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Travel Daily AU

First with the news

Fri 09 Apr 10

Page 1

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Ecotours goes down

SMALL group tour operator, Discovery Ecotours Australia, has announced the appointment of administrators.

The company offered 4WD tours throughout the Northern Territory and Northern Queensland.

Bentours moving

COX & Kings Aust. is relocating its Bentours operation in Sydney from the CBD to a larger office at Level 1, 7-9 Kent Road, Mascot.

Bentours says it will be fully operational from its new address effective Mon 12 Apr.

Cruise in style and elegance at unforgettable value.



Holland America Line

FIND CRUISES

QF revises UK seasonality

QANTAS has announced changes to its UK/Europe fare seasons, along with a revamp which will see increases to year round economy fares to the region.

The changes are effective 21 Apr, with fare increases applying in economy class to UK/Europe as well as for Premium Economy (R class) tickets to UK/Europe, Hong Kong, Singapore, Bangkok & China.

From that date revisions to seasonality will also apply, with the full list of changes now online at qantas.com.au/agents.

The carrier said that all existing bookings must be ticketed on or before 21 Apr otherwise the increased levels will apply - including for wholesale fares and applicable group fares.

TCF termination

THE Travel Compensation Fund has announced the non voluntary termination of *Accent on Travel* (ABN 42 010 345 678), from Milton QLD, effective 08 Apr.

The TCF says the agent lacks sufficient financial resources.

Today's Travel Daily

Travel Daily today has six pages of news and photos, plus full pages from:

- AA Appointments
- Oman Tourism famil

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Full details of the increases aren't yet available, with Qantas saying that new fare sheets would be progressively loaded onto its Industry Sales site over the coming days.

MEANWHILE, Qantas boss Alan Joyce has suggested that QF may now take delivery of its first batch of Boeing 787 *Dreamliner* aircraft in 2013, rather than the revised date of 2014.

Qatar visa change

AUSTRALIAN travellers wanting to visit Qatar will have to apply for a visa before they travel, under new rules set for implementation for 01 May.

The new regulations also mean that passengers wanting to visit Qatar for business purposes will need to have visas arranged by a local sponsor, according to the *Arabian Business* publication.

Other countries affected include travellers to Qatar from the US, UK, New Zealand, most of Europe, Japan, Malaysia, Hong Kong, Singapore and South Korea with a single-entry tourist visa for all nationalities costing US\$30.

The story said that applicants for a Qatari visa would need to provide three months' of bank statements and prove there is at least \$1300 in their account.

EK recruitment drive

EMIRATES will tomorrow hold an Open Recruitment Day at Sydney's Hilton Hotel from 9am, as part of its ongoing global search for new cabin crew.

EK Vice President Australia, Stephen Pearce, said the carrier "is renowned for its outstanding customer service, and to maintain this we invest heavily in the worldwide recruitment of the best possible candidates for crew members".

A second Open Day will be held in Brisbane next Sat 17 Apr, with successful candidates chosen to work on the "existing and continually expanding Emirates fleet worldwide".

See emiratesgroupcareers.com.

Travel Special of the Week



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Page 2

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10 GOOD REASONS TO VISIT NEW CALEDONIA

4 It's Great Value

The Australian dollar is at a high against the local currency

Aircalin International Airline of New Caledonia

CLICK HERE FOR THE OTHER 9 REASONS

Tiger MEL move

TIGER Airways is expected to shortly announce it will shift some of its services from Melbourne's Tullamarine to Avalon, including flights to the Gold Coast, Sunshine Coast and Perth.

The move was flagged in *TD* two months ago (*TD* 04 Feb).

US Hertz still cheap

DRIVEAWAY Holidays has extended its USA Hertz Earlybird Car Rental deal from 31 Mar to 30 Apr offered on most car categories for pick-up through until 31 Dec.

For bookings call 1300 363 500.



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EMAIL sydes@awroh.com.au



ePartners creating leads

TRAFALGAR Tours and Insight Vacations have seen a solid take up by travel agents of the firm's joint communication program *ePartners*, that launched just over 12 months ago (*TD* 24 Mar 09).

The program was established to build loyalty and value to the booking process, creating stronger ties between consultants their clients and the tour operators.

