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Travel Daily AU

First with the news

Tue 13 Apr 10

Page 1

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Choice choose MEL

TRAVELLERS Choice has chosen the Crown Entertainment Complex in Melbourne as the venue for the group's 2010 Annual Shareholder's Conference.

The event will be held between 19-21 Nov and is expected to lure more than 200 members and 45 representatives from key suppliers.

Trip

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NTIA nominations out

AFTA has released the full list of nominations for this year's National Travel Industry Awards, with agents and suppliers across the country poised to commence voting from 9am tomorrow.

AFTA ceo Jayson Westbury told *TD* this morning that there have been more nominations than ever this year.

"The National Travel Industry Awards are truly the industry's premier awards event," he said, with about 900 people expected to pack the Sydney Westin ballroom on 10 Jul for the gala industry

Footy tip winners

CONGRATS to Jeanne Ramadai from Emirates who was the Round 3 winner in the *Travel Daily* AFL footy tipping competition.

Jeanne has won two five-day Eurail Select Passes for five countries, courtesy of RailPlus.

Congratulations also goes to Hayley Thomas of Reho Travel who was the Round 5 winner in *TD's* NRL footy tipping comp, winning two bottles of wine courtesy of Compass Car Rental.

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night of nights award dinner.

Online voting for the nominees will continue until 5pm AEST on Fri 30 Apr, with finalists to be announced in early Jun.

Tickets for the awards dinner are also now on sale at www.afta.com.au, and the full list of nominees can be found on pages 8 and 9 of today's *TD*.

MEANWHILE Westbury also confirmed that the formal AFTA submission to the Ministerial Council on Consumer Affairs review of consumer protection in the travel industry would be released later today.

PriceWaterhouseCoopers is conducting the review which will report to the Standing Committee on Consumer Affairs in Jun.

Insurance sales up

SALES of travel insurance through travel agents are increasing year-on-year, despite the best efforts of direct sellers such as AAMI to discredit the travel agency channel.

AFTA ceo Jayson Westbury reveals the increase in today's exclusive *Travel Daily* AFTA column (page 6), saying that the TV and radio advertising is raising the awareness of travel insurance among the general public, including the estimated 30-40% who travel without insurance.

Today's Travel Daily

Travel Daily today has seven pages of news and photos, the full list of this year's afta NTIA Agent and Supplier nominees, and full pages of jobs from:

- TMS Asia Pacific
- AA Appointments

Air China SYD boost

STAR Alliance member carrier Air China will increase its capacity on the Sydney-Beijing route by 25%, effective 16 Sep, according to travel agent GDSs.

The new Fri non-stop flight lifts CA's operation to the NSW capital to four weekly, and will depart Sydney Airport at 10:00pm.

Ooh
Low
Low!

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Summer Europe Deal

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Europe tour of 10 days
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DJ Dreamliners?

VIRGIN Blue may add Boeing 787 Dreamliner aircraft to its fleet order in coming months for new int'l routes, *The West Aust.* says.

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Qantas mobile check-in

QANTAS is set to shortly launch a major enhancement to its website for mobile devices which will allow travellers to check-in with a mobile phone, PDA, BlackBerry or iPhone.

Details are already loaded on qantas.com, confirming that boarding passes will be sent to the gadgets via SMS as a 2D barcode which can be scanned at the boarding gate.

Mobile check-in will be available for eligible Qantas and QantasLink domestic flights between 24 hours and 45 minutes prior to departure.

DL Business bargain

DELTA Air Lines has dropped its Business Elite class fares to the USA priced from \$4,096 plus taxes of approximately \$317.

You'll need to be quick as fares are limited, and DL adding "this fare is unlikely to last."

DFAT on Qatar visa

THE Dept of Foreign Affairs and Trade is now advising Qatar-bound Australian travellers of the change to visa requirements, as flagged by TD last week (TD Fri).

From 01 May, visitors will need to obtain a visa prior to arriving in Qatar instead of on arrival.

Smartraveller suggests travellers contact the nearest Consulate or Embassy of Qatar (which is in Indonesia) as their is no Qatar Embassy in Australia.

Email qataremj@indosat.net.id.

The e-boarding pass includes a barcode, passenger name, seat number and flight details, with the upgraded mobile site also offering real-time flight arrival and departure times.

Virgin Blue is also in the final stages of testing its new mobile website, with a number of TD readers reporting that a site at m.virginblue.com.au was online in recent days.

DJ announced at its half yearly results that it would have a mobile website up and running in the coming months.

The Virgin Blue mobile site, which isn't currently online, is understood to offer the ability to book flights as well as the online check-in facility.

Cruise price match

CREATIVE Cruising is looking to attract more business this month, today launching a 'Guarantee to Price Match or Better' any written cruise quote, for new bookings made from now until 30 Apr.

Agents making reservations with Creative Cruising will also get an extra \$50 bonus commission (per bookings), which is payable once a cruise booking is paid in full.

The price match excludes P&O Australian domestic sailings and is limited to licenced travel agents only - phone 1300 362 599.

KE A380 delayed

KOREAN Air has been advised by Airbus that it will not receive its first A380 superjumbo now until the second quarter of next year, instead of Dec 2010.

KE plan to operate its first A380 between Seoul-London.



Window Seat

THE travel industry should today be breathing a sigh of relief, after confirmation that House of Travel director Barry Mayo won't be making a personal naked appearance in the new series of TravelManagers ads.

The TravelManagers Exposed campaign shows a number of staff who have stripped down to reveal the "bare facts" about being part of the group.

Fortunately there are also a few strategically placed posters to cover up the naughty bits - but it's still a gutsy move, with the example below featuring the birthday suits of Tanya Cilek (Finance), Jodie Lemon (Business Partnership Manager Vic/Tas), Emma Healey (Marketing) & Michael Gagal (BDM NSW/ACT).



A WOMAN leaving Hong Kong for a new job in the UK has been grounded after her dog escaped while being loaded onto a plane.

41-year-old Claire Buckley was all packed up to move to Britain when her german shepherd Jay bolted from a cage in the cargo terminal car park.

Buckley postponed her trip and has spent the last fortnight searching the Lantau Island hillsides for the lost pet.

She said she'd keep looking for another week and "then I really have to get going".

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Tue 13 Apr 10

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**Airline of
the Year 2009**
TTG Travel Awards 2009



Expedia ecstatic with agent uptake

ONLINE travel company Expedia says it's has been overwhelmed with agents signing up for its Travel Agent's Affiliate Program (TD 01 Mar) since its first month of trading in Australia.

