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Thu 29 Apr 10

Page 1

EDITORS: Bruce Piper and Guy Dundas
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Win Avatar DVDs

TODAY *Travel Daily* in partnership with Virgin Blue is launching a giveaway for 50 DVDs of the blockbuster movie *Avatar*.



DJ this morning unveiled a special *Avatar* 'Discover a new world with Virgin Blue' 737 (see page seven) and is also running a series of consumer promotions in connection with the DVD launch.

And ten DVDs are up for grabs each day over the next five weekdays in *Travel Daily*, with today's winners being the first ten *TD* readers to answer the question "Name the latest Virgin Blue island destination" - answers to avatarcomp@traveldaily.com.au.

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JAL axes NRT/BNE route

JAPAN Airlines has confirmed the suspension of daily services between Tokyo Narita-Brisbane effective 30 Sep, as revealed to the trade exclusively by *TD* last year (*TD* 24 Sep).

Brisbane is one of 11 airports that JAL is pulling out of entirely as part of the airline's cost cutting plan, which will also see services from Narita to Rome, Amsterdam, Denpasar and Milan

Buckley is back

THE former managing director of Tourism Australia is to take up the post of general manager for the Tourism Industry Council NSW. Geoff Buckley will be responsible with managing the Council and his experience will be used to "service and grow the NSW tourism industry" said chairman Ken Corbett.

Buckley will take over from the retiring Brian Hardiman effective 03 May 2010.

MEANWHILE, former Qatar Airways country manager Australia Brett McDougall has been appointed to head up Philippine Airlines here by GSA Rakso Pty Ltd.

McDougall, who is replacing Mike Garcia, left QR just before Christmas (*TD* 14 Jan).

More information in our Industry Appointments column - see pg 6.

slashed by 01 Oct.

Fifty domestic routes will also be retired.

JAL is also planning to retire all its Boeing 747-400 and Airbus A300-600R aircraft by Mar 2011.

It's not all bad news though, with JAL planning to launch 5 new intl routes from Tokyo Haneda, incl daily services to Paris, San Francisco, Bangkok and Honolulu.

JAL says it's hopeful of resuming services to Brisbane in the future, advising BNE Airport it wants to operate Boeing 787 *Dreamliner* aircraft to the QLD capital.

MH Sabah incentive

MALAYSIA Airlines and Sabah Tourism are running a new promotion for frontline travel agents offering a prize of four nights in Sabah - see page 12.

Today's Travel Daily

Travel Daily today has seven pages of news and photos, including our latest celebrity interview with *Amazing Race* host Phil Keoghan on p7.

There are also full pages from:

- TMS Asia Pacific
- AA Appointments
- Oman Tourism
- V Australia
- Malaysia Airlines/Sabah

Rail Tickets upgrade

TD's front page has a special logo and colour today to celebrate Rail Tickets' launch of a major upgrade to its RT24/7 online booking engine.

Agents booking on Rail Tickets can now use the Name Your Own Price process which has been hugely successful for sister division Air Tickets.

Stella wholesale gm Rohan Moss said that just as for Air Tickets users, the NYOP system for Rail Tickets "will be a fantastic tool to assist agents in increasing yield".

The revamped Rail Tickets RT24/7 is also faster, has an enhanced itinerary printout and now includes Amtrak US sectors.

See www.railtickets.com.au.

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Travel Daily AU

First with the news

Thu 29 Apr 10

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ACCC targets Wendy Wu

WENDY Wu Tours has given a court-enforceable undertaking to the ACCC that in future its ads will comply with the all-inclusive pricing provisions of the Trade Practices Act (TD breaking news).

It's the first significant enforcement action taken by the ACCC since the introduction of the new rules (TD 07 May 09).

The ACCC said Wendy Wu was first cited last Aug over a newspaper ad which included fine print saying 'Fuel Levy & tipping additional. Currently \$540pp'.

At the time the operator gave an undertaking that its future advertising would include an all-inclusive headline price - but in Oct a further ad stated that a headline price of \$156pp/day had fine print saying this 'applies to low season departures' - to which the ACCC also took exception.

Both ads "failed to state a single price that included all mandatory charges," the ACCC said, warning that in future it may

DJ/NZ alliance talks

AIR New Zealand and Virgin Blue yesterday simultaneously issued statements confirming they had been in "discussions" for months over possible trans-Tasman cooperation (TD breaking news).

No agreement had yet been reached, they said.

"seek civil penalties or issue an infringement notice over such practices".

MEANWHILE a new cruise website called iFly is also breaching the rules by offering cheap cruises to Australians without all-inclusive pricing, booking through US-based agents.

Full details in *Cruise Weekly* today - www.cruiseweekly.com.au.

