

156 European destinations  
now combinable on Lufthansa,  
SWISS and Austrian.

[Click for details](#)



# Travel Daily AU

First with the news

Tue 20 Apr 10

Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

## HR ASSISTANT MANAGER, SYD

- Australia & New Zealand
- Salary \$85k (neg)
- Leading Travel Company

Contact **Sally Matheson** at  
TMS [sallym@tmsap.com](mailto:sallym@tmsap.com)  
T: 9231 6444

SYD • MEL • PER • SYD • BRIS • ADO • SPS • QUN



TMS  
ASIA-PACIFIC

## KEITH PROWSE 2010 FORMULA 1 SINGAPORE GRAND PRIX 24-26 September 2010



**Singapore Grand Prix**  
GREAT PACKAGES ON SALE NOW!  
[travel@keithprowse.com.au](mailto:travel@keithprowse.com.au)  
1800 008 567

## Sixth day of disruptions

THE volcanic ash cloud across Europe looks to be dispersing, but carriers aren't expecting to allow Europe-bound passengers to board flights from Australia until Thu at the earliest.

### SQ deal for FC

FLIGHT Centre today confirmed that a new preferred agreement with Singapore Airlines has been in place since the beginning of Apr.

Spokesman Haydn Long told *TD* FC was pleased to have come up with a mutually beneficial preferred agreement, after the company and the carrier were unable to conclude a deal last year (*TD* 22 May 09).

He said that even without the agreement FC hadn't stopped selling SQ outright, and that the new pact had been negotiated by Flight Centre and SQ's Australian representatives.

"We're looking forward to promoting and selling more Singapore Airlines fares under our new agreement. They are a great airline," he said.

### Seven pages today

*Travel Daily* today has seven pages of news and photos, plus full pages of jobs from:

- TMS Asia Pacific
- AA Appointments

Qantas will make an announcement at around 3pm this afternoon about its flights, but yesterday advised that it wouldn't be operating QF1 or QF29 to London tomorrow.

However carriers in Europe have recommenced limited operations, with Lufthansa planning to operate most of its long and medium-haul flights into Dusseldorf, Frankfurt and Munich.

AirAsia is also planning to operate a flight to London Stansted, while South African Airways is among other carriers planning to resume London flights.

At the Routes Asia conference in Adelaide yesterday Qantas confirmed that the crisis was costing it about \$1.5m a day, while Emirates is facing a daily hotel bill in Dubai of \$10m.

### Footy tip winners

CONGRATULATIONS to Nathan White from Virgin Blue who was the Round 4 winner in *TD*'s AFL footy tipping competition.

Nathan has scored two bottles of Fraser Gallop wine courtesy of Tourism Western Australia.

Congrats also to Sarah Pogson of Benchmark Travel who was the Round 6 winner in *TD*'s NRL footy tipping comp, who has picked up a Sunbeam Moosoon Shaker, thanks to Travelodge Hotels.

**Getaway**  
Oasis of the Seas  
Thursday 22nd April  
Channel 9 at 7.30pm  
on Getaway  
Royal Caribbean INTERNATIONAL

## You could be flying to

Buenos Aires,  
London or  
New York  
VALUED AT UP TO  
Three Major Prizes  
\$10,000 EACH  
TOTAL VALUE  
Agency Prizes  
\$1,000 PER AGENCY  
earn points  
Trip

[www.qantas.com.au/agents](http://www.qantas.com.au/agents)

## Holidays

Conditions apply. Promotions ends 30 June 2010.

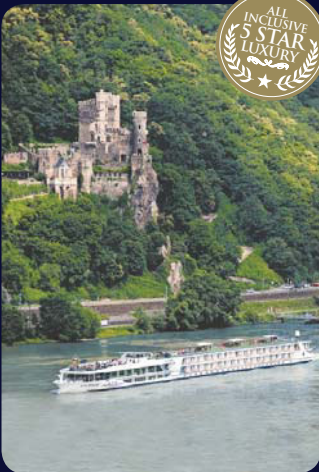
Qantas Bonus Points Promotion authorised under NSW Permit No LTPS/10/02955, ACT TP10/01383, Victoria 10/1029, SA Licence No. T10/723.

## SCENIC TOURS

The Ultimate Touring Experience

## Scenic "Space-Ships"

2011  
BROCHURE  
OUT NOW!



**FLY FREE\***  
TO EUROPE

CLICK HERE  
FOR MORE INFORMATION

TRADE.TRAVELNT.COM

# CENTRE OF LEARNING

Make the Northern Territory, familiar territory. Our online training program is where you'll find all the answers.

## Evergreen tours

## TASMANIA 2010-11

## BROCHURE OUT NOW!

- ✓ Guaranteed Departures
- ✓ Early Payment Savings
- ✓ **FLY FREE** to Tasmania Return\*

Call Evergreen Tours on 1300 364 414

Call Tifs to  
order your  
brochure  
NOW!