Manager of travel agent distribution Asia Pacific Stuart Udy said "our expectations have been far surpassed...not only in the number of agents joining the

BAG YOURSELF A HOLIDAY IN HAWAII!



To celebrate the generous two piece luggage allowance, **Hawaiian Airlines, Miramar Waikiki and Dakine Luggage** are giving you the chance to bag yourself a 7-day holiday in Hawaii.

The prize includes two return Economy Class airfares from Sydney to Honolulu and a six night stay at the Miramar Waikiki Hotel in an Ocean View Room.

Congratulations to **Joanna Ley** from **Flight Centre Noosa Village**, who was yesterday's lucky winner and is the first of four finalists for the Hawaiian holiday prize.

All you need to do to become the second finalist in the running to win this amazing holiday is answer the question below, **plus** answer the **final question** featured in **Travel Daily** on Friday.

What top five items would you pack in your Dakine Luggage if you were off to Kauai?

The most imaginative answer for today's question will win the **two pieces of Dakine luggage**.

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hawaiicomp@traveldaily.com.au



program but the generation of bookings."

Udy said feedback from agents indicated that bookings which previously took hours to perform can now be done in minutes using the system.

"We make it easy for agents to book all major destinations around the world but also those in out of the way places which just aren't supported by other options in the market," Udy said.

He said agents have embraced confidence in the Expedia Price Promise Guarantee and TAAP's instant confirmation and payment processes.

He also reiterated that because TAAP uses dynamic pricing, a rate can change at any time, so it's in an agents best interest "to grab it as it may not be there tomorrow."

Agents can sign up for TAAP for free before the end of Apr, earning 12% commission on Expedia Special Rate hotels worldwide until 30 Jun, before dropping back to 10%.

Consultants can also raise their commission level to 11.5% under a volume based incentive.

See expediaaccess.com/au.

Bench African deal

BENCH International has a last minute deal on its six-night stay at Makutsi Safari Springs in South Africa, now priced at \$1,205ppts for stays from 01 Jun-10 Jul.

The deal coincides with the FIFA 2010 World Cup and represents a saving of \$390 per person, but must be booked by 11 May.

German invitation

THE German National Tourist Office is inviting industry partners to attend a special function in Sydney at The Living Room, City Hotel on 25 May from 6:00pm.

GNTO has paired up with Magic Cities and Lufthansa for a night of education and fun, permitting two staff per office to attend.

To register for the event, email germanyntourism@smink.com.au.

TD ski supplement

TRAVEL Daily is reminding tour operators, wholesalers, hoteliers and suppliers of ski products that our upcoming 2010 Ski Supplement is currently in production and there is still time to submit your editorial content - send details to skiissue@traveldaily.com.au.

Lågt.

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AAT NT breaks up

AAT Kings has reported a 19% growth in Short Breaks to the Northern Territory, compared to the tour operator's 2009 figures.

Managing director Les Cox said, "AAT Kings is already seeing a massive interest in forward bookings to the NT since the announcement of Virgin Blue flying directly to Uluru", (TD 08 Mar).

Cox said that DJ's increased air capacity has assisted with lowering fares to the Red Centre, making it more affordable an appealing to the Australian domestic market.

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Click here for fare levels

MacKillop an Icon

ICON Holidays is now offering three six-day packages to Italy in Oct which take in the historic canonisation of Australia's Mary MacKillop in Rome.

The trips incl reserved seating at the ceremony, airfares ex SYD or MEL, sightseeing, some meals and accom in three different categories - Silver is priced from \$3,499ppts, Gold from \$3,918ppts and Platinum from \$4,971ppts.

Icon also has a selection of pre and post-canonisation trips which can be tacked onto the tour.

See www.iconholidays.com.

Snowbus group trip

SNOWSCENE has a seven-night group tour ski deal to Queenstown available priced from \$1,769pp, which includes flights with Air New Zealand ex Brisbane, brekkie daily, 5 days of skiing and more.

There are three departure dates on offer (04 Jul, 07 Aug and 05 Sep) and the tour is commissionable to agents at 10%.

For info call (07) 3392 1722.

AirAsia Viva tie-up

MALAYSIA'S low cost carrier AirAsia is reported to be in preliminary talks about a joint venture with Viva Macau after the airline had its Air Operator's Certificate revoked last month, as flagged first by *TD* (TD 29 Mar).

Coconut meal cred.

VANUATU'S Coconut Palms Resort is offering a bonus \$100 meal credit per room for guests booking its 'Stay 7, Pay 4' deal in all room categories, for stays through to 31 Mar 2011

There is also a \$50 meal credit available on the 'Stay 5, Pay 3' promo, and both deals include breakfast daily.

Book by 31 May, blackout dates apply - contact wholesalers.

Pac Blue score 95%

PACIFIC Blue's domestic New Zealand flights departed on time 95% of the time during the first three months of 2010.

On Time Performance for Mar was 96.5%.

Josie's swept off to Broome



ABOVE: Broome & The Kimberley Holidays together with Pinctada Hotels and Resorts recently held a cocktail event with 20 lucky agents at the Paspaley Boutique in Collins Street, Melbourne.

The evening was a great opportunity to showcase the properties in the Pinctada portfolio, in particular Broome's 5 star resort - the new Pinctada Cable Beach.

Josie McPaul of Bayview Travel

Kimberley focus

THE Kimberley region of Western Australia was yesterday named as the latest zone to be covered under Tourism Australia's National Landscapes Program.

The move will see the Kimberley featured prominently in future int'l tourism marketing projects.

Jet/UA codeshare

JET Airways of India and United Airlines have applied to the Dept of Transportation for a reciprocal code share agreement on routes between the US and India, for direct and intermediate routes.

was the lucky winner of a luxurious accom package to experience Pinctada Cable Beach for herself in the near future.

Josie is pictured above (centre) with Astrid Birkenleigh (left), director of sales & marketing Pinctada Hotels and Resorts and Narelle Welsh, sales development manager Broome & The Kimberley Holidays.

For a range of exclusive offers incorporating Pinctada Cable Beach in Broome, contact BTKH on 1300 357 057.

Free conference

RYDGES Esplanade Resort in Cairns is offering event planners a day's free delegate package until 30 Jun, when booking overnight accom for the group at the hotel.

The offer includes all day catering, standard AV equipment, venue hire and conference set.

