation and ticketing agencies and wholesale holiday packaging franchises.

We currently have an exciting opportunity available for a Loyalty and Rewards Manager to join our Travel Related Services Team and manage the channel partner lovalty programs Phoenix and Quantum across the Harvey World Travel and Travelscene American Express Franchise and Member retail networks in Australia.

Your key focus is to run incentive strategies to drive preferred supplier sales through the networks to align with the business objectives. As part of this you will ensure incentive programs are managed effectively across the retail business and work with the various stakeholders to drive and motivate high performance.

To be successful in this role you will have experience in channel partner loyalty programs, strong analytical ability, attention to detail, the ability to work under pressure, and a highly developed understanding of retail travel Industry and small business.

> To apply for this role please send you CV to careers@stellatravel.com.au





EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au

#### Whistler's 3rd record

WHISTI FR Blackcomb in Canada recorded its third snowest winter over the 2009-10 season with over 1.353 metres of snow.

The result follows a powerful snow storm in the last week of Mar which dumped over 80cm.

#### Swiss you could've made it

**DURING** the month of Mar, 10 cities across Australia and New Zealand were visited by Switzerland Tourism, Swiss Travel System and Rail Europe in a drive to promote Switzerland as a travel destination.

They were joined by Rail Plus and Go Holidays in NZ and in Australia Rail Plus, Rail Tickets, CIT Holidays and Infinity Rail as well as Thai Airways International, who sponsored the flights for agent prizes.

Pictured at the Brisbane event from left are Evelyn La Fone, director Switzerland Tourism Australiasia, Hugo Furrer, director Swiss Travel Systems and Richard Leonard, manager Rail Europe Australiasia; with the lucky winner of a trip to Switzerland, Bridgett Chantler from Travel Train Holidays.

Interested applicants should have:

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Applications close Sunday 18th April.

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· Exceptional customer service orientation

The successful candidate must be able to:



#### SeaLink brochures

SOUTH Australian wholesaler SeaLink Travel Group has launched two new brochures for 'Kangaroo Island' and 'Adelaide & Beyond'.

Sealink says the new programs have been designed to encourage consumers to enquire or book through a travel agent.



**Customer Sales & Service Agent** Perth

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that we will have a hotly contested voting process in the next couple of weeks.

The AFTA team is currently working through all the nominations and confirming details prior to posting the nominations on the voting website. You will get all the details in Travel Daily as

Jayson Westbury

recharge of the batteries.

9th April, 2010.

acceptable.

Happy Easter to all and I hope that you have all returned from a

short break of some kind, time with family and friends or at least a

The year is flying past and so is the time for submissions to the Review on Consumer Protection in the Travel Industry. AFTA is in

the final stages of completing its submission to the review and if

you are intending to make a submission you have until this Friday

Over the past couple of weeks I have taken part in a number of

consultation sessions with travel agents and PricewaterhouseCoopers

presented by AFTA in the AFTA discussion paper that was released in

everyone, even the review team from PWC agree, that a national

system that brings licensing and regulations under one authority

AFTA will be reinforcing this point in our submission to the

beginning of reform to the way the travel industry is regulated.

travel industry it is still way too early to make any predictions.

As for the other important consumer protection aspects of the

Reform is clearly needed and some public statements by the lead

partner of the review have already confirmed that. I don't think

implementable. This is critical for the future of the industry as

On a lighter note, I am really pleased with the number of nominations that have been received for this year's NTIA. In fact,

What is going to be very important for all of us going forward is

reviews in the past have failed us all by making findings that either

the Government could not accept, or the industry could not accept.

The next 8 weeks will be very important to the future of the travel

any review, or government could find a status quo outcome

that whatever the outcomes are, that they are truly

industry as we all await the findings of the review.

record numbers in nearly all categories will mean

and am really encouraged to find that there is a great deal of

support and acceptance to the general concepts and themes

advance of the review. Fundamentally, it would seem that

review and we hope that as a first step this will bring the

could be a key outcome for the review.



they become available.