Click to Download Brochure

**inPlace** RECRUITMENT  
Call 1300 inPlace  
Or Sydney (02) 9278 5100

**Wholesale Team Leader-Sydney**

- ▶ Prestigious wholesaler- tours spanning 5 continents.
- ▶ Supervising Finance, Docs, Admin / Customer Service.
- ▶ Leadership & people management skills a must.
- ▶ Salary: \$55- \$60K + super ▶ **Apply Today!**

call or email: [ben@inplacerecruitment.com.au](mailto:ben@inplacerecruitment.com.au)  
[www.inplacerecruitment.com.au](http://www.inplacerecruitment.com.au)

**Travel Daily AU**  
First with the news

Tue 20 Apr 10 Page 2

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

الإتجاه  
**ETIHAD**  
AIRWAYS

Click for Etihad Interactive Tour

**VALUE TOURS**

**Ski Whistler**  
Early Birds 2010/2011

**The Westin Resort & Spa**

7 nights **\$2,583** per person  
from  
includes return airfares flying  
Air Canada DIRECT

**50% OFF**  
ACCOMMODATION

SALE ENDS 30 APRIL 2010

**Delta Whistler Village Suites**

7 nights **\$2,605** per person  
from  
includes return airfares flying  
Air Canada DIRECT

**20% OFF**  
ACCOMMODATION

SALE ENDS 30 APRIL 2010

**Call: 1300 361 322**  
[www.valuetours.com.au](http://www.valuetours.com.au)  
[res@valuetours.com.au](mailto:res@valuetours.com.au)

## Sisterhood OK extended

VICTORIAN female travel specialist Sisterhood Women's Travel has been approved to operate women-only tours for a further three years by the Victorian Civil and Administrative Tribunal (VCAT).

Operated by Travellers Choice member Numurkah Travel & Cruise, Sisterhood Women's Travel has been operating since 2007 after being granted an exemption from the Victorian Equal Opportunity Act.

Last year another company, Travel Sisters, was knocked back by VCAT (TD 20 Nov) after the Victorian Human Rights and Equal Opportunities Commission argued its application conflicted with the state's Charter of Human Rights.

Sisterhood had a renewal hearing last week and were

### Wotif forecast

THE Wotif Group, which includes wotif.com, travel.com.au and lastminute.com.au, today revealed that it's expecting a full year after-tax profit of \$52m-\$56m (TD breaking news).

The company's results for the six months to 31 Dec showed a 34% increase in net profit after tax to \$27.5m on accommodation sales of over \$500 million, while the result for last financial year was \$43.5m.

delighted to have their waiver renewed for a further three years.

"We are proud to have again proved that Sisterhood offers a need for women in the community," the operator's founder Hayley Morris said.

The ruling means Sisterhood is still the one and only 'women only' tour company to be operating under a current VCAT exemption.

### Travel2 bonanza

AGENTS will today begin receiving a new 12-page 'Beach Bonanza' flyer from Stella's Travel2 wholesale operation with a range of agent-exclusive rates and value added deals from hotels and airlines to a range of destinations.

Hawaii, Vanuatu, Bali, Koh Samui, Phuket, Krabi, Penang, Langkawi, Fiji, the Cook Islands and Tioman are all on offer, with T2 gm Rohan Moss saying his marketing team had analysed historical booking patterns to put the campaign together over the last eight weeks.

He said the offers would help agents capitalise on the peak selling season for travel to beach resorts over the winter months, with electronic versions of the flyer also downloadable by agents at [www.travel2.com.au](http://www.travel2.com.au).

**Window Seat**

SOCIAL media has come to the rescue of lots of travellers stranded by the Iceland volcano ash across Europe, with Twitter alive with so-called "hashtags" like #getmehome, #putmeup and #roadsharing as people try to organise emergency travel and accommodation.

A Facebook group called 'When Volcanoes Erupt: A Survival Guide for Stranded Travellers' has attracted thousands of members, while there's even a website at [www.VolcanoHelp.eu](http://www.VolcanoHelp.eu).

THE volcano dramas have also seen lots of creative solutions from the travel industry.

Royal Caribbean International, which this week had a glittering inaugural organised for its new *Celebrity Eclipse* sailing out of Southampton in the UK, has instead dispatched the vessel to Bilbao in Spain where she will help repatriate stranded British holidaymakers back to the UK.

And TUI Travel, which has 40,000 passengers stuck abroad due to the volcanic ash cloud, is using coaches across Europe to bring some travellers back to northern France where they will then travel by ferry to the UK.

FOR **THE BARE FACTS**

ON THE BEST FINANCIAL REWARDS  
TAKE A CLOSER LOOK AT TRAVELMANAGERS

90% COMMISSION IS NOT TOO GOOD TO BE TRUE!

TRAVELMANAGERS the smarter choice

CONTACT AARON STINSON  
NATIONAL RECRUITMENT MANAGER  
ON 1800 019 599

CLICK

**Qantas is proud to support the AFTA National Travel Industry Awards**

CLICK HERE TO VOTE

afta National Travel Industry Awards

QANTAS

Introducing a new service experience to Dubai & Amsterdam in June

DUBAI from **\$1271\*** pp AMSTERDAM from **\$1645\*** pp

Contact Garuda Indonesia on 1300 365 331 - [Click here to learn more](#)



## THE ONE STOP SHOP Online Travel Wholesaler for CHINA

10% Commission for China Hotels  
& Group Tours Bookings

Call 1300 2 CHINA (24462)

# Travel Daily AU

First with the news

Tue 20 Apr 10

Page 3

EDITORS: Bruce Piper and Guy Dundas  
E-mail: info@traveldaily.com.au Ph: 1300 799 220

Airline of  
the Year 2009  
TTG Travel Awards 2009

**QATAR**  
AIRWAYS القطرية

## UA looks at Fiji

UNITED Airlines is looking at operating flights to Fiji, with the country's Director of Civil Aviation, Akuila Waradi, confirming a formal request from the US embassy on behalf of the carrier seeking designation, according to the *Fiji Times*.

Currently Continental Micronesia is the only US carrier operating flights to Fiji, with Waradi saying that if UA is also given the green light "I won't be surprised that it would be some time this year".

## SMS ash updates

TRAVEL technology firm ConTgo says it's seen "unprecedented usage" of its Mobile Travel Assistant system during this week's volcano-induced flight chaos.

