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Travel Daily_{AU}

First with the news

Thu 08 Apr 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au Ph: 1300 799 220

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Today's Travel Daily

Travel Daily today has six pages of news and photos, plus there are full pages from:

- TMS Asia Pacific
- AA Appointments
- Oman Tourism faml

YQ4 refunds

ONLINE wholesaler YQ4 Travel hasn't been trading for "months" but director Matthew Bryant, has a firm commitment to "repay all those who are due refunds".

A number of *TD* readers had reported problems this week with clients having vouchers issued by YQ4 dishonoured while abroad.

Bryant told *TD* "the business just didn't survive last year, and was already on the back foot when in late 2008 the AUD crumbled some 28% against the USD in six weeks.

"All refunds to travel agents are close to completion," he said.

Mercure Picton

ACCOR has launched a new hotel on New Zealand's South Island, the Mercure Picton Marlborough Sounds, located on the harbour front and offering 48 rooms.

QF adds 7 Chinese cities

CHINA bound travellers from Australia will shortly have seven new destinations to select from following an extension of Qantas' current codeshare with China Eastern Airlines (MU), exclusively revealed by *TD* yesterday.

Effective 22 Apr, travel agents will be able to sell Business and Economy class services to Dailan, Fuzhou, Guangzhou, Harbin, Kunming, Qingdao and Shenyang, on MU aircraft via Shanghai Pudong.

At the moment, QF codeshares on China Eastern's flights from Shanghai Pudong to Beijing, Xian and Chengdu.

QF says China is an important market for the business and tourism sectors, saying it "will utilise its global distribution network to stimulate market growth and incremental traffic on the route."

Under the agreement with MU, Qantas Frequent Flyers will be able to accrue points on the new flights, however points will not be redeemable on the services.

Qantas' corporate customers will also be able to offer the new

routes in the Australia point of sale International network.

Flights to the new destinations are available for sale now.

For its part in the deal, China Eastern is now offering codeshare flights on key Qantas domestic and Tasman routes.

UA/US merger?

UAL Corp., the parent company of United Airlines, and US Airways are believed to be in merger talks again, with media reports from the US suggesting a tie-up could be announced in a few months.

APTMS restructure

ASIA Pacific Travel Marketing Services founder David Mulley says the establishment of Memento Travel Services and the appointment of Kylee Kay as managing director (*TD* yesterday) is part of an ongoing restructure of the business, which is still subject to as-yet unfilled Australian Securities and Investment Commission paperwork.

He told *TD* this morning that a "substantial shareholding in APTMS" has indeed been allocated to Kylee Kay, "however due to the restructuring her percentage shareholdings in APTMS and other associated and newly created entities are at this time confidential".

Mulley confirmed that Kay would be appointed as a director of the business, and that Mary Potaka would also continue to maintain an active role, while he himself would continue as a shareholder and executive director "while concentrating on developing additional international expansion opportunities".

Qik Book growth

TRAVEL2 has doubled the range of destinations agents can book or quote packages using Qik Book to eight, now covering Rarotonga, Vanuatu, Hawaii (Honolulu) and New Zealand.

GM Rohan Moss said the Air, Hotel and Transfers reservation system has had excellent success and take up rate with consultants.

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First with the news

Thu 08 Apr 10 Page 2

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DJ ups Coffs seats

VIRGIN Blue is upgrading its aircraft operating on a number of peak routes between Sydney-Coffs Harbour by around 600 seats a week due to high demand.

DJ will replace E-Jet services with Boeing 737s from mid-May on Tue, Wed, Thu and Sat.

The carrier will also launch a new Coffs Harbour-Melbourne service on Sun's from 27 Jun.

Marketing mgr Amanda Bolger said the new service will make it more convenient for Melbournians to take a weekend getaway to the Coffs Coast.

Emirates kids fly free deal

THIRTEEN Aussie wholesalers will soon begin promoting a new 'Kids Fly Free' deal to the UAE with Emirates as part of a global campaign backed by Dubai Tourism & Commerce Marketing, hoteliers and local DMCs.

The initiative will be used to ramp up the popularity of Dubai as a family holiday destination to escape the Australian winter.

Last year a similar offer lured over 20,000 travellers from 70 countries to Dubai, but the 2010 promo is expecting a greater number due to Emirates teaming

up with DTCM and more partners, said EK's Richard Vaughan.

The offer is valid for travel from 14 May-30 Sep, and permits two children under the age of 16 to fly to Dubai for free on Emirates, when travelling with 2 paying adults.