Overnight accom is priced from \$149 per room per night single share, with options to upgrade from a Standard room to Ocean or Mountain view available.

Call (07) 4044 9024 for info.

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CHC sets a record

CHRISTCHURCH Airport has recorded 557,748 pax movements for the month of Mar - the busiest ever month in the history of the New Zealand airport.

International arrivals were up 6% and domestic numbers rose 3% during the period.

CHC Airport chief executive Jim Boulton said, "These record numbers are great news for our tourism industry, and show the strong appeal of Christchurch, Canterbury and the South Island as a destination."

New Airnorth flights

AIRPNORTH is continuing its expansion in the North Australian market, today announcing the launch of two new services to Port Hedland and Karratha in Western Australia, from Darwin via Broome.

The new scheduled flights are on sale now with services to commence 01 Jun, initially twice a week each Tue and Fri with a flight time of just over 3 hours.

More info www.airnorth.com.au.

P&O UK blackout

PASSENGERS aboard P&O Cruises UK's *Aurora* and *Arcadia* will have an exciting experience to report when they get home, after being told to keep cabin lights off and stay off the decks during an overnight transit of the Gulf of Aden off Somalia.

Account Manager: Academic & Corporate Travel



STA Travel the multi award-winning, global leader in travel solutions for youth and adventure travel in partnership with TravelEdge is on the hunt for our next genius Account Manager!

Reporting to the STA Travel Director of Sales and the TravelEdge National Account Director, the Account Manager will take responsibility for growing the profitability and portfolio of current academic accounts and corporate business.

The Account Manager will be responsible for:

- Providing high level account management with a constant emphasis on growth through the identification and generation of new business and retention of current business.
- Maintain and foster current client relations with a focus on 100% retention.
- Project Management of strategies and processes developed by the advisory board.
- Ensure operational excellence in compliance by communicating essential information to involved parties.
- Reporting and review of costs, trends and monetary performance.

Interested? We would love to tell you more but first there are a few expectations we have of you:

- 5 years proven track record in corporate account management
- Driven and commercially astute
- Highly developed presentation and negotiation skills
- Personable and quick to form relationships
- Advanced reporting and analytical skills
- Travel industry experience highly regarded

To apply for this fantastic opportunity, send a covering letter detailing your experience in account management and business development, along with an updated CV to careers@statravel.com.au by 5pm Monday 19th April 2010.

Only successful candidates will be contacted.



ABOVE: Travel2 in conjunction with Emirates and Air Tickets recently hosted this group of top Victorian agents for a massive 10 day fam in Dubai, London, Brussels and Paris.

They're pictured relaxing during a Dubai desert safari, front row from left: Raelene D'Apolioto, Frequent Travel; Miriam Bouthkampong, Travel 2; Meredith Flanders, Travelscene Toorak; Kim Taylor, HWT Rosebud; Tracey Lowry, Macedon Ranges; Shama Newell, HWT Horsham; Slavica Janjulevska, Falanga Travel.

Back row: Patrick O'Shea, Travel Counsellors; David Lee, Western Travel; Domenico Brasacchio, Modica Travel; Vito Guidice, Air Tickets; and Carolyn Donders, Travel First.

Jetstar ZQN RNP

JETSTAR is in the final stages of approval for Required Navigation Performance operations into New Zealand's Queenstown Airport, according to the *New Zealand Herald*.

RNP allows aircraft to land in the inclement weather conditions and fog often encountered in Queenstown over the winter months, with the carrier hoping to have the system fully implemented by the ski season.

MEANWHILE Queenstown Airport's runway has also just been resurfaced, with the month-long project costing NZ\$5 million.

Vietnam Marriott

MARRIOTT has announced the 2012 debut of its Courtyard by Marriott Brand in Vietnam, with the planned opening of the 200-room Courtyard by Marriott Ham Tan, 3 hours from Ho Chi Minh.

MH adds five

MALAYSIA Airlines has announced a new codeshare pact with China Southern Airlines, allowing MH pax to connect from Guangzhou to Chengdu, Wuhan, Guilin, Nanning and Changsha.



WELCOME to *Money Talk*, TD's weekly feature on what the Australian dollar is doing.

\$1AUD = US92.2c

THE Australian dollar is continuing its strong run, with trading in recent days seeing it almost hit US94c.

However it slipped back slightly in overnight trading, after comments from the Reserve Bank that suggested that interest rates may not need to increase much further in Australia in the near future.

A financial aid package for Greece has seen the Euro recover from recent lows, but the weak British pound Sterling is continuing to create fantastic UK travel bargains for Aussies, with one British pound worth about A\$1.66 on currency markets.

Wholesale rates this morning:

US	\$0.922
UK	£0.599
NZ	\$1.291
Euro	€0.6781
Japan	¥85.63
Thailand	฿
China	¥6.213
South Africa	R6.595
Canada	\$0.919
Crude oil	US\$84.38

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Time to let down the hair



ABOVE: The Africa Safari Co. wound up its annual roadshow across Australia recently, with the company's marketing manager, Wayne Hamilton, saying overall participation by agents was up on last year, despite a large number of 'no shows'.

The showcase featured exhibitors from Kenya, Tanzania, Zimbabwe, Zambia and South Africa, and South African Airways were also on board as the airline partner for the event, offering attendees the chance to win tickets to Africa on top of some great land prizes.

Pictured above relaxing in Perth after the final show, back

MU to SkyTeam?

CHINA Eastern Airlines may be joining airline alliance SkyTeam as early as this week, according to reports in French media.

MU has also been in 'talks' with oneworld and Star Alliance.

row *from left* are: Garth Jenman, Jenman Safaris; Wendy Bourne, Africa Albida Tourism; Margi Jansma, Sun International and Savanna Private Game Lodge; Jan Lutzeyer, Grootbos; Grahame Rushmere, Kariega Private Game Reserve and Steve Ellis from Personal Africa.

Front Row: Rose Ruingu, Real Africa Safaris and Wayne Hamilton, The Africa Safari Co.

Representatives not pictured but part of the roadshow are - Lew Rood, Singita Game Reserve, Donna Duggan, Masai Wanderings and Linda Christie from Naiade Resorts.

AFTA UPDATE

the latest insights from AFTA's Chief Executive, Jayson Westbury



Fantastic news for the travel industry today with the release of the nominations for the National Travel Industry Awards (NTIA).

This is the time when everyone has the chance to vote for their preferred nominee and you can do this by going to the www.afta.com.au website from tomorrow at 9am.

