TMS





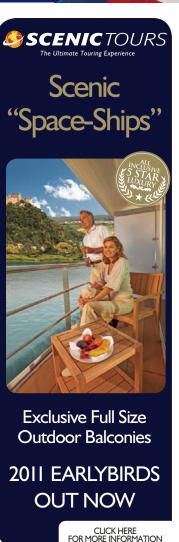
Wed 21 Apr 10

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EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au Ph: 1300 799 220



**HR Solutions** 



## Agents volcanic value

AUSTRALIA'S travel agents have "demonstrated their value in times of crisis" during this week's European aviation disruption, according to AFTA, which this morning issued a statement congratulating Qantas and other carriers for the way they have responded to the unprecedented standstill.

AFTA chairman Mike Thompson said the industry had been able to respond to the many calls from consumers, and airlines had been "willing to provide a range of flexible and reasonable alternatives for consumers to consider" including fare waivers.

CEO Jayson Westbury said that with the airline updates, agents had been well equipped to explain available options to their customers.

#### Creative vote push

CREATIVE Holidays (page 10) is today encouraging agents to vote in the National Travel Industry Awards, with the wholesaler nominated in the Best Wholesaler - International Product category.

Voting in the industry's premier awards is open until 5pm on Fri 30 Apr at www.afta.com.au.

AGENTS vote here

SUPPLIERS vote here

"It is times like these when the motto of AFTA: 'without a travel agent you are on your own' rings true," Westbury said.

A high-stakes gamble by British Airways has paid off today, with authorities reopening UK airspace at about 8am today (*TD* breaking news) while the carrier had more than 20 long haul flights inbound to London airports.

Emirates said it's not at this stage accepting passengers from SYD/MEL/BNE/PER for travel to any UK or Germany ports until at least Fri 23 Apr.

Qantas is expected to make an announcement about the status of its European flights later today.

#### LH/LX/OS combos

LUFTHANSA, SWISS and Austrian Airlines are now offering full fare combinability to 156 European destinations via 10 Asian gateways.

The combination Europe fares will autoquote in GDS - see p9.

## Bumper issue today

Travel Daily today has seven pages of news and photos, plus full pages from: (click)

- AA Appointments
- LH/LX/OS Combi Fares
- Creative Holidays



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EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au Ph: 1300 799 220



## **MEL** arrivals rise

**INTERNATIONAL** passenger movements at Melbourne Airport were up 16% year-on-year to 1,459,000 for the third quarter of the 2009/10 financial year, the airport reported yesterday.

Domestic pax numbers also rose by 5% during the period.

MEL ceo Chris Woodruff attributed the busy quarter to a surge in Easter traffic, the launch of V Australia services to Johannesburg, Tiger Airways to Brisbane, Jetstar lifting services to Cairns and Qantas adding its A380 flights on the London route.



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Return economy class airfares flying with Thai Airways International Return airport transfers

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# \$40k agent scholarship

THE Avis Travel Agent Scholarship of Excellence has this year been boosted by the participation of Southern Cross University, which has added \$10,000 worth of tuition at its School of Tourism and Hospitality Management to the winner's prize.

Now in its 14th year of operation, the scholarship also includes ICCA cruise training modules, business coaching and a Qantas business class trip for two to New York - with the total prize now valued at over \$40,000.

Entries for the scholarship open today at www.avisscholarship.com and "any travel agent who believes they provide their clients with superior service should apply, regardless of their position or level of experience," according to Avis Travel Industry Manager Russell Butler.

The scholarship is the brainchild of the Avis Travel Agents Advisory Board, with many winners over

## RSSC shipshape

**REGENT** Seven Seas Cruises hasn't had to change its cruising schedule despite the global travel chaos due to this week's European airspace closures (Cruise Weekly yesterday).

Local representative Wiltrans said that at this stage it's business as usual for the line.

the last 14 years having advanced their careers significantly in the industry.

This year the program is running earlier than previously, with candidates invited to register and answer five questions on their individual approach to customer service by 08 Jun.