The SMS-based system has kept users of the system fully informed of flight cancellations and emergency accommodation details, with a record 35,000 messages delivered last Fri.

More than 5000 incoming messages were also received from corporate travellers giving current details of their situation to keep their employers informed.

## Royal Garden joins WORLDHOTELS

LONDON'S Royal Garden Hotel has joined the WORLDHOTELS marketing group, with the move coinciding with an extensive refurbishment of the property.

The five-star Royal Garden, located next to Kensington Gardens, is popular with Aussies - including the Australian cricket team and the Wallabies.

Director of Sales and Marketing, Mark Anderson, who's just wrapping up an Australian trip this week, told *TD* yesterday that the renovations include room upgrades, a lobby revamp and a new ground floor restaurant.

He said the hotel is offering commissionable rates from £155 including breakfast, VAT and guaranteed early check-in for morning arrivals from Australia.

The Royal Garden was previously part of the Preferred Hotel Group under its Summit brand - the same as Sydney's Star City which also recently switched to WORLDHOTELS along with Tabcorp's other properties including Jupiters on the Gold Coast (*TD* 23 Dec, 08 Mar).

## RSI Group Australian launch



ABOVE: The Italian region of Lazio was showcased yesterday in Sydney at a function to launch a new Italian tour operator into the Australian market.

RSI Group is one of Italy's leading tour and event inbound operators, with offices in Rome, Florence and Venice and a soon-to-open operation in Milan.

RSI offers a wide range of business tourism and leisure products including cultural and sporting events, personalised tours, weddings and unique incentives individually designed to meet clients' specific needs.

Managing director Andrea Girolami, who has travelled to Australia for the launch, also outlined the company's online

booking engine for FIT travellers which includes live access to more than 20,000 hotels as well as ground services.

The roadshow continues to Melbourne on Thu and RSI will also launch in Auckland next week.

The event was organised in conjunction with the Italian Government Tourist Office.

RSI is being represented in the Australasian market by Silvana Perna's Phoenix Marketing Group.

Pictured above, *from left*: Silvana Perna, RSI; Italian Consul-General Benedetto Latteri; Annaleen Chacon, RSI; Andrea Girolami, md RSI; Federico Rea, representative of the Lathium Region; and Enzo Luongo, Italian Government Tourist Office.

# Lågt.

Or **low** as you say in English.  
As in SAS **Economy** is comfort  
at a low price.

Copenhagen Stockholm Oslo Helsinki and  
more than 60 other Scandinavian destinations.\*\*

flysas.com.au or call 1300 727 707



Scandinavian Airlines

A STAR ALLIANCE MEMBER

\*Published via Bangkok/Tokyo. 7% standard commission. Excl. taxes/charges. Conditions apply.  
\*\*Including SAS code share, Blue1 and Widerøe destinations.

## We're Flying High...



But we need your help  
to fly higher!

**CLICK HERE TO VOTE**

FOR 'BEST INTERNATIONAL AIRLINE - ONLINE'



# TRAVEL<sup>2</sup> VOTE 1

## Best International Wholesaler 2010

CLICK HERE TO VOTE



## Alaska tax decrease

CRUISELINES are rejoicing after winning the battle in Alaska to have the state's cruise passenger head tax reduced from US\$46 to US\$34.50 (TD 22 Mar), approved by the Alaska State Legislature.

## More Mantra website battles

MANTRA Group has said it will now take legal action against a number of website operators who are infringing its trade marks on properties in Tropical North Queensland, after last month's Federal Court victory relating to its Circle on Cavill property on the Gold Coast (TD 30 Mar).

"The clear legal precedent now established by the Federal Court judgement sends a strong message to illegitimate website operators that they will not get away with trademark infringement," said Mantra gm of distribution, Luke Jamieson.

He said the company will

initially focus on operators breaching the trademark of Peppers Beach Club and Spa and Mantra Amphora in Palm Cove, as well as Peppers Beach Club and Mantra Heritage in Port Douglas.

He said the unscrupulous operators were duping customers by establishing a "myriad of sophisticated websites" and associated misleading Google advertisements using building names and logos they're not legally entitled to use.

Jamieson said the scamsters were threatening the profitability and reputation of legitimate businesses as well as "putting the hard earned holiday experiences of consumers at risk".

Tailly Pty Ltd, which lost the Circle on Cavill case against Mantra, has since gone into liquidation leaving more than 200 holidaymakers with worthless bookings.

## CI tourism chief

THE Cook Islands Tourism Corporation has appointed Halatua Fua as its new acting chief executive.

Fua is the organisation's finance director, and will hold the role until a permanent appointment has been finalised.

The Cook Islands News quoted board member Te Tika Mataiapo Dorice Reid saying Fua "has the backing of experienced board members to ensure all runs smoothly over the next few weeks, particularly the roll out of the Australian campaign designed to stimulate traffic around the launch of the direct Sydney-Rarotonga service in July".

The temporary appointment follows the sudden resignation of previous acting ceo Glenda Tuaine (TD 25 Mar) on the eve of the first ever Cook Islands Travel Mart.

The board also confirmed that it would be advertising both locally and internationally for the positions of director of marketing and manager, New Zealand.