Kids will also stay, eat and play for free at a number of hotels, restaurants and family attractions such as Wild Wadi Water Park, Aquaventure & Lost Chambers at Atlantis and Ski Dubai.

Travel agents will be able to book the package through until 20 Sep from all Australian gateway cities, with wholesalers including Creative Holidays, Adventure World, Harvey's Choice, Tempo Holidays and others.

Sheather appointed

JULIE Sheather has been named as head of the newly established joint industry-gov't initiative that aims to increase the number of int'l conventions being held around the country.

The project between Tourism Australia, the Australian Assoc. of Convention Bureaux and major national conventions centres was announced at this year's AIME event in Melbourne (TD 02 Mar).

Sheather said, "It's an honour to have the chance to work with the sector's leaders in a cooperative venture where the level of commitment from both industry and government is so high."

Clarkson tickets

MACAU Gov't Tourist Office has named the lucky winners of the Kelly Clarkson competition which featured exclusively in **TD** last week as: Gloria Baidarman, World Business Travel; Trish Cox; American Express; Kerry Clarke, AMEX Centurion Travel; Nicole Blake, Spencer Travel; Sue Barton, The Travel Authority; Sylvia Young, Travel by Design and Charlene Veverka, AMEX Business Travel.

You've each won two tickets to *The American Idol*'s SYD concert on Sat 17 Apr at Acer Arena.

Window Seat

ABU DHABI is set to get a boost from the new *Sex and the City 2* movie, despite not a single scene being shot in the UAE.

The film sees Sarah Jessica Parker's character Carrie Bradshaw leave New York with three friends for a visit to Abu Dhabi - but officials in the UAE banned producers from filming in either Abu Dhabi or Dubai because the content was "at odds with the more conservative culture in the UAE," according to the *Arabian Business* newspaper.

Scenes from the movie showing the stars at a market and riding camels in the desert are set to promote Abu Dhabi tourism, even though they were actually filmed in Morocco.

A 31-YEAR-OLD Briton has blasted Air Canada after the carrier's Jazz offshoot left him asleep on a plane for 90 minutes after it landed on 06 Mar.

Kris Lines from Staffordshire University was en route from London to a conference in Vancouver, and had been awake for about 24 hours when he left Calgary after a stopover.

He fell asleep - clearly quite soundly - and said he was surprised when he was woken up by a mechanic in a hangar at Vancouver International Airport, and told "you should have got off an hour and a half ago".

The carrier responded to his outrage by explaining that the crew were dealing with several wheelchair passengers and didn't check the rest of the cabin.

Lines said he wasn't happy with the explanation, adding: "I suppose the moral is, next time I fly to Canada I've got to wear something a bit more reflective or glow-in-the-dark so someone can see me".

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Travel Daily AU
First with the news

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QATAR AIRWAYS القطرية

Travel Daily AU
First with the news on location in Hong Kong

Today's issue of TD is coming to you from Hong Kong, courtesy of the Hong Kong Tourism Board, Hong Kong Disneyland and Virgin Atlantic.

TODAY our family familiarisation group will visit Hong Kong's Ocean Park, which is one of the world's best marine theme parks.

As well as about twenty thrilling rides, the park includes an oceanarium and marine mammal park and offers shows, marine exhibits and much more.

Ocean Park welcomes about 5 million visitors a year and is located on Hong Kong Island, easily accessible by public transport.

Attractions include two rare Red Pandas, dolphin shows, roller coasters and other rides, with a day at Ocean Park a must-do for any visitor to Hong Kong.

Ocean Park is in the final stages of a major redevelopment which will include three resort hotels and even more attractions - see www.oceanpark.com.hk.

NO visit to Hong Kong is complete without some retail therapy, and our famil group spent some time yesterday exploring the various shopping options available.

In keeping with its status as a major global city, Hong Kong is home to huge stores from major designer brands - but also offers great outlet and market shopping.

A trip to Stanley Markets is a great way to find popular brands at bargain prices, while there are also lots of department stores and thousands of other shops on Nathan Road in Kowloon.

For those who enjoy haggling, head to the Temple Street night markets for some bargaining on T-shirts, watches, handbags, electronic gadgets and toys - all surrounded by the sights, sounds and smells of Asia.

Truly an unmissable experience.

Chaos in Thailand

THAILAND'S Prime Minister has declared a state of emergency in the Bangkok region after "Red Shirt" supporters continued to clog the city's shopping and hotel areas, in protest against the country's military-backed leader.

The Dept of Foreign Affairs and Trade has today advised Thai-bound travellers to stay clear of any prominent buildings linked to the Thai government.

The state of emergency covers the province of Samut Prakarn, which includes Suvarnabhumi International Airport.