To encourage early participation Avis is offering a \$50 shopping voucher to one registered agent each working day between today and 10 May.

Finalists will be flown to Sydney on 05 Aug to make presentations to the Advisory Board, with the 2010 winner announced that night at the Four Seasons Sydney.

#### Moneydirect for TTW

TRAVEL agents are now able to book cruises with Holland America Line and Carnival Cruise Lines and make payment at the same time with Travel the World after the firm intergrated Moneydirect into its online booking engine.

Peter de Maria, Moneydirect gm in Asia Pacific said: "The addition means agents will save valuable time and eliminate the potential errors often associated with manual processes."

TTW managing director Andrew Milmore said the move will make it easier for agents to book and pay for special deals, day or night.



A COUPLE stranded in Dubai by the volcanic ash cloud over Europe have held an online wedding ceremony after being unable to get back to the UK for the real thing.

24-year-old Sean Murtagh from west London and his new bride Natalie, live in Brisbane and were married here three weeks ago.

However they also planned a ceremony in Ealing for friends and family and ended up stuck in Dubai when they were heading to the UK last Thu.

Luckily obliging staff at their Dubai airport hotel helped them take their vows online.

"They have decorated the lobby of the hotel. They made us a three-tier wedding cake, set up a laptop with Skype and a projector," the thrilled groom said.

The ceremony was conducted online from London by celebrant Caroline Black, who said: "It was just like any other wedding except that the bride and groom weren't there".

THIS was a high risk way to escape from an icy situation.

Two Israeli tourists lost near New Zealand's Franz Josef Glacier have found their way to safety by setting fire to their clothing.

The pair got "caught out by darkness" with just a cigarette lighter with them according to a NZ police spokesman, who said the man had "lit his scarf to lead the way".

Rescuers saw the flames at about 8pm and raised the alarm, but the couple managed to get back to their car and leave the area before searchers arrived.

The officer said it was likely that given the distance they had had to cover in the dark "I think they must have burnt more than just the scarf".





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- Vanuatu Cook Islands Samoa



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EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au Ph: 1300 799 220

## World's 5-star airline. qatarairways.com



## Marriott Heads Down Under



THE Marriott Global Sales Office has this week welcomed Andeas Kohn, director of marketing for Courtyard by Marriott Thai hotels in Kamala Beach, Patong Beach, Surin Beach and Cah Am Beach. and Orawan Thomchayakorn, senior sales mgr of the new JT

Marriott Khao Resort and Spa in Phuket, to Australia to meet with customers in Sydney, Melbourne and Brisbane.

Pictured above are Avril Northridge, regional director of global sales South Asia; Orawan Thomchayakorn and Andreas Kohn.

#### **Absolute in Aust.**

ABSOLUTE Hotel Services, which represents U Hotels and Resorts 31 properties in Vietnam, Cambodia, India, Laos, Indonesia and Thailand has expanded its int'l operation to include Sydney and Melbourne sales offices.

4Corners Hotels and Resorts has been appointed to head up the local operation, which began earlier this month.

The increased coverage will benefit travel agencies, business to business firms, online agents, the MICE, corporate and govt sectors, the group says.

Absolute will also open new intl offices in Switzerland (for the European market) and Hong Kong (covering Asian markets), which join regional sales and marketing centres in Thailand, India and Vietnam.

#### Accor revenue up

ACCOR today reported a 3.1% increase in consolidated revenue for the three months to 31 Mar, saying this shows the "first signs of improvement in hotel key performance indicators, in particular in occupancy rates".

The company said that average room rates were also levelling out, lifting revenue per available room in most countries particularly in the UK which showed a 10.2% RevPAR uptrend.

#### eLearning entertains

TRAFALGAR is offering travel agents an entertainment pack, in their 'Let Us Entertain You' competition, just by telling the tour operator what they think of the eLearning training program.

The major prize includes a Nintendo Wii consul, Wii Fit game, iPhone, Panasonic Full HD Plasma TV and Blue Ray player, and weekly prizes of iTune vouchers.

Visit trafalgartours.com.au prior to 31 May to enter.

