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# Travel Daily AU

First with the news

Tue 27 Apr 10 Page 1

EDITORS: Bruce Piper and Guy Dundas  
E-mail: [info@traveldaily.com.au](mailto:info@traveldaily.com.au) Ph: 1300 799 220

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## Let it snow!

TODAY *Travel Daily* has released its 2010 Southern Hemisphere ski supplement, detailing the latest information for the upcoming ski season in NSW, Victoria, New Zealand and South America.

The supplement, which includes an exclusive competition for *TD* readers to win a ski holiday in Queenstown, NZ courtesy of Value Tours and Air New Zealand, was distributed earlier today to *TD* readers and is also available for download from our website at [www.traveldaily.com.au](http://www.traveldaily.com.au).

## \*\*\*\*\* KEITH PROWSE NRL GRAND FINAL 2010



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## Europe backlog clearing

QANTAS is expecting its backlog of passengers due to last week's suspension of European flights to clear in the next 24-48 hours.

A spokesperson for the carrier told *TD* today that all affected passengers now have confirmed seats, with the carrier to operate a sixth supplementary service to London via Singapore tonight.

Other airlines have also reported that things are returning to normal, incl Singapore Airlines which said its passengers are now all "either safely en route to their intended destinations or booked on a flight to travel at their earliest convenience".

## Footy tip winners

CONGRATS to Tania Bevan of Travelscene Hamilton who was the Round 5 winner of *TD*'s AFL Footy Tipping comp, winning a Sydney Attractions Group family pass to Sydney Wildlife World.

And Lisa Krajnovic of Harvey World Travel was the top scorer in the NRL tipping over the weekend, winning two bottles of Fraser Gallop wine courtesy of Tourism Western Australia.

And Malaysia Airlines said it's mounted 12 extra 747 services to clear a backlog of more than 3200 passengers in Kuala Lumpur.

Emirates said it continues to "look for creative solutions" to the backlog, including extra flights ex London Gatwick and rerouting EK347 between Kuala Lumpur and Dubai to operate via Bangkok 26-29 Apr.

## QR Sydney push

QATAR Airlines is one of a number of carriers which are supporting a new campaign to promote Sydney to the world. Launched on Fri, other airline partners include Qantas, Etihad, Emirates, China Southern, V Australia and Singapore Airlines.

The campaign has the quirky tagline 'Sydnicity' which Tourism NSW said describes the city's "unique energy" - and is a word which TNSW probably hopes will end up in the dictionary.

## What an issue!

*Travel Daily* today has seven pages chock full of news and photos, plus full pages:

- TMS Asia Pacific
- AA Appointments
- Qantas Holidays - NTIA
- Virgin Blue - NTIA
- Oman Tourism

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**Travel Daily AU**  
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**Flight numbers soar 70%**

THE number of flights at major Australian airports is set to increase by 70% over the next 20 years, according to a government report released this week.

Aircraft movements through capital city airports to 2029-30 also forecasts that passenger numbers will increase twice as fast, by 140% to 235m by 2030.

The biggest growth is expected on international routes, with annual increases expected to average 5.3% - compared to a 4% growth rate on inter-capital routes and 3.5% for regional flights.

The forecasts are based on projections of average aircraft size and seat utilisation rates, and continue 31 years of growth.

Brisbane is expected to grow faster than other capital city airports, with a 4.9% annual

growth rate taking it to 51.2 million passenger movements over the next two decades.

But Sydney will retain its position as the country's biggest airport, with a 4% growth rate seeing it handle 72.9 m passengers a year by 2030.

Melbourne will grow slightly faster at 4.2% to 57.7m, while Perth will also see 4.7% annual growth to reach 24.8m.

Federal transport minister Anthony Albanese said the report showed that airport operators need to continue planning and investing for the future.

"Despite the global recession, the growth in the popularity of air travel is likely to quickly return to strong historic levels.

"A strong, vibrant aviation industry is vital to Australia's continued economic development," Albanese said.

**CI TPE/BNE red-eye**

CHINA Airlines has altered its current daytime departure out of Brisbane to Taipei to an overnight service, effective 01 Jul.

At the moment flights leave BNE at 1:05pm, but according to travel agent GDSs, this service moves to a 11:00pm departure which lands in TPE at 6:00am.

The change will provide pax with greater onwards service connections to Korea and Japan.

**TT to Cairns**

TIGER Airways has just announced the commencement of daily services between Melbourne (Tullamarine) and Cairns.

The new route will debut 16 Sep with fares on sale now from \$98 one way, with CNS airport ceo Stephen Gregg saying the move will "bring a new section of the market to Cairns".

**Window Seat**

PLAYBOY founder Hugh Hefner has played a key role in saving the iconic Hollywood sign on the hills above Los Angeles.

A conservation group needed cash to buy land from a developer to stop any construction which would mar the sign, and Hefner personally donated \$900,000 to reach the \$12.5m target.