Spotty temptations

TEMPO Holidays is offering a 20% discount on its Croatia and Slovenia *Dalmation Sunshine* coach tour, for departures between May and Oct when booked before 15 Apr.

Visit www.tempoholidays.com.

Trump SoHo opens

THE latest addition to The Leading Hotels of the World's portfolio of properties, Trump SoHo New York, will open its doors tomorrow for the first time.

The property features 391 rooms and suites.

Vic. Palace deals

VICTORIA Palace in Paris has released reduced nightly rates for guests staying in Junior Suites, now priced from €290 (AU\$420).

Rates are valid for stays from Jul to Sep (or €30 more stays in May & Jun), and include brekkie, taxes and a tray of chocolates for guests, personalised from the booking agent.

Deluxe rooms start at €240 per night - for bookings and more info email htlcon@ozemail.com.au.

Turkish profit slide

TURKISH Airlines has reported an annual net profit of TRY559m (AU\$400m), a slump of more than 50%, compared to its 2008 result.

Beyond reprints

BEYOND Travel says its been so flooded with brochure requests for its European product that its now been forced to reprint the *Eastern Europe and Beyond*, *Croatia and Beyond* programs.

Beyond has also added some new "exclusive deals" and adjust pricing on some products.

The original brochures were only released earlier this year.

Another shoe bomb

A QATARI diplomat on a United Airlines flight from Washington DC to Denver on Wed night (Thu morning local time) attempted to detonate an apparent shoe bomb mid-flight, according to US media.

The threat saw NORAD scramble two F-16s to intercept Flight 633, which was carrying 163 people.

LH calls off strike

LUFTHANSA has announced the pilot association Cockpit has withdrawn its plan to strike this month between 13-16 Apr.

MEANWHILE, LH will launch its first A380 superjumbo service from Frankfurt to Johannesburg on 06 Jun as a charter flight to the 2010 FIFA World Cup.

GG opens SYD YHA

THIS morning the Sydney Harbour YHA, The Rocks and the Big Day Archaeology Education Centre was officially opened by the Governor-General of the Commonwealth of Australia, Quentin Bryce AC.

The \$28 million state of the art complex contains 42 dwellings and over 1 million artefacts, providing quality budget accom and educational programs.

The property is located in Cumberland St, The Rocks.

QF J Class promo

QANTAS has released a new Retail Business Class Nett fare to the USA which can be booked in I Class (as a 21 or 7 day advance purchase fare) and D Class (as a 3 day advance purchase), or as a combined fare.

The promo is on sale until 30 Apr, see qantas.com.au/agents for full details and pricing.

Sabre BA deal

SABRE Travel Network & British Airways have signed a long term global distribution pact, which enables Sabre connected agents globally to access BA's fares and inventory via the GDS.

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Melbourne Tuesday 13 April | Hobart Wednesday 14 April | Perth Thursday 15 April | Adelaide Friday 16 April

Little WTAAA get together



THE World Travel Agents Assoc. Alliance board meet recently in Lisbon, hosted by the Portuguese Agents Association, to discuss many of the global issues facing the travel agency community.

Pictured above *from left*: front row: Michel de Blust, secretary general ECTAA; Robyn Christie, CEO ASATA; Joao Passos, president APAVT; Mike Hatton,

Chairman WTAAA.

Second Row: Lars Thykier, director Denmark Travel Assoc; David McCaig, President & COO ACTA; and Jayson Westbury, chief executive officer AFTA.

Back Row: Francisco sa Nogueira, director APAVT; and Peter Barlow, president TANZ.

Not FFree to wee

RYANAIR yesterday started to penalise its passengers further in the lead up to the European Summer with a higher check in baggage fee, increasing the levy from £15 to £20, for travel between Jul and Aug.

MEANWHILE, FR has confirmed it will charge pax £1 to use the toilet on board the plane, a move flagged by *TD* last year.

Globus student trips

THE Globus Family of Brands in the USA has launched a range of Student Discoveries trips in some US and European cities.

The trips can be tailored to each group's demand (based on class curriculum in maths, social studies, science, language and arts) offering more indepth tour exploration than other trips.

At this stage Globus has no plans to launch the new product to the Australian market.

Fiji flights cancelled

PACIFIC Sun, Fiji's domestic service and subsidiary of Air Pacific, has been forced to cancel and reschedule a number of inter-island services due to fuel shortages.

According to the *Fiji Times*, some of the flights affected include those from Nadi to Mana Island, Plantation Island, Suva to Levuka and Kadava.