## Rail plus adds VIA

RAIL Plus's 'One Stop Shop' is growing with the addition of Via Rail in Canada, now selling reduced senior fares on trains between Vancouver and Toronto, Edmonton and Jasper.

## Uniworld WA mgr

UNIWORLD Boutique River Cruises in Australia has appointed Peter French to the role of sales manager in Western Australia.

French has 27 years industry experience, 13 of which were as sales and marketing manager of Star Cruises/Norwegian Cruises.

## CX up YVR route

**CATHAY** Pacific will increase capacity between Hong Kong and Vancouver from 15 Aug - 10 Sep, with the carrier adding a fourth weekly Boeing 747 service.

## TAR CLIPPERS cruise under full sail THE LARGEST MODERN TALI



Western Mediterranean Cruises from May until October 2010&2011

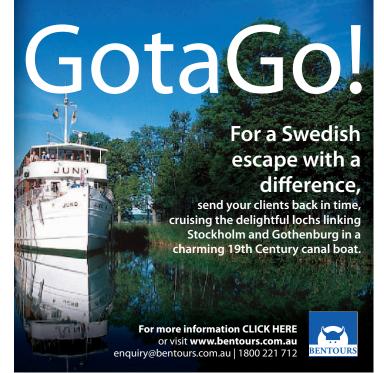
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Hi from Amalfi

Today we sailed along a coastline scattered with volcanic rocks foreany Italian villages. Relaxing now with a glass of Limoncello in hand - the sun is a pink burning globe over the old buildings f diff tops. Ah! La Dolce Vita...

Love Jof Pete

Brochure





11 DAY ITALIAN WONDERS TOUR

**INCLUDING THE CANONISATION OF** 

Mary MacKillop

**Exclusive** Departure 15 October 2010





Wed 21 Apr 10

EDITORS: Bruce Piper and Guy Dundas

#### FlyDubai to Luxor

UAE low cost carrier flyDubai is launching a five times weekly service between Dubai-Kabul from 17 May and a thrice weekly Dubai-Luxor route on 19 May.

## Winter savings

SAVINGS of up to 50% are being offered at Intercontinental, Crowne Plaza and Holiday Inn Hotels and Resorts for early bird bookings over the winter months.

The discounts apply at the hotels located in Australia, New Zealand, Fiji, French Polynesia and Papua New Guinea when booked via priorityclub.com/ earlybird from 30 Apr to 13 May.

## Face first in Vegas

IT'S a lot faster than the lift. The Stratosphere Hotel and Casino in Las Vegas has opened its new SkyJump attraction, which is claimed to be the world's highest "controlled free fall plunge"

Adrenalin junkies can drop 830 feet from the 108th floor of the hotel's tower to the ground at speeds of up to 40mph.

#### **HWT** comes out

**HARVEY** World Travel has today announced a new partnership with the Out & About With Kids magazine as part of a move to see the retail group focus on the family travel market.

## **Insurance move** good for operators

THE govt has announced that it will begin the evaluation of a new "no-fault" injury and disability scheme model in Australia.

The Productivity Commission will look at new approaches for funding and delivery of long term disability care and support including a no-fault social insurance approach similar to that available in New Zealand.

The current Australian regime sees people disabled in accidents forced to take legal action in order to fund their care - which in turn feeds through to make insurance for many adventure tourism operators too expensive.

NZ's strong domestic tourism product range is partly due to the affordabilty of the country's nofault insurance regime.

## Metropol opening

CROWN exec. chairman James Packer and celebrity chef Gordon Ramsay will this afternoon officially open the five-star Crown Metropol in Melbourne.

The property features Ramsay's first Australian restaurants - maze and maze Grill.

## Port Vila super sale

HIDEAWAY Island Resort, Port Vila has released a 'Super Sale' for bookings through until 31 Mar 2011, offering a \$50 per room credit in conjunction with its 'Stay 3, Pay 2' deal.

Guests booking a 'Stay 6, Pay 4' promo will receive a \$100 resort credit per room.

Bookings need to be made by 31 May - blackout dates apply.