## AFTA UPDATE

the latest insights from AFTA's Chief Executive, Jayson Westbury



*I AM SURE that everyone in the industry is going through a very busy time in having to deal with the crisis that is the Icelandic volcano eruption.*

*I know from my own point of view the amount of consumer media enquiries I have had for comments and information since Friday of last week would out number anything I have been a part of in my almost three years at AFTA. These are very very unusual circumstances and really unprecedented. It is impossible to have crisis systems in place to be prepared to deal with this type of event.*

*One of the important messages that I have been relaying to media and other enquiries is that this incident is one of a natural disaster. There is no underlying security risk or concern and therefore people should 100% continue to make plans to travel into the future.*

*There were suggestions being made that the industry would see another stalling of confidence as a result of this situation. I have spent considerable time ensuring that this message is clear to the consumer media. This incident will clear, the skies will open and the world will get back to normal.*

*While it may take several weeks for everyone to get to their final destination as airlines around the world scramble plans to carry the enormous number of people that will be effected by these events, the situation will be resolved.*

*Interestingly, I noted the comments made by Giovanni Bisignani, the IATA Director General that he has been very critical of the European governments for their lack of leadership in handling airspace restrictions during this crisis. He has estimated that airlines are losing at least \$200 million a day in revenues.*

*Bisignani has called on the European governments to reopen some of the airspace based on factual risk assessments rather than imposing blanket closures.*

*I am sure everyone agrees that the number one priority is to have airlines flying in safety.*

*However, the world has come to a standstill, so you would have to think that if there was any chance that airspace could be open, it would be in the interests of the European governments and their economies to re-open the airspace as soon as they can.*

*The downstream impact of this crisis is going to be felt for some time to come, with travel agents, wholesales and of ground product feeling the impact potentially for months.*

*It seems to me that we can never really get out of one crisis without another blowing in behind.*

*Let's hope that this is "IT" for 2010 and the rest of the year will be smooth sailing.*



## WIN A "TRAVEL - SYSTEM"



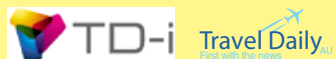
- Live and Bookable Website
- Front and Back Office
- Over 180 Travel Suppliers

To celebrate Top Dog Travel Systems' 5<sup>th</sup> year in Australia, readers have the chance to win a complete travel solution valued at over \$50,000!

As one of the leading global Travel Solutions providers, many household names in travel are already benefitting from Top Dog's innovative technology solutions. You too can join these companies and WIN a complete system.

For more information and to enter, simply visit the Top Dog website at [www.topdog.net.au](http://www.topdog.net.au) and complete the online entry form. You can enter once every day in April to maximise your chances.

Enter NOW and be in with a chance to win technology to improve your productivity and fully compete in today's Global Market!



CLICK HERE FOR TERMS & CONDITIONS

## US car rental rates

COMPASS Cars has released their first ever rates for the United States, offering an all inclusive product including insurance and airport pick up fees.

Launch deals include vehicles priced from \$34/day (for a seven day hire) during low season.

MEANWHILE, director James Frape has advised that clients impacted by the volcanic ash in Eurore can either rebook at a later date with no fees or have their money 100% refunded.

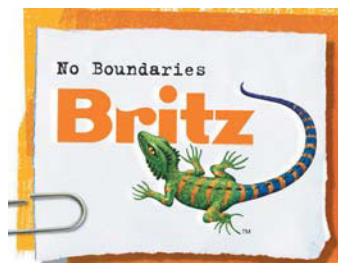
## Palau agent airfare

PACIFICFLIER.COM is now offering travel agent return fares to Palau from Brisbane, priced from \$399 including taxes.

## 2nd St Regis AUH

STARWOOD Hotels & Resorts has announced it will open a second St Regis property in Abu Dhabi's Corniche region.

The 281-room and suite St Regis Abu Dhabi will occupy the floors from Level 33 and up in one of the two Nation Towers.



Britz are proud to be  
nominated once again  
in the National Travel  
Industry Awards!



Click here to Vote Now  
Best Car/Campervan Rental Operator



## Money

WELCOME to *Money Talk*, TD's weekly feature on what the Australian dollar is doing.

**\$1AUD = US92.2c**

THE ash cloud over Europe has seen the Euro weaken in recent days, with a delay in talks between the EU and the International Monetary Fund over the debt crisis in Greece.

If Aussie travellers can get to Europe or the UK there's still exceptional value, with the Australian dollar at historical highs against the pound Sterling - which is expected to continue at least until the upcoming General Election in the UK.

Today the Reserve Bank has released the minutes of its latest meeting, with little change in the interest rate outlook which could soften demand for the A\$.

Wholesale rates today:

US	\$0.922
UK	£0.601
NZ	\$1.29
Euro	€0.683
Japan	¥84.91
Thailand	฿29.83
China	¥6.15
South Africa	R6.76
Canada	\$0.930
Crude oil	US\$81.82

## Abercrombie & Kent

### Cruise Supervisor - Inbound

The Cruise Division at Abercrombie & Kent is recruiting for the newly created inbound operations position of Cruise Supervisor, based in South Melbourne.

The successful candidate will display a mature attitude with leadership skills, be hands-on and able to work in a high pressure environment. Customer service and attention to detail are essential, together with an excellent grasp of the English language. Should think laterally and creatively; enjoy creating exciting shore experiences and, at the same time, be operationally efficient, with the ability to focus on detail and stay calm under pressure.

The position involves extensive travel around Australia, supervising and operating ship calls. Knowledge of the cruise industry is an advantage, but a proven understanding of large group movements is essential.

For further information, please contact Claire Willis on [cwillis@abercrombiekent.com.au](mailto:cwillis@abercrombiekent.com.au), or submit your CV by email by no later than Friday 30 April.

## The lighter side of travel...



*"If anyone tries to come through that door, I want you to blast away - unless, of course, it's Becky with the coffee."*

Images courtesy of CardWorks, a range of humorous travel related postcards, custom-designed with your personal message and branding. For more information visit [www.cardworks.com.au](http://www.cardworks.com.au) or call 1800 008 825.