There are two new categories this year for the industry "Rookies" so you should take a look at this category and place your vote as we hope that this will become a strong category in years to come. You can then vote for all of the other categories while you are there, it really does not take long at all to do.

Good luck to all the nominees and we look forward to the ongoing process in the NTIA for 2010. Remember, if you have not yet booked tickets, you can also do this at www.afta.com.au.

On another matter, I was recently given an industry report on the sales levels for travel insurance from travel agents.

The report indicated that sales for travel insurance via travel agents are in fact up on last year. This is in stark contrast to the ongoing advertising spend by the online direct sellers (IDS).

My thoughts are that while the IDS are doing everything they can to get people to buy travel insurance this is a good thing for the industry and clearly, if sales figures are up with travel agents their constant and now very annoying claim of being cheaper is not having any impact with consumers that are using travel agents.

We all know that consumers are using the internet to purchase travel and maybe those consumers are the ones using the IDS for travel insurance as the report would support that they are not having any luck penetrating the sales of travel agents.

I guess we should all be happy that the IDS are willing to spend a truck load of money on TV and radio advertising to highlight the need to buy travel insurance, but their marketing is doing nothing by adding to the awareness.

You might say they are doing the travelling public, the industry and travel agents a community service by spending like they are. Historically, travel insurance has not been a product that has been heavily advertised - it is the holiday or the trip that gets the advertising spends and this is done by everyone in the main stream travel industry.

AFTA has continued to build a case which will be presented again to ASIC about some of the false claims that are being made, but in the middle of all of this it did occur to me that the spend on advertising may be helping travel agents as it puts the concept of the purchase in the mind of the consumer via the TV and radio advertising and once the consumer is sitting in front of you, it is up to you to make the sale. Something that the online direct seller of travel insurance can never do, because they don't have any type of relationship with the client or the industry.



Assistant Accountant Sydney

A great opportunity to join TravelEdge – one of Australia's largest independent travel management companies.

We're bold and do things a little differently. Our people shape their work environment and the direction of our business. Living our values is core to our success – we believe in developing our people personally and professionally and in providing work/life balance. We never work on our birthday, have fresh fruit all week and lollies on Fridays.

Our continued growth means that we need to expand our Finance team and we're looking for a brilliant individual to join us.

We are seeking a proactive, self-motivated professional with strong commercial, analytical and financial skills. Travel Industry experience preferred with Tramada, MYOB and Excel experience an advantage. Your main responsibilities are to assist with the daily accounting processes for our Events business, AbsoluteEdge, and our Promotions business, Granted Worldwide. In this position you will be reporting to Melinda Brine, Finance Manager.

If you've got what it takes to be part of our team, and if you would like to have a voice in the way that your company is managed then please submit your application and covering letter in writing to Melinda Brine, Finance Manager at careers@traveledge.com.au. Applications close on 23rd April, 2010.

www.traveledge.com.au



Rail Europe soars

RAIL Europe says it's seen an "unprecedented surge in sales" for the first three months of 2010, with March a record month for many of its GSAs here.

Eurostar has been a star performer, with sales up 11% from Australia and an 8% increase in passenger numbers.

Rail Europe manager Australasia, Richard Leonard, said the results were even stronger than the first quarter of 2008, before the economic downturn.

Eurostar has also confirmed that it's trialling a service with French operator SNCF which will enable Eurostar passengers to travel between the UK and Provence, connecting through Lille, in specially reserved coaches on connecting TGVs.

Cruise n Coach

A TOURISM research project dubbed "Cruise n Coach", funded by the Federal Government, Captain Cook Cruises and AAT Kings will be officially launched in Sydney this Fri by Tourism Minister Martin Ferguson.

NZ boosts ADL/PER

AIR New Zealand has loaded increased flights to South Australia and Western Australia over the Northern Winter scheduling period from 31 Oct.

NZ will operate daily flights between Auckland and Perth over the period, with five flights per week to Adelaide in Nov, Feb and Mar and six per week in Dec/Jan.

The carrier said it was continuing to see good loads on both of the sectors.

AA, ARC US agency crackdown

AMERICAN Airlines has written to more than 300 of its preferred travel agencies in the USA detailing a change in their contracts which modifies the definition of an "authorised sales outlet".

Agents who are part of the program can only include the sales volume of outlets in which they have an ownership interest of at least 51%.

In the USA airline tickets are processed by the Airlines Reporting Corporation (ARC) - similar to IATA's BSP here - with ARC also looking into the issue of so-called "volume consolidation schemes".

AA said it was responding to "reports from some of our sales representatives that there are agencies openly purchasing ARC numbers from another agency with the purpose of boosting

performance and volume on their airline incentive programs.

"One example involves two or more travel management companies entering into a transaction to consolidate ARC locations and record sales volumes as reported by ARC corporation to carriers, but does not involve a legal change in ownership or control," AA said.

"These agencies are incorrectly marketing and sharing the benefits of American Airlines' incentive program," the carrier added.

ARC is now requiring extra information when one agency is purchased by another, including copies of the purchase agreement and GDS contracts.

Under the rules, branch locations must be under the same ownership and management as the headquarters organisation.

VX OK for Toronto

US aviation officials have given the go-ahead for the proposed new Virgin America flights from Los Angeles and San Francisco to Toronto in Canada.

The services are still subject to approval by Canadian authorities.

Humming along to Lady GaGa



ABOVE: This group of Carlson Wagonlit Travel consultants recently travelled to see pop diva Lady GaGa in a stretch Hummer limousine.

They were the lucky winners of a Carlson Wagonlit Travel/Qantas "Beautiful, Dirty, Rich" incentive, in which CWT agents received an entry for every 15 domestic QF tickets booked in Feb.

As well as concert tickets they were flown to Sydney and stayed at the Blue Sydney Hotel.

Pictured from left are: Dimity Holland, David Newton, Nicole Chipperfield, Jenny Newton, Krystal Davidson, Andrew Miranda, Leanne Reeves (director supplier business development - Asia Pacific CWT), Casey Gallucci, Katy Fletcher, Linda Stevens, Shela Still and QF industry account executive Antonietta Esposito.

US arrivals up 10%

THE US Department of Commerce says arrivals into the US during Jan were up 10% on the previous year to 3.4 million international visitors.

Australia was one of the fastest growing markets for the US, with visits up 22% for the month.