#### **National Treasure**

TRAVELLING on The Ghan is more affordable with Great Southern Rail announcing 9 deals in Platinum and Gold service under the 'National Treasure' title, with savings of up to \$600pp.

They incl hotel accom at either end of the journey, plus a range of tours, for sale until 30 Jun and travel til 30 Dec - call 13 21 47.

#### 2 more for Warwick

WARWICK International Hotels has introduced two new hotels in Italy - the Borgo La Bagnaia Resort and Spa in Siena and Hotel Hermitage in Milan.

Ship dangers Reef

**CREW** members of the Chinese registered coal ship, Shen Neng 1, which ran aground off the QLD coast on Sat in a restricted area on the Great Barrier Reef are to be guestioned today.

The off-course ship has created an enviromental nightmare with its leaking oil, and salvage teams have been called in to remove 950 tonnes of oil still onboard.

It has been reported that authorities are fearful that the ship may break apart during the salvage operation, as the ship is still moving to the roll of the sea and destroying more coral.

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This incredible prize for two people valued at over \$4000, courtesy of Fraser Suites Sydney includes:

- Two night's accommodation in a two duplex bedroom penthouse Breakfast daily for two people

- Complimentary Car Parking A bottle of Bollinger Champagne Handmade Belgian Chocolates
- SkyWalk pass for two people Late checkout to midday



See Fraser Suites Sydney at:

*To enter, please send in your best Sydney Secret.* This can be anything from a local restaurant, walk, art exhibition or place to grab the best coffee! Extra points for creativity will be awarded.

Michele Pok of the Low and James Travel Associates says her best Sydney secret is - The Barranjoey Lighthouse at Palm Beach.

"The walk up there is easy and has the most amazing views both on the way up and while up there! There are great little secluded sections and lookouts once you are up there, and it is a beautiful and romantic spot for those wanting a special place for their special someone...did I mention the amazing views?

Email your responses to: secretcomp@traveldaily.com.au

CLICK HERE FOR TERMS & CONDITIONS

#### Anzac tour push

MAT McLachlan Battlefield Tours is reminding agents they still have limited space on a number of tours that incorporate this month's Anzac Day ceremonies.

Trips include the nine-night Anzac Day on the Western Front which begins on 18 Apr, and the eight-night Anzac Day at Gallipoli tour commencing 19 Apr.

There's also space on the sevennight Gallipoli Cruise, which sets sail on 20 Apr.

#### FlightPass growth

EUROPE by Air FlightPass says it can now offer flight options from Munich, Frankfurt, Berlin & Vienna to Zagreb, Dubrovnik and Split.

By using VIE and FRA as European gateway cities from long haul flights, Aussie travellers are able to connect to Croatia the same morning instead of the normal 10 hour transit via Rome.

#### Murray Tourism OK

TOURISM to the Murray region has not been heavily impacted by the drought, according to figures from a survey of people who were open to visiting the area.

More than 60% of those poled in the Impact of Drought on Murray River Tourism Summary Report said they were likely to consider travelling to the region in the next five years.

Federal Minister for Tourism Martin Ferguson commented on the findings, saying the report "indicates that the Murray is still an attractive destination for Australians, and shows the potential for future tourism growth along the river."

#### Hyatt 2 Abu Dhabi

HYATT will open two properties in Abu Dhabi in the next year, with the the Hyatt Capital Centre and Park Hyatt Abu Dhabi.

#### LAN to Paris in Sep

LAN Chile has announced it will launch services to Paris Charles De Gaulle Airport from 02 Sep.

The thrice weekly service will operate via Madrid departing from Santiago, Chile.



## **Accommodation Updates**

WELCOME to Accommodation Updates, Travel Daily's Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



In Jun CLUB MED IXTAPA PACIFIC in Mexico will launch its new state of the art meeting facilities. The space can accommodate up to 600 guests in multi-functional meeting spaces of up to 6,500 square feet.