"We've received fantastic results so far... with the initiative now open to agents nationally," Trafalgar md Paul McGrath told *TD*.

Available in the US, Canada, New Zealand, Asia, the UK, South Africa and Singapore, McGrath said Australia has been the most successful market to launch the CRM program globally.

He said that clients who have used the program and completed travel questionnaires are providing valuable leads to their consultants about future desired destinations to visit, and when.

"Over the past year Trafalgar has sent over 15,000 consumer travel questionnaires leads to agents," McGrath said.

"The leads enable agents to go

over and above their clients expectations and provide exceptional customer service."

Insight's national marketing mgr Maureen Van Metter said the firm had seen a "tremendous" uptake on the program and resulting in over 1,000 brochure requests, "providing consultants with a strong, pre-empted sales lead."

Van Metter told *TD* feedback from agents on *ePartners'* co-branded communication has been positive, with many "finding the system a practical and effective way to communicate with their clients, saving them time, money and resources."

She said consultants understand the benefits of the notifications, and make "great headway in converting these leads to sales."

McGrath also said that response from the trade had led *ePartners* to review its agent statement advice from weekly to "a more relevant and beneficial time frame" of monthly.

ePartners is accessible to clients by registering via Trafalgar's *Express Check-In* and Insight's *Fast Track* sites once booked.

business service centre consultant.

Our Business Service Centre located in Brisbane requires a BSC Consultant responsible for providing our renowned Virgin Blue customer service to our Corporate and Government clients and to manage these clients from point of sale through to the completion of business.

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Visit our website virginblue.com.au/careers or **click here** to find out more.

Applications close Thursday 15 April 2010.



Window Seat

ADELAIDE travel agency Axis Travel has sent *TD* a picture of its new office window display which emphasises the true difference an agent can make.

The display, pictured below, is a response to the internet and social networking, urging clients to decide what they would prefer: "Insecurity" via the internet, "Faceless" via Facebook, "Twits" via Twitter or "The Human Touch" via Axis.



US low-cost carrier JetBlue has launched a new tongue-in-cheek clothing product in response to the Spirit Airlines move to charge passengers for carry-on-luggage (*TD* Wed).

Jetblue reassured passengers that it will continue to offer a free first checked bag, with free use of overhead bins.

However, "for those times when you can't travel on JetBlue", the so-called *Extrago*

Sherpa Shirt

(pictured) is described as "special outerwear that we designed to hold an entire trip's worth of necessities, including the money you'll save by not checking or carrying your bag."



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Travel Daily AU
First with the news
on location in
Hong Kong

Today's issue of TD is coming to you from Hong Kong, courtesy of the Hong Kong Tourism Board, Hong Kong Disneyland and Virgin Atlantic.

OUR happy family group is today off to Hong Kong Disneyland, after staying overnight at the fabulous themed Disney's Hollywood Hotel.

Hong Kong Disneyland features many of the most classic features of the original Disney theme park in California, and is located on Hong Kong's Lantau Island.

Main Street USA, Tomorrowland, Adventureland and Fantasyland are all here, along with all your clients' favourite Disney characters.

Tomorrow we wrap up our whirlwind trip with a visit to the Ngong Ping 360° attraction - a 5.7km cable car ride also on Lantau Island affording panoramic views of the South China Sea, Hong Kong International Airport and the giant Tian Tan Buddha.

The attraction also features a cultural themed village with several attractions - and it's right near some factory outlets meaning the credit cards are for a workout!

We head back tomorrow night with the kids all looking forward to Virgin Atlantic bringing them home.

Seabourn sale

UPMARKET cruise operator The Yachts of Seabourn has announced a special one-week sale with savings of up to 65% for bookings from 12 Apr.

The sale applies to 27 cruises in Europe ranging from 7 to 14 days and departing Jun-Aug this year.

Fares for seven-day Mediterranean voyages aboard *Seabourn Spirit*, *Seabourn Legend* and *Seabourn Odyssey* lead in at just US\$2499ppts, while northern Europe trips on the brand new *Seabourn Sojourn* are priced from US\$4999 per person for 9 days.

There are also savings on *Seabourn Pride* voyages in Asia, and bookings must be taken between Mon 12 Apr and close of business on Mon 19 Apr to qualify.