## Hostess duties WA

WESTERN Australia has been named as the host of the Qantas Australian Tourism Awards in Mar next year.

The WA State Govt will be supporting the event by becoming an official sponsor in 2011, and the awards are set to attract 600 interstate visitors from across the country's tourism industry, said Liz Constable, Tourism Minister.

## Two weeks to go

ADVENTURE World is reminding agents that there are now only two weeks left to enter the draw to win a trip for two to India.

For details on how to enter see [adventureworld.com.au/taj](http://adventureworld.com.au/taj).

## Cox & Kings winner

GEORGE Knight from Flight Centre Business Hawthorn has been named as the winner of a four night Explora Lodge prize, on offer from Cox & Kings Australia.

The prize was up for grabs as an incentive to agents selling Explora Lodges from Tempo Holidays' 2010 Latin America program recently.

George is now in the enviable position of needing to select which lodge he and a friend can stay at on Easter Island, Atacama or Patagonia, with transport, meals and excursions included.

He's pictured below (left) with Brad Crawford, C&K bdm.



## Segway with animals

CURRUMBIN Wildlife Sanctuary on the Gold Coast has found a new way to show its visitors its bushland and coastal rainforest habitats with the launch of its new Segway Safaris guided tour experience.

The tour is taken on balancing personal transportation that enables the group to personally guide themselves around the forest in a safe and eco-friendly manner.

Tours last for 90 minutes and permit a maximum of eight people, with three tours daily.

Bookings can be made online or at the Currumbin visitor's centre.

**WIN**  
an entertainment  
pack worth  
**\$3000!**

Complete Trafalgar's  
eLearning modules for your  
chance to win!

[Click Here](#)

**TRAFALGAR**  
rediscover the romance of travel.

## BUSINESS ANALYSIS & SOLUTIONS MANAGER- MELBOURNE

Fancy title, we agree - but it's a fancy job! If you're driven by sales and customer solutions in travel, contact us now. Enquires/applications in strictest confidence to: [andrew\\_goold@travelctm.com](mailto:andrew_goold@travelctm.com) (Recruitment Coordinator)



## WIN THE ULTIMATE SYDNEY WEEKEND



Fraser Suites Sydney is an award-winning all-suite luxury hotel located in Sydney's CBD, next to Darling Harbour - **Sydney's best kept secret!**

The sleek 42 level tower offers 201 luxurious studio, one and two bedroom deluxe suites & two spectacular duplex penthouse apartments.

Design elements throughout are infused with warmth and modern furnishings evoke a sense of Manhattan style.

Throughout the month of April, **Travel Daily** readers will have the chance to win The "Ultimate Sydney Weekend" at Fraser Suites Sydney, where you'll be able to live like a star for a weekend in an ultra luxurious two bedroom duplex penthouse.

This incredible prize for two people valued at over \$4000, courtesy of **Fraser Suites Sydney** includes:

- Two night's accommodation in a two duplex bedroom penthouse
- Breakfast daily for two people
- Complimentary Car Parking
- A bottle of Bollinger Champagne
- Handmade Belgian Chocolates
- SkyWalk pass for two people
- Late checkout to midday

See Fraser Suites Sydney at:  
[www.frasersuitessydney.com](http://www.frasersuitessydney.com)



To enter, please send in your best Sydney Secret. This can be anything from a local restaurant, walk, art exhibition or place to grab the best coffee! Extra points for creativity will be awarded.

Marie A Flynn of PTE has sent us the following entry:

"Sydney's best kept secret has to be the man that you can hire bicycles from in Centennial park. He works there on a Thursday and Friday. What a lovely funny man!! He had me crying with laughter with his stories of his mrs or as his affectionally calls her "the boss" at home. Then lots of encouragement before off you go peddling like a mad woman round & round the park. Peddling like im late for mass!!! Then back to fall off (I mean give back) the bike. And then he gives me the most yummy carmel slice ever tasted in the whole wide world!! Go give it a go - its well worth it!!"

Email your responses to: [secretcomp@traveldaily.com.au](mailto:secretcomp@traveldaily.com.au)

**CLICK HERE FOR TERMS & CONDITIONS**

## Value freebie flight

VALUE Tours is offering free domestic flights in New Zealand with Air NZ for travellers booking a selection of five night Kiwi escape package before 25 Apr.

The deals includes return air from Australia, accom, some sightseeing, meals and more.

## Peninsula app.

LUXURY hotelier, The Peninsula Hotels, has launched a new iPhone mobile booking platform, which it says differs from other group's applications by automatically delivering bookings into its reservations network, removing any manual intervention.

## Delta's Sky Priority

DELTA Air Lines has introduced a new priority service for its elite frequent flyers to assist with reducing travel time.

Dubbed Sky Priority, the suite of services include faster check-in at dedicated counters, accelerated security lines, highest boarding priority, expedited baggage service and exclusive phone line.

Sky Priority is available to Diamond, Platinum and Gold Medallion members, and SkyTeam Elite Plus customers, as well as DL pax in First, BusinessElite or Business Class.

## Etihad to Iraq

ETIHAD says it will be the first United Arab Emirates carrier to begin flights into Iraq, with an Abu Dhabi-Baghdad route set to commence from 26 Apr.

EY wants to operate five return services weekly to Baghdad, as well as flights to a second Iraq destination, Erbil from 01 Jun.

## Toga event prices

TOGA Hospitality is offering prices as low as \$49pp for conference or events at Medina Apartment Hotels, Vibe Hotels or Travelodge Hotels in Australia.