The ageing publishing magnate said the tourist landmark "is Hollywood's Eiffel Tower, and I'm pleased to help preserve such an important cultural landmark".

Other donors included Tom Hanks and Steven Spielberg.

THE small Canadian town of Vulcan last weekend welcomed a very important tourist, with the first ever visit by actor Leonard Nimoy, who played Mr Spock in the Star Trek series and movies.

The tiny farming community every year welcomes hard-core fans of the show because of its association with Spock's home planet - but until now the man himself hadn't been there.

"I have been a Vulcan for 44 years - I figured it was time I came home," Nimoy told a delighted crowd at an official ceremony in the town centre.

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Airline of  
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**QATAR**  
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## What a Brilliance famil



ABOVE are a group of agents on board the Royal Caribbean's *Brilliance of the Seas* recently as part of an Emirates and Dubai Tourism educational.

The agents cruised for seven nights along the Arabian Peninsula, with stops at Muscat in Oman, and Fujairah & Abu Dhabi in the United Arab Emirates.

Highlights included watching the male participants trying to conquer the climbing wall, a golf tournament, a city tour of Dubai

and a tour of Muscat.

Pictured above at the Group Formal night *from back*: Roland Kautzky, Cruisabout Toorak; Kath Williams, Jetset Rowville; Michael Baker, National Network Travel; Belinda Lopez, RCCL; Beulah Phillips, Jetset Elsternwick; Mario Cufone, Phil Hoffman Travel; Kay Wheaton, Cruise Collection; Glenys Dean, Jetset Pt Cook; Bianca Orsola Rose, Adventure World; Shaun Abblitt, Travelscene Malvern; and Derek Harwood, Cruisabout Kew.

## TSAX conference

TRAVELSCENE American Express says it's hoping to lure over 300 "new and experienced, young and old" agents and up to 70 preferred suppliers to its upcoming National Consultants Conference in Aug.

Held on 07 & 08 Aug in Cairns, it will feature Business Workshops, an interactive product expo, keynote speakers, as well as a Recognition & Awards Dinner.

"It's for consultants who have 20 years experience or those that have just started in travel, but as importantly it's about the love of travel, the passion, the excitement and the fun," said TSAX gm Jacqui Timmins.

## Google eyes ITA

INTERNET giant search engine Google is rumoured to be interested in entering the online travel business, according to reports by *Bloomberg News*.

Google is apparently keen to acquire US-based ITA Software Inc. which provides software for other online travel companies such as Orbitz and Kayak, along with airlines including Air Canada and Continental Airlines.

## LH A380 seating

GERMAN carrier Lufthansa has revealed the seating configuration for its Airbus A380, which will offer a total of 526 seats, as revealed by *Travel Daily* last year (*TD* 27 Nov).

According to travel agent GDS seat maps, LH's first double-decker aircraft will feature 8 First class and 98 Business class seats on its upper deck.

The Economy class cabin on the lower deck features 420 seats configured 3-4-3, including four 'Premium' rows of seats occupying rows 50 to 54.

Lufthansa is expected to take delivery of its first superjumbo from Airbus late next month.

## GA increases fares

GARUDA Indonesia has raised Executive Class fares ex Sydney, Melbourne and Perth to Denpasar, Jakarta, Asia, the Middle East, Amsterdam and Dubai, for departures from 01 May.

GA advises that Denpasar and Jakarta are no longer common-rated for flights from Perth, that Ho Chin Minh City fares have been withdrawn, and that refunds are now permitted after departure, on application.

Additionally, Executive fares on Indonesia domestic services are expected to rise shortly.

GA has also raised its Economy Class fares between Perth and Jakarta from the same date.

Garuda was not able to provide *TD* with a specific guide as to the percentage rise.

## BA text move

BRITISH Airways has launched a new text messaging service for US customers giving up-to-the-minute flight information as much as five days in advance.

To get the details users text D for departures or A for arrivals, followed by a space, the date and the BA flight number.



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## No recline seats

SPRIT Airlines in the USA has introduced 'Pre-Reclined' seats on two of its new Airbus A320s.

The carrier suggests the seats, which are actually fixed upright, are cheaper to maintain as there are no moving parts and more fuel efficient than regular seats because they are lighter, which will lead to lower fares.

Spirit is trying to talk up the new design, saying "a greater recline built into the design offers comfort throughout the entire flight as you do not need to put the seat in a full upright position during take-off and landing."

And it gets better, with the airline reporting that "fewer moving mechanisms mean less maintenance and fewer delays."

The 178-seat A320s are flying between Fort Lauderdale-New York LaGuardia & Washington DC.

Spirit has two more jets joining its fleet later this year with the same 'Pre-Reclined' seat options.

## Paypal iPhone app

INTERNET payments processor PayPal has launched a new application for the Apple iPhone which it says is an ideal way for travellers to access their money anywhere, anytime.

The App simplifies the sending and receiving of money and has a "Split Cheque" feature enabling the quick, accurate and easy calculation and transfer of funds amongst groups travelling together.