More info www.seabourn.com.

New Skywest A320

SKYWEST Airlines has taken delivery of a leased Airbus A320-200 aircraft which it says will help fulfil the requirements of its higher density mining charter contracts that require greater seat numbers.

Chairman Jeff Chatfield said that having larger, more modern aircraft would help Skywest maintain its leadership in the mining charter service sector, with the aircraft also available for leisure routes on weekends.

BA, Iberia sign merger agreement

BRITISH Airways and Spanish flag carrier Iberia say they expect to formally merge by the end of the year, after yesterday signing the merger agreement.

The new group will create a new holding company called International Consolidated Airlines Group SA, with both carriers to retain their current operations and operate under their existing individual brands.

BA shareholders will receive one new share in International Airlines Group for every existing BA share, while Iberia shareholders will receive 1.0205 shares for each existing share.

The shares will be traded on both the British and Spanish stock exchanges, with the carriers also confirming they have received regulatory approval from authorities in both the UK and Spain to ensure that "the ownership and governance structure of both companies would permit the retention of the existing national route licenses

and traffic rights".

They are estimating that the new group will generate annual synergies of about €400m by the fifth year of the merger which will create one of the world's biggest airline groups, with 408 aircraft flying to 200 destinations and carrying over 58 million passengers per year.

"It has been structured so that it can take advantage of further consolidation in the global aviation industry," they said.

Both airlines have previously expressed a keen interest in working more closely with American Airlines.

The completion of the merger is subject to regulatory approval from competition authorities including the European Commission, as well as the approval by shareholders.

Both airlines are members of the oneworld alliance, and the merger agreement will see the combined group majority owned by British Airways shareholders.

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To succeed in this role you must be self motivated and achievement oriented with proven experience in motivating a team to deliver sales results on a national level.

Excellent communication, presentation, negotiation and management skills are essential with established industry relationships from a minimum of 5 years industry experience.

A well developed knowledge of computer systems is required.

Please forward your CV and covering letter to recruitment@globus.com.au with the position title in the subject line by Friday, 23 April 2010.

PLEASE NOTE: Applications will not be accepted via recruitment agencies before the closing date.

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Want the latest from Tourism Australia?

Come to one of our free Market Briefings to get up-to-date information on what's happening in the global tourism market.

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Brisbane Tuesday 6 April | Cairns Wednesday 7 April | Darwin Thursday 8 April | Sydney Friday 9 April
Melbourne Tuesday 13 April | Hobart Wednesday 14 April | Perth Thursday 15 April | Adelaide Friday 16 April

Hong Kong Panda-monium

YESTERDAY the Hong Kong Tourism Board's family familiarisation group (p3) visited Ocean Park, with the experience including a behind-the-scenes tour of the new Amazing Asian Animals themed area.

Five endangered species are highlighted in the attraction - red pandas, giant pandas, Chinese giant salamanders, Chinese alligators and the Asian small-clawed otter.

Ocean Park offers a diverse range of activities and attractions, combining a zoo with various marine attractions including a huge aquarium and a dolphin show with a range of thrilling rides.

Roller coasters are perched high above the ocean making the ride absolutely spectacular, while the vista can be viewed at a slower pace by taking the leisurely cable car which connects the two ends of the park.

There are also lots of activities for younger kids, with the park this month running a special 'descendants of our Mighty Dragons' theme with a range of lizard-based attractions and an experience based on the new *How to Train Your Dragon* movie.

Ocean Park is also undergoing significant expansion, with new



precincts set to open in the next couple of years including The Rainforest, Thrill Mountain, Marine World and Polar Adventure.

Pictured above are Stacey Daley from Andrew Jones Travel in Hobart with daughter Hannah and their specially cuddly new friend.

And inset is one of the thousands of jellyfish which can be viewed eerily floating in Ocean Park's unique "Sea Jelly spectacular" exhibit.



Loyalty and Rewards Manager (Sydney)

Stella Travel Services Group is a leading integrated travel network comprising Stella Travel Services Australia/New Zealand and Stella Travel Services UK. With operations in Australia, New Zealand, the United States, South Africa and the United Kingdom, Stella Travel Services operates a network of more than 2500 retail and corporate travel outlets, online travel platforms, airline representation and ticketing agencies and wholesale holiday packaging franchises.