Aloft for India

STARWOOD Hotels and Resorts has announced that three new Indian properties under its "sizzling tech-savvy" Aloft brand will debut this year, with a total of six by 2012 in Chennai, Benagaluru (x2), Coimbatore, Ahmedabad and Chandigar.

"As a young, tech-driven society, India will become a key market for Aloft's development outside of the United States," the company said.

WIN THE ULTIMATE SYDNEY WEEKEND



Fraser Suites Sydney is an award-winning all-suite luxury hotel located in Sydney's CBD, next to Darling Harbour - **Sydney's best kept secret!**

The sleek 42 level tower offers 201 luxurious studio, one and two bedroom deluxe suites & two spectacular duplex penthouse apartments.

Design elements throughout are infused with warmth and modern furnishings evoke a sense of Manhattan style.

Throughout the month of April, **Travel Daily** readers will have the chance to win The "Ultimate Sydney Weekend" at Fraser Suites Sydney, where you'll be able to live like a star for a weekend in an ultra luxurious two bedroom duplex penthouse.

This incredible prize for two people valued at over \$4000, courtesy of **Fraser Suites Sydney** includes:

- Two night's accommodation in a two duplex bedroom penthouse
- Breakfast daily for two people
- Complimentary Car Parking
- A bottle of Bollinger Champagne
- Handmade Belgian Chocolates
- SkyWalk pass for two people
- Late checkout to midday

See Fraser Suites Sydney at:
www.fraserhospitality.com



To enter, please send in your best Sydney Secret. This can be anything from a local restaurant, walk, art exhibition or place to grab the best coffee! Extra points for creativity will be awarded.

Andrew Mevissen of Peak PR says his secret spot is:

"A secret little beach in Sydney Harbour I know. Although I was unsure I should put it on show I'd like to share its existence so others can go..."

It's the tiny, tucked-away beach just east of Bradley's Head point. It faces the rising sun and in the morning I just love the joint. A swim, some yoga, a picnic or play. This tranquil, little hideaway will make your day!"

Email your responses to: secretcomp@traveldaily.com.au

CLICK HERE FOR TERMS & CONDITIONS



PASSENGER SALES AGENT

World Aviation Systems, the leading specialist airline General Sales Agent in Australia is seeking an experienced passenger sales agent for our Perth office.

The following skills and attributes are essential:

- Multi GDS experience.
- International fares and ticketing experience
- Excellent phone manner
- Commitment to customer service excellence
- Ability to problem solve & work under pressure
- Excellent verbal and written communication skills

Interested applicants should forward their resume, with a cover letter, by 20 May 2010 to :

leigh.cathcart@worldaviation.com.au

Only successful applicants will be contacted.



afta National Travel Industry Awards 2010 Nominees



Supplier categories - online voting by agents

BEST AIRLINE DOMESTIC

- Qantas Airways
- Virgin Blue

BEST AIRLINE INTERNATIONAL - ONLINE

- Air New Zealand
- Air Pacific
- British Airways
- Cathay Pacific
- Emirates
- Etihad
- Hawaiian Airlines
- LAN Airlines
- Malaysian Airline
- Qantas Airways
- Qatar Airways
- Royal Brunei Airlines
- Singapore Airlines
- South African Airways
- V Australia
- Virgin Atlantic

BEST AIRLINE INTERNATIONAL - OFFLINE

- Lufthansa
- Austrian Airlines
- Finnair
- Swissair
- Jet Airways
- KLM Royal Dutch Airlines
- Air Tahiti Nui
- Air Malta
- Scandinavian Airways
- American Airlines
- Royal Jordanian Airlines
- Alaska Airlines

BEST CRUISE OPERATOR - AUSTRALIAN BASED OPERATIONS

- P&O Cruises
- Orion Expedition Cruises
- Princess Cruises
- Captain Cook Cruises
- Steve's Whale One
- North Star Cruises

BEST CRUISE OPERATOR - INTERNATIONAL BASED OPERATIONS

- APT
- Avalon Waterways
- Carnival Cruises
- Cunard Line
- Holland America Line
- MSC Cruises
- Oceania Cruises
- P&O World Voyages
- Regent Seven Sea Cruises
- Royal Caribbean International
- SeaDream Yacht Club
- Silversea Cruises
- Uniworld Boutique River Cruise Collection
- Viking River Cruises

BEST WHOLESALER - AUSTRALIAN PRODUCT

- Broome & the Kimberleys Holidays
- Qantas Holidays
- Sunlover Holidays

BEST WHOLESALER INTERNATIONAL PRODUCT

- Bali Tours
- CIT Holidays
- Club Med Australia
- Creative Holidays
- DriveAway Holidays
- Garuda Orient Holidays
- Harveys Choice Holidays
- Interasia
- Island Escape
- Octopus Travel
- Qantas Holidays
- Sun Island Tours
- The Africa Safari Co.
- Travel 2
- Travelscene Holidays
- Venture Holidays
- World Drive Holidays
- World Expeditions

BEST TOUR OPERATOR - INTERNATIONAL

- AAT Kings
- Abercrombie & Kent
- Australian Pacific Touring
- Contiki Holidays
- Cosmos
- Destination Asia
- G.A.P. Adventures
- Globus
- Insight Vacations
- Intrepid Travel
- Kirra Holidays
- Peregrine Adventures
- Scenic Tours
- Tempo Holidays
- Trafalgar Tours
- Travel Indochina
- Tucan Travel
- Wildlife Safari

BEST TOUR OPERATOR - DOMESTIC

- AAT Kings
- Adventure Tours Australia
- APT
- Contiki
- Downunder Tours
- Go in off Safaris

BEST TOURIST OFFICE - NATIONAL

- Hunter Valley Wine Country Tourism
- Norfolk Island Tourism
- South Australian Tourism Commission
- Tourism Sunshine Coast
- Tourism NT
- Tourism NSW
- Tourism Queensland
- Tourism Tasmania
- Tourism Tropical North Queensland
- Tourism Victoria
- Tourism Western Australia

BEST TOURIST OFFICE - INTERNATIONAL

- Abu Dhabi Tourism
- Austrian National Tourist Office
- California Tourism
- Canadian Tourism Commission
- Hawaii Tourism Oceania
- Hong Kong Tourism Board
- Ireland Tourism
- Las Vegas Convention & Visitors Authority
- New Caledonia Tourism
- Singapore Tourist Board
- Sultanate of Oman Tourism
- Tahiti Tourisme
- Tourism Malaysia