It also features a global currency calculator and is available in 15 languages.

The new application is now available for free download from the Apple iTunes store.

See [www.paypal.com/mobile](http://www.paypal.com/mobile).

## C&K gets Woodies

COX and Kings has added a VIP sporting experience for this year's Wimbledon Championship to be hosted by Mark Woodforde and Todd Woodbridge.

The package starts from a cool \$22,890ppts including five nights accom at Radisson Mayfair Hotel, daily Gatsby Club admission for Wimbledon to see the semi final and finals action in men's, women's and doubles and more.

For details call 1300 836 764.

## Frontier adds Gogo

FRONTIER Airlines has jumped on the Gogo bandwagon, with plans to offer the inflight internet service on 32 Embraer E170 and E190 jets by the end of the year.

## Eclipse named

CELEBRITY Cruises latest vessel, *Celebrity Eclipse*, has been officially named at a ceremony in the UK, attended by the cruise line's CEO Dan Hanrahan, chairman Richard D. Fain and Godmother, Emma Pontin.

The Solstice-class vessel's first unofficial sailing was to transport 2,200 passengers stranded by the volcanic eruption in Iceland, from Bilbao, Spain to Southampton in the UK (TD 20 Apr).

"Who knew that a \$700m ship would star her career as a emergency transport?" said Celebrity chairman Richard Fain.

"One of the particular pleasures was seeing how responsive our exceptional crew was, and how much effort they contributed to make sure that these unexpected guests had the time of their lives."

## Oberoi BOM opens

A RESTORED and revitalised Oberoi Hotel in Mumbai reopened its doors to guests on 24 Apr for the first time since its closure over a year ago when the luxury hotel was ransacked by terrorists in city-wide attacks (TD 27 Nov 2008).

## Melbourne Cup in the USA



ABOVE: The Victorian Racing club together with Emirates, Austrade, City of Melbourne, Invest Victoria, Tourism Victoria, Melbourne Convention and Visitors Bureau and the Seven Network Limited held a dinner in Los Angeles recently to celebrate the 150th running of the

Melbourne Cup later this year, to showcase the significant role The Cup has played in the social and cultural development of Australia.

Pictured above at the event held on 24 Apr, *from left*, are: Alan Johnson, Ramada Plaza chief executive officer; Sue Lloyd, deputy ceo VRC and Paul Birchall.



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## Japan/Indo air pact

THE governments of Japan and Indonesia have agreed to more than double the amount of air traffic operating between the two countries, to 75 weekly services, as part of a new bilateral deal.

The agreement sees the removal of codeshare restrictions between the countries and domestic sectors, and no restrictions on which airports can be used in Japan and Indonesia.

## Guided EU walks

ADVENTURE World has three guided European walking tours on offer with discounts on 20 departures in May, Sep and Oct.

The three tours are on sale from \$2,926pp for 8-days on France's coast of Provence, \$3,555 for the 11-day Italy's Amalfi Coast hike and \$2,631 for eight day walk in Spain's Andalucia region.

For bookings call 1300 363 055.

## AA China stalled

AMERICAN Airlines has been forced to postpone the start of new direct services between Chicago and Beijing because it was unable to attain landing and take off slots at Beijing Capital Airport from 26 Apr.

In a statement AA said it had applied for "commercially reasonable and industry accepted slots" in Oct last year, and had been granted approval by the govts of both the US and China.

"American's planned flights were sold with the reasonable expectation that, in common with industry practice, viable slots would be confirmed in time for the scheduled start date," the carrier stated.

AA has pushed back the start date until 04 May, "hopeful that the slot issue can be resolved by that time."

## Intermedia AHA pact

THE Intermedia Group and the Australian Hotels Association have formed the Australasian Hotel Industry Conference & Exhibition, with the inaugural event planned for Syd on 03 Sep.

The one-day conference is aimed at CEOs, hotel executives, general managers, tourism leaders along with hotel goods and service providers in Australia, New Zealand and the South Pacific.

The event will feature a series of business sessions, held at the Swissotel Sydney.

## Know how to swim?

VIRGIN Blue will begin showing surf safety videos on domestic flights to the Gold Coast in a bid to create awareness and educate passengers about beach conditions and potential surf dangers.

Queensland's Tourism Minister Peter Lawlor said he would be encouraging Qantas and other airlines to follow the move.

## Robin Hood promo

VISITBRITAIN has announced a new partnership with Universal Pictures to leverage the exposure of various British locations used in the filming of the new Russell Crowe film *Robin Hood*.

## Cycle the Canyon

VISITORS to the Grand Canyon National Park in the USA will soon have a new mode of transport to tour the South Rim - by bicycle.

Bikes will be available to rent from the park's visitor centre at the start of next month, from 8am to 6pm daily.

## More High Teas

CAPTAIN Cook Cruises has added a third weekly High Tea at Sea cruise on Sun's, operating at 2.30pm from 16 May-31 Oct, due to popular demand.