Thrifty confusion

SPECULATION that the US\$1.2b takeover of Thrifty in the USA by Hertz (TD Tue) includes the brand's operations in Australia and NZ has been hosed down by local Thrifty owner, NRMA.

This week Hertz regional md Jacqueline Lehmann Vogel sent an email about the deal to the industry, saying that "Dollar Thrifty also has a significant presence in Australia and New Zealand, which provides us with an excellent foundation to build our value brand strategy here".

Vogel also said that "until the acquisition is completed, Dollar Thrifty will continue to be a competitor of ours" leading to expectation that the local Thrifty operation was to be taken over.

A spokesperson for NRMA told TD today that the US deal definitely does not include the Australasian operations of Thrifty.



Window Seat

AIRLINES and consumers concerned about rising fuel prices should spare a thought for the residents of the remote township of McGrath, Alaska.

The price of petrol at the only pump in the town which is about 650km northwest of Anchorage jumped by more than 50% to about \$2.70 a litre - which is incidentally about three times the price paid in most of the US.

The owner of the petrol station said the big jump was necessary because the town had almost run out of fuel and the only option was to fly more in.

AIR New Zealand has announced a special Sky High Shave Flight between Auckland and Queenstown on 27 Jun - during which all passengers and crew will have their heads shaved.

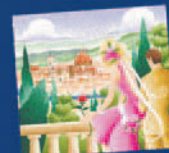
The stunt is to raise money for the NZ Leukaemia Foundation and free seats are on offer for anyone willing to go bald and raise sponsorship dollars for the worthy cause.

The carrier has also released a special promotional video for the flight which can be viewed today at Travel Daily TV - see www.youtube.com/traveldaily.

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Travel Daily AU
First with the news

Thu 29 Apr 10 Page 3

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Swissotel celebrates 30 yrs



Swissotel Hotels & Resorts is marking its 30th anniversary by offering a 30% discount on the best overnight rate at all of its 29 deluxe hotels in 17 countries around the world.

The offer applies to guests who've stayed at a Swissotel before and is available until 31 Dec for travel to 31 Mar.

"It's out way of saying thank you", said Wayne Horbach, general manager of the Sydney Swissotel at a function last night to celebrate the international chain's founding in 1980 when it opened its first property in Zurich, Switzerland.

"We'll be celebrating non-stop with numerous activities planned throughout the year, along with big changes at our Sydney CBD hotel," explained Horbach.

He said there's a re-newed focus on Food and Beverage that will be re-launched in two weeks with a new F & B team headed by executive chef, Justin Zammet, ex-Hayman Island.

The hotel has also formed a pact with Moët Chandon and Horbach believes the changes will give guests a culinary experience second-to-none in Sydney.

Swissotel operates under the Raffles hotel group.

Australasia strong for Expedia

THE enthusiastic uptake of Expedia's Travel Agents Affiliate Program in Australia (TD 01 Mar) has seen bookings from Aussie agents significantly outpace other more established markets.

Expedia manager of travel agent distribution, Stuart Udy, said that last week local turnover under the system was greater than in Germany, France and Canada - in fact Australia was in third place overall after agents in Italy and the UK.

The program has also been popular across the Tasman with NZ agents coming in fourth place.

Udy said that more than 2000 Australian agents now have access

9000 TA entries

TOURISM Australia's 'Nothing Like Australia' campaign had this morning attracted 9087 entries from Australians sharing their holiday stories and photos since the competition opened 15 Apr.

Entries will be accepted until 12 May, meaning the competition is well on track to exceed its projected 15,000 entry target.

See nothinglikeaustralia.com.

to the program, which gives them a tracking code enabling them to make bookings on the Expedia website and earn "substantial commissions".

He said that the combination of Expedia's massive product range and trusted client relationships meant agents using the system "can't help but be successful".

Udy encouraged agents to join the program now because it will only be free for a short time.

See www.expediaaccess.com/au.

Airport downloads

ENTERTAINMENT kiosks are set to be installed at several US airports which will allow travellers to rent digital downloads of TV shows, music and movies before they fly.

The NCR system will allow users to download files to media players, memory cards or USB sticks for replay on laptops or other gadgets.

The company said movies would cost US\$3.99, and customers have 30 days to start watching; once it starts a movie will be available for 48 hours.

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MAS industry fare

MALAYSIA Airlines is offering industry fares between Brisbane-Kuala Lumpur of \$199 return during the month of May on flights MH134/MH135, when ticketed by 21 May.

A companion net return fare of \$299 is also available.

The deal is available through travel clubs, and QLD agents can buy direct thru MH's BNE office.

StayWell in Dubai

THE StayWell Hospitality Group has announced it will manage a new Park Regis property in Dubai - the Australian firm's first hotel to open in the Middle East.

The four-star 392-room Park Regis Kris Kin is located in the city's historic district, 5kms from the city centre and 6kms from Dubai International Airport.