Event organisers also have a chance to win a five night holiday for themselves when booking.

Visit [togahotels.com.au](http://togahotels.com.au).

## 15% off Greyhound

GREYHOUND Australia is offering a 'Fun in the Sun' promotion that provides a 15% discount off the coachline's Mini Traveller and Traveller passes.

To book the promo code is 'Fun10' on [greyhound.com.au](http://greyhound.com.au).

## Movember man in Manchester



ABOVE: Pictured here is the winner of the 2009 Movember competition, sponsored by Etihad Airways, which featured last year exclusively in **TD**, outside the Manchester United Stadium in the UK after watching Man United vs Chelsea game at Old Trafford.

Winner, Jonathan Hickman from Travelscene on Crown (right) and a friend met the Bradford Bulls players, watched two soccer

games as well as three league games in five days before detoxing in Abu Dhabi.

## Itchy Feet 2010

CONTIKI Holidays and Jetset Travelworld will host the 2010 Itchy Feet Youth Travel Festival in Sydney's Lower Town Hall on Sun 16 May, between 11am-4pm.

Last year's inaugural event lured 1000's of young holiday planners.

# The most stylish way to fly to South Africa.

Visit the GDS or [vaustralia.com.au](http://vaustralia.com.au)

International airline of **Virgin Blue**

**Vaustralia**  
Every day a new idea takes off

## Cairns gets Jucy-er

JUCY Rentals will this month open a larger Cairns based office due in part to a rise in intrastate consumer demand.

## Solomons rep

THE Solomon Islands Visitors Bureau has appointed Sydney-based Tropics Tourism & Marketing Services as its Australian marketing representative, with the company saying that new industry training and marketing programs on the destination are currently under development.

Enquiries about the Solomons can be made via a new toll-free number on 1300 713 132 or see [www.visitsolomons.com.sb](http://www.visitsolomons.com.sb).

## Qatar Airways' food experts



ABOVE: Qatar Airways recently hosted a food presentation comp, in which travel industry professionals were asked to create the most aesthetically pleasing meal following a professional demonstration.

The promo was part of a larger initiative from the airline to allow agents to experience the food served onboard QR flights.

An Alpha Catering chef declared Karen Dalla-Riva of Reho Travel as the winner, and her prize was one economy class ticket for any Qatar Airways online destination.

Pictured above with Karen are Emily Perkins, QR reservation agent; Aparna Atiya Ahmad, QR



marketing officer, Mary Damic, QR sales executive; Jared Lee, Qatar Airways regional manager Pacific Rim and Brett Peiters, Alpha Catering general manager.

Inset: Some of the competitors at work, from left are: Diana Yates and Jodie Lemon of TravelManagers, Marian Stanley, South Melbourne Travel and Karen Dalla-Riva, Reho Travel.

## Breaking records

CONTIKI says its sales are up in the double digits for 2010, with sales "phenomenal" and on track for a record breaking year.

Contiki's managing director Tammy Marshall said: "Over the past 18 months, the resilience of young travellers was truly made evident. Sales of tours remained strong throughout."

Young Australian travellers are benefiting from a strong dollar against the Euro, British Pound and American Dollar and constant competitive airfares are being released out into the marketplace.

Marshall said Europe was still the most popular destination for Contiki travellers, followed by the USA and Canada which are also "performing very well."

## WN ditch WestJet

US carrier Southwest Airlines is terminating its agreement to offer connecting services between the US and Canada with WestJet after the Canadian airline asked to modify its partnership terms.

"Upon reviewing the number of changes that WestJet has requested, we have decided that it is in the best interest of both parties to move forward independently," said WN's exec. vice president of Strategy and Planning, Bob Jordan.

MEANWHILE, Southwest Airlines will soon allow customers to book Unaccompanied Minors, aged five to 11, online, avoiding necessary paperwork at the airport.

A US\$50 fee will be charged to customers using the service.

## APT appointment

JANELLE Ramsey (formerly of AAT Kings) has joined APT as a business development manager, teaming up with Peter Balmer and Graham Werner in Brisbane.

**mauritius**

**All Inclusive for \$15 per day?**

**Room upgrade for \$15 per day?**

**Catamaran cruise or a massage for just \$15?**

**Check out our FIFTEEN \$15 Deals**

**Click for deals**

*Celebrating 15 years in Australia*

**beachcomber**  
LUXURY HOLIDAYS



## Positions Available - Gold Coast

Due to expansion and our recent success in acquiring new business, World Travel Professionals is looking for talented individuals to join our dynamic teams on the Gold Coast.

Proud of its numerous awards within the industry, World Travel Professionals is a boutique travel management company specialising in corporate travel, conference and event management and luxury travel.

We are currently seeking enthusiastic people, with a passion for the industry for the following position:

### International Corporate Travel Consultant

With World Travel's superior technology solutions and industry leading proprietary systems, a good understanding of travel technology and online solutions will be a definite advantage.

In return for your knowledge, creativity and professional skills, we offer a great working environment, equally good salary and generous incentive package.

Confidential applications to:

Andrew Blakey, Manager, [andrew.blakey@worldtravel.com.au](mailto:andrew.blakey@worldtravel.com.au)



**MARKETING POSTCARDS**  
*Packed with a Punchline!*  
**1800 008 825**

- Maintain contact
- Build relationships
- Create loyalty



*Welcome back... and please let us know if we can be of any further assistance.*

**YOUR COMPANY NAME & LOGO**

**Align your brand with the prestigious wit of classic New Yorker travel cartoons!**

Custom designed postcards for direct marketing welcoming home, birthdays, holidays etc.