## Shoddy VIE terminal

CIVIL engineers in Vienna have identified over 3,000 deficiencies (500 of which are severe) with the construction of the new Skylink Terminal at Vienna Airport which is currently under construction.

The engineers identified that some glass panels were only 5mm thick when they should have been 18mm, and that parts of the ceiling have been classified as "life threatening".

## Tokyo preferred

PREFERRED Hotels & Resorts has added a second Tokyo hotel to its portfolio with The Capital Hotel Tokyo, to open in Oct 2010.

## Maxima honour

THE Dutch Royal Family's Royal Highness, Princess Maxima has been bestowed with the honour of naming Holland America Line's Signature-class vessel, *ms Nieuw Amsterdam*.

The ceremony for the 2106-pax ship will be held in Venice, Italy on 04 Jul.

## Close shave for HOT staff



ABOVE: House of Travel staff in NZ did their bit for cancer with a number of staff supporting the 'Shave for a Cure' fundraiser recently.

Pictured above hairless, from left: Mele Prescott, HOT Product; David Fordyce, product director and member of the executive team; Gav Milligan, HOT product; Julie Ferrard, HOT product; Jonathan Klouwens, cfo; Santie Rossouw, HOT product; and Lindsay Cowley, e-commerce

director and member of the executive team.

## CX, VS accused

VIRGIN Atlantic and Cathay Pacific are facing an investigation by the UK Office of Fair Trading over allegations that they colluded over pricing of fares between London and Hong Kong.

The watchdog said it was given notice of the infringements by CX which would give the Hong Kong-based carrier immunity from penalties if it cooperates.

It's claimed that employees of the carriers "exchanged commercially sensitive information on pricing and other matters over a number of years".

A spokesman for the OFT said it shouldn't be assumed at this stage that the carriers have acted illegally, saying they "will now have an opportunity to respond to our proposed findings before we decide whether competition law has in fact been infringed".

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## Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* regular weekly feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



**Kumuka - North America 2010/11**  
Kumuka Worldwide has released its latest North America brochure which incl new tours travelling through Canada and the US. There are a total of 22 trips designed to cater for ages 18 to 65 (US camping tours age limit is 45). Some of the tours offered include the two-week Yellowstone and California Discoverer, the Alaska National Parks and The Rockies in Style tours. Order a copy at [www.tifs.com.au](http://www.tifs.com.au).



**Insight Vacations - Winter Europe & Eastern Mediterranean 2010/2011**  
This first-time release flyer features six new *Select* itineraries, offering touring options for travellers looking to explore Europe's winter delights, as well as 23 premium escorted tours including Egyptian itineraries, Christmas Market departures, and Italian touring and journeys to Morocco, Greece, Spain and Portugal. For more info see [insightvacations.com.au](http://insightvacations.com.au).



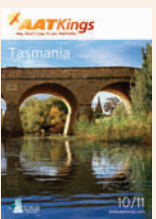
**BIG4 - The Big Holiday Guide 2010**  
This free brochure features more than 180 unique BIG4 Holiday parks Australia wide. The easy-to-read guide is colour coded for each state, and features info about the types of accom available, park facilities and amenities as well as maps highlighting each BIG4 Holiday Park's location. For a guide visit [big4.com.au](http://big4.com.au) or call 1300 738 044.



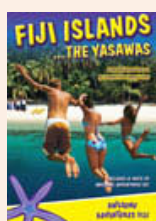
**Travel2 - South Pacific 2010/11**  
This 56 page brochure features a comprehensive selection of destinations incl Vanuatu, the Cook Islands, New Caledonia, Tahiti, Samoa, Tonga and Niue. It features a range of accom from budget to 5 star resorts and well as a host of sightseeing tours and ideas for "Must Do" activities on each island. Brochures are available through TIFS.



**Active Travel - Antarctica 2010/2011**  
Active Travel has teamed up with leading Antarctic cruise operator, Canada-based One Ocean Expeditions, to offer nine voyages to the frozen continent in the Summer of 2010/11. All sailings depart from Ushuaia, Chile and travel is aboard the ice breaker *Marina Svetaeva*, with can hold a maximum of 88 paxs. For more information on the program call (02) 9264 1231 or [www.activetravel.com.au](http://www.activetravel.com.au).



**AAT Kings - Tasmania 2010/11**  
This brochure showcases best value attractions and sights of the Apple Isle. Tours start and end in Hobart to allow clients easier access to and from mainland Australia. Two new trips have been added to the program - the 3-day *King Island* tour and 3-day *Flinders Island* tour, as well as "you are invited" dining experiences. See [aatkings.com](http://aatkings.com).



**Awesome Adventures 2010/11 - Fiji/Oz**  
A brand new look for the Fiji Time and Fiji/Oz brochures are set to be released soon, due to suppliers running low on current stock. The firm says in the meantime a Product Update flyer is available with new product and a few changes. Keep a look out on the website for brochure ordering at [www.awesomefiji.com](http://www.awesomefiji.com).