## More Melb. Skal inductees



ABOVE: Three new members were inducted at the Melbourne International Skal lunch last week.

The group spent the day at Melbourne Zoo where Skalleagues and guests got up close and personal with a koala and the new baby elephant Mali.

Pictured above are the new inductees from left Julie O'Grady, World Hotels of Distinction; Julie Avery, Brighton Travel World; and Belinda Lopez, Royal Caribbean Cruise Line.

## **DescaradA promo**

**DESCARADA** Luxury Charters has extended its travel agent booking incentive until 31 May (was 01 May) which will see five lucky consultants win a \$4000 threenight cruise for two people around the Whitsunday Islands and one-night in Airlie Beach.

Eligible agents need to have booked a DescaradA cruise from 01 Feb 2010 to 31 Mar 2011. More info 02 9699 2214.

## Gap nomination

GAP Adventures has thanked the travel industry for its dual nomination in the 2010 AFTA National Travel Industry Awards, to be held on 11 Jul.

Tenille Hunt, GAPs sales rep. has been nominated for 'Rookie of the Year,' after 15 months on the job and the company is also nominated for 'Best Tour Operator - International.'

"We are especially pleased, and honoured, to be nominated by the trade for these awards as this gives us great confidence that the commitment we make to our partners is something that they welcome and recognise," said Gap Adventures APAC 'Head Honcho', Pete Rawley.

## King leaves Scenic

SCENIC Tours' airline product manager Jerome King has left the tour operator, and says he can be contacted at airlines@live.com.au.



## Area Sales Manager

Your road to freedom

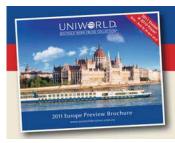
DriveAway Holidays, Australia's leading and award winning Car Rental Wholesaler is seeking an Area Sales Manager for VIC/TAS. The role will be to work on a full time basis in Victoria with travel to Tasmania through out the year.

The role requires a high level of self-sufficiency and involves maintaining an existing portfolio and seeking potential business opportunities for growth in your territory.

The base salary is \$48K + Super + Bonuses + Car & Travel Allowance. If you have a passion for travel, industry sales and networking, apply today.

Please email your confidential application no later than Friday 23 April 2010 to rebeccac@driveaway.com.au





## Uniworld 2011 Europe Preview Brochure Out Now

2011 Cruises at 2010 Prices! - Book by 30 April 2010

Thank you for nominating Uniworld

'Best Cruise Operator - International' Voting closes 30 April 10





PAPUA New Guinea Tourism Promotion Authority recently launched the PNG 2010 trekking season in Sydney.

Sandy Hollway, the Prime Minister's Special Envoy, announced the govt's second tranche of the Kokoda Track Safety Package which committed an additional \$3.1 million to improve the safety of trekking to PNG (*TD* 31 Mar). Pictured above *from left* are

#### **BIG4** addition

BIG4 Holiday Parks has signed BIG4 Castlemaine Gardens Holiday Park to its Franchise Group.

Castlemaine Gardens is located next to the Botanical Gardens and Lake Joanna in Castlemaine.

Sarah Anderson, PNG Tourism; Sandy Hollway; Mataio Rabura, PNG Consul General and Rod Hillmand, Kokoda Track Authority chief executive officer.

#### **Colourful Disney**

DISNEY'S California Adventure theme park is preparing to launch a new attraction dubbed 'World of Color' on 11 Jun.

The attraction will combine lights, water, music, fire and animation to create a "playful, nighttime spectacular" of Disney classics such as 'The Lion King', 'The Little Mermaid', 'Toy Story' and 'WALL-E'.

World of Color will be presented on Paradise Pier.

## Telephone Sales Consultant, Melbourne



Rail Tickets specialises in rail journeys throughout the UK, Europe, Canada, USA, Japan and New Zealand. With more than 10 years experience, Rail Tickets is a one-stop shop for any rail travel whether it be from point A to point B, the hi-speed Eurostar or exclusive options such as the Orient Express. We currently have an exciting opportunity available for a talented Telephone Sales Consultant to join our dynamic inbound Telephone Sales based in Melbourne.