**10% Off**  
Quote Promo Code  
**"FUNNY BUSINESS"**

**[www.cardworks.com.au](http://www.cardworks.com.au)**

# Develop Your Career Action Plan

Let us help you find your next opportunity



## THANK YOU!

for nominating our team in the 2010 NTIA awards

We need your continue support to help us reach the finals!

**VOTE FOR US TODAY | WWW.AFTA.COM.AU**

Voting opens now till 30 April, so don't delay!



### Hot Jobs (Australia) - April 2010

#### Corporate Consultant, North Sydney

- Great team environment
- Subsidised gym membership
- Career growth

This well known Travel Management Company based in North Sydney is looking for Corporate Consultants to join their expanding team. Fun team environment with great benefits.

Contact Emma MacPherson T: 02 9231 6444 E: emma@tmsap.com or apply online now!

#### Corporate/ Leisure Consultant – Hills District

- Mix of Corporate & Leisure
- Enjoy the benefits of working close to home

Our client is looking for an experienced consultant to join their team working on a number of Corporate Accounts and also assisting with Retail bookings. Fantastic office and a great team. Be rewarded with the generous incentive scheme on top of your salary.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or apply online now!

#### Calling all European Travel Consultant Specialists – Sydney CBD

- Up to \$45k plus super
- 2 Vacant positions

Do you love selling Europe as a travel destination? If so - here is your perfect role. We are looking for 2 retail travel consultants to work on an event based role whereby you will be booking groups and FIT's going to Europe. Must have minimum of 12 months experience in retail travel.

Contact Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or apply online now!

#### Global Services Operations Product Specialist

- Help Desk Level 2 Consultant
- Global GDS in Sydney
- Salary to \$60k pkg

Our client, a Global Travel Technology Company in the city is currently seeking a Global Services Operations Product Specialist, or a Help Desk Consultant. The objective is to achieve a high level of fault resolution within established processes and procedures. This role would suit a travel consultant who is looking at entering the world of Travel Technology, a great opportunity take your career and work for a GDS.

Contact Sally Matheson, Sally Frape T: 02 9231 6444 E: sallym@tmsap.com or apply online now!

#### Lifestyle Travel Consultant, Sydney CBD

- Manage the needs of their VIP Clients
- Extremely High end clientele
- Sell outside the square!

Manage the needs of their VIP Clients. You will be pulling out everything you have to organise and book the requests from these clients. You must be extremely polished and be able to sell the finer things in life!

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or apply online now!

#### Australian Travel Specialist - Brisbane

- Famils, travel perks and incentives – social & supportive team
- Ongoing training and career development – earn what you deserve

Award winning global wholesale travel company seeks a sales savvy travel consultant! Interviewing now!

Contact Anna Mayze T: 07 3262 8760 E: anna@tmsap.com or apply online now!

#### Retail consulting – thriving agency - 15 minutes from CBD - Brisbane

- Fun and social culture – excellent famils, travel perks and incentives
- Ongoing training and career development

Join this dynamic, supportive and award winning agency that thrives on delivering exceptional travel services for their clients. Realistic sales targets and a busy agency means you will earn exceptional commission. Don't wait, interviewing now!

Contact Anna Mayze T: 07 3262 8760 E: anna@tmsap.com or apply online now!

#### Sales Co-ordinator, Sydney

- North Shore location
- Great team & offices
- Variety Plus

Our client is looking for an experience Sales Co-ordinator to join their busy team. No day will be the same as you offer support to 4 BDM's, organize expo's and conferences and offer assistance to the marketing team. If you believe variety is the spice of life apply now.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or apply online now!

#### Junior Travel Consultant

- Must have a qualification in travel
- Busy office and fun team

Are you trying to get your foot in the door of the travel industry? Have you studied travel and have a qualification in travel? If so....call me NOW.... The role will be to assist the clients with quotes & making changes to their bookings in a helpful and professional manner.

Contact Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or apply online now!

#### Corporate Travel Consultant – Sabre & Tramada Required – Sydney CBD

- Up to \$60k plus super plus incentives
- Boutique Office, great management

Due to growing accounts this fantastic, boutique corporate travel company in the city are looking for an experienced international corporate consultant to come on board. You will be managing your own clients in an account management style of role, building and nurturing the relationships whilst booking & looking after all aspects of domestic and international travel needs.

Contact Sharon Moss, Karen McGrath T: 02 9231 6444 E: sharon@tmsap.com or apply online now!

#### Sales Executive, Sydney

- Dream Role, Dream Product
- 50k + Super

Presenting yourself in a professional and engaging manner at all times, this really is the ultimate of sales roles. Travelling the globe, you will be away from home at least 50% of the time. Reporting into the sales and marketing manager, you will be expected to develop and produce activity to secure new and existing business through representation at industry trade shows. If you think you could do this role and have at least 3 years experience as a sales exec, please apply today!

Contact Sally Matheson, Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or apply online now!

#### Fares Specialists! Ticketing Specialists! - Brisbane

- Support role in travel
- Helping & advising
- Busy and fast paced

Be part of a fun and exciting team of consultants all working together to service the many emails and inbound enquiries.

Contact Alex Sleba T: 07 3221 9916 E: alex@tmsap.com or apply online now!

#### International Leisure Consultants - Brisbane

- Famils, travel perks and incentives – exotic and intricate itineraries
- Strong repeat clientele – supportive team environment!

Join this dynamic, supportive and award winning agency that thrives on delivering exceptional travel services for their clients. Realistic sales targets and a busy agency means you will earn exceptional commission. Don't wait, interviewing now!