## LAN confirms Paris

LAN Airlines has officially announced it wants to begin a thrice weekly service from Santiago, Chile to Paris Charles de Gaulle, via Madrid, from 02 Sep.

The move was flagged earlier by *TD* last month (*TD*)

## WIN THE ULTIMATE SYDNEY WEEKEND



*Fraser Suites Sydney* is an award-winning all-suite luxury hotel located in Sydney's CBD, next to Darling Harbour - **Sydney's best kept secret!**

The sleek 42 level tower offers 201 luxurious studio, one and two bedroom deluxe suites & two spectacular duplex penthouse apartments.

Design elements throughout are infused with warmth and modern furnishings evoke a sense of Manhattan style.

Throughout the month of April, *Travel Daily* readers will have the chance to win The "Ultimate Sydney Weekend" at *Fraser Suites Sydney*, where you'll be able to live like a star for a weekend in an ultra luxurious two bedroom duplex penthouse.

This incredible prize for two people valued at over \$4000, courtesy of **Fraser Suites Sydney** includes:

- Two night's accommodation in a two duplex bedroom penthouse
- Breakfast daily for two people
- Complimentary Car Parking
- A bottle of Bollinger Champagne
- Handmade Belgian Chocolates
- SkyWalk pass for two people
- Late checkout to midday

See *Fraser Suites Sydney* at: [www.fraserhotels.com](http://www.fraserhotels.com)



To enter, please send in your best Sydney Secret.

This can be anything from a local restaurant, walk, art exhibition or place to grab the best coffee!  
Extra points for creativity will be awarded.

Darryl Slosberg of Sabra Travel has sent us the following entry:

"Wandering down Wentworth Street in Surry Hills Sydney-you are knocked about by the brilliant spicy smells coming from a hole in the wall. Milk crates on the pavement and people spilling out from the dorrway is the only indication something wicked is going on. Peek inside the tiny space and see people huddled over tables of steaming spicy Thai food-just like the street food of Thailand and at the same great prices.If you are lucky enough to get a table-grab it for the best spice feast in Sydney -Thats Spice I AM-yum."

Email your responses to: [secretcomp@traveldaily.com.au](mailto:secretcomp@traveldaily.com.au)

**CLICK HERE FOR TERMS & CONDITIONS**

## Top Dollar for Hertz New AS routes

CAR rental juggernaut Hertz has agreed to take over rival Dollar Thrifty Automotive Group in the US for around US\$1.17b.

The move will bolster Hertz rental locations by 1,550 depots to 9,800 worldwide.

ALASKA Airlines (AS) will begin a daily service from San Diego to Maui from 01 Oct, and to Puerto Ballarta, Mexico from 12 Nov.

AS is also beefing up capacity to Kona with a four times weekly service ex Portland, Oregon.

MEANWHILE, AS and Horizon Air have increased their baggage fees by US\$5 to US\$20 for the first and second piece of checked luggage.

Unaccompanied minor fees have been cut from US\$75 to US\$25 per sector.

The higher prices take effect on 01 May, for travel after 16 Jun.

## LHW production up

THE Leading Hotels of the World has reported that its generated hotel sales figures are up 27% year-on-year to US\$140.9 million for the first quarter of 2010.

Revenue from Australian sales was up 84% compared to 2009.



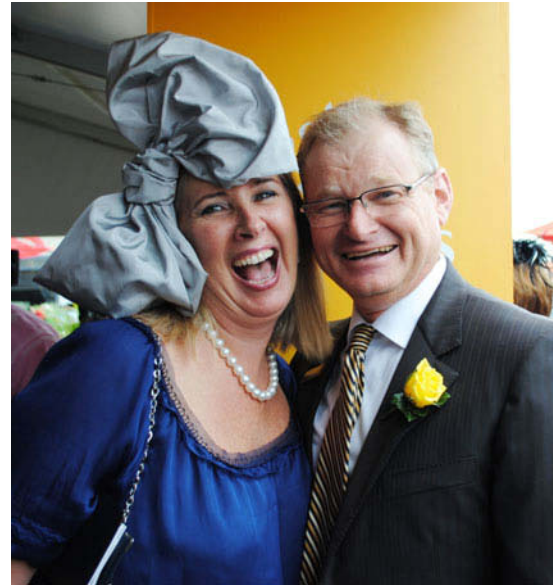
# Frisky fillies have a flutter with Emirates

ON Sat Emirates once again welcomed the industry to a day at the races, with agents enjoying the carrier's Indian-themed pavilion at Sydney's Randwick Racecourse for the Sydney Cup.

TD was lucky enough to be included in the event, and these photos show the attendees kicking up their heels as they wind down after an very busy week dealing with the Iceland volcano fallout.