To be successful in this role you will have excellent customer service skills, strong attention to detail, good communication skills, be self motivated and have previous travel industry experience.

To apply for this role please send your CV to careers@stellatravel.com.au by 27 April 2010

#### **SCEC** certified

THE Sydney Convention and Exhibition Centre has received three international certificates for environmental management, occupational health and safety and food safety.

It's the first venue in Australia to obtain three certificates and the only convention venue in the world to achieve these three specific standards.

"We host hundreds of thousands of visitors a year and we have a large, skilled workforce so it's important that we act responsibly whether we're controlling our environmental impact, providing a safe workplace or handling food for our many events," said SCEC ceo, Ton van Amerongen.

#### \$42.6m NT funding

THE Northern Territory Govt has allocated \$42.6 million in budget funding to continue to promote the NT around the globe as a premier tourist destination.

Tourism minister Malandirri McCarthy said the package would include "innovative and integrated marketing exmpaigns, continued support of airline services to the Northern Territory and developing new products from emerging Indigenous entrepeneurs".

\$2.1m of the money will fund airline support and \$30.9m will be used to promote the Territory to global and domestic markets.

Ms McCarthy said the allocation recognised the importance of the industry which employs 18,000.

## **Tasty Europe Tours**

TEMPO Holidays has released a seven day 'Flavours of Barcelona and Valencia' tour priced from \$1186ppts.

Package includes transfers, 4nts accom in Barcelona, 2nts accom in Valencia, 6 x b'fasts and 1 x dinner, coach, tourist train and bicycle transportion, sightseeing tours and various entrance fees.

For bookings call 1300 362 844.

# Travel Daily

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EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldailv.com.au

# WIN A "TRAVEL - SYSTEM"



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Enter NOW and be in with a chance to win technology to improve your productivity and fully compete in today's Global Market!



Travel Daily

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#### **Great Ocean Walk**

TOURISM Victoria and Virgin Blue will next month launch a three-week campaign to promote the Great Ocean Walk in Sydney and Brisbane, incl a National Geographic Channel promo.

'The Art of Walking' packages include 3-nights accom and are priced from \$689pp.

## Gong for AIME

THE Asia-Pacific Incentives and Meetings Expo (AIME) has won the 'Exhibition of the Year' award for the second year running, with the announcement made last night in Melbourne at the 2010 Meetings & Events Australia National Awards.



## HANAII.

Hawai'i Tourism Oceania

## ALOHA DOWN UNDER 2010

SO MUCH MORE HAWAI'



#### Hurry, Registrations Close Friday!

Brisbane Gold Coast Sydney Melbourne Tue 04 May 5-9pm Wed 05 May 7-9am Wed 05 May 5-9pm Thu 06 May 5-9pm

www.alohadownunder.com.au



EDITORS: Bruce Piper and Guy Dundas

#### **Borneo Beauties**



ABOVE: Gwenda Zappala. Sabah Tourism Board and Haley Wretham, Jetset Ashgrove, are pictured at a function in Brisbane on Mon night, organised by Royal Brunei Airlines, Brunei Tourism, Tourism Malaysia & Sabah Tourism Board.

Other seminars will be held tonight on the Gold Coast and tomorrow on the Sunshine Coast.

Haley came dressed as Queen of the Jungle - complete with snakes, lizards and butterflies.

#### **Best Western tiers**

**BEST** Western hotels is looking to categorise 4,000 hotels under the group's global portfolio into three new levels.

The plan would see Two Diamond rated properties remain under the Best Western brand, while Three and Four Diamond category hotels are expected to become known as Best Western Plus and Best Western Premier by Feb next year.

#### Beyond bonus

**BEYOND** Travel has cut the cost of its 'Croatia and Slovenia by Land and By Sea' tour, departing 10 Jun, now priced at \$4,400ppts. The deal represents a saving of \$3,000 per couple - 1300 363 554.