StayWell ceo Simon Wan said: "The addition in Dubai is part of StayWell Hospitality Group's expansion plan into the global market."

The group has another Park Regis branded property under development in Singapore, and "several more soon to be announced", Wan said.

The hotel is expected to open its doors to guests mid-2010.

Jazz cafe for SYD

SYDNEY International Airport will shortly feature the first ever permanent Montreux Jazz Cafe outside of Switzerland.

The new entertainment concept is the brainchild of Claude Nobs, who in 1967 founded the iconic Montreux Jazz Festival.

The Sydney departures cafe is described as offering "a rare mix of fine food and exclusive video archives from the Festival" and will officially open in May.

Insight excitement

INSIGHT Vacations says it's thrilled to have three of its business development managers nominated in this year's National Travel Industry Awards.

National sales mgr David Farrar said Insight "greatly appreciates the industry's recognition of the continued dedication of these team members to providing the highest quality product and level of service".

Sally Plenderleith (SA/NT), Frank Levey (Qld) and Alan Burness (Qld) are all nominated in the awards, with voting closing at 5pm tomorrow - [afta.com.au](#).

Trafalgar EB works

TRAFALGAR says it's recorded a "phenomenal result" in 2010 Europe summer bookings after trialling an extended earlybird (EB) season for the first time during the month of Apr (*TD* 01 Apr).

Traditionally, the European earlybird season runs Oct-Mar.

MD Paul McGrath told *TD* that 50% of bookings taken during the 'Last Chance' campaign were on Emirates air and land packages.

He said the uptake from agents had been "fantastic" since the offer was released.

"With the shorter booking trend we are currently experiencing, the Emirates airfare offered the perfect opportunity for agents to secure their clients a Europe summer holiday at a competitive price," McGrath said.

Club InterCon Fiji

INTERCONTINENTAL Fiji Golf Resort & Spa will launch the new Club InterContinental Fiji from 01 Jun to cater for premium guests.

The resort within a resort is made up of 55 hilltop suites, and features a private infinity pool, lounge area and al fresco dining.

Guests will also enjoy a personalised butler service and free brekkie, and many of the pavilions have private plunge pools.

"With the addition of Club InterContinental, we are certain the resort's reputation as a luxurious Pacific retreat will be elevated even further," said general manager Neil Houghton.

A 15% off contracted rates deal is on offer for travel between 01 Jun-31 Mar - phone 1800 221 335.

Kyrgyz travel advice

THE Dept of Foreign Affairs and Trade has issued a higher travel warning for Kyrgyz Republic, to 'Reconsider your need to travel'.

The review has come after civil unrest/political tension due to the interim government facing major law and order changes.

QFFF reaches 7m

QANTAS today announced that their Frequent Flyer program has reached seven million members since its relaunch in Jul 2008.

"The secret to reaching this milestone is making it as easy as possible for our members to earn points", said Simon Hickey Qantas Airways Frequent Flyer chief executive.

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Agents discover Fraser Is.



ABOVE: Local Fraser Coast agents leapt at the chance to explore the world's largest sand island, Queensland's Fraser Island, for a recent famil tour with Fraser Explorer Tours.

Pictured above *from left* Esther Suidgeest, Sharon Gebert, Alison Suidgeest and Carina Gilby from Fraser Lodge Holiday Park in Torquay joined Fraser Explorer Tours' khaki clad general manager

of Tours and Marine David Hay exploring some of the island's famous dune formations and fresh water lakes.

QF lift YQ HKG tax

QANTAS is planning to raise its YQ fuel surcharge for flights to Hong Kong effective 01 May, from the current US\$48.10 to US\$55.65 for all sectors issued in Australia.

Tickets issued in New Zealand will rise NZ\$6 to NZ\$75 p/sector.

Accor milestone

ACCOR Asia Pacific has this month opened its 400th property - the Mercure Beijing Downtown.

The hotel is the 99th Mercure branded hotel in the region.

Order meal First

THAI Airways International has launched a special meal service option for Royal First Class pax which allows them to pre-order their in-flight meals online before they take to the skies.



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Getaway tonight

TONIGHT'S episode of Channel Nine's dedicated travel program *Getaway* at 7:30pm features stories including:

- Sumo School, Tokyo
- Bryon Bay, NSW
- Fratelli Fresh cooking school in Sydney
- Gympie Music Muster, QLD
- Double Island, QLD
- Best hotel rooms
- Camping in the City

Muri's 2nd room free

Rarotonga's Muri Beach Club Hotel is offering a pay one room get the second free deal when booked by 30 Jun, for travel between 01 Dec to 31 Jan.

A five night land only package includes accom in a garden room, transfers, continental b'fast from NZ\$1149 per couple.