Starwood Hotels and Resorts Worldwide has debuted its 1000th hotel, SHERATON QIANDAO LAKE RESORT located on the shores or China's famed Qiandao Lake. The hotel has 250 rooms and is next to Yellow Mountain Range a popular tourist destination for outdoor activities.





CROWNE PLAZA ADELAIDE will open its doors in mid Apr, offering brand new, world class accommodation, dining and events facility in the heart of Adelaide's CBD. Situated off Hindmarsh Square and comprising 308 rooms and suites, many

with balconies and overlooking the Adelaide Hills and city skyscape.

New one and two bedroom apartments with sea views are now available at WILLOWS AT THE WHARF IN KINGSCOTE on Kangaroo Island. The units contain fully equipped kitchens, a private balcony, BBQ and laundry facilities.





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- Galileo experience preferred.
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Please contact Lisa Harrison, General Manager Mobile: 0402 265 003 Email: lisa.harrison@harveyworld.com.au

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Are you searching for full time employment that will take you through to Christmas? This boutique travel company is seeking an experienced and committed travel consultant with group travel experience and a strong knowledge of the cruise market. With Monday to Friday hours and a friendly and enthusiastic team of consultants, you will be thrilled with this temp contract! Amadeus & Travelog are required.

#### CHANCE TO EARN THE BIG BUCKS!

WHOLESALE RESERVATIONS CONSULTANT PERTH (CITY) – SALARY PACKAGE TO \$60K OTE Looking for a wholesale travel role that will give you more responsibilities and ownership of your bookings? This national wholesale travel company requires an experienced consultant, with native Calypso, to join their fun & energetic team of consultants. With no face to face consulting you will love the "behind the scenes" working environment. Earn an amazing salary & be whisked away on numerous famils!

#### A WHOLE LOT OF FUN WHOLESALE CONSULTANTS- CRUISE, RAIL AND DOMESTIC BRISBANE CBD - SALARY PACKAGE UPTO \$55K OTE

Always wanted to try wholesale travel? Now is the time. We have a variety of great roles for you to choose from. Whether cruising is your passion, you prefer to work close to home, or you have a desire to take on leadership role -we have the perfect position for you. Enjoy being rewarded for your hard work with uncapped commission, career progression, free holidays, massages and a whole lot more. Now is the time to make the move and find out more about the other side.

#### THE ONE THAT YOU WANT! CALLING CORPORATE CONSULTANTS SYDNEY – SALARY PACKAGE TO \$70K OTE

Are you tired of being broke over the long weekends? Well soon you will be living the high life. Join this top corporate agency & finally earn what you are worth, with a fantastic salary plus your weekends free. You will have access to world best fares, great products and second to none support. Essentially, you must have a minimum of 3 years travel consulting experience with expert international fares knowledge and excellent customer service skills.

#### BRING ON THE BOUTIQUE MULTI SKILLED CORPORATE CONSULTANT

MELBOURNE- SALARY PACKAGE TO \$62K This well established, successful corporate and incentive travel company is seeking a strong multi - skilled corporate consultant that can work autonomously and service a number of medium sized corporate accounts. Amadeus and Tramada would be highly beneficial however not essential. A dedicated & committed approach is a prerequisite, together with corporate travel experience.

#### TAKE A STEP BACK FROM CONSULTING ONLINE SUPPORT & TRAINING MELB (INNER) – PKG TO \$55K Calling all Amadeus & Serko corporate consultants!

Calling all Amadeus & Serko corporate consultants! Join the support team & become an integral part of the maintenance, training and testing of the online booking tool. To be a successful candidate you must have strong Amadeus & Serko skills and have a thorough understanding of corporate travel. Monday to Friday business hours only. Medium sized TMC with a social working environment.