#### Direct deals to Vila

CORAL Seas has released a stay 7, pay 4 deal at the Waterfront Moorings Hotel in Port Vila to celebrate the relaunch of Air Vanuatu's direct service from Melbourne.

Packages start from \$989ppts ex MEL - coralseas.com.au.

#### JetBlue expands

US LOW cost carrier JetBlue Airways has announced new routes from Bradley Int'l Airport in Hartford, Connecticut to Fort Lauderdale and Orlando in Florida effective 17 Nov, with twice daily direct services.



#### **Travel Consultants**

BCD Travel, a global leader in Corporate Travel Management, is looking for dynamic and professional agents to join our team.

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## Accommodation Updates

WELCOME to Accommodation Updates, Travel Daily's Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



TE WAONUI FOREST RETREAT has opened in New Zealand's West Coast. The hotel offers 100 guest rooms, Canopy Restaurant and great views of the native rainforest. The Te Waonui Forest Resort is owned and operated by the Scenic Hotel Group.



HOTEL OFF THE SQUARE in Christchurch has installed a second set of windows to its front rooms to "seal in the atmosphere and keep out all the action of the streets". The hotel is located behind the Cathedral and above the tram tracks in Christchurch.



ENCORE in Macau will open today next to its sister property WYNN MACAU. The new hotel has an "intimate yet elegant and playful ambiance" featuring 414 suites and villas, two restaurants, a bar and over 3,000 square feet of retail space.



Fiji's OUTRIGGER ON THE LAGOON RESORT and CASTAWAY ISLAND are now offering a resort to resort helicopter transfer in Fiji. The transfer is available as a combo package incl 3 nights at Outrigger on the Lagoon and 3 nights at Castaway Island in a Bure.



Utell Hotels and Resorts has added the **EVERGREEN LAUREL HOTEL TAIPEI** to its portfolio. The property is Utell's first five star property in Taipei and features 95 spacious and well appointed quest rooms, including 35 suites, two restaurants and a

whole floor dedicated to health and rejuvenation.



Hotel Representation Australia has Castle Resorts & Hotels announced the signing of CASTLE

RESORTS and HOTELS, Hawaii. The group is a wholly owned int'l resort and hotel management company with 26 properties in Hawaii, Saipan and New Zealand. There are six properties in Oahu, four in Maui/Molokai, seven on Kaui and seven on the Big Island, one in Saipan and one in Auckland, New Zealand.



Rotana Hotels is set to open its first Dubai beach property on 01 Jun. The AMWAJ ROTANA JUMEIRAH BEACH DUBAI will feature 301 sea view rooms and suites, ideal for leisure and business travellers. The resort is just minutes away from the Internet City, Media City and Dubai Convention Centre.



Ascott Limited has added a second Citadines property in Japan. The new CITADINES KYOTO KARASUMA - GOJO has 124 units consisting of studios and one bedroom apartments, located only a short walk from the CBD, shopping malls, restaurants and entertainment facilities.



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Fraser Suites Sydney is an award-winning all-suite luxury hotel located in Sydney's CBD, next to Darling Harbour - Sydney's best kept secret!

The sleek 42 level tower offers 201 luxurious studio, one and two bedroom deluxe suites & two spectacular duplex penthouse apartments.

Design elements throughout are infused with warmth and modern furnishings evoke a sense of Manhattan style.

Throughout the month of April, **Travel Daily** readers will have the chance to win The "Ultimate Sydney Weekend" at Fraser Suites Sydney, where you'll be able to live like a star for a weekend in an ultra luxurious two bedroom duplex penthouse.

This incredible prize for two people valued at over \$4000, courtesy of **Fraser Suites Sydney** includes:

- · Two night's accommodation in a two duplex bedroom penthouse
- · Breakfast daily for two people
- · Complimentary Car Parking
- A bottle of Bollinger Champagne
  Handmade Belgian Chocolates
- Sky Walk pass for two people
- · Late checkout to midday

See Fraser Suites Sydney at:





To enter, please send in your best Sydney Secret. This can be anything from a local restaurant, walk, art exhibition or place to grab the best coffee! Extra points for creativity will be awarded.