Tracking in Asia

RAIL Plus has added Vietnam and Thailand to their list of nations around the world where they offer rail packages.

Rail tickets are being sold point to point with prices as low as \$144 per adult from Hanoi to Saigon and \$50 from Bangkok to Chiang Mai - see railplus.com.au.

More Indian Hyatts

HYATT Hotels Corp. says it will open three properties in India this year, with the addition of Hyatt Regency Pune, Hyatt Regency Chennai and Grand Hyatt Goa.

Hyatt also plans to expand into 15 new Indian regions in 5 years.

United crew plea

UNITED Airlines flight attendants formed public protests at UA bases around the world this week in protest against the carrier's management failing to address improved work conditions.

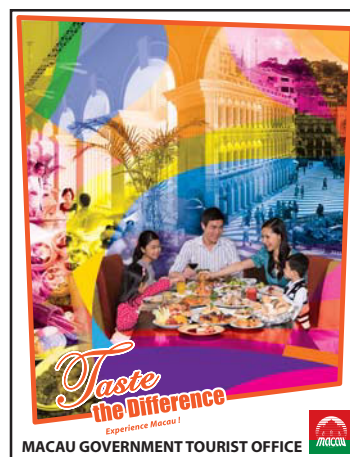
The Assoc. of Flight Attendants claim they are working at 1994 wages levels and working 48% more compared to 2002, and have not had their concerns dealt with for more than 12 months.

Picket lines were held in Hong Kong, Frankfurt, London, Tokyo and 11 cities spanning the USA, including Chicago, New York, LA, Denver and San Francisco.

Getaway tonight

TONIGHT'S episode of Channel Nine's dedicated travel program *Getaway* at 7:30pm features a collection of past stories, including:

- a Dracula tour in Romania
- the Rotorua Shweed
- Stockholm's Jumbo Hostel
- Stonehenge, UK
- Dearly Departed Tour, LA
- Seaside Truman Show
- Jack the Ripper's Trail



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We currently have an exciting opportunity available for a Loyalty and Rewards Manager to join our Travel Related Services Team and manage the channel partner loyalty programs Phoenix and Quantum across the Harvey World Travel and Travelscene American Express Franchise and Member retail networks in Australia.

Your key focus is to run incentive strategies to drive preferred supplier sales through the networks to align with the business objectives. As part of this you will ensure incentive programs are managed effectively across the retail business and work with the various stakeholders to drive and motivate high performance.

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VS to Las Vegas

VIRGIN Atlantic is planning to reintroduce twice-weekly direct services between Manchester - Las Vegas from Apr 2011.

Enjoy a Bier & Schnitzel at the eXperts Academy!



Lufthansa and Austrian Airlines' fares are now combinable!!! With 12 gateways from 5 origins in Australia and the vast combined European network, the possibilities of flying to Europe with Lufthansa and Austrian are endless. Enjoy the best of both worlds with this new offer.

To celebrate, throughout the months of April and May, **Travel Daily** readers will have the chance to win 1 seat on the Austrian & Lufthansa's eXperts Academy fami to OS Training Center **Vienna**, Lufthansa's legendary **Seeheim** and **Munich** in September. The prize is sponsored by Lufthansa and Austrian Airlines and includes all flights, accommodation, city tours and most meals.

eXperts



Travel Daily

To enter the competition, all you have to do is send us a **picture** of your most Creative **Bier & Schnitzel** combination.

Send entries to:
expertscomp@traveldaily.com.au

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Travel Daily AU

First with the news

Thu 08 Apr 10 Page 5

EDITORS: Bruce Piper and Guy Dundas
E-mail: info@traveldaily.com.au

Adventure in India

ADVENTURE World is celebrating the Commonwealth Games being hosted in India later this year with a special four day package.

Travelling from Delhi to Agra and return the 'Tale of Two Indian Cities' tour enjoys all the famous sites such as the Taj Mahal and Agra Fort, priced from \$437ppts.

The tour is available between 01 Sep-31 Oct - call 1300 363 055.

Carriers ditch HNL

DELTA Air Lines and US Airways have both terminated relatively new non-stop routes to Honolulu, Hawaii flying from San Diego and Charlotte on the mainland.

According to agent GDSs, the originally planned daily year round Delta service will end on 01 Aug, while US Airways will axe its Charlotte service on 07 Sep.

ATEC speakers

TOURISM Australia md Andrew McEvoy, Federal Minister for Tourism Martin Ferguson and former Tourism NZ ceo George Hickton are some of the keynote speakers named to attend ATEC's Symposium 2010 held this month.