On the minds of some of those present was the next theme for the Emirates race pavilion at the Melbourne Cup in Nov, with speculation centring on new destinations already announced by the carrier incl Prague, Amsterdam and Madrid - and the smart money leaning towards a Spain-themed marquee.

The day was hosted by the genial EK sales manager Tim Harrowell, who's pictured right with Fay Cohen from Travel Phase in Double Bay. The enterprising Cohen has also launched Sydney's first "luxury one room hotel" above her agency which is already enjoying strong patronage from the rich and famous - see [www.costaplenti.com.au](http://www.costaplenti.com.au).



ABOVE: I do like that hat! Sue Graham from Stella Travel with Peter Douglas, Emirates.

RIGHT: Lynne Clarke from MSC Cruises with the urbane Jerome King, ex Scenic Tours.



ABOVE: Quite a line up! Mark Bowden of Emirates; Mario Borg, JetGlobe; Lincoln Bache, Emirates; and Paul Polyviou, Kyrenia Travel.



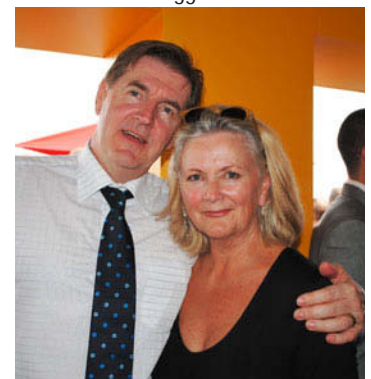
ABOVE: Kelly Truran from Stella Travel with Anthony Cassar of Breakaway Travelclub.



LEFT: Alistair Fernie, Harveys Choice Holidays; Merryn McLachlan, Travel Media Group; Brett Jardine from the International Cruise Council Australasia; and Gil McLachlan, Harvey World Travel Manly, Mosman and Wagga.



ABOVE: Tim Harrowell, EK enjoying the day with Helen Demetriou from travel.com.au.



ABOVE: Oliver Tams, JTG Business Select with Janette Davie, Pinpoint Travel.

LEFT: Julie Steel and Nikki Keegan, Emirates.



# Develop Your Career Action Plan

Let us help you find your next opportunity



## THANK YOU!

for nominating our team in the 2010 NTIA awards

We need your continue support to help us reach the finals!

### VOTE FOR US TODAY | WWW.AFTA.COM.AU

Voting opens now till 30 April, so don't delay!



#### Hot Jobs (Australia) - April 2010

##### Corporate Consultant, North Sydney

- Great team environment
- Subsidised gym membership
- Career growth

This well known Travel Management Company based in North Sydney is looking for Corporate Consultants to join their expanding team. Fun team environment with great benefits.

Contact Emma MacPherson T: 02 9231 6444 E: emma@tmsap.com or apply online now!

##### Corporate/ Leisure Consultant – Hills District

- Mix of Corporate & Leisure
- Enjoy the benefits of working close to home

Our client is looking for an experienced consultant to join their team working on a number of Corporate Accounts and also assisting with Retail bookings. Fantastic office and a great team. Be rewarded with the generous incentive scheme on top of your salary.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or apply online now!

##### Calling all European Travel Consultant Specialists – Sydney CBD

- Up to \$45k plus super
- 2 Vacant positions

Do you love selling Europe as a travel destination? If so - here is your perfect role. We are looking for 2 retail travel consultants to work on an event based role whereby you will be booking groups and FIT's going to Europe. Must have minimum of 12 months experience in retail travel.

Contact Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or apply online now!

##### Global Services Operations Product Specialist

- Help Desk Level 2 Consultant
- Global GDS in Sydney
- Salary to \$60k pkg

Our client, a Global Travel Technology Company in the city is currently seeking a Global Services Operations Product Specialist, or a Help Desk Consultant. The objective is to achieve a high level of fault resolution within established processes and procedures. This role would suit a travel consultant who is looking at entering the world of Travel Technology, a great opportunity take your career and work for a GDS.

Contact Sally Matheson, Sally Frape T: 02 9231 6444 E: sallym@tmsap.com or apply online now!

##### Lifestyle Travel Consultant, Sydney CBD

- Manage the needs of their VIP Clients
- Extremely High end clientele
- Sell outside the square!

Manage the needs of their VIP Clients. You will be pulling out everything you have to organise and book the requests from these clients. You must be extremely polished and be able to sell the finer things in life!

Contact Sally Matheson T: 02 9231 6444 E: sallym@tmsap.com or apply online now!

##### Australian Travel Specialist - Brisbane

- Famils, travel perks and incentives – social & supportive team
- Ongoing training and career development – earn what you deserve

Award winning global wholesale travel company seeks a sales savvy travel consultant! Interviewing now!

Contact Anna Mayze T: 07 3262 8760 E: anna@tmsap.com or apply online now!