Nymol Kim of Scenic Tours says her secret spot is: Sol Sutra in Darlinghurst

"Sol Sutra is a Music Cafe Lounge. They are both a cafe and a small bar.

Sol Sutra also has a focus on the arts. Their music style very much defines the vibe of Sol Sutra. Focusing on genres of music that have a soulful or jazz styled influence.

On their walls you will see paintings and pictures that are from local and international artists. Also aim to showcase poetry, spoken word and of course music.

Sol Sutra its putting the Soul into Sydney!"

Email your responses to: sacreteomp@travoldaily.com.au

CLICK HERE FOR TERMS & CONDITIONS

## AirAsia X to Tokyo

A NUMBER of airline blogs are today reporting that Malaysian low-cost long haul carrier AirAsia X has secured rights to operate flights between Kuala Lumpur and Tokyo's Haneda Airport.

## **Kiwi Collect portal**

INDEPENDENT hotel group Kiwi Collection has revamped its website to now feature Google Map technology, an enhanced keyword search functionality and specials - see kiwicollection.com.







# Travel Daily

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EDITORS: Bruce Piper and Guy Dundas

#### **Club Med for Taba**

CLUB Med has announced the development of a new property in the Red Sea resort of Taba Heights, with the 385-room resort also offering two restaurants, a spa, bars, a fitness centre and "superior leisure facilities".

## Surf's up for Sherilyn



ABOVE: Sherilyn Robinson from Hawaiian Airlines was very much looking the waxhead part during a recent Aloha Dayz surfing promotion in the NSW south coast town of Kiama.

HA is running a 'Spin the Aloha Wheel' competition alongside singer, pro surfer and Hawaii resident Donovan Frankenreiter, in partnership with Hawaii Tourism Oceania and the Aston Waikiki Beach Hotel.

One lucky customer is being offered the chance to win a trip for four to Hawaii by purchasing any Billabong, Palmers, Kustom or VSZ product at selected stores this week.

Pictured at Zink Surf Shop in Kiama are, from left: Allison

Douglas, Billabong; Sherilyn Robinson, HA; Matt Grundy, band member; Donovan Frankenreiter, musician/surfer; and Paul Meyer from Billabong.

The Aloha roadshow rolls on in Qld this week with more prize giveaways in Hervey Bay, Warana, Alexandra Headland and Coolum.

## **Bali Outrigger deal**

A HOT deal package has been released at the O-CE-N Bali by Outrigger on the Legian Beachfront, with prices starting from US\$135 per room per night, with a minimum two-night stay, including breakfast, return transfers and a one hour spa treatment for two per stay.

For more visit outrigger.com.



#### Sales Executive VIC/TAS

The Walshe Group, GSA for SAA, is seeking an experienced and committed Sales Executive VIC/TAS based full time in MEL.

Key responsibilities include:

- Identifying, sourcing and procuring incremental sales revenue by maintaining a regular call plan within Vic/Tas.
- Planning and organising sales activities such as product seminars, launches and presentations
- Achieving revenue targets and market objectives.

The successful candidate must possess the following:

- 3-5 years airline experience in a similar sales position in managing a sales territory
- Knowledge of airline terminology and processes
- Have access to their own car and current Australian drivers
  licence
- Have excellent presentation skills, a passion for sales and a reputation for dependability, integrity and flexibility.

Please forward your resume with a one page covering letter to applications@walshegroup.com by Friday 30th April 2010.





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BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

ADELAIDE & PERTH – (03) 9670 2577 – recruitsa@aaappointments.com.au & recruitwa@aaappointments.com.au

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SYDNEY - NORTHERN SUBURBS - SALARY PACKAGE \$50K +

A fantastic opportunity exists for an exceptional retail travel consultant to join a highly regarded Virtuoso agency. You will be seeing your high end and VIP clients by appointment only – no weekend work, fantastic product, excellent training and a great salary package. You will have at least 3 years retail experience with knowledge of the cruise industry. You will have excellent customer service skills, CRS skills are essential, ideally Galileo. This is a rare opportunity so don't miss the boat.