ROOKIE OF THE YEAR - SUPPLIER (UNDER 2 YRS EXPERIENCE)

- Tenille Hunt - Gap Adventures
- Aaron Lovelock - LAN Airlines
- Alisha Moss - Contiki Holidays
- Bernice Hartnett - Tucan Travel
- Emily Holmes - Scenic Tours
- Emily Kramer - Breakaway Travelclub

BEST AGENCY SUPPORT SERVICE

- AA Appointments
- Amadeus IT Pacific
- Breakaway Travel Club
- Air Tickets
- Cover-More Travel Insurance
- Galileo Travelport
- Gow-Gates Insurance Brokers
- Orient Express
- Sabre Pacific
- TMS Asia Pacific
- Tramada Systems
- Travcour
- Travel Express Courier Systems
- The Qantas Industry Centre

BEST SALES EXECUTIVE - INDUSTRY SUPPLIER

- Peter Douglas - Emirates
- Craig Brown - Emirates
- Mohammad Nasiry - Etihad
- Craig Owens - Oceania Cruises
- Brett Walsh - Thai Airways
- Julie Rogers - Globus
- Clare Sloane - Contiki Holidays
- Adam Ferraro - Club Med
- Nicki Keegan - Emirates
- Mark Haddad - China Bestours
- Brooke McQuilty - Contiki Holidays
- Darren Evans - Travel 2
- Sally Plenderleith - Insight Vacations
- Lucy Styles - Contiki Holidays
- Kate Richardson - Air Tickets
- Victoria Chapman - Globus
- Hayley Tidyman - Globus
- Maria Manassero - Singapore Airlines
- Anastasia Agius - Uniworld Boutique River Cruise Collection
- Joanne Taylor - Air New Zealand
- Alan Burness - Insight Vacations
- Maria Pantazis - Qantas Airways
- Sharon Hando - Travel the World
- Tolita Dukes - Hamilton Island
- Kim Knight - Qantas Holidays
- Julie O'Grady - World Resort of Distinctions
- Monica Romeo - Rail Plus
- Stacy Balderson - Austrian Airlines
- Julie Simpson - APT Touring
- Gary Manuel - Virgin Blue and Australasia
- Frank Levey - Insight Vacations
- Shiran Ranatunga - Emirates
- Antonietta Esposito - Qantas Airways
- Joanne Matse - AVIS
- Fiona Axford - Travel Indochina
- Karen Koval - Air New Zealand
- Megan Middleton - Abercrombie and Kent
- Saskia Van Dongen - Qantas Holidays

Supplier categories continued on next page...

Major sponsor



Online voting opens at 9.00am on 14th April 2010 at www.afta.com.au.

Last votes accepted 5.00pm on Friday 30th April, with finalists to be announced in early June.

Winners will be announced at the Gala Awards Dinner on Sat 10th July at The Westin, Sydney.



afta National Travel Industry Awards 2010 Nominees (continued)



Supplier categories

BEST HOTEL/RESORT GROUP

- Accor Hospitality
- Ascott International Hotels Group
- Club Med
- Four Seasons
- Hilton Hotels
- IHG
- Mantra
- Marriott Hotels
- Medina Apartment Hotels
- Mirvac Hotels
- Starwood Hotels
- Voyages Hotels & Resorts
- World Resorts of Distinction

BEST HOTEL/RESORT - AUSTRALIAN PROPERTY

- Club Med Lindeman Island
- Couran Cove
- Daydream Island
- Hamilton Island
- Hayman Island
- Hilton Sydney
- Intercontinental Sydney
- Novotel Sydney
- O'Reilly's Rainforest Guesthouse
- Paradise Bay Eco Resort
- Whitsundays
- Peppers Kingscliff
- Pullman at Sydney Olympic Park
- qualia
- Sebel Noosa
- Sheraton on the Park, Sydney
- Southern Ocean Lodge
- The Westin, Sydney
- Voyages Sails in the Desert

BEST CAR / CAMPERVAN RENTAL COMPANY

- Apollo
- Avis
- Britz
- Budget
- Europcar
- Hertz
- Maui Motorhome & Car Rentals
- Thrifty

Agent categories - online voting by suppliers

BEST TRAVEL AGENCY GROUP (100 OUTLETS OR MORE)

- Flight Centre Limited
- Concorde Agency Network
- Harvey World Travel
- Jetset Travelworld Group
- Travelscene American Express
- Travellers Choice

BEST NATIONAL TRAVEL MANAGEMENT COMPANY

- Flight Centre FcM
- Corporate Travel Management
- Carlson Wagonlit Travel
- American Express Corporate Travel
- HRG Australia

BEST TRAVEL CONSULTANT - RETAIL

- Justine Sealey - Ramsgate Travel
- Paul Rickard - Harvey World Travel Caloundra
- Anna Powell - Australia Zoo Travel
- Jennie Allen - British Travel
- Frances May - STA Acland St
- Christine Benbow - RACT Travelworld
- Cathy Moir - Travel Managers
- Sandra Harvey - Europe Travel Centre
- Daniela Tatonetti - TravelManagers
- Lisa Myers - WOW! Travel
- Justin Jowett - Harvey World Travel Chermshire
- Anna Frost - CTM Brisbane
- Craig Andrew - The Village Travel
- Nieccia Miller - Jetset Norwood
- Linda Care - Phil Hoffmann Travel
- Sally Wareham Jones - RAA Travel
- James Hermiston - TravelManagers
- Lisa Whiston - Flight Centre Heidelberg
- Elizabeth Clarke - Travel Concepts Milton

BEST TRAVEL AGENCY RETAIL SINGLE LOCATION

- Harvey World Travel Caloundra
- Australia Zoo Travel
- Platinum Escape
- British Travel
- Harvey World Travel Green Hills
- Harvey World Travel Sunbury
- WOW! Travel
- Alpha Travel
- Trudi's Travel Centre
- Harvey World Travel Lane Cove
- Jetset Hurstville
- Mary Rossi Travel
- Flying Colours Travel
- Harvey World Travel Chermshire
- The Village Travel
- Jetset Norwood
- Maria Rosa Travel
- Carine Travel Bug
- Harvey World Travel Indooroopilly
- Harvey World Travel Robina
- iTravel
- Travel Concepts Milton

BEST TRAVEL AGENCY CORPORATE SINGLE LOCATION

- Goldman Travel Corporation
- Continental Pacific Travel
- Turtle Travel
- Spencer Travel
- WOW! Travel
- Concierge BT
- Maxim's Travel
- Anywhere Travel
- Donna Barlow Travel