For more info or to book, email info@muribeachclubhotel.com.

UA looking better

UNITED Airlines has reported a US\$82m first quarter loss - but that's good news because it's less than a quarter of the US\$382m it lost for the corresponding period a year ago.

And excluding non-cash charges the quarter was actually "the first time United's revenue exceeded its expenses since the first quarter of 2000," according to the *Wall Street Journal*.

UA said it was seeing a sharp rebound in travel, and in a news conference making the announcement ceo Glenn Tilton also confirmed that the carrier was "thoughtfully considering our options" for participation in possible industry consolidation.

No risk reservation

SPECTRUM Resorts in the US has introduced a 'No Risk Reservation Policy' for guests booking at two of its upscale properties in Alabama, which avoids the need to pay any deposit to secure a reservation.

The new policy rolled out at Turquoise Place and Caribe Resort means guests won't need to pay the "industry standard" deposit of 30% at time of booking, and the balance at 30 days prior to arrival.

The hotelier says the move is designed to meet the needs of guests and it means "if someone is forced to cancel their reservation, they can do so without being charged at all."

Win a seat on the LH/OS eXperts Academy famil



Lufthansa and Austrian Airlines' fares are now combinable!!!

Win 1 seat on the Austrian & Lufthansa's eXperts Academy famil to OS Training Center Vienna, Lufthansa's legendary Seeheim and Munich in September. The prize is sponsored by Lufthansa and Austrian Airlines and includes all flights, accommodation, city tours and most meals.

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To enter the competition, all you have to do is send us a picture of your most creative 'Bier & Schnitzel' combination.

Send entries to: expertscomp@traveldaily.com.au



For some inspiration, staff from Lufthansa and Austrian Airlines tried their creativity and created their own 'Bier & Schnitzel' combination (picture above).



WRC back in 2011

THE World Rally Championships are set to return to Northern NSW in 2011, after the World Motor Sport Council yesterday announced the line-up for next year's season.

The event debuted last year in NSW and had rally drivers race around the Tweed Valley, incl the roads around Murwillumbah, Uki, Mullumbimby and Kyogle.



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Tahiti pension deal

ETAHITITRAVEL.COM and Air Tahiti Nui have released some new 'Pension' (B&B) packages to Tahiti which incl economy class flights, taxes, transfers and accom priced from \$3,131ppts for 8nts, ex SYD.

NZ 777-300 to LAX

AIR New Zealand has loaded flights between Auckland-Los Angeles using its new Boeing 777-300ER aircraft from 12 Dec into travel agent GDSs.

The aircraft, which features the highly publicised Economy class 'SkyCouch' seats will operate the NZ006/005 services thrice weekly until 31 Jan, before going daily from 01 Feb.

NZ will then operate Flight NZ001/002 from 01 Apr using the B777-300ER through to London, via Los Angeles.

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Fraser Suites Sydney is an award-winning all-suite luxury hotel located in Sydney's CBD, next to Darling Harbour - Sydney's best kept secret!

The sleek 42 level tower offers 201 luxurious studio, one and two bedroom deluxe suites & two spectacular duplex penthouse apartments.

Design elements throughout are infused with warmth and modern furnishings evoke a sense of Manhattan style.

Throughout the month of April, Travel Daily readers will have the chance to win The "Ultimate Sydney Weekend" at Fraser Suites Sydney, where you'll be able to live like a star for a weekend in an ultra luxurious two bedroom duplex penthouse.

This incredible prize for two people valued at over \$4000, courtesy of Fraser Suites Sydney includes:

- Two night's accommodation in a two duplex bedroom penthouse
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See Fraser Suites Sydney at:
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To enter, please send in your best Sydney Secret. This can be anything from a local restaurant, walk, art exhibition or place to grab the best coffee! Extra points for creativity will be awarded.

Aliki Iosifidis of Travel Managers Australia has sent us the following entry:
"Just around the corner from that famous Coke sign known to most is the PERFECTO coffee spot believe it or not, located in the Cross Alas, Cafe Hernandez a hidden jewel, never shut and ambient with art Its decor different and unlike most.. no dazzling lights and a fake host.. Have a chat with a cabbie, just starting his run Whilst you wait for that perfect coffee, that is next to none.. Or the Churros, mmmmm!! well what can I say A great way to start or end your day Or if your heart fancies, a pastry tart, But please keep it a secret, this place is close to my heart...!!!"

Email your responses to: secretcomp@traveldaily.com.au

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Icon adds saint

ICON Holidays is offering new land-only packages in Rome this Oct for the Canonisation of Mother Mary MacKillop, with six day packages including reserved seating, accom, breakfasts & tours from \$1635 - 03 9810 7666.