# HIGHER BASE FOR THE HIGH ACHIEVERS RETAIL TRAVEL CONSULTANT PERTH (SOUTH EAST) – SALARY PACKAGE to \$60K (OTE)

Looking for a fun harmonious working environment?
This top retail agency is seeking an experienced retail travel consultant with a small client base to join their award winning team. Not only will you be exposed to a wide variety of holiday requests, you will enjoy servicing diverse clientele. Although occasional Saturday's are required, a day in lieu is provided.

Galileo & Crosscheck skills are highly desirable.

#### **ROOM WITH A VIEW**

MULTI SKILLED CORPORATE CONSULTANT
MELBOURNE CITY FRINGE – SALARY PACKAGE TO \$65K

Step aside from the call centre corporate feel & into a boutique travel company that will appreciate your hard work each & every day. Working Monday to Friday business hours, you will soon see the flexibility smaller organizations can provide and the opportunity to work with more responsibilities than that currently given to you. Please note a minimum 2 years international corporate consulting experience is required.

#### SENSATIONAL SUNNY GOLD COAST MULTI SKILLED CORPORATE CONSULTANT GOLD COAST – SALARY PACKAGE \$52K

Do you have exceptional customer service & communication skills? We have a fantastic opportunity to join an AWARD WINNING corporate agency. You must have a minimum of eighteen months international consulting experience and enthusiasm to burn. You'll love working Monday to Friday and in a fantastic location, close to restaurants and shopping. Make the jump into corporate consulting and reap the rewards! Join the high flyers and call today!

# SHOW ME THE MONEY MULTI SKILLED CORPORATE CONSULTANTS SYDNEY CITY – SALARY PACAKGES \$50K-60K + (OTE)

Do you have champagne tastes but living on a beer budget? Dreaming of the day when you finally get the pay packet that you deserve? The search is on for outstanding multi-skilled corporate consultants. You will be working for an exceptional company with great career prospects. You'll be an experienced consultant with a min 3 years experience, have great time management and customer service skills. Don't wait for a rainy day – APPLY TODAY.

## SMALL & INTIMATE – LUXURY AGENCY HIGH END LEISURE TRAVEL CONSULTANT

MELBOURNE (INNER) - SALARY PACKAGE TO \$60K+

This boutique agency on the city fringe is seeking a high end leisure consultant who is looking to join a luxurious & professional office. With your Galileo & CCT skills and ability to service discerning, high-spend clientele you will be thrilled with the salary package this agency is willing to offer for the right candidate. Monday to Friday Business hours only & fantastic educationals offered when feasible.

# REDUCE YOUR HOURS PART TIME RETAIL TRAVEL CONSULTANT MELBOURNE (SOUTH) – SALARY PRO RATA \$45K

This highly sought after part time consulting role is currently available in Melbourne's South. This well established agency requires a competent retail travel consultant with Amadeus skills to help take the load off the full time consultants in the office. Lovely working environment with flexibility on working hours. Salary is negotiable dependant on experience, however international consulting experience is essential.

## URGENT CALL - AIRLINE TEMPS! 20 ROLES NOW! AIRLINE RESERVATIONS – IMMEDIATE START !!

AIRLINE RESERVATIONS – IMMEDIATE START II BRISBANE CITY LOCATION – TOP HOURLY RATE

We have an URGENT call for experienced consultants with CRS experience to join this fantastic temp assignment starting ASAP! You must have skills in Galileo, Sabre, Amadeus or another Airline Reservations System. Strong customer service skills are essential. We have a number of positions on offer and both full time & part time hours will be considered. Earn some great \$\$\$ while working in this fun assignment. Don't miss out! Make the call today!!!



## **Fare Combinability with** Austrian, Lufthansa and SWISS

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All fares to Europe via Asia are combinable on half round trip basis and will autoquote in your GDS. Say goodbye to ADMs and enjoy greater availability and gateway options in the peak seasons. Combinability is now offered across all classes of services with even more flexibility and choice.

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