##### Retail consulting – thriving agency - 15 minutes from CBD - Brisbane

- Fun and social culture – excellent famils, travel perks and incentives
- Ongoing training and career development

Join this dynamic, supportive and award winning agency that thrives on delivering exceptional travel services for their clients. Realistic sales targets and a busy agency means you will earn exceptional commission. Don't wait, interviewing now!

Contact Anna Mayze T: 07 3262 8760 E: anna@tmsap.com or apply online now!

##### Sales Co-ordinator, Sydney

- North Shore location
- Great team & offices
- Variety Plus

Our client is looking for an experience Sales Co-ordinator to join their busy team. No day will be the same as you offer support to 4 BDM's, organize expo's and conferences and offer assistance to the marketing team. If you believe variety is the spice of life apply now.

Contact Karen McGrath T: 02 9231 6444 E: karen.mcgrath@tmsap.com or apply online now!

##### Junior Travel Consultant

- Must have a qualification in travel
- Busy office and fun team

Are you trying to get your foot in the door of the travel industry? Have you studied travel and have a qualification in travel? If so....call me NOW.... The role will be to assist the clients with quotes & making changes to their bookings in a helpful and professional manner.

Contact Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or apply online now!

##### Corporate Travel Consultant – Sabre & Tramada Required – Sydney CBD

- Up to \$60k plus super plus incentives
- Boutique Office, great management

Due to growing accounts this fantastic, boutique corporate travel company in the city are looking for an experienced international corporate consultant to come on board. You will be managing your own clients in an account management style of role, building and nurturing the relationships whilst booking & looking after all aspects of domestic and international travel needs.

Contact Sharon Moss, Karen McGrath T: 02 9231 6444 E: sharon@tmsap.com or apply online now!

##### Sales Executive, Sydney

- Dream Role, Dream Product
- 50k + Super

Presenting yourself in a professional and engaging manner at all times, this really is the ultimate of sales roles. Travelling the globe, you will be away from home at least 50% of the time. Reporting into the sales and marketing manager, you will be expected to develop and produce activity to secure new and existing business through representation at industry trade shows. If you think you could do this role and have at least 3 years experience as a sales exec, please apply today!

Contact Sally Matheson, Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or apply online now!

##### Fares Specialists! Ticketing Specialists! - Brisbane

- Support role in travel
- Helping & advising
- Busy and fast paced

Be part of a fun and exciting team of consultants all working together to service the many emails and inbound enquiries.

Contact Alex Sleba T: 07 3221 9916 E: alex@tmsap.com or apply online now!

##### International Leisure Consultants - Brisbane

- Famils, travel perks and incentives – exotic and intricate itineraries
- Strong repeat clientele – supportive team environment!

Join this dynamic, supportive and award winning agency that thrives on delivering exceptional travel services for their clients. Realistic sales targets and a busy agency means you will earn exceptional commission. Don't wait, interviewing now!

Contact Anna Mayze T: 07 3262 8760 E: anna@tmsap.com or apply online now!

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## HELP US WIN AT THE 2010 NTIA AWARDS. VOTE AA NUMBER ONE IN CATEGORY 22!

### \*\* EXCLUSIVE TO AA \*\*

#### TRAINING MANAGER

SYDNEY – SALARY PACKAGE TO \$130K ote

If you share this clients' passion for exemplary customer service which matches their luxurious product, your Training skills can be applied to this Senior management position. You will be focusing on the Contact Centre and broader customer service areas of the business and utilizing both your innovative design and facilitation skills. Formal qualifications in Training and experience in call centres definitely required.

### \*\* EXCLUSIVE TO AA \*\*

#### BUSINESS MANAGER

SYDNEY – SALARY PACKAGE OTE \$170K

This well known travel Brand needs a Leader, someone with proven skills in managing a large business, P&L control and managing growth strategies. You will have proven skills in driving business performance, leadership of a management team, financial management, negotiating & influencing others, product selection and key industry relationship management. Top salary package & benefits available.

### BLOW THE TARGETS OUT OF THE WATER

#### CORPORATE BUSINESS DEVELOPMENT MANAGER

MELBOURNE & PERTH – SALARY PACKAGES OTE \$100K++

Two giant opportunities with industry leaders. If you can drive sales in the corporate sector and have proven abilities in new business acquisition these opportunities are available NOW. You must be able to articulate your hunger, your process and your success in business development and be a professional, friendly individual who enjoys creating new relationships. A great autonomous role for a go-getter.

### THE BEST CHOICE IN INDUSTRY SALES ROLES

#### SALES MANAGERS / BDM's

SYD / MEL / PER / AKL – SALARY PACKAGES OTE \$100K++

Whether your product of choice is luxury, technology, service provider or wholesale there is currently a feast of opportunities for EXPERIENCED Sales Managers within the Travel Industry. You will have managed a territory, driven sales revenue, led a team, created strong industry relationships, and maintained high integrity through all of this experience. Immediate starts available.