#### HAVE YOUR CAKE AND EAT IT TOO! CORPORATE/LEISURE TRAVEL CONSULTANT BRISBANE CBD – SALARY PACKAGE \$60K OTE

Lacking some variety in your day? Want a bit of everything? Well now you can have it all! This role will see you arranging leisure travel, as well as servicing the needs of a large portfolio of corporate clients, with the benefit of only working Mon – Fri hours! Being part of this global company will give you access to unbeatable benefits including top \$, exotic educationals, sensational conferences and much more. A minimum 2 years consulting experience required.



## Inspiring People. Inspiring Journeys.

### Air New Zealand – National Support Administrator

#### Short-haul Airline, Sydney

Due to internal movement, we are seeking a talented individual to join the Sydney team as a National Support Administrator. You will be responsible for providing efficient, accurate and timely sales and operational support to the National Sales team, external customers and trade partners, whilst also providing general administrative support to the regional office.

Responsibilities:

- Co-ordinate National and State sales and promotional events and trade shows
- Process educational and prize redemptions with associated documentation
- Process requests for Air New Zealand international staff travel
- Process ticketing requests including issuing and re-issuing of tickets and completion of relevant documents
- Deliver timely information to the travel industry regarding developments within the airline
- Create and maintain a library of sales collateral for both internal and external use
- Maintain accurate distribution lists
- Maintain accurate reporting systems
- Process and record invoices
- Produce accurate and well crafted correspondence and presentations
- Co-ordinate, monitor and report on all promotional budgets held within the region

To be considered for this position you will have previous experience in a customer service role. This will be combined with excellent administration and computer skills which are essential in this role. Your ability to be flexible and adapt to a dynamic environment where priorities are often conflicting is crucial.

Ticketing experience is preferred, however training will be provided.

We expect a lot from our people and our people expect a lot from us. After all it's our people who make us what we are. Visit us online and start your journey today, for more information email Mereula Nacewa on mereula.nacewa@airnz.co.nz or call +64 9 336 2031.

Please quote reference number AIR/13192 when applying.





## Ten days of unsurpassed luxury...

You could be one of 14 people selected from Australia and New Zealand to take part in a luxury Oman Tourism famil this October.

Together with exclusive airline partner Emirates Airlines, Oman Tourism invites you to participate in our 2010 incentive challenge. Firstly, you'll need to complete the Oman online training academy (yourworkshops.com.au). Then, simply secure two or more land bookings via our participating wholesalers – with flights to Oman via Emirates Airlines – and you'll be in the draw to win a trip exploring Oman in luxurious style for ten days and nine nights.

See the Conditions of Entry below for more details on how you could win this amazing adventure. For more information on the incentive contact Oman Tourism on info@tourismoman.com.au



### Conditions of Entry

- Agents must sell a minimum of 2 separate bookings to Oman with Emirates Airlines including a minimum of 2 night's accommodation in Oman through the wholesalers featured above. These wholesalers all participated in our Oman 2010 Roadshows
- Bookings must be deposited
- Agents who purchase land product only from wholesalers must provide the EK PNR number to the wholesaler at time of booking to qualify
- Agents who sell additional packages receive an additional point for entry
- Prize is awarded to the specific agent (not store)
- Completion of the Oman online training academy is also required to qualify
- Incentive will run from 1 April 15 July 2010.
- Prizes per state will be awarded as follows:
   2 x WA | 2 x SA | 2 x QLD | 2 x VIC | 2 x NSW | 1x ACT | 1 x TAS | 2 x NZ
- Famil will take place in October 2010Prize is non transferrable and Oman Tourism reserves the final right to include agents

Sultanate of Oman Tourism Level 6, 117 York Street, Sydney NSW 2000 PO Box Q1348, Sydney NSW 1230 Tel: Aus: +(61) 2 9286 8930 NZ: +(64) 9977 2222



• Airline taxes will be responsibility of the winners