We currently have an exciting opportunity available for a Loyalty and Rewards Manager to join our Travel Related Services Team and manage the channel partner loyalty programs Phoenix and Quantum across the Harvey World Travel and Travelscene American Express Franchise and Member retail networks in Australia.

Your key focus is to run incentive strategies to drive preferred supplier sales through the networks to align with the business objectives. As part of this you will ensure incentive programs are managed effectively across the retail business and work with the various stakeholders to drive and motivate high performance.

To be successful in this role you will have experience in channel partner loyalty programs, strong analytical ability, attention to detail, the ability to work under pressure, and a highly developed understanding of retail travel industry and small business.

To apply for this role please send you CV to careers@stellatravel.com.au

Anthology shows

AGENTS are invited to attend a three city showcase of Cradle Mountain Huts and the Bay of Fires Walks, hosted by Anthology.

Events will be held from 6-8pm next week at the Novotel Brisbane Airport Hotel (12 Apr); Studio 12, Hoyts, The Entertainment Quarter (13 Apr) and at Hoyts Directors Suite, Melbourne Central (15 Apr).

For more info and to register to attend see www.anthology.travel.

DCL adult dining

DISNEY Cruise Line's next vessel to launch in Jan, *Disney Dream*, will feature a Michelin two-star adults only restaurant called Remy.

Guests wishing to dine from the French-inspired eight- or nine-course menu will need to pay a surcharge, on top of their cruise fare, to experience Remy.

TAM to LHR & FRA

BRAZILIAN carrier TAM Airlines is looking to expand its network this year to London Heathrow and Frankfurt, operating from Rio de Janeiro.

A thrice weekly service to FRA is expected to launch in Aug, while London Heathrow will initially operate once a week before both routes go daily from next year.

deMatteis moves on

TMS Asia Pacific's general mgr for Australia/NZ, Alessandra de Matteis, has resigned from her position with the recruiting group which she joined late last year (TD 27 Oct).

Abu Dhabi by heli

FALCON Aviation in Abu Dhabi is now offering helicopter tours over the capital of the UAE aimed at corporate clients and tourists.

Flights take in attractions such as Lulu, Saadiyat and Yas Islands, vary in length from 10 to 30 mins, and are priced from US\$134.

Email info@falconaviation.ae.

Enjoy a Bier & Schnitzel at the eXperts Academy!



Lufthansa and Austrian Airlines' fares are now combinable!!! With 12 gateways from 5 origins in Australia and the vast combined European network, the possibilities of flying to Europe with Lufthansa and Austrian are endless. Enjoy the best of both worlds with this new offer.

To celebrate, throughout the months of April and May, *Travel Daily* readers will have the chance to win 1 seat on the Austrian & Lufthansa's eXperts Academy family to OS Training Center **Vienna**, Lufthansa's legendary **Seeheim** and **Munich** in September. The prize is sponsored by Lufthansa and Austrian Airlines and includes all flights, accommodation, city tours and most meals.



To enter the competition, all you have to do is send us a picture of your most Creative 'Bier & Schnitzel' combination.

Send entries to: expertscomp@traveldaily.com.au

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Manager Global Sales Sydney

starwood Hotels and Resorts

The world's largest upscale hotel group with 1000 properties in over 95 countries are seeking to appoint a highly motivated individual to join our Global Sales organisation.

The Manager Global Sales will be responsible for the strategic management of key Starwood Global Corporate accounts based in Australia, including rate negotiation, account planning and exceeding customer expectations.

The Applicants must have:

- Minimum 5 years experience in hotel Corporate Sales
- Proven track record in revenue generation
- Exceptional communication and interpersonal skills
- Strong organisational and time management skills essential

Please forward CV to megan.fleming@starwoodhotels.com

AA commits to NYC

AMERICAN Airlines has shown its commitment to NYC customers by adding seven new destinations, 23 more flights into and out of its two NYC hubs, upgrading aircraft and improving terminal facilities.