Affordable NZ

AAT KINGS has released an 'Affordable New Zealand' package to celebrate the recent launch of their new brochure.

The 17 day tour leads in at \$3,349 ppts ex SYD, \$3,379 ex MEL, \$3,420 ex BNE, \$3,555 ex ADL & \$3,949 ex PER, for travel between 01 Oct and 30 Aug.

Riding the Hong Kong wave



ABOVE: This week's Virgin Atlantic, Hong Kong Tourism Board and Hong Kong Disneyland family fami group (see p3) posed last night in front of a misty Hong Kong skyline before dinner - getting up their energy for a big night of shopping.

Pictured above are, from left: Simone Chan, HTKB; Vivian Browning, Flight Centre Murray Bridge SA with Jake; Elizabeth Drysdale, Elite Travel Parramatta NSW with Alex; Ben Piper, **Travel Daily**; Adriana Donnola, New Idea with Annabella; Kylie Fidler, Trans World Travel Vic with Ruby; Sean Harrigan, Disney; Donna Sheather, Jetset Chatswood with Owen; Stacey Daley, Andrew Jones Travel Tas with Hannah; and Jodie Quick, Meridian Travel Vic with Blake.



ABOVE: The group rode the tram to the top of Hong Kong's Peak, where they visited Madame Tussaud's wax museum and enjoyed a meal at the Art Deco restaurant.

HTKB's Simone Chan is pictured with another tall, beautiful Australian, Nicole Kidman.

ABOVE: It's Angelina, Brad...and Angelina? Kylie Fidler from Trans World Travel in Melbourne channelled her Hollywood alter ego at Madame Tussaud's

RIGHT: Another highlight of a busy day was a sightseeing sampan ride in Aberdeen.

Excitement was added with a few close shaves, and the group was also able to get a close-up aquatic look at the famous Jumbo floating restaurant.



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The Events Authority launch



THE Travel Authority celebrated the launch of its latest division recently, The Events Authority, at Sydney's Doltone House recently.

More than 100 high profile industry and corporate identities attended the glittering launch celebration and were entertained

by The Sting Divas and Opera by Disguise.

Pictured *from left* are The Travel Authority's Sarah Bush, Sharn Parker, Jessica Cross, Uschi Howard, Sue Barton, Louis Dimitropoulos and Maryanne Osborne, entertaining the crowd.

WIN THE ULTIMATE SYDNEY WEEKEND



Fraser Suites Sydney is an award-winning all-suite luxury hotel located in Sydney's CBD, next to Darling Harbour - **Sydney's best kept secret!**

The sleek 42 level tower offers 201 luxurious studio, one and two bedroom deluxe suites & two spectacular duplex penthouse apartments.

Design elements throughout are infused with warmth and modern furnishings evoke a sense of Manhattan style.

Throughout the month of April, **Travel Daily** readers will have the chance to win The "Ultimate Sydney Weekend" at Fraser Suites Sydney, where you'll be able to live like a star for a weekend in an ultra luxurious two bedroom duplex penthouse.

This incredible prize for two people valued at over \$4000, courtesy of **Fraser Suites Sydney** includes:

- Two night's accommodation in a two duplex bedroom penthouse
- Breakfast daily for two people
- Complimentary Car Parking
- A bottle of Bollinger Champagne
- Handmade Belgian Chocolates
- SkyWalk pass for two people
- Late checkout to midday

See Fraser Suites Sydney at:
www.frasershospitality.com



To enter, please send in your best Sydney Secret.

This can be anything from a local restaurant, walk, art exhibition or place to grab the best coffee!
Extra points for creativity will be awarded.

Samantha Pearson of Virgin Blue Airlines says her best Sydney secret is - Miro' Tapas Bar Restaurant (76 Liverpool St, Sydney)

"There is a fantastic little Spanish restaurant in the city that does amazing Tapa's and Sangria. Order a jug of Sangria and some food to share with your best mates at Miro' Tapas Bar Restaurant".

Email your responses to: secretcomp@traveldaily.com.au

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Million NZ pax sale

JETSTAR has released a 'Thanks a Million, New Zealand' fare of NZD\$19 one way on *Jetsaver Light* across its NZ domestic network.

The sale expires midnight Fri for travel 12 Oct-15 Dec.

Travel Daily
First with the news

Thu 08 Apr 10 Page 6

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Industry Appointments

WELCOME to *Industry Appointments*, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Driveaway Holidays has promoted NSW Area Sales Manager Caroline Raffoul to the new position of Reservations Manager. She takes on the role with over 5 years experience at DriveAway.