GAP guarantees

GAP Adventures has confirmed that it's now guaranteeing 100% of departures for its program of Africa Overland trips right through to the end of the year, after seeing 130% growth in the range since last year.



Industry Appointments

WELCOME to *Industry Appointments*, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Rendezvous Hospitality Group has announced **Reno Verikakis** as the Director of Sales and Marketing New Zealand. He will be responsible for both the Rendezvous Hotel Auckland and The Marquee Hotel Christchurch.

Philippine Airlines in Australia has appointed **Brett McDougall** as General Manager, Australia. He will take over from long standing gm, Mike Garcia who will retire after 35 years with the airline. Brett has more than 30 years aviation experience and has worked with Qantas and Qatar Airways.

Travelport Limited has announced the appointment of **Michael Buhr** to the new position of chief executive officer, consumer and new ventures. He will be responsible for evaluating and executing consumer and venture related partnerships, joint ventures and acquisitions.

i-to-i Meaningful Travel, has appointed **Matt Chester** to head up its Australian wholesale and retail operation as general manager, Australia. He succeeds **Mat Lewis**, who launched i-to-i in Australia.

The **Apollo Group** has named **Mia Pedersdatter** as sales and account manager. She will be the key contact for Apollo's industry partners within Australia and New Zealand for **Apollo Motorhome Holidays**, **Cheapa Camper** and **Hippie Camper** rental vehicle brands.

Joanna Keogh has been named as **Shangri-La Hotel**, Sydney's new director of communications. She has held many roles across the hospitality, tourism and events industry previously.

Client Relationship Manager

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We are seeking an experienced Client Relationship Manager with at least 10 years industry experience, a minimum of 3 years in a client relationship role.

With World Travel's superior technology solutions and industry leading proprietary systems, a good understanding of travel technology and online solutions will be a definite advantage.

World Travel Professionals is an industry leading travel management company specialising in corporate travel, conference and event management, leisure and luxury travel. A winner of multiple awards at the AFTA National Travel Industry Awards, in 2009 World Travel Professionals added the National BTTB Supplier of the Year Award – Travel Management Services, to its credits.

In return for your knowledge, creativity and professional skills, we offer a great working environment, an excellent salary and incentive package, and the opportunity of working with one of Australia's leading travel management companies.

Confidential applications to:

Ms Lisa Story
Director



Tel: 0418 495 914

Email: lisa.story@worldtravel.com.au

AFTA's VIP guests

AFTA has today said that the finalists in the AVIS Scholarship will be flown to Sydney to attend the National Travel Industry Awards, for the first time ever.

Bulldogs get Na'vi Blue



VIRGIN Blue got into the *Avatar* spirit helping to promote the Twentieth Century Fox Home Entertainment's release of the movie on DVD in Australia today.

The *Avatar* inspired jet carried 20 lucky enthusiasts who won competitions around the country on a flight from Brisbane to Sydney, accompanied by Virgin Blue Crew, Virgin Clue VIPs, 20th

Aeromexico Plus

SKYTEAM carrier Aeromexico is launching a new seating class positioned between the Clase Premier and Economy Class cabins, dubbed 'Aeromexico Plus'.

The product will occupy the two front rows of the Economy cabin on Boeing 737s, and provides pax with preferred boarding.

MEANWHILE, intl travellers will now be able to access Aeromexico flight information through Orbitz, Expedia and Travelocity websites.

Century Fox VIPs and media.

In keeping with the *Avatar* experience the comp winners and crew were made up to look like their very own Na'vi.

Pictured above is the Boeing 737 and its Na'vi inspired Bulldog stars Corey Parker and Terry Lamb with DJ crew.

See page one for a chance to win a copy of the *Avatar* DVD.

TRAVEL DAILY EXCLUSIVE

Celebrity Interview with Phil Keoghan

This issue *Travel Daily* catches up with Phil Keoghan, host of the popular TV series *The Amazing Race* - now in its 16th season.

Keoghan was born and raised in New Zealand, and was recently made Ambassador for Christchurch and Canterbury Tourism (TD 29 Mar).

He currently resides in California with his wife and daughter, loves the outdoors, is an avid cyclist having ridden his bicycle across the USA in the 'Ride Across America' event in 2009, and will shortly launch his own nutritional sports bar this year, called the 'NOW Bar' (No Opportunity Wasted).

The 16th season of *The Amazing Race* kicks off tonight at 9:30pm on Channel Seven, and has competitors racing their way from Los Angeles to Chile.



Phil what is the highlight of your career?

That's tough to pick, but in terms of a personal and a TV highlight I'm gonna say a memorable dinner on top of an erupting volcano in Italy on Mt Stromboli. I'd only just toasted the chef for this amazing dinner in the most spectacular setting when the volcano erupted!

What is your favourite holiday spot?