Contact Anna Mayze T: 07 3262 8760 E: anna@tmsap.com or apply online now!

Quality recruitment for the travel and hospitality industries in Asia Pacific



Awarded  
Best Practice  
Accreditation  
2010

T +61 2 9231 6444

E nswjobs@tmsap.com

W tmsap.com



BNE

MEL

PER

SYD

BKK

HKG

SHA

SIN

Partners in

DXB

UK

USA

Thanks for nominating our team in the 2010 NTIA awards.  
To help us reach the finals we need your support!

**PLEASE GO TO [WWW.AFTA.COM.AU](http://WWW.AFTA.COM.AU) & VOTE  
AA APPOINTMENTS NUMBER 1 IN CATEGORY 22!**

Voting is only open 14Apr – 30 April, so do delay!

**FOR THE BEST INDUSTRY VACANCIES VISIT OUR NEW WEBSITE @ [www.aaappointments.com](http://www.aaappointments.com)**

SYDNEY – 8/6 O'Connell St – (02) 9231 6377 – [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)

MELBOURNE – 1/167 Queen St – (03) 9670 2577 – [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)

BRISBANE – 13/97 Creek St – (07) 3229 9600 – [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

ADELAIDE & PERTH – (03) 9670 2577 – [recruitsa@aaappointments.com.au](mailto:recruitsa@aaappointments.com.au) & [recruitwa@aaappointments.com.au](mailto:recruitwa@aaappointments.com.au)

### ESPECIALLY FOR YOU

**SPECIAL GROUPS / CONFERENCES CONSULTANT  
SYDNEY CITY – SALARY PACKAGE \$50K + INCENTIVES**

We are currently searching for a very special consultant. Are you an Asia Specialist? Do you have experience with special groups and conferences? If you are a goal orientated achiever with strong organizational skills then you are the person we are looking for. You will be working for a boutique travel company with great training & development. You will receive a top salary package with amazing incentives & bonuses as well as great travel opportunities and room for growth. Don't miss out ...

### HEAR THE BELL BIRDS SINGING

**RETAIL TRAVEL CONSULTANT**

**MELBOURNE (OUTER NTH EAST) – SALARY PKG HIGHLY NEG**

Our client is an award winning, privately owned, retail agency in Melbourne's outer north east. Looking for an experienced leisure consultant to join their small, yet fun team. You will be responsible for servicing many new and repeat clientele and providing exceptional customer service. With great working hours and a choice of commission or set salary, this role could be what you've been searching for. Galileo highly desirable.

### EARN THE HIGHEST SALARIES IN THE INDUSTRY!

**MULTI SKILLED CORPORATE CONSULTANT  
MELBOURNE CBD – SALARY PKG TO \$80K (OTE)**

This structure truly is one of the highest paying consulting roles in the travel industry! Our client is a globally renowned corporate travel company that seems to be forever expanding. With a fantastic staff retention rate & working environments that promote fun and flexibility, this role screams PERFECT! Working on several corporate accounts, you will be rewarded for your efficiency and accuracy. Galileo essential.

**WHEN ONLY THE BEST WILL DO  
BLUE CHIP INTERNATIONAL CONSULTANT  
BRISBANE CITY – SALARY PACKAGE \$55K**

Do you have exceptional customer service skills and polished communication? We have a fantastic opportunity to join a blue chip team in managing this prestigious account. You must have minimum 12 months international consulting experience and enthusiasm to burn. Enjoy working Monday to Friday and within great city offices, close to restaurants and shopping. You will be given great support and training and this is very much a team orientated office. This one won't last long - call today!

### GET WITH THE PROGRAM

**CALLING ALL CORPORATE CONSULTANTS  
SYDNEY CITY – SALARY PACKAGE \$45K-55K +**

Are you tired of having no spending money over long weekends? Soon you will be living the high life. Finally earn what you are worth with a fantastic salary package PLUS no weekend work. You will have access to the world's best fares, great products and unsurpassed support. You must have a minimum of 3 years corporate travel experience with expert international fares knowledge. Sabre & Tramad skills are preferred and excellent customer service skills are essential.

### VOTED ONE OF AUSTRALIA'S BEST EMPLOYERS!

**HIGH END LEISURE CONSULTANT**

**MELBOURNE (INNER SOUTH) – SALARY PKG TO \$60K+**

Looking for a working environment you can settle in to indefinitely. This medium sized travel company requires a senior travel consultant to join their luxury leisure team and service a number of high end clients. Monday to Friday working hours only. Please note: solid experience servicing high end leisure clients is a must! Sabre highly desirable. 5 weeks annual leave on offer! Get in quick.

### NATIVE CALYPSO TRAINED A MUST

**WHOLESALE TRAVEL CONSULTANT**

**PERTH (CITY) – SALARY PACKAGE TO \$55K+ (OTE)**

Move aside from the low paying call centre wholesale environment and into one of the most rewarding companies in the industry. Not only will you be a part of a fun & award winning team of consultants, you will be responsible for your own files & sales. If you have a sensational relationship with your agents and believe this is one of your greatest strengths, you could soon be earning double your current salary.

### SELL SELL SELL!

**ASSISTANT MANAGER - YOUTH & STUDENT MARKET  
BRISBANE CITY & NORTH – SALARY PKG TO \$45K++**

Want to be excited to go to work everyday? Do you thrive on the excitement of booking adventure travel? Can you give expert advice on working holidays? This dynamic company needs you! Working in a fun-loving team you will be earning fabulous incentives and participating in amazing famils. If you are an experienced consultant looking for that next step into a supervisory role call today! Let us place you straight into that promotion that you're ready for.