Travel Managers has announced that Karen Dowling is replacing Sarah Weaver as Business Partnership Manager for Queensland for the next 12 months while she is on maternity leave. Karen has over 20 years experience within the travel industry.

Melbourne Convention and Visitors Bureau has announced the appointment of Julia Swanson as Director of Convention Sales with the Bureau. She has extensive experience in business events, sales, business development, public relations, sponsorship, marketing and sales delivery.

Anantara Hotels, Resort and Spas have named John Rogers as General Manager of Desert Islands Resort and Spa by Anantara, located in Sir Bani Yas Island in Abu Dhabi.

Breakfree on George Hotel in Sydney has announced Andrew Lockie as Hotel Manager. He brings to the position extensive experience within the Sydney hotel industry.

Executive Chef Paul Doyle and Executive Sous Chef Karl Wulf recently took over the kitchen at Aoraki Mount Cook's Hermitage Hotel. Paul brings 20 years of international experience and cooking styles with him, while Karl has spent the past 15 years in restaurants and resorts throughout the Pacific.

DJ Bunnies at Christmas



ABOVE: The Easter period saw the launch of Virgin Blue's first flights to Christmas Island and Cocos (Keeling) Island last week.

Pictured above are some of the crew onboard the inaugural Embraer E190 flight.

IATA's 66th AGM

THE International Air Transport Association will hold its Annual General Meeting in Berlin, Germany from 06-08 Jun.

Nothing like OZ hits

TOURISM Australia has received more than 15,000 unique visits to its new brand 'There's Nothing Like Australia' campaign website which launched last week.

TA says that nearly 300 news articles about the campaign have already been broadcast in print and via online media channels.

From 12 Apr, TV commercials about the promo will air on Ch. 9.

Executive Opportunities For High Achievers

Let TMS help you advance your career!



Executive Jobs - April 2010

HR Manager, SYD

- **Leading Global Travel Company**
- **Salary to \$85K + bonus**
- **Sydney CBD**

Our client, a leading Global Travel provider is currently seeking a HR Manager to manage their HR functions across the Pacific. The main purpose of the role is to provide timely, effective and business aligned generalise HR consultancy for the team within the region, focusing on employee relations, recruitment, compensation and benefits, organisation development and training. You must keep abreast of legislative changes, deal well under pressure, performance manage staff, keep up to date on HR issues and much more.

Contact Sally Matheson or Sally Frape T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

National Sales Executive, SYD or MEL

- **Leading Global Wholesaler specialising in Asia**
- **Salary \$60K +**
- **On the road and WORK FROM HOME**

Our client, a global wholesaler is looking for a National Sales Representative formally known as Director of Sales and Business Development. You will be proactively identifying and generating new sales as well as growing existing business in the Australasian marketplace. Key responsibilities on the road developing relationships and business, develop and maintain in depth market profiles identifying opportunities, maximizing sales and business development opportunities targeting prospects and existing customers. This is a great role for someone to work from home, and be on the road. All travel expenses are paid for. If you have on the road sales experience in the travel industry and have a passion for Asia, call us now.

Contact Karen McGrath T: 02 9231 6444 E: karen@tmsap.com or [apply online now!](#)

Training Manager, SYD

- **Manage and lead training specialists**
- **Manage scheduling of courses**
- **Hands-on role**

You are responsible for leading the training team to ensure the training program is developed and maintained whilst ensuring the successful deployment of modern training programs. You will be responsible for course creation and maintenance. You should have a Certificate IV in Workplace Training, with hands-on experience in training along with excellent communication and people skills.

Contact Sally Matheson or Sally Frape T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

Sales Manager New Zealand

- **Based in Auckland CBD**
- **On the road promoting youth hostels across New Zealand**
- **OTE approx. \$100K**

Our client, a leading backpacker operator is currently seeking a Sales Manager to be responsible for increasing business into their 8 hostel / bars across New Zealand. This is a new position reporting directly to the CEO who is based in Sydney. It is therefore an autonomous role. Main aim of the role is to fill the beds and bars across New Zealand to maximize revenue.

Contact Sally Matheson or Sally Frape T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

Marketing Manager, SYD

- **Boutique expedition company**
- **Salary \$85K - \$100K (neg)**
- **Require good e-marketing experience**

Our client, a leading Travel Company is currently seeking an experienced Marketing Manager to take on full marketing activity for the organisation. The role is responsible for implementing the marketing strategies and tactics outlined in the integrated marketing plan. The ideal candidate will have a broad understanding of all marketing disciplines (PR, direct mail, print, web advertising, etc), as well as be comfortable working with online activity. This is a generalist position, requiring well-rounded abilities. Emphasis is on delivering superior client service, campaign development and reliable project execution.