Travel Daily AU
First with the news

Fri 09 Apr 10 Page 5

EDITORS: Bruce Piper & Guy Dundas
E-mail: info@traveldaily.com.au



Travel Specials

WELCOME to *Travel Specials*, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

Mantra is giving art lovers a deal for the 'Masterpieces from Paris' exhibit running in Canberra until 18 Apr. Room packages at **Mantra Northbourne** are priced from \$249 per night - call 13 15 17. Also, **BreakFree Capital Tower** is offering deals priced from \$299 per night, based on a two-bedroom apartment - call 13 20 07.

Crown Spa Melbourne at Crown Towers has introduced a midday escape package, available Mon to Thu from 11am till 3pm. The package incl valet parking, a two course lunch at Rockpool Bar and Grill including a glass of wine and a choice of a 30 minute facial, express hand manicure, pedicure or a 30 minute massage, priced at \$150pp. For info call 03 9292 6182.

Shoal Bay Resort & Spa in Port Stephens is offering one-bedroom executive apartments priced from \$194 for two people, valid for stays until 29 Apr. The deal incl brekkie, use of Aqua Spa facilities and more. Conditions apply, for bookings phone 1800 18 18 10.

Interline Reservation Service has industry deals to Europe flying with British Airways priced from \$1,299 plus taxes, available for travel until 31 Mar 2011. The special offer allows guests to take up to four friends to destinations including London, Rome, Vienna, Dublin, Helsinki, Zurich and more. See interlineres.com for info.

Children to Ruins

PETER Sommer Travels in the United Kingdom has created three child-friendly tours sailing Turkey's Aegean coast.

The tours include 'Sailing to Ephesus from 29 May to 05 Jun, the 'Carian Coast' from 24 Jul to 31 Jul and 'Cruising the Ceramic Gulf' from 23 Oct to 30 Oct.

Prices start from £1745 for adults and £1620 for children up to 12 years, for more info visit petersommer.com.

HNL to NAN only 1

CONTINENTAL Airlines will reduce its twice weekly flights from Honolulu to Nadi to just one on 01 Jun, according to agent GDSS, departing HNL Fri at 4.45am.

More Temptations

TEMPO Holidays is offering free cabin upgrades from Cat 'B' to 'A' Class on selected Croatia Cruises along the Dalmatian Coast.

Eight day sailing on the Adriatic Sea in a vintage motor sailing ship start from \$529pp when booked by 30 Apr.

See www.tempoholidays.com.

Monthly Gogo sub

GOGO inflight internet access is now offering monthly subscription for frequent fliers in the US, to be used across the entire fleet of more than 800 equipped aircraft.

Passes for single flight segments start at US\$4.95 and the new 30 day subscription is available for US\$34.95 on gogoinflight.com.



Account Manager Perth

An exceptional opportunity has arisen for an Account Manager to join our Perth office. FCm Travel Solutions and Corporate Traveller are the largest corporate travel brand based in Australasia and we want you to be part of our ongoing success.

By joining the FCm Travel Solutions team you'll discover why we're one of Australia's favourite employers and enjoy a range of award winning benefits including discount travel, health and financial services.

If you understand the value of the customer, consider FCm Travel Solutions to take your travel career to the next level.

APPLY ONLINE

www.applynow.com.au/JobF142299

Mon amour: Creative Holidays



LAST night, Creative Holidays hosted almost 100 agents at the State Theatre for a pre-screening of the French film, *Coco and Igor*.

Set in Paris, the film showcases stunning landscapes and iconic buildings, "similar to what consumers will experience on a Creative Holidays tour of France", Satu Raunola from Finesse Communications told *TD*.

Creative Holidays new Europe & UK brochure features up to 30 hotels and 15 apartments in Paris, including all seven properties at Disneyland Paris.

"Apartments are becoming so popular for our programs, particularly for long stays", said

Creative Holidays bdm NSW/ACT, Steve Richards.

Day tours are also extremely popular, with 95% of these booked when clients arrive.

The brochure also features new champagne and wine tours, three dedicated river cruises (in partnership with Uniworld) and details on the company's *Spoil Yourself* luxury program.

Pictured above is Satu Raunola, Finesse Communications; Steve Richards, Creative Holidays; Diane Craig, Travel Managers; Susie Taouk, The Ultimate Traveller; Virginia Percival, The Conference Event & Function Specialists and Helen Reynolds, Landmark Travel.