BEST TRAVEL AGENCY CORPORATE MULTI LOCATION

- World Travel Professionals
- Show Group Enterprises
- Phil Hoffmann Travel
- Travelforce
- The Travel Authority

ROOKIE OF THE YEAR - AGENT (UNDER 2 YRS EXPERIENCE)

- Jade Crawford - WOW! Travel
- Abbie Robertson - Harvey World Travel Caloundra
- Rebecca Duthler - Australia Zoo Travel
- Sara Rowe - Travel Hotspot
- Holly Francis - O'Connor Travel Centre
- Olivia Wagner - City Centre Travel
- Nelson Fanelli - Flight Centre Heidelberg

BEST TRAVEL CONSULTANT - CORPORATE

- Carol Chapman - World Travel Professionals
- Tina Killeen - Spencer Travel
- Chris Perryn - World Travel Professionals
- Julie Brender - Goldman Travel
- Rosemary Neeve - Travelforce
- Ric Patero - TravelManagers
- Donna Barlow - Donna Barlow Travel
- Brent De Filippis - CTM Gold Coast
- Claire Bath - CTM Brisbane
- Calvin Wilkinson - Corporate Travel Management
- Liz Frampton - RACQ Travel
- Di Yates - TravelManagers
- Viki Bogdanovski - Travel CTM
- Aaron Sard - Phil Hoffmann Travel

BEST TRAVEL AGENCY RETAIL MULTI LOCATION

- Phil Hoffmann Travel
- Travel Counsellors
- RACT Travelworld
- Discover Cruise & Travel
- Andrew Jones Travel
- TravelManagers Australia
- Jayes Travel Service
- RACQ Travel
- Travel with Kidz
- Harvey World Travel Mackay/Mt Pleasant
- Escape Travel Townsville
- Concierge Traveller

BEST REGISTERED TRAVEL INDUSTRY TRAINING INSTITUTION

- William Angliss College
- AFTA Travel & Training College Sydney
- AFTA Travel & Training College SA
- Brisbane North Institute of TAFE
- Baulkham Hills Institute of TAFE



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TMS Will Put You Ahead Of The Rest!

Top Jobs To Achieve Career Success



Hot Jobs (Australia) - April 2010

Corporate Consultant, North Sydney

- **Great team environment**
- **Subsidised gym membership**
- **Career growth**

This well known Travel Management Company based in North Sydney is looking for Corporate Consultants to join their expanding team. Fun team environment with great benefits.

Contact Emma MacPherson T: **02 9231 6444** E: emma@tmsap.com or [apply online now!](#)

Sales Co-ordinator, Sydney

- **North Shore location**
- **Great team & offices**
- **Variety Plus**

Our client is looking for an experience Sales Co-ordinator to join their busy team. No day will be the same as you offer support to 4 BDM's, organize expo's and conferences and offer assistance to the marketing team. If you believe variety is the spice of life apply now.

Contact Karen McGrath T: **02 9231 6444** E: karen.mcgrath@tmsap.com or [apply online now!](#)

Corporate/ Leisure Consultant – Hills District

- **Mix of Corporate & Leisure**
- **Enjoy the benefits of working close to home**

Our client is looking for an experienced consultant to join their team working on a number of Corporate Accounts and also assisting with Retail bookings. Fantastic office and a great team. Be rewarded with the generous incentive scheme on top of your salary.

Contact Karen McGrath T: **02 9231 6444** E: karen.mcgrath@tmsap.com or [apply online now!](#)

Calling all Calypso Experts – Urgent Temp Role – Sydney

- **Temp role that could go permanent**
- **Immediate Start**

Great company and great offices – if you have used Calypso from the wholesale side of travel and would love some extra cash, please call me asap. All you need is good attention to detail!

Contact Sharon Moss T: **02 9231 6444** E: sharon@tmsap.com or [apply online now!](#)

Junior Travel Consultant

- **Must have a qualification in travel**
- **Busy office and fun team**

Are you trying to get your foot in the door of the travel industry? Have you studied travel and have a qualification in travel? If so....call me NOW.... The role will be to assist the clients with quotes & making changes to their bookings in a helpful and professional manner.

Contact Sharon Moss T: **02 9231 6444** E: sharon@tmsap.com or [apply online now!](#)

Calling all European Travel Consultant Specialists – Sydney CBD

- **Up to \$45k plus super**
- **2 Vacant positions**

Do you love selling Europe as a travel destination? If so - here is your perfect role. We are looking for 2 retail travel consultants to work on an event based role whereby you will be booking groups and FIT's going to Europe. Must have minimum of 12 months experience in retail travel.

Contact Sharon Moss T: **02 9231 6444** E: sharon@tmsap.com or [apply online now!](#)

Global Services Operations Product Specialist

- **Help Desk Level 2 Consultant**
- **Global GDS in Sydney**
- **Salary to \$60k pkg**

Our client, a Global Travel Technology Company in the city is currently seeking a Global Services Operations Product Specialist, or a Help Desk Consultant. The objective is to achieve a high level of fault resolution within established processes and procedures. This role would suit a travel consultant who is looking at entering the world of Travel Technology, a great opportunity take your career and work for a GDS.

Contact Sally Matheson, Sally Frape T: **02 9231 6444** E: sallym@tmsap.com or [apply online now!](#)

Leisure Consultant, Sydney CBD

- **Excellent company perks**
- **5x Positions**
- **Salary to \$65k**

Our client, a leading Travel Company in Sydney CBD, is looking for senior leisure consultants to look after travelers who know what they want, and who want the best. You will be booking 6 star hotels, first & business class airline travel, outstanding cruises and tours that will blow your mind.

Contact Sally Matheson T: **02 9231 6444** E: sallym@tmsap.com or [apply online now!](#)

Lifestyle Travel Consultant, Sydney CBD

- **Manage the needs of their VIP Clients**
- **Extremely High end clientele**
- **Sell outside the square!**

Manage the needs of their VIP Clients. You will be pulling out everything you have to organise and book the requests from these clients. You must be extremely polished and be able to sell the finer things in life!

Contact Sally Matheson T: **02 9231 6444** E: sallym@tmsap.com or [apply online now!](#)

Fares Specialists! Ticketing Specialists! - Brisbane

- **Support role in travel**
- **Helping & advising**
- **Busy and fast paced**

Be part of a fun and exciting team of consultants all working together to service the many emails and inbound enquiries.