Contact Karen McGrath T: 02 9231 6444 E: karen@tmsap.com or [apply online now!](#)

Sales Manager - CANBERRA

- **Corporate Business Development Role**
- **Global Travel Management Company**
- **Competitive Salary Package**

Our client, a Global Travel Management Company is expanding across the nation, and they are subsequently seeking to recruit an experienced Sales Manager to join their team in Canberra. The Sales Manager will focus on generating new opportunities for corporate travel offerings focusing on the mid market. They will be responsible for identifying opportunities and working with the client throughout the full sales/implementation cycle as appropriate. This is an ideal opportunity for a driven, sales focused individual to work within the dynamic and integrated culture of this leader in Corporate Travel, where you will have access to a broad support structure and subject matter experts who will enable your success.

Contact Sally Matheson or Sally Frape T: 02 9231 6444 E: sallym@tmsap.com or [apply online now!](#)

Team Leader, SYD

- **Global Wholesaler**
- **Manage team of 7 Consultants and Coordinators**
- **Salary package \$65K +**

Our client, a leading Global Wholesaler is looking for a Team Leader to manage their Administration & Back Office area. The department is responsible for Client Documentation, Client Customer Relations and Accounts Receivable and Payable. To manage this team, you will need strong people management skills and experience, understanding of accounts receivable & payable (but you don't have to be from a finance background), strong customer service skills and experienced with an understanding of product, bulk data etc. This role will suit a manager who is looking for a role with variety. You must be able to multi-task and encourage your teams to do so as well.

Contact Karen McGrath T: 02 9231 6444 E: karen@tmsap.com or [apply online now!](#)

Business Development Manager, SYD

- **Eastern Suburbs travel office**
- **Looking for a hunter**
- **Salary neg. depending on experience**

You will be responsible for capturing new business and assisting in identifying new revenue opportunities. This position plays a key role in achieving annual revenue targets by generating sales leads, presenting to prospects, developing proposals and closing deals. This is a fantastic role for an experienced sales executive who is looking at joining a reputable Travel company. Excellent career opportunities along with a great remuneration package.

Contact Karen McGrath or Sally Frape T: 02 9231 6444 E: karen@tmsap.com or [apply online now!](#)

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BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

EXPERIENCED CORPORATE TEMP WANTED!

3 MTH CONTRACT – STARTING NOW

SYDNEY CBD – GREAT HRLY RATE + SUPER

We are searching for a highly skilled Sabre trained Corporate Consultant to work Mon-Fri in this high profile agency. You will bring something special to this temp role, including a fantastic friendly attitude, a professional outlook and a wealth of travel industry experience. Your commitment and dedication to these corporate accounts is paramount. This is a fast paced environment, so you will hit the ground running! Apply with AA today & name your price!

ESCAPE YOUR WORLD!

RETAIL TEMP REQUIRED

SYDNEY WEST – TOP HOURLY RATE

Love retail travel but tired of the targets? Why not temp? This amazing client is looking for a talented individual to join their dynamic team located in Parramatta. This is an extremely busy retail agency, so you will be put to work from the word go! To be suitable, you must be highly proficient on Galileo and Crosscheck Travel with strong fares knowledge. You will also have an excellent sales record & deliver outstanding customer service. Great rewards await you.

A BREATH OF FRESH AIR!

TEMP TRAVEL CONSULTANT

KYNETON – TOP HOURLY RATE

Leave the stress of the city behind and take in the fresh country air! Our client is giving one very lucky travel consultant the chance to temp for them over a 5 week period. Not only will you benefit from earning a top hourly rate, you will also be able to enjoy all the things the lovely town of Kyneton has to offer! Only senior travel consultants with Amadeus skills should apply. April 26th start.

YOUR LOYALTY WILL BE REWARDED

**WHOLESALE RESERVATIONS CONSULTANT – AFTER HOURS
MELBOURNE– SALARY PACKAGE TO \$48K + BONUSES**

This Australian owned wholesale company enjoys high staff retention due to the excellent team conditions they provide. Here's your chance to join them. They currently require experienced wholesale travel consultants for their UK and Europe reservations team with work hours ranging from 5pm to 3am. With so many different departments, this company offers the scope to progress your travel career in the future.

BORN WITH A SILVER SPOON?

HIGH END LUXURY TRAVEL CONSULTANT

MELBOURNE – SALARY PACKAGE TO \$65K

Are you an expert on everything 5 star? Our client offers one of the friendliest and most flexible work environments in Australia. They currently require a highly experienced leisure consultant to join their team. You will be arranging elaborate itineraries for destinations across the world; therefore very strong destination knowledge is required. You will love being a part of the travel industry's most respected employers.