There's nothing like home, so my favourite spot is anywhere family is. I love going home, and that's where my parents live - they operate the Gardenvue B&B in Rolleston, south of Christchurch.

What is one of the most exotic destinations you have travelled to?

Mongolia as part of the Amazing Race. I loved the yurts, the remoteness, the friendliness of the people.

What is one thing you cannot leave home without?

My diary. I've had one with me each year for the past 25 years. I take it everywhere with me and use it as a cycle log, a travel log of flights I've flown, books, music, websites, travel products that have been recommended to me, personal movie ratings and ideas I have.

What's your embarrassing travel story?

This didn't happen to me, but I've been told that if a male wants to bungee jump in New Zealand and they aren't wearing

supportive underwear, that they'll charge you a tandem rate. One for the jumper, and one for the jumper's testicles.

Do you have a travel tip you can provide our readers with?

Always wear your jockeys when bungee jumping in NZ so you don't get charged as a tandem!

What three things do you look for when choosing a hotel?

I like something small and private, that offers unique rooms and a personal touch. I don't like following the masses or staying at big hotel chains. I love guesthouses in Europe, or something offering rustic luxury. I like staying with the locals, and doing what the locals do. You'll never see me on a cruise ship, that's for sure.

Who is one person you wish you could sit next to on a plane?

Clint Eastwood,.... In a talkative mood. We share the same birthday! I love his career, his movies, his work and his ethic.

What is your favourite piece of luggage?

A backpack, but I'm always looking for a new design. I'm actually working on some designs of my own. A couple of pieces of carry-on luggage which have individual compartments.

Where do you plan on travelling to next?

I'm looking at going to Niue, to teach my daughter how to scuba dive.

Win a warm hoodie and gloves!

Travel Daily has gotten it's hands on a Mt Hutt red hoodie and Luxury knit



Glooves by untouched world for one lucky winner. For your chance to win these cool winter warmers you need to be the first to send the correct answer to the question below to - philcomp@traveldaily.com.au.

What airport is the closest to Mt Hutt?



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THANK YOU!

for nominating our team in the 2010 NTIA awards

We need your continue support to help us reach the finals!

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Voting opens now till 30 April, so don't delay!



Executive Jobs (Australia) - April 2010

Recruitment Consultant - Travel & Hospitality Industry SYD

- **Travel Industry experience essential**
- **Great salary package incorporating fantastic commission**

TMS Asia Pacific is the leading Travel and Hospitality Recruitment company in the Asia Pacific region. With offices across Australia and Asia we provide recruitment solutions to leading travel providers and Hotels, ranging from Temporary staff to Senior Executives. To continue to maximise our potential in the market we are seeking a new Recruitment Consultant to join our team.

Contact Wendy Stearn T: 02 9231 6444 E: wendy@tmsap.com or **apply online now!**

**JOB
OF THE
WEEK**

Business Development Executive – Melbourne

- **Salary \$65k to \$75k + super + bonus (OTE \$120k +)**
- **On the road visiting travel agents**
- **Global travel supplier**

You will be responsible for capturing new business and assisting in identifying new revenue opportunities. This position plays a key role in achieving annual revenue targets by generating sales leads, presenting to prospects, developing proposals and closing deals. This is a fantastic role for an experienced sales executive who is looking at joining a reputable Global Travel product. This person needs to have a high degree of commercial acumen and highly developed, proven business development skills.

Contact Emma T: 02 9231 6444 E: emma@tmsap.com or **apply online now!**

Business Development Manager, SYD

- **Eastern Suburbs travel office**
- **Looking for a hunter**
- **Salary neg. depending experience**

You will be responsible for capturing new business and assisting in identifying new revenue opportunities. This position plays a key role in achieving annual revenue targets by generating sales leads, presenting to prospects, developing proposals and closing deals. This is a fantastic role for an experienced sales executive who is looking at joining a reputable Travel company. Excellent career opportunities along with a great remuneration package.

Contact Karen McGrath T: 02 9231 6444 E: karen@tmsap.com or **apply online now!**

National Sales Executive, SYD or MEL

- **Leading Global Wholesaler**
- **Salary \$60k +**
- **WORK FROM HOME**

Our client is global wholesaler is looking for a National Sales Representative formally known as Director of Sales and Business Development. You will be proactively identifying and generating new sales as well as growing existing business in the Australasian marketplace. Key Responsibilities on the road developing relationships and business, develop and maintain indepth market profiles identifying opportunities, maximising sales and business development opportunities targeting prospects and existing customers. This is a great role for someone to work from home, and be on the road. All travel expenses are paid for. If you have on the road sales experience in the travel industry and have a passion for Asia, then call Karen at TMS today.