MANGER: DIRECT CUSTOMER CONTACT Manage the customer service delivery across the Travel Train and Tourism portfolio.

With the QLD Government's recent announcement to privatise major parts of QR Ltd, Queensland Rail is a new business. With 140 years of history and government owned, the new Queensland Rail will be the heartbeat of the growing state of Queensland.

This is a unique opportunity for a dynamic and committed executive to lead and develop the customer sales experience for the long distance Traveltrain and Tourism product via the Product Development team, Call Centre, Retail and Corporate Travel Centres.

In this key leadership role you will develop and implement business objectives and cultural change for the Traveltrain and Tourism product. You will provide both operational and strategic leadership across four key customer service channels and redefine the reputation of the Traveltrain and Tourism brand.

A key objective of this role is driving the revenue growth of the Traveltrain and Tourism portfolio.

The successful applicant will bring a commitment to Customer Service with relevant experience in the Travel and Tourism industry. You will have proven executive experience coupled with an outstanding record of success in driving change in a large, complex service orientated organisation.

To learn more about this opportunity, visit www.qr.com.au/careers or call Candice Ballinger on (07) 3235 7145.



FIFA stay for Free

FANS of the FIFA World Cup in South Africa have the opportunity to do a home exchange, where two families swap their houses for a length of time, eliminating the cost of a hotel stay.

See HomeExchangeNow.co.uk.

YTL global growth

MALAYSIAN accommodation group YTL Hotels has announced plans to expand its current portfolio of 11 properties in Asia with the addition of the Swatch Art Peace Hotel in Shanghai, China and the MUSE in Saint-Tropez, France.

The company is also set to add more properties in Borneo in 2011.

Design Bookings

DESIGN Hotels have launched a new booking and search engine through its Facebook page - go to facebook.com/DesignHotelsAG.

Sundowners in Hwange NP



AFRICAN Wildlife Safaris, South African Airways and African Albida took their top selling agents on an educational to Zimbabwe and Botswana recently.

The group visited Victoria Falls, cruised the Chobe River on board *Zambezi Queen* and (pictured above) enjoying a sundowner in Hwange National Park in vehicle from left: Carol Mills Travel Counsellors, Anne Coombes MTA

Travel, Graham Ware South African Airways; and Jennifer Boyd African Wildlife Safaris.

Standing: Richard Van Schouwen, Kawana Waters Travel; Dionne Smith, Lismore Cruise and Travel; James Cracknell, Windsong Travel; Sarah Brown, Eagle Street Flight Centre; Tracey Goodall, Travelforce; Kylie McDougall, Travel Managers; and Mary Kelly, Cruiseabout.



SALES MANAGER – RETAIL AND WHOLESALE Exciting opportunity for a strategic, results oriented Sales Manager to join the NEW Queensland Rail.

The role of Manager Sales – Retail and Wholesale has been created to drive and develop the continued growth of the Traveltrain and Tourism product across Australian and International markets.

This is a strategic role with a focus on building partnering relationships across the industry, sourcing new sales opportunities and ensuring customer satisfaction. The successful applicant will be a dynamic leader with solid experience in the Travel and Tourism industry and established domestic and international networks.

The successful applicant will be highly motivated, committed to results and hold exceptional communication and interpersonal skills.

To learn more about this opportunity, visit www.qr.com.au/careers or call Candice Ballinger on (07) 3235 7145.



WIN THE ULTIMATE SYDNEY WEEKEND



Fraser Suites Sydney is an award-winning all-suite luxury hotel located in Sydney's CBD, next to Darling Harbour - **Sydney's best kept secret!**

The sleek 42 level tower offers 201 luxurious studio, one and two bedroom deluxe suites & two spectacular duplex penthouse apartments.

Design elements throughout are infused with warmth and modern furnishings evoke a sense of Manhattan style.

Throughout the month of April, **Travel Daily** readers will have the chance to win The "Ultimate Sydney Weekend" at Fraser Suites Sydney, where you'll be able to live like a star for a weekend in an ultra luxurious two bedroom duplex penthouse.