IT'S ALL UPHILL FROM HERE

CORPORATE TRAVEL CONSULTANT

PERTH – SALARY PACKAGE TO \$60K

This well established travel company has just opened a brand new office in Perth and already services a number of prestigious corporate clients. As such, they require an experienced corporate travel consultant with strong international fares knowledge to join their small and friendly team. CRS skills are essential along with a dedicated and professional approach to your work. Mon to Fri hours only.

OVER INDULGE IN LUXURY!

NICHE MARKET- TRAVEL CONSULTANT

BRISBANE SUBURBS – SALARY PKG TO \$45K + DOE

Our client is a renown luxury boutique travel agency, specialising in tailor made holiday packages throughout the world, 5* Cruising, escorted tours and adding a touch of luxury to personalised Itineraries. You will enjoy working in a boutique suburb, with a high number of repeat and referral clientele. The team is very experienced selling international & FIT travel and they offer the best famils to their staff! No staff turnover in this agency! Min 5 years experience required.

IN NEED OF A SEA CHANGE?

RETAIL TRAVEL CONSULTANT

GOLD COAST – FABULOUS SALARY PACKAGE

In need of a change of scenery? Working in this boutique agency will see you in walking distance to pristine beaches and fantastic cafes and shops. No longer will your day be full of mundane requests, instead you will be booking high end luxury travel. You will also enjoy a strong portfolio of corporate clients. To join this award winning team you will need a min 3 years travel consulting experience and CRS qualifications. Apply today and escape the hustle and bustle!

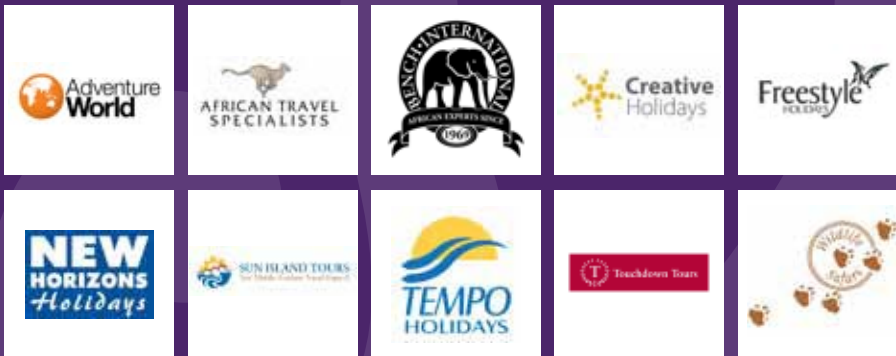


Ten days of unsurpassed luxury...

You could be one of 14 people selected from Australia and New Zealand to take part in a luxury Oman Tourism famil this October.

Together with exclusive airline partner Emirates Airlines, Oman Tourism invites you to participate in our 2010 incentive challenge. Firstly, you'll need to complete the Oman online training academy (yourworkshops.com.au). Then, simply secure two or more land bookings via our participating wholesalers – with flights to Oman via Emirates Airlines – and you'll be in the draw to win a trip exploring Oman in luxurious style for ten days and nine nights.

See the Conditions of Entry below for more details on how you could win this amazing adventure. For more information on the incentive contact Oman Tourism on info@tourismoman.com.au



Sultanate of Oman Tourism
Level 6, 117 York Street,
Sydney NSW 2000
PO Box Q1348, Sydney NSW 1230
Tel: Aus: +(61) 2 9286 8930
NZ: +(64) 9977 2222

Conditions of Entry

- Agents must sell a minimum of 2 separate bookings to Oman with Emirates Airlines – including a minimum of 2 night's accommodation in Oman – through the wholesalers featured above. These wholesalers all participated in our Oman 2010 Roadshows
- Bookings must be deposited
- Agents who purchase land product only from wholesalers must provide the EK PNR number to the wholesaler at time of booking to qualify
- Agents who sell additional packages receive an additional point for entry
- Prize is awarded to the specific agent (not store)
- Completion of the Oman online training academy is also required to qualify
- Incentive will run from 1 April - 15 July 2010.
- Prizes per state will be awarded as follows:
2 x WA | 2 x SA | 2 x QLD | 2 x VIC | 2 x NSW | 1x ACT | 1 x TAS | 2 x NZ
- Famil will take place in October 2010 Prize is non transferrable and Oman Tourism reserves the final right to include agents
- Airline taxes will be responsibility of the winners