Contact Karen McGrath T: 02 9231 6444 E: karen@tmsap.com or **apply online now!**

Team Leader, SYD

- **Global Wholesaler**
- **Manage team of 7 Consultants & Coordinators**
- **Salary pkg \$65K +**

Our client a leading Global Wholesaler is looking for a Team Leader to manage their Administration & Back Office area. The department is responsible for Client Documentation, Client Customer Relations, and Accounts Receivable and Payable. To manage this team you will need strong people management skills and experience, understanding of accounts receivable & payable (but you don't have to be from a finance background), strong customer service skills and experience and an understanding of product, bulk data etc. This role will suit a manager who is looking for a role with variety. You must be able to multi task and encourage your teams to do so as well.

Contact Karen McGrath T: 02 9231 6444 E: karen@tmsap.com or **apply online now!**

Sales and Marketing Manager, SYD

- **Dream Role, Dream Product**
- **Manage Sales Department**
- **Build and maintain executive Relationships**

Working closely with the GM, you will monitor activity and drive profit through your outstanding leadership experience. You will be responsible for developing and implementing sales and marketing strategies to target FIT, Group and incentive markets. This is a truly unique role, which TMS are working on exclusively, if you think you are right for this role we look forward to hearing from you.

Contact Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or **apply online now!**

State Sales Manager – WA/NSW/SA

- **Well known brand**
- **Salary package around \$90k ++**
- **Management of a small team**

This well known travel related company is looking for a switched on State Sales Manager to drive sales within their team. The successful candidate will be responsible for building and implementing sales strategies within the retail travel sector and identifying new business opportunities, as well as develop existing relationships with key partners. You will be an 'ideas' person who is able to visualise and execute.

Contact Sharon Moss T: 02 9231 6444 E: sharon@tmsap.com or **apply online now!**

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SYDNEY – SALARY PACKAGE \$45-\$55K

Are you ready to step up the pace and make the leap into corporate travel? Join this highly regarded international TMC and you will be on your way to the big time. You will enjoy working on high profile client accounts, booking interesting itineraries. You will also enjoy a great salary, fantastic career prospects and a fun, friendly, supportive team. To apply, you will have a minimum of 3 years travel consulting experience & excellent CRS skills (preferably Sabre).

HERE FOR A GOOD TIME NOT A LONG TIME?
TRAVEL ADMINISTRATOR (9 MONTH CONTRACT)
SYDNEY – SALARY PACKAGE \$38-43K PRO RATA

Are you looking for a fantastic opportunity but not ready to commit long term? Tired of sales targets? Then we have the perfect role for you. This role will see you taking care of existing bookings only, managing changes, cancellations etc. working within a small, fun team for a leading travel company. Our ideal candidate will have Amadeus and ticketing skills and be experienced with refunds and reissues. This role is immediate start – if you are available call us now!

SHINE AT THE TOP OF THE CORPORATE LADDER
TEAM LEADER CORPORATE TRAVEL
PERTH – SALARY PACKAGE TO \$55k - \$65k +

Take your senior supervisory level skills and apply them to this boutique company. Overseeing a team of around 6 to 8 consultants you will be a strong communicator with your team ensuring all processes are delivered with a high standard and work flow levels are kept to a minimal. With your knowledge of corporate travel you will be able to answer queries and assist the team. Climb the corporate ladder today!

DO IT IN STYLE

SENIOR TRAVEL CONSULTANT
MELBOURNE (INNER) – SALARY PACKAGE TO \$55K

This lovely boutique travel agency, on Melbourne's bayside fringe, is seeking a professional travel consultant to join their innovative & highly successful organisation. Working within a friendly team, you will love assisting their repeat/referral clientele with cruise, high end leisure and business travel itineraries. A fantastic salary package will be offered to those with a minimum of 2 years retail travel experience.

EYE FOR DETAIL?
PRODUCT ASSISTANT

MELBOURNE– SALARY PACKAGE TO \$40k + INCENTIVES

Join a company where your skills within product are highly valued. Reporting to the Product manager you will be able to show excellent Excel and attention to detail. Experience with Galileo CRS will be highly valued as you will be updating the CRS and internal access systems to ensure products details and rates are kept up to date. Join this large company and see a future for yourself working within Product.

IS SABRE YOUR SPECIALITY?

TEMP & PERM CORPORATE TRAVEL CONSULTANTS
PERTH, MELB & SYD– SALARY PACKAGES to \$60K +

With offices in Perth, Sydney and Melbourne; this company is constantly on the look out for top notch consultants to assist them on busy VIP accounts. If you're an experienced travel consultant with Sabre skills or corporate travel; register now for current and future positions. Choice of either temp or permanent positions are available now at domestic and international levels. Join this top company today.