This incredible prize for two people valued at over \$4000, courtesy of **Fraser Suites Sydney** includes:

- Two night's accommodation in a two bedroom duplex penthouse
- Breakfast daily for two people
- Complimentary Car Parking
- A bottle of Bollinger Champagne
- Handmade Belgian Chocolates
- SkyWalk pass for two people
- Late checkout to midday

See Fraser Suites Sydney at:
www.fraserhotels.com.au



To enter, please send in your best Sydney Secret.

This can be anything from a local restaurant, walk, art exhibition or place to grab the best coffee!

Extra points for creativity will be awarded.

Caroline Sydney of Scandinavian Airlines says her best Sydney secret is - The coastal walk from Coogee to Maroubra.

"You walk through bushland with amazing cliff drops to the roaring ocean at South Coogee and views that will take your breath away and you also walk on the rocks just a couple of meters from the waters edge, almost level with the horizon at Lurline with plenty of flat stones to sit and relax and soak up the sun".

Email your responses to: secretcomp@traveldaily.com.au

CLICK HERE FOR TERMS & CONDITIONS

Marketing e-kit

THE Australian Tourism Data Warehouse says it's just completed its bi-annual review and re-release of its free online e-marketing course, which is now in its fourth edition.

ATDW ceo Liz Ward said the Tourism e-kit had been created by marketing experts to help time-poor industry members enhance their knowledge of online business.

The kit is funded by all of the State and Territory tourism organisations, and comprises 41 modules providing a step-by-step education process for Australian tourism businesses.

Ward said that since Sep 2008 the Tourism e-kit has been downloaded more than 157,000 times, indicating that "it is meeting a real need for the industry".

The latest release is online at atdw.com.au/tourism_e_kit.asp.

RJ back to KUL

ROYAL Jordanian Airlines has announced the resumption of flights to Kuala Lumpur from Jun, with thrice weekly services to be operated from Amman via Bangkok using two additional Airbus A330s which will join the fleet from 21 May.

Royal Jordanian said the fleet expansion would help it "serve the growing number of flights to the Far East destinations and the London route," with the A330s coming in light of the delayed delivery of 11 Boeing 787s which are expected to start joining the RJ fleet in 2013 - more than two years later than planned.

The new A330s will also operate four times a week to Hong Kong via Bangkok, three times a week to Colombo and daily to London.

RJ will also later this year add a new Embraer 175 to help service regional ports.



Thanks for nominating us in the 2010 NTIA awards.
To help us reach the finals, we need your support!
**PLEASE GO TO WWW.AFTA.COM.AU & VOTE
AA APPOINTMENTS NUMBER 1 IN CATEGORY 22!**
Voting opens 14 Apr till 30 Apr, so don't delay!

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CALLING ALL SPORTS NUTS!

**GROUPS CORPORATE CONSULTANT – 6 MONTH CONTRACT
SYDNEY - SALARY PACKAGE \$60K +**

Looking for something a little different in your day to day consulting? Here's your chance to work on a high profile sporting account and live your passion in the work place. Our award winning client is looking for a talented individual to join them for 6 months to handle this major sporting event. Essentially you must have strong groups experience, great organisation skills and a passion for sport. Great temp to perm possibility!

NEED TO ESCAPE THE CHICKEN COUP?

**MULTI SKILLED CORPORATE CONSULTANTS
SYDNEY – SALARY PACKAGE TO \$60K +**

Are you sick of being treated like a number? Want to feel like you are a valued member of your company? We have positions available for one of the most sought after corporate travel companies in Sydney. Benefits include chill out room, harbour views and bonuses. To apply, you will require at least 2 years corporate consulting, have strong GDS skills & exceptional airfare knowledge. Get paid what you are worth – call now!

YOUR FUTURE LOOKS BRIGHTER HERE!

TICKETING CONSULTANT

MELBOURNE – SALARY PACKAGE TO \$43k + \$10k BONUS

Looking to break out of your shell? With a casual team environment you will love the social atmosphere. Never mind Facebook – this way you can meet new friends in person! Crack open this little gem and use your strong ticketing ability. You will need to be available for day shifts and to cover weekends weekends only every 3 weeks with an afternoon shift of 4pm – 12am once every three weeks too.

TAKE THE WORLD BY STORM!