### CREATE LONG & PROFITABLE RELATIONSHIPS

#### CORPORATE ACCOUNT MANAGER

PERTH – SALARY PACKAGE TO \$80K

This exciting corporate travel agency now has a new opportunity for an experienced Account Manager to join their prestigious team in Perth. You will manage a portfolio of clients that require your high levels of service and knowledge of the travel industry. You'll have a strong working knowledge of travel systems and reporting tools and be motivated by account growth & retention. A great company for career development.

### IF YOU PREFER TO BE OUT OF THE SPOTLIGHT

#### TEAM LEADER – ACCOUNTS & ADMIN

SYDNEY CBD – SALARY PACKAGE TO \$60K

If you're talented at directing workflow, leading a team, providing support to multiple managers and staying on top of a varied workload you'll love this interesting position within a global wholesaler. Ideally you'll have some back office experience, working within a finance or admin environment and held a supervisory role. You'll be working in a fun team and in a fantastic, convenient CBD location.

### \*\* HOT HOT HOT \*\* ROLE IN HONG KONG

#### CORPORATE TEAM LEADER

HONG KONG – SALARY PACKAGE \$80K+

Have you thought about moving offshore to broaden your experience and to get ahead in your career? Here is your chance to join not only a global leader in corporate travel, but to join a professional team who will develop your skills and provide you with ongoing career opportunities. You MUST have experience in corporate travel and have managed a large team. Be adventurous with your career and really go places!!

### THE ULTIMATE IN TEAM MANAGEMENT

#### CORPORATE TRAVEL OPERATIONS MANAGER

SYDNEY CBD – SALARY PACKAGE TO \$100K neg

This is a highly sought-after management position within a dynamic corporate travel agency known for its modern, fresh approach and inspirational leadership. If you are a great leader of large teams and have valuable knowledge of corporate travel operations step right up and be considered for this exciting high profile role. Only the best will do for this award-winning organization.

## CONTACT YOUR DEDICATED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis  
MANAGING DIRECTOR  
Ph: 02 9231 1299

Kate Dalrymple  
QLD & NT  
Ph: 07 3229 9600

Linda Green  
NSW & ACT  
Ph: 02 9231 2825

Kathryn Heberton  
VIC, SA, WA  
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO [executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)

FOR MORE GREAT EXECUTIVE VACANCIES VISIT OUR NEW LOOK WEBSITE @ [www.aaappointments.com](http://www.aaappointments.com)

# Have your say & vote for Qantas Holidays

**Best Wholesaler  
Australian Product**

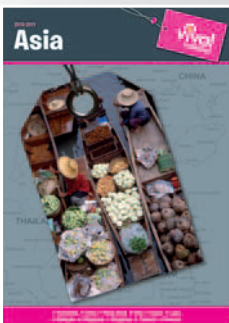
**Best Wholesaler  
International Product**

**Best Sales Executive  
Industry Supplier**  
Kim Knight and Saskia Van Dongen

**Vote online**  
[www.afta.com.au](http://www.afta.com.au)

## Reasons to vote for Qantas Holidays

- ✓ Expansion of Viva! Holidays product
- ✓ Trip
- ✓ Global Achievers Club
- ✓ Premium Agency Program
- ✓ Expanded Brochure Range
- ✓ Expanded Product Range including destinations
- ✓ Flexible Price Matching Policy
- ✓ Group Specialist department
- ✓ Adventure Specialist department
- ✓ Third annual survey of our travel agent customers showed satisfaction with Qantas Holidays brands increasing for the third consecutive year



**Make your vote count at this years 2010 AFTA National Travel Industry Awards for Excellence. [www.afta.com.au](http://www.afta.com.au)**



**Holidays**





# from the very start, you've given us your vote of confidence.

Since the day we brought competition and a new sense of excitement to Australian skies, you've believed in us. In fact, we couldn't have flown more than 50 million customers without your continued valuable support.

From the start we've done things a little differently, working in partnership with industry to grow sales and deliver revenue growth. And we've continued to lead the way with a range of innovations like V-Direct and eNett.

Our events and easy-to-achieve incentives have proved very popular. And when it comes to great parties, you've really come to the party too.

You've played a big part in us becoming one of the world's most successful airlines. So please, give us a click and vote for you too.

**Best Airline Domestic**  
Virgin Blue

**VOTE 1**

**Best Airline International – Online**  
V Australia

**VOTE 1**

**Best Sales Executive – Industry Supplier**  
Gary Manuel – V Australia

**VOTE 1**



**Nominee**

NTIA Best Tourist Office  
- International, 2010. [Vote here](#)



2

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Welcome to a destination like no other. Welcome to a country where the geographic beauty of places like Al Hotta Cave and the breathtaking splendour of The Sultan Qaboos Grand Mosque combine to create one exquisite journey. Welcome to a land of beauty and culture awaiting

your discovery, only 45 minutes by air from Dubai. Welcome to Oman.

We also welcome your vote for us in the **National Travel Industry Awards in the Best Tourist Office – International** category.

Please click [here](#) to vote.

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