Contact Alex Sleba T: **07 3221 9916** E: alex@tmsap.com or [apply online now!](#)

Cruise Consultants - Fabulous role - Great opportunities! - Brisbane

- **Make your fortune**
- **Feel a part of something great**
- **\$30,000 - \$50,000**

We're seeking the expertise of experienced international travel consultants. Knowledge of the cruise market is a bonus but not essential.

Contact Alex Sleba T: **07 3221 9916** E: alex@tmsap.com or [apply online now!](#)

Australian Travel Specialist - Brisbane

- **Famils, travel perks and incentives – social & supportive team**
- **Ongoing training and career development – earn what you deserve**

Award winning global wholesale travel company seeks a sales savvy travel consultant! Interviewing now!

Contact Anna Mayze T: **07 3262 8760** E: anna@tmsap.com or [apply online now!](#)

International Leisure Consultants - Brisbane

- **Famils, travel perks and incentives – exotic and intricate itineraries**
- **Strong repeat clientele – supportive team environment!**

Join this dynamic, supportive and award winning agency that thrives on delivering exceptional travel services for their clients. Realistic sales targets and a busy agency means you will earn exceptional commission. Don't wait, interviewing now!

Contact Anna Mayze T: **07 3262 8760** E: anna@tmsap.com or [apply online now!](#)

Retail consulting – thriving agency - 15 minutes from CBD - Brisbane

- **Fun and social culture – excellent famils, travel perks and incentives**
- **Ongoing training and career development**

Join this dynamic, supportive and award winning agency that thrives on delivering exceptional travel services for their clients. Realistic sales targets and a busy agency means you will earn exceptional commission. Don't wait, interviewing now!

Contact Anna Mayze T: **07 3262 8760** E: anna@tmsap.com or [apply online now!](#)

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Thanks for nominating our team in the 2010 NTIA awards.
To help us reach the finals we need your support!

**PLEASE GO TO WWW.AFTA.COM.AU & VOTE
AA APPOINTMENTS NUMBER 1 IN CATEGORY 22!**

Voting opens 14Apr till 30 April, so don't delay!

FOR THE BEST INDUSTRY VACANCIES VISIT OUR NEW WEBSITE @ www.aaappointments.com

SYDNEY – 8/6 O'Connell St – (02) 9231 6377 – apply@aaappointments.com.au

MELBOURNE – 1/167 Queen St – (03) 9670 2577 – recruit@aaappointments.com.au

BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

CONVERT TO THE DARK SIDE

CORPORATE TRAVEL MANAGERS

SYDNEY – SALARY PACKAGE \$55-\$65K AVAILABLE

Are you looking at making the move to corporate? Look no further than this great opportunity. We are currently searching for excellent retail travel consultants to make the switch. You will have been an international consultant for at least 2 years and have exceptional fares knowledge & customer service skills. Corporate is where the \$\$\$ are so get set to make a mozta. Excellent training and career opportunities combined with a fun and friendly team – apply NOW!

A ROCKING RETAIL ROLE INTERNATIONAL RETAIL CONSULTANT SYDNEY – SALARY PACKAGE \$45K

A change is as good as a holiday and with this role you could easily get both! You will be working in Australia's fastest growing travel company in their busy retail division booking a huge range of international products. You will be working in a fun and friendly team with fantastic career progression and educational prospects. You will have a minimum of 2 years travel industry experience, terrific customer service skills and exceptional CRS and international fare & ticketing skills.

LARGER THAN LIFE GROUP TRAVEL CONSULTANT

MELBOURNE (CITY FRINGE) – SALARY PKG TO \$80K ++ (OTE)

Tired of making \$50 on a single airfare? This global travel leader requires a motivated travel consultant with group travel experience to join their very successful team. Assisting with group travel requests ranging from 20 passengers through to 500 passengers, you will make your monthly target in one booking! Opportunity to earn is truly amazing & career opportunities are continuous!

JAPANESE SPEAKING?

CORPORATE TRAVEL CONSULTANT

MELBOURNE (CITY FRINGE) – SALARY PKG TO \$55K NEG

Are you fluent in both English and Japanese? This fantastic corporate agency has won yet another piece of business and requires a competent and dedicated corporate consultant immediately! Working in a friendly and flexible office, you will be thrilled by this opportunity. Monday to Friday business hours only – Amadeus & Serko highly beneficial. APPLY NOW!

MOVE TO AUSTRALIA'S APPLE ISLE

LEISURE TRAVEL CONSULTANT

HOBART (INNER) – SALARY PKG TO \$60K + BONUSES

Considered by some as one of Australia's best employers, this independently owned and operated travel company requires an experienced leisure consultant to join their award winning team of consultants. With a fun office environment and without the monthly commission targets, you will not believe your luck bagging this superior role. Supportive management together with positive & friendly colleagues. Sabre beneficial.

GUARANTEE YOURSELF HAPPINESS

DOMESTIC CORPORATE CONSULTANT

PERTH (INNER) – 3 MONTH TEMP CONTRACT

This global travel management company is seeking an experienced domestic corporate consultant to assist on a major account. Working in a small and friendly team of consultants, you will be expected to work Monday to Friday business hours, provide a high level of customer service to all business travellers and present with a professional approach. Great hourly rate - Sabre skills required.

TWILIGHT FAN?

AFTER HOURS CORPORATE CONSULTANT

BRISBANE (INNER SUB) – SALARY PKG TO \$56K PRO RATA

Calling all night owls! We have a brilliant opportunity for an international consultant to join this great company. You will be working on one of Brisbane's most interesting corporate accounts, no boring travel itineraries here! This exciting role requires a consultant with enthusiasm, flexibility and availability to work three shifts a week including weekends. If you're thinking about studying or purely looking for a more flexible working arrangement, this is for you! Call today for a confidential discussion!

NO MORE SALES TARGETS!!!!

RETAIL TRAVEL CONSULTANT

BRISBANE NORTHERN SUBURBS – TOP SALARY PACKAGE

Sick of unrealistic sales targets? Looking to work for a company that actually wants to make a difference? Look no further. This fresh & innovative company is looking for an award winning consultant to join their supportive team. You will love selling exotic destinations whilst also giving back to needy communities. Not only will you earn a rewarding salary with no individual sales targets but also have your weekends back with only working Mon – Fri!!!! Ready to make a difference? Immediate start available.