RETAIL TRAVEL MANAGER

MELBOURNE – SALARY PACKAGE TO \$60K + BONUS

Isn't it time you take the reigns? Here is your chance to join a fabulous office as their manager! Only minimal consulting required, as your primary responsibility will be staff development and implementing new processes and procedures to ensure your team are working at the optimum level. Previous supervision of staff and strong sales and retail travel experience is essential for this role.

SET YOUR CAREER ON A NEW COURSE

GROUPS TRAVEL CONSULTANT

MELBOURNE (CITY FRINGE) – SALARY PACKAGE OTE \$65K

Are you a highly successful leisure consultant who wants to achieve bigger and better things in your career? Feeling pigeon holed in retail travel? Spread your wings and settle into this new nest, where you will be responsible for co-ordinating fabulous group travel for sporting, weddings, special interest and touring holidays. Great itineraries & no weekend work. Speak to AA today about where this great role can take you!

CORPORATE, CORPORATE, CORPORATE

CORPORATE TRAVEL CONSULTANTS WANTED

SYD, MELB & PERTH - TOP HOURLY RATES

The nation has gone crazy in the search for experienced corporate travel consultants. With company's winning new accounts we have a number of contract and permanent positions available for you to get a hold of today. Don't miss out – secure yourself a new role while the boom is in full swing. Whether it's a small boutique or large global your will be sure to find that right role for you today.

FLAIR FOR FARES!

TICKETING CONSULTANT!

BRISBANE CBD - SALARY PACKAGE \$47k+

Love those complicated fares you can really get your teeth into? If ticketing is in your blood, then this is the job for you! This company will really take you places and offers career progression, supportive management, plenty of incentives and bonuses! You will need a minimum 2 yrs experience, strong CRS skills, a passion for ticketing & strong attention to detail. You will be dealing with refunds, reissues and re-routing. Put some panache in your work day with a job you'll really excel at!

THE WORLD IS YOUR OYSTER – TRAVEL TEMPS?

TEMPORARY TRAVEL CONSULTANTS

BNE CBD AND SUBURBS – GREAT\$

Need to strike a balance between work & play? Try temping! As a dedicated temp consultant, we can offer you variety, in short or long term assignments in either retail, wholesale, corporate and with airlines! You will need a minimum of 12 months experience as a travel consultant, strong CRS skills (native Calypso, Galileo, Sabre or Amadeus), great work ethic & flexibility and strong communications skills. The world really is your oyster, why not be its pearl?



Ten days of unsurpassed luxury...

You could be one of 14 people selected from Australia and New Zealand to take part in a luxury Oman Tourism famil this October.

Together with exclusive airline partner Emirates Airlines, Oman Tourism invites you to participate in our 2010 incentive challenge. Firstly, you'll need to complete the Oman online training academy (yourworkshops.com.au). Then, simply secure two or more land bookings via our participating wholesalers – with flights to Oman via Emirates Airlines – and you'll be in the draw to win a trip exploring Oman in luxurious style for ten days and nine nights.

See the Conditions of Entry below for more details on how you could win this amazing adventure. For more information on the incentive contact Oman Tourism on info@tourismoman.com.au



Sultanate of Oman Tourism
Level 6, 117 York Street,
Sydney NSW 2000
PO Box Q1348, Sydney NSW 1230
Tel: Aus: +(61) 2 9286 8930
NZ: +(64) 9977 2222

Conditions of Entry

- Agents must sell a minimum of 2 separate bookings to Oman with Emirates Airlines – including a minimum of 2 night's accommodation in Oman – through the wholesalers featured above. These wholesalers all participated in our Oman 2010 Roadshows
- Bookings must be deposited
- Agents who purchase land product only from wholesalers must provide the EK PNR number to the wholesaler at time of booking to qualify
- Agents who sell additional packages receive an additional point for entry
- Prize is awarded to the specific agent (not store)
- Completion of the Oman online training academy is also required to qualify
- Incentive will run from 1 April - 15 July 2010.
- Prizes per state will be awarded as follows:
2 x WA | 2 x SA | 2 x QLD | 2 x VIC | 2 x NSW | 1x ACT | 1 x TAS | 2 x NZ
- Famil will take place in October 2010 Prize is non transferrable and Oman Tourism reserves the final right to include agents
- Airline taxes will be responsibility of the winners