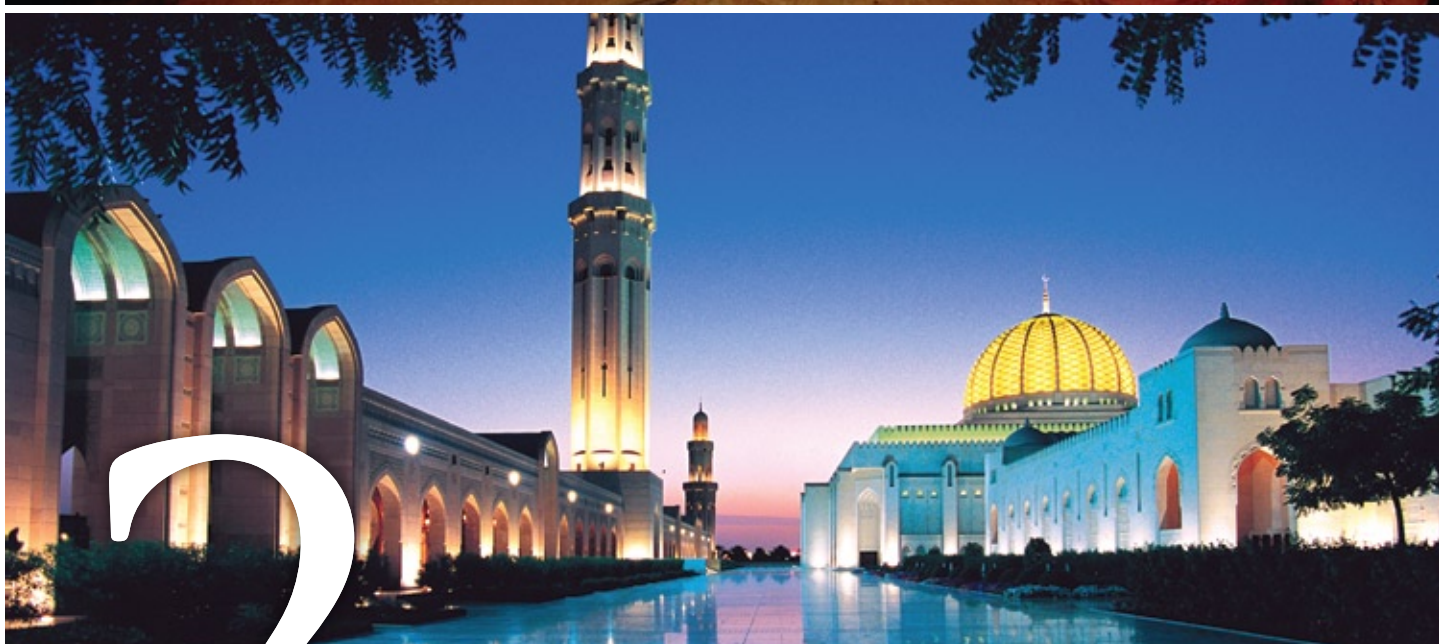
ALL ABOARD!
WHOLESALE RAIL CONSULTANTS
BRISBANE CBD – \$45k - \$50K OTE

Think there is no better way to see the countryside but by train? This role is for you! Currently this market leader is looking for a shining star to join their team. Selling all things rail, you will deal with enquiries via phone and email only, no more face to face consulting. In addition to being offered the opportunity of career progression and development you will enjoy top benefits including fantastic \$\$\$, and discounted holidays. Don't delay jump aboard and apply today!

SIMPLY CRUISING!
INTERNATIONAL LEISURE CONSULTANT
BRISBANE BAYSIDE – \$40K PACKAGE

Love working in close knit teams, passionate about leisure travel and helping clients fulfill their dreams? This boutique agency based in the bayside region is looking for an experienced international consultant (min two years preferred) to join their team. Supportive management, great families, bonuses on offer and real career growth potential is on offer within the travel group. Oh, did I mention the 4 day weekend is part of the roster? Don't miss the boat. Apply now!

Nominee
NTIA Best Tourist Office
- International, 2010. Vote [here](#)



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your discovery, only 45 minutes by air from Dubai. Welcome to Oman.

We also welcome your vote for us in the **National Travel Industry Awards in the Best Tourist Office – International** category.

Please click [here](#) to vote.

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V Australia

VOTE 1

Best Sales Executive – Industry Supplier
Gary Manuel – V Australia

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The first three consultants from each state to redeem Sky is the Limit Malaysia Airlines ticket to Sabah during June 2010 for travel between 01 August 2010 – 30 November 2010 will win a SABAH land package for 4 nights*. Package includes:

- Accommodation at Sutera Harbour, Pacific Wing, Kota Kinabalu, inclusive of breakfast daily.
- Transfers, Day Activities and Touring in Sabah between Kota Kinabalu and Sandakan.
- Winners must arrive into Kota Kinabalu and depart from Sandakan.

*Please click here for Terms